

Cable & Wireless Jamaica Limited Audited Consolidated Financial Statements For The Year Ended March 31, 2010

The Board of Directors of Cable & Wireless Jamaica Limited ("The Company") releases the audited consolidated results of the Company, Jamaica Digiport International Limited (JDI), and other subsidiaries, (collectively referred to as "CWJ"), for the year ended March 31, 2010.

Highlights:

- Launch of 3G mobile broadband postpaid and prepaid wireless service
- Significant investment in the network to improve customer experience particularly in broadband and mobile
- Successful direct marketing and retention initiatives to win back and retain customers from other networks
- Expansion of the retail footprint with the opening of 9 retail stores and the addition of over 3,000 top-up locations across the Island

Results:

Revenue: Trading remained challenging with the continued impact of the economic and competitive environment. Revenue for the year was J\$22,046m compared with J\$21,993m for the previous year, reflecting declines in voice being offset by increases in enterprise and other revenue.

Gross Margin was maintained at \$14,280m compared with J\$14,415m for the prior year with a percentage margin of 65%.

Total Operating Expenses (excluding depreciation & amortization) remained flat at J\$9,922m compared with J\$9,916m for the previous year. The underlying operating costs declined 5% year on year, but were offset by lower labour capitalization and defined benefit pension credits.

Depreciation & Amortisation charges were J\$7,016m for the year compared with J\$3,092m for the previous year. Additional Depreciation and obsolescence charges of J\$3,817m were recognized in the year as part of the continuing review of useful economic lives of the asset base in accordance with IAS 16 and as a result of the continuing transformation of the core networks.

Operating Loss before restructuring was J\$2,659m compared with operating profit of J\$1,408m for the prior year primarily due to the additional depreciation and obsolescence charges during the year.

Restructuring Costs of J\$373m include redundancy and other costs associated with the One Caribbean transformation plan.



Net Finance Costs for the year increased by 33% to J\$2,676m as a result of the increase in interest rates and net borrowings to fund the network expansion.

Net Loss attributable to stockholders was J\$3,388m compared with J\$303m for the year ending March 31, 2009 primarily as a result of the additional interest and depreciation charges.

In light of current trading we do not intend to recommend a dividend in respect of this financial year.

Outlook:

Trading results excluding the additional depreciation charges declined marginally from the previous year despite the competitive and economic challenges. The company remains committed to improving the customer experience through the expansion and upgrade of the network, improved service delivery and customer service.

These audited consolidated financial statements have been prepared on the historical cost basis and in accordance with International Financial Reporting Standards.

On behalf of the Board

Chris Dehring

Chairman

Geoff Houston Director

	2010 \$'000	2009 \$'000
Revenue	22,046,168	21,992,857
Outpayments Other cost of sales	(5,103,950) (<u>2,662,550</u>)	(5,622,719) (<u>1,954,771</u>)
Total cost of sales	(<u>7,766,500</u>)	(_7,577,490)
Gross margin	14,279,668	14,415,367
Employee expenses Administrative, marketing and selling expenses Depreciation and amortisation	(3,082,848) (6,839,414) (7,016,464)	(2,543,032) (7,372,958) (3,091,832)
Total operating expenses	(<u>16,938,726</u>)	(13,007,822)
Operating (loss)/profit before pension restructuring income and other restructuring costs	(2,659,058)	1,407,545
Pension restructuring income Other restructuring costs	(372,709)	892,000 (<u>677,042</u>)
Operating (loss)/profit before net finance costs	(3,031,767)	1,622,503
Net finance costs: Foreign exchange gain/(loss) Other finance costs Finance income	197,236 (2,914,317) 40,780	(236,920) (1,812,824) 37,097
	(2,676,301)	(2,012,647)
Other income	37,444	20,589
Loss before taxation	(5,670,624)	(369,555)
Taxation	2,282,433	66,730
Loss attributable to stockholders	(3,388,191)	(302,825)
Dealt with in the financial statements of: The company The subsidiaries	(3,331,293) (56,898) (3,388,191)	(327,664) 24,839 (302,825)
Loss per stock unit	(20.15¢)	(1.80¢)

