

Wise Financial Thinking for Life

Sagicor Life Jamaica Limited

Interim report to Stockholders for the three-month period ended 31 March 2010



Sagicor Life Jamaica Limited

Interim Report to our Stockholders for the three-month period ended 31 March 2010

Directors' Statement

On behalf of the Board of Directors, we are pleased to present the un-audited consolidated Financial Statements for Sagicor Life Jamaica Limited (SLJ) for the three-month period ended 31 March 2010.

Overview:

The Sagicor Jamaica Group produced net profits attributable to Stockholders of \$1,035 million for Q1, 2010. This was 28% below the amount recorded for the corresponding period in 2009 which included certain significant items that were not repeated in 2010. There would be a 20% improvement in the Q1 2010 results with the effect of these items excluded. These items were: A reduction in Actuarial Liabilities due to high interest rates and foreign currency translation gains from depreciation of the Jamaican dollar, offset by restructuring costs. The profit for 2010 was generated from Revenues of \$6,620 million and represents basic earnings per share of 28 cents. The annualized return on opening Stockholders Equity was 21%.

Operations:

Consolidated Total Revenue of \$6,620 million was 3.3% better than that for the same period last year, 13% better when total revenue from discontinued operations is excluded. Revenues from all major lines of business showed improvement. New sales were strong and contributed to the increase in net premium revenues. Investment income was boosted by significant capital gains realized during the quarter despite the negative impact of the Jamaica Debt Exchange programme (JDX).

Benefits paid to policyholders (net of reinsurance) were \$2,292 million or 8% lower than that for the corresponding period in 2009, 4% higher when benefits from discontinued operations are excluded. Death claims and cash surrender expenses were noticeably higher than in the prior year, while health claims showed a more favorable experience.

The large increase in Actuarial Liabilities for Q1 2010 of \$862.3 million negatively impacted earnings. This level of increase was partly a consequence of the mix of policies sold during the period. As pointed out earlier, the Q1 2009 Actuarial Liabilities were reduced due to high interest rates at that time. It should also be noted that lower interest rates from the JDX, were reflected in the 2009 year-end Actuarial Liabilities.

Administrative expenses, of \$1,313 million were 6% lower than the Q1 2009 amount of \$1,399 million (excluding the amount for discontinued operations). The 2009 amount included restructuring cost. After adjusting for the foregoing the normalised ratio of administrative expenses to total revenue was 20% compared to 23% for the previous year.



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The Pan Caribbean Financial Services (PCFS) Banking Group, in which Sagicor has an 86% interest, performed well for the first quarter and generated after tax profits of \$396.9 million, up 14% on the prior year.

Balance Sheet:

Total assets of the SLJ Group were \$145.6 billion compared to \$135.5 billion at December 2009, representing a 7.5% growth for the quarter. Total assets under management including pension fund assets managed on behalf of clients and unit trusts, amounted to \$224.0 billion (December 2009: \$210.4 billion).

Stockholders' Equity as at March 2010 was \$21.8 billion, compared to \$19.9 billion as at December 2009. This 9.6% increase was in part due to the growth in retained earnings and the improved fair values of securities held as Available-For-Sale. During the quarter, The SLI Board of Directors declared dividends of \$789.8 million to Stockholders, or a dividend per share of 21 cents. This interim dividend was paid on April 9, 2010.

Social Responsibility:

During the period under review, SLJ continued to demonstrate its commitment to the Jamaican community through numerous activities. In January, Sagicor was a leading sponsor of the Shaggy Make A Difference Foundation. This sponsorship helped the Foundation in its support of the Bustamante Hospital for Children. We also partnered with Pan Caribbean's Sigma Corporate Run to raise over \$11 million for the Sir John Golding Rehabilitation Centre, the Jamaica Society for the Blind and the Jamaica Association for the Deaf.

In the area of Education, Sagicor continued its Adopt-a-School program which was launched in 2009, by providing support to educational institutions, including fourteen Early Childhood Institutions (ECI) across the island.

Discontinued Operations:

This refers to the sale of Sagicor General Insurance (Cayman) Ltd. effective January 1, 2010. From that date all operating activity inured to the purchaser, Bahamas First Holdings. Conditional regulatory approval was granted in April and full completion is expected to occur during May.



