

# Games people love to play...and more

# Unaudited Consolidated Financial Statements 31<sup>st</sup> January 2008







Games people love to play...and more

## **Report of the Board of Directors Unaudited Financial Statements 31<sup>st</sup> January 2008**

The Board of Directors is pleased to present its unaudited financial results for the first quarter period 1<sup>st</sup> November 2007 to 31<sup>st</sup> January 2008.

The company's net profit after tax of \$215M for the first quarter is a proud achievement, as **this performance represents an over 300%** increase, when compared to the corresponding period last year of \$68.15M. When compared to the 4<sup>th</sup> quarter of the last financial year (August to October 2007), the net profit after tax for this period under review also shows and upward trend of 25.8% in performance.

Overall, the company's revenue position showed significant improvement over the corresponding period last year, with a 21.91% increase, that is, \$5.525M for the period under review compared to \$4.523M for the corresponding period last year. This was due to the positive contribution by most of the company's business segments in the period under review.

## First Quarter Highlights:

- 42.88% increase in Shareholders' Equity over the corresponding period last year
- 21.02% increase in Lottery Gaming revenue over the corresponding period last year
- 35.26% increase in Video Gaming/Slots revenue over the corresponding period last year
- 12.52% increase in prize payments for Lottery Gaming over the corresponding period last year
- 5.94% increase in revenue from the Hospitality Segment over the corresponding period last year
- 23.33% increase in PIN Code revenue over the corresponding period last year
- 43.78% increase to the Good Cause (CHASE Fund) over the corresponding period last year
- 11.37% reduction in Service Contractor fees over the corresponding period last year

The Cash Pot game performed to design and at the end of the period under review, liabilities were at 68.84%. The game model is designed for 72% prize liability. As such, the company's net profit after tax was not affected by the usual volatile swings in the Cash Pot game liability. There were no high Lotto Jackpots during the period under review.

The company met its obligations promptly with respect to prize payments for players and statutory fees to the Government, BGLC and the CHASE Fund.

In keeping with the Board's approval for the corporate structure reorganization, the legal team has been working assiduously to complete this project for implementation during the 2<sup>nd</sup> quarter of the financial year. This reorganisation of some of the companies within the Group is aimed at reducing costs and providing other efficiencies and synergies.

The reorganisation will involve two elements:

- (i) A reconstruction and amalgamation whereby the assets, liabilities and businesses of Coral Cliff Entertainment Limited and Village Square Entertainment Limited will be transferred and amalgamated into Prime Sports (Jamaica) Limited, and
- (ii) A further amalgamation whereby the assets, liabilities and business of Jamaica Lottery Company Limited will be transferred and amalgamated into Supreme Ventures Limited.

As a result of this internal reorganisation, Coral Cliff Entertainment Limited, Village Square Entertainment Limited and the Jamaica Lottery Company Limited will cease operations and be wound up.

It is anticipated that the cost reductions and other efficiencies and synergies resulting from this internal reorganisation will enhance the Group's overall profitability, thereby enhancing shareholder value.

The Board of Directors sees this as a positive start for the fiscal year and thanks all its stakeholders for the commitment and support they continue to show in Supreme Ventures Limited.

Paul Hoo CHAIRMAN

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Brian George PRESIDENT & CEO

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## SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES Consolidated Balance Sheet As at 31<sup>st</sup> January 2008 (Expressed in thousands of Jamaican dollars)

