



# JAMAICA PRODUCERS GROUP LIMITED

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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008

### CHAIRMAN'S STATEMENT

Jamaica Producers Group Limited (JP) incurred a net loss of \$1.15 billion on gross operating revenues of \$9.75 billion for the 40-week period ended October 4, 2008. For the 16-week period ended October 4, 2008 (the "Third Quarter"), JP incurred net losses of \$514.2 million on revenues of \$4.04 billion. This compares to a net loss of \$235.8 million (on gross operating revenues of \$3.99 billion) for the comparable period last year.

The Group's loss position worsened during the Third Quarter primarily as a result of three factors:

1. Deteriorating economic conditions in the United Kingdom and Europe – our primary markets;
2. Restructuring charges associated with our decision to exit certain unprofitable customer contracts associated with the Serious Food Company; and
3. Tropical Storm Gustav

These factors have caused extensive losses and required a re-assessment of our businesses as we seek to return to profitability.

#### **Fresh & Processed Foods Division**

The Fresh & Processed Foods Division includes Sunjuice (our UK based juice and smoothie business), Serious Food Distribution (our UK based chilled distribution arm) and Serious Soup (our UK based fresh soup business). The division also includes A.L. Hoogesteger Fresh Specialist B.V. (Hoogesteger), (the Netherlands based fresh juice smoothie manufacturer that we acquired during the Third Quarter) and our tropical snack food factories in Jamaica and the Dominican Republic. During the Third Quarter, we divested our loss-making Serious Desserts business for GBP2.75 million and accordingly, the segment results for this business unit are accounted for as a discontinued operation.

Deteriorating global economic conditions have adversely affected the sales and profits in every business unit in the Fresh & Processed Foods Division. Sunjuice, our largest business, has experienced the largest share of the economic setbacks, and is the major contributor to the loss position for the division. Falling UK incomes, worsening consumer confidence and the depreciation of the British Pound have all translated into significantly reduced sales volumes and eroding margins in this business. Moreover, although Sunjuice has been able to obtain some price increases these have not been sufficient to cover increased raw material and operating costs. As a result, the ongoing re-negotiation of selling prices and raw material supply contracts remain a major priority for management.

The main business of Sunjuice is the bottling of juice and smoothies under fixed-price contracts for supermarkets and major brands. During the Third Quarter, we decided to terminate certain contracts for the supply of juice to supermarkets. These contracts had become uneconomical, primarily as a result of rising raw material and operating costs, and excess capacity in certain commoditized segments of the juice market (such as the carton packing of juices made from concentrates). We also decided to re-organize our business to eliminate some fixed costs that were linked to our production of these juices and to de-commission the filling plant that was used in connection with the bottling of these juices. This decision resulted in a Third Quarter restructuring charge of \$142.2 million for fixed asset impairment. Over the next nine months we will take further steps to reduce the complexity and scale of our plant and overheads in Sunjuice while driving up our efficiency and capacity utilization.

Although we are seeking to reduce losses by downsizing aspects of our UK juice operation, we continue to believe that we have developed valuable expertise in important niches within the fresh fruit juice and smoothie market. We intend to apply this expertise in new markets. Accordingly, in the Third Quarter, we completed the acquisition of Hoogesteger for a net consideration of Euros 7.6 million. This business is the largest producer of fresh juice and smoothies in the Netherlands. The acquisition is intended to support our strategy of leveraging our juice and smoothie expertise in new growth markets. Hoogesteger will operate as a stand-alone business but will benefit from synergies with Sunjuice in the areas of procurement, new product development and business development.

Sales demand in our snack food business continues to be satisfactory. The business did however suffer in the Third Quarter as a result of Tropical Storm Gustav. The destruction of a substantial share of the Jamaican banana crop has resulted in our Jamaican factory operating significantly below capacity and facing higher raw material costs.

#### **Banana Division**

The Banana Division consists of our farming activities in Jamaica and Honduras and our diversified logistics activities. The division achieved a profit after exceptional items of \$41.1 million in the Third Quarter. The division lost \$56.9 million in the comparable period last year.