Year ended March 31, 2010 Group Statement of Comprehensive Income

	2010 \$'000	2009 \$'000
Loss for the year	(3,388,191)	(_302,825)
Other comprehensive income for the year:		
Unrealised translation adjustments on consolidation	9,138	161,827
Share-based payment	:-	20,915
Actuarial (losses)/gains on employee benefits asset	(<u>200,043</u>) (<u>190,905</u>)	1,218,000 1,400,742
Deferred taxes on employee benefits	126,667	(_406,000)
Total other comprehensive income for the year, net of tax	(64,238)	994,742
Total comprehensive income for the year	(3,452,429)	691,917

	2010	2009
	\$'000	\$,000
		394° 1100 125-5541
Property, plant and equipment	24,059,289	27,518,868
Intangible assets	330,744	548,077
Deferred expenditure	40,660	55,206
Net investment in finance leases	200,928	-
Deferred tax asset	1,274,147	-
Employee benefits assets	2,974,000	3,191,000
Total non-current assets	28,879,768	31,313,151
Cash and cash equivalents	364,590	700,269
Accounts receivable	3,954,495	3,842,715
Taxation recoverable	109,214	103,725
Prepaid expenses	437,765	441,100
Due from related companies	710,697	668,912
Inventories	311,572	219,744
Current portion of deferred expenditure	190,551	203,055
Total current assets	6,078,884	6,179,520
TOTAL ASSETS	34,958,652	37,492,671
Share capital	16,817,440	16,817,440
Reserves	2,289,765	2,425,293
Accumulated deficit	(7,172,218)	(3,855,317)
TOTAL EQUITY	11,934,987	15,387,416
Trade and other accounts payable Provisions	7,104,162	6,381,830
Current portion of long-term loans	67,022 16,384	141,546 16,212
Due to related companies	180,059	102,923
Total current liabilities		6,642,511
Provisions	1,117,425	1,346,771
Long-term loans	281,221	285,951
Due to ultimate parent company	14 257 202	12,432,118
Due to other group company	14,257,392	1 207 004
Deferred tax liability		1,397,904
Total non-current liabilities	15,656,038	15,462,744
TOTAL LIABILITIES	23,023,665	22,105,255
TOTAL EQUITY AND LIABILITIES	34,958,652	37,492,671

The financial statements on pages 3 to 12 were approved by the Board of Directors on May 26, 2010 and signed on its behalf by:

Chris Dehring Chairman Geoff Houston Director

Group Statement of Changes in Stockholders' Equity

	Share capital \$'000	Reserves \$'000	Accumulated defice \$'000	cit Total \$'000
Balances at March 31, 2008	16,817,440	2,443,218	(4,565,159)	14,695,499
Loss for the year	=	1=0	(302,825)	(302,825)
Other comprehensive income:				
Unrealised translation adjustment on consolidation Share-based payment Actuarial gains, net of tax	-	161,827 20,915	812,000	161,827 20,915 812,000
Total comprehensive income for the year Transfer from employee benefits reserve		182,742 (<u>200,667</u>)	509,175 200,667	691,917
Balance at March 31, 2009 Loss for the year	16,817,440	2,425,293	(3,855,317) (3,388,191)	15,387,416 (3,388,191)
Other comprehensive income:				
Unrealised translation adjustment on consolidation Actuarial losses, net of tax	-	9,138	(73,376)	9,138 (<u>73,376</u>)
Total comprehensive income for the year Transfer from employee benefits reserve		9,138 (<u>144,666</u>)	(3,461,567) _144,666	(3,452,429)
Balance at March 31, 2010	16,817,440	2,289,765	(7,172,218)	11,934,987

