

KPMG
Chartered Accountants
The Victoria Mutual Building
6 Duke Street
Kingston
Jamaica, W.I.

P.O. Box 76 Kingston Jamaica, W.I.

Telephone +1 (876) 922-6640 Fax +1 (876) 922-7198

+1 (876) 922-4500

e-Mail firmmail@kpmg.com.jm

#### INDEPENDENT AUDITORS' REPORT

To the Members of THE BANK OF NOVA SCOTIA JAMAICA LIMITED

#### Report on the Financial Statements

We have audited the financial statements of The Bank of Nova Scotia Jamaica Limited ("the Bank") and the consolidated financial statements of the Bank and its subsidiaries ("the Group") set out on pages 3 to 99, which comprise the Group's and Bank's balance sheets as at October 31, 2008, the Group's and Bank's statements of income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and the Jamaican Companies Act. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and consistently applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether or not the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# To the Members of THE BANK OF NOVA SCOTIA JAMAICA LIMITED

#### Report on the Financial Statements, cont'd

#### Opinion

In our opinion, the financial statements give a true and fair view of the financial positions of the Group and the Bank as at October 31, 2008, and of the Group's and the Bank's financial performance, changes in equity and cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### Report on other matters as required by the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained, proper returns have been received for branches not visited by us and the financial statements are in agreement with the accounting records and returns, and give the information required by the Jamaican Companies Act in the manner required.

November 26, 2008

# Statement of Consolidated Revenue and Expenses Year ended October 31, 2008

	Note	2008	2007
Net interest income and other revenue Interest from loans and deposits with banks Interest from securities		18,293,646 <u>7,563,615</u>	14,340,965 9,235,377
Total interest income Interest expense	6 6	25,857,261 ( <u>5,591,074</u> )	23,576,342 ( <u>6,809,834</u> )
Net interest income		20,266,187	16,766,508
Impairment losses on loans  Net interest income after impairment losses on loans	23	( <u>756,220</u> ) 19,509,967	( <u>522,447</u> ) 16,244,061
Fee and commission income Fee and commission expense	7 7	4,584,301 ( <u>1,061,258</u> )	3,975,316 ( <u>997,260</u> )
Net fee and commission income		3,523,043	2,978,056
Net foreign exchange trading income	8	966,712	951,002
Net insurance premium income Other revenue	9 10	754,538 461,369 1,215,907 25,215,629	617,212 186,949 804,161 20,977,280
Expenses Salaries, pension contributions and other staff benefits Property expenses, including depreciation Change in policyholders' benefits and reserves Other operating expenses	11 13 13	5,811,506 1,969,718 2,838,416 2,779,523 13,399,163	5,089,401 1,406,070 2,452,192 2,417,797 11,365,460
Profit before taxation	14	11,816,466	9,611,820
Taxation	15	(3,196,882)	(2,761,203)
Profit for the year		8,619,584	6,850,617

# **Consolidated Balance Sheet**

October 31, 2008 (expressed in thousands of Jamaican dollars unless otherwise stated)

	Note	2008	2007
ASSETS			
Cash resources			
Notes and coins of, deposit with, and money			
at call at, Bank of Jamaica	17	40,082,448	32,530,836
Government and bank notes other than Jamaica		343,493	407,307
Amounts due from other banks	18	13,339,371	17,617,587
Accounts with parent and fellow subsidiaries	19	1,655,080	3,859,376
		55,420,392	54,415,106
Government securities purchased under			
resale agreements	21	523,392	1,483,598
Pledged assets	45	1,301,453	1,340,985
Trouged ussets		1,501,105	
Loans, after allowance for impairment losses	22	86,152,384	73,105,673
Investment securities	24		
Available-for-sale	2 <del>4</del>	18,939,274	19,498,089
Held-to-maturity		36,154,299	39,225,336
,		55,093,573	58,723,425
		33,073,373	<u> 36,723,423</u>
Other assets			
Customers' liabilities under acceptances,			
guarantees and letters of credit		6,228,186	7,354,754
Taxation recoverable		892,451	1,252,511
Deferred taxation	33	178	-
Sundry assets	25	639,162	137,696
Property, plant and equipment Retirement benefit asset	26 27	2,807,769	2,553,841
Remement benefit asset	<i>41</i>	5,402,224	4,839,913
		15,969,970	16,138,715
		<u>214,461,164</u>	205,207,502

### Consolidated Balance Sheet (continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

	Note	2008	2007
LIABILITIES			
Deposits			
Deposits by the public	28	126,917,903	127,874,460
Amounts due to other banks and financial			
institutions	29	2,386,319	2,061,055
Amounts due to ultimate parent company	30	7,003,706	4,857,885
Amounts due to fellow subsidiaries	31	2,302,225	417,007
		138,610,153	135,210,407
Other liabilities			
Cheques and other instruments in transit		2,524,687	3,114,974
Acceptances, guarantees and letters of credit		6,228,186	7,354,754
Securities sold under repurchase agreements		<u>~</u>	236,512
Redeemable preference shares	34	100,000	100,000
Other liabilities	32	1,142,071	1,088,523
Taxation payable		1,078,951	795,129
Deferred tax liabilities	33	1,567,918	1,767,044
Retirement benefit obligations	27	930,576	723,066
		13,572,389	15,180,002
Policyholders' fund	12	30,561,418	27,014,768
STOCKHOLDERS' EQUITY			
Share capital	34	2,927,232	2,927,232
Reserve fund	35	3,158,481	3,158,481
Retained earnings reserve	36	8,702,091	5,992,902
Cumulative remeasurement result from			
available-for-sale financial assets	37	(1,023,193)	110,289
Capital reserve	38	9,383	1,659,189
Loan loss reserve	39	1,295,232	1,017,136
Other reserve	40	2,928	16,751
Unappropriated profits		16,645,050	12,920,345
		31,717,204	27,802,325
		214,461,164	205,207,502

The financial statements on pages 3 to 99 were approved for issue by the Board of Directors on 2008 and signed on its behalf by:

Director

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Director

Bruce F. Bowen

Director

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Keri-Gaye Brown

Secretary

tacie-Ann S. Wright

# Statement of Changes in Consolidated Stockholders' Equity Year ended October 31, 2008

	<u>Note</u>	Share capital	Reserve <u>fund</u>	Retained earnings <u>reserve</u>	Captal reserves	Cumulative remeasurement result from available for sale financial assets	Loan loss <u>reserve</u>	Other reserve	Unappropriated profits	<u>Total</u>
Balances at October 31, 2006 Unrealised loss on available-for-sale		<u>2,927,232</u>	3,158,481	5,242,902		<u>275,107</u>	806,524	<u>26,714</u>	14,952,595	27,389,555
investments, net of taxes		-	-	-	-	(133,024)	-	-	-	( 133,024)*
Realised gains on available-for-sale securities transferred to statement of revenue and expenses		-	-	-	-	( 32,890)	-	-	-	( 32,890)
Net profit for the year		-	-	-	-	-	-	-	6,850,617	6,850,617*
Transfer of reserve relating to sale of subsidiary		-	-	-	-	1,096	( 7,514)	(9,963)	16,381	-
Loan loss reserve transfer		-	-	-	-	-	218,126	-	( 218,126)	-
Transfer of gain relating to sale of subsidiary					1,659,189				( 1,659,189)	-
Issue of preference shares		-	-	-		-	-	-	( 100,000)	( 100,000)
Transfer to retained earnings reserve		-	-	750,000	-	-	-	-	( 750,000)	-
Dividends paid	48								( <u>6,171,933</u> )	( <u>6,171,933</u> )
Movement for the year				750,000	1,659,189	(164,818)	210,612	(_9,963)	(_2,032,250)	412,770
Balances at October 31, 2007		2,927,232	3,158,481	5,992,902	1,659,189	110,289	1,017,136	<u>16,751</u>	12,920,345	27,802,325
Unrealised loss on available-for-sale investments, net of taxes		-	-	-	-	(1,127,978)	-	-	-	( 1,127,978)*
Realised gains on available-for-sale securities transferred to statement of revenue and expenses		-	-	-	-	( 5,504)	-	-	-	( 5,504)
Net profit for the year		-	-	-	-	-	-	-	8,619,584	8,619,584*
Transfer of reserve relating to liquidation of subsidiary		-	-	-	9,383	-	-	( 4,823)	( 4,560)	-
Loan loss reserve transfer		-	-	-	-	-	278,096	-	( 278,096)	-
Transfer of reserve relating to subsidiary			-	-	-	-	-	( 9,000)	9,000	-
Transfer to retained earnings reserve		-	-	2,709,189	(1,659,189)	-	-	-	( 1,050,000)	-
Dividends paid	48								(_3,571,223)	(_3,571,223)
Movement for the year				2,709,189	(1,649,806)	(1,133,482)	278,096	(13,823)	3,724,705	3,914,879
Balances at October 31, 2008		2,927,232	<u>3,158,481</u>	8,702,091	9,383	( <u>1,023,193</u> )	1,295,232	2,928	<u>16,645,050</u>	31,717,204

<sup>\*</sup> Total recognised income and expenses for the year \$7,491,606 (2007: \$6,717,593)

# Statement of Consolidated Cash Flows Year ended October 31, 2008

	Note	2008	2007
Cash flows from operating activities			
Profit for the year		8,619,584	6,850,617
Items not affecting cash:			
Interest income	6	(25,857,261)	(23,576,342)
Interest expense	6	5,591,074	6,809,834
Taxation charge	15	3,196,882	2,761,203
Depreciation	26	313,339	334,887
Impairment losses on loans	23	756,220	522,447
Gain on sale of property, plant and equipment		( 3,396)	(12,785)
Write-offs of property, plant and equipment	26	1,793	-
Gain on sale of shares in associated company		-	( 30,338)
Gain on sale of shares		-	( 94,736)
Gain on Visa shares		( <u>456,612</u> )	
Channel in an anti-necessary and the little		( 7,838,377)	( 6,435,213)
Changes in operating assets and liabilities		(12 707 179)	(12 000 ((0)
Loans Retirement benefits		(13,707,178)	(13,889,668)
		( 354,802) ( 884,314)	( 316,115) 14,572,626
Deposits by the public Policyholders' fund		. , ,	3,265,376
Other assets, net		3,546,650 ( 501,465)	484,392
Other liabilities, net		53,550	405,806
Due to parent company and fellow subsidiaries		4,009,484	( 56,492)
Amounts due from other banks		(4,073,394)	( 1,688,087)
Accounts with parent and fellow subsidiaries		( 885,822)	(1,129,065)
Taxation recoverable		360,060	( 577,511)
Amounts due to other banks and financial institutions		325,264	188,202
Deposits with Central Bank greater than 90 days		( 9,623,337)	6,614,042
Statutory reserves at Bank of Jamaica		(432,537)	(1,167,150)
Securities sold under repurchase agreements		( <u>234,310</u> )	3,038,676
Security solutions repairement agreements		(30,240,528)	3,309,819
Interest received			
Interest received		24,717,520	24,840,427
Interest paid Taxation paid		( 5,643,962) ( <u>2,556,093</u> )	(7,290,731)
•		,	( <u>2,045,418</u> )
Net cash (used in) / provided by operating activity	ities	(13,723,063)	<u>18,814,097</u>
Cash flows from investing activities			
Investment securities		(62,836)	(13,617,449)
Government securities purchased under resale agreeme	ents	927,043	( 863,062)
Pledged assets		39,532	<del>-</del>
Proceeds from the sale of property, plant and equipmer	nt	7,071	13,210
Net proceeds on liquidation of subsidiary		17,758	-
Purchase of shares in associated company		-	( 1,044,813)
Net proceeds from sale of shares in associated company		- ( 550.505)	1,075,152
Purchase of property, plant and equipment	26	( 572,735)	( 545,484)
Net proceeds from sale of shares		249,030	94,736
Disposal of subsidiary, net of cash disposal	, •		1,651,684
Net cash provided by / (used in) investing activi	ties	604,863	( <u>13,236,026</u> )
Cash flows from operating and investing activities		(13,118,200)	5,578,071

# Statement of Consolidated Cash Flows (continued) Year ended October 31, 2008

	Note	2008	2007
Cash flows from operating and investing activities (page 7)		(13,118,200)	5,578,071
Cash flows from financing activities Dividends paid	49	( 3,571,223)	( <u>6,171,933</u> )
Effect of exchange rate changes on cash and cash equivalents		286,957	2,197,779
Net (decrease) / increase in cash and cash equivalents		(16,402,466)	1,603,917
Cash and cash equivalents at beginning of year		27,226,781	25,622,864
CASH AND CASH EQUIVALENTS AT END OF YEAR	20	10,824,315	<u>27,226,781</u>

# Statement of Revenue and Expenses Year ended October 31, 2008 (expressed in thousands of Jamaican dollars unless otherwise stated)

	Note	2008	2007
Net interest income and other revenue Interest from loans and deposits with banks Income from securities		16,347,484 _3,217,375	13,622,060 3,445,605
Total interest income Interest expense	6 6	19,564,859 ( <u>5,173,528</u> )	17,067,665 ( <u>5,105,458</u> )
Net interest income		14,391,331	11,962,207
Impairment losses on loans	23	(746,555)	(511,804)
Net interest income after impairment losses on loans		13,644,776	11,450,403
Fee and commission income Fee and commission expense	7 7	4,539,314 ( <u>1,061,258</u> )	3,856,811 ( <u>997,260</u> )
Net fee and commission income		3,478,056	2,859,551
Net foreign exchange trading income Other revenue	8 10	966,336 477,717	946,124 1,770,018
		1,444,053 18,566,885	<u>2,716,142</u> <u>17,026,096</u>
Expenses Salaries, pension contributions and other staff benefits Property expenses, including depreciation Other operating expenses	11	5,451,940 1,933,506 2,579,945 9,965,391	4,679,084 1,368,505 2,169,111 8,216,700
Profit before taxation	14	8,601,494	8,809,396
Taxation	15	(2,646,278)	( <u>2,207,481</u> )
Profit for the year		<u>5,955,216</u>	6,601,915

### Balance Sheet October 31, 2008

	Note	2008	2007
ASSETS			
Cash resources			
Notes and coins of, deposit with, and money			
at call at, Bank of Jamaica	17	30,319,327	25,646,239
Government and bank notes other than Jamaica		343,493	407,307
Amounts due from other banks	18	13,283,820	17,530,519
Accounts with parent and fellow subsidiaries	19	1,655,080	3,859,376
		45,601,720	47,443,441
Government securities purchased under			
resale agreements	21	407,920	1,256,311
Pledged assets	45	1,301,453	1,340,985
Loans, after allowance for impairment losses	22	79,996,715	68,126,067
•	2.4		
Investment securities Available-for-sale	24	13,886,187	15,068,016
Held-to-maturity		10,309,032	15,665,541
Tiota to maturity		24,195,219	30,733,557
Investment in subsidiaries		242,093	254,738
Other assets			
Customers' liabilities under acceptances,			
guarantees and letters of credit		5,835,740	6,689,127
Sundry assets	25	638,734	138,649
Property, plant and equipment Retirement benefit asset	26 27	2,750,330 5,402,224	2,493,320 4,839,913
Retirement benefit asset	21	<u> </u>	
		14,627,028	14,161,009
		166,372,148	163,316,108

# **Balance Sheet (continued)**

October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

	Note	2008	2007
LIABILITIES			
Deposits			
Deposits by the public	28	122,331,269	123,374,522
Amounts due to other banks and financial			
institutions	29	1,504,015	1,593,271
Amounts due to ultimate parent company	30	7,003,706	4,857,885
Amounts due to subsidiaries	31	228,129	164,127
Amounts due to fellow subsidiaries	31	2,302,225	417,007
		133,369,344	130,406,812
Other liabilities			
Cheques and other instruments in transit		2,872,257	3,195,073
Acceptances, guarantees and letters of credit		5,835,740	6,689,127
Securities sold under repurchase agreements		=	236,512
Redeemable preference shares	34	100,000	100,000
Other liabilities	32	1,095,376	1,055,117
Taxation payable		1,013,877	759,836
Deferred tax liabilities	33	1,395,154	1,666,896
Retirement benefit obligations	27	930,576	723,066
		13,242,980	14,425,627
STOCKHOLDERS' EQUITY			
Share capital	34	2,927,232	2,927,232
Reserve fund	35	2,930,616	2,930,616
Retained earnings reserve	36	8,301,341	5,592,152
Cumulative remeasurement result from			
available-for-sale financial assets	37	(970,396)	137,442
Capital reserve	38	9,383	1,659,189
Loan loss reserve	39	1,248,712	983,418
Unappropriated profits		5,312,936	4,253,620
		19,759,824	18,483,669
		166,372,148	163,316,108

The financial statements on pages 3 to 99 were approved for issue by the Board of Directors on 2008 and signed on its behalf by:

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Director

Bruce F Rowen

Director

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tacie-Ann S. Wright

Director

Keri-Gaye Brown

Secretary

### Statement of Changes in Stockholders' Equity Year ended October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

	<u>Note</u>	Share <u>capital</u>	Reserve <u>fund</u>	Retained earnings <u>reserve</u>	Capital <u>reserve</u>	remeasurement result from available for sale financial <u>assets</u>	Loan loss <u>reserve</u>	Unappropriated profits	<u>Total</u>
Balances at October 31, 2006		<u>2,927,232</u>	2,930,616	4,842,152		242,253	765,292	6,550,952	18,258,497
Unrealised loss on available-for-sale investments, net of taxes		-	-	-	-	( 75,105)	-	-	( 75,105)*
Realised gains on available-for-sale securities, transferred to statement of revenue and expenses		-	-	-	-	( 29,706)	-	-	( 29,706)
Net profit for the year		-	-	-	-	-	-	6,601,915	6,601,915*
Gain on sale of subsidiary		-	-	-	1,659,189	-	-	(1,659,189)	-
Issue of preference shares		-	-	-	-	-	-	( 100,000)	( 100,000)
Dividends paid	48	-	-	-	-	-	-	(6,171,932)	( 6,171,932)
Retained earnings transfer		-	-	750,000	-	-	-	( 750,000)	-
Loan loss reserve transfer							218,126	(_218,126)	
Movement for the year				750,000	1,659,189	(_104,811)	218,126	(2,297,332)	225,172
Balances at October 31, 2007		2,927,232	2,930,616	5,592,152	1,659,189	137,442	983,418	4,253,620	18,483,669
Unrealised loss on available-for-sale investments, net of taxes		-	-	-	-	(1,102,222)	-	-	(1,102,222)*
Realised gains on available-for-sale securities, transferred to statement of revenue and expenses		_	_	_	_	( 5,616)	_	_	( 5,616)
Net profit for the year		_	_	_	_	-	_	5,955,216	5,955,216*
Transfer of reserves relating to liquidation of								2,220,210	2,525,210
subsidiary		-	-	-	9,383	-	-	( 9,383)	-
Dividends paid	48	-	-	-	-	-	-	(3,571,223)	( 3,571,223)
Retained earnings transfer		-	-	2,709,189	(1,659,189)	-	-	(1,050,000)	-
Loan loss reserve transfer						<del></del>	265,294	(_265,294)	
Movement for the year				2,709,189	(1,649,806)	( <u>1,107,838</u> )	265,294	1,059,316	1,276,155
Balances at October 31, 2008		<u>2,927,232</u>	<u>2,930,616</u>	<u>8,301,341</u>	9,383	( <u>970,396</u> )	<u>1,248,712</u>	<u>5,312,936</u>	19,759,824

Cumulative

<sup>\*</sup> Total recognised income and expenses for the year \$4,852,994 (2007: \$6,526,810)

# **Statement of Cash Flows**

Year ended October 31, 2008 (expressed in thousands of Jamaican dollars unless otherwise stated)

	Note	2008	2007
Cash flows from operating activities			
Profit for the year		5,955,216	6,601,915
Items not affecting cash:			
Interest income	6	(19,564,859)	(17,067,665)
Interest expense	6	5,173,528	5,105,458
Taxation charge	15	2,646,278	2,207,481
Depreciation	26	306,253	326,015
Impairment losses on loans	23	746,555	511,804
Gain on sale of property, plant and equipment		(3,396)	( 12,230)
Gain on disposal of subsidiary		=	(1,659,189)
Gain on liquidation of subsidiary		( 9,383)	<del>-</del>
Gain on sale of shares		_	( 94,736)
Gain on sale of Visa shares		( 456,611)	-
Write off of property, plant and equipment		1,063	
		( 5,205,356)	( 4,081,147)
Changes in operating assets and liabilities		(12.520.207)	(12.046.072)
Loans Retirement benefits		(12,528,307)	(12,846,072)
		( 354,801)	( 316,115)
Deposits by public		( 967,209)	14,611,888
Statutory reserves at Bank of Jamaica Deposits with Central Bank greater than ninety days		( 431,343) ( 7,398,793)	( 1,166,261) ( 95,000)
Other liabilities, net		40,259	395,277
Due to parent company and fellow subsidiaries		4,073,485	( 13,328)
Amounts due from other banks		(4,029,401)	(1,688,087)
Amounts with parents and fellow subsidiaries		( 885,066)	(1,124,391)
Amounts due to other banks and financial institutions		( 89,256)	(1,124,391) (21,759)
Other assets, net		( 500,082)	479,508
Securities sold under repurchase agreements		( 234,310)	( <u>685,534</u> )
securities sold under reputeriuse agreements			-
		(28,510,180)	( 6,551,021)
Interest received		18,941,640	17,306,073
Interest paid		(5,230,218)	(5,082,768)
Taxation paid		( <u>2,110,061</u> )	( <u>1,582,362</u> )
Net cash (used in) / provided by operating activities		( <u>16,908,819</u> )	4,089,922
Cash flows from investing activities			
Investment securities		3,087,089	1,046,194
Government securities purchased under resale		0.45.000	( (50,000)
agreements		845,000	( 650,000)
Pledged assets	26	39,532	- ( 524 422)
Purchase of property, plant and equipment	26	( 567,300)	( 534,422)
Purchase of shares in associated company		-	( 1,044,813)
Sale of shares in associated company		-	1,075,152
Proceeds from sale of shares in subsidiary		22.020	1,632,350
Proceeds form liquidation of subsidiary		22,029	-
Proceeds from the sale of property, plant and		6.269	12 210
equipment		6,368	13,210
Net proceeds from sale of shares		249,030	94,736
Net cash provided by investing activities		3,681,748	1,632,407
Cash flows from operating and investing activities		( <u>13,227,071</u> )	5,722,329

# Statement of Cash Flows (continued) Year ended October 31, 2008

	Note	2008	2007
Cash flows from operating and investing activities (page 13)		(13,227,071)	5,722,329
Cash flows from financing activities			
Dividends paid	49	(_3,571,223)	( <u>6,171,933</u> )
Effect of exchange rate changes on cash and cash equivalents		286,198	2,193,108
Net (decrease)/ increase in cash and cash equivalents		(16,512,096)	1,743,504
Cash and cash equivalents at beginning of year		25,909,301	24,165,797
CASH AND CASH EQUIVALENTS AT END OF YEAR	20	9,397,205	<u>25,909,301</u>

# Notes to the Financial Statements October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 1. Identification, Regulation and Licence

(a) The Bank of Nova Scotia Jamaica Limited ("the Bank") is incorporated and domiciled in Jamaica. It is a 100% subsidiary of Scotia Group Jamaica Limited, which is incorporated and domiciled in Jamaica. Scotia Group Jamaica Limited is a 71.78% subsidiary of The Bank of Nova Scotia, which is incorporated and domiciled in Canada and is the ultimate parent. The registered office of the Bank is located at the Scotiabank Centre, Corner of Duke and Port Royal Streets, Kingston.