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Directors' Statement

Outlook:

Against the background of challenges presented by the changing economic environment, the Sagicor Group remains confident in its strategies to sustain growth. These include:

- Continuous improvement in operational efficiencies.
- Maximizing sales to our customer base.
- Higher emphasis on conserving business on the books.
- Maintaining a strong balance sheet through active management.
- Fulfilling our corporate and social responsibility as a leading business entity in Jamaica.
- Continuous engagement of our team members through unique and enriching programs.
- Providing exemplary service to our customers at all times.

We sincerely thank our customers, shareholders, team members and business partners for their continued and valued support.

On behalf of the Board of Directors:

DR. THE HON. R.D. WILLIAMS

Chairman 5 May 2010 RICHARD O. BYLES President & CEO

	March-10 Un-audited	March-09 Un-audited	December-09 Audited
Assets:			
Financial investments Securities purchased under resale	107,324,136	85,780,423	99,806,966
agreements	5,628,773	5,772,431	6,456,558
Derivative financial instruments	171,062	405,212	155,374
Other investments	1,026,818	321,248	1,044,063
_	114,150,789	92,279,314	107,462,961
Intangible assets	4,988,269	5,286,136	5,071,000
Other assets	12,744,245	11,526,759	9,980,931
Segregated funds' assets	9,285,164	6,748,619	8,516,279
	27,017,678	23,561,514	23,568,210
Assets classified as held for sale and discontinued operations	4,430,509	4,340,025	4,435,246
Total Assets	145,598,976	120,180,853	135,466,417
Liabilities:			
Insurance and annuity contracts liabilities	19,551,719	15,950,151	19,004,039
Investment contracts liabilities	11,895,073	9,327,264	12,880,479
Other insurance policy liabilities	3,375,662	2,249,619	3,818,232
	34,822,454	27,527,034	35,702,750
Securities sold under repurchase agreements	44,919,428	41,189,936	42,036,038
Customer deposits	8,785,499	7,833,880	8,782,312
Due to banks and other financial institutions Derivative financial instruments and	11,922,799	7,055,862	10,406,121
structured products	672,126	1,598,551	673,972
Reedemable preference shares	1,271,347	1,271,281	1,271,319
Other liabilities	6,978,550	4,233,264	3,247,257
Segregated funds' liabilities	9,285,164	6,748,619	8,516,279
_	83,834,913	69,931,393	74,933,298
Liabilities directly associated with assets classified as held			
for sale and discontinued operations	3,494,663	3,068,679	3,498,399
Total liabilities	122,152,030	100,527,106	114,134,447
Equity:			
Share Capital	7,854,938	7,817,273	7,854,938
Other components of equity	2,664,858	(1,766,919)	989,621
Retained earnings	11,263,616	9,564,214	11,018,150
Owners's equity	21,783,412	15,614,568	19,862,709
Non-controlling interests	1,663,534	4,039,179	1,469,261
Total Equity	23,446,946	19,653,747	21,331,970
Total Liabilities and Equity	145,598,976	120,180,853	135,466,417

On behalf of the Board of Directors:

DR. THE HON. R.D. WILLIAMS

Chairman 5 May 2010 RICHARD O. BYLES President & CEO

Consolidated Income Statement for the three-month period ended 31 March 2010 (Expressed in thousands of Jamaican dollars)

