



TRINIDAD CEMENT LIMITED

# CONSOLIDATED INTERIM FINANCIAL REPORT

FOR THE THREE MONTHS ENDED MARCH 31, 2010

## CONSOLIDATED STATEMENT OF INCOME

TT\$ '000	UNAUDITED Three Months Jan to Mar		AUDITED Year Jan to Dec
	2010	2009	2009
<b>REVENUE</b>	<b>425,476</b>	<b>460,398</b>	<b>1,755,837</b>
<b>CONTINUING OPERATIONS:</b>			
<b>Operating Profit</b>	<b>64,982</b>	<b>96,686</b>	<b>254,597</b>
Foreign exchange losses	(839)	(12,482)	(24,842)
Finance costs – net	(38,552)	(34,251)	(139,218)
<b>Profit before Taxation</b>	<b>25,591</b>	<b>49,953</b>	<b>90,537</b>
Taxation	1,056	1,133	10,239
<b>Profit after Taxation from Continuing Operations</b>	<b>26,647</b>	<b>51,086</b>	<b>100,776</b>
<b>DISCONTINUED OPERATIONS:</b>			
Loss after Taxation from Discontinued Operations	(1,028)	(980)	(6,495)
Gain on sale of Discontinued Operations	8,949	–	–
	7,921	(980)	(6,495)
<b>Total Profit after Taxation</b>	<b>34,568</b>	<b>50,106</b>	<b>94,281</b>
<b>Attributable to:</b>			
Shareholders of the Parent	31,139	46,429	95,820
Minority Interests	3,429	3,677	(1,539)
	<b>34,568</b>	<b>50,106</b>	<b>94,281</b>
<b>Earnings per Share – basic and diluted, cents</b>	<b>13</b>	<b>19</b>	<b>39</b>
<b>Earnings Before Interest, Tax, Depreciation &amp; Amortisation (EBITDA)</b>	<b>106,213</b>	<b>134,322</b>	<b>406,246</b>

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TT\$ '000	UNAUDITED Three Months Jan to Mar		AUDITED Year Jan to Dec
	2010	2009	2009
<b>Profit after Taxation</b>	<b>34,568</b>	<b>50,106</b>	<b>94,281</b>
Currency translation	912	(55,060)	(32,134)
Change in fair value of swap, net of tax	(1,475)	1,433	12,650
	<b>34,005</b>	<b>(3,521)</b>	<b>74,797</b>
<b>Attributable to:</b>			
Shareholders of the Parent	29,968	(1,949)	85,525
Minority Interests	4,037	(1,572)	(10,728)
	<b>34,005</b>	<b>(3,521)</b>	<b>74,797</b>

## DIRECTORS' STATEMENT

For the first quarter of 2010, Group Revenue was \$425.5m, Earnings before Interest, Tax and Depreciation (EBITDA) was \$106.2m and EPS was 13 cents. This reflects an improvement in the Group's performance when compared with the third (Q3) and fourth (Q4) quarters of 2009. Revenue increased by 3% over the average for Q3 and Q4, whilst EBITDA and EPS increased by 30% and 85% respectively over the averages for Q3 and Q4. However, the year-over-year comparison with first quarter 2009 shows Revenue and EBITDA to have declined by 8% and 21% respectively. The Group has had important successes with its export drive that has seen an 18% increase in export cement sales volumes compared with Q1 2009. Domestic cement demand in Barbados, Jamaica and Guyana remain subdued and the inconsistent application of the CET in the latter two countries is facilitating unfair competition. Domestic cement demand in Trinidad and Tobago remains relatively buoyant.

Cost control remains a critical focus for the Group given the increase in energy prices and lower revenue compared with 2009. Our relative success at cost containment is reflected in the improvement in EBITDA margin of 25% compared with the average of 23% for

the year 2009. Depreciation and Interest expenses have increased by \$8.1m in Q1 compared with 2009 due mainly to the new plant brought into operations. EPS benefitted from the disposal of our loss making subsidiaries in St Maarten.

