# Balance Sheets December 31, 2005

	GR	OUP	COM	PANY
	2005 \$'000	2004* \$'000	2005 \$'000	2004* \$'000
Assets				
Property, plant and equipment	618,400	588,478	491,608	471,222
Intangible assets	438,061	463,794	-	-
Employees benefit asset	442,098	385,432	432,000	376,500
Long-term receivables	1,063	94	2,776	-
Investment in subsidiaries	-	- 150	17,132	14,959
Investment in associates	150	150	227 605	270 571
Investments Deferred tax assets	359,666 10,149	387,789	337,605	379,571
Total non-current assets	1,869,587	<u>29,762</u> <u>1,855,499</u>	<u>-</u> 1,281,121	1,242,252
Total non-current assets	1,009,307	1,633,499	1,201,121	1,242,232
Cash and cash equivalents	66,766	67,935	21,605	13,834
Trade and other receivables	534,377	535,979	989,598	862,875
Prepayments	18,660	32,417	18,660	20,487
Taxation recoverable	7,348	10,657	45 494	90.610
Inventories and goods-in-transit	238,320	241,219	45,484	89,610
Securities purchased under agreements for resale	<u>327,228</u>	<u>348,279</u>	<u>260,428</u>	<u>268,499</u>
Total current assets	<u>1,192,699</u>	<u>1,236,486</u>	<u>1,335,775</u>	1,255,305
Total Assets	<u>3,062,286</u>	<u>3,091,985</u>	<u>2,616,896</u>	<u>2,497,557</u>
Stockholders' equity				
Share capital	605,622	605,622	605,622	605,622
Reserves	<u>1,431,358</u>	<u>1,341,525</u>	<u>1,346,685</u>	<u>1,217,154</u>
Total equity attributable to equity holders of the parent	2,036,980	1,947,147	1,952,307	1,822,776
MINORITY INTEREST	6,184	33,456	<u> </u>	
Total equity	2,043,164	1,980,603	1,952,307	1,822,776
Liabilities				
Long-term liabilities	49,169	116,125	49,169	63,819
Employees benefit obligation	50,700	41,300	50,700	41,300
Deferred tax liabilities	254,425	270,724	248,508	248,380
Total non-current liabilities	354,294	428,149	348,377	353,499
Bank overdraft	10,931	5,815	_	_
Trade and other payables	557,416	504,782	286,853	295,515
Taxation	61,548	136,875	5,538	2,201
Current portion of long-term liabilities	23,821	25,595	23,821	23,566
Deferred income	11,112	10,166		
Total current liabilities	664,828	683,233	316,212	321,282
Total liabilities	<u>1,019,122</u>	<u>1,111,382</u>	664,589	674,781
Total equity and liabilities	<u>3,062,286</u>	<u>3,091,985</u>	<u>2,616,896</u>	<u>2,497,557</u>

The accompanying notes form an integral part of the financial statements.

<sup>\*</sup>Restated to conform with 2005 presentation

# Group Profit and Loss Account Year ended December 31, 2005

	<u>Notes</u>	2005 \$'000	2004* \$'000
Revenue Cost of sales	1,7	3,291,238 ( <u>1,800,126</u> )	2,938,637 ( <u>1,611,793</u> )
Gross profit		1,491,112	1,326,844
Other operating income Employees benefit asset	5(a)	191,084 <u>47,266</u> 1,729,462	294,056 <u>224,146</u> <u>1,845,046</u>
Distribution costs Administration expenses Other operating expenses Pension costs		( 424,115) ( 572,542) ( 443,614) ( 2,442)	( 388,192) ( 513,535) ( 384,405) ( 2,313)
		( <u>1,442,713</u> )	(1,288,445)
Profit from operations		286,749	556,601
Finance costs		(22,093)	(25,899)
<b>Profit before taxation</b> Taxation	2	<b>264,656</b> ( <u>85,201</u> )	<b>530,702</b> ( 164,173)
Profit for the year		<u>179,455</u>	366,529
Attributable to: Parent company Stockholders** Minority interest		186,631 ( <u>7,176</u> ) <u>179,455</u>	358,293 8,236 366,529
**Dealt with in the financial statements of: Parent company Subsidiary companies		211,701 ( <u>25,070</u> )	381,066 ( <u>22,773</u> )
	3	<u>186,631</u>	<u>358,293</u>
Earnings per stock unit:  Based on stock units in issued After exclusion of stocks held by GCLEIT	8	15.41¢ 16.42¢	29.58¢ 31.52¢

<sup>\*</sup> Restated to conform with 2005 presentation \*\*Restated

The accompanying notes form an integral part of the financial statements.