|  |       | Unaudited Three<br>Months ended<br>January 2008 | Audited year ended<br>October 2007 | Restated<br>Unaudited Three<br>months ended<br>January 2007 |
|--|-------|---|------------------------------------|---|
| ASSETS   | Notes |   |                                    |   |
| Non-current assets                                   |       |   |                                    |   |
| Property, plant and equipment                        | 5     | 2,129,815                                       | 1,770,584                          | 1,225,303   |
| Goodwill and other intangibles                       |       | 614,439   | 614,738                            | 614,312   |
| Long-term receivables<br>Investment in Joint Venture |       | 284,035<br>34,221                               | 284,035<br>34,221                  | -<br>34,221   |
| Available-for-sale-investments                       |       | 16,939  | 16,939                             | 365,536   |
| Deferred tax assets                                  |       | 36,208  | 31,130                             | 53,710  |
|  |       | <u>3,115,657</u>                                | <u>2,751,647</u>                   | <u>2,293,082</u>  |
| Current assets                                       |       | 10.070  | 10.070                             |   |
| Other assets   |       | 18,069  | 18,069                             | -   |
| Inventories<br>Due from related parties              |       | 71,492  | 97,100                             | 39,675<br>1,046   |
| Accounts receivable & prepayments                    |       | 220,275   | 178,879                            | 208,325   |
| Cash and bank Deposit                                | 4     | 978,385   | 839,509                            | 492,339   |
|  |       | <u>1,288,221</u>                                | <u>1,133,557</u>                   | 741,385   |
| Total assets   |       | <u>4,403,878</u>                                | <u>3,885,204</u>                   | <u>3,034,467</u>  |
| EQUITY AND LIABILITIES                               |       |   |                                    |   |
| Shareholders' equity                                 |       |   |                                    |   |
| Stated capital                                       | _     | 1,967,183                                       | 1,967,183                          | 1,967,183   |
| Revaluation reserve                                  | 6     | 349,094   | 23,500                             | 11,573  |
| Retained earnings                                    |       | 648,418   | 433,422                            | 96,176  |
| Non-current liabilities                              |       | <u>2,964,695</u>                                | <u>2,424,105</u>                   | <u>2,074,932</u>  |
| Long-term liabilities                                |       | 371,163   | 375,777                            | 80,377  |
|  |       | 371,163   | 375,777                            | 80,377  |
| Current liabilities                                  |       |   |                                    |   |
| Accounts payable and accruals                        |       | 603,349   | 598,294                            | 723,621   |
| Current portion of long term liabilities             |       | 111,859   | 169,193                            | -   |
| Prizes payable                                       | 4     | 73,573  | 145,505                            | 105,528   |
| Income tax payable                                   |       | 279,239   | 172,330                            | 50,009  |
|  |       | 1,068,020                                       | 1,085,322                          | 879,158   |
| Total equity and liabilities                         |       | <u>4,403,878</u>                                | <u>3,885,204</u>                   | <u>3,034,467</u>  |

Approved and authorized for issue by the Board of Directors on January 6, 2008 and are signed on its behalf by:

\_\_\_\_\_ Paul Hoo – Chairman

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Brian George - President and CEO

#### SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES Consolidated Profit and Loss Account – Unaudited For the period ending 31<sup>st</sup> January 2008 (Expressed in thousands of Jamaican dollars)

| Notes                  |   | Unaudited<br>3 Months to<br>January – 08<br>\$'000 | Unaudited<br>3 Months to<br>January – 07<br>\$'000 |
|------------------------|---|--|--|
| Revenue                | 7 | 5,525,391  | 4,523,213  |
| Direct expenses        | 8 | <u>(4,714,338)</u>                                 | (4,123,982)  |
| Gross profit           |   | 811,053  | 399,231  |
| Operating Expenses     | 9 | <u>( 476,997)</u>                                  | ( 298,838)   |
| Profit from operations |   | 334,056  | 100,393  |
| Interest income        |   | 17,410   | 1,217  |
| Finance cost           |   | ( 8,929)   | ( 3,668)   |
|                        |   |  |  |
| PROFIT BEFORE TAXATION | 7 | 342,537  | 97,942   |
| Taxation               |   | ( 127,541)   | (  |
| NET PROFIT             |   | 214,996  | 68,154   |
| EARNINGS PER STOCK     |   | <u>0.082</u>                                       | <u>0.026</u>                                       |

The Notes on Statement VIII form an integral part of the Financial Statements.

#### SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES Consolidated Statement of Changes in Equity As at 31<sup>st</sup> January 2008 (Expressed in thousands of Jamaican dollars)

|   | Note  | Stated Capital   | Revaluation reserve | Retained<br>earnings | Total            |
|---|-------|------------------|---------------------|----------------------|------------------|
| Three months ended 31 <sup>st</sup> January 2008              | THULE |                  |                     |                      |                  |
| Balance, 1 <sup>st</sup> November 2007 (as previously stated) |       | 1,967,183        | 23,500              | 433,422              | 2,424,105        |
| Net Gain on revaluation of land and building                  | 6     |                  | 316,287             |                      | 316,287          |
| Deferred tax adjustment on revaluation reserve                | 6     |                  | 9,307               |                      | 9,307            |
| Net profit for period   |       |                  |                     | <u>214,996</u>       | <u>214,996</u>   |
| Balance as at 31 <sup>st</sup> January 2008                   |       | <u>1,967,183</u> | <u>349,094</u>      | <u>648,418</u>       | <u>2,964,695</u> |
|   |       |                  |                     |                      |                  |
|   |       |                  |                     |                      |                  |

