

Wise Financial Thinking for Life

Sagicor Life Jamaica Limited

Interim Report to Stockholders for the nine months period ended 30 September 2009



On behalf of the Board of Directors, we are pleased to present the un-audited consolidated financial statements of Sagicor Life Jamaica Limited (SLJ) for the nine months period to September 2009.

The highlights are:

- ✓ Net profit attributable to Owners of the Parent (Stockholders) of \$4,032.6 million (2008 \$2,311.7 million)
- ✓ Earnings per share of \$1.07 (2008 62 cents)
- ✓ Annualized return on opening equity of 35% (2008 20%)
- ✓ Group efficiency ratio of 21% (2008 23%)

For the period under review, the SLJ Group produced net profit attributable to Stockholders of 4,032.6 million, up from 2,311.7 million recorded for the corresponding period in 2008. The 2009 performance represents earnings per share of 1.07 as against 62 cents in 2008. Net profit attributable to Stockholders for Q3 was 1,241.9 million as compared to 825.6 million for Q3 2008, 1,347.6 million for Q2 2009 and 1,443.0 million for Q1 2009. Financial results for Q1 and Q2 were positively influenced by certain significant transactions. The 2009 results also reflect business growth from acquisitions (Blue Cross – Q4 2008, Industrial Alliance in Cayman – Q4 2008 and Guardian Life in Cayman – Q1 2009).

Total revenue of \$21,319.4 million for the year-to-date grew by 47% over the prior year driven primarily by recent acquisitions, portfolio growth and new products. During the nine months period, a total of \$7,708.3 million was paid and or accrued as gross benefits to policyholders and beneficiaries, an increase of 51% over the same period in 2008. This was largely a consequence of enlarged health insurance and annuities portfolios.

The Group continues to manage its operating expenses judiciously and closely monitors efficiency ratios (administration expenses to revenue). The Group efficiency ratio for the period was 21% (adjusted for single premiums), while the ratio in 2008 was 23%, a 10% improvement. For the Insurance entities the ratio was 19% for 2009 and 20% for 2008. There were also non-recurring restructuring costs of \$184 million in the current year, relating to the Blue Cross portfolio integration and other structural changes within the Group.

Total assets of the Group grew by 15% since December 2008 to reach \$135.5 billion. The book value of Stockholders' equity ended the period at \$19,408.3 million, reflecting a 25% increase over December 2008. This growth in Equity manifests strong current year earnings and improvement in the fair values of securities classified as Available-for-sale. During 2009, SLJ distributed dividends of \$2,141.2 million to Stockholders (57 cents per share). The annualized return on opening Stockholders' equity (ROE) for the period was 35% while the corresponding return for 2008 was 20%.

Although the Group has performed well so far in 2009, Directors and Management remain cautious as the Jamaican economy goes through a period of adjustment.

On behalf of the Board of Directors:

J. Mille

Dodridge Miller Chairman 3 November, 2009

Richard Byles President and CEO

Consolidated Statement of Financial Position as at 30 September 2009			
(Expressed in thousands of Jamaican dollars)			
	Sept - 09 Un-audited	Sept - 08 Un-audited	Dec - 08 Audited
Assets:			
Financial investments	97,329,423	71,557,728	83,835,033
Securities purchased under resale			
agreements	10,550,021	4,583,623	4,448,058
Derivative financial instruments	236,251	0	2,957,306
Other investments	955,189	295,905	328,900
	109,070,884	76,437,256	91,569,297
Intangible assets	5,151,042	4,867,002	5,291,788
Other assets	13,311,235	10,459,477	14,369,633
Segregated funds' assets	7,965,933	6,912,898	6,560,697
	26,428,210	22,239,377	26,222,118
Total Assets	135,499,094	98,676,633	117,791,415
Liabilities:			
Insurance and annuity contracts liabilities	18,374,257	7,732,821	15,418,023
Investment contracts liabilities	12,492,451	6,767,593	8,891,676
Other insurance policy liabilities	3,889,023	3,327,026	4,419,744
	34,755,731	17,827,440	28,729,443
Securities sold under repurchase agreements	43,103,393	37,928,698	39,957,153
Customer deposits	8,820,834	6,576,746	7,419,989
Due to banks and other financial institutions Derivative financial instruments and	9,676,432	5,345,870	5,888,277
structured products	637,475	0	3,790,856
Reedemable preference shares	1,270,867	1,264,324	1,271,190
Other liabilities	5,237,413	4,083,183	4,584,929
Segregated funds' liabilities	7,965,933	6,912,898	6,560,697
	76,712,347	62,111,719	69,473,091
Total liabilities	111,468,078	79,939,159	98,202,534
Equity:			
Share Capital	7,837,013	7,796,463	7,796,463
Other components of equity	629,986	(973,867)	(1,319,255
Retained earnings	10,941,323	7,440,885	9,066,612
Owners's equity	19,408,322	14,263,481	15,543,820
Non-controlling interests	4,622,694	4,473,993	4,045,061
Total Equity	24,031,016	18,737,474	19,588,881
Total Liabilities and Equity	135,499,094	98,676,633	117,791,415