Group Statement of Cash Flows Year ended December 31, 2005

Year ended December 31, 2005		
	<u>2005</u>	2004
	\$'000	\$'000
Cash flows from operating activities		
Profit attributable to stockholders	186,631	358,293
Adjustments to reconcile profit to net cash provided		
by operating activities:		
Depreciation and amortisation	92,345	127,535
Deferred taxation, net	( 3,848)	59,816
Employees benefit asset, net	(47,266)	(215,232)
Gain on disposal of property, plant and equipment	(4,206)	(6,867)
Net unrealised exchange gains	(60,217)	( 43,563)
Gain on disposal of investments	(35,047)	(119,740)
Minority interest's share of profit	7,176	( 8,236)
Interest income	(88,119)	(71,670)
Interest expense	22,093	25,899
Taxation	89,049	104,357
	158,591	210,592
(Increase)/decrease in current assets:	130,371	210,392
Tax paid	(99,458)	( 83,715)
Interest paid	(15,341)	(25,535)
Interest received	83,046	82,934
		( 9,546)
Trade and other receivables	7,410 13,757	, , ,
Prepayments Inventories and goods in transit		( 7,325) 713
Inventories and goods-in-transit	2,899	
Securities purchased under agreements for resale	21,051	210,824
Increase/(decrease) in current liabilities:		
Trade and other payables	52,091	291,528
Deferred income	946	5,194
Net cash provided by operating activities	<u>224,992</u>	<u>675,664</u>
Cash flows from investing activities		
Exchange gain on investments, goodwill and property, plant		( 059)
and equipment	(105.925)	(958)
Additions to property, plant and equipment	(105,825)	(145,755)
Property, plant equipment acquired on purchase of subsidiary	<del>-</del>	(16,854)
Intangible assets acquired on purchase of subsidiary	-	(434,834)
Goodwill arising on purchase of subsidiary	-	( 18,424)
Proceeds from disposal of investments and property, plant	A1 557	149,705
and equipment Investments	41,557 28,123	(246,230)
Minority interest	( <u>27,272</u> )	<u>14,441</u>
Net cash used by investing activities	( <u>63,417</u> )	( <u>698,909</u> )
Coch flows from financing activities		
Cash flows from financing activities  Bank overdraft	5,116	1,439
Long-term receivable	( 2,777)	3,870
Long-term liabilities	(84,438)	117,552
Dividends paid	( <u>80,645</u> )	( <u>68,368</u> )
Dividends paid	( <u>80,043</u> )	
Net cash (used)/provided by financing activities	( <u>162,744</u> )	54,493
Net (decrease)/increase in cash and cash equivalents	( 1,169)	31,248
Cash and cash equivalents at beginning of the year	67,935	36,687
Cash and cash equivalents at end of the year	66,766	67,935
Cash and cash equivalents at end of the year	<u> </u>	<u> </u>

The accompanying notes form an integral part of the financial statements.

Group Statement of Changes in Stockholders' Equity Year ended December 31, 2005

	Share capital	Capital reserves	Fair value reserves	Reserve for own shares	Retained profits	Parent company Stockholders'	Minority interest	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000	<b>equity</b> \$'000	\$'000	\$'000
Balances at December 31, 2003 As previously reported	605,622	338,560	46,393	-	665,015	1,655,590	19,015	1,674,605
Effect of consolidation of GCLEIT Restated balances at December 31, 2003	605,622	338,560	46,393	( <u>90,215</u> ) ( <u>90,215</u> )	( <u>4,307</u> ) 660,708	( <u>94,522</u> ) 1,561,068	19,015	( <u>94,522</u> ) 1,580,083
Restated profit for the year	-	-	-	-	358,293	358,293	8,236	366,529*
Appropriation in respect of bonus shares issued by subsidiary	-	12,460	-	-	(12,460)	-	-	-
Dividends paid	-	-	-	-	(68,368)	( 68,368)**	-	( 68,368)
Deferred tax on property, plant, and equipment	-	( 607)	-	-	-	( 607)	-	( 607)*
Gain on disposal of property, plant, and equipment transferred	-	462	-	-	( 462)	-	-	-
Transfer to reserve in subsidiary	-	244	( 244)	-	-	-	-	-
Gain on revaluation of buildings	-	27,240	-	-	-	27,240	-	27,240*
Change in fair value of investments	-	-	54,263	-	-	54,263	-	54,263*
Currency translation differences on foreign Subsidiaries	-	9,119	-	-	-	9,119	6,205	15,324*
Own shares sold by Gleaner Company Limited Employee Investment Trust (GCLEIT)	-	-	-	6,139	-	6,139	-	6,139
Restated balances at December 31, 2004	605,622	387,478	100,412	( <u>84,076</u> )	937,711	1,947,147	33,456	1,980,603