## Three months ended 31<sup>st</sup> January 2007 (restated)

| Balance, 1 <sup>st</sup> November 2006              |   | 1,967,183        | -             | 28,022        | 1,995,205        |
|---|---|------------------|---------------|---------------|------------------|
| Gain on revaluation of land and building            | 6 |                  | 16,613        | -             | 16,613           |
| Deferred tax adjustment on revaluation reserve      | 6 | <u> </u>         | (5,040)       | <u> </u>      | (5,040)(4,267)   |
| Balance, 1 <sup>st</sup> November 2006 (restated)   |   | 1,967,183        | 11,573        | 28,022        | 2,006,778        |
| Net profit for the year                             |   | <u> </u>         | <u> </u>      | <u>68,154</u> | 68,154           |
| Balance at 31 <sup>st</sup> January 2007 (restated) |   | <u>1.967.183</u> | <u>11.573</u> | 96,176        | <u>2,074,932</u> |

## Statement IV

# SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES Consolidated Statement of Cash Flows As at 31<sup>st</sup> January 2008 (Expressed in thousands of Jamaican dollars)

|  | Unaudited<br>Three months<br>ended<br>January 2008 | Audited<br>Year ended<br>October 2007 | Unaudited<br>Three months<br>ended<br>January 2007 |
|--|--|---------------------------------------|--|
| SOURCES/ (USES) OF CASH<br>Operating activities  |  |                                       |  |
| Net Profit   | 214,996  | 405,400                               | 68,154   |
| Adjustments for items not affecting cash, changes in non-<br>cash working capital components and other, net<br>Cash provided by operating activities | <u>57,362</u><br>272,358                           | <u>188,939</u><br>594,339             | <u>94,420</u><br>161,574                           |
| Cash provided by/( used in) investing activities   | ( 68,681)  | (56,206)                              | 3,253  |
| Cash provided by/(used in) financing activities  | <u>( 64,801)</u>                                   | (52,387)                              | (26,251)   |
| NET (DECREASE) / INCREASE IN CASH AND<br>BANK BALANCES   | 138,876  | 485,746                               | 138,576  |
| <b>OPENING CASH AND BANK BALANCES</b>  | <u>839,509</u>                                     | 353,763                               | <u>353,763</u>                                     |
| CLOSING CASH AND BANK BALANCES   | 978,385  | <u>839,509</u>                        | 492,339  |

# SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES Financial Information by Business Segment- Unaudited (Expressed in thousands of Jamaican dollars)

#### PERIOD ENDED January 31, 2008

|                               | Lottery<br>\$'000 | Gaming &<br>Hospitality<br>\$'000 | Financial<br>Services<br>\$'000 | Pin codes &<br>Others<br>\$'000 | Consolidation<br>Adjustments<br>\$'000 | Group<br>Total<br>\$'000 |
|-------------------------------|-------------------|-----------------------------------|---------------------------------|---------------------------------|--|--------------------------|
| External revenue              | 4,965,750         | 277,409                           | 30,580                          | 251,652                         |  | 5,525,391                |
| Inter-segment revenue         |                   | 4,232                             |                                 | 91,088                          | (95,320)                               | -                        |
|                               | 4,965,750         | 281,641                           | 30,580                          | 342,740                         | (95,320)                               | 5,525,391                |
| <u>Results</u>                |                   |                                   |                                 |                                 |  |                          |
| Segment results               | 333,674           | (28,650)                          | 5,723                           | 23,309                          |  | 334,056                  |
| Interest income               |                   |                                   |                                 |                                 |  | 17,410                   |
| Finance Cost                  |                   |                                   |                                 |                                 |  | <u>( 8,929)</u>          |
| Profit before taxation        |                   |                                   |                                 |                                 |  | 342,537                  |
| Taxation                      |                   |                                   |                                 |                                 |  | <u>(127,541)</u>         |
| Profit for the period         |                   |                                   |                                 |                                 |  | 214,996                  |
| Other information             |                   |                                   |                                 |                                 |  |                          |
| Capital Additions             | 4,459             | 81,367                            | 265                             |                                 |  | 86,091                   |
| Depreciation and amortisation | 9,763             | 31,190                            | 99                              |                                 |  | 41,052                   |
| Balance Sheet                 |                   |                                   |                                 |                                 |  |                          |
| Segment assets                | 2,759,135         | 3,542,849                         | 102,497                         |                                 | (2,000,603)                            | <u>4,403,878</u>         |
| Segment liabilities           | 1,173,768         | 1,101,678                         | 35,918                          |                                 | (872,180)                              | <u>1,439,183</u>         |