	March-10 Year-to-date Unaudited	March-09 Year-to-date Unaudited	December-09 Full year Audited
Revenues:			
Net premium revenue	3,894,724	3,542,565	16,317,852
Net investment income	2,226,848	1,545,254	6,620,184
Fees, commissions and other			
revenues	498,222	762,946	2,459,901
Revenue from discontinued operations	0	555,421	2,474,589
Net premium revenue Net investment income Fees, commissions and other revenues Revenue from discontinued operations Total revenue Benefits and expenses: Net insurance benefits incurred Changes in actuarial liabilities Administration expenses Commissions and related expenses Amortization of intangible assets Finance cost Benefits and expenses from discontinued operations Total benefits and expenses Profit before taxation Taxation Profit for the year (total) Attributable to: Equity owners of the parent company (total) - Profit for the year from continuing operations - (Loss)/Profit for the year from discontinued operation - (Loss)/Profit for the year from discontinued operations	6,619,794	6,406,186	27,872,526
Benefits and expenses:			
•	2,292,184	2,194,488	8,401,898
Changes in actuarial liabilities	862,276	(257,871)	2,423,033
Administration expenses	1,312,549	1,398,549	5,365,592
Commissions and related			
expenses	679,594	564,384	2,548,307
Amortization of intangible assets	74,838	75,379	336,633
Finance cost	38,970	38,970	194,015
Benefits and expenses from			
discontinued operations	0	530,410	2,832,699
Net premium revenue Net investment income Fees, commissions and other revenues Revenue from discontinued operations Total revenue Benefits and expenses: Net insurance benefits incurred Changes in actuarial liabilities Administration expenses Commissions and related expenses Amortization of intangible assets Finance cost Benefits and expenses from discontinued operations Total benefits and expenses Profit before taxation Taxation Profit for the year (total) Attributable to: Equity owners of the parent company (total) - Profit for the year from continuing operations - (Loss)/Profit for the year from discontinued operations	5,260,411	4,544,309	22,102,177
Profit before taxation	1,359,383	1,861,876	5,770,350
Taxation	(272,432)	(258,015)	(884,785)
Profit for the year (total)	1,086,951	1,603,862	4,885,565
Attributable to:			
	1,035,174	1,442,986	4,390,112
	1,035,174	1,426,283	4,687,267
- (Loss)/Profit for the year from discontinued operation	0	16,703	(297,155)
Non Controlling Interests (total)	51,777	160,876	495,453
. ,	51,777	152,568	593,451
• • • • • • • • • • • • • • • • • • • •	0	8,308	(97,998)
(2000),	1,086,951	1,603,862	4,885,565
Earnings per share for profit attributable to	, -,	, -,	, , , , , , , , ,
• •			
	\$0.28	\$0.38	\$1.17
	\$0.28	\$0.38	\$1.16

Consolidated Statement of Comprehensive Income			
for the three-month period ended 31 March 2010			
(Expressed in thousands of Jamaican dollars)			
	March	March	December
	2010	2009	2009
Net profit for the period	1,086,951	1,603,862	4,885,565
Other comprehensive income:			
Available-for-sale investements			
Unrealised gains/(loss) on available-for-sale			
investments	1,107,934	(647,054)	1,930,508
Gains reclassified and reported in profit	681,114	(176,778)	(371,487)
	1,789,048	(823,832)	1,559,021
Owner occupied properties:			
Unrealised gains on owner occupied properties	0	0	21,586
Cash flow hedges			
Unrealised gains/(loss) on cash flow hedges	17,045	10,902	(149,296)
Re-translation of foreign operations	(4,388)	354,760	396,680
Negative goodwill from the purchase of subsidiary shares	0	0	467,954
Total income/(expense) recognised directly in stockholders'			
equity, net of tax	1,801,705	(458,170)	2,295,945
Total comprehensive income	2,888,656	1,145,692	7,181,510
Total comprehensive income attributable to:			
Equity owners of the stockholders of the company:			
- Total comprehensive income for the period from			
continuing operations	2,702,090	858,361	6,652,960
- Total comprehensive income for the period from	2,702,030	030,301	0,032,300
discontinued operations	0	126,905	(253,373)
alcoominada operatione	2,702,090	985,266	6,399,587
•	2,102,000	300,200	0,000,001
Non-controlling interests:			
- Total comprehensive income for the period from			
continuing operations	186,566	118,664	865,513
- Total comprehensive income for the period from	. 55,555	3,00 .	220,0.0
discontinued operations	0	41,762	(83,590)
•	186,566	160,426	781,923

