## THE GLEANER COMPANY LIMITED DECEMBER 31, 2006

## Balance Sheets

## Assets

Property, plant and equipment
Intangible assets
Employees benefit asset
Long-term receivables
Investment in subsidiaries
Investment in associates
Investments
Deferred tax assets
Total non-current assets
Cash and cash equivalents
Trade and other receivables
Prepayments
Taxation recoverable
Inventories and goods-in-transit
Securities purchased under agreements for resale
Total current assets
Total Assets

## Equity

Share capital
Reserves
Total equity attributable to equity holders of the parent

## MINORITY INTEREST

Total equity
Liabilities
Long-term liabilities
Deferred tax liabilities
Total non-current liabilities
Bank overdraft
Trade and other payables
Taxation
Current portion of long-term liabilities
Deferred income
Total current liabilities

## Total liabilities <br> Total equity and liabilities

Shareholders' equity per stock unit

Notes

| GROUP |  |
| :---: | :---: |
| $\underline{2006}$ | $\underline{2005}{ }^{*}$ |
| $\$ 000$ |  |


| 706,358 | 618,400 |
| ---: | ---: |
| 518,748 | 438,061 |
| 751,817 | 442,098 |
| 1,408 | 1,063 |
| - | - |
| 150 | 150 |
| 220,191 | 359,666 |
| 10,656 | 10,149 |
| $\underline{2,209,328}$ | $\underline{1,869,587}$ |


| 59,182 | 66,766 |
| ---: | ---: |
| 702,837 | 534,377 |
| 23,574 | 18,660 |
| 41,736 | 7,348 |
| 341,859 | 238,320 |
| $\mathbf{1 8 6 , 4 6 1}$ | $\underline{327,228}$ |
| $\underline{1,355,649}$ | $\underline{1,192,699}$ |
| $\underline{\underline{\mathbf{3 , 5 6 4 , 9 7 6}}}$ | $\underline{\underline{\mathbf{3 , 0 6 6 2 , 2 6 6}}}$ |


| 605,622 | 605,622 |  |
| ---: | ---: | ---: |
| $\mathbf{1 , 6 2 1 , 9 7 4}$ | $\underline{1,431,358}$ |  |
| $\mathbf{2 , 2 2 7 , 5 9 6}$ |  | $\mathbf{2 , 0 3 6 , 9 8 0}$ |
| $\mathbf{2 3 , 6 7 2}$ |  | $\mathbf{6 , 1 8 4}$ |
| $\mathbf{2 , 2 5 1 , \mathbf { 2 6 8 }}$ | $\underline{\mathbf{2 , 0 4 3 , 1 6 4}}$ |  |

$$
\begin{array}{r}
49,169 \\
50,700 \\
254,425 \\
\hline 354,294 \\
\hline 10,931 \\
557,416 \\
61,548 \\
23,821 \\
11,112 \\
\hline 664,828 \\
\hline \mathbf{1 , 0 1 9 , 1 2 2} \\
\hline \mathbf{3 , 0 6 2 , 2 8 6}
\end{array}
$$

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| COMPANY |  |
| :---: | :---: |
| 2006 | 2005* |
| \$'000 | \$'000 |
| 547,568 | 491,608 |
| 739,800 | 432,000 |
| 14 | 968 |
| 17,132 | 17,132 |
| 215,696 | 337,605 |
| 1,520,210 | 1,279,313 |
| 20,184 | 21,605 |
| 1,078,508 | 991,406 |
| 22,149 | 18,660 |
| 35,206 |  |
| 178,830 | 45,484 |
| 58,198 | 260,428 |
| 1,393,075 | 1,337,583 |
| $\underline{\underline{2,913,285}}$ | $\underline{\underline{2.616,896}}$ |
| 605,622 | 605,622 |
| 1,439,860 | $\underline{1,346,685}$ |
| 2,045,482 | 1,952,307 |
| 2,045,482 | 1,952,307 |
| 35,234 | 49,169 |
| 60,600 | 50,700 |
| 356,245 | 248,508 |
| 452,079 | 348,377 |
| 28,777 |  |
| 363,610 | 286,853 |
|  | 5,538 |
| 23,337 | 23,821 |
| 415,724 | 316,212 |
| 867,803 | 664,589 |
| $\underline{2,913,285}$ | 2,616,896 |

[^0]The accompanying notes form an integral part of the financial statements.