On behalf of the Board of Directors:

D. Mille

Dodridge Miller Chairman 3 November 2009

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Richard Byles President and CEO

Consolidated Income Statement for the nine months period ended 30 September 2009 (Expressed in thousands of Jamaican dollars)

	Sept - 09 Quarter Unaudited	Sept- 08 Quarter Unaudited	Sept - 09 Year-to- date Unaudited	Sept - 08 Year-to-date Unaudited	Dec - 08 Full year Auditiec
Revenues:					
Net premium revenue	4,136,070	3,778,668	13,939,763	9,755,557	20,269,545
Net investment income	1,911,676	1,131,706	5,149,884	3,406,564	5,786,137
Impairment charge	(779)	0	(22,304)	0	(274,885
Fees and other revenues	616,118	466,182	2,252,104	1,389,956	2,478,139
Total revenue	6,663,085	5,376,556	21,319,447	14,552,077	28,258,936
Benefits and expenses:					
Net insurance benefits incurred	2,503,536	1,604,546	7,383,539	4,715,609	6,914,259
Changes in insurance and	, ,	, - ,	.,,	,,	-,-,
annuity liabilities	192,904	915,041	1,866,767	1,411,374	8,282,542
Administration expenses	1,483,173	1,089,475	4,419,138	3,306,282	4,939,938
Commissions and related					
expenses	722,735	514,673	2,001,994	1,550,861	2,227,600
Amortization of intangible assets	87,358	70,052	256,058	210,818	283,129
Finance cost	48,792	7,243	144,653	21,589	29,190
Total benefits and expenses	5,038,498	4,201,030	16,072,149	11,216,533	22,676,658
Profit before taxation	1,624,587	1,175,526	5,247,298	3,335,544	5,582,278
Taxation	(214,982)	(217,160)	(709,581)	(598,977)	(1,040,027)
Profit after taxation	1,409,605	958,366	4,537,717	2,736,567	4,542,251
Net profit attributable to:					
Owners of the parent	1,241,945	825,646	4,032,565	2,311,741	3,928,094
Non-controlling interests	167,660	132,720	505,152	424,826	614,157
Net profit for period	1,409,605	958,366	4,537,717	2,736,567	4,542,251
Earnings per share for profit attributable to Owners: Basic and diluted earnings					
per share	\$0.33	\$0.22	\$1.07	\$0.62	\$1.05

Consolidated Statement of Comprehensive Income			
for the nine months period ended 30 September 2009			
(Expressed in thousands of Jamaican dollars)			
	Sept - 09 Year-to-date Unaudited	Sept - 08 Year-to-date Unaudited	Dec - 08 Full year Audited
Net profit for the period	4,537,717	2,736,567	4,542,251
Other comprehensive income:			
Changes in fair value reserves			
Owner occupied properties	0	63,395	150,195
Available-for-sale financial assets	2,079,293	(2,279,578)	(3,603,232)
Cash flow hedges	(92,284)	0	199,487
_	1,987,009	(2,216,183)	(3,253,550)
Re-translation of foreign operations	330,077	115,013	445,778
Other comprehensive income/(loss) for the period, net of tax	2,317,086	(2,101,170)	(2,807,772)
Total comprehensive income for the period , net of tax	6,854,803	635,397	1,734,479
Total comprehensive income attributable to:			
Owners of the parent	5,952,777	377,681	1,652,670
Non-controlling interests	902,026	257,716	81,809
- -	6,854,803	635,397	1,734,479

