#  CONSOLIDATED THREE MONTHS INTERIM FINANCIAL REPORT AT MARCH 31, 2006 <br> (UNAUDITED) 

## Group Profit \& Loss Accounts

|  | Notes | $\begin{gathered} \text { GROUP } \\ \text { (Unaudited) } \\ \text { Three Months } \\ \text { Jan - Mar 31, } 2006 \\ \text { \$000’s } \end{gathered}$ | $\begin{gathered} \text { GROUP* } \\ \text { (Unaudited) } \\ \text { Three Months } \\ \text { Jan - Mar 31, } 2005 \\ \text { \$000’s } \end{gathered}$ | GROUP <br> (Audited) <br> Twelve Months <br> Dec 31, 2005 \$000’s |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | 5 | 739,883 | 687,117 | 3,291,238 |
| Cost of sales | 3(a) | $(\underline{412,268)}$ | $(\underline{340,743)}$ | $(1,800,126)$ |
| Gross Profit <br> Other operating income |  | $\begin{array}{r} 327,615 \\ 32,523 \end{array}$ | $\begin{array}{r} 346,374 \\ 49,143 \end{array}$ | $\begin{array}{r} 1,491,112 \\ 191,084 \end{array}$ |
| Employee benefit asset | 4(c) | $\begin{array}{r} 11,816 \\ \underline{371,954} \\ \hline \end{array}$ | $\underline{\underline{28,018}} \underline{\underline{423,535}}$ | $\begin{array}{r} 47,266 \\ \underline{1,729,462} \end{array}$ |
| Distribution costs |  | $(130,143)$ | $(105,058)$ | ( 424,115) |
| Administrative expenses |  | $(144,921)$ | $(140,573)$ | ( 572,542) |
| Other operating expenses |  | $(99,112)$ | $(113,534)$ | ( 443,614) |
| Pension cost |  | ( 630) | ( 579) | ( 2,442) |
|  |  | $(\underline{374,806)}$ | $(\underline{359,744)}$ | (1,442,713) |
| (Loss)/profit from operations |  | ( 2,852) | 63,791 | 286,749 |
| Finance cost |  | ( 5,446) | ( 926) | $(\underline{22,093})$ |
| (Loss)/profit before taxation |  | $(8,298)$ | 62,865 | 264,656 |
| Taxation |  | - - | $(20,498)$ | ( 85,201) |
| (Loss)/profit for the period/year |  | $(8,298)$ | 42,367 | 179,455 |
| Attributable to: <br> Parent company stockholders Minority interest |  | $\begin{gathered} (12,944) \\ 4,646 \\ \hline \end{gathered}$ | $\begin{array}{r} 43,887 \\ (\quad 1,520) \end{array}$ | $\begin{array}{r} 186,631 \\ (\quad 7,176) \\ \hline \end{array}$ |
|  |  | $(\underline{8,298})$ | 42,367 | 179,455 |
| (Loss)/earnings per stock units Based on stock units issued | 6 | (1.1\$) | 3.64 | 15.4¢ |

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## Consolidated Balance Sheets