2,888,656

1,145,692

7,181,510

	Share Capital	Retained Earnings	Currency Translation Reserves	Investment & Fair Value Reserves	Other Reserves	Total	Non- Controlling Interests	Total Equity
Period ended 31 March 2010:								
Balance as at 1 January 2010	7,854,938	11,018,150	1,282,756	(1,555,355)	1,262,220	19,862,709	1,469,261	21,331,970
Total comprehensive income for the period	0	1,035,176	(4,040)	1,670,954	0	2,702,090	186,566	2,888,656
Issue of ordinary shares	0	0	0	0	0	0	7,561	7,561
Value of employee services rendered	0	0	0	0	8,420	8,420	146	8,566
Dividends paid to owners	0	(789,807)	0	0	0	(789,807)	0	(789,807)
Adjustment between regulatory loan provision and IFRS	0	97	0	0	(97)	0	0	0
Balance as at 31 March 2010	7,854,938	11,263,616	1,278,716	115,599	1,270,543	21,783,412	1,663,534	23,446,946
Period ended 31 March 2009:								
Balance as at 1 January 2009	7,796,463	9,066,612	926,712	(2,698,772)	452,805	15,543,820	4,045,061	19,588,881
Total comprehensive income for the period	0	1,442,985	316,477	(774,196)	0	985,266	160,428	1,145,695
Issue of ordinary shares	18,000	0	0	0	0	18,000	0	18,000
Value of employee services rendered	0	0	0	0	6,810	6,810	1,178	7,988
Employee share options excercised	2,810	0	0	0	(1,400)	1,410	0	1,410
Dividends paid to owners	0	(940,739)	0	0	0	(940,739)	0	(940,739)
Dividend paid to non-controlling interests	0	0	0	0	0	0	(167,489)	(167,489)
Adjustment between regulatory loan provision and IFRS	0	(4,644)	0	0	4,644	0	0	0
Balance as at 31 March 2009	7,817,273	9,564,214	1,243,189	(3,472,968)	462,859	15,614,567	4,039,179	19,653,747
Period ended 31 December 2009:								
Balance as at 1 January 2009	7,796,463	9,066,612	926,712	(2,698,772)	452,805	15,543,820	4,045,061	19,588,881
Total comprehensive income for the period	0	4,858,066	356,044	1,185,477	0	6,399,587	781,923	7,181,510
Issue of ordinary shares	29,658	0	0	0	0	29,658	0	29,658
Employee share option scheme - Value of employee services rendered	0	0	0	0	21,825	21,825	4,050	25,875
Employee stock grants and options excercised	28,817	0	0	0	(19,841)	8,976	0	8,976
Dividends paid to owners	0	(2,141,157)	0	0	0	(2,141,157)	0	(2,141,157)
Dividends paid to non-controling interests	0	0	0	0	0	0	(327,948)	(327,948)
Adjustment between regulatory loan provision and IFRS	0	(22.774)	0	0	22 771	0	0	0
Transfer from special investment reserve	0	(32,771) 80,191	0	0	32,771	0	0	0
Transfer to retained earning reserves	0	42,060	0		(80,191)	0	0	0
Transfer from Retained Earnings	0	(854,851)	0	(42,060) 0	854,851	0	0	0
Disposal of equity interest	Ü	(054,051)	U	U	054,051	U	U	U
by non-controlling interests	0	0	0	0	0	0	(3,033,825)	(3,033,825)
Balance as at 31 December 2009	7,854,938	11,018,150	1,282,756	(1,555,355)	1,262,220	19,862,709	1,469,261	21,331,970

Consolidated Statement of Cash Flows			
for the three-month period ended 31 March 2010			
(Expressed in thousands of Jamaican dollars)			
	March-10	March-09	December-09
	Year-to-date Unaudited	Year-to-date	Full year Audited
Oash Flavor from an austinu activities	Unaudited	Unaudited	Audited
Cash Flows from operating activities:	4 000 054	4 000 000	4 005 505
Net profit	1,086,951	1,603,862	4,885,565
Items not affecting cash	(499,760)	(226,963)	1,648,071
Changes in operating assets and liabilities	776,114	471,972	(4,617,062)
Interest received	3,808,499	2,748,331	11,848,069
Interest paid	(1,572,956)	(1,582,912)	(6,380,578)
Income taxes paid	(392,706)	(145,121)	(843,666)
Cash generated from operating activities	3,206,142	2,869,169	6,540,399
Cash Flows from investing activities:			
Acquisitions, net of cash acquired	0	(34,028)	(2,461,087)
Property, plant and equipment, net	(13,362)	(26,677)	(196,219)
Intangible assets, net	(96)	(7,920)	(29,092)
Cash used in investing activities	(13,458)	(68,625)	(2,686,398)
Cash Flows from financing activities:			
Dividends paid to stockholders	0	(936,590)	(2,141,157)
Dividend paid to minority interest	0	(167,489)	(327,948)
Ordinary shares issued	0	20,811	58,475
Ordinary shares issued - to Minority Interest	7,561	0	0
Preference shares	0	(6,865)	0
Cash used in financing activities	7,561	(1,090,133)	(2,410,630)
			_
Effects of exchange rate changes	(13,186)	636,422	724,931
Cash and cash equivalents:			
Cash and cash equivalents, at beginning of year	11,716,053	9,547,751	9,547,751
Increase in net cash and cash equivalents	3,187,060	2,346,833	2,168,302