Notwithstanding a decline in domestic sales volumes and higher energy cost, our subsidiary in Jamaica has managed to achieve a breakeven position for Q1. The new kiln and cement mill are now fully operational and are meeting all our efficiency targets. The subsidiary's clinker production achieved a record high in March whilst export cement sales volume increased by 200% for Q1 compared with 2009 as export sales are being aggressively pursued to counter the weak domestic demand. Accordingly, opportunities are being developed for the Group to fill the potentially vast need for building material in Haiti.

### Outlook

The business environment remains very challenging. The Group has achieved relative success with counter strategies of aggressive exporting and cost containment through maximising production.

Andy J. Bhajan

Andy J. Bhajan  
Group Chairman  
April 30, 2010

Dr. Rollin Bertrand

Dr. Rollin Bertrand  
Director/Group CEO  
April 30, 2010

### NOTES:

#### 1. Accounting Policies

Accounting policies used in the preparation of these financial statements are consistent with those used in the audited financial statements for the year ended December 31, 2009. The Group has adopted all the new and revised accounting standards and interpretations that are mandatory for annual accounting periods beginning on or after January 01, 2010 and which are relevant to the Group's operations. The adoption of these standards and interpretations did not have any material effect on the Group's financial position or results.

#### 2. Earnings Per share

Earnings per share (EPS) is calculated by dividing the net profit attributable to shareholders of the Parent by the weighted average number of ordinary shares

outstanding during the period. The weighted average number of ordinary shares in issue for the period has been determined, by deducting from the total number of issued shares of 249.765M, the 4.294M (2009: 4.451M) shares that were held as unallocated shares by our ESOP.

#### 3. Segment Information

Management's principal reporting and decision making are by product and accordingly the segment information is so presented.

#### 4. Discontinued Operations

Effective March 31, 2010, our two concrete subsidiaries in St Maarten, with third party net assets of \$1.2M were sold for \$10.1M resulting in a gain of \$8.9M. For the three months ended March 31, 2010, the subsidiaries recorded losses of TT1.0M (2009-\$1.0M), which are included in the Group's results for the period.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

TT\$ '000	UNAUDITED 31.03.2010	UNAUDITED 31.03.2009	AUDITED 31.12.2009
	Non-Current Assets	3,220,663	3,109,815
Current Assets	823,142	947,394	781,547
Current Liabilities	(858,383)	(785,230)	(835,668)
Non-Current Liabilities	(1,572,130)	(1,771,222)	(1,619,421)
<b>Total Net Assets</b>	<b>1,613,292</b>	<b>1,500,757</b>	<b>1,579,287</b>
Share Capital	466,206	466,206	466,206
Reserves	1,023,501	903,998	993,533
<b>Equity attributable to Shareholders of the Parent</b>	<b>1,489,707</b>	<b>1,370,204</b>	<b>1,459,739</b>
Minority Interests	123,585	130,553	119,548
<b>Total Equity</b>	<b>1,613,292</b>	<b>1,500,757</b>	<b>1,579,287</b>