# THE GLEANER COMPANY LIMITED DECEMBER 31, 2006 <br> Income Statement 

|  | Notes | GROUP |  | COMPANY |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\frac{2006}{\$ ’ 000}$ | $\frac{2005^{*}}{\$ ’ 000}$ | $\frac{2006}{\$ ’ 000}$ | $\frac{2005^{*}}{\$ ’ 000}$ |
| Revenue <br> Cost of sales | $\begin{gathered} \text { 6, 4(a) } \\ \text { 4(a) } \end{gathered}$ | $\begin{gathered} 3,620,522 \\ (2,047,025) \end{gathered}$ | $\begin{gathered} 3,291,238 \\ (1,800,126) \end{gathered}$ | $\begin{gathered} 2,297,154 \\ (1,263,457) \end{gathered}$ | $\begin{gathered} 2,028,905 \\ (1,096,331) \end{gathered}$ |
| Gross profit |  | 1,573,497 | 1,491,112 | 1,033,697 | 932,574 |
| Other operating income | 4(b) | 107,160 | 55,582 | 152,865 | 87,844 |
| Employee benefit asset | 4(c) | $\begin{array}{r} 309,719 \\ \hline 1,990,376 \end{array}$ | $\begin{array}{r} 55,148 \\ 1,601,842 \end{array}$ | $\begin{array}{r} 307,800 \\ \hline 1,494,362 \end{array}$ | $\begin{array}{r} 55,200 \\ \hline 1,075,618 \end{array}$ |
| Distribution costs |  | ( 469,289) | ( 424,115) | ( 363,780) | ( 315,621) |
| Administration expenses |  | ( 742,818) | ( 580,424) | ( 329,998) | ( 317,726) |
| Other operating expenses |  | ( 399,645) | ( 443,614) | ( 592,655) | ( 234,467) |
| Pension costs |  | ( 222) | ( 2,442) | ( 98) | ( 204) |
|  |  | (1,611,974) | $(1,450,595)$ | $(1,286,531)$ | ( 868,018) |
| Profit from operations |  | 378,402 | 151,247 | 207,831 | 207,600 |
| Net finance income |  | 46,765 | 113,409 | 43,324 | 72,842 |
| Profit before taxation | 1 | 425,167 | 264,656 | 251,155 | 280,442 |
| Taxation |  | $(151,512)$ | ( 85,201) | ( 140,561) | ( 68,740) |
| Profit for the year |  | $\underline{\underline{273,655}}$ | 179,455 | 110,594 | 211,702 |
| Attributable to: |  |  |  |  |  |
| Parent company stockholders | 2 | 256,167 | 186,631 |  |  |
| Minority interest |  | 17,488 | ( 7,176) |  |  |
|  |  | 273,655 | 179,455 |  |  |
| Dealt with in the financial statements: |  |  |  |  |  |
| Parent company |  | 110,594 | 211,702 |  |  |
| Subsidiary companies | 2 | 145,573 | ( 25,071) |  |  |
|  |  | 256,167 | 186,631 |  |  |
| Earnings per stock unit: |  |  |  |  |  |
| Based on stock units in issue | 7 | $\underline{\underline{21.15}}$ | $\underline{\underline{15.41}}$ ¢ |  |  |

*Reclassified to conform with 2006 presentation
The accompanying notes form an integral part of the financial statements.