#### PERIOD ENDED JANUARY 31, 2007 (RESTATED)

|                               | Lottery<br>\$'000 | Gaming &<br>Hospitality<br>\$'000 | Financial<br>Services<br>\$'000 | Pin codes &<br>Others<br>\$'000 | Consolidation<br>Adjustments<br>\$'000 | Group<br>Total<br>\$'000 |
|-------------------------------|-------------------|-----------------------------------|---------------------------------|---------------------------------|--|--------------------------|
| External revenue              | 4,075,358         | 213,943                           | 29,990                          | 203,922                         |  | 4,523,213                |
| Inter-segment revenue         |                   |                                   |                                 | 22,781                          | (22,781)                               | -                        |
|                               | 4,075,358         | 213,943                           | 29,990                          | 226,703                         | (22,781)                               | 4,523,213                |
| <u>Results</u>                | -                 |                                   |                                 |                                 |  |                          |
| Segment results               | 73,810            | 9,335                             | 6,980                           | 10,268                          |  | 100,393                  |
| Interest income               |                   |                                   |                                 |                                 |  | 1,217                    |
| Finance Cost                  |                   |                                   |                                 |                                 |  | <u>( 3,668)</u>          |
| Profit before taxation        |                   |                                   |                                 |                                 |  | 97,942                   |
| Taxation                      |                   |                                   |                                 |                                 |  | <u>(29,788)</u>          |
| Profit for the period         |                   |                                   |                                 |                                 |  | <u>68,154</u>            |
| Other information             |                   |                                   |                                 |                                 |  |                          |
| Capital Additions             |                   |                                   |                                 |                                 |  | -                        |
| Depreciation and amortisation | 9,404             | 15,924                            | 218                             |                                 |  | 25,546                   |
| Balance Sheet                 |                   |                                   |                                 |                                 |  |                          |
| Segment assets                | 2,955,047         | 2,762,172                         | 108,926                         |                                 | (2,791,678)                            | <u>3,034,467</u>         |
| Segment liabilities           | 1,514,239         | 962,132                           | 46,284                          |                                 | (1,563,120)                            | 959,535                  |

#### SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES NOTES TO FINANCIAL STATEMENTS THREE MONTHS ENDED 31<sup>st</sup> JANUARY 2008

#### 1) Identification

The Group comprises the company and its wholly owned subsidiaries.

The wholly owned subsidiaries and their subsidiaries that are consolidated and their principal activities are as follows:

|   |  | Percentage       |
|---|--|------------------|
| Name of Company                               | Principal Activity                     | <u>Ownership</u> |
|   |  | %                |
| Prime Sports Jamaica Limited                  | Gaming operations                      | 100              |
| Supreme Ventures Lotteries Limited            | Lottery operations                     | 100              |
| Chillout Ventures Limited                     | Gaming operations                      | 100              |
| Jamaica Lottery Company Limited (JLC) and its |  | 100              |
| wholly owned subsidiaries                     |  |                  |
| Supreme Ventures Financial Services Limited   | Foreign exchange dealer and remittance | 100              |
| Jamaica Lottery Holdings Limited (JLH)        |  | 100              |
| Coral Cliff Entertainment Limited             | Hospitality services                   | 100              |
| Village Square Entertainment Limited          | Gaming operations                      | 100              |

#### 2) Statement of Compliance and Basis of Preparation

These unaudited interim financial statements have been prepared in accordance and comply with International Financial Reporting Standards (IFRS), and have been prepared under the historical cost convention.

The interim financial statements have been prepared using the same accounting policies and methods of computation as compared with the audited Financial Statements for year ended October 31, 2007.

These financial statements are presented in Jamaican dollars.

#### 3) Significant Accounting Policies

#### (a) Goodwill

Goodwill is recorded at cost and represents the excess of the value of consideration paid over the fair value of the net assets acquired. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses.