14,903,113

11,894,584

11,716,053

Net cash and cash equivalents, at end of period

	Individual Life	Employee Benefits	Banking and Asset management	General Insurance	All other	Eliminations	Unaudited March - 10 Group
External revenues	2,068,971	3,054,196	899,815	6,958	589,854	0	6,619,794
Inter-segment revenues	29,746	12,271	18,752	1,564	66,115	(128,448)	0
Total revenue	2,098,717	3,066,467	918,567	8,522	655,969	(128,448)	6,619,794
Benefits and expenses Change in actuarial	(1,533,308)	(2,165,772)	(330,931)	(2,926)	(271,284)	57,698	(4,246,523)
liabilities	(299,136)	(563,140)	0	0	0	0	(862,276)
Depreciation	(16,841)	(7,711)	(11,471)	0	(1,781)	0	(37,804)
Amortization of							
intangibles	(222)	(29,617)	(38,449)	0	(6,550)	0	(74,838)
Finance costs	0	0	(38,970)	0	(4,635)	4,635	(38,970)
Profit before tax	249,210	300,227	498,746	5,596	371,719	(66,115)	1,359,383
Taxation	(84,958)	(54,532)	(126,591)	0	(6,351)	0	(272,432)
Profit after taxation	164,252	245,695	372,155	5,596	365,368	(66,115)	1,086,951
Segment assets: Unallocated assets	34,460,498	27,386,119	71,266,615	4,968,566	12,602,889	(5,595,370)	145,089,317
Investment in associ	ates						2,725
Deferred tax assets							190,399
Retirement benefit a	sset					=	316,535
Total assets						=	145,598,976
Segment liabilities: Unallocated liabilities	27,350,247	22,393,225	61,140,090	3,520,520	12,591,176	(5,680,552)	121,314,706
Deferred tax liabilitie	s						336,920
Retirement benefit o	bligation					_	500,404
Total liabilities						_	122,152,030
Other Segment items: Depreciation Capital expenditure						_	37,804 5,096

Geographical information:

		Cayman	lotai
	Jamaica	Islands	Group
Revenue	5,885,453	734,341	6,619,794
Total assets	117.239.232	28.359.744	145.598.976