Company Statement of Changes in Equity
Year ended December 31, 2006

|  | Share Capital $\$ \prime 000$ | Capital reserves \$'000 | Fair value reserves \$'000 | Retained profit \$'000 | Total equity \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at December 31, 2004 | 605,622 | 241,592 | 94,271 | 876,143 | 1,817,628 |
| Profit for the year | - | - | - | 211,702 | 211,702* |
| Dividends paid | - | - | - | ( 84,786) | ( 84,786) |
| Deferred tax on property, plant, and equipment | - | $(7,163)$ | - | - | ( 7,163)* |
| Gain on revaluation of buildings | - | 21,490 | - | - | 21,490* |
| Change in fair value of investments | - | - | $(6,564)$ | - - | $(\underline{6,564})^{*}$ |
| Balances at December 31, 2005 | 605,622 | 255,919 | 87,707 | 1,003,059 | 1,952,307 |
| Profit for the year | - | - | - | 110,594 | 110,594* |
| Dividends paid | - | - | - | ( 84,787) | ( 84,787) |
| Deferred tax on property, plant, and equipment | - | $(15,300)$ | - | - | ( 15,300)* |
| Gain on revaluation of buildings | - | 95,677 | - | - | 95,677* |
| Change in fair value of investments | - - | - | $(\underline{13,009)}$ | - | $(13,009) *$ |
| Balances as at December 31, 2006 | 605,622 | 336,296 | $\underline{\underline{74,698}}$ | $\underline{\underline{1,028,866}}$ | $\underline{2,045,482}$ |

*Total gains recognised for the year amounted to \$177,962 (2005: \$219,465).

The accompanying notes form an integral part of the financial statements.

| Share capital \$’000 | Capital reserves <br> \$’000 | Fair value reserves \$’000 | Reserve for Own shares \$’000 | Retained profits \$’000 | Parent company stockholders' equity \$'000 | Minority interest <br> \$’000 | Total equity \$’000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 605,622 | 387,478 | 100,412 | $(84,076)$ | 937,711 | 1,947,147 | 33,456 | 1,980,603 |
| - | - | - | - | 186,631 | 186,631 | ( 7,176) | 179,455* |
| - | - | - | - | $\begin{aligned} & ( \\ & 80,645) \end{aligned}$ | ( 80,645) | - | ( 80,645) |
| - | ( 7,163) | - | - | - | ( 7,163) | - | ( 7,163)* |
| - | 504 | - | - | $\begin{aligned} & ( \\ & 504) \end{aligned}$ | - | - | - |
| - | 21,490 | - | - | - | 21,490 | - | 21,490* |
| - | - | $(10,443)$ | - | - | ( 10,443) | - | ( 10,443)* |
| - | 25,252 | - | - | - | 25,252 | $(20,096)$ | 5,156* |
| - | - | - | ( 58,613) | - | ( 58,613) | - | $(58,613)$ |
| - | - - | - | 13,324 | - | 13,324 | - | 13,324 |
| 605,622 | 427,561 | 89,969 | ( 129,365) | 1,043,193 | 2,036,980 | 6,184 | 2,043,164 |
| - | - | - | - | 256,167 | 256,167 | 17,488 | 273,655* |
| - | - | - | - | $(78,889)$ | ( 78,889) | - | ( 78,889) |
| - | ( 20,787) | - | - | - | ( 20,787) | - | ( 20,787)* |
| - | 124,457 | - | - | - | 124,457 | - | 124,457* |
| - | - | $(12,092)$ | - | - | ( 12,092) | - | ( 12,092)* |
| - | $(38,099)$ | - | - | - | ( 38,099) | - | ( 38,099)* |
| - | - | - | $(45,637)$ | - | ( 45,637) | - | $(45,637)$ |
| - | - - | - | 5,496 | - | 5,496 | - | 5,496 |
| 605,622 | 493,132 | 77,877 | $(169,506)$ | $\underline{1,220,471}$ | $\underline{\text { 2,227,596 }}$ | 23,672 | $\underline{\underline{2,251,268}}$ |

[^1]The accompanying notes form an integral part of the financial statements.