#### (b) Deferred taxation

Deferred income tax is provided in full, using the liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Currently enacted tax rates are used in the determination of deferred income tax.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

#### SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES NOTES TO FINANCIAL STATEMENTS THREE MONTHS ENDED 31<sup>st</sup> JANUARY 2008

#### 3) Significant Accounting Policies

#### (c) Lotto Prize Liability

Lotto jackpot prize liabilities are recognized on the accrual basis.

#### (d) Segment reporting

The activities of the Group are organized into the following four primary segments:

| 1) | Lottery -              | this incorporates lottery games, operated through the agent network.                                   |
|----|------------------------|--|
| 2) | Gaming & Hospitality - | this VLT games offered at gaming lounges incorporates room, restaurant and bar related guest services. |
| 3) | Financial Services -   | this incorporates foreign exchange dealer services and commissions from Money Gram services.           |
| 4) | PIN codes and Others - | this incorporates sale of PIN codes.   |

#### (e) Comparative information

Where necessary, comparative figures have been reclassified to conform to changes in presentation in the current period.

#### 4) Conditions attached to Licence granted by the Betting Gaming and Lotteries Commission (BGLC)

Under the new licence Supreme Ventures Lotteries Limited is required to establish a dedicated bank account into which will be paid funds to ensure that on a continuous basis throughout the terms of the licence, the credit balance on that account is not less than 100% of the aggregate amount of SVLotteries liabilities which includes:

- (a) Prizes liability
- (b) The fees payable to BGLC
- (c) The specific gaming taxes payable to the Government of Jamaica, and
- (d) The contribution payable to CHASE Fund under the licences.

Balances at 31<sup>st</sup> January 2008 are as follows:

| Dedicated Cash Account | \$'000<br><u>\$694,411</u> |
|------------------------|----------------------------|
| Aggregate Liabilities  | <u>\$161,555</u>           |

#### SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES NOTES TO FINANCIAL STATEMENTS **THREE MONTHS ENDED 31st JANUARY 2008**

#### 5) **Property and equipment**

Freehold land and buildings are stated at valuations. Independent valuations of the Group's land and buildings were performed by Independent Valuators to determine the fair values based on open market value basis. The valuations included:

- Subsidiary, Coral Cliff Entertainment Limited by Messrs Allison Pitter & Co. as of January 2008. •
- Subsidiary, Jamaica Lottery Company Limited by Messrs Allison Pitter & Co. in January 2008. ٠

#### 6) **Revaluation reserve**

The change in the revaluation reserve represents the net gain on revaluation of freehold land and held within the group

#### Revenue 7)

Analysis of the revenue is as follows:

|                               | Jan 31 <sup>st</sup><br><u>2008</u><br>\$'000 | Jan 31 <sup>st</sup><br><u>2007</u><br>\$'000 |
|-------------------------------|---|---|
| Lottery                       | 4,917,140                                     | 4,063,204                                     |
| VLT/slot drop revenue         | 234,156                                       | 173,115                                       |
| Hospitality revenue           | 43,253  | 40,828  |
| Unclaimed prizes              | 48,610  | 12,154  |
| Pin codes and phone cards     | 235,313                                       | 190,805                                       |
| Money Gram remittance service | 14,682  | 13,578  |
| Foreign exchange trading      | 15,898  | 16,412  |
| Other                         | 16,339  | 13,117  |
|                               | <u>5,525,391</u>                              | <u>4,523,213</u>                              |

#### 8) **Direct Expenses**

Analysis of direct expenses is as follows:

|  | Jan 31 <sup>st</sup><br><u>2008</u><br>\$'000 | Jan 31 <sup>st</sup> .<br><u>2007</u><br>\$'000 |
|--|---|---|
| Lottery prizes                           | 3,288,905                                     | 2,923,001                                       |
| Service contractor fees                  | 311,444                                       | 351,372   |
| Agents' commissions                      | 243,385                                       | 202,382   |
| Lottery and gaming tax                   | 302,018                                       | 216,923   |
| Contributions to BGLC                    | 55,430  | 45,195  |
| Gaming Lounge Charges                    | 11,774  | 11,422  |
| Good cause fees                          | 240,901                                       | 167,545   |
| Direct expense – hospitality operations  | 25,204  | 16,416  |
| Pin codes and phone card cost            | 208,684                                       | 168,164   |
| Commissions – pin codes and phone – cost | 19,659  | 16,373  |
| Commissions – Money Gram cost            | 5,860   | 5,189   |
| Other                                    | 1,074   |   |
|  | 4,714,338                                     | 4,123,982                                       |