Consolidated Statement of Changes in Equity								
for the nine months period ended 30 September	r 2009							
(Expressed in thousands of Jamaican dollars)								
	Share Capital	Retained Earnings	Currency Translation Reserves	Investment & Fair Value Reserves	Other Reserves	Total	Non-Controlling Interests	Total Equity
Period ended 30 Septemeber 2008:								
Balance as at January 1, 2008	7,779,665	6,999,651	534,669	(2,292)	195,332	15,507,025	4,396,953	19,903,978
Total comprehensive income for the period	0	2,311,741	103,057	(2,037,116)	0	377,682	257,716	635,398
Value of employee services rendered	0	0	0	0	20,377	20,377	3,585	23,962
Employee share options excercised	16,798				(8,399)	8,399		8,399
Dividend declared	0	(1,650,002)	0	0	0	(1,650,002)	0	(1,650,002)
Dividend paid to non-controlling interests						0	(184,261)	(184,261)
Adjustment between regulatory loan provision and IFRS	0	(1,205)	0	0	1,205	0	0	0
Transfer to special investment reserve	0	(15,529)	0	0	15,529	0	0	0
Transfer to retained earning reserves	0	(203,771)		0	203,771	0	0	0
Balance as at 30 September 2008	7,796,463	7,440,885	637,726	(2,039,408)	427,815	14,263,481	4,473,993	18,737,474
Period ended 30 September 2009:								
Balance as at 1 January 2009	7,796,463	9,066,612	926,712	(2,698,772)	452,805	15,543,820	4,045,061	19,588,881
Total comprehensive income for the period	0	4,032,565	339,338	1,580,874	0	5,952,777	902,026	6,854,803
Issue of shares	29,658	0	0	0	0	29,658	0	29,658
Value of employee services rendered	0	0	0	0	20,435	20,435	3,527	23,962
Employee share options excercised	10,892	0	0	0	(8,103)	2,789	0	2,789
Dividend declared	0	(2,141,157)	0	0	0	(2,141,157)	0	(2,141,157)
Dividend paid to non-controlling interests	0	0	0	0	0	0	(327,920)	(327,920)
Adjustment between regulatory loan provision and IFRS	0	(16,697)	0	0	16,697	0	0	0
Balance as at 30 September 2009	7,837,013	10,941,323	1,266,050	(1,117,898)	481,834	19,408,322	4,622,694	24,031,016

Consolidated Statement of Cash Flows

for the nine months period ended 30 September 2009

(Expressed in thousands of Jamaican dollars)

	Sept - 09 Year-to-date Un-audited	Sept - 08 Year-to-date Un-audited	December - 08 Full year Audited
Cash Flows from operating activities:			
Net profit	4,537,717	2,736,567	4,542,251
Items not affecting cash	2,068,799	828,200	10,200,757
Changes in operating assets and liabilities	(3,000,030)	(363,122)	(7,815,181)
Interest received	8,918,520	6,078,857	8,236,560
Interest paid	(4,661,126)	(3,403,535)	(4,853,526)
Income taxes paid	(584,375)	(445,107)	(586,579)
Cash generated from/(used in) operating activities	7,279,505	5,431,860	9,724,282
Cash Flows from investing activities:			
Acquisitions, net of cash acquired	(34,214)	0	(1,668,350)
Property, plant and equipment, net	(142,820)	(145,613)	(221,796)
Intangible assets, net	(27,542)	(61,285)	(118,611)
Cash used in investing activities	(204,576)	(206,898)	(2,008,757)
Cash Flows from financing activities:			
Dividends paid to stockholders	(2,134,388)	(899,368)	(1,638,603)
Dividend paid to minority interest	(345,178)	(170,341)	(329,936)
Ordinary shares	40,551	16,798	16,798
Preference shares	(118,530)	1,264,324	1,264,324
Cash provided by financing activities	(2,557,545)	211,413	(687,417)
Effects of exchange rate changes	701,336	99,970	260,191
Cash and cash equivalents:			
Cash and cash equivalents, at beginning of year	9,547,751	2,259,452	2,259,452
Increase in net cash and cash equivalents	5,218,720	5,536,345	7,288,299
Net cash and cash equivalents, at end of period	14,766,471	7,795,797	9,547,751

Consolidated Segmental Financial Information for the nine months period ended 30 September 2009 (Expressed in thousands of Jamaican dollars)