|  | GROUP <br> (Unaudited) Three Months Mar 31, 2006 \$000's | GROUP* <br> (Unaudited) Three Months Mar 31, 2005 \$000's | GROUP <br> (Audited) <br> Twelve Months <br> Dec 31, 2005 \$000's |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Property, plant and equipment | 619,264 | 593,107 | 618,400 |
| Intangible assets | 425,567 | 433,640 | 438,061 |
| Employee benefit asset | 454,098 | 413,450 | 442,098 |
| Long-term receivables | 2,821 | 2,752 | 1,063 |
| Investment in associates | 150 | 150 | 150 |
| Investments | 356,836 | 214,998 | 359,666 |
| Deferred tax assets | 10,651 | 29,121 | 10,149 |
| Total non-current assets | 1,869,387 | 1,687,218 | 1,869,587 |
| Cash and cash equivalents | 43,127 | 75,837 | 66,766 |
| Trade and other receivables | 435,589 | 433,949 | 534,377 |
| Prepayments | 20,152 | 28,507 | 18,660 |
| Taxation recoverable | 27,048 | 623 | 7,348 |
| Inventories and goods in-transit | 261,044 | 215,025 | 238,320 |
| Securities purchased under agreements for resale | 314,525 | 512,299 | 327,228 |
| Total current assets | 1,101,485 | 1,266,240 | 1,192,699 |
| Total Assets | $\underline{\underline{2,970,872}}$ | $\underline{\underline{2,953,458}}$ | $\underline{\underline{3,062,286}}$ |
| Stockholders' equity |  |  |  |
| Share capital | 605,622 | 605,622 | 605,622 |
| Reserves | 1,371,053 | 1,335,721 | 1,431,358 |
| Total equity attributable to equity holders of the parent company | 1,976,675 | 1,941,343 | 2,036,980 |
| Minority interest | 1,538 | 31,936 | 6,184 |
| Total equity | 1,978,213 | 1,973,279 | 2,043,164 |
| Liabilities |  |  |  |
| Long-term liabilities | 34,195 | 106,448 | 49,169 |
| Employees benefit obligation | 50,700 | 41,300 | 50,700 |
| Deferred tax liabilities | 254,425 | 292,156 | 254,425 |
| Total non-current liabilities | 339,320 | 439,904 | 354,294 |
| Bank overdraft | 38,634 | 7,600 | 10,931 |
| Trade and other payables | 515,043 | 500,621 | 557,416 |
| Taxation | 69,947 | 204 | 61,548 |
| Current portion of long-term liabilities | 22,100 | 23,462 | 23,821 |
| Deferred income | 7,615 | 8,388 | 11,112 |
| Total current liabilities | 653,339 | 540,275 | 664,828 |
| Total liabilities | 992,659 | 980,179 | 1,019,122 |
| Total equity and liabilities | $\underline{\underline{2,970,872}}$ | $\underline{\underline{2,953,458}}$ | $\underline{\underline{3,062,286}}$ |
| Stockholders' equity per ordinary stock unit <br> *Restated to conform to 2006 presentation | \$1.63¢ | \$1.60¢ | \$1.68¢ |

# GROUP STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY 

Period ended March 31, 2006

|  | Share <br> Capital \$000's | Capital Reserves \$000's | Fair value reserves \$000's | Retained profits \$000's | Parent company equity \$000's | Minority Interest \$000's | Total equity \$000's |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Restated balances at December 31, 2004 | 605,622 | 295,932 | 100,412 | 945,181 | 1,947,147 | 33,456 | 1,980,603 |
| Net profit for the period | - | - | - | 43,887 | 43,887 | $(1,520)$ | 42,367 |
| Change in fair value of investments | - | - | ( 5,666) | - | $(5,666)$ | - | ( 5,666) |
| Dividends paid (gross) | - | - | - | ( 42,394) | ( 42,394) | - | ( 42,394) |
| Currency translation difference on foreign subsidiaries | - | $(1,631)$ | - | - | ( 1,631) | - | ( 1,631) |
| Balances at March 31, 2005 | 605,622 | $\underline{\underline{294,301}}$ | 94,746 | $\underline{\underline{946,674}}$ | $\underline{\underline{1,941,343}}$ | $\underline{\underline{31,936}}$ | $\underline{\underline{1,973,279}}$ |
| Balances at December 31, 2005 | 605,622 | 298,196 | 89,969 | 1,043,193 | 2,036,980 | 6,184 | 2,043,164 |
| Net loss for the period | - | - | - | $(8,298)$ | $(8,298)$ | $(4,646)$ | ( 12,944) |
| Change in fair value of investments | - | - | $(10,464)$ | - | ( 10,464) | - | ( 10,464) |
| Dividends paid (gross) | - | - | - | ( 42,394) | ( 42,394) | - | ( 42,394) |
| Currency translation differences on foreign subsidiaries | - | 851 | - | - | 851 | - | 851 |
| Balances at March 31, 2006 | 605,622 | 299,047 | 79,505 | 992,501 | $\underline{\underline{1,976,675}}$ | 1,538 | $\underline{1,978,213}$ |