<sup>\*</sup> Total gains recognised for the year amounted to \$188,495,000 (2004: \$462,749,000) for the group and \$217,247,000 (2004: \$461,363,000) for the company.

<sup>\*\*</sup> Restated

The accompanying notes form an integral part of the financial statements.

Group Statement of Changes in Stockholders' Equity Year ended December 31, 2005 (Cont'd)

ear ended December 31, 2005 (Cont'd)	Share capital	Capital reserves	Fair value reserves	Reserve for own shares	Retained profits	Parent company stockholders'	Minority interest	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000	<b>equity</b> \$'000	\$'000	\$'000
Restated balances at December 31, 2004	605,622	387,478	100,412	( 84,076)	937,711	1,947,147	33,456	1,980,603
Profit for the year	-	-	-	-	186,631	186,631	( 7,176)	179,455*
Dividends paid (gross)	-	-	-	-	( 80,645)	(80,645)	-	(80,645)
Deferred tax on property, plant, and equipment	-	(7,163)	-	-	-	( 7,163)	-	( 7,163)*
Gain on disposal of property, plant, and equipment transferred	-	504	-	-	( 504)	-	-	-
Gain on revaluation of buildings	-	21,490	-	-	-	21,490	-	21,490*
Change in fair value of investments	_	_	(10,443)	_	_	( 10,443)	-	(10,443)*
Currency translation differences on foreign Subsidiaries	-	25,252	-	-	-	25,252	(20,096)	5,156*
Own shares acquired by Gleaner Company Limited Employee Investment Trust (GCLEIT)	-	-	-	( 58,613)	-	( 58,613)	-	( 58,613)
Own shares sold by Gleaner Company Limited Employee Investment Trust (GCLEIT)			=	13,324		13,324		13,324
Balances at December 31, 2005	605,622	<u>427,561</u>	89,969	( <u>129,365</u> )	1,043,193	<u>2,036,980</u>	6,184	2,043,164
Retained in the financial statements of: The Company Subsidiary companies	605,622	255,919 <u>171,642</u>	87,708 2,261	- ( <u>129,365</u> )	1,003,058 40,135	1,952,307 <u>84,673</u>		
Balances at December 31, 2005	605,622	<u>427,561</u>	<u>89,969</u>	( <u>129,365</u> )	1,043,193	<u>2,036,980</u>		
The Company Subsidiary companies	605,622	241,592 145,886	99,419 993	- ( <u>84,076</u> )	876,143 61,568	1,822,776 124,371		
Restated Balances at December 31, 2004	605,622	<u>387,478</u>	100,412	( <u>84,076</u> )	937,711	<u>1,947,147</u>		

<sup>\*</sup> Total gains recognised for the year amounted to \$188,495,000 (2004: \$462,749,000) for the group and \$217,247,000 (2004: \$461,363,000) for the company. The accompanying notes form an integral part of the financial statements.

#### **Notes to the Financial Report**

We hereby present the Report of the Group for the year ended December 31, 2005.

#### 1. Segment Reporting

Segment information is presented in respect of the Group's business segments. The primary format for business segments is based on the Group's management and internal reporting structure.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly income-earning assets and revenue.

Segment capital expenditure is the total cost incurred during the year to acquire segment assets that are expected to be used for more than one period.