The Bank is licensed under the Banking Act, 1992 and is listed on the Jamaica Stock Exchange.

(b) The Bank's subsidiaries, which together with the Bank are referred to as "the Group", are as follows:

Subsidiaries	Principal Activities	Holding	Financial Year End
The Scotia Jamaica Building Society	Mortgage financing	100%	October 31
Scotia Jamaica Life Insurance Company Limited	Life insurance	100%	December 31
Scotia Jamaica General Insurance Brokers Limited*	Non-trading	100%	October 31
Scotia Jamaica Financial Services Limited	Non-trading	100%	October 31
Brighton Holdings Limited	Non-trading	100%	October 31

All of the Bank's subsidiaries are incorporated and domiciled in Jamaica.

- (c) During 2007, a Scheme of Arrangement was undertaken which resulted in the reorganization of the Group, as follows:
  - (i) Effective May 1, 2007, The Bank of Nova Scotia Jamaica Limited ("the Bank") became a wholly owned subsidiary of the newly-formed group holding company, Scotia Group Jamaica Limited ("the company"), which is listed on the Jamaica Stock Exchange. As a consequence, the 2,927,232,000 issued ordinary stock units of the Bank are now owned by Scotia Group Jamaica Limited, and the former shareholders of the Bank were issued 2,927,232,000 ordinary shares of the company in exchange for their shares in the Bank.
  - (ii) The Bank also made a bonus issue of 100,000,000 variable rate redeemable cumulative preference shares to existing holders of the Bank's ordinary shares at the rate of one preference share for every thirty ordinary shares.

<sup>\*</sup> This subsidiary was liquidated as at October 31, 2008 (note 50).

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied by the Group entities for all the years presented, unless otherwise stated.

#### (a) Basis of preparation

#### (i) Statement of compliance

These financial statements have been prepared in accordance with and comply with International Financial Reporting Standards (IFRS), the Jamaican Companies Act and the Banking Act.

# New standards, amendments to standards and interpretations that became effective during the year

Certain new standards, amendments to published standards and interpretations came into effect during the current financial year. The Group has assessed the relevance of all such standards, amendments and interpretations and has adopted the following which are relevant to its operations.

IFRS 7, Financial Instruments: Disclosures and the Complementary Amendment to IAS 1, Presentation of Financial Statements — Capital Disclosures are effective for annual reporting periods beginning on or after January 1, 2007. IFRS 7 introduces new disclosures to improve the information about financial instruments. It requires the disclosure of qualitative and quantitative information about exposure of risks arising from financial instruments including specified minimum disclosures about credit risk, liquidity risk and market risk including analysis of sensitivity to market risk. It replaces IAS 30, Disclosures in the Financial Statements of Banks and Similar Financial Institutions, and some of the requirements in IAS 32, Financial Instruments: Disclosure and Presentation. The Amendment to IAS 1 introduces disclosures about the level of an entity's capital and how it manages capital

The adoption of IFRS 7 and the amendments to IAS 1 resulted in additional disclosures, as set out in notes 41 to 43.

IFRIC 11 IFRS 2 – Group and Treasury Share Transactions, which is effective for annual reporting periods beginning on or after March 1, 2007, requires that a share-based payment arrangement in which an entity receives goods or services as consideration for its own equity instruments be accounted for as an equity-settled share-based payment transaction, regardless of how the equity instruments are obtained. It also provides guidance on whether share-based payment arrangements, in which suppliers of goods or services of an entity are provided with equity instruments of the entity's parent should be accounted for as cash-settled or equity-settled in the entity's financial statements. This standard did not have any impact on the financial statements.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (a) Basis of preparation (continued)

(i) Statement of compliance (continued)

# New standards, and interpretations of and amendments to existing standards, that are not yet effective:

At the date of authorization of these financial statements, certain new standards, and amendments to and interpretations of existing standards, have been issued which are not yet effective at balance sheet date and which the Group has not early-adopted. The Group has assessed the relevance of all such new standards, amendments and interpretations with respect to the Group's operations and has determined that the following are relevant to its operations.

IFRS 8, Operating Segments, which becomes effective for annual reporting periods beginning on or after January 1, 2009, replaces IAS 14 and sets out requirements for disclosure of information about an entity's operating segments and also about the entity's products and services, the geographical areas in which it operates and its major customers. The Group is currently assessing the impact that IFRS 8 will have on the disclosures in the financial statements.

IFRIC 13 Accounting for Customer Loyalty Programmes, which becomes effective for financial periods beginning on or after July 1, 2008, creates consistency in accounting for customer loyalty plans. The interpretation is applicable to all entities that grant awards as part of a sales transaction (including awards that can be redeemed for goods or services not supplied by the entity). The Group is evaluating the impact IFRIC 13 will have on its financial statements.

IFRIC 14, IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction, which becomes effective for annual reporting periods beginning on or after January 1, 2008, provides guidance on assessing the limit set in IAS 19 on the amount of the surplus that can be recognised as an asset. It also explains how the pension asset or liability may be affected by a statutory or contractual minimum funding requirement. This standard is not expected to have a material impact on the financial statements.

IAS 1 (Revised) Presentation of Financial Statements, which becomes effective for annual reporting periods beginning on or after January 1, 2009, requires the presentation of all non-owners changes in equity in one or two statements: either in a single statement of comprehensive income, or in an income statement of comprehensive income. The Group is evaluating the impact that the revised standard will have on the financial statements.

#### Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (a) Basis of preparation (continued)

#### (i) Statement of compliance (continued)

IAS 23(Revised) - Borrowing Costs, which becomes effective for annual reporting periods beginning on or after January 1, 2009, removes the option of either capitalizing borrowing costs relating to qualifying assets or expensing the borrowing costs, and requires management to capitalize borrowing costs attributable to qualifying assets. Qualifying assets are assets that take a substantial time to get ready for their intended use or sale. The Group is evaluating the impact IAS 23 (Revised) will have on its financial statements.

#### (ii) Basis of measurement

The financial statements have been prepared on the historical cost basis as modified for the revaluation of available-for-sale financial assets and financial assets at fair value through statement of revenue and expenses.

#### (iii) Use of estimates and judgements

The preparation of financial statements in conformity with IFRS and the Companies Act requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 3.

#### (iv) Functional and presentation currency

These financial statements are presented in Jamaican dollars, which is the Group's functional currency. Except where indicated to be otherwise, financial information presented is shown in thousands of Jamaican dollars.

#### (v) Comparative information

Where necessary, comparative figures have been reclassified to conform to changes in presentation in the current year.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (b) Basis of consolidation

The consolidated financial statements include the assets, liabilities and results of operations of the Bank and its subsidiaries presented as a single economic entity.

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies, generally accompanying a shareholding of more that one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are no longer consolidated from the date that control ceases.

Intra-group transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### (c) Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments.

#### (d) Foreign currency translation

Assets and liabilities denominated in foreign currencies are translated into Jamaican dollars at the exchange rates prevailing at the balance sheet date, being the mid-point between the Bank of Jamaica's (the Central Bank) weighted average buying and selling rates at that date.

Transactions in foreign currencies are translated at the rates of exchange ruling at the dates of those transactions.

#### (e) Revenue recognition

#### (i) Interest income

Interest income is recognised in the statement of revenue and expenses for all interest earning instruments on the accrual basis using the effective interest method based on the actual purchase price. The effective interest rate is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset (or, where appropriate, a shorter period) to the carrying amount of the financial asset. The effective interest rate is established on initial recognition of the financial asset and is not revised subsequently. Interest income includes coupons earned on fixed income investments, accretion of discount on treasury bills and other discounted instruments, and amortization of premium on instruments bought at a premium.

#### Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (e) Revenue recognition (continued)

#### (i) Interest income (continued)

Where collection of interest income is considered doubtful, or payment is outstanding for more than 90 days, the banking regulations stipulate that interest should be taken into account on the cash basis. IFRS requires that when loans become doubtful of collection, they are written down to their recoverable amounts and interest income is thereafter recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount. However, such amounts as would have been determined under IFRS are considered to be immaterial.

#### (ii) Fee and commission

Fee and commission income are recognised on the accrual basis when service has been provided. Origination fees, for loans which are probable of being drawn down, are recognised in the statement of revenue and expenses immediately, as they are not considered material for deferral.

Portfolio and other management advisory and service fees are recognised based on the applicable service contracts. Asset management fees are apportioned over the period the service is provided. The same principle is applied for financial planning and custody services that are continuously provided over an extended period of time.

Fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

#### (iii) Premium income

Premiums are recognised as earned when due.

#### (f) Interest expense

Interest expense is recognised in the statement of revenue and expenses on the accrual basis using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments through the expected life of the financial liability (or, where appropriate, a shorter period) to the carrying amount of the financial liability.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (g) Claims

Death claims are recorded in the statement of revenue and expenses, net of reinsurance recoverable.

#### (h) Reinsurance contracts held

The Group enters into contracts with reinsurers under which it is compensated for losses on contracts it issues and which meet the classification requirements for insurance contracts. The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurance assets. Reinsurance does not relieve the originating insurer of its liability.

#### (i) Taxation

Taxation on the profit or loss for the year comprises current and deferred taxes. Current and deferred taxes are recognised as tax expense or benefit in the statement of revenue and expenses except where they relate to items recorded in stockholders' equity, in which case they are charged or credited to stockholders' equity.

#### (i) Current taxation

Current tax charges are based on the taxable profit for the year, which differs from the profit before tax reported because it excludes items that are taxable or deductible in other years, and items that are never taxable or deductible. The current tax is calculated at tax rates that have been enacted at the balance sheet date.

#### (ii) Deferred tax

Deferred tax liabilities are recognised for temporary differences between the carrying amounts of assets and liabilities and their amounts as measured for tax purposes, which will result in taxable amounts in future periods. Deferred tax assets are recognised for temporary differences which will result in deductible amounts in future periods, but only to the extent it is probable that sufficient taxable profits will be available against which these differences can be utilised. Deferred tax assets are reviewed at each reporting date to determine whether it is probable that the related tax benefit will be realised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the asset will be realised or the liability will be settled based on enacted rates.

Current and deferred tax assets and liabilities are offset when the legal right of setoff exists, and when they relate to income taxes levied by the same tax authority on either the same taxable entity, or different taxable entities which intend to settle current tax liabilities and assets on a net basis

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (j) Insurance contracts – recognition and measurement

#### (i) Classification

The Group issues contracts that transfer insurance risk or financial risk or both.

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. The Group defines insurance risk as significant if an insured event could cause an insurer to pay significant additional benefits in a scenario that has a discernible effect on the economics of the transactions. As a general guideline, the group defines as significant insurance risk the possibility of having to pay benefits, at the occurrence of an insured event, that is at least 10% more than the benefits payable if the insured event did not occur.

#### (ii) Recognition and measurement

#### Insurance contracts

These contracts insure human life events (for example death or permanent disability) over a long duration. The accounting treatment differs according to whether the contract bears investment options or not. Under contracts that do not bear investment options, premiums are recognised as income when they become payable by the contract holder and benefits are recorded as an expense when they are incurred.

Under contracts that bear an investment option, insurance premiums received are initially recognised directly as liabilities. These liabilities are increased by credited interest and are decreased by policy administration fees, mortality and surrender charges and any withdrawals; the resulting liability is called the Life Assurance Fund. Income consists of fees deducted for mortality, policy administration and surrenders. Interest credited to the account and benefit claims in excess of the account balances incurred in the period are recorded as expenses in the statement of revenue and expenses.

Insurance contract liabilities are determined by an independent actuary using the Policy Premium Method of valuation as discussed in Note 3(iv). These liabilities are, on valuation, adjusted through the income statement to reflect the valuation determined under the Policy Premium Method.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (k) Policyholders' fund

The policyholders' fund has been calculated using the Policy Premium Method (PPM) of valuation. Under this method explicit allowance is made for all future benefits and expenses under the policies. The premiums, benefits and expenses for each policy are projected and the resultant future cash flows are discounted back to the valuation date to determine the reserves.

The process of calculating policy reserves necessarily involves the use of estimates concerning such factors as mortality and morbidity rates, future investment yields and future expense levels. Consequently, these liabilities include reasonable provisions for adverse deviations from the estimates.

An actuarial valuation is prepared annually. Any adjustment to the reserves is reflected in the year to which it relates.

#### (I) Financial assets and liabilities

#### (i) Recognition

The Group initially recognises loans and advances and deposits on the date that they are originated. All other financial assets and liabilities (including assets and liabilities designated as at fair value through profit or loss) are initially recognized on the settlement date – the date at which the Group becomes a party to the contractual provisions of the instrument.

#### (ii) Derecognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognized as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or have expired.

The Group enters into transactions whereby it transfers assets recognized on its balance sheet, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized from the balance sheet. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (m) Financial assets

The Group classifies its financial assets into the following categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

#### (i) Financial assets at fair value through profit or loss

This category includes financial assets held for trading. A financial asset is classified in this category at inception if acquired principally for the purpose of selling in the short term or if so designated by management. These assets are carried at fair value and all related gains and losses are included in the statement of revenue and expenses.

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money or services directly to a debtor with no intention of trading the receivable.

#### (iii) Held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. Were the Group to sell other than an insignificant amount of held-to-maturity assets, the entire category would be compromised and reclassified as available-for-sale.

#### (iv) Available-for-sale

Available-for-sale investments are those non-derivative financial assets that are designated as available-for-sale or are not classified as the above three categories; they are intended to be held for an indefinite period of time, and may be sold in response to needs for liquidity or changes in interest rates, exchange rates or market prices. Unrealized gains and losses arising from changes in fair value of available-for-sale investments are recognized in stockholders' equity. On disposal of these investments, the unrealized gains or losses included in stockholders' equity are transferred to the statement of revenue and expenses.

Purchases and sales of financial assets at held-to-maturity and available-for-sale are recognised at the settlement date - the date on which an asset is delivered to or by the Group. Loans are recognised when cash is advanced to the borrowers. Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (m) Financial assets (continued)

Subsequent to initial recognition at cost, available-for-sale financial assets and financial assets at fair value through profit or loss are carried at fair value. Loans and receivables are carried at amortised cost using the effective interest method. Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the statement of revenue and expenses in the period in which they arise. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised directly in equity, until the financial assets are derecognised or impaired, at which time the cumulative gains or losses previously recognised in equity are recognised in profit or loss. However, interest, which is calculated using the effective interest method, is recognised in the statement of revenue and expenses.

A financial asset is considered impaired if its carrying amount exceeds its estimated recoverable amount. Impairment losses are recognised in the statement of revenue and expenses. The amount of the impairment loss for an asset carried at amortised cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the original effective interest rate. The recoverable amount of a financial asset carried at fair value is the present value of expected future cash flows discounted at the current market interest rate for a similar financial asset. When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through profit or loss.

#### (n) Investment in subsidiaries

Investments by the Bank in subsidiaries are stated at cost less impairment losses.

#### (o) Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase (repurchase agreements) and securities purchased under agreements to resell (reverse repurchase agreements) are treated as collateralised financing transactions. The difference between the sale/purchase and repurchase/resale price is treated as interest and accrued over the life of the agreements using the effective yield method.

Securities sold subject to repurchase agreements are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or re-pledge the collateral.

### (p) Loans and advances and allowance for impairment losses

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Group does not intend to sell immediately or in the near term.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (p) Loans and advances and allowance for impairment losses (continued)

Loans are stated net of unearned income and allowance for credit losses.

Loans are recognised when cash is advanced to borrowers. They are initially recorded at the fair value of the consideration given, which is the cash disbursed to originate the loan, including any transaction costs, and are subsequently measured at amortised cost using the effective interest rate method.

An allowance for loan impairment is established if there is objective evidence that the Group will not be able to collect all amounts due according to the original contractual terms of loans. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of the impaired loans.

A loan is classified as impaired when, in management's opinion, there has been a deterioration in credit quality to the extent that there is no longer reasonable assurance of timely collection of the full amount of principal and interest. As required by statutory regulations, if a payment on a loan is contractually 90 days in arrears, the loan will be classified as impaired, if not already classified as such. Any credit card loan that has a payment that is contractually 90 days in arrears is written-off.

When a loan is classified as impaired, recognition of interest in accordance with the terms of the original loan ceases, and interest is taken into account on the cash basis. Interest income on impaired loans has not been recognised, as it is not considered material.

Statutory and other regulatory loan loss reserve amounts that exceed the amounts required under IFRS are included in a non-distributable loan loss reserve as an appropriation of profits.

#### (q) Acceptances and guarantees

The Bank's potential liability under acceptances and guarantees is reported as a liability in the balance sheet. The Bank has equal and offsetting claims against its customers in the event of a call on these commitments, which are reported as an asset.

#### (r) Intangible assets

Costs associated with developing or maintaining computer software programs are recognised as an expense as incurred. Costs that are directly associated with acquiring identifiable and unique software products which are expected to generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. However, such costs are been expensed where they are considered to be immaterial.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (s) Leases

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are recognised at the inception of the lease at the lower of the fair value of the leased asset and the present value of minimum lease payments. Each lease payment is allocated between the liability and interest charges so as to produce a constant rate of charge on the lease obligation. The interest element of the lease payments is charged as an expense and included in the statement of revenue and expenses over the lease period.

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments under operating leases are charged to the statement of revenue and expenses on the straight-line basis over the period of the lease.

#### (t) Property, plant and equipment

Land is stated at historical cost. All other property, plant and equipment are stated at historical cost less accumulated depreciation and, if any, impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

Expenditure subsequent to acquisition is included in the asset's carrying amount or is recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably. All other expenditure is classified as repairs and renewals and charged as expenses in the statement of revenue and expenses during the financial period in which it is incurred.

Depreciation and amortisation are calculated on the straight-line method at rates estimated to write off the depreciable amount of the assets over their expected useful lives, as follows:

Buildings 40 years
Furniture, fixtures and equipment 10 years
Computer equipment 4 years
Motor vehicles 5 years
Leasehold improvements Period of lease

The depreciation methods, useful lives and residual values are reassessed at the reporting date.

Property, plant and equipment are reviewed periodically for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (t) Property, plant and equipment (continued)

Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining the profit for the year.

#### (u) Employee benefits

Employee benefits are all forms of consideration given by the Group in exchange for service rendered by employees. These include current or short-term benefits such as salaries, bonuses, NIS contributions, vacation leave; non-monetary benefits such as medical care; post-employments benefits such as pensions; and other long-term employee benefits such as termination benefits.

Employee benefits that are earned as a result of past or current service are recognised in the following manner: Short-term employee benefits are recognised as a liability, net of payments made, and charged as expense. The expected cost of vacation leave that accumulates is recognised when the employee becomes entitled to the leave. Post-employment benefits, termination benefits and equity compensation benefits are accounted for as described below. Other long-term benefits are not considered material and are charged off when incurred.

#### (i) Pension obligations

The Group operates a defined benefit plan, the assets of which are held in a separate trustee-administered fund. The pension plan is funded by payments from employees and the Bank, taking the recommendations of the actuary into account.

The asset or liability in respect of defined benefit plans is the difference between the present value of the defined benefit obligation at the balance sheet date and the fair value of plan assets, adjusted for unrecognised actuarial gains/losses and past service cost. Where a pension asset arises, the amount recognised is limited to the net total of any cumulative unrecognised net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reduction in future contributions to the plan. The pension costs are assessed using the Projected Unit Credit Method. Under this method, the cost of providing pensions is charged to the statement of revenue and expenses so as to spread the regular cost over the service lives of the employees in accordance with the advice of the actuaries, who carry out a full valuation of the plan every year in accordance with IAS 19. The pension obligation is measured at the present value of the estimated future cash outflows using estimated discount rates based on market yields on Government securities which have terms to maturity approximating the terms of the related liability.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (u) Employee benefits (continued)

#### (i) Pension obligations (continued)

A portion of actuarial gains and losses is recognised in the statement of revenue and expenses if the net cumulative unrecognised actuarial gains or losses at the end of the previous reporting period exceeded 10 percent of the greater of the present value of the gross defined benefit obligation and the fair value of plan assets at that date. Any excess actuarial gains or losses are deferred and recognised in the statement of revenue and expenses over the average remaining service lives of the participating employees.

#### (ii) Termination obligations

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without the possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than twelve (12) months after the balance sheet date are discounted to present value.

#### (iii) Other post-retirement obligations

The Group also provides supplementary health, dental and life insurance benefits to qualifying employees upon retirement. The entitlement to these benefits is usually based on the completion of a minimum service period and the employee remaining in service up to retirement age. The expected costs of these benefits are accrued over the period of employment, using an accounting methodology similar to that for defined benefit pension plans. These obligations are valued annually by qualified independent actuaries.