Our farms in Jamaica were damaged by Tropical Storm Gustav. The storm hit in the week that we re-commenced banana exports which were suspended after Hurricane Dean. Damage surveys from Tropical Storm Gustav indicate that 100 percent of the crop at Eastern Banana Estates in St. Thomas was destroyed along with most of the crop at St. Mary Banana Estates. We are in the process of re-developing a sufficient acreage at St. Mary Banana Estates to serve the local banana market and to provide a base of raw material (bananas and cassava) for our Jamaican snack factory. We have decided not to re-develop banana production at Eastern Banana Estates and have therefore suspended the export of bananas.



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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008

### CHAIRMAN'S STATEMENT

The year-to-date results for the banana division include the cost of re-developing the farms after Hurricane Dean. These costs, together with the fixed overheads of the farm and the related logistics activities had to be carried by the division during the period in which the farm was out of export production. The losses also include redundancy costs of \$54.3 million associated with the closure of Eastern Banana Estates and a part of the acreage at St. Mary Banana Estates. The total cost of re-developing and restructuring our farming operation in Jamaica was partially offset after Tropical Storm Gustav by a loan waiver credit of \$247.8 million. This credit arises as a result of the triggering of a force majeure provision in the terms of the financing used to re-develop the farm.

The re-development of the St. Mary Banana Estates as a mixed use farm, targeting the local market and our integrated snack food processing facility in Annotto Bay, will be fully developed in 2009.

#### Corporate

The Corporate segment recorded a pre-tax loss of \$9.9 million for the Third Quarter. This compares with a pre-tax profit of \$25.5 million in the comparable period last year. The corporate segment includes interest and investment income net of the cost of corporate functions not directly charged to the business units. Although we have reduced the cost of our corporate functions in 2008, we have also seen a reduction in interest and investment income as we use cash to fund our operating losses. Moreover, we have reduced the risk profile of our investments and deposits during the period of global financial instability and this has impacted portfolio yield.

#### The Way Forward

The management and board of the Group understand that the current level of losses is unsatisfactory and unsustainable and therefore we are focused on a return to profitability.

A continuation of the global economic slowdown is expected to impact sales in many of the markets in which we trade. This is particularly true for the premium food and drink products that we manufacture and market in the UK. Accordingly, we have had to adjust aspects of our turnaround plan to respond aggressively to market conditions. We will continue to exit unprofitable and non-core business activities. Our decision to sell our desserts unit during the Third Quarter is consistent with this ongoing program. We will also continue to diversify into

new markets that take advantage of our expertise and reputation in food processing. Our acquisition of Hoogesteger, and our development of new tropical snack manufacturing and marketing opportunities in Jamaica and the Dominican Republic are consistent with this strategy.

Jamaica Producers Group has a history of overcoming challenges. I am satisfied that our board, management and staff are realistic, determined and clear on the steps necessary to chart our way back to profitability.

  
C. H. Johnston Chairman



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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008 GROUP BALANCE SHEET