# CONSOLIDATED CASH FLOW STATEMENT <br> AT MARCH 31, 2006 <br> (UNAUDITED) 

Cash Flow from operating activities

| Net profit attributable to stockholders | ( 12,944) | 43,887 | 186,631 |
| :---: | :---: | :---: | :---: |
| Adjustment for non-cash items | $(35,793)$ | $(18,805)$ | $(28,040)$ |
|  | ( 48,737) | 25,082 | 158,591 |
| Change in working capital | 67,001 | 18,099 | 66,401 |
| Net cash generated by operating activities | 18,264 | 43,181 | 224,992 |
| Net cash used in investing activities | ( 13,998) | $(35,338)$ | $(63,417)$ |
| Net cash used in financing activities | $(27,905)$ | 165 | $(162,744)$ |
| Increase/(decrease) in cash and cash equivalents | $(23,639)$ | 8,008 | $(1,169)$ |
| Cash and cash equivalents - beginning of period | 66,766 | 67,829 | 67,935 |
| Cash and cash equivalents - end of period | 43,127 | $\underline{\underline{75,837}}$ | 66,766 |

## Notes to the Interim Financial Report

We hereby present the Report of the Group for the three months ended March 31, 2006.

## 1. Segment Reporting

Segment information is presented in respect of the Group's business segments. The primary format for business segments is based on the Group's management and internal reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly income-earning assets and revenue.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one period.

## * The main business segments of the group comprise:

|  | Media |  | Books and Stationery |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{\$ 000 ’ s}{2006}$ | $\underset{\$ 000 ' s}{2005}$ | $\begin{array}{r} 20 \overline{06} \\ \$ 000 ’ s \end{array}$ | $\underset{\$ 000 ' s}{2005}$ | $\frac{2006}{\$ \overline{000 ’ s}}$ | $\underline{2005}$ | $\underline{\$ 0006}$ | $\underset{\$ 000 ’ s}{2005}$ |
| Turnover | 647,432 | $\underline{\underline{605,987}}$ | 84,562 | 72,124 | 7,889 | 9,006 | 739,883 | 687,117 |
| Profit from operations | 10,345 | 87,548 | $(20,890)$ | $(24,895)$ | 3,047 | 2,658 | ( 2,852) | 63,791 |
| Finance cost | - | - | - | - | - | - | $(5,446)$ | ( 926) |
| (Loss)/Profit before taxation | - | - | - | - | - | - | ( 8,298) | 62,865 |
| Taxation | - | - | - | - | - | - | - - | ( 20,498) |
| (Loss) Profit after taxation | - | - | - | - | - | - | $(8,298)$ | 42,367 |
| Minority interest | - | - | - | - | - | - | $(4,646)$ | 1,520 |
| (Loss)/Profit attributable to Stockholders of parent Company | - | - | - | - | - | - | $(\underline{12,944})$ | 43,887 |
| Segment net assets | $\underline{\underline{2,546,813}}$ | $\underline{\underline{2,549,247}}$ | $\underline{\underline{303,084}}$ | $\underline{\underline{299,218}}$ | $\underline{\underline{120,975}}$ | 104,993 | $\underline{\underline{2,970,872}}$ | $\underline{\underline{2,953,458}}$ |
| Segment liabilities | 877,408 | 884,667 | 93,237 | 81,779 | 21,656 | 13,733 | 992,301 | 980,179 |
| Capital expenditure | 10,728 | 14,065 | 762 | 1,282 | - | - | 11,490 | 15,347 |
| Depreciation and amortisation | 13,107 | 14,888 | 1,013 | 958 | 72 | 176 | 14,192 | 16,022 |