#### (iv) Equity compensation benefits

The Group has an Employee Share Ownership Plan (ESOP) for eligible employees. The Group provides a fixed benefit to each participant, which is linked to the number of years of service. This benefit is recorded in salaries and staff benefits in the statement of revenue and expenses.

The amount contributed to the ESOP trust (note 49) by the Group for acquiring shares and allocating them to employees is recognised as an employee expense at the time of making the contribution, as the effect of recognising it over the two-year period in which the employees become unconditionally entitled to the shares is not considered material. Further, the effect of forfeitures is not considered material.

The special purpose entity that operates the Plan has not been consolidated as the effect of doing so is not considered material.

#### Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### (v) Borrowings

Borrowings are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost. Any difference between proceeds, net of transaction costs, and the redemption amount is recognised in the statement of revenue and expenses immediately, as they are not considered material for deferral.

#### (w) Share capital

(i) Ordinary shares are classified as equity when there is no obligation to transfer cash or other assets.

Preference share capital is classified as equity except where it is redeemable on a specific or determinable date or at the option of the shareholders and/or if dividend payments are not discretionary, in which case it is classified as a liability. Dividend payments on preference shares classified as a liability are recognized in the statement of revenue and expenses as interest expense.

#### (ii) Dividends

Dividends are recorded in the financial statements in the period in which they are approved by the Board of Directors.

#### (x) Financial instruments

Financial instruments carried on the balance sheet include cash resources, investments, securities purchased under resale agreements, pledged assets, loans and leases, other assets, deposits, other liabilities and policyholders' fund.

The fair values of the Group's financial instruments are discussed in note 42.

#### (y) Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents include notes and coins on hand, unrestricted balances held with Bank of Jamaica, amounts due from other banks, and highly liquid financial assets with original maturities of less than ninety days, which are readily convertible to known amounts of cash, and are subject to insignificant risk of changes in their fair value.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 3. Critical accounting estimates, and judgements in applying accounting policies

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (i) Impairment losses on loans and advances

The Group reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the statement of revenue and expenses, the Group makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a Group, or national or local economic conditions that correlate with defaults on assets in the Group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. To the extent that the net present value of estimated cash flows differs by +/-5 percent, the provision would be an estimated \$ 86,970 (2007: \$45,457) higher or \$ 76,939 (2007: \$45,457) lower.

#### (ii) Held-to-maturity investments

The Group follows the guidance of IAS 39 in classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than in the specific permissible circumstances - for example, selling other than an insignificant amount close to maturity - it will be required to reclassify the entire class as available-for-sale. The investments would therefore be measured at fair value, not amortised cost. If the entire class of held-to-maturity investments is compromised, the fair value of investments would increase by \$436,298 (2007: decrease by \$408,801) with a corresponding entry in the fair value reserve in stockholders' equity.

#### (iii) Income taxes

Estimates and judgements are required in determining the provision for income taxes. The tax liability or asset arising from certain transactions or events may be uncertain during the ordinary course of business. In cases of such uncertainty, the Group recognises liabilities for possible additional taxes based on its judgement. Where the final tax outcome in relation to such matters is different from the amount that was initially recognised, the difference will impact the current and deferred income tax provisions in the period in which such determination is made.

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 3. Critical accounting estimates, and judgements in applying accounting policies (continued)

(iii) Income taxes (continued)

Were the actual final outcome (on the judgement areas) to differ by 10% from management's estimates, the Group would need to:

- increase the income tax liability by \$46,424 and the deferred tax liability by \$20,292, if unfavourable; or
- decrease the income tax liability by \$46,424 and the deferred tax liability by \$20,292, if favourable.
- (iv) Estimate of future payments and premiums arising from long-term insurance contracts

The liabilities under long-term insurance contracts have been determined using the Policy Premium Method of valuation. Under this method explicit allowance is made for all future benefits and expenses under the policies. The premiums, benefits and expenses for each policy are projected and the resultant future cash flows are discounted back to the valuation date to determine the reserves. Any adjustment to the reserves is reflected in the year to which it relates.

The process of calculating policy reserves necessarily involves the use of estimates concerning such factors as mortality and morbidity rates, future investment yields and future expense levels. Consequently, these liabilities include reasonable provisions for adverse deviations from the estimates. Estimates are also made as to future investment income arising from the assets backing long-term insurance contracts. These estimates are based on current market returns as well as expectations about future economic and financial developments.

These estimates are more fully described in note 12(c).

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 3. Critical accounting estimates, and judgements in applying accounting policies (continued)

#### (v) Pension and other post-employment benefits

The cost of these benefits and the present value of the pension and the other postemployment liabilities depend on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net periodic cost (income) for pension and other post-employment benefits include the expected long-term rate of return on the relevant plan assets, the discount rate and, in the case of the post-employment medical benefits, the expected rate of increase in medical costs. Any changes in these assumptions will impact the net periodic cost (income) recorded for pension and post-employment benefits and may affect planned funding of the pension plans. The expected return on plan assets assumption is determined on a uniform basis, considering long-term historical returns, asset allocation and future estimates of long-term investment returns. The Group determines the appropriate discount rate at the end of each year; such rate represents the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension and post-employment benefit obligations. In determining the appropriate discount rate, the Group considered interest rate of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability. The expected rate of increase of medical costs has been determined by comparing the historical relationship of the actual medical cost increases with the rate of inflation in the respective economies.

Past experience has shown that the actual medical costs have increased on average by one time the rate of inflation. Other key assumptions for the pension and other post retirement benefits cost and credits are based, in part, on current market conditions.

Were the actual expected return on pension plan assets to differ by 1% from management's estimates, there would be no impact on the consolidated net income. Similarly, were the actual discount rate used at the beginning of the fiscal year to differ by 1% from management's estimates there would be no impact on consolidated net income. Were the assumed medical inflation rate on the health plan to differ by 1.50% from management estimates, the health expense would increase by \$70,487 or decrease by \$51,704.

#### 4. Responsibilities of the appointed actuary and external auditors

The Board of Directors, pursuant to the Insurance Act, appoints the Actuary. His responsibility is to carry out an annual valuation of the Group's policy liabilities in accordance with accepted actuarial practice and regulatory requirements and report thereon to the policyholders and stockholders. In performing the valuation, the Actuary makes assumptions as to the future rates of interest, asset defaults, mortality, morbidity, claims experience, policy termination, inflation, reinsurance recoveries, expenses and other contingencies, taking into consideration the circumstances of the Group and the insurance policies in force.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 4. Responsibilities of the appointed actuary and external auditors (continued)

The shareholders, pursuant to the Companies Act, appoint the external auditors. Their responsibility is to conduct an independent and objective audit of the financial statements in accordance with International Standards on Auditing and report thereon to the stockholders. In carrying out their audit, the auditors also make use of the work of the appointed Actuary and his report on the policyholders' liabilities.

#### 5. Segmental financial information

The Group is organised into five main business segments:

- (a) Retail Banking incorporating personal banking services, personal customer current, savings and deposits accounts, credit and debit cards, consumer loans and mortgages;
- (b) Corporate and Commercial Banking incorporating non-personal direct debit facilities, current accounts, deposits, overdrafts, loans and other credit facilities, and foreign currency transactions;
- (c) Treasury incorporating the Bank's liquidity and investment management function, management of correspondent bank relationships, as well as foreign currency trading;
- (d) Investment Management Services incorporating investments, unit trust and pension fund management, brokerage and advisory services, and the administration of trust accounts. This segment is now being reported in Scotia Group Jamaica Limited consolidated results for 2008;
- (e) Insurance Services incorporating the provision of life insurance; and
- (f) Other operations of the Group comprising non-trading subsidiaries

Transactions between the business segments are on normal commercial terms and conditions.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of the balance sheet, but exclude items such as taxation, retirement benefit assets and obligations and borrowings.

The Group's operations are located solely in Jamaica.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

### 5. Segmental financial information (continued)

	2008						
	-	Banking					
	Corporate and			Insurance			
	<u>Retail</u>	commercial	Treasury	services	<u>Other</u>	<b>Eliminations</b>	<u>Group</u>
Gross external revenues	12,226,466	6,410,926	7,007,045	5,900,615	17,871	-	31,562,923
Revenue/(expenses) from other segments	2,002,494	1,991,270	( <u>3,967,930</u> )	6,028		( <u>31,862</u> )	
Total gross revenues	14,228,960	8,402,196	3,039,115	5,906,643	17,871	( 31,862)	31,562,923
Total expenses	( <u>10,332,057</u> )	( <u>6,022,811</u> )	(78,673)	( <u>3,328,298</u> )	( <u>4,861</u> )	20,243	(_19,746,457)
Profit before tax	3,896,903	2,379,385	2,960,442	2,578,345	13,010	( <u>11,619</u> )	11,816,466
Income tax expenses							( <u>3,196,882</u> )
Net profit							8,619,584
Segment assets	50,509,554	49,154,554	69,894,167	39,533,192	147,699	(818,961)	208,420,205
Unallocated assets							6,040,959
Total assets							<u>214,461,164</u>
Segment liabilities	80,144,200	66,377,593	1,504,015	30,758,781	55,805	(631,415)	178,208,979
Unallocated liabilities							4,534,981
Total liabilities							<u>182,743,960</u>
Other segment items:							
Capital expenditure	349,156	220,188	-	3,391	-	-	572,735
Impairment losses on loans	793,015	( 36,795)	-	-	-	-	756,220
Depreciation	182,301	125,604		4,894	540		313,339

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

### 5. Segmental financial information (continued)

					2007			
	<u>Retail</u>	Banking Corporate and Commercial	Treasury	Investment Management <u>Services</u>	Insurance Services	<u>Other</u>	Eliminations	<u>Group</u>
Gross external revenues	9,402,208	5,916,641	6,732,626	1,713,274	4,539,213	5,599	-	28,309,561
Revenue/(expenses) from other segments	2,777,842	1,456,809	( <u>4,254,302</u> )	63,598	15,089	11,948	(_70,984)	
Total gross revenues	12,180,050	7,373,450	2,478,324	1,776,872	4,554,302	17,547	( 70,984)	28,309,561
Total expenses	(8,862,231)	( <u>5,390,296</u> )	( <u>107,726</u> )	( <u>1,528,613</u> )	( <u>2,870,463</u> )	( <u>9,396</u> )	70,984	( <u>18,697,741</u> )
Profit before tax	3,317,819	<u>1,983,154</u>	2,370,598	248,259	1,683,839	8,151		9,611,820
Income tax expenses								( <u>2,761,203</u> )
Net profit								6,850,617
Segment assets	44,346,569	43,711,417	78,802,142		33,702,394	166,549	( <u>500,132</u> )	200,228,939
Unallocated assets								4,978,563
Total assets								<u>205,207,502</u>
Segment liabilities	76,913,730	69,065,909	236,512		27,128,507	55,545	(_299,941)	173,100,262
Unallocated liabilities								4,304,915
<b>Total liabilities</b>								177,405,177
Other segment items:								
Capital expenditure	310,671	225,778	-	-	9,035	-		545,484
Impairment losses on loans	486,255	36,810	-	(618)	-	-		522,447
Depreciation	197,022	131,037		1,312	4,976	540		334,887

Capital expenditure comprises additions to property, plant and equipment (note 26).

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 6. Net interest income

	The	The Group		The Bank	
	2008	2007	2008	<u>2007</u>	
Interest income:					
Deposits with banks and other					
financial institutions	4,125,253	2,499,372	3,009,191	2,498,380	
Investment securities	7,334,340	7,551,945	3,104,348	3,333,463	
Reverse repurchase agreements	229,275	1,683,432	113,027	112,142	
Loans and advances	14,158,332	11,834,536	13,335,668	11,121,106	
Other	10,061	7,057	2,625	2,574	
	25,857,261	23,576,342	19,564,859	17,067,665	
Interest expense:					
Banks and customers	5,548,798	5,418,476	5,136,285	5,032,729	
Repurchase agreements	17,890	1,376,984	12,857	60,791	
Other	24,386	14,374	24,386	11,938	
	5,591,074	6,809,834	5,173,528	5,105,458	
Net interest income	20,266,187	16,766,508	14,391,331	11,962,207	

## 7. Net fee and commission income

	The Group		The	Bank
	<u>2008</u>	2007	2008	2007
Fee and commission income:				
Retail banking fees	2,465,578	2,001,259	2,465,578	2,000,652
Credit related fees	822,242	886,841	811,120	879,284
Commercial and depository fees	<u>1,296,481</u>	<u>1,087,216</u>	<u>1,262,616</u>	976,875
Fee and commission expenses	4,584,301 ( <u>1,061,258</u> )	3,975,316 ( <u>997,260</u> )	4,539,314 ( <u>1,061,258</u> )	3,856,811 ( <u>997,260</u> )
	<u>3,523,043</u>	2,978,056	<u>3,478,056</u>	<u>2,859,551</u>

# 8. Net foreign exchange trading income

Net foreign exchange trading income includes gains and losses arising primarily from foreign currency trading activities.

# 9. Net insurance premium income

	The C	The Group		
	<u>2008</u>	<u>2007</u>		
Gross written premium				
Individual life	339,012	297,714		
Group	417,231	319,926		
	756,243	617,640		
Reinsurance ceded	( <u>1,705</u> )	(428)		
	<u>754,538</u>	617,212		

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 10. Other revenue

	The C	The Group		ank
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Gain on disposal of subsidiary	-	-	-	1,659,189
Capital gain on liquidation of subsidiary	-	-	9,383	-
Gain on sale of property, plant and equipment	3,396	12,785	3,396	12,230
Gain on shares	456,612	94,473	456,612	93,746
Other	1,361	79,691	8,326	4,853
	<u>461,369</u>	<u>186,949</u>	<u>477,717</u>	1,770,018

The 2008 gain on shares represents a gain on exchange of the Bank's membership interest in Visa International for equity shares in Visa Inc. consequent on the reorganization of Visa International. The reorganization involved a series of transactions by which Visa International, Visa U.S.A. and Visa Canada became subsidiaries of a Delaware stock corporation, Visa Inc., and was completed on October 2, 2007. Upon completion of the restructuring, common shares, of a class corresponding to the Visa region with which each member is associated, were issued by VISA Inc. to each member. The Bank was advised of the restructuring in April 2008. At that time there was also a forced redemption of 52% of the shares received. The remaining shares (48%) are subject to a lock up period of three years ending March 2011, during which the shares cannot generally be sold or transferred.

#### 11. Salaries, pension contributions and other staff benefits

	The Group		The Bank	
	2008	2007	2008	2007
Wages and salaries	4,574,451	4,085,841	4,281,406	3,750,739
Payroll taxes	410,224	373,802	388,807	332,191
Pension costs, net [note 27(a)]	(519,780)	( 494,232)	(519,780)	( 494,232)
Other post-employment	, , , , ,			
benefits [note 27(b)]	233,531	258,339	233,531	258,339
Other staff benefits	1,113,080	865,651	1,067,976	832,047
Total (note 13)	<u>5,811,506</u>	5,089,401	5,451,940	4,679,084

## 12. Change in policyholders' fund

## (a) Composition of policyholders' liabilities

	i ne (	Jioup
	2008	2007
Policyholders' fund	32,222,016	28,585,195
Benefits and claims payable	52,513	28,559
Unprocessed premiums	18,592	12,003
Insurance risk reserve – Individual life	(1,892,953)	(1,734,707)
- Group life	161,250	123,718
	<u>30,561,418</u>	27,014,768

The Group

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 12. Change in policyholders' fund (continued)

# (b) Change in policyholders' liabilities:

		The Group		
		<u>2008</u>	2007	
Policyholders fund: At beginning of the year Gross premiums Benefits and claims Interest credit		28,585,195 4,495,436 ( 3,730,948) 2,872,333	25,097,202 4,142,542 ( 3,274,060) 2,619,511	
At end of year		<u>32,222,016</u>	28,585,195	
Benefits and claims payable: At beginning of the year Policyholders' claims and benefits Benefits and claims paid At end of year		28,559 110,109 ( <u>86,155</u> ) <u>52,513</u>	35,698 57,489 ( <u>64,628</u> ) <u>28,559</u>	
Unprocessed premiums: At beginning of the year Premiums received Premiums applied		12,003 4,984,611 ( <u>4,978,022</u> )	18,389 4,521,713 ( <u>4,528,099</u> )	
At end of year		18,592	12,003	
		2008		
	Individual life	Group life	Total	
Insurance risk reserve: At beginning of the year Changes in assumptions Normal changes At end of year	(1,734,707) (68,151) (90,095) (1,892,953)	123,718 ( 635) <u>38,167</u> <u>161,250</u>	(1,610,989) ( 68,786) ( 51,928) (1,731,703)	
	Individual life	2007 Group life	<u>Total</u>	
Insurance risk reserve: At beginning of the year Changes in assumptions Normal changes At end of year	(1,489,335) ( 37,412) ( 207,960) (1,734,707)	100,963 ( 2,100) <u>24,855</u> <u>123,718</u>	(1,388,372) ( 39,512) ( 183,105) (1,610,989)	

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 12. Change in policyholders' fund (continued)

#### (c) Policy assumptions

Policy liabilities have two major assumptions, namely, best estimate assumptions and provisions for adverse deviation assumptions.

#### (1) Best estimate assumptions:

Best estimate assumptions cover the lifetime of the policies and are made for many variables including mortality, morbidity, investment yields, rates of policy termination, operating expenses and certain taxes.

#### (i) Mortality and morbidity

The assumptions are based on industry experience. See note 3(iv) for further details.

#### (ii) Investment yields

The Group matches assets and liabilities by line of business. The Group does not project asset and liability cash flows under reinvestment assumptions; instead it uses a projected portfolio rate with a conservative bias.

The Group has assumed a portfolio of 12.73% beginning November 2008, decreasing monthly to 8% in the year 2014, and then decreasing yearly to 6% in the year 2027 and later.

The above interest rates have been reduced by 0.50% as a margin for adverse deviation.

Assumed interest rates are net of Investment Income Tax.

The main source of the uncertainty is the fluctuation in the economy; lower yields would result in higher reserves and reduced income.

## (iii) Persistency

Persistency assumptions are made in relation to the time since inception that a policy exists before it lapses or is surrendered. Lapses relate to termination of policies due to non-payment of premiums. Surrenders relate to voluntary termination of policies by the policyholders. Policy terminations are based on the Group's own experience adjusted for expected future conditions. The main source of uncertainty derives from changes in policyholder behaviour as it relates to changes in conditions. The expected lapse rates are 2% in the first year, 8% in the second year, 7% in the third year and 6% thereafter. A margin for adverse deviation is added by increasing or decreasing the lapse rates, whichever is adverse, by 20%.

The main source of uncertainty derives from changes in policyholder behaviour as it relates to changes in conditions.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 12. Change in policyholders' fund (continued)

- (c) Policy assumptions (continued)
  - (1) Best estimate assumptions (continued):
    - (iv) Policy expenses and inflation

Policy maintenance expenses are derived from the Group's own internal cost studies projected into the future with an allowance for inflation. Inflation is assumed to be 6.92% beginning November 2008, decreasing monthly to 5% in the year 2014, and then decreasing to 3% in year 2027 and later.

A margin for adverse deviation is added by increasing the maintenance expenses by 10% of the best estimate assumption.

(v) Partial withdrawal of policy funds

The Group's contracts allow policyholders to withdraw a portion of the funds accumulated under the contract without surrendering the entire contract. Partial withdrawal rates are derived from the Group's own experience. A margin for adverse deviation is added by increasing the partial withdrawal rates by 10% of the best-estimate assumption.

(vi) Taxation

It is assumed that current tax legislation and rates continue unaltered.

(2) Provision for adverse deviation assumptions

The basic assumptions made in establishing policy liabilities are best estimates for a range of possible outcomes. To recognise the uncertainty in establishing these best estimates, to allow for possible deterioration in experience and to provide greater comfort that the reserves are adequate to pay future benefits, the appointed actuary is required to include a margin in each assumption.

The impact of these margins is to increase reserves and so decrease the income that would be recognised on inception of the policy. The Canadian Institute of Actuaries prescribes a range of allowable margins. The Group uses assumptions at the conservative end of the range, taking into account the risk profiles of the business.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 13. Expenses by nature

	The	e Group	The	Bank
	<u>2008</u>	2007	<u>2008</u>	<u>2007</u>
Salaries, pension contributions and other staff benefits (note 11)	5,811,506	5,089,401	5,451,940	4,679,084
Property expenses, including	, ,	, ,	, ,	, ,
depreciation	1,969,718	1,406,070	1,933,506	1,368,505
Changes in policyholders' reserves	2,838,416	2,452,192	-	-
Transportation and communication	872,264	622,279	849,767	596,839
Marketing and advertising	523,561	474,040	472,643	423,560
Management and consultancy fees	375,936	365,273	309,375	310,399
Deposit insurance	190,504	175,725	182,553	168,115
Stationery	259,064	224,213	252,835	213,864
Other operating expenses	558,194	556,267	512,772	456,334
	13,399,163	11,365,460	<u>9,965,391</u>	<u>8,216,700</u>

## 14. Profit before taxation

In arriving at the profit before taxation, the following are among the items that have been charged/(credited):

	The Group		The Bank	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Auditors' remuneration	10,441	10,854	7,168	6,391
Depreciation	313,339	334,887	306,253	326,015
Directors' emoluments:				
Fees	25,358	15,422	18,502	10,204
Other	56,231	47,609	56,231	47,609
Gains on sale of shares and				
property, plant and equipment	(469,390)	(107,258)	(460,007)	(1,765,165)
Operating lease rentals	54,061	48,801	52,647	46,975

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 15. Taxation

## (a) Taxation charge

Income tax is computed on the profit for the year as adjusted for tax purposes; other taxes are computed at rates and on items shown below:

_	The Group		The Bank	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Current income tax:				
Income tax at 331/3%	2,371,089	2,116,133	2,364,101	2,030,457
Income tax at 30%	192,037	164,227	-	-
Premium income tax at 3%	93,199	81,226	-	-
Investment income tax at 15%	183,590	122,874	-	-
Adjustment for (over)/under-		•		
provision of prior year's charges	s -	113	-	74
Deferred income tax (note 33)	356,967	276,630	282,177	176,950
	<u>3,196,882</u>	<u>2,761,203</u>	<u>2,646,278</u>	<u>2,207,481</u>

## (b) Reconciliation of applicable tax charge to effective tax charge:

	The Group		The Bank	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Profit before taxation	<u>11,816,466</u>	9,611,820	<u>8,601,494</u>	<u>8,809,396</u>
Tax calculated at 331/3% Adjusted for the tax effects of: Different tax regime applicable to life insurance and mortgage financing	3,938,822	3,203,940	2,867,165	2,936,465
subsidiaries	( 527,691)	( 276,700)	-	-
Income not subject to tax – tax free investments Expenses not deductible for tax	( 191,904)	( 216,586)	( 191,904)	( 212,442)
purposes Capital gains Other charges and allowances	3,330 ( 156,463) 	6,733 ( 45,438) <u>89,254</u>	3,330 ( 156,463) 124,150	6,733 ( 588,719) 65,444
Taxation expense	<u>3,196,882</u>	<u>2,761,203</u>	<u>2,646,278</u>	<u>2,207,481</u>

Tax on the life insurance business is charged on investment income, less expenses allowable in earning that income, at the rate of 15%, and on premium income less reinsurance premiums, at 3%.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 16. Earnings per stock unit

Basic earnings per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units in issue during the year.