	Unaudited as at October 4, 2008	Unaudited as at October 6, 2007	Audited as at December 31, 2007
	\$ 000	\$ 000	\$ 000
<b>Current Assets</b>			
Cash and short-term investments	1,632,620	3,280,509	3,299,274
Accounts receivable	2,367,695	2,240,301	2,384,232
Taxation recoverable	154,382	270,468	163,316
Inventories	<u>1,007,535</u>	<u>765,867</u>	<u>913,823</u>
<b>Total Current Assets</b>	<b><u>5,162,232</u></b>	<b><u>6,557,145</u></b>	<b><u>6,760,645</u></b>
<b>Current Liabilities</b>			
Bank overdrafts and demand loans	( 1,004)	( 18,800)	( 7,180)
Taxation	( 17,530)	( 17,789)	( 3,103)
Accounts payable and other liabilities	( 3,760,363)	( 2,885,451)	( 3,381,245)
<b>Total Current Liabilities</b>	<b><u>( 3,778,897)</u></b>	<b><u>( 2,922,040)</u></b>	<b><u>( 3,391,528)</u></b>
<b>Working Capital</b>	<b><u>1,383,335</u></b>	<b><u>3,635,105</u></b>	<b><u>3,369,117</u></b>
<b>Non-current Assets</b>			
Biological assets	19,489	52,145	21,768
Interest in joint venture company	55,825	45,488	47,568
Investments	2,547,177	2,903,845	3,120,599
Goodwill	973,201	1,006,388	852,671
Deferred tax assets	720,821	64,972	286,371
Property, plant and equipment	<u>2,928,158</u>	<u>2,947,151</u>	<u>2,943,797</u>
<b>Total Non-current Assets</b>	<b><u>7,244,671</u></b>	<b><u>7,019,989</u></b>	<b><u>7,272,774</u></b>
<b>Total Assets less Current Liabilities</b>	<b><u>8,628,006</u></b>	<b><u>10,655,094</u></b>	<b><u>10,641,891</u></b>
<b>EQUITY</b>			
Share capital	18,702	18,702	18,702
Reserves	<u>7,385,348</u>	<u>8,897,116</u>	<u>9,057,873</u>
<b>Parent Company Stockholders' Equity</b>	<b><u>7,404,050</u></b>	<b><u>8,915,818</u></b>	<b><u>9,076,575</u></b>
<b>Minority Interest</b>	<b><u>5,232</u></b>	<b><u>25,485</u></b>	<b><u>5,604</u></b>
<b>Total Equity</b>	<b><u>7,409,282</u></b>	<b><u>8,941,303</u></b>	<b><u>9,082,179</u></b>
<b>Non-current Liabilities</b>			
Long-term loans	848,583	1,438,467	1,135,260
Employee benefit obligation	36,455	53,789	33,906
Deferred tax liabilities	232,166	220,985	267,956
Deferred income	<u>101,520</u>	<u>550</u>	<u>122,590</u>
<b>Total Non-current Liabilities</b>	<b><u>1,218,724</u></b>	<b><u>1,713,791</u></b>	<b><u>1,559,712</u></b>
<b>Total Equity and Non-current Liabilities</b>	<b><u>8,628,006</u></b>	<b><u>10,655,094</u></b>	<b><u>10,641,891</u></b>
<b>Parent company stockholders' equity per ordinary stock unit</b> (see note 5):			
Based on stock units in issue	<u>\$39.59</u>	<u>\$47.67</u>	<u>\$48.53</u>
After exclusion of stock units held by ESOP	<u>\$43.74</u>	<u>\$52.40</u>	<u>\$53.34</u>



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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008 GROUP PROFIT AND LOSS ACCOUNT

		Unaudited 16 weeks ended October 4, 2008 \$ 000	Unaudited 16 weeks ended October 6, 2007 \$ 000	Unaudited 40 weeks ended October 4, 2008 \$ 000	Unaudited 40 weeks ended October 6, 2007 \$ 000
<b>Continuing operations</b>					
Gross operating revenue	3	4,038,309	3,991,529	9,748,808	10,262,510
Cost of operating revenue		( 3,791,486)	( 3,331,596)	( 9,058,321)	( 8,199,418)
<b>Gross profit</b>		<b>246,823</b>	<b>659,933</b>	<b>690,487</b>	<b>2,063,092</b>
Marketing, selling and distribution costs		( 389,240)	( 354,542)	( 930,981)	( 878,128)
Administrative and other operating expenses		( 624,053)	( 606,824)	( 1,431,489)	( 1,508,082)
<b>Loss from operations</b>		<b>( 766,470)</b>	<b>( 301,433)</b>	<b>( 1,671,983)</b>	<b>( 323,118)</b>
Share of loss in joint venture company		( 2,083)	-	( 7,563)	-
Finance cost		( 42,136)	( 30,677)	( 100,576)	( 71,322)
Net (loss)/gain from fluctuations in exchange rates		( 28,740)	11,444	( 33,213)	34,506
Gains on disposal of fixed assets and investments		22,564	23,970	31,912	24,041
Reorganization and restructuring recovery/(costs)		30,887	( 24,685)	30,887	( 111,867)
Recovery from pension scheme		( 9,512)	-	92,803	-
Other income		43,752	42,591	108,866	89,792
<b>Loss before taxation</b>		<b>( 751,738)</b>	<b>( 278,790)</b>	<b>( 1,548,867)</b>	<b>( 357,968)</b>
Taxation		226,468	79,975	435,114	130,288
<b>Loss after taxation from continuing operations</b>		<b>( 525,270)</b>	<b>( 198,815)</b>	<b>( 1,113,753)</b>	<b>( 227,680)</b>
<b>Discontinued operations</b>					
Loss after tax from discontinued operations	4	( 26,173)	( 36,975)	( 71,937)	( 98,779)
Gain on disposal of interest in subsidiary		37,269	-	37,269	-
<b>Net loss for the period</b>		<b>( 514,174)</b>	<b>( 235,790)</b>	<b>( 1,148,421)</b>	<b>( 326,459)</b>
<b>Attributable to:</b>					
Parent company stockholders		( 514,292)	( 237,410)	( 1,149,465)	( 329,920)
Minority interest		118	1,620	1,044	3,461
		<b>( 514,174)</b>	<b>( 235,790)</b>	<b>( 1,148,421)</b>	<b>( 326,459)</b>
<b>Loss per ordinary stock unit, cents:</b>	5				
Based on stock units in issue		( 274.99)	( 126.94)	( 614.61)	( 176.41)
After exclusion of stock units held by ESOP		( 303.79)	( 139.52)	( 677.12)	( 193.31)