## THE GLEANER COMPANY LIMITED

Group Statement of Cash Flows
Year ended December 31, 2006

Cash flows from operating activities
Profit attributable to stockholders
Adjustments to reconcile profit to net cash (used)/ provided by operating activities:
Depreciation and amortisation
Deferred taxation, net
Employees benefit asset, net
(Gain)/loss on disposal of property, plant and equipment
Net unrealised exchange gains
Gain on disposal of investments
Minority interest's share of profit
Interest income
Interest expense
Taxation

Tax paid
Interest paid
Trade and other receivables
Prepayments
Inventories and goods-in-transit
Securities purchased under agreements for resale
Trade and other payables
Deferred income
Net cash/(used) provided by operating activities
Cash flows from investing activities
Interest received
Additions to property, plant and equipment
Proceeds from disposal of investments and property, plant
and equipment
Investments
Minority interest
Net cash provided by investing activities
Cash flows from financing activities
Long-term receivable
Long-term liabilities
Dividends paid
Net cash used by financing activities
Net (decrease)/increase in cash and cash equivalents
Cash and cash equivalents at beginning of the year
Cash and cash equivalents at end of the year
Comprised of:
Cash and bank balances
Bank overdraft

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| 2006 | 2005 | 2006 | 2005 |
| \$'000 | \$'000 | \$'000 | \$'000 |
| 256,167 | 186,631 | 110,594 | 211,702 |
| 107,864 | 92,345 | 66,742 | 64,728 |
| $(91,419)$ | $(3,849)$ | 92,437 | ( 7,032) |
| $(299,819)$ | $(45,748)$ | $(297,900)$ | ( 45,800) |
| 7,774 | $(4,206)$ | ( 779) | ( 3,830) |
| $(27,259)$ | $(47,383)$ | $(9,236)$ | ( 7,064) |
| $(16,732)$ | $(35,047)$ | $(16,732)$ |  |
| 17,488 | $(7,176)$ | - | - |
| $(47,846)$ | $(88,119)$ | $(47,804)$ | ( 78,363) |
| 28,340 | 22,093 | 13,716 | 12,585 |
| 60,093 | 89,050 | 48,124 | 75,772 |
| $(5,349)$ | 158,591 | $(40,838)$ | 222,698 |
| $(79,469)$ | $(99,458)$ | $(88,867)$ | $(72,435)$ |
| $(28,159)$ | $(15,341)$ | $(5,954)$ | ( 7,153) |
| $(169,654)$ | 7,410 | $(87,306)$ | $(132,543)$ |
| $(4,914)$ | 13,757 | $(3,849)$ | 1,827 |
| $(103,539)$ | 2,899 | $(133,346)$ | 44,126 |
| 140,767 | 21,051 | 202,230 | 8,071 |
| 174,439 | 52,091 | 76,938 | $(8,662)$ |
| ( 2,344) | 946 |  |  |
| $(\mathbf{7 8 , 2 2 2})$ | 141,946 | (80,992) | 55,929 |
| 46,652 | 83,046 | 48,962 | 81,650 |
| $(82,133)$ | $(105,825)$ | $(29,123)$ | $(65,683)$ |
| 30,258 | 41,557 | 29,933 | 5,888 |
| 142,100 | 28,123 | 98,784 | 28,044 |
| - | $(27,272)$ |  | - |
| 136,877 | 19,629 | 148,556 | 49,899 |
| ( 346) | ( 2,777) | - | - |
| $(10,361)$ | $(84,438)$ | $(14,419)$ | ( 14,394) |
| $(83,343)$ | $(80,645)$ | $(83,343)$ | $(83,663)$ |
| $(\mathbf{9 4 , 0 5 0})$ | $(167,860)$ | $(\underline{97,762)}$ | $(\mathbf{9 8 , 0 5 7})$ |
| $(35,395)$ | $(6,285)$ | $(30,198)$ | 7,771 |
| 55,835 | 62,120 | 21,605 | 13,834 |
| 20,440 | 55,835 | $(8,593)$ | $\underline{\underline{21,605}}$ |
| 59,182 | 66,766 | 20,184 | 21,605 |
| $(38,742)$ | ( 10,931) | $(28,777)$ | - |
| 20,440 | 55,835 | $(8,593)$ | $\underline{\underline{21,605}}$ |

## Notes to the Interim Financial Report

We hereby present the Report of the Group for the twelve months ended December 31, 2006.