	<u>2008</u>	<u>2007</u>
Net profit attributable to stockholders Weighted average number of ordinary stock units	8,619,584	6,850,617
in issue ('000)	2,927,232	2,927,232
Basic earnings per stock unit (expressed in \$ per share)	<u>\$2.94</u>	\$ <u>2.34</u>

#### 17. Cash and balances at Bank of Jamaica

	The Group		The	The Bank	
	2008	2007	2008	<u>2007</u>	
Statutory reserves with Bank of					
Jamaica – interest-bearing Statutory reserves with Bank of Jamaica – non interest-bearing	3,564,323	3,777,770	3,563,931	3,777,016	
	7,353,852	6,707,869	7,308,663	6,664,235	
Total statutory reserve (note 20)	10,918,175	10,485,639	10,872,594	10,441,251	
Cash in hand and at bank (note 20)	29,164,273	22,045,197	<u>19,446,733</u>	<u>15,204,988</u>	
	40,082,448	32,530,836	30,319,327	25,646,239	

Statutory reserves with the Bank of Jamaica under Section 14 (i) of the Banking Act, 1992, and the Building Societies Regulations represent the required ratio of 9% (2007: 9%) of the Bank's and 1% (2007: 1%) of the Society's prescribed liabilities, respectively. They are not available for investment, lending or other use by the Group and the Bank.

#### 18. Amounts due from other banks

	<u> </u>		The Bank	
	2008	2007	2008	<u>2007</u>
Items in course of collection from	720 506	1 101 067	720 506	1 101 067
other banks Placements with other banks	729,506 12,609,865	1,181,967 16,435,620	729,506 12,554,314	1,181,967 16,348,552
	13,339,371	17,617,587	13,283,820	17,530,519

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 19. Accounts with parent and fellow subsidiaries

These represent inter-company accounts held with the parent company and fellow subsidiaries in the normal course of business.

## 20. Cash and cash equivalents

	The C	Group	The Bank	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Cash and balances with Bank				
of Jamaica	40,082,448	32,530,836	30,319,327	25,646,239
Less: statutory reserves (note 17)	$(\underline{10,918,175})$	( <u>10,485,639</u> )	(10,872,594)	( <u>10,441,251</u> )
	29,164,273	22,045,197	19,446,733	15,204,988
Less balances at bank greater than				
90 days	(20,702,770)	( <u>10,950,411</u> )	(12,563,793)	( <u>5,165,000</u> )
	8,461,503	11,094,786	6,882,940	10,039,988
Government and bank notes other				
than Jamaica	343,493	407,307	343,493	407,307
Amounts due from other banks	5,370,372	13,729,278	5,358,952	13,643,586
Accounts with parent and fellow	126.022	2 000 774	10 ( 000	2 000 7/2
subsidiaries	126,822	2,890,764	126,822	2,890,763
Government of Jamaica Treasury bills and bonds	410,085	2,611,603	405,000	2,385,691
Cheques and other instruments	410,005	2,011,003	405,000	2,303,071
in transit	( <u>2,524,687</u> )	( <u>3,114,974</u> )	( <u>2,872,258</u> )	(3,195,073)
	12,187,588	27,618,764	10,244,949	26,172,262
Less accrued interest receivable				
on Bank of Jamaica Certificates of	( 1 2 (2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	( 201 000)	( 0.1=)	(
Deposit.	(1,363,273)	( <u>391,983</u> )	( <u>847,744</u> )	( <u>262,961</u> )
	10,824,315	<u>27,226,781</u>	9,397,205	<u>25,909,301</u>

## 21. Government securities purchased under resale agreements

The Group and the Bank enter into reverse repurchase agreements collateralised by Government of Jamaica securities. These agreements result in credit exposure in that the counterparty to the transaction may be unable to fulfil its contractual obligations.

The fair value of collateral held pursuant to reverse repurchase agreements is \$463,507 (2007: \$1,291,595) for the Group and \$349,686 (2007: \$1,082,043) for the Bank.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 21. Government securities purchased under resale agreements (continued)

Included in investment securities are the following amounts which are regarded as cash equivalents for the purposes of the statement of cash flows:

	The Group		The Bank	
	2008	008 2007	2008	2007
	\$'000	\$'000	\$'000	\$'000
Debt securities with an original	405	1 4776	410	1.250
maturity of less than 90 days	<u>405</u>	<u>1,476</u>	<u>410</u>	<u>1,250</u>

# 22. Loans, after allowance for impairment losses

	The Group		The Bank	
	<u>2008</u>	2007	<u>2008</u>	<u>2007</u>
Business and Government	42,329,376	36,016,732	42,321,947	36,007,508
Personal and credit cards	37,441,267	31,905,220	37,441,267	31,905,220
Residential mortgages	6,132,772	4,952,983	-	-
Interest receivable	<u>857,735</u>	<u>761,106</u>	801,010	712,115
Total	86,761,150	73,636,041	80,564,224	68,624,843
Less: allowance for impairment				
losses (note 23)	( <u>608,766</u> )	(530,368)	(567,509)	( <u>498,776</u> )
	86,152,384	73,105,673	79,996,715	68,126,067

# (i) The aging of the loans at the reporting date was:

	The Group		The	The Bank	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>	
Neither past due nor impaired	74,659,595	66,167,682	70,000,675	62,092,398	
Past due but not impaired loans					
Past due 0-30 days	6,379,595	4,321,991	5,388,823	3,614,192	
Past due 30-60 days	1,773,939	705,529	1,522,178	635,997	
Past due 60-90 days	892,311	364,034	809,288	356,227	
	9,045,845	5,391,554	7,720,289	4,606,416	
Carried forward	83,705,440	71,559,236	77,720,964	66,698,814	

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 22. Loans, after allowance for impairment losses (continued)

## (i) The aging of the loans at the reporting date was (continued):

	The	Group	The Bank		
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>	
Balance brought forward Impaired loans more than 90 days	83,705,440	71,559,236	77,720,964	66,698,814	
past due	2,197,975	1,315,699	2,042,250	1,213,914	
Interest receivable	<u>857,735</u>	761,106	801,010	712,115	
Gross loan portfolio Less: Allowance for impairment	86,761,150	73,636,041	80,564,224	68,624,843	
losses	(_608,766)	(530,368)	( <u>567,509</u> )	( <u>498,776</u> )	
	86,152,384	73,105,673	79,996,715	68,126,067	

Based on historic default rates, the Group believes that no impairment allowance is necessary in respect of loans not past due by and up to 90 days.

#### (ii) Renegotiated loans

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Following restructuring, a previously overdue customer account may be reset to a normal status and managed together with other similar accounts after careful analysis and the demonstration to maintain the scheduled payments over a prolonged period.

Restructuring policies and practices are based on indicators or criteria which, in the judgment of management, indicate that payment will most likely continue. These policies are kept under continuous review.

The Group's and Bank's renegotiated loans that would otherwise be past due or impaired totalled \$35,286 (2007: \$5,943).

#### (iii) Repossessed collateral

In general, the Group does not obtain financial or non-financial assets by taking possession of collateral. In the normal course of business, the security documentation which governs the collateral charged in favour of the Group to secure the debt, gives the Group express authority to repossess the collateral in the event of default. Repossessed collateral are sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness.

The Group has no repossessed collateral.

## (iv) Collateral accepted as security for assets

The fair value of assets accepted as collateral that the Group is permitted to sell or repledge in the absence of default is Nil (2007: Nil). The fair value of any such collateral that has been sold or repledged was Nil (2007: Nil).

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 23. Impairment losses on loans

	The	Group	The Bank	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Total non-performing loans	<u>2,197,975</u>	<u>1,315,699</u>	<u>2,042,250</u>	<u>1,213,914</u>
Allowance at beginning of year Acquisitions and disposals	530,368	478,260 ( 2,530)	498,776	443,478
Charged against revenue during				
the year	756,220	522,447	746,555	511,804
Bad debts written off	( 932,752)	( 701,126)	( 932,752)	( 688,795)
Recoveries of bad debts	<u>254,930</u>	233,317	<u>254,930</u>	232,289
Allowance at end of year	608,766	530,368	<u>567,509</u>	<u>498,776</u>
This comprises:				
Specific provisions	346,248	341,800	305,810	312,337
General provisions	262,518	188,568	261,699	186,439
	608,766	530,368	567,509	498,776

#### Allowance for impairment losses

A loan is classified as impaired if its book value exceeds the present value of the cash flows actually expected in future periods from interest payments, principal repayments, and proceeds of liquidation of collateral. Provisions for credit losses are made on all impaired loans. Uncollected interest on impaired loans not accrued in these financial statements was estimated at \$132,168 as at October 31, 2008 (2007: \$90,972) for the Bank and \$ 144,766 as at October 31, 2008 (2007: \$102,518) for the Group.

The total allowance for loan losses is made up as follows:

	The	The Group		The Bank	
	<u>2008</u>	2007	<u>2008</u>	<u>2007</u>	
Allowance based on accounting standard -					
IAS 39 [see (a) below]	608,766	530,368	567,509	498,776	
Additional allowance based on BOJ					
regulations [see (b) below]	1,295,232	<u>1,017,136</u>	<u>1,248,712</u>	983,418	
	1,903,998	1,547,504	<u>1,816,221</u>	1,482,194	

- (a) This is the allowance based on the requirements of IAS 39, *Financial Instruments: Recognition and Measurement*, and is the amount included in the table above
- (b) This is the allowance based on regulations issued by the banking regulator, Bank of Jamaica (BOJ). It represents the additional allowance required to meet the Bank of Jamaica loan loss provisioning requirement. A non-distributable loan loss reserve was established to represent the excess of the Bank's provision over the IAS 39 requirements (note 39).

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 24. Investment securities

	The	Group	The	The Bank	
	2008	2007	2008	<u>2007</u>	
Available-for-sale					
Government of Jamaica securities	18,197,603	18,631,921	13,307,690	14,539,094	
Corporate bonds	84,392	251,636	-	-	
Interest receivable	657,279	614,532	578,497	528,922	
	18,939,274	<u>19,498,089</u>	13,886,187	<u>15,068,016</u>	
	The	Group	The	e Bank	
	2008	2007	2008	<u>2007</u>	
Held-to-Maturity					
Government of Jamaica securities	34,969,913	38,315,167	9,736,607	15,236,942	
Unquoted shares	212,822	5,240	212,687	5,105	
Interest receivable	971,564	904,929	359,738	423,494	
	36,154,299	39,225,336	10,309,032	15,665,541	

Included in investment securities are Government of Jamaica Local Registered Stocks with a fair value of \$90,000 (2007 - \$90,000) which have been deposited by one of the Bank's subsidiaries, Scotia Jamaica Life Insurance Company Limited, with the insurance regulator, Financial Services Commission, pursuant to Section 8(1)(a) of the Insurance Regulations 2001.

The Group has not reclassified any financial asset measured at amortized cost to securities carried at fair value during the year.

## 25. Sundry assets

	The Group		The Bank	
	2008	2007	2008	<u>2007</u>
Accounts receivable and prepayments Other	156,085 483,077	133,422 4,274	155,658 483,076	134,376 4,273
	639,162	137,696	638,734	138,649

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 26. Property, plant and equipment

		The Group				
	Freehold Land and <u>Buildings</u>	Leasehold Improvements	Furniture, Fixtures, Motor vehicles & Equipment	Capital Work-in- <u>Progress</u>	<u>Total</u>	
Cost: October 31, 2006 Additions Disposals	1,612,773 3,891 (3,157)	174,672 253	2,809,559 137,354 ( 53,165)	98,041 403,986	4,695,045 545,484 ( 56,322)	
Transfers October 31, 2007	52,045 1,665,552	28,792 203,717	<u>219,849</u> 3,113,597	( <u>300,686</u> ) 201,341	5,184,207	
Additions Disposals Transfers Write offs October 31, 2008	8,886 ( 19) 108,562  1,782,981	1,832 13,781 	76,418 ( 91,067) 195,315 	485,599 (317,658) ( <u>1,793</u> ) <u>367,489</u>	572,735 ( 91,086) - ( 1,793) 5,664,063	
Accumulated depreciation:						
October 31, 2006	229,409	98,804	2,017,114	-	2,345,327	
Charge for the year On disposals	30,877 ( <u>1,051</u> )	22,224	281,786 ( <u>48,797</u> )	<u>-</u>	334,887 ( <u>49,848</u> )	
October 31, 2007	259,235	121,028	2,250,103	-	2,630,366	
Charge for the year On disposals	33,699	21,864	257,776 ( <u>87,411</u> )	<u>-</u>	313,339 ( <u>87,411</u> )	
October 31, 2008	292,934	142,892	2,420,468		<u>2,856,294</u>	
Net book values October 31, 2008	1,490,047	<u>76,438</u>	_873,795	<u>367,489</u>	2,807,769	
October 31, 2007	1,406,317	82,689	863,494	201,341	2,553,841	
October 31, 2006	1,383,364	75,868	792,445	98,041	2,349,718	

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 26. Property, plant and equipment (continued)

			The Bank		
	Freehold Land and <u>Buildings</u>	Leasehold <u>Improvements</u>	Furniture, Fixtures, Motor vehicles & Equipment	Capital Work-in <u>Progress</u>	<u>Total</u>
Cost:					
October 31, 2006 Additions Disposals Transfers October 31, 2007	1,559,808 2,966 ( 11) 52,045 1,614,808	173,249 253 - 26,403 199,905	2,726,929 132,695 ( 22,103) <u>214,976</u> 3,052,497	94,972 398,508 - ( <u>293,424</u> ) 200,056	4,554,958 534,422 ( 22,114) 
Additions Disposals Transfers Write offs	8,886 (19) 108,562	1,832 - 13,781	71,165 ( 90,338) 195,315	485,417 - (317,658) ( <u>1,063</u> )	567,300 ( 90,357) - ( 1,063)
October 31, 2008	<u>1,732,237</u>	<u>215,518</u>	<u>3,228,639</u>	<u>366,752</u>	<u>5,543,146</u>
Accumulated depreciation:					
October 31, 2006 Charge for the year On disposals	215,794 30,133	97,419 21,672	1,955,852 274,210 ( <u>21,134</u> )	- - -	2,269,065 326,015 ( <u>21,134</u> )
October 31, 2007 Charge for the year On disposals	245,927 33,069	119,091 21,864	2,208,928 251,320 ( <u>87,383</u> )	- - <u>-</u>	2,573,946 306,253 ( <u>87,383</u> )
October 31, 2008	278,996	<u>140,955</u>	<u>2,372,865</u>		<u>2,792,816</u>
Net book values October 31, 2008	<u>1,453,241</u>	<u>74,563</u>	<u>855,774</u>	<u>366,752</u>	<u>2,750,330</u>
October 31, 2007	<u>1,368,881</u>	80,814	843,569	<u>200,056</u>	<u>2,493,320</u>
October 31, 2006	<u>1,344,014</u>	75,830	771,077	94,972	2,285,893

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 27. Retirement benefit asset/obligation

Amounts recognised in the balance sheet:

	<del>-</del>	The Group and The Bank		
	<u>2008</u>	<u>2007</u>		
Defined benefit pension plan	5,402,224	4,839,913		
Other post retirement benefits	( <u>930,576</u> )	( <u>723,066</u> )		
	<u>4,471,648</u>	<u>4,116,847</u>		

## (a) Defined benefit pension plan

The Group has established a pension plan covering all permanent employees. The pension plan is a final salary (the average of the best three consecutive years' remuneration, with no salary cap) defined benefit plan and is fully funded. The assets of the plan are held independently of the Group's assets in a separate trustee-administered fund. The fund established under the plan is valued by independent actuaries annually using the Projected Unit Credit Method. The latest actuarial valuation was carried out as at October 31, 2008.

## (i) The amounts recognised in the balance sheet are determined as follows:

	The Group	and The Bank
	<u>2008</u>	<u>2007</u>
Present value of funded obligations Fair value of plan assets Unrecognised actuarial gains	9,087,313 (22,726,007) 3,915,583	6,911,961 (20,514,621) 3,896,535
	( 9,723,111)	( 9,706,125)
Limitation on recognition of surplus due to uncertainty of obtaining future benefits	4,320,887	4,866,212
Asset in the balance sheet	( <u>5,402,224</u> )	( <u>4,839,913</u> )
Pension plan assets include the following:		
The parent company's ordinary stock units	1,201,133	1,384,691

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 27. Retirement benefit asset/obligation (continued)

- (a) Defined benefit pension plan (continued)
  - (ii) The movement in the present value of funded obligations for the year is as follows:

	The Group		
	<u>2008</u>	2007	
At beginning of year	6,911,961	5,872,871	
Interest and service costs	1,401,802	993,386	
Past service cost – vested benefits	1,128,199	(110,984)	
Actuarial loss on obligation	102,382	363,316	
Benefits paid	( <u>457,031</u> )	(_206,628)	
At end of year	<u>9,087,313</u>	<u>6,911,961</u>	

(iii) The movement in fair value of plan assets for the year is as follows:

	The Group and The Bank		
	<u>2008</u>	<u>2007</u>	
	,		
At beginning of year	(20,514,621)	(18,483,277)	
Expected return on plan assets	(2,146,694)	(1,944,184)	
Actuarial loss on plan assets	(204,530)	( 21,643)	
Contributions	(317,193)	(272,145)	
Benefits paid	457,031	206,628	
At end of year	( <u>22,726,007</u> )	( <u>20,514,621</u> )	

(iv) Analysis of fair value of plan assets:

	The Group and The Bank		
	2008	<u>2007</u>	
Government stocks and bonds	15,423,191	15,165,390	
Quoted investments	2,289,702	2,378,824	
Repurchase agreements	2,918,306	1,344,425	
Certificates of deposit	-	13,590	
Real estate	812,822	757,907	
Net current assets	<u>1,281,986</u>	<u>854,485</u>	
	22,726,007	20,514,621	

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 27. Retirement benefit asset/obligation (continued)

- (a) Defined benefit pension plan (continued)
  - (v) The amounts recognised in the statement of revenue and expenses are as follows:

	The Group and The Bank		
	2008	<u>2007</u>	
Current service cost, net of employee contributions	128,552	66,802	
Interest cost	1,023,716	712,710	
Expected return on plan assets	(2,146,694)	(1,944,184)	
Net actuarial gain recognised in year	( 83,100)	(111,800)	
Past service cost-vested benefits	1,128,199	(110,984)	
Income not recognised due to limit	(_570,453)	893,224	
Included in staff costs (note 11)	( <u>519,780</u> )	( <u>494,232</u> )	

The actual return on plan assets was \$2,351,224 (2007: \$1,965,826).

(vi) The principal actuarial assumptions used were as follows:

	The Group and The Bank	
	2008	2007
Discount rate	12.5%	12.5%
Expected return on plan assets	10.5%	10.5%
Future salary increases	10.5%	9.5%
Future pension increases	4.5%	4.5%
Average expected remaining working lives (years)	<u>22.2</u>	<u>22.4</u>

#### (b) Other post retirement benefits

In addition to pension benefits, the Bank offers retiree medical and group life insurance benefits that contribute to the health care and life insurance coverage of employees and beneficiaries after retirement. The method of accounting and frequency of valuations are similar to those used for the defined benefit pension plan.

In addition to the assumptions used for the pension plan, the main actuarial assumption is a long-term increase in health costs of 10.5% per year (2007: 10.5%).

(i) The amounts recognised in the balance sheet are as follows:

	The Group and The Bank		
	<u>2008</u>	<u>2007</u>	
Present value of unfunded obligations Unrecognised actuarial losses	1,209,160 ( 278,584)	1,141,333 ( 418,267)	
Liability in the balance sheet	930,576	723,066	

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 27. Retirement benefit asset/obligation (continued)

- (b) Other post retirement benefits
  - (ii) The movement in the present value of unfunded obligations for the year is as follows:

	The Group and The Bank		
	2008	<u>2007</u>	
At beginning of year	1,141,333	1,195,379	
Interest and service costs	222,131	235,531	
Actuarial (gain)/loss on obligation	( 128,228)	(267,626)	
Benefits paid	(26,076)	(21,951)	
Liability in the balance sheet	<u>1,209,160</u>	<u>1,141,333</u>	

(iii) The amounts recognised in the statement of revenue and expenses are as follows:

	The Group ar 2008	d The Bank 2007	
Current service cost Interest cost Net actuarial losses recognised in year	72,083 150,048 	83,395 152,136 22,808	
Total included in staff costs (Note 11)	<u>233,531</u>	<u>258,339</u>	

## (c) Five year trend analysis

		Pension			
	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	2004
Fair value of plan assets	22,726,007	20,514,620	18,483,277	16,377,620	14,458,261
Present value of defined benefit obligation	9,087,313	6,911,961	5,872,871	5,124,428	3,916,362
Surplus in the plan	13,638,694	13,602,659	12,610,406	11,253,192	10,541,899
Experience adjustments to plan liabilities	427,376	474,870	( <u>397,996</u> )	225,179	1,265
Experience adjustments to plan assets	(102,140)	21,643	352,091	306,914	3,812,040

	He	ealth and Grou	ıp Life		
	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Present value of defined benefit obligation	1,209,160	<u>1,141,333</u>	1,195,379	<u>877,965</u>	394,895
Deficit in the plan	( <u>1,209,160</u> )	( <u>1,141,333</u> )	( <u>1,195,379</u> )	( <u>877,965</u> )	( <u>394,895</u> )
Experience adjustments to plan liabilities	( 8,502)	(_140,505)	56,384	<u>422,921</u>	13,487

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 27. Retirement benefit asset/obligation (continued)

(d) The estimated pension contributions expected to be paid into the plan during the next financial year is \$69,714.