	<u>2010</u> \$'000	<u>2009</u> \$'000
CASH FLOWS FROM OPERATING ACTIVITIES Loss attributable to stockholders Adjustments for:	(3,388,191)	(302,825)
Unrealised translation losses on long-term loans Employee benefits, net Depreciation and amortisation Amortisation of deferred expenditure Taxation Loss on disposal of property, plant and equipment	5,047 16,957 7,016,464 221,920 (2,282,433)	95,402 (333,000) 3,091,832 330,633 (66,730)
and intangible assets Interest earned Interest expense Provisions	785,383 (40,780) 2,914,317 (229,346)	95,754 (37,097) 1,812,824 (2,246)
Cash generated before changes in working capital	5,019,338	4,684,547
Accounts receivable Prepaid expenses Due from related companies Inventories Trade and other accounts payable Provisions Due to related companies	(111,648) 3,335 (41,785) (91,828) 606,799 (74,524) 	(91,755) (65,340) (532,437) (64,203) 415,671 (181,220) (364,970)
Cash generated from operations Income tax paid	5,386,823 (<u>268,440</u>)	3,800,293 (<u>10,309</u>)
Net cash provided by operating activities	5,118,383	3,789,984
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment and intangible assets Net investment in finance leases Interest received Deferred expenditure incurred	(4,124,935) (200,928) 40,648 (194,870)	(5,041,726) - 34,461 (<u>248,560</u>)
Net cash used by investing activities	(_4,480,085)	(<u>5,255,825</u>)
CASH FLOWS FROM FINANCING ACTIVITIES Unrealised translation adjustment on consolidation Share-based payment transferred to reserve Decrease in long-term loans Interest paid Due to ultimate parent company Due to other group company	9,138 (9,605) (2,798,784) (12,432,118) 14,257,392	161,827 20,915 (3,963,733) (1,317,349) 6,417,962
Net cash (used)/provided by financing activities	(973,977)	1,319,622
Net decrease in cash and cash equivalents	(335,679)	(_146,219)
Cash and cash equivalents at beginning of year	700,269	846,488
CASH AND CASH EQUIVALENTS AT END OF YEAR	364,590	700,269

	2010 \$'000	2009 \$*000
Revenue	21,919,332	21,873,821
Outpayments Other cost of sales	(5,055,637) (2,662,550)	(5,614,612) (1,943,100)
Total cost of sales	(_7,718,187)	(7,557,712)
Gross margin	14,201,145	14,316,109
Employee expenses Administrative, marketing and selling expenses Depreciation and amortisation	(3,078,917) (6,815,210) (7,002,863)	(2,532,527) (7,352,308) (3,076,290)
Total operating expenses	(16,896,990)	(12,961,125)
Operating (loss)/profit before pension restructuring income and other restructuring costs	(2,695,845)	1,354,984
Pension restructuring income Other restructuring costs	(372,799)	892,000 (<u>675,216</u>)
Operating (loss)/profit before net finance costs	(_3,068,644)	1,571,768
Net finance costs: Foreign exchange gains/(losses) Other finance costs Finance income	195,412 (2,912,176) 27,924	(208,864) (1,809,838) 29,378
	(2,688,840)	(1,989,324)
Other income	144,963	20,589
Loss before taxation	(5,612,521)	(396,967)
Taxation	2,281,228	69,303
Loss attributable to stockholders	(3,331,293)	(327,664)

	2010 \$'000	2009 \$'000
Loss for the year	(_3,331,293)	(_327,664)
Other comprehensive income for the year:		
Share-based payment		20,915
Actuarial (losses)/gains on employee benefits asset	(200,043)	1,218,000
	(200,043)	1,238,915
Deferred taxes on employee benefits	126,667	(_406,000)
Total other comprehensive income for the year, net of tax	(73,376)	832,915
Total comprehensive income for the year	(3,404,669)	505,251

Company Statement of Financial Position

	2010 \$*000	2009 \$'000
Property, plant and equipment Intangible assets Deferred tax asset Interest in subsidiaries, shares at cost Deferred expenditure Net investment in finance leases Employee benefits assets	24,030,947 330,744 1,274,147 12,117,350 40,659 200,928 2,974,000	27,479,254 548,077 - 12,117,350 55,206 - 3,191,000
Total non-current assets	40,968,775	43,390,887
Cash and cash equivalents Accounts receivable Prepaid expenses Due from related companies Taxation recoverable Inventories Current portion of deferred expenditure	281,933 3,896,150 437,559 710,697 99,988 311,572 190,551	611,716 3,757,954 441,004 668,912 96,849 219,744 203,055
Total current assets	5,928,450	5,999,234
TOTAL ASSETS	46,897,225	49,390,121
Share capital Reserves Accumulated deficit	16,817,440 2,003,582 (<u>7,542,075</u>)	16,817,440 2,148,248 (<u>4,282,072</u>)
TOTAL EQUITY	11,278,947	14,683,616
Trade and other payables Provisions Current portion of long-term loans Due to related companies	7,046,386 67,022 16,384 	6,310,173 141,546 16,212 102,923
Total current liabilities	_7,309,851	6,570,854
Provisions Long-term loans Due to ultimate parent company Due to other group company Deferred tax liability Due to subsidiaries	1,100,804 281,221 - 14,257,392 - 12,669,010	1,332,583 285,951 12,432,118 - 1,397,904 12,687,095
Total non-current liabilities	28,308,427	28,135,651
TOTAL LIABILITIES	35,618,278	34,706,505
TOTAL EQUITY AND LIABILITIES	46,897,225	49,390,121