## 1. Segment Reporting

Segment information is presented in respect of the Group's business segments. The primary format for business segments is based on the Group's management and internal reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly income-earning assets and revenue.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one period.

The main business segments of the group comprise:

|  | $\underline{2006}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{c}\text { Media } \\ \text { Service }\end{array}$ <br> $\$ ’ 000$ | $\begin{aligned} & \begin{array}{c} \text { Books and } \\ \text { Stationery } \\ \$ ’ 000 \end{array} \end{aligned}$ | $\frac{\text { Other }}{\$ \prime 000}$ | $\frac{\text { Total }}{\$ ’ 000}$ |
| Revenue | 2,913,508 | 666,165 | 40,849 | 3,620,522 |
| Cost of sales | $(1,565,690)$ | $(466,401)$ | $(14,934)$ | (2,047,025) |
| Gross profit | 1,347,818 | 199,764 | 25,915 | 1,573,497 |
| Other operating income | 109,922 | 3,287 | $(6,049)$ | 107,160 |
|  | 1,457,740 | 203,051 | 19,867 | 1,680,657 |
| Employees benefit asset | 307,800 | 1,919 | - | 309,719 |
|  | 1,765,540 | 204,970 | 19,867 | 1,990,376 |
| Expenses: |  |  |  |  |
| Distribution costs | ( 389,044) | ( 80,245) | - ${ }^{-}$ | ( 469,289) |
| Administration expenses | ( 607,822) | $(116,503)$ | $(18,493)$ | ( 742,818) |
| Other operating expenses | ( 399,645) | - | - | ( 399,645) |
|  | $(1,396,511)$ | $(196,748)$ | $(18,493)$ | 1,611,752 |
| Pension costs | ( 222 ) | - | - | ( $\quad 222)$ |
| Profit from operations | 368,807 | 8,222 | 1,374 | 378,402 |
| Net finance income | 53,916 | ( 2,970) | $(4,182)$ | 46,765 |
| Profit before taxation | 422,723 | 5,252 | $(2,808)$ | 425,167 |
| Taxation | $(143,626)$ | ( 5,119) | $(\underline{2,767)}$ | $(151,512)$ |
| Segment results | 279,097 | 133 | $(5,575)$ | 273,655 |
| Minority interest |  |  |  | ( 17,488) |
| Net profit attributable to stockholders of the parent company |  |  |  | 256,167 |
| Segment assets | $\underline{\underline{3,095,708}}$ | 378,943 | $\underline{\underline{90,326}}$ | $\underline{\underline{3,564,977}}$ |
| Segment liabilities | $\underline{\underline{1,192,784}}$ | 106,107 | $\underline{\underline{14,818}}$ | 1,313,709 |
| Capital expenditure | 79,149 | 2,984 | $\underline{14,818}$ | 82,133 |
| Depreciation and amortisation | 95,811 | 7,380 | - | 107,864 |
| Other non-cash items | 378,736 | 2,379 | 352 | 381,467 |