## (a) Business segments

The main business segments of the Group comprise:

2	()	()	ľ

	Media	<b>Books and</b>		
	Service	<b>Stationery</b>	Other	Total
Turnover	<b>\$'000</b> 2,632,644	<b>\$'000</b> 612,540	<b>\$'000</b> 46,054	<b>\$'000</b> 3,291,238
Cost of sales	(1,343,175)	(436,490)	(20,461)	( <u>1,800,126</u> )
Gross profit	$\frac{(1,3+3,175)}{1,289,469}$	176,050	25,593	1,491,112
•			•	
Other operating income	170,932 1,460,401	13,809 189,859	<u>6,343</u> 31,936	191,084 1,682,196
Employees benefit asset	46,100	1,166	-	47,266
Employees belieffe asset	1,506,501	191,025	31,936	1,729,462
Expenses				
Distribution costs	( 339,056)	( 85,059)	-	( 424,115)
Administration expenses	( 500,491)	( 54,761)	(17,290)	( 572,542)
Other operating expenses	( <u>412,958</u> )	( <u>29,997</u> )	( <u>659</u> )	( <u>443,614</u> )
	253,996	21,208	13,987	289,191
Pension costs	(1,224)	( <u>1,218</u> )	-	(
Profit from operations	252,772	19,990	13,987	286,749
Finance costs	(18,945)	(_3,113)	(35)	(_22,093)
Profit before taxation	233,827	16,877	13,952	264,656
Taxation	( <u>73,188</u> )	( <u>8,339</u> )	( <u>3,674</u> )	( <u>85,201</u> )
Segment results	_160,639	<u>8,538</u>	10,278	179,455
Minority interest			<del></del>	7,176
Net profit attributable to stockholders				
of the parent company				<u>186,631</u>
Segment assets	<u>2,634,482</u>	<u>345,359</u>	<u>82,445</u>	3,062,286
Segment liabilities	921,192	<u>78,088</u>	<u>19,842</u>	1,019,122
Capital expenditure	<u>89,296</u>	<u>2,974</u>	<u>13,555</u>	105,825
Depreciation and amortisation	80,904	<u>7,986</u>	<u>3,455</u>	92,345
Other non-cash items	( <u>127,627</u> )	( <u>5,705</u> )	( <u>2,634</u> )	( <u>135,966</u> )

#### **Notes to the Financial Report (Cont'd)**

#### (b) Business segments:

2004

	Media <u>Service</u>	Books and Stationery	<u>Other</u>	<u>Total</u>
	\$'000	\$'000	\$'000	\$'000
Turnover	2,361,409	542,880	34,348	2,938,637
Cost of sales	( <u>1,213,472</u> )	( <u>382,599</u> )	( <u>15,722</u> )	( <u>1,611,793</u> )
Gross profit	1,147,937	160,281	18,626	1,326,844
Other operating income	266,850 1,414,787	17,909 178,190	9,297 27,923	294,056 1,620,900
Employee Benefit Asset	216,400 1,631,187	7,746 185,936	27,923	224,146 1,845,046
Expenses				
Distribution costs	( 320,644)	( 67,548)	-	( 388,192)
Administration expenses	( 435,381)	(61,819)	( 16,335)	( 513,535)
Other operating expenses	( <u>357,748</u> )	( <u>26,548</u> )	( <u>109</u> )	<u>( 384,405</u> )
Danaian agata	517,414	30,021	11,479	558,914
Pension costs  Profit from operation	( 1,127) 516,287	( <u>1,186</u> ) 28,835	11,479	( <u>2,313</u> ) 556,601
Profit from operation	310,287	28,833	11,479	330,001
Finance costs	( <u>24,951</u> )	( <u>932</u> )	( <u>16</u> )	( <u>25,899</u> )
Profit before taxation	491,336	27,903	11,463	530,702
Taxation	( <u>149,520</u> )	( <u>10,380</u> )	( <u>4,273</u> )	( <u>164,173</u> )
Segment results	341,816	<u>17,523</u>	<u>7,190</u>	366,529
Minority interest				( <u>8,236</u> )
Net profit attributable to stockholders of the parent company				358,293
Segment assets	<u>2,638,134</u>	<u>364,986</u>	<u>88,865</u>	<u>3,091,985</u>
Segment liabilities	956,231	119,782	35,369	1,111,382
Capital expenditure	80,799	11,069	53,887	145,755
Depreciation and amortisation	66,948	<u>9,893</u>	50,694	<u>127,535</u>
Other non-cash items	( <u>319,102</u> )	( <u>6,114</u> )	( <u>8,456</u> )	( <u>333,672</u> )

- 2. The Group Financial Accounts for the year ended December 31, 2005; show, before taxation, a profit of approximately \$265M (2004: \$531M); a decline of approximately 50% below the previous year.
- 3. The Group Profit, after taxation and minority interest, for the twelve months of 2005 was approximately \$187M compared with a profit of approximately \$358M for the same period of 2004.