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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008

### GROUP STATEMENT OF CHANGES IN EQUITY

	<u>Share Capital</u> \$ 000	<u>Share Premium</u> \$ 000	<u>Capital Reserves</u> \$ 000	<u>Reserve For Own Shares</u> \$ 000	<u>Fair Value Reserve</u> \$ 000	<u>Retained Profits</u> \$ 000	<u>Parent Company Stockholders' Equity</u> \$ 000	<u>Minority Interest</u> \$ 000	<u>Total Equity</u> \$ 000
<b>Balances at December 31, 2006</b>	<u>18,702</u>	<u>135,087</u>	<u>2,138,357</u>	<u>( 135,170)</u>	<u>2,096,268</u>	<u>5,197,815</u>	<u>9,451,059</u>	<u>21,015</u>	<u>9,472,074</u>
<b>Changes in equity for 2007:</b>									
Exchange gains not recognised in the group profit and loss account	-	-	374,617	-	-	-	374,617	1,009	375,626
Net (loss) / profit for the period	-	-	-	-	-	( 329,920)	( 329,920)	3,461	( 326,459)
Investment revaluation losses	-	-	-	-	( 106,951)	-	( 106,951)	-	( 106,951)
Realised investment revaluation gains transferred to the group profit and loss account	-	-	-	-	( 22,450)	-	( 22,450)	-	( 22,450)
Own shares acquired by ESOP	-	-	-	( 25,130)	-	-	( 25,130)	-	( 25,130)
<b>Total recognised gains/(losses) for the period</b>	<b>-</b>	<b>-</b>	<b>374,617</b>	<b>( 25,130)</b>	<b>( 129,401)</b>	<b>( 329,920)</b>	<b>( 109,834)</b>	<b>4,470</b>	<b>( 105,364)</b>
Distributions to stockholders	-	-	-	-	-	( 425,407)	( 425,407)	-	( 425,407)
<b>Balances at October 6, 2007</b>	<u>18,702</u>	<u>135,087</u>	<u>2,512,974</u>	<u>( 160,300)</u>	<u>1,966,867</u>	<u>4,442,488</u>	<u>8,915,818</u>	<u>25,485</u>	<u>8,941,303</u>
<b>Balances at December 31, 2007</b>	<u>18,702</u>	<u>135,087</u>	<u>2,484,532</u>	<u>( 160,300)</u>	<u>2,327,998</u>	<u>4,270,556</u>	<u>9,076,575</u>	<u>5,604</u>	<u>9,082,179</u>
<b>Changes in equity for 2008:</b>									
Exchange losses not recognised in the group profit and loss account	-	-	( 253,156)	-	-	-	( 253,156)	( 1,416)	( 254,572)
Net loss for the period	-	-	-	-	-	( 1,149,465)	( 1,149,465)	1,044	( 1,148,421)
Investment revaluation losses	-	-	-	-	( 159,688)	-	( 159,688)	-	( 159,688)
Realised investment revaluation gains transferred to the Group profit and loss account	-	-	-	-	( 37,696)	-	( 37,696)	-	( 37,696)
Own shares acquired by ESOP	-	-	-	( 30,197)	-	-	( 30,197)	-	( 30,197)
<b>Total recognised losses for the period</b>	<b>-</b>	<b>-</b>	<b>( 253,156)</b>	<b>( 30,197)</b>	<b>( 197,384)</b>	<b>( 1,149,465)</b>	<b>( 1,630,202)</b>	<b>( 372)</b>	<b>( 1,630,574)</b>
Distributions to stockholders	-	-	-	-	-	( 42,323)	( 42,323)	-	( 42,323)
<b>Balances at October 4, 2008</b>	<u>18,702</u>	<u>135,087</u>	<u>2,231,376</u>	<u>( 190,497)</u>	<u>2,130,614</u>	<u>3,078,768</u>	<u>7,404,050</u>	<u>5,232</u>	<u>7,409,282</u>