## Notes to the Interim Financial Report (cont'd)

2. Group Financial Accounts for the twelve months ended December 31, 2006; show, a profit before taxation of approximately $\$ 425 \mathrm{M}$ (2005: \$265M).
3. The Group Profit, after taxation and minority interest, for the twelve months of 2006 was approximately $\$ 256 \mathrm{M}$ compared with a profit of approximately $\$ 187 \mathrm{M}$ for the same period last year.
4. In comparing the financial statements for the twelve-month period ended December 31, 2006, with those of previous year, the following should be noted: -
(a) Revenue increased by approximately $\$ 329 \mathrm{M}$, or $10 \%$ for the period, but this was negated by $\$ 247 \mathrm{M}$, or $14 \%$ increase in cost due to increases in raw material, exchange rates, and reorganisation and restructuring expenditure.
(b) Other operating income of $\$ 107 \mathrm{M}$ (2005: $\$ 56 \mathrm{M}$ ) increase due to exchange rate gain.
(c) Employee benefit asset of $\$ 310 \mathrm{M}$ (2005: $\$ 55 \mathrm{M}$ ), represents a portion of the surplus in the parent company's pension scheme which, in accordance with IAS 19, has been credited to the profit and loss account. The surplus is, however, not realised profit as it represents future economic benefits to be derived from the reduction in the company's contribution to the pension scheme (See also Balance Sheet item of approximately \$752M).
5. The Group Financial Statements for the twelve months ended December 31, 2006, include the Company’s thirteen (2005: thirteen*) subsidiaries - Associated Enterprise Limited, Popular Printers Limited, Sangster’s Book Stores Limited, The Book Shop Limited, Gleaner Online Limited, Selectco Publications Limited, Independent Radio Company Limited, The Gleaner Company Limited Employee Investment Trust, Creek Investment Limited (formerly Beckford's Auto Supplies Limited) and overseas subsidiaries, The Gleaner Company (U.S.A.) Limited, The Gleaner Company (Canada) Incorporated, and GV Media Group Limited (formerly the Gleaner Company (UK) Limited,) Vee Tee Aye and Voice Group Limited.
6. The revenue represents sales by the Group before commission payable but excluding returns.
7. The calculations of earnings per stock unit are arrived at by dividing profit after taxation attributable to parent company stockholders by $1,211,243,827$ stock units which is the number of stock units in issue at the end of the year.
8. The calculations of stockholders' equity per ordinary stock unit for 2006 and 2005 are arrived at by dividing capital and reserves by 1,211,243,827 stock units (see 7 above).
9. Reserve for own shares is included in the financial statements by consolidation of The Gleaner Company Limited Employee Investment Trust (GCLEIT) as it is regarded as a Special Purpose Entity and is required to be consolidated under IFRS 2, as amended. The previous year comparatives have been restated accordingly. The reserve comprises the cost of the company's shares held by the group through the GCLEIT.

## U.K Operations

The operations of the Group's United Kingdom subsidiaries continue to be disappointing despite management's effort to restructure and improve their operating efficiency. The Group's profit position for the year has been adversely affected by the performance of these companies.

The U.K. Operations consist of two companies, GV Media Group Limited, an 80\% owned subsidiary of the Gleaner Company Limited and its wholly-owned subsidiary and Vee Tee Ay Limited.

The Directors of GV Media Group Limited have placed into liquidation the Voice Group Limited, a non-operating subsidiary. The liquidation of this Company will not in any way affect the newspaper operations of GV Media Group Limited and had no material effect on the financial results of the Group for the year ending December 31, 2006. The financial effect of the liquidation along with all related expenses are reflected in the Group's results in the year.

The Management of the Gleaner Company continues to pursue strategies and policies, including further major corporate re-organisation, aimed at improving the overall profitability of the overseas companies.

## Notes to the Interim Financial Report (cont'd)

## U.K Operations (cont'd)

The Directors of the Gleaner Company limited have made a partial provision for a loan made to G V Media Group Limited. The provision does not affect the Group's profitability, as this inter-company transaction was eliminated on consolidation.

## Dividend and Stock Prices

For 2006, your directors approved the payment of an Interim Ordinary Dividend of 3.5 cents per stock unit payable to stockholders on record at February 24, 2006. Payment was made on March 10, 2006.

A $2^{\text {nd }}$ Interim Ordinary Dividend of 3.5 cents per stock unit was paid on September 29, 2006 to stockholders on record at September 18, 2006.
The Company’s stock unit price on the Jamaica Stock Exchange at December 31, 2006 was \$1.99; the opening price at January 1, 2006 was \$2.65.

## Libel Cases

The Company's lawyers advised that they are of the opinion that the provision made in the Company's accounts is a reasonable provision for the purpose of covering all reasonable and probable judgements and costs for existing libel actions against the Company.

On behalf of the Board


Hon. O. F. Clarke, O.J.
Chairman and Managing Director

C. R. Bourne

Company Secretary

February 28, 2007


[^0]:    *Reclassified to conform with 2006 presentation

[^1]:    * Total gains recognised for the year amounted to \$327,134,000 (2005: \$188,495,000).

