

# **SALADA FOODS JAMAICA LIMITED**

## **AUDITED ACCOUNTS TO STOCKHOLDERS**

The Directors are pleased to present the Audited Accounts of the Group for the year ended September 30, 2007.

For the year gross profit at \$141.6m million was \$31.2 million or 28.3% more than the prior year's \$110.4 million. When expressed as a percentage of turnover the margin increased from 36.4% in September 2006 to 41.3% in September 2007. This improvement was fuelled by continued operating efficiencies and increased sales

The turnover for the year of \$342.8 million was \$39.9 million or 13.2% more than the comparative period of \$302.9 million. The increase over the corresponding period last year resulted from increases in both price and volume of sales

The cost of sales increased by 4.5% or \$8.6 million from \$192.5 million to \$201.1 when compared to the year ended September 2006. However as a percentage of sales, cost of sales decreased by 5 percentage points from 64% to 59%

Selling and promotional expenses decreased by \$3.8 million from \$14.6 million to \$10.8 million. Administrative expenses of \$45.0 million decreased by \$4.1 million or 8% less than the previous period's of \$49.1 .

The group earned interest income for the year of \$13.3 million compared to \$6.7 million previously, an increase of \$6.6m or 98.5%. This resulted from increased funds placed on deposit and a change in the ratio of JMD to USD funds held

For the year the group made a net profit of approximately \$68.2 million compared to \$36.9 million for the previous period, an increase of \$31.3 million or 85%. This equates to earnings per share (EPS) of 6.56 cents up from 3.55 cents an increase of 3.01 cents or 84.8% over the prior year.