#### 28. Deposits by the public

	The C	The Group		The Bank	
	<u>2008</u>	2007	<u>2008</u>	<u>2007</u>	
Personal Other	75,980,234 50,723,813	73,426,038 54,164,107	72,194,221 49,973,408	69,566,282 53,570,339	
Interest payable	213,856	284,315	163,640	237,901	
	<u>126,917,903</u>	<u>127,874,460</u>	<u>122,331,269</u>	123,374,522	

Deposits include \$96,879 (2007: \$152,241) held as collateral for irrevocable commitments under letters of credit.

#### 29. Amounts due to other banks and financial institutions

These represent deposits by other banks and financial institutions in the normal course of business.

#### 30. Due to ultimate parent company

	The Group	The Group and Bank	
	<u>2008</u>	<u>2007</u>	
Bank of Nova Scotia:			
Facility I	984,018	1,010,501	
Facility II	2,785,447	2,759,576	
Facility III	<u>2,999,337</u>	974,892	
	6,768,802	4,744,969	
Interest payable	71,488	51,713	
	6,840,290	4,796,682	
Deposits held with the Bank:			
Scotia Group Jamaica Limited.	155,185	61,203	
Bank of Nova Scotia	8,231		
	<u>7,003,706</u>	<u>4,857,885</u>	

- (i) Facility I is a US\$ denominated fifteen (15) year non-revolving loan from the parent company, for onlending. The repayment of the principal commenced June 30, 2003 and is subject to an interest rate of LIBOR + 1% per annum.
- (ii) Facility II is a US\$ denominated twelve (12) year non-revolving loan from the parent company, for on-lending. The repayment of the principal commenced May 2012 and is subject to a fixed interest rate of 5.63% per annum.
- (iii) Facility III is a US\$ denominated fourteen (14) year non-revolving loan from the parent company, for on-lending. The repayment of the principal commenced on May 2012 and is subject to a fixed interest rate of 5.95%.

The above loan facilities are unsecured.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 31. Amounts due to subsidiaries and fellow subsidiaries

These represent accounts held by subsidiaries and fellow subsidiaries in the normal course of business.

#### 32. Other liabilities

	The Group		The	Bank
	<u>2008</u>	2007	<u>2008</u>	<u>2007</u>
Accrued vacation and redundancy	59,314	101,009	55,158	97,340
Other accrued liabilities	812,583	560,208	789,818	546,338
Prepaid letters of credit	30,316	203,184	30,316	203,184
Other	239,858	224,122	220,084	208,255
	1,142,071	1,088,523	1,095,376	<u>1,055,117</u>

#### 33. Deferred tax assets and liabilities

Deferred income taxes are calculated on all temporary differences under the liability method using an effective tax rate of:

- 30% for The Scotia Jamaica Building Society;
- 15% for Scotia Jamaica Life Insurance Company Limited, and
- $33\frac{1}{3}$  for the Bank and all its other subsidiaries.

The movement on the deferred income tax account is as follows:

	The Group		The Bank	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Balances at beginning of year Recognised in the statement of	(1,767,044)	(1,561,331)	(1,666,896)	(1,542,351)
revenue and expenses (note 15)	( 356,967)	( 276,630)	(282,177)	( 176,950)
Recognised in equity on available-for-sale investments:				
- fair value re-measurement	550,655	48,032	548,303	42,503
- transfer to net profit	5,616	10,963	5,616	9,902
Disposal of subsidiary		11,922		
Net Deferred Tax Asset and Liabilit	y ( <u>1,567,740</u> )	( <u>1,767,044</u> )	( <u>1,395,154</u> )	( <u>1,666,896</u> )

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 33. Deferred tax assets and liabilities (continued)

Deferred income tax assets and liabilities are attributable to the following items:

	The Group		The Bank	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Deferred income tax assets:				
Other post retirement benefits	310,192	240,616	310,192	240,616
Available-for-sale investments	495,053	(63,636)	485,198	( 68,721)
Vacation accrued	19,107	18,268	18,386	17,647
Pension benefits	(1,800,742)	(1,613,304)	(1,800,742)	(1,613,304)
Accelerated tax depreciation	( 155,007)	(90,300)	(153,944)	( 89,252)
Impairment losses on loans	(260,618)	(161,673)	( 254,244)	( 153,882)
Interest receivable other	( <u>175,725</u> )	(97,015)		
Net deferred tax liability	( <u>1,567,740</u> )	( <u>1,767,044</u> )	( <u>1,395,154</u> )	( <u>1,666,896</u> )

This is comprised of:

	The C	The Group		Bank
	<u>2008</u>	2007	<u>2008</u>	<u>2007</u>
Deferred tax asset	178	-	-	-
Deferred tax liability	( <u>1,567,918</u> )	( <u>1,767,044</u> )	(1,395,154)	( <u>1,666,896</u> )
	( <u>1,567,740</u> )	( <u>1,767,044</u> )	( <u>1,395,154</u> )	( <u>1,666,896</u> )

The deferred tax charge in the statement of revenue and expenses comprises the following temporary differences:

	The	Group	The I	<u> Bank</u>
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Accelerated tax depreciation	64,694	15,801	64,692	15,722
Pensions and other post retirement				
benefits	117,875	105,777	117,863	105,777
Allowance for loan impairment	98,945	62,458	100,362	59,759
Vacation accrued	( 839)	(4,394)	( 740)	(4,308)
Interest receivable	76,292	96,988	<u> </u>	
Total [note 15(a)]	<u>356,967</u>	<u>276,630</u>	<u>282,177</u>	<u>176,950</u>

Deferred income tax liabilities excludes withholding tax and other taxes that would be payable on distribution of the unappropriated profits of subsidiaries as such amounts are permanently reinvested; such unappropriated profits totaled \$11,332,114 at October 31, 2008 (2007: \$8,666,725).

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 34. Share capital

•	Number o	f Units '000		
	<u>2008</u>	<u>2007</u>		
Authorised:				
Ordinary shares of no par value	3,000,000	3,000,000		
Preference shares of no par value	100,000	100,000		
	3,100,000	<u>3,100,000</u>		
	Number of	f Units '000	Am	ount
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Issued and fully paid:				
Ordinary stock units	2,927,232	2,927,232	2,927,232	2,927,232
Preference shares	100,000	100,000	100,000	100,000
Total stated capital	3,027,232	<u>3,027,232</u>	3,027,232	3,027,232
Less: Redeemable preference shares required by IFRS to be accounted				
for as a liability			( <u>100,000</u> )	(_100,000)
			<u>2,927,232</u>	2,927,232

Effective May 1, 2007, the bank made a bonus issue of 100,000,000 variable rate redeemable cumulative preference shares to holders of the Bank's ordinary shares at that date, at the rate of one preference share for every thirty ordinary shares.

Stated capital comprises both the ordinary and preference shares in accordance with the Companies Act. However, in accordance with IFRS the preference shares are presented as a liability.

Under the provisions of the Companies Act 2004, the shares have no par value.

#### 35. Reserve fund

	The	The Group		Bank
	2008	2007	2008	2007
As at October 31	3,158,481	3,158,481	2,930,616	2,930,616

In accordance with the regulations under which they operate, certain companies in the Group are required to make transfers of a minimum of 15% or 10% of net profit, depending on the circumstances, to the reserve fund until the required statutory levels are attained.

## 36. Retained earnings reserve

Transfers to the retained earnings reserve are made at the discretion of the Board of Directors. Such transfers must be notified to the Bank of Jamaica and any transfer out of the retained earnings reserve must be approved by the Bank of Jamaica.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 37. Cumulative remeasurement result from available-for-sale financial assets

This represents the unrealized surplus or deficit on the revaluation of available-for-sale investments.

#### 38. Capital reserve

This represents the gain on liquidation of Scotia Jamaica General Insurance Brokers Limited. The 2007 amount represents the gain on sale of shares held in Scotia Jamaica Investment Management Limited and Dehring, Bunting and Golding Limited.

## 39. Loan loss reserve

This is a non-distributable loan loss reserve which represents the excess of the loan loss provision over IAS 39 requirements (note 23).

#### 40. Other reserves

	The Group	
	<u>2008</u>	2007
Capital reserve arising on consolidation, net	67	67
Reserves of subsidiary capitalised		
through issue of bonus shares	7,548	16,548
General reserve	136	136
Transfer of reserves relating to the liquidation of a subsidiary	( <u>4,823</u> )	
	2.928	16.751

#### 41. Financial risk management

#### (a) Overview and risk management framework

By their nature, the Group's activities are principally related to the use of financial instruments. Therefore this will involve analysis, evaluation and management of some degree of risk or combination of risks. The Group's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to date information systems. The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 41. Financial risk management (continued)

#### (a) Overview and risk management framework (continued)

The Board of Directors is ultimately responsible for the establishment and oversight of the Group's risk management framework. The Board has established committees for managing and monitoring risks.

Two key committees for managing and monitoring risks are as follows:

#### (i) Board Audit Committee

The Board Audit Committee is comprised solely of independent directors. The Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Committee is assisted in its oversight role by the Internal Audit Department. The Internal Audit Department undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Board Audit Committee.

The Board Audit Committee also reviews the annual and quarterly financial statements, related policies and assumptions for recommendation of approval to the Board of Directors.

#### (ii) Asset and Liability Committee

The Asset and Liability Committee (ALCO) has the responsibility of ensuring that risks are managed within the limits established by the Board of Directors. The Committee meets at least once monthly to review risks, evaluate performance and provide strategic direction. The Committee reviews investment, loan and funding activities, and ensures that the existing policies comprehensively deal with the management and diversification of the Group's investment and loan portfolios and that appropriate limits are being adhered to.

The Investment and Loan Committee performs a similar role to ALCO for Scotia Jamaica Life Insurance, which provides a specialized focus due to the different nature of the insurance business.

The most important types of risk are credit risk, market risk liquidity risk, and insurance risk. Market risk includes currency risk and interest rate risk.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 41. Financial risk management (continued)

## (b) Credit risk

#### (i) Credit risk management

The Group takes on exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Impairment provisions are made for losses that have been incurred at the balance sheet date. However significant negative changes in the economy, or industry segment that represents a concentration in the Group's loan portfolio, or positions in tradeable assets such as bonds could result in losses that are different from those provided for at the balance sheet date.

At a strategic level, the Group manages the levels of credit risk they undertake by placing limits on the amount of risk accepted in relation to any one borrower, or groups of borrowers, and industry segments. Limits on the level of credit risk by product and industry sector are approved quarterly by the Board of Directors. The exposure to any one borrower, including banks and brokers, is further restricted by sub-limits covering on and off-balance sheet exposures. Actual exposures against limits are monitored daily.

Operationally, exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by restructuring loans where appropriate. Exposure to credit risk is also managed in part by obtaining collateral and corporate and personal guarantees. The principal collateral types for loans are:

- Cash
- Charges over business assets such as premises, inventory and accounts receivable;
- Charges over financial instruments such as debt securities and equities.

In addition, the Group will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans.

Collateral held as security for financial assets other than loans is determined by the nature of the instrument. Debt securities are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 41. Financial risk management (continued)

#### (b) Credit risk (continued)

## (i) Credit risk management (continued)

The Group's policy requires the review of individual financial assets that are above materiality thresholds at least annually or more regularly when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at balance-sheet date on a case-by-case basis, and are applied to all individually significant accounts.

The assessment normally encompasses collateral held and the anticipated receipts for that individual account. Collectively assessed impairment allowances are provided for:

- (1) portfolios of homogenous assets
- (2) losses that have been incurred but have not yet been identified, by using the available historical experience, experienced judgment and statistical techniques.

The Group further restricts its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements do not generally result in an offset of balance sheet assets and liabilities, as transactions are usually settled on a gross basis. However, the credit risk associated with favourable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis.

#### (ii) Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parities, carry the same credit risk as loans. Commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than direct borrowing.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

## (b) Credit risk (continued)

#### (iii) Credit quality

In measuring credit risk of commercial loans at the counterparty level, the Group assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of counterparty. They have been developed internally and combine statistical analysis with credit officer judgment and are validated, where appropriate, by comparison with externally available data. The Group's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class:

#### Group's internal ratings scale and mapping of external ratings

Group's rating	External rating: Standard & Poor's equivalent
Excellent	AAA to AA+
Very Good	AA to A+
Good	A to A-
Acceptable	BBB+ to BB+
Higher Risk	BB to B-

Retail loans are risk-rated based on an internal scoring system which combine statistical analysis with credit officer judgment, and fall within the following categories:

- Good
- Acceptable
- Higher risk

The table below shows the percentage of the Group's loan portfolio as at October 31, 2008 relating to loans and credit commitments for each of the Group's internal rating categories:

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 41. Financial risk management (continued)

# (b) Credit risk (continued)

# (iii) Credit quality (continued)

		Loans and cred	dit commitments	S
	The C	Group	The	Bank
	2008	2007	2008	2007
	(%)	(%)	(%)	(%)
Excellent	5.2	7.7	5.6	8.3
Very Good	0.3	0.6	0.3	0.7
Good	21.6	19.4	18.7	17.2
Acceptable	26.0	29.1	25.4	28.2
Higher Risk	46.9	43.2	50.0	45.6
	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	100.0

The following table presents an analysis by rating agency designation of debt and similar securities, other than loans, based on Standard & Poor's ratings or their equivalent as at October 31, 2008:

	The	Group	The	Bank
	2008 \$'000	2007 \$'000	2008 \$'000	2007 \$'000
BB to B- Unrated	83,504,841 <u>83,462</u>	79,675,213 251,636	42,973,466	45,097,399
	<u>83,588,303</u>	79,926,849	42,973,466	45,097,399
	The	Group	The	Bank
	2008 \$'000	2007 \$'000	2008 \$'000	2007 \$'000
Of which classified as: Deposits with the Bank				
of Jamaica Investment securities	27,406,099	19,867,680	17,689,480	13,027,961
Held-to-maturity	35,941,477	39,220,095	10,096,345	15,660,437
Available-for-sale Pledged assets	18,939,274	19,498,089	13,886,188	15,068,016
Held-to-maturity Available-for-sale	1,301,453	536,512 804,473	1,301,453	536512 804,473
	83,588,303	<u>79,926,849</u>	42,973,466	45,097,399

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

#### (b) Credit risk (continued)

#### (iv) Maximum exposure to credit risk

The following represents the maximum exposure to credit risk, before taking account of any collateral held or other credit enhancements. For financial assets, the exposure to credit risk equals their carrying amount. For financial guarantees granted, the maximum exposure to credit risk is the maximum amount that would have to be paid, if the guarantees were called upon. For loan commitments and other credit-related commitments that are irrevocable over the life of the respective facilities, the maximum exposure to credit risk is the full amount of the committed facilities.

		Maximum	Exposure	
	The G	roup	The	Bank
	2008 \$'000	2007 \$'000	2008 \$'000	2007 \$'000
Deposits with the Bank of Jamaica	38,570,781	30,710,763	28,808,582	23,826,656
Cash and balances due from other banks	14,944,451	21,476,963	14,938,900	21,389,895
Government securities purchased under resale agreements	523,392	1,483,598	407,920	1,256,311
Pledged assets	1,301,453	1,340,985	1,301,453	1,340,985
Loans, after allowance for impairment	, ,	,,	, ,	,,
losses	86,152,384	73,105,673	79,996,715	68,126,067
Investment securities		, , , , , , , , , , , , , , , , , , ,		
Available-for-sale	18,939,274	19,498,089	13,886,187	15,068,016,
Held-to-maturity	36,154,299	39,225,336	10,309,032	15,665,541
Customers' liabilities under acceptances,				
guarantees and letters of credit	6,228,186	7,354,754	5,835,740	6,689,127
Other assets	891,436	1,251,342	<u> </u>	
	203,705,656	195,447,503	155,484,529	153,362,598

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 41. Financial risk management (continued)

## (b) Credit risk (continued)

# (v) Concentration of exposure to credit risk

## (1) Loans and leases

The following table summarises credit exposure for loans and leases at their carrying amounts, as categorised by the industry sectors. Loans and leases are well diversified across industry sectors, and are primarily extended to customers within Jamaica.

	-	The	Group	
		Acceptances, Guarantees		
	Loans and	and Letters	<u>Total</u>	Total
	<u>Leases</u>	of Credit	<u>2008</u>	<u>2007</u>
Agriculture, fishing and mining	964,638	44,954	1,009,592	1,117,593
Construction and real estate	2,070,483	106,101	2,176,584	2,015,796
Distribution	4,327,472	1,093,909	5,421,381	5,356,395
Financial institutions	6	3,110,993	3,110,999	3,793,816
Government and public entities	15,490,927	293,618	15,784,545	13,032,996
Manufacturing	5,996,606	844,449	6,841,055	3,873,189
Personal	44,243,935	534,831	44,778,766	38,295,071
Professional and other services	4,030,581	171,977	4,202,558	3,260,999
Tourism and entertainment	8,777,817	27,354	8,805,171	9,482,958
Interest receivable	858,685		<u>858,685</u>	761,982
Total	86,761,150	6,228,186	92,989,336	80,990,795
Total impairment allowance			( <u>608,766</u> )	(530,368)
			92,380,570	80,460,427
		The	Bank	
		Acceptances,		
		Acceptances, Guarantees		
	Loans and	Acceptances,		<u>Total</u>
	Loans and <u>Leases</u>	Acceptances, Guarantees		<u>Total</u> 2007
Agriculture, fishing and mining	<u>Leases</u>	Acceptances, Guarantees and Letters of Credit	Total 2008	2007
Agriculture, fishing and mining Construction and real estate		Acceptances, Guarantees and Letters	<u>Total</u>	2007 1,117,593
	<u>Leases</u> 964,638	Acceptances, Guarantees and Letters of Credit 44,954	Total 2008 1,009,592	2007
Construction and real estate	<u>Leases</u> 964,638 2,070,483	Acceptances, Guarantees and Letters of Credit 44,954 106,101	Total 2008 1,009,592 2,176,584 5,421,381	2007 1,117,593 2,015,796
Construction and real estate Distribution	<u>Leases</u> 964,638 2,070,483 4,327,472	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909	Total 2008 1,009,592 2,176,584	2007 1,117,593 2,015,796 5,356,395
Construction and real estate Distribution Financial institutions	<u>Leases</u> 964,638 2,070,483 4,327,472 6	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909 3,110,993	Total 2008 1,009,592 2,176,584 5,421,381 3,110,999	2007 1,117,593 2,015,796 5,356,395 3,793,816
Construction and real estate Distribution Financial institutions Government and public entities	Leases  964,638 2,070,483 4,327,472 6 15,489,836	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909 3,110,993 293,618	Total 2008 1,009,592 2,176,584 5,421,381 3,110,999 15,783,454	2007 1,117,593 2,015,796 5,356,395 3,793,816 13,031,018
Construction and real estate Distribution Financial institutions Government and public entities Manufacturing	Leases  964,638 2,070,483 4,327,472 6 15,489,836 5,996,606 38,112,254	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909 3,110,993 293,618 844,449 142,385	Total 2008 1,009,592 2,176,584 5,421,381 3,110,999 15,783,454 6,841,055 38,254,639	2007 1,117,593 2,015,796 5,356,395 3,793,816 13,031,018 3,873,189 32,678,438
Construction and real estate Distribution Financial institutions Government and public entities Manufacturing Personal	Leases  964,638 2,070,483 4,327,472 6 15,489,836 5,996,606 38,112,254 4,023,152	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909 3,110,993 293,618 844,449 142,385 171,977	Total 2008 1,009,592 2,176,584 5,421,381 3,110,999 15,783,454 6,841,055 38,254,639 4,195,129	2007 1,117,593 2,015,796 5,356,395 3,793,816 13,031,018 3,873,189 32,678,438 3,251,776
Construction and real estate Distribution Financial institutions Government and public entities Manufacturing Personal Professional and other services	Leases  964,638 2,070,483 4,327,472 6 15,489,836 5,996,606 38,112,254	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909 3,110,993 293,618 844,449 142,385	Total 2008 1,009,592 2,176,584 5,421,381 3,110,999 15,783,454 6,841,055 38,254,639	2007 1,117,593 2,015,796 5,356,395 3,793,816 13,031,018 3,873,189 32,678,438
Construction and real estate Distribution Financial institutions Government and public entities Manufacturing Personal Professional and other services Tourism and entertainment Interest receivable Total	Leases  964,638 2,070,483 4,327,472 6 15,489,836 5,996,606 38,112,254 4,023,152 8,777,817	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909 3,110,993 293,618 844,449 142,385 171,977	Total 2008 1,009,592 2,176,584 5,421,381 3,110,999 15,783,454 6,841,055 38,254,639 4,195,129 8,805,171	2007 1,117,593 2,015,796 5,356,395 3,793,816 13,031,018 3,873,189 32,678,438 3,251,776 9,482,958
Construction and real estate Distribution Financial institutions Government and public entities Manufacturing Personal Professional and other services Tourism and entertainment Interest receivable	Leases  964,638 2,070,483 4,327,472 6 15,489,836 5,996,606 38,112,254 4,023,152 8,777,817 801,960	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909 3,110,993 293,618 844,449 142,385 171,977 27,354	Total 2008 1,009,592 2,176,584 5,421,381 3,110,999 15,783,454 6,841,055 38,254,639 4,195,129 8,805,171 801,960	2007 1,117,593 2,015,796 5,356,395 3,793,816 13,031,018 3,873,189 32,678,438 3,251,776 9,482,958 712,991
Construction and real estate Distribution Financial institutions Government and public entities Manufacturing Personal Professional and other services Tourism and entertainment Interest receivable Total	Leases  964,638 2,070,483 4,327,472 6 15,489,836 5,996,606 38,112,254 4,023,152 8,777,817 801,960	Acceptances, Guarantees and Letters of Credit 44,954 106,101 1,093,909 3,110,993 293,618 844,449 142,385 171,977 27,354	Total 2008 1,009,592 2,176,584 5,421,381 3,110,999 15,783,454 6,841,055 38,254,639 4,195,129 8,805,171 801,960 86,399,964	2007 1,117,593 2,015,796 5,356,395 3,793,816 13,031,018 3,873,189 32,678,438 3,251,776 9,482,958 712,991 75,313,970

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

## (b) Credit risk (continued)

#### (v) Concentration of exposure to credit risk (continued)

#### (2) Debt securities and amounts due from other banks

The following table summarises credit exposure for debt securities and amounts due from other banks at their carrying amounts, as categorised by issuer:

		Maximum Exposure						
	The G	roup	The	e Bank				
	<u>2008</u>	<u>2007</u>	2008	<u>2007</u>				
	\$'000	\$'000	\$'000	\$'000				
Government	56,098,742	59,807,533	25,283,986	32,069,438				
Bank of Jamaica	38,570,781	30,710,763	28,808,582	23,826,656				
Financial institutions	15,352,548	22,960,560	15,181,522	22,646,205				
Corporate and other	83,597	251,772	<u> </u>					
	110,105,668	113,730,628	69,274,090	78,542,299				

Other than exposure on Government of Jamaica securities there is no significant concentration of liquid funds. For securities purchased under resale agreements, titles to securities are transferred to the company for the duration of the agreement.