(Expressed in thousand	s of Jamaican doll	ars)					
	Individual Life	Employee Benefits	Banking and Asset management	General Insurance	All other	Eliminations	Unaudited March - 09 Group
Revenues from			-			- 4	
external customers	1,671,069	3,391,794	823,438	182,034	337,851	, · · · · ·	6,406,186
Intersegment revenues	1,671,069	8,963 3.400.757	36,717 860.155	1,694 183,728	4,728 342,579	(52,102) (52,102)	6,406,186
Total revenue Benefits and expenses	(1,220,862)	(2,726,039)	(325,599)	(119,306)	(274,695)	(52,102) 47,374	(4,619,127)
Change in actuarial	(1,220,002)	(2,720,033)	(323,399)	(113,300)	(274,033)	47,574	(4,013,127
liabilities	126,240	131,631					257,871
Depreciation	(16,843)	(13,799)	(12,868)	(4,347)	(2,723)		(50,580
Amortization of							
intangibles	(1,309)	(34,070)	(40,430)	(4,791)	(4,361)	4.700	(84,961
Finance costs Profit before tax	0 558,295	(4,271) 754,209	(38,970) 442,288	(4,271) 51,013	(4,728) 56,072	4,728 0	(47,512 1,861,877
Taxation	(71,914)	(52,505)	(117,903)	01,010	(15,693)	Ü	(258,015
Profit after taxation	486,381	701,704	324,385	51,013	40,379	0	1,603,862
Segment assets: Unallocated assets Investment in asso Deferred tax assets		22,345,535	65,189,996	4,883,198	4,607,284	(3,217,122)	119,178,228 2,725 793,710
Retirement benefit Total assets	asset					- =	206,190 120,180,853
Segment liabilities: Unallocated liabilities Deferred tax liabilit Retirement benefit Business developn Total liabilities	obligation	17,732,587	57,682,877	3,102,165	4,569,645	(3,217,122) - -	99,306,283 275,491 430,422 514,911 100,527,107
Capital expenditure						=	25,860
Geographical information	n:						
		Cayman	Total				
-	Jamaica	Islands	Group				
Revenue Total assets	5,495,121 102,420,485	911,065 17,760,368	6,406,186 120,180,853				
			Banking and				Audited
	Individual Life	Employee Benefits	Asset management	General Insurance	All other	Eliminations	December - 09 Group
External revenues	6,973,910	14,958,234	3,626,990	783,022	1,530,370	0	27,872,526
Inter-segment revenues	84,581	140,405	(46,543)	11,293	27,232	(216,968)	0
Total revenue	7,058,491	15,098,639	3,580,447	794,315	1,557,602	(216,968)	27,872,526
Benefits and expenses Change in actuarial	(5,179,054)	(10,448,140)	(1,352,973)	(958,060)	(1,137,570)	205,521	(18,870,276)
liabilities Depreciation Amortization of	194,084 (65,366)	(2,697,681) (50,166)	0 (48,998)	0 (15,130)	0 (15,290)	0	(2,503,597) (194,950)
intangibles	(6,325)	(136,669)	(160,173)	(19,875)	(16,296)	0	(339,338)
Finance costs	0	(17,985)	(158,044)	(17,986)	(19,018)	19,018	(194,015
Profit before tax	2,001,830	1,747,998	1,860,259	(216,736)	369,428	7,571	5,770,350
Taxation	(280,244)	(188,095)	(481,422)	(24.6.726)	64,976	0	(884,785)
Profit after taxation	1,721,586	1,559,903	1,378,837	(216,736)	434,404	7,571	4,885,565
Segment assets: Unallocated assets	31,756,372	26,317,001	65,554,963	5,017,590	10,174,110	(4,498,951)	134,321,085
Investment in asso Deferred tax assets Retirement benefit Total assets	S					-	2,725 826,072 316,535 135,466,417
Segment liabilities: Unallocated liabilities	24,857,152	21,501,817	57,231,858	3,573,585	10,158,716	(4,584,219)	112,738,909
Deferred tax liabilit Retirement benefit Business developn Total liabilities	obligation					- -	
Retirement benefit	obligation					:	500,407 522,275 114,134,447 194,950
Retirement benefit Business developn Total liabilities Other Segment items: Depreciation Capital expenditure	obligation nent loans						500,407 522,275 114,134,447 194,950
Retirement benefit Business developn Total liabilities Other Segment items: Depreciation Capital expenditure	obligation nent loans on:	Cayman	Total				500,407 522,275 114,134,447 194,950
Retirement benefit Business developm Total liabilities Other Segment items: Depreciation	obligation nent loans	Cayman Islands 4,238,708	Total Group 27,872,526				500,407 522,275 114,134,447

Explanatory Notes

1. Basis of preparation

These condensed consolidated financial statements have been prepared in accordance with the accounting policies as set out in note 2 of the December 31, 2009 audited financial statements.

2. Assets classified as held for sale and discontinued operations

The assets and liabilities (and operating activity for the comparative periods) relating to Sagicor General Insurance (Cayman) Ltd. have been presented as held-for-sale, following approval of the Board of Directors to sell Sagicor's controlling interest.

On 23 February 2010, Sagicor Life of the Cayman Islands Ltd. entered into a Share Purchase Agreement with Bahamas First Holdings Limited to divest its 75.24% holding, effective 1 January 2010. Conditional regulatory approval was granted in April and full completion is expected to occur during May.