## CONSOLIDATED STATEMENT OF CASH FLOWS

TT\$ '000	UNAUDITED Three Months Jan to Mar	UNAUDITED Three Months Jan to Mar	AUDITED Year Jan to Dec
	2010	2009	2009
<b>Profit before Taxation from Continuing Operations</b>	<b>25,591</b>	<b>49,953</b>	<b>90,537</b>
Gain on sale of Discontinued Operations	8,949	–	–
Loss after Taxation from Discontinued Operations	(1,028)	(980)	(6,495)
<b>Profit before Taxation</b>	<b>33,512</b>	<b>48,973</b>	<b>84,042</b>
Adjustment for non-cash items	75,023	117,854	310,611
	108,535	166,827	394,653
Changes in working capital	(66,186)	(105,166)	(12,563)
	42,349	61,661	382,090
Net Interest, taxation and pension contributions paid	(48,311)	(39,698)	(154,312)
Net cash (used in)/ generated by operating activities	(5,962)	21,963	227,778
Net cash used in investing activities	(10,149)	(42,573)	(241,488)
Net cash (used in)/ generated by financing activities	(29,980)	9,145	869
Decrease in cash and cash equivalents	(46,091)	(11,465)	(12,841)
Currency adjustment – opening balance	(42)	–	6,967
Cash and cash equivalents – beginning of period	(20,696)	(14,822)	(14,822)
<b>Cash and cash equivalents – end of period</b>	<b>(66,829)</b>	<b>(26,287)</b>	<b>(20,696)</b>

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

TT\$ '000	PARENT		
	UNAUDITED Three Months Jan to Mar	UNAUDITED Three Months Jan to Mar	AUDITED Year Jan to Dec
	2010	2009	2009
<b>Balance at beginning of period</b>	<b>1,459,739</b>	<b>1,372,153</b>	<b>1,372,153</b>
Currency translation and other adjustments	304	(49,811)	(22,945)
Allocation to employees and sale of ESOP shares, net of dividend	–	–	913
Change in fair value of swap, net of tax	(1,475)	1,433	12,650
Profit after taxation	31,139	46,429	95,820
Dividends forfeited	–	–	1,148
<b>Balance at end of period</b>	<b>1,489,707</b>	<b>1,370,204</b>	<b>1,459,739</b>

## SEGMENT INFORMATION

TT\$ '000	CEMENT	CONCRETE	PACKAGING	CONSOLIDATION ADJUSTMENTS	TOTAL
<b>UNAUDITED THREE MONTHS JAN TO MAR 2010</b>					
<b>Revenue</b>					
Total	442,847	42,533	23,453	–	508,833
Intersegment	(62,029)	–	(21,328)	–	(83,357)
Third Party	<u>380,818</u>	<u>42,533</u>	<u>2,125</u>	–	<u>425,476</u>
Profit before tax from continuing operations	15,711	3,594	4,779	1,506	25,591
Depreciation	40,462	2,576	618	(1,398)	42,258
Segment Assets	4,379,391	176,428	99,746	(611,760)	4,043,805
Segment Liabilities	2,657,145	60,186	30,725	(317,543)	2,430,513
Capital expenditure	9,833	316	–	–	10,149
<b>UNAUDITED THREE MONTHS JAN TO MAR 2009</b>					
<b>Revenue</b>					
Total	500,142	54,436	20,831	–	575,409
Intersegment	(97,931)	–	(17,080)	–	(115,011)
Third Party	<u>402,211</u>	<u>54,436</u>	<u>3,751</u>	–	<u>460,398</u>
Profit before tax from continuing operations	37,693	7,888	2,020	2,352	49,953
Depreciation	36,756	2,788	749	(1,677)	38,616
Segment Assets	4,431,476	167,975	109,766	(652,008)	4,057,209
Segment Liabilities	2,807,281	65,038	42,018	(357,885)	2,556,452
Capital expenditure	39,227	3,231	115	–	42,573
<b>AUDITED YEAR JAN TO DEC 2009</b>					
<b>Revenue</b>					
Total	1,842,287	210,850	82,838	–	2,135,975
Intersegment	(311,072)	–	(69,066)	–	(380,138)
Third Party	<u>1,531,215</u>	<u>210,850</u>	<u>13,772</u>	–	<u>1,755,837</u>
Profit before tax from continuing operations	55,265	22,125	6,459	6,688	90,537
Depreciation	144,635	9,798	2,581	(5,365)	151,649
Segment Assets	4,445,176	176,078	95,778	(682,656)	4,034,376
Segment Liabilities	2,810,720	68,065	30,253	(453,949)	2,455,089
Capital expenditure	233,159	7,561	1,086	–	241,806