#### (c) Market

The Group manages market risk through risk limits approved by the Board of Directors. Risk limits are determined for each portfolio, and are set by product and risk type, with market liquidity being a principal factor in determining the level of limits set. Limits are set using a combination of risk measurement techniques, including position limits and stress testing to identify the potential net interest income and market value effects of the positions in different scenarios. The results of the stress tests are reviewed by senior management and by the Board of Directors.

The Group also trades in financial instruments where it takes positions to take advantage of short-term market movements in securities prices and in foreign exchange and interest rates. The Board places trading limits on the level of exposure that can be taken in relation to both overnight and intra-day market positions.

The management of the individual elements of market risks – interest rate and currency risk – is as follows:

#### (i) Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

#### (c) Market Risk (continued)

#### (i) Interest rate risk (continued)

The Group monitors interest rate risk using its Asset and Liability model. It calculates the interest rate risk gaps, economic value and annual income amounts which are compared with risk limits approved by the Board of Directors. The Board sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored regularly.

The Group also seeks to raise its interest margins by obtaining competitive margins, net of provisions, through lending to commercial and retail borrowers with a range of credit standing. Such exposures involve not just loans and advances, but also guarantees and other commitments such as letters of credit.

The following tables summarize carrying amounts of balance sheet assets, liabilities and equity in order to arrive at the Group's and the Bank's interest rate gap based on the earlier of contractual repricing and maturity dates.

				The Group			
				2008			
	Immediately rate sensitive	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	Non-rate sensitive	<u>Total</u>
Cash resources Securities purchased	1,354,274	14,857,254	23,565,553	-	-	15,643,311	55,420,392
under resale agreeme	ents -	410,085	108,735	-	-	4,572	523,392
Pledged assets	-	-	1,301,453	-	-	-	1,301,453
Loans (3)	23,976,883	29,638,408	5,309,145	16,501,657	8,809,439	1,916,852	86,152,384
Investment securities (	,	2.064.075	1 217 417	10 (17 7(0	2 202 725	657.270	10.020.274
<ul> <li>Available-for-sale</li> <li>Held to maturity</li> </ul>	-	3,064,075 26,009,445	1,317,417 6,383,607	10,617,768 2,257,203	3,282,735 318,192	657,279 1,185,852	18,939,274 36,154,299
Other assets	-	20,009,443	0,383,007	2,237,203	-	15,969,970	15,969,970
Total assets	25,331,157	<u>73,979,267</u>	<u>37,985,910</u>	<u>29,376,628</u>	12,410,366	35,377,836	214,461,164
Deposits Other liabilities	107,792,730	14,171,552	6,039,625	4,236,908	6,083,994	285,344 13,572,389	138,610,153 13,572,389
Policyholders' fund	18,270,981	2,342,644	11,608,391	-	-	(1,660,598)	30,561,418
Stockholders' equity						31,717,204	31,717,204
Total liabilities and stockholders' equity	126,063,711	16,514,196	17,648,016	4,236,908	6,083,994	43,914,339	<u>214,461,164</u>
Total interest rate							
sensitivity gap	( <u>100,732,554</u> )	<u>57,465,071</u>	20,337,894	25,139,720	6,326,372	( <u>8,536,503</u> )	-
Cumulative gap	$(\underline{100,732,554})$	( <u>43,267,483</u> )	(22,929,589)	2,210,131	8,536,503		
				2007			
Total assets	28,429,007	75,313,256	26,134,403	35,190,684	7,027,745	33,112,407	205,207,502
Total liabilities and stockholders' equity	121,216,687	19,355,898	15,999,348	5,912,032	1,212,120	41,511,417	205,207,502
Total interest rate sensitivity gap	( <u>92,787,680</u> )	55,957,358	10,135,055	29,278,652	5,815,625	(_8,399,010)	
Cumulative gap	( <u>92,787,680</u> )	(36,830,322)	(26,695,267)	2,583,385	8,399,010		

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 41. Financial risk management (continued)

# (c) Market Risk (continued)

# (i) Interest rate risk (continued)

				The Bank			
				2008			
	Immediately rate sensitive	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	Non-rate sensitive	<u>Total</u>
Cash resources Securities purchased	1,400,791	12,520,458	16,645,954	-	-	15,034,517	45,601,720
under resale agreemen	nt - -	405,000	- 1,301,453	- -	-	2,920	407,920 1,301,453
Loans (3) Investment securities (2)	23,976,883	24,501,597	5,172,034	15,924,207	8,561,867	1,860,127	79,996,715
- Available-for-sale - Held to maturity Investment in	,	- 8,937,092	47,176 699,516	10,078,549 100,000	3,181,964	578,498 572,424	13,886,187 10,309,032
subsidiaries Other assets (4)	<u> </u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	242,093 14,627,028	242,093 14,627,028
Total assets	25,377,674	46,364,147	23,866,133	<u>26,102,756</u>	11,743,831	32,917,607	166,372,148
Deposits Other liabilities Stockholders' equity	105,331,440	12,212,580	5,325,849	4,209,662	6,054,685	235,128 13,242,980 19,759,824	133,369,344 13,242,980 19,759,824
Total liabilities and stockholders' equity	105,331,440	12,212,580	5,325,849	4,209,662	6,054,685	33,237,932	166,372,148
Total interest rate sensitivity gap	( 79,953,766)	34,151,567	18,540,284	21,893,094	5,689,146	( 320,325)	-
Cumulative gap	( <u>79,953,766</u> )	( <u>45,802,199</u> )	(27,261,915)	(_5,368,821)	320,325		
				2007			
Total assets	28,429,007	51,415,818	16,544,340	29,956,039	6,527,876	30,443,028	163,316,108
Total liabilities and stockholders' equity	104,113,397	15,165,785	4,519,371	5,912,032	640,922	32,964,601	163,316,108
Total interest rate sensitivity gap	(_75,684,390)	36,250,033	12,024,969	24,044,007	<u>5,886,954</u>	( <u>2,521,573</u> )	
Cumulative gap	(_75,684,390)	(39,434,357)	(27,409,388)	(_3,365,381)	<u>2,521,573</u>		

<sup>(1)</sup> This represents those financial instruments whose interest rates change concurrently with a change in the underlying interest rate basis, for example, base rate loans.

<sup>(2)</sup> This includes financial instruments such as equity investments.

<sup>(3)</sup> This includes impaired loans.

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 41. Financial risk management (continued)

# (c) Market Risk (continued)

## (i) Interest rate risk (continued)

Average effective yields by the earlier of the contractual repricing and maturity dates:

				The Grou 2008	p		
	Imme	diately	Within 3	3 to 12	1 to 5	Over V	Weighted
	rate se	nsitive	months	months	<u>years</u>	5 years	<u>Average</u>
	0	<b>6</b>	%	%	%	%	%
Cash resources (4)		1.44	8.62	13.09	-	-	10.71
Investment securities Available-for-sale	(1)		16.35	16.11	7.60	5.76	9.63
Held to maturity		-	15.90	16.11	7.00 14.49	17.00	15.94
Securities purchased		-	13.90	10.36	14.49	17.00	13.94
under resale agreem	ents	_	15.47	13.81	_	_	15.12
Pledged assets	•1105	_	-	16.51	_	_	16.51
Loans (2)		19.64	25.31	16.91	16.12	8.96 19	9.66
Deposits (3)		4.26	7.63	7.95	7.40	5.92	4.93
Securities sold under							
repurchase agreemen	nts	-	-	-	-	-	-
Policyholders fund	:	9.66	<u>11.00</u>	<u>11.09</u>			<u>10.27</u>
				The Grou 2007	р		
		diately	Within 3		p 1 to 5		Weighted
	rate se	<u>nsitive</u>	months	2007 3 to 12 months	1 to 5 years	5 years	<u>Average</u>
	rate se			2007 3 to 12	1 to 5		
Cash resources (4) Investment securities	rate se	<u>nsitive</u>	months	2007 3 to 12 months	1 to 5 years	5 years	<u>Average</u>
	rate se	nsitive 6	months %	2007 3 to 12 months %	1 to 5 years %	5 years	Average %
Investment securities Available-for-sale Held to maturity	rate se	nsitive 6	months % 8.30	2007 3 to 12 months % 9.56	1 to 5 years % 13.57	5 years 2	Average % 8.35
Investment securities Available-for-sale Held to maturity Securities purchased	<u>rate se</u>	4.12	months % 8.30 14.57 14.12	2007 3 to 12 months % 9.56 13.66 14.74	1 to 5 years % 13.57 7.54	5 years 2 % - 7.56	8.35 9.14 14.21
Investment securities Available-for-sale Held to maturity Securities purchased under resale agreem	<u>rate se</u>	4.12 - - 19.63	months % 8.30 14.57 14.12 11.99	2007 3 to 12 months % 9.56 13.66 14.74 11.76	1 to 5 years % 13.57 7.54 13.57	5 years	Average % 8.35 9.14 14.21 13.53
Investment securities Available-for-sale Held to maturity Securities purchased under resale agreem Pledged assets	rate se	4.12 - - 19.63	months % 8.30 14.57 14.12 11.99 15.34	2007 3 to 12 months % 9.56 13.66 14.74 11.76 15.84	1 to 5 years % 13.57 7.54 13.57	5 years 2	Average % 8.35 9.14 14.21 13.53 15.45
Investment securities Available-for-sale Held to maturity Securities purchased under resale agreem Pledged assets Loans (2)	rate se	4.12 - - - 19.63 - 16.41	months % 8.30 14.57 14.12 11.99 15.34 25.85	2007 3 to 12 months % 9.56 13.66 14.74 11.76 15.84 17.58	1 to 5 years % 13.57 7.54 13.57 - 17.05	5 years - % - 7.56 14.43 - - 10.77	Average %  8.35  9.14 14.21  13.53 15.45 19.40
Investment securities Available-for-sale Held to maturity Securities purchased under resale agreem Pledged assets Loans (2) Deposits (3)	rate se	4.12 - - 19.63	months % 8.30 14.57 14.12 11.99 15.34	2007 3 to 12 months % 9.56 13.66 14.74 11.76 15.84	1 to 5 years % 13.57 7.54 13.57	5 years 2	Average % 8.35 9.14 14.21 13.53 15.45
Investment securities Available-for-sale Held to maturity Securities purchased under resale agreem Pledged assets Loans (2) Deposits (3) Securities sold under	rate se	4.12 - - - 19.63 - 16.41	months %  8.30  14.57 14.12  11.99 15.34 25.85 7.41	2007 3 to 12 months % 9.56 13.66 14.74 11.76 15.84 17.58	1 to 5 years % 13.57 7.54 13.57 - 17.05	5 years - % - 7.56 14.43 - - 10.77	8.35 9.14 14.21 13.53 15.45 19.40 4.86
Investment securities Available-for-sale Held to maturity Securities purchased under resale agreem Pledged assets Loans (2) Deposits (3)	rate se	4.12 - - - 19.63 - 16.41	months % 8.30 14.57 14.12 11.99 15.34 25.85	2007 3 to 12 months % 9.56 13.66 14.74 11.76 15.84 17.58	1 to 5 years % 13.57 7.54 13.57 - 17.05	5 years - % - 7.56 14.43 - - 10.77	Average %  8.35  9.14 14.21  13.53 15.45 19.40

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 41. Financial risk management (continued)

## (c) Market Risk (continued)

(i) Interest rate risk (continued)

	,		The Ban	k		
			2008			
	Immediately	Within 3	3 to 12	1 to 5	Over	Weighted
	rate sensitive	<u>months</u>	months	years	5 years	average
	%	%	%	%	%	%
Cash resources (4)	1.56	7.44	12.11	-	-	9.71
Investment securities	(1)					
Available-for-sale	-	-	14.52	7.32	7.82	7.46
Held to maturity	-	16.07	16.51	13.88	-	16.08
Securities purchase	d					
under resale						
agreements	-	15.51	-	-	-	15.50
Pledged assets	-	-	16.51	=	-	16.51
Loans (2)	19.64	27.72	16.98	16.30	8.89	20.14
Deposits (3)	4.17	7.38	7.72	7.40	5.91	4.79
			===		_	==
			The Ban	k		
			2007			
	Immediately	Within 3	3 to 12	1 to 5	Over	Weighted
	rate sensitive	<u>months</u>	<u>months</u>	years	5 years	average
	rate sensitive %	months %	months %	<u>years</u> %	5 years %	average %
Cash resources (4)						
Cash resources (4) Investment securities	% 4.12	%	%	%		%
	% 4.12	%	%	%		%
Investment securities Available-for-sale	% 4.12	7.66	% 8.50	14.00	-	% 7.68
Investment securities Available-for-sale Held to maturity Securities purchase	% 4.12	% 7.66 14.44	% 8.50 11.75	14.00	% - 7.41	% 7.68 7.64
Investment securities Available-for-sale Held to maturity Securities purchase under resale	% 4.12	7.66 14.44 14.35	% 8.50 11.75	14.00	% - 7.41	% 7.68 7.64 14.23
Investment securities Available-for-sale Held to maturity Securities purchase under resale agreements	% 4.12	% 7.66 14.44 14.35	% 8.50 11.75 13.66	14.00	% - 7.41	% 7.68 7.64 14.23
Investment securities Available-for-sale Held to maturity Securities purchase under resale agreements Pledged assets	% 4.12 - d 19.63	% 7.66 14.44 14.35 12.76 15.34	% 8.50 11.75 13.66	7.15 -	7.41 14.01	% 7.68 7.64 14.23 14.40 15.45
Investment securities Available-for-sale Held to maturity Securities purchase under resale agreements Pledged assets Loans (2)	% 4.12  d 19.63 - 16.41	% 7.66 14.44 14.35 12.76 15.34 28.03	% 8.50 11.75 13.66 - 15.84 17.67	% 14.00 7.15 - - 17.13	7.41 14.01 - 10.73	% 7.68 7.64 14.23 14.40 15.45 19.72
Investment securities Available-for-sale Held to maturity Securities purchase under resale agreements Pledged assets Loans (2) Deposits (3)	% 4.12 - d 19.63	% 7.66 14.44 14.35 12.76 15.34	% 8.50 11.75 13.66	7.15 -	7.41 14.01	% 7.68 7.64 14.23 14.40 15.45
Investment securities Available-for-sale Held to maturity Securities purchase under resale agreements Pledged assets Loans (2)	% 4.12  d 19.63 - 16.41 4.11	% 7.66 14.44 14.35 12.76 15.34 28.03	% 8.50 11.75 13.66 - 15.84 17.67	% 14.00 7.15 - - 17.13	7.41 14.01 - 10.73	% 7.68 7.64 14.23 14.40 15.45 19.72

Average effective yields by the earlier of the contractual repricing or maturity dates:

- (1) Yields are based on book values and contractual interest adjusted for amortisation of premiums and discounts. Yields on tax-exempt investments have not been computed on a taxable equivalent basis.
- (2) Yields are based on book values, net of allowance for credit losses and contractual interest rates.
- (3) Yields are based on contractual interest rates.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

### (c) Market Risk (continued)

(i) Interest rate risk (continued)

#### Sensitivity analysis

The changes in the interest rates as noted below is based on recently observed market movements.. This analysis assumes that all other variables, in particular foreign exchange rates, remain constant.

	2008		2007	
Sensitivity of market risk	variable			
JMD Interest rates USD Interest rates	increase/decrease b		increase/decrease by 100bps increase/decrease by 100bps	
	The Gr	oup	The	Bank
	2008	2007	2008	2007
	\$'000	\$'000	\$'000	\$'000
Effect on Profit or loss	283,535	276,604	276,539	273,165
Effect on				
Shareholders equity	414,308	385,987	410,119	381,403

Sensitivity to interest rate risk for SJLIC, our insurance subsidiary is considered in note 41(e) under the DCAT scenarios.

#### (ii) Foreign exchange risk

The Group takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily. The main currencies giving rise to this risk are the USD, CAD, GBP, and EUR. The Group ensures that the net exposure is kept to an acceptable level by matching foreign assets with liabilities as far as possible.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 41. Financial risk management (continued)

## (c) Market risk (continued)

# (ii) Foreign exchange risk (continued)

The table below summarizes the exposure to foreign currency exchange risk:

		The Group						
				2008				
JMD Equivalent	JMD \$'000	USD \$'000	CAD \$'000	GBP \$'000	EUR \$'000	OTHER \$'000	TOTAL \$'000	
ASSETS								
Cash Resources Investments Govt securities	37,339,475 42,853,665	12,495,549 12,189,067	1,151,604	4,225,935	170,291 50,841	37,538	55,420,392 55,093,573	
purchased under resale agreements	523,392	-	_	_	_	_	523,392	
Pledged assets	1,301,453	-	-	-	-	-	1,301,453	
Loans Other assets	64,064,137 11,761,325	21,592,522 2,751,936	204,066 14,240	173,978	117,681 1,526,465	(27,378)	86,152,384 15,969,970	
Other assets				(56,618)		(		
	157,843,447	49,029,074	1,369,910	4,343,295	1,865,278	10,160	214,461,164	
LIABILITIES								
Deposits	87,121,604	45,577,114	1,319,938	4,248,085	343,150	262	138,610,153	
Other liabilities Policyholders	7,170,681	4,725,289	49,668	92,048	1,524,794	9,909	13,572,389	
liabilities	30,561,418						30,561,418	
	124,853,703	50,302,403	1,369,606	4,340,133	1,867,944	10,171	182,743,960	
NET BALANCE SHEET FINANCIAL								
POSITION	32,989,744	( <u>1,273,329</u> )	304	3,162	( <u>2,666</u> )	( <u>11</u> )	31,717,204	

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 41. Financial risk management (continued)

# (c) Market Risk (continued)

## (ii) Foreign exchange risk (continued)

			The	e Group			
				2007			
JMD Equivalent	JMD	USD	CAD	GBP	EUR	OTHER	TOTAL
ASSETS							
Cash resources	29,547,516	18,268,496	1,251,437	5,184,098	131,160	32,399	54,415,106
Investments	45,399,944	13,323,481	-	_	-	-	58,723,425
Govt securities purchased under	1,483,598	, ,					, ,
resale agreements		-	-	-	-	-	1,483,598
Pledged assets	1,340,985	10 (20 (22	206.016	260,000	132.304	-	1,340,985
Loans	53,778,822	18,638,633	286,916	268,998	- ,	( 1.505)	73,105,673
Other assets	13,767,614	676,342	( <u>169,515</u> )	(_250,263)	2,116,132	(_1,595)	16,138,715
	145,318,479	50,906,952	1,368,838	5,202,833	2,379,596	<u>30,804</u>	205,207,502
LIABILITIES							
Deposits	83,062,232	45,666,785	1,283,542	5,037,916	159,375	557	135,210,407
Securities sold under							
resale agreements	236,512	-	-	-	-	-	236,512
Other liabilities	7,528,395	4,908,173	85,026	160,055	2,231,552	30,289	14,943,490
Policyholder's							
liabilities	27,014,768						27,014,768
	117,841,907	50,574,958	1,368,568	5,197,971	2,390,927	30,846	177,405,177
NET BALANCE							
SHEET							
FINANCIAL							
POSITION	27,476,572	331,994	270	4,862	(11,331)	(42)	27,802,325

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 41. Financial risk management (continued)

# (c) Market Risk (continued)

# (ii) Foreign exchange risk (continued)

The table below summarizes exposure to foreign currency exchange risk:

			Tł	ne Bank			
				2008			
JMD Equivalent	JMD	USD	CAD	GBP	EUR	OTHER	TOTAL
ASSETS							
Cash resources	27,603,260	12,424,801	1,151,604	4,214,226	170,291	37,538	45,601,720
Investments	11,955,311	12,189,067	-	-	50,841	-	24,195,219
Investment in subsidiary Govt securities	242,093	-	-	-	-	-	242,09
purchased under							
resale agreements		-	-	-	-	-	407,920
Pledged assets	1,301,453	-	-	-	-	-	1,301,45
Loans Other assets	57,908,469 10,418,383	21,592,522 2,751,936	204,066 14,240	173,978 ( 56,618)	117,680 1,526,465	(27,378)	79,996,71: 14,627,02
Other assets				,		· · · · · · · · ·	
	109,836,889	48,958,326	<u>1,369,910</u>	4,331,586	1,865,277	10,160	166,372,148
LIABILITIES							
Deposits Other liabilities	81,920,083 6,841,282	45,547,952 <u>4,725,287</u>	1,319,938 49,668	4,237,959 92,040	343,150 1,524,794	262 9,909	133,369,34 13,242,98
	0,841,282	4,723,287	49,008	92,040	1,324,794	9,909	15,242,980
Policyholder's liabilities	88,761,365	50,273,239	1,369,606	4,329,999	1,867,944	10,171	146,612,32
NET BALANCE SHEET							
FINANCIAL							
POSITION	<u>21,075,524</u>	( <u>1,314,913</u> )	304	1,587	(2,667)	(11)	19,759,824
			Th	ne Bank			
				2007			
JMD Equivalent	JMD	USD	CAD	GBP	ELID	OTHER	TOTAL
-	JIVID	002	CILD	ODI	EUR		TOTAL
ASSETS	JIVID	0.52	CHD	GBI	EUK		TOTAL
ASSETS Cash resources	22,676,081	18,193,299	1,251,437	5,159,064	131,161	32,399	
Cash resources Investments							47,443,44 30,733,55
Cash resources Investments Investments in	22,676,081 17,410,077	18,193,299					47,443,44 30,733,55
Cash resources Investments	22,676,081	18,193,299					47,443,44
Cash resources Investments Investments in subsidiary Govt securities purchased under	22,676,081 17,410,077 254,738	18,193,299					47,443,44 30,733,55
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements	22,676,081 17,410,077 254,738 1,256,311	18,193,299					47,443,44 30,733,55 254,73 1,256,31
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets	22,676,081 17,410,077 254,738 1,256,311 1,340,985	18,193,299 13,323,480 - -	1,251,437	5,159,064	131,161	32,399	47,443,44 30,733,55 254,73 1,256,31 1,340,98
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216	18,193,299 13,323,480 - - - 18,638,633	1,251,437 - - - - 286,916	5,159,064	131,161	32,399	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216 11,789,908	18,193,299 13,323,480 - - 18,638,633 676,342	1,251,437 - - 286,916 ( <u>169,515</u> )	5,159,064 - - - 268,998 ( <u>250,263</u> )	131,161 - - 132,304 2,116,132	32,399 - - - - - (1,595)	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06 14,161,00
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216	18,193,299 13,323,480 - - - 18,638,633	1,251,437 - - - - 286,916	5,159,064	131,161	32,399	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06 14,161,00
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216 11,789,908 103,527,316	18,193,299 13,323,480 - - 18,638,633 	1,251,437 286,916 (_169,515) 1,368,838	5,159,064 268,998 (250,263) 5,177,799	131,161 - - 132,304 2,116,132 2,379,597	32,399 - - - - (1,595) 30,804	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06 14,161,00 163,316,10
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets  LIABILITIES Deposits	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216 11,789,908 103,527,316 78,320,951	18,193,299 13,323,480 - - 18,638,633 676,342	1,251,437 - - 286,916 ( <u>169,515</u> )	5,159,064 - - - 268,998 ( <u>250,263</u> )	131,161 - - 132,304 2,116,132	32,399 - - - - - (1,595)	47,443,44 30,733,55
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets  LIABILITIES Deposits Securities sold under resale agreements	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216 11,789,908 103,527,316 78,320,951	18,193,299 13,323,480 - - 18,638,633 676,342 50,831,754 45,626,656	1,251,437 286,916 (_169,515) 1,368,838	5,159,064 268,998 (250,263) 5,177,799	131,161 - - 132,304 2,116,132 2,379,597 159,374	32,399 - - - - (1,595) 30,804	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06 14,161,00 163,316,10
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets  LIABILITIES Deposits Securities sold under	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216 11,789,908 103,527,316 78,320,951	18,193,299 13,323,480 - - 18,638,633 	1,251,437 286,916 (_169,515) 1,368,838	5,159,064 268,998 (250,263) 5,177,799	131,161 - - 132,304 2,116,132 2,379,597	32,399 - - - - (1,595) 30,804	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06 14,161,00 163,316,10
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets  LIABILITIES Deposits Securities sold under resale agreements	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216 11,789,908 103,527,316 78,320,951 236,512	18,193,299 13,323,480 - - 18,638,633 676,342 50,831,754 45,626,656	1,251,437 286,916 (	5,159,064 268,998 (_250,263) 5,177,799  5,015,732	131,161 - - 132,304 2,116,132 2,379,597 159,374	32,399 30,804 - 557	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06 14,161,00 163,316,10 130,406,81 236,51 14,189,11
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets  LIABILITIES Deposits Securities sold under resale agreements Other liabilities  NET BALANCE	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216 11,789,908 103,527,316 78,320,951 236,512 6,774,045	18,193,299 13,323,480 - - 18,638,633 	1,251,437 286,916 (_169,515) 1,368,838 1,283,542	5,159,064  268,998 (_250,263) 5,177,799  5,015,732  - 160,050	131,161 - 132,304 2,116,132 2,379,597 159,374 - 2,231,551	32,399 (1,595) 30,804 557 - 30,289	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06 14,161,00 163,316,10 130,406,81 236,51
Cash resources Investments Investments in subsidiary Govt securities purchased under resale agreements Pledged assets Loans Other assets  LIABILITIES Deposits Securities sold under resale agreements Other liabilities	22,676,081 17,410,077 254,738 1,256,311 1,340,985 48,799,216 11,789,908 103,527,316 78,320,951 236,512 6,774,045	18,193,299 13,323,480 - - 18,638,633 	1,251,437 286,916 (_169,515) 1,368,838 1,283,542	5,159,064  268,998 (_250,263) 5,177,799  5,015,732  - 160,050	131,161 - 132,304 2,116,132 2,379,597 159,374 - 2,231,551	32,399 (1,595) 30,804 557 - 30,289	47,443,44 30,733,55 254,73 1,256,31 1,340,98 68,126,06 14,161,00 163,316,10 130,406,81 236,51 14,189,11

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

### 41. Financial risk management (continued)

### (c) Market Risk (continued)

### (ii) Foreign exchange risk (continued)

The following significant exchange rates were applied during the period:

	Average rate	for the period	Reporting d	ate spot rate
	2008	2007	2008	2007
USD	71.8371	71.4473	76.1253	71.0493
CAD	69.5487	70.2689	61.6269	73.6303
GBP	137.8254	139.2707	121.9273	146.4254
EUR	<u>106.8925</u>	<u>107.8125</u>	96.7723	102.3971

### Sensitivity to foreign exchange risk

A weakening of the JMD against the currencies indicated at October 31 would have increased/(decreased) equity and profit by the amounts shown below. This analysis is performed on the same basis for 2007. The strengthening of the JMD against the same currencies at October 31 would have had the equal but opposite effect on the amounts shown, on the basis that all other variable remain constant.

	2	008	_	200	7
USD CAD GBP EUR	increase/de Increase/de	increase/decrease by 7% increase increase/decrease by 25% increase Increase/decrease by 20% Increase Increase/decrease by 20% Increase			
		The Gro	oup	The 1	Bank
		2008 \$'000	2007 \$'000	2008 \$'000	2007 \$'000
	rofit and loss olders' equity	<u>236,865</u>	<u>201,315</u>	<u>236,631</u>	<u>195,948</u>

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

#### (d) Liquidity Risk

The Group is exposed to daily calls on its available cash resources from overnight and maturing deposits, loan drawdowns and guarantees. The Group does not maintain cash resources to meet all of these needs as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. The Board sets limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of inter-bank and other borrowing facilities that should be in place to cover withdrawals at unexpected levels of demand.

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Group. It is unusual for companies to be completely matched, as transacted business is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of loss.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Group and its exposure to changes in interest rates and exchange rates. Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash and central bank balances; government and corporate bonds and treasury bills; and loans.

Liquidity requirements to support calls under guarantees and standby letters of credit are considerably less than the amount of the commitment because the Group does not generally expect the third party to draw funds under the agreement. The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, as many of these commitments will expire or terminate without being funded.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

### 41. Financial risk management (continued)

### (d) Liquidity risk (continued)

Financial liabilities cash flows

The tables below present the undiscounted cash flows (both interest and principal cash flows) to settle financial liabilities, based on contractual repayment obligations. The Group expects that many policyholders/depositors/customers will not request repayment on the earliest date the Group could be required to pay. The expected maturity dates of financial assets and liabilities are based on estimates made by management as determined by retention history.

### The Group

1			The C	Group		
			20	08		
	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	No specific maturity	Total
Financial liabilities Deposits Policyholder's Fund Amounts due to subsidiaries	123,591,406 20,219,525	6,766,132 12,904,742	5,737,492	7,107,833	- -	143,202,863 33,124,267
Other liabilities	5,433,777	1,063,301	<u>2,005,251</u>	1,470,258	3,599,802	13,572,389
Total Liabilities (contractual maturity dates)	149,244,708	20,734,175	<u>7,742,743</u>	<u>8,578,091</u>	3,599,802	<u>189,899,519</u>
			20	07	No	
	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	specific maturity	Total
Financial liabilities						
Deposits Securities sold under repurchase	119,839,090	6,694,224	9,777,148	1,289,549	-	137,600,011
agreement	236,984	-	-	-	_	236,984
Policyholder's Fund	14,513,541	13,922,215	-	-	-	28,435,756
Other liabilities	5,360,670	2,346,103	3,257,604	1,321,436	2,657,677	14,943,490
Total Liabilities (contractual maturity dates)	139,950,285	<u>22,962,542</u>	13,034,752	<u>2,610,985</u>	<u>2,657,677</u>	181,216,241

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 41. Financial risk management (continued)

## (d) Liquidity risk (continued)

## The Bank

			The I			
			20	08	No	
	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	specific maturity	Total
Financial liabilities						
Deposits	119,909,217	5,998,310	5,737,492	6,170,496	-	137,815,515
Other liabilities	5,345,759	893,430	1,940,132	1,470,258	3,593,401	13,242,980
Total Liabilities (contractual maturity dates)	125,254,976	<u>6,891,740</u>	<u>7,677,624</u>	<u>7,640,754</u>	<u>3,593,401</u>	151,058,495
			20	07		
					No	
	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	specific maturity	Total
Financial liabilities			•	•		
Deposits	116,168,045	6,030,177	9,777,148	718,351		132,693,721
Securities sold under repurchase agreement Capital management and	236,984	-	-	-	-	236,984
Other liabilities	4,748,034	2,248,293	3,223,127	1,321,436	2,648,225	14,189,115
Total Liabilities (contractual maturity dates)	121,153,063	<u>8,278,470</u>	13,000,275	<u>2,039,787</u>	2,648,225	147,119,820

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

### 41. Financial risk management (continued)

## (d) Liquidity risk (continued)

The tables below analyse assets and liabilities into relevant maturity groupings based on the remaining period at balance sheet date to the contractual maturity dates.

	The Group							
			20	08				
	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	No specific maturity	<u>Total</u>		
Cash resources Securities purchased	30,482,083	24,938,309	-	-	-	55,420,392		
under resale agreements	413,042	110,350	-	-	-	523,392		
Pledged assets	-	-	-	1,301,453	-	1,301,453		
Loans	22,368,739	10,238,486	32,997,416	20,547,743	-	86,152,384		
Investment securities								
- Available-for-sale	635,900	948,925	10,958,576	6,395,873	-	18,939,274		
- Held to maturity	2,332,673	3,861,675	21,341,360	8,618,591	- 0.507.002	36,154,299		
Other assets	3,159,066	893,431	1,940,132	1,470,258	8,507,083	15,969,970		
Total assets	59,391,503	<u>40,991,176</u>	67,237,484	38,333,918	8,507,083	214,461,164		
Deposits	123,233,696	6,257,086	3,006,486	6,112,885	-	138,610,153		
Other liabilities	5,433,777	1,063,301	2,005,251	1,470,258	3,599,802	13,572,389		
Policyholders' fund	18,953,027	11,608,391		-	-	30,561,418		
Stockholders' equity					31,717,204	31,717,204		
Total liabilities and								
stockholders' equity	147,620,500	18,928,778	5,011,737	7,583,143	35,317,006	<u>214,461,164</u>		
Total liquidity gap	( 88,228,997)	22,062,398	62,225,747	30,750,775	(26,809,923)	-		
Cumulative gap	( <u>88,228,997</u> )	( <u>66,166,599</u> )	( <u>3,940,852</u> )	26,809,923				
			20	07				
Total assets Total liabilities and	67,505,404	28,577,056	70,864,540	30,627,698	7,632,804	205,207,502		
stockholders' equity	151,896,403	7,728,070	12,588,980	2,533,556	30,460,493	205,207,502		
Total liquidity gap	( <u>84,390,999</u> )	20,848,986	58,275,560	28,094,142	(22,827,689)			
Cumulative gap	( <u>84,390,999</u> )	( <u>63,542,013</u> )	( <u>5,266,453</u> )	22,827,689				

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 41. Financial risk management (continued)

# (d) Liquidity risk (continued)

	The Bank						
			2008				
	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	No specific maturity	<u>Total</u>	
Cash resources Securities purchased under resale	28,158,259	17,443,461	-	-	-	45,601,720	
agreements	407,920	-	-	-	-	407,920	
Pledged assets	-	-	-	1,301,453	-	1,301,453	
Loans	22,234,688	9,975,917	31,845,638	15,940,472	-	79,996,715	
Investment securities	560,252	57, 422	10 001 224	2.160.270		12.007.107	
<ul> <li>Available-for-sale</li> <li>Held to maturity</li> </ul>	568,252 941,702	57,422 256,096	10,091,234 8,200,000	3,169,279 911,234	-	13,886,187 10,309,032	
Subsidiary companies	941,702	230,090	8,200,000	911,234	242,093	242,093	
Other assets	1,874,081	893,430	1,940,132	1,470,258	8,449,127	14,627,028	
Total assets	54,184,902	28,626,326	52,077,004	22,792,696	8,691,220	166,372,148	
Deposits	119,597,904	5,589,406	3,006,486	5,175,548	_	133,369,344	
Other liabilities	5,345,759	893,430	1,940,132	1,470,258	3,593,401	13,242,980	
Stockholders' equity					19,759,824	19,759,824	
Total liabilities and							
stockholders' equity	124,943,663	6,482,836	4,946,618	6,645,806	23,353,225	166,372,148	
Total liquidity gap	(70,758,761)	22,143,490	47,130,386	16,146,890	(14,662,005)	-	
Cumulative gap	(_70,758,761)	(48,615,271)	(_1,484,885)	14,662,005			
• •	·	· · · · · · · · · · · · · · · · · · ·				·	
			2007				
Total assets Total liabilities and	61,241,519	23,832,762	52,250,237	18,172,213	7,819,377	163,316,108	
stockholders' equity	120,630,355	7,036,999	12,554,503	1,962,357	21,131,894	163,316,108	
Total liquidity gap	(_59,388,836)	16,795,763	39,695,734	16,209,856	(13,312,517)		
Cumulative gap	( <u>59,388,836</u> )	( <u>42,593,073</u> )	( <u>2,897,339</u> )	13,312,517	<del>-</del>	<u> </u>	

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

### 41. Financial risk management (continued)

#### (e) Insurance risk

The group issues long term contracts that transfer insurance risk or financial risk or both. The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the company faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits is greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary form year to year from the estimate established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio.

Two key matters affecting insurance risk are discussed below:

#### (i) Long term insurance contracts

Long-term contracts are typically for a minimum period of 5 years and a maximum period which is determined by the remaining life of the insured. In addition to the estimated benefits which may be payable under the contract, the insurer has to assess the cash flows which may be attributable to the contract.

The Group has developed its insurance underwriting strategy and reinsurance arrangements to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome. The Group's underwriting strategy includes the use of a medical questionnaire with benefits limited to reflect the health condition of applications and retention limits on any single life insured.

#### (1) Frequency and severity of claims

For contracts where death is the insured risk the most significant factors that could increase the overall frequency and severity of claims are epidemics and wide-ranging lifestyle changes such as in eating, smoking and exercise habits resulting in earlier or more claims than expected.

The Group charges for mortality risks on a monthly basis for all insurance contracts and has the right to alter these charges to a certain extent based on mortality experience and hence minimize its exposure to mortality risk. Delays in implementing increases in charges and market or regulatory restraints over the extent of the increases may reduce its mitigating effect.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

### (e) Insurance risk (continued)

Total

- (i) Long term insurance contracts (continued)
  - (1) Frequency and severity of claims (continued)

The tables below indicate the concentration of insured benefits across bands of insured benefits per individual life assured and group life insured benefits. The benefit insured figures are shown gross and net of reinsurance.

Before and After

Total benefits assured

Before and After

•	Reinsurance 2008	%	Reinsurance 2007	%
Individual Life Benefits	2008		2007	
assured per life				
0 to 250,000	4,811,064	21	5,447,068	27
250,001 to 500,000	2,059,880	9	1,836,203	9
500,001 to 750,000	3,277,803	14	2,557,767	13
750,001 to 1,000,000	1,889,547	8	1,372,858	7
1,000,001 to 1,500,000	4,432,037	19	4,082,769	21
1,500,001 to 2,000,000	2,224,426	10	824,015	4
Over 2,000,000	4,681,827	<u>19</u>	3,736,759	<u>19</u>
Total	<u>23,376,584</u>	<u>100</u>	<u>19,857,439</u>	<u>100</u>
		200	18	
	Tota		its assured	
	Before	ii ocner	After	
	Reinsurance	%	Reinsurance	%
Group Life Benefits	110111001101100	, 0		, •
assured per life	2 700 770	1.1	2.500.550	1.1
0 to 250,000	3,799,558	11	3,799,558	11
250,001 to 500,000	12,306,135	35	12,306,135	35
500,001 to 750,000	2,323,808	7	2,323,808	7
750,001 to 1,000,000	1,497,586	4	1,497,586	4
1,000,001 to 1,500,000	3,048,623	9	3,048,623	9
1,500,001 to 2,000,000	2,220,599	6	2,220,599	6
Over 2,000,000	10,145,547	_28	10,046,227	_28

35,341,856

100

35,242,536

100

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

#### (e) Insurance risk (continued)

- (i) Long term insurance contracts (continued)
  - (1) Frequency and severity of claims (continued)

	2007						
	Total benefits assured						
	Before		After				
	Reinsurance	%	Reinsurance	%			
Group Life Benefits							
assured per life							
0 to 250,000	646,388	4	646,388	4			
250,001 to 500,000	3,825,247	23	3,825,247	23			
500,001 to 750,000	1,498,890	9	1,498,890	9			
750,001 to 1,000,000	1,383,479	8	1,383,479	8			
1,000,001 to 1,500,000	1,887,128	11	1,887,128	11			
1,500,001 to 2,000,000	1,550,413	9	1,550,413	9			
Over 2,000,000	5,908,316	<u>36</u>	5,781,889	<u>36</u>			
Total	16,699,861	<u>100</u>	16,573,434	<u>100</u>			

Insurance risk for contracts disclosed in this note is also affected by the policyholders' right to pay reduced or no future premiums and to terminate the contract completely. As a result, the amount of insurance risk is also subject to the policyholders' behaviour. The Group has factored the impact of policyholders' behaviour into the assumptions used to measure these liabilities.

(2) Sources of uncertainty in the estimation of future benefit payments and premiums

Uncertainty in the estimation of future benefit payments and premium receipts for long term insurance contracts arises from the unpredictability of long-term changes in overall levels of mortality and the variability in policyholder behaviour.

Estimates are made as to the expected number of deaths for each of the years in which the company is exposed to risk. The Group bases these estimates on standard industry and international mortality tables that reflect recent historical mortality experience, adjusted where appropriate to reflect the Group's own experience.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

### 41. Financial risk management (continued)

#### (e) Insurance risk (continued)

- (i) Long term insurance contracts (continued)
  - (3) Process used in deriving assumptions

The assumptions for long term insurance contracts and the process used in deriving these assumptions have remained substantially unchanged since the previous year.

For long-term contracts with fixed and guaranteed terms, estimates are made in two stages. Estimates of future deaths, voluntary terminations and partial withdrawal of policy funds, investment returns, crediting rates, inflation and administration expenses are made and form the assumptions used for calculating the liabilities at the inception of the contract. A margin for risk and uncertainty is added to these assumptions.

#### (4) Process used in deriving assumptions

New estimates are made each year based on updated Group experience studies and economic forecasts. The valuation assumptions are altered to reflect these revised best estimates. The margins for risk and uncertainty may also be altered if the underlying level of uncertainty in the updated assumptions has changed. The financial impact of revisions to the valuation assumption or the related margins is recognised in the accounting period in which the change is made.

For contracts without fixed terms, it is assumed that the Group will be able to increase mortality risk charges in future years in line with emerging mortality experience.

See note 12 (c) for detailed policy assumptions.

#### (ii) Reinsurance risk

Reinsurance risk is the risk that a reinsurer will default and not honour obligations arising from claims. To limit its exposure of potential loss on an insurance policy, the Group cedes certain levels of risk to a reinsurer. Reinsurance ceded does not discharge the Group's liability as primary issuer. The Group also limits the probable loss in the event of a single catastrophic occurrence by reinsuring this type of risk with reinsurers. The Group manages reinsurance risk by selecting reinsurers which have established capability to meet their contractual obligations and which generally have favourable credit ratings as determined by a reputable rating agency.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

#### (e) Insurance risk (continued)

### (ii) Reinsurance risk (continued)

Retention limits represent the level of risk retained by the insurer. Coverage in excess of these limits is ceded to reinsurers up to the treaty limit. The retention programs used by the Group are summarized below:

Type of insurance contract	Retention
Individual, group & creditor life catastrophe	maximum retention of \$420 for a single event; treaty limits apply
Group creditor life contracts	maximum retention of \$7,500 per insured

#### Sensitivity arising from the valuation of life insurance contracts

The determination of actuarial liabilities is sensitive to a number of assumptions, and changes in these assumptions could have a significant effect on the valuation results. These factors are discussed in detail in note 12 (c).

In summary, the valuation of actuarial liabilities of life insurance contracts is sensitive to:

- the economic scenario used in the Policy Premium Method (PPM)
- the investments allocated to back the liabilities
- the underlying assumptions used, and
- the margins for adverse deviations.

Under the PPM methodology, the Appointed Actuary is required to test the actuarial liability under several economic scenarios. The tests have been done and the results of the valuation provide adequately for liabilities derived from the worst of these different scenarios.