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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008 GROUP STATEMENT OF CASH FLOWS

	<u>Unaudited</u> <u>40 weeks ended</u> <u>October 4, 2008</u>	<u>Unaudited</u> <u>40 weeks ended</u> <u>October 6, 2007</u>
	<u>\$ 000</u>	<u>\$ 000</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Loss for the period attributable to the group	( 1,149,465 )	( 329,920 )
Items not affecting cash:		
Gains on disposal of fixed assets and investments	( 31,912 )	( 24,041 )
Depreciation and amortization	340,687	365,795
Gain on disposal of subsidiary	( 37,269 )	-
Reorganisation and restructuring recovery, net	( 105,529 )	-
Deferred taxation	( 449,568 )	( 52,609 )
Other items	20,641	53,275
	<u>( 1,412,415 )</u>	<u>12,500</u>
Decrease in current assets	493,705	66,674
Decrease in current liabilities	( 180,910 )	( 173,345 )
<b>CASH USED BY OPERATING ACTIVITIES</b>	<b>( 1,099,620 )</b>	<b>( 94,171 )</b>
<b>CASH USED BY INVESTMENT ACTIVITIES</b>	<b>( 414,351 )</b>	<b>( 229,142 )</b>
<b>CASH USED BY FINANCING ACTIVITIES</b>	<b>( 152,683 )</b>	<b>( 358,028 )</b>
<b>Net decrease in cash and short-term investments</b>	<b>( 1,666,654 )</b>	<b>( 681,341 )</b>
<b>Cash and short-term investments at beginning of the period</b>	<u>3,299,274</u>	<u>3,961,850</u>
<b>Cash and short-term investments at end of the period</b>	<u>1,632,620</u>	<u>3,280,509</u>



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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008

### **NOTES TO THE FINANCIAL STATEMENTS (cont'd):**

#### **1. Basis of Presentation**

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations, issued by the International Accounting Standards Board (IASB) and its International Financial Reporting Interpretations Committee (IFRIC), and comply with the provisions of the Jamaican Companies Act.

Where necessary, the previous year's comparative figures have been reclassified or restated to conform with those of the current quarter.

#### **2. Group's Operations and Activities**

With effect from July 4, 2008, the Group purchased 100% of the share capital of A. L. Hoogesteger Fresh Specialist B.V. (Hoogesteger) from Friesland Foods B.V. for a total of €9.2 million, subject to satisfaction of conditions under the sale and purchase agreement. A refund of €1.6 million which relates to these conditions has been recognized in the Third Quarter. Hoogesteger is Holland's leading fresh juice and smoothie manufacturer.

During the quarter ended October 4, 2008, the Group sold Serious Desserts, its loss-making desserts business, for £2.75 million. The sale enhances the Group's ability to give its core premium fruit juice and smoothie business the level of focus and investment needed to return it to a sustained period of profit and sales growth. Ownership of the Serious Foods brand will also transfer with the sale and, therefore, the Serious Food Group will be changing its name within the next twelve months to reflect the renewed focus on our core business.

Arising from the destruction of Jamaican banana farms by Tropical Storm Gustav, the Group's board has decided to suspend production of bananas for export to the United Kingdom.

As a result of changes within the Group in the Quarter, costs and revenues of an exceptional nature have been separately disclosed under reorganization and restructuring in the Profit and Loss Account. This includes \$75 million in redundancies and \$142 million for fixed asset impairment which was offset by a loan waiver of \$248 million. The latter arises as a result of a force majeure and represents partial recovery of banana resuscitation costs charged to the Profit and Loss Account following Hurricane Dean in the previous year.

The main activities of the Group during the period consisted of juice and food manufacturing and distribution, the cultivation, marketing and distribution of bananas locally and overseas, shipping and the holding of investments.