The financial statements on pages 3 to 12 were approved by the Board of Directors on May 26, 2010 and signed on its behalf by:

Chris Dehring Chairman

Geoff Houston

Director

Company Statement of Changes in Stockholders' Equity

	Share capital \$'000	Reserves \$'000	Accumulated defici \$'000	t <u>Total</u> \$'000
Balances at March 31, 2008	16,817,440	2,328,000	(4,967,075)	14,178,365
Loss for the year	-	-	(327,664) (327,664)
Other comprehensive income:				
Share-based payment	:=:	20,915		20,915
Actuarial gains, net of tax			812,000	812,000
Total comprehensive income for the year	-	20,915	484,336	505,251
Transfer from employee benefits reserve	<u> </u>	(_200,667)	200,667	
Balance at March 31, 2009	16,817,440	2,148,248	(4,282,072)	14,683,616
Loss for the year	-	÷	(3,331,293)	3,331,293)
Other comprehensive income:				
Actuarial losses, net of tax			(73,376)	73,376)
Total comprehensive income for the year	-	+	(3,404,669)	3,404,669)
Transfer from employee benefits reserve		(_144,666)	144,666	
Balance at March 31, 2010	16,817,440	2,003,582	(7,542,075)	11,278,947

	2010 \$'000	2009 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Loss attributable to stockholders	(3,331,293)	(327,664)
Adjustments for: Unrealised translation losses on loans	5,047	95,402
Employee benefits, net	16,957	(333,000)
Depreciation and amortisation	7,002,863	3,076,290
Amortisation of deferred expenditure	221,921	330,633
Taxation	(2,281,228)	(69,303)
Loss on disposal of property, plant and equipment and intangible assets	782,453	05 754
Interest earned	(27,924)	95,754 (29,378)
Interest expense	2,912,176	1,809,838
Provisions	(231,779)	(8,282)
Cash generated before changes in working capital	5,069,193	4,640,290
Accounts receivable	(138,196)	(56,603)
Prepaid expenses	3,445	(65,282)
Due from related companies	(41,785)	(532,437)
Inventories	(91,828)	(64,203)
Trade and other accounts payable Provisions	620,233	438,988
Due to related companies	(74,524) 77,136	(181,220) (<u>364,970</u>)
•		
Cash generated from operations Income tax paid	5,423,674 (<u>267,295</u>)	3,814,563 (<u>7,155</u>)
Net cash provided by operating activities	5,156,379	3,807,408
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment	. 1 391 1919	
and intangible assets	(4,119,676)	(5,031,617)
Net investment in finance leases Interest received	(200,928) 27,924	26,659
Deferred expenditure incurred	$(\underline{194,870})$	(248,560)
Net cash used by investing activities	(_4,487,550)	(5,253,518)
CASH FLOWS FROM FINANCING ACTIVITIES		
Share-based payment transferred to reserve	<u>-</u> ,	20,915
Due to subsidiaries	(18,085)	227,889
Decrease in long term loans	(9,605)	(3,963,733)
Interest paid	(2,796,196)	(1,311,657)
Due to ultimate parent company Due to other group company	(12,432,118) 14,257,392	6,417,962
Net cash (used)/ provided by financing activities	(998,612)	1,391,376
Net decrease in cash and cash equivalents	(329,783)	(54,734)
Cash and cash equivalents at beginning of year	611,716	666,450
CASH AND CASH EQUIVALENTS AT END OF YEAR	281,933	611,716