## Notes to the Interim Financial Report (cont'd)

2. Group Financial Accounts for the three months ended March 31, 2006; show, before taxation a loss of approximately \$8M (2005: profit of \$63M).
3. The Group Loss, after taxation and minority interest, for the three months of 2006 was approximately \$8M compared with a profit of approximately $\$ 42 \mathrm{M}$ for the same period last year.
4. In comparing the financial statements for the three-month period ended March 31, 2006, with those of previous year, the following should be noted: -
(a) Revenue increased by approximately $\$ 53 \mathrm{M}$ or $8 \%$ for the period, but this was negated by a $6 \%$ increase in cost of sales, due to increases in production materials and a $24 \%$ increase in distribution cost.
(b) Other operating income of \$33M (2005: \$49M) decreased due to reduction in interest rates and investments income.
(c) Employee benefit asset of $\$ 12 \mathrm{M}$ (2004: $\$ 28 \mathrm{M}$ ), represents a portion of the surplus in the pension scheme which, in accordance with IAS 19, has been credited to the profit and loss account. The surplus is, however, not realised profit as it represents future economic benefits to be derived from the reduction in the company's contribution to the pension scheme (See also Balance Sheet item of approximately $\$ 454 \mathrm{M}$ ).
5. The Group Financial Statements for the three months ended March 31, 2006, include the Company's twelve (2005: twelve) subsidiaries - Associated Enterprise Limited, Popular Printers Limited, Sangster’s Book Stores Limited, The Book Shop Limited, The Gleaner Online Limited, Selectco Publications Limited, Independent Radio Company Limited, Creek Investment Limited (formerly Beckford's Auto Supplies Limited) and overseas subsidiaries, The Gleaner Company U.S.A. Limited, The Gleaner Company (Canada) Incorporated, GV Media Limited (formerly the Gleaner Company (UK) Limited), and The Voice Group.
6. The revenue represents sales by the Group before commission payable but excluding returns.
7. The calculations of earnings per stock unit are arrived at by dividing profit after taxation attributable to parent company stockholders by $1,211,243,827$ stock units which is the number of stock units in issue at the end of the period/year.
8. The calculations of stockholders' equity per ordinary stock unit for 2006 and 2005 are arrived at by dividing capital and reserves by 1,211,243,827 stock units (see 6 above).

## Dividend and Stock Prices

For 2006, your directors approved the payment of an Interim Ordinary Dividend of 3.5 cents per stock unit payable to stockholders on record at February 24, 2006. Payment was made on March 10, 2006.

The Company's stock unit price on the Jamaica Stock Exchange at March 31, 2006 was $\$ 2.15$, the opening price at January 1, 2006 was $\$ 2.61$.

Libel Cases

The Company's lawyers advised that they are of the opinion that the provision made in the Company's accounts is a reasonable provision for the purpose of covering all reasonable and probable judgements and costs for existing libel actions against the Company.

## Notes to the Interim Financial Report (Cont'd)

## Looking Forward

The first quarter of the year had been a very challenging one for the Company. The Company's operating result for the quarter reflects the continued decline in consumer spending power, evidenced in the fourth quarter of 2005 and continued increase in the costs of electricity, fuel, newsprint and other imported raw materials. Added to these, the overseas subsidiary companies, although showing some improvement in their operations, continued to incur losses.

The directors and management of the Company have already taken measures aimed at improving the Company's operational efficiency and have committed to keep under constant review throughout 2006 the overall operations of both the local and overseas companies.

We are confident that the measures taken so far will return the Group to a profitable position for the year.

On behalf of the Board


Hon. O. F. Clarke, O.J.
Chairman and Managing Director

C. R. Bourne

Company Secretary


[^0]:    *Restated to conform to 2006 presentation