	Individual Life	Employee Benefits	Banking and Asset management	General Insurance	All other	Eliminations	Sept - 09 Group
Revenues from							
external customers	5,219,448	11,616,657	2,740,819	576,868	1,165,655	0	21,319,447
Inter-segment revenues	61,465	80,228	(18,958)	8,316	29,118	(160,169)	0
Total revenue	5,280,913	11,696,885	2,721,861	585,184	1,194,773	(160,169)	21,319,447
Benefits and expenses	(3,696,747)	(7,814,142)	(1,033,232)	(413,401)	(839,296)	148,129	(13,648,689)
Change in actuarial							
liabilities	(100,702)	(1,766,065)		0			(1,866,767)
Depreciation	(50,176)	(45,867)	(37,443)	(11,038)	(11,458)	0	(155,982)
Amortization of							
intangibles	(4,475)	(102,120)	(120,913)	(14,834)	(13,716)	0	(256,058)
Finance costs	0	(13,222)	(118,208)	(13,223)	(12,040)	12,040	(144,653)
Profit before tax	1,428,813	1,955,469	1,412,065	132,688	318,263	0	5,247,298
Taxation	(208,167)	(127,067)	(375,183)	0	836	0	(709,581)
Profit after taxation	1,220,646	1,828,402	1,036,882	132,688	319,099	0	4,537,717
_							
Segment assets:	33,192,382	24,446,066	67,999,247	5,060,822	9,003,165	(4,741,590)	134,960,092
Unallocated assets							
Investment in associ	iates						2,725
Deferred tax assets							330,087
Retirement benefit a	sset						206,190
Total assets						_	135,499,094
						_	
Segment liabilities: Unallocated liabilities	24,307,318	19,601,969	58,934,851	3,156,646	8,990,561	(4,741,590)	110,249,755
Deferred tax liabilitie	es						268,686
Retirement benefit o	bligation						430,422
Business developme	ent loans						519,215
Total liabilities						_	111,468,078
Capital expenditure						_	123,427

Geographical information:

Geographical information:			
		Cayman	Total
	Jamaica	Islands	Group
Revenue	18,108,626	3,210,821	21,319,447
Total assets	110,463,242	25,035,852	135,499,094

	Individual Life	Employee Benefits	Banking and Asset management	General Insurance	All other	Eliminations	Sept - 08 Group
Revenues from			Ū.				
external customers	4,425,281	6,998,372	1,996,539	436,676	695,209		14,552,077
Inter-segment revenues	42,171	43,416	39,317	9,232		(134,136)	0
Total revenue	4,467,452	7,041,788	2,035,856	445,908	695,209	(134,136)	14,552,077
Benefits and expenses	(3,195,472)	(4,657,019)	(783,695)	(344,652)	(605,495)	124,098	(9,462,235)
Change in actuarial							
liabilities	(305,154)	(1,106,220)	0	0	0		(1,411,374)
Depreciation	(43,857)	(20,176)	(34,902)	(7,397)	(4,185)		(110,517)
Amortization of							
intangibles	(3,470)	(71,973)	(108,562)	(13,702)	(13,111)	0	(210,818)
Finance costs	0	(11,337)	0	(11,337)	(8,953)	10,038	(21,589)
Profit before tax	919,499	1,175,063	1,108,697	68,820	63,465	0	3,335,544
Taxation	(178,891)	(130,245)	(283,074)	0	(6,767)	0	(598,977)
Profit after taxation	740,608	1,044,818	825,623	68,820	56,698	0	2,736,567
Segment assets: Unallocated assets Investment in associa Deferred tax assets Retirement benefit as Total assets Segment liabilities:		12,784,286 9,255,968	58,637,326	4,047,387 2,472,935	3,504,866	(2,655,875) (2,655,875)	98,485,699 2,725 138,665 49,544 98,676,633 79,095,985
Segment habilities: Unallocated liabilities Deferred tax liabilitie Retirement benefit of Business developmen Total liabilities Capital expenditure	s bligation	7,233,700	50,277,400	2,472,703	+14,114	(2,03,673) — —	111,994 308,447 422,733 79,939,159 145,750

Geographical information:			
		Cayman	Total
	Jamaica	Islands	Group
Revenue	12,641,964	1,910,113	14,552,077
Total assets	86,510,126	12,166,507	98,676,633

Explanatory Notes

1. Basis of preparation

These consolidated financial statements have been prepared in accordance with the accounting policies as set out in note 2 of the December 31, 2008 audited financial statements. In addition, the Group adopted the following accounting standards effective 1 January 2009:

- IAS 1, Presentation of Financial Statements (revised)
- IFRS 8, Operating Segments

2. Comparative information

Where necessary, comparative figures have been reclassified to conform with changes in the presentation for the current year.