The assumption for future investment yields has a significant impact on actuarial liabilities. The different scenarios tested under Policy Premium Method (PPM) reflect the impact of different yields.

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

#### (e) Insurance risk (continued)

## (ii) Reinsurance risk (continued)

#### Sensitivity arising from the valuation of life insurance contracts (continued)

The other assumptions which are most sensitive in determining the actuarial liabilities of the Group, are in descending order of impact:

- operating expenses and taxes
- lapse
- mortality and morbidity

The following table presents the sensitivity of the liabilities to a change in assumptions:

	2008	2007
Interest rates decrease by 1% Interest rates increase by 1%	38,912 ( 85,107)	21,308 ( 73,054)
Mortality increases by 10%	100,434	79,428
Mortality decreases by 10%	(103,007)	( 81,446)
Expenses increase by 10%	106,417	89,906
Expenses decrease by 10%	(105,102)	( 88,752)
Lapses and withdrawals increase 10%	111,865	89,115
Lapses and withdrawals increase 10%	(124,206)	( 99,444)

#### Dynamic capital adequacy testing (DCAT)

DCAT is a technique used by the Group to assess the adequacy of its financial position and financial condition in the light of different future economic and policy experience scenarios. DCAT assesses the impact of the Group's financial position and condition over the next 5 years under specific scenarios as required by the Insurance Regulations.

The financial position of the Group is reflected by the amount of assets, liabilities and equity in the balance sheet at a given date.

The financial condition of the Group at a given date is its prospective ability to meet its future obligations, especially obligations to policyholders, those to whom it owes benefits and to its shareholders.

The purpose of the DCAT is:

- to develop an understanding of the sensitivity of the total equity of the Group and future financial condition to changes in various experience factors and management policies
- to alert management to material, plausible and imminent threats to the Group's solvency
- and to describe possible courses of action to address these threats.

# Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 41. Financial risk management (continued)

(e) Insurance risk (continued)

### Sensitivity arising from the valuation of life insurance contracts (continued)

(2) Dynamic capital adequacy testing (DCAT) (continued)

A full DCAT report was completed for the Group during 2008, and the results were as follows:

#### Mortality risks

To test this scenario, existing mortality rates were increased by 3% starting in 2007, for five years. The accumulated deterioration would be 15% by the end of the five-year DCAT period. The results for this scenario show relative insensitivity to the change in assumptions.

#### • Low lapse rates

The business was tested by applying a factor of 0.5 to existing lapse and surrender rates. Overall this scenario produces lower reserves and a lower MCCSR ratio over the 5-year period.

### • Higher lapse rates

The business was tested by doubling existing lapses and surrenders. Overall this scenario produces adverse results for the next five years.

#### Expense risks

Higher unit maintenance expenses were tested by setting the annual inflation at 5% greater than current expenses, starting in 2008, for five years. Overall, this scenario produces a lower MCCSR ratio over the 5-year period.

#### • Low interest rate

An assumed decrease in the portfolio rate of 1% per year over 5 years was tested in this scenario. Overall, this scenario produces adverse results for the five years.

### High sales growth

New business was projected to grow at 10% higher than existing sales per year over five years. The increased sales result in increased profits but the MCCSR ratio falls.

#### Flat sales

This scenario assumed sales were 10% less than existing sales starting in 2007 and staying at that level for 5 years. Overall this scenario produces adverse results for the next five years.

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 41. Financial risk management (continued)

(e) Insurance risk (continued)

#### Sensitivity arising from the valuation of life insurance contracts (continued)

(2) Dynamic capital adequacy testing (DCAT) (continued)

The DCAT conducted has not tested any correlation that may exist between assumptions. The following table represents the estimated sensitivity of each of the above scenarios to the value of policyholders' liabilities under insurance contracts.

		The Group	
		2008	2007
Variable	Change in Variable	Change in liability	Change in Liability
Mortality risks	+3% for 5 years	231,892	181,236
Low lapse rates	x0.5	3,702,116	3,425,632
Higher lapse rates	x2	(16,272,514)	(14,710,636)
Expense risks	+3% for 5 years	594,660	406,740
Low interest rate	+1% for 5 years	( 485,940)	(717,560)
High sales growth	10% for 5 years	5,580,680	5,211,036
Flat sales	x0	(_2,666,060)	(3,091,108)

#### 42. Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Market price is used to determine fair value where an active market exists as it is the best evidence of the fair value of a financial instrument. For financial instruments for which no market price is available, the fair values presented have been estimated using present value or other estimation and valuation techniques based on market conditions existing at the balance sheet dates.

The values derived from applying these techniques are significantly affected by the underlying assumptions used concerning both the amounts and timing of future cash flows and the discount rates. The following methods and assumptions have been used:

- financial instruments classified as available-for-sale and held-to-maturity: fair value is
  estimated by reference to quoted market prices when available. If quoted market prices
  are not available, then fair values are estimated on the basis of pricing models or other
  recognised valuation techniques;
- (ii) financial instruments classified as at fair value through the statement of revenue and expenses: fair value is estimated by reference to quoted market prices when available. If quoted market prices are not available, then fair values are estimated on the basis of pricing models or other recognized valuation techniques. Fair value is equal to the carrying amount of these investments.
- (iii) the fair value of liquid assets and other assets maturing within one year is considered to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and liabilities;

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 42. Fair value of financial instruments (continued)

- (iv) the fair value of demand deposits and savings accounts with no specific maturity is considered to be the amount payable on demand at the balance sheet date; the fair value of fixed-term interest bearing deposits is based on discounted cash flows using interest rates for new deposits;
- (v) the fair value of variable rate financial instruments is considered to approximate their carrying amounts; and
- (vi) the fair value of fixed rate loans is estimated by comparing market interest rates when the loans were granted with current market rates offered on similar loans. For match-funded loans the fair value is assumed to be equal to their carrying value, as gains and losses offset each other. Changes in the credit quality of loans within the portfolio are not taken into account in determining gross fair values as the impact of credit risk is recognised separately by deducting the amount of the provisions for credit losses from both book and fair values.

The following tables present the fair value of financial instruments that are not carried at fair value, based on the above-mentioned valuation methods and assumptions.

		The	Group	
	Carrying <u>Value</u> 2008	Fair <u>Value</u> 2008	Carrying <u>Value</u> 2007	Fair <u>Value</u> 2007
Financial assets				
Loans Investment securities:	86,152,384	85,484,446	73,105,673	72,884,876
Held-to-maturity	36,154,299	36,590,597	39,225,336	38,816,535
Financial liability Deposits	138,610,153	138,603,436	135,210,407	135,214,605
		The	Bank	
	Carrying <u>Value</u>	Fair <u>Value</u>	Carrying Value	Fair Value
	2008	2008	2007	2007
Financial assets	2008	· · · · · · · · · · · · · · · · · · ·		
Financial assets Loans Investment securities:	2008 79,996,715	· · · · · · · · · · · · · · · · · · ·		
		2008	2007	2007
Loans Investment securities:	79,996,715	79,510,544	2007 68,126,067	2007 68,007,112

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 43. Capital Risk Management

Capital risk is the risk that the Group fails to comply with mandated regulatory requirements, resulting in a breach of its minimum capital ratios and the possible suspension or loss of its licences.

Regulators are primarily interested in protecting the rights of depositors and policyholders, and monitor the Group closely to ensure that it is satisfactorily managing fiduciary responsibility to the depositors and policyholders. At the same time, the regulators are also interested in ensuring that the Group maintains an appropriate solvency position to meet unforeseen liabilities arising from economic shocks or natural disasters.

The Group manages its capital resources according to the following objectives:

- To comply with the capital requirements established by banking, insurance and other financial intermediaries regulatory authority;
- To safeguard its ability to continue as a going concern, and meet future obligations to depositors, policyholders and stockholders;
- To provide adequate returns to stockholders by pricing investment, insurance and other contracts commensurately with the level of risk; and
- To maintain a strong capital base to support the future development of the Group's operations.

Individual banking and insurance subsidiaries are directly regulated by their respective regulator, who set and monitor their capital adequacy requirements. Required capital adequacy information is filed with the regulators at least on an annual basis.

## **Banking and Mortgages**

Capital adequacy is reviewed by Executive Management, the Audit Committee and the Board of Directors. Based on the guidelines developed by the Bank of Jamaica, each regulated entity is required to:

- Hold the minimum level of regulatory capital; and
- Maintain a minimum ratio of total regulatory capital to risk weighted assets.

Regulatory capital is divided into two tiers:

- 1. Tier 1 capital comprises share capital and reserves created by appropriations of retained earnings. The book value of goodwill is deducted in arriving at Tier 1 capital; and
- 2. Tier 2 capital comprises qualifying subordinated loan capital, collective impairment allowances and revaluation surplus on fixed assets

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 43. Capital Risk Management (continued)

#### **Banking and Mortgages (continued)**

Investment in subsidiaries is deducted from Tier 1 and Tier 2 capital to arrive at the regulatory capital.

The risk weighted assets are measured by means of a hierarchy of five risk weights classified according to the nature of each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposure, with some adjustments to reflect the more contingent nature of the potential losses.

The table below summarises the composition of regulatory capital and the ratios for each subsidiary based on the similarity of the regulator. During the year, the individual entities complied with all of the externally imposed capital requirements to which they are subject.

	The Group <sup>1</sup>		The Bank		
	2008 \$'000	2007 \$'000	2008 \$'000	2007 \$'000	
Tier 1 Capital Tier 2 Capital	14,859,189 512,071	12,150,000 531,651	14,159,189 485,979	11,450,000 521,772	
Total regulatory capital Less prescribed adjustment	15,371,260	12,681,651	14,645,168	11,971,772	
	( <u>242,093</u> )	(254,738)	(242,093)	(254,738)	
	<u>15,129,167</u>	12,426,913	14,403,075	<u>11,717,034</u>	
Risk weighted assets On-balance sheet Foreign exchange exposure	83,524,166 738,805	72,647,854 2,585,107	79,910,215 <u>731,674</u>	69,368,576 2,579,861	
Total risk weighted assets	84,262,971	75,232,961	80,641,889	<u>71,948,437</u>	
Actual regulatory capital to risk weighted assets Regulatory requirement	18.0% 10.0%	16.5% 10.0%	17.9% 10.0%	16.3% 10.0%	

<sup>&</sup>lt;sup>1</sup> This relates to The Bank of Nova Scotia Jamaica Limited, and Scotia Jamaica Building Society.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 43. Capital Risk Management (continued)

#### **Life Insurance**

Capital adequacy is calculated by the Appointed Actuary and reviewed by Executive Management, the Audit Committee and the Board of Directors. To assist in evaluating the current business and strategic opportunities, a risk-based approach is one of the core measures of financial performance. The risk-based assessment measure which has been adopted is the MCCSR standard as defined by the Financial Services Commission and required by the Insurance Regulations 2001. Under the regulations, the minimum standard recommended for companies is an MCCSR of 120% in 2006 and 2007, and up to 150% in 2010 and later. The MCCSR for the insurance subsidiary as of September 30, 2008 and 2007 is set out below:

	<u>2008</u>	<u>2007</u>
Regulatory capital held	<u>7,664,426</u>	5,573,780
Minimum regulatory capital	977,882	843,995
MCCSR Ratio	<u> 784%</u>	<u>660%</u>

#### 44. Commitments

		The Group		The	e Bank
		2008	2007	2008	2007
(a)	Capital expenditure: Authorised and contracted	<u>406,465</u>	<u>69,099</u>	406,465	69,099
(b)	Commitments to extend credit: Originated term to maturity of more than one year	11,005,385	<u>19,409,091</u>	10,612,939	18,743,464

#### (c) Operating lease commitments:

The future aggregate minimum lease payments under non-cancellable operating leases are payable as follows:

	The C	<u>Group</u>
	2008	<u>2007</u>
Not later than one year	125,714	138,736
Later than one year and not later than five years	482,014	523,204
Later than five years	<u>3,354,218</u>	<u>2,557,205</u>
	<u>3,961,946</u>	3,219,145

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

#### 45. Pledged assets

Assets are pledged as collateral under repurchase agreements with counterparties. Mandatory reserve deposits are also held with The Bank of Jamaica under Section 14 (i) of the Banking Act, 1992, viz:

		The Group and Bank				
	Asse	Asset		Asset Related		Liability
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>		
Securities with regulators Securities with other financial	800,000	804,473	-	-		
institutions and clearing house Securities sold under repurchase	501,453	300,000	-	-		
agreements		236,512		236,512		
	<u>1,301,453</u>	<u>1,340,985</u>		236,512		

The Bank of Jamaica holds as security, Government of Jamaica Local Registered Stocks and Bank of Jamaica Certificates of Deposit with a carrying amount of \$800,000 (2007: \$804,473) for the Group and the Bank against possible shortfalls in the operating account.

Other financial institutions hold as security, Government of Jamaica Local Registered Stocks with a carrying amount of \$501,453 (2007: \$300,000) for the Bank in the normal course of inter bank transactions. These transactions are conducted under terms that are usual and customary for standard securities lending and repurchase agreements.

#### 46. Related party transactions and balances

The Group is controlled by Scotia Group Jamaica Limited which is incorporated and domiciled in Jamaica. Scotia Group Jamaica Limited is a 71.78% subsidiary of The Bank of Nova Scotia, which is incorporated and domiciled in Canada, and is the ultimate parent company. The remaining 28.22% of the stock units are widely held.

Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party. A number of banking transactions are entered into with related parties, including companies connected by virtue of common directorship in the normal course of business. These include loans, deposits, investment management and foreign currency transactions

No provisions have been recognised in respect of loans given to related parties.

Pursuant to Section 13(1), (d) and (i) of the Banking Act, 1992, connected companies include companies that have directors in common with the Bank and/or its subsidiaries.

Related credit facilities in excess of the limits of Section 13(1), (d) and (i), subject to the maximum of the limits in Section 13(1)(e) of the Banking Act are supported by guarantees issued by the parent company.

There were no related party transactions with the ultimate parent company other than the payment of dividends, management fees, guarantee fees, and the amount due to the ultimate parent company (note 30).

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

# 46. Related party transactions and balances (continued)

The volumes of related party transactions, outstanding balances at the year end, and related expenses and income for the year are as follows:

	The Group					
	Ultimate parent	Fellow subsidiaries	Directors and Key Management Personnel	Connected companies	To	otal 2007
	purem	540514141105	1 0100111101	companies	2000	2007
Loans Loans outstanding at beginning of year	-	-	269,153	6,507,826	6,776,979	6,149,471
Net loans issued/(repaid) during the year			(31,429)	2,859,240	2,827,811	627,508
Loans outstanding at end of year			<u>237,724</u>	<u>9,367,066</u>	9,604,790	6,776,979
Interest income earned	-	-	17,235	1,115,045	1,132,280	734,654
Average repayment term (Years)			8.96	4.19	4.31	5.17
Average interest rate (%)	-	-	8.21	9.75	9.71	12.65
Deposits Deposits outstanding at beginning of year	4,796,682	_	132,913	4,998,870	9,928,465	10,045,710
Net deposits received/(repaid) during the year	1,972,120	<del>-</del>	(_15,899)	( <u>1,884,164</u> )	72,057	(117,245)
Deposits outstanding at end of year	6,768,802		<u>117,014</u>	3,114,706	10,000,522	9,928,465
Interest expense on deposits	291,530		3,849	118,611	413,990	531,395
Other Fees and commission earned	-	-	305	94,317	94,622	149,134
Insurance products	-	-	22,938	-	22,938	22,343
Securities purchased/(sold) under repurchase agreements	-	113,821	-	-	113,821	193,457
Interest earmed/(paid) on repurchas agreements	se -	20,559	-	-	20,559	( 14,945)
Due from banks and other financial institutions	103,016	1,546,312	-	-	1,649,328	3,814,402
Interest earned from banks and othe financial institutions	er 1,345	91,582	-	-	92,927	148,254
Due to banks and other financial institutions	164,406	2,254,606	-	-	2,419,012	382,894
Interest paid to banks and other financial institutions	-	11,305	-	-	11,305	8,105
Management fees paid to parent company	391,195	( 33,582)	-	-	357,613	340,590
Guarantee fees paid to parent company	7,905	-	-	-	7,905	7,661
Other operating (expense)/income		(15,471)	<u> </u>		(15,471)	(6,922)

## Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 46. Related party transactions and balances (continued)

	The Bank					
	Ultimate	Fellow	Directors and Key Management	Connected		Total
	Parent	subsidiaries	Personnel	companies	2008	2007
Loans Loans outstanding at beginning of year	_	_	235,450	6,507,826	6,743,276	6,123,928
Net loans issued/(repaid) during the year	-	-	(_21,989)	2,859,240	2,837,251	619,348
Loans outstanding at end of year		<u> </u>	213,461	9,367,066	9,580,527	6,743,276
Interest income earned	_	-	13,814	1,115,045	1,128,859	730,985
Average repayment term (Years)	-	-	8.20	4.19	4.28	5.11
Average interest rate (%)	-	-	7.80	9.75	9.71	12.64
Deposits Deposits outstanding at beginning of year	4,796,682	-	127,546	4,998,870	9,923,098	10,040,029
Net deposits received/(repaid) during the year	1,972,120	<del></del>	(14,208)	(1,884,164)	73,748	(116,931)
Deposits outstanding at end of year	6,768,802		113,338	3,114,706	9,996,846	9,923,098
Interest expense on deposits	291,530		3,253	118,611	413,394	531,078
Other Fees and commission earned	-	_	305	94,317	94,622	149,134
Securities sold under repurchase agreements	-	-	-	-	_	( 134,310)
Interest paid on repurchase agreements	-	8,028	-	-	8,028	( 24,721)
Due from banks and other financial institutions	103,016	1,546,312	-	-	1,649,328	3,814,402
Interest earned from banks and other financial institutions	1,345	91,582	-	-	92,927	148,254
Due to banks and other financial institutions	164,406	2,782,352	-	-	2,946,758	546,655
Interest paid to banks and other financial institutions	-	22,373	-	-	22,373	29,225
Management fees paid to parent company	337,800	( 33,582)	-	-	304,218	298,042
Guarantee fees paid to parent company	7,905	-	-	-	7,905	7,661
Other operating (expense)/income		(4,158)			(4,158)	(2,112)
		The	Group	_	The Ba	ank
		<u>2008</u>	<u>2007</u>		<u>2008</u>	<u>2007</u>
Key management compensati Salaries and other short ter Post-employment benefits		310,981 <u>615,400</u>			256,243 535,506	228,054 456,760

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

### 47. Litigation and contingent liabilities

(a) The Group is subject to various claims, disputes and legal proceedings, in the normal course of business. Provision is made for such matters when, in the opinion of management and its legal counsel, it is probable that a payment will be made by the Group, and the amount can be reasonably estimated.

In respect of claims asserted against the Group which have not been provided for, management is of the opinion that such claims are either without merit, can be successfully defended or will result in exposure to the Group which is immaterial to both the financial position and results of operations.

(b) On April 7, 1999, a writ was filed by National Commercial Bank Jamaica Limited ("NCB") in which they set out a claim for the sum of US\$13,286,000 in connection with an alleged undertaking given to NCB by Scotia Jamaica Investment Management Limited (formerly Scotiabank Jamaica Trust and Merchant Bank Limited). Legal opinion has been obtained which states that the subsidiary has a strong defence to the claim. Consequently, no provision has been made for this amount in these financial statements.

#### 48. Dividends

(a) Paid

	The Group and the Bank		
	<u>2008</u>	<u>2007</u>	
In respect of 2006	-	848,897	
In respect of 2007	848,897	5,323,036	
In respect of 2008	<u>2,722,326</u>		
	3,571,223	6,171,933	

#### (b) Proposed

At the Board of Directors meeting on November 27, 2008, a dividend in respect of 2008 of \$0.33 per share (2007 - actual dividend \$0.29 per share) amounting to a total of \$965,987 (2007: \$848,897) is to be proposed. The financial statements for the year ended October 31, 2008 do not reflect this resolution, which will be accounted for in stockholders' equity as an appropriation of retained profits in the year ended October 31, 2009.

Notes to the Financial Statements (Continued) October 31, 2008

(expressed in thousands of Jamaican dollars unless otherwise stated)

## 49. Employee Share Ownership Plan

The Bank has an Employee Share Ownership Plan ("ESOP" or "Plan"), the purpose of which is to encourage eligible employees of the Group to steadily increase their ownership of the parent company's shares. Participation in the Plan is voluntary; any employee who has completed at least one year's service with any Group entity is eligible to participate.

The operation of the ESOP is facilitated by a Trust. The employer and employees make contributions to the trust fund and these contributions are used to fund the acquisition of shares for the employees. Employees' contributions are determined by reference to the length of their employment and their basic annual remuneration. The employer contributions are as prescribed by a formula in the rules of the Plan.

The contributions are used by the trustees to acquire the parent company's shares, at market value. The shares purchased with the employees contributions vest immediately, although they are subject to the restriction that they may not be sold within two years of acquisition. Out of shares purchased with the Bank's contributions, allocations are made to participating employees, but are held by the trust for a two-year period, at the end of which they vest with the employees; if an employee leaves the employer within the two-year period, the right to these shares is forfeited; such shares then become available to be granted by the employer to other participants in accordance with the formula referred to previously.

The amount contributed by the Group to employee share purchase during the year, included in employee compensation, amounted to \$35,296 (2007: \$37,916).

At the balance sheet date, the shares acquired with the employer's contributions and held in trust pending allocation to employees and/or vesting were:

	2008	2007
Number of shares	<u>2,213,073</u>	<u>2,634,885</u>
Fair value of shares \$'000	44,759	55,978

#### 50. Liquidation of subsidiary

Effective October 31, 2008, the 100% owned subsidiary Scotia Jamaica General Insurance Brokers Limited was liquidated. The details of the assets and liabilities liquidated and the proceeds on liquidation were as follows:

	2008	
	The Group	The Bank
Bank balance	4,271	4,271
Government securities purchased under resale agreement	<u>17,758</u>	<u>17,758</u>
Net assets	<u>22,029</u>	<u>22,029</u>
Proceeds from liquidation	<u>22,029</u>	22,029
Carrying value of investment in subsidiary		<u>12,646</u>
Gain on liquidation of subsidiary		9,383