There were no other significant changes to the Group's operations for the period under review.

#### **3. Gross Operating Revenue**

Gross operating revenue comprises the Group's sales of goods and services, commissions earned on consignment sales and investment income. This is shown after deducting returns, rebates and discounts, UK Value Added Tax, General Consumption Tax and eliminating sales within the Group.



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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008

### **NOTES TO THE FINANCIAL STATEMENTS (cont'd):**

#### **4. Loss After Tax From Discontinued Operations**

Loss after tax from discontinued operations comprises:

	<u>Unaudited</u> <u>16 weeks ended</u> <u>October 4, 2008</u> <u>\$ 000</u>	<u>Unaudited</u> <u>16 weeks ended</u> <u>October 6, 2007</u> <u>\$ 000</u>	<u>Unaudited</u> <u>40 weeks ended</u> <u>October 4, 2008</u> <u>\$ 000</u>	<u>Unaudited</u> <u>40 weeks ended</u> <u>October 6, 2007</u> <u>\$ 000</u>
Gross operating revenue	40,707	115,277	219,269	287,396
Cost of operating revenue	( 51,159)	( 135,921)	( 250,914)	( 346,189)
<b>Gross loss</b>	<b>( 10,452)</b>	<b>( 20,644)</b>	<b>( 31,645)</b>	<b>( 58,793)</b>
Marketing, selling and distribution costs	( 4,623)	( 13,255)	( 26,114)	( 38,966)
Administrative and other operating expenses	( 5,923)	( 20,601)	( 29,596)	( 46,221)
<b>Loss from operations</b>	<b>( 20,998)</b>	<b>( 54,500)</b>	<b>( 87,355)</b>	<b>( 143,980)</b>
Taxation	( 5,175)	17,525	15,418	45,201
<b>Loss after taxation</b>	<b>( 26,173)</b>	<b>( 36,975)</b>	<b>( 71,937)</b>	<b>( 98,779)</b>

#### **5. Loss per stock unit and stockholders' equity per stock unit**

Loss per stock unit is calculated by dividing loss attributable to the Group by 187,024,006, being the total number of ordinary stock units in issue during the period and a weighted average number of ordinary stock units in issue (excluding those held by the ESOP) during the period. The weighted average number of ordinary stock units in issue (excluding those held by the ESOP) for the 16 weeks ended October 4, 2008 was 169,291,570 (2007 – 170,162,741) stock units and for the 40 weeks ended on the same date was 169,758,269 (2007 – 170,670,241) stock units of 10 cents each.

Stockholders' equity per stock unit is calculated by dividing the parent company stockholders' equity by 187,024,006 being the total number of ordinary stock units in issue at the end of the period and 169,291,570 (2007 – 170,162,741), representing the total number of ordinary stock units in issue at period-end less those held by the ESOP at the same date.

#### **6. Accounting Policies**

The following accounting policies have been reflected in these financial statements in compliance with IFRS:

##### a. Biological assets

Biological assets represent the cost of primarily banana plants which are capitalized up to maturity. These are stated at cost, less accumulated amortization and impairment losses, as fair value cannot be reliably determined. The costs are normally amortized over a period of seven years. Certain subsidiaries have taken those costs to their profit and loss accounts in the year incurred due to the uncertainty of future profits from which those costs would normally be recovered.

##### b. Investments

The Group's investments are initially recognized at cost and classified at the time of purchase in accordance with IFRS. Available-for-sale investments are subsequently re-measured at fair value. The excess of the fair value of these investments over the original carrying amount is credited to the Fair Value Reserve (see Group Statement of Changes in Equity). Where fair value cannot be reliably measured, available-for-sale investments are carried at cost. Loans and receivables that have no active market are subsequently re-measured at amortized cost. Securities having a maturity date of less than one year are included in Current Assets.





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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008

### **NOTES TO THE FINANCIAL STATEMENTS (cont'd):**

#### **6. Accounting Policies cont'd**

c. Goodwill

Goodwill represents amounts arising on acquisition of subsidiaries after 1995. It comprises the excess of the cost of acquisition over the fair value of the net identifiable assets acquired less contingent liabilities, and deemed cost at March 31, 2004. Goodwill is stated at cost, less any accumulated impairment losses. It is allocated to cash-generating units and tested annually for impairment.

d. Deferred Taxation

Deferred income tax is provided in full, using the liability method, on temporary differences between the tax bases of assets and liabilities and their carrying amounts. A tax asset is reflected for unutilized tax losses only to the extent that reversal can reasonably be expected.

e. Employee Benefits

The Group participates in one defined benefit pension plan. Pension costs are assessed using the projected unit credit method. The cost of providing pensions is charged to the Group Profit and Loss Account. The net of the present value of the pension obligation and the fair value of the plan assets is reflected on the Balance Sheet. Provision is made for the cost of vacation leave in respect of services rendered by employees up to the Balance Sheet date.

f. Segment Reporting

The Group is organized into three business segments:

- Fresh & Processed Foods Division – This comprises the production and marketing of fresh juices, drinks and other freshly prepared foods and tropical snacks.
- Banana Division – This comprises the growing, sourcing, ripening, marketing and distribution of bananas, and the operation of a shipping line.
- Corporate segment – This comprises interest and investment income, net of the cost of corporate functions not directly charged to business units.

#### **7. Segment Results**

The unaudited segment results are as follows:

	<b>Total</b>		<b>Continuing operations</b>		<b>Discontinued operations</b>	
	<b>40 weeks ended October 4, 2008</b>	<b>40 weeks ended October 6, 2007</b>	<b>40 weeks ended October 4, 2008</b>	<b>40 weeks ended October 6, 2007</b>	<b>40 weeks ended October 4, 2008</b>	<b>40 weeks ended October 6, 2007</b>
	<b>\$ 000</b>	<b>\$ 000</b>	<b>\$ 000</b>	<b>\$ 000</b>	<b>\$ 000</b>	<b>\$ 000</b>
<b><u>Revenue</u></b>						
<b>Fresh &amp; Processed Foods Division</b>	8,880,186	8,438,440	8,660,917	8,151,044	219,269	287,396
<b>Banana</b>	968,517	1,913,918	968,517	1,913,918	-	-
<b>Corporate</b>	119,374	197,548	119,374	197,548	-	-
<b>Total</b>	<b><u>9,968,077</u></b>	<b><u>10,549,906</u></b>	<b><u>9,748,808</u></b>	<b><u>10,262,510</u></b>	<b><u>219,269</u></b>	<b><u>287,396</u></b>
<b><u>(Loss)/Profit before tax</u></b>						
<b>Fresh &amp; Processed Foods Division</b>	( 1,535,905 )	( 452,297 )	( 1,448,550 )	( 308,317 )	( 87,355 )	( 143,980 )
<b>Banana</b>	( 95,849 )	( 72,606 )	( 95,849 )	( 72,606 )	-	-
<b>Corporate</b>	( 4,468 )	22,955	( 4,468 )	22,955	-	-
<b>Total</b>	<b><u>( 1,636,222 )</u></b>	<b><u>( 501,948 )</u></b>	<b><u>( 1,548,867 )</u></b>	<b><u>( 357,968 )</u></b>	<b><u>( 87,355 )</u></b>	<b><u>( 143,980 )</u></b>



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## UNAUDITED GROUP RESULTS 40 WEEKS ENDED OCTOBER 4, 2008

### **NOTES TO THE FINANCIAL STATEMENTS (cont'd):**

#### **8. Foreign Currency Translation**

Overseas revenues and expenses have been translated at effective exchange rates of J\$137.62 (2007: J\$134.14) to £1, J\$104.93 (2007: Nil) to €1 and J\$71.39 (2007: J\$68.03) to US\$1.

Adjustments have been made for exchange gains and losses on foreign currency assets and liabilities at October 4, 2008 and October 6, 2007 based upon the following exchange rates:

	<u>J\$/£</u>	<u>J\$/€</u>	<u>J\$/US\$</u>
October 4, 2008	126.90	100.32	72.61
December 31, 2007	140.10	-	70.18
October 6, 2007	141.18	-	70.63
December 31, 2006	128.93	-	66.92

#### **9. Seasonal Variations**

There are significant seasonal variations in some of the Group's activities, and so the results for any period are not necessarily indicative of the final results for the whole year.

*On behalf of the Board*

  
C.H. Johnston Chairman

  
J. Hall Group Managing Director

November 18, 2008