The passage of two hurricanes, Dennis and Emily, in July of 2005 has significantly affected the Company's operations and profits. These events not only resulted in loss of revenue but also drove up the Company's costs.

Increases in fuel prices, electricity rates and overall inflation in the country have also negatively affected your Company's performance during the third quarter.

4. Reconciliation of net profit: -

	(\$M)
Net profit for year as previously reported (4 <sup>th</sup> quarter results)	227
Consolidation of The Gleaner Company Limited Employees Investment Trust as a special purpose entry	( 15)
Changes in tax provision and miscellaneous adjustments	( 4)
2004 amortisation of GV Media Group intangibles adjusted in current year's profit	( <u>21</u> ) <b>187</b>

- 5. In comparing the financial statements for the year ended December 31, 2005, with those of previous year, the following should be noted:
  - a. Employee benefits asset of \$47M (2004: \$224M) represents a portion of the surplus in the pension scheme which, in accordance with IAS 19, has been credited to the profit and loss account. The surplus is, however, not available to the Group as it represents future economic benefits to be derived from the reduction in the company's contribution to the pension scheme.
  - b. In May 2004, a wholly owned subsidiary, GV Media Group Limited (formerly The Gleaner Company UK Limited), purchased full ownership of the Voice Group of Companies which publish Britain's best known and largest ethnic newspapers.

The results of the Voice Group are included in this twelve month accounts and have materially affected the Group's Revenue and Administrative Expenses.

There were no other significant changes to the Group's operations for the year under review.

- 6. The Group Financial Statements for the twelve months ended December 31, 2005, include the Company's twelve (2004: twelve) subsidiaries Associated Enterprise Limited, Popular Printers Limited, Sangster's Book Stores Limited, The Book Shop Limited, The Gleaner Online Limited, Selectco Publications Limited, Independent Radio Company Limited, Creek Investment Limited (formerly Beckford's Auto Supplies Limited) and overseas subsidiaries, The Gleaner Company U.S.A. Limited, The Gleaner Company (Canada) Incorporated, GV Media Group Limited (formerly The Gleaner Company UK Limited), and The Voice Group and the consolidation of The Gleaner Company Limited Employees Investment Trust as a special purpose entity.
- 7. The revenue represents sales by the Group before commission payable but excluding returns.
- 8. The calculations of earnings (EPS) for 2005 and 2004 (after taxation) per stock unit are arrived at by dividing profit after taxation by 1,211,243,827 stock units which is the number of stock units in issue at December 31, each year. Stock units in issue include shares totalling 74,671,814 (2004:71,114,366) held by the Gleaner Company Limited Employees Investment Trust and the EPS is also shown after the deduction of these units.
- 9. The financial statements comply with International Financial Reporting Standards.
- 10. On February 28, 2005, the Archives of the Gleaner, dating back to 1834, were made available on the Internet.

The Gleaner has joined top newspapers such as the Toronto Star in Canada, The London Times in the United Kingdom, The Washington Post and the New York Times in the United States having Archives on the Internet.

Readers may access the Archive, www.Gleaner.NewspaperArchive.com, by paying the requisite subscription fee.

#### **Notes to the Financial Report (Cont'd)**

- 11. The installation of a new Editorial System (SCOOP) has helped to improve the management, production and storage of pages.
  - An additional press unit was added in July 2005, and which will increase the press' capacity to print colour and reduce the number of press runs that would otherwise be required to meet the demand for additional colour.
- 12. In April 2005, The Gleaner concluded an agreement with Radio Jamaica Limited for the sale of 20% of the ordinary shares of GV Media Group Limited at a price of £226,000, plus a participation on a pro rata basis, in loans to the Company for the purchase and refinancing of the Voice Group.
- 13. The Group in April 2005 acquired an additional 1.8M shares in Independent Radio Company Limited. This increased the Group's shareholding in the Company from 56% to approximately 65%.

#### **Dividends and Stock Prices**

An Interim Ordinary Dividend of 3.5 cents per stock unit was paid on March 11, 2005 to stockholders on record at February 28, 2005.

A 2nd Interim Ordinary Dividend of 3.5 cents per stock unit was paid on September 28, 2005 to stockholders on record at September 14, 2005.

The closing bid price of the Company's stock on the Jamaica Stock Exchange at December 31, 2005, was \$2.62 compared to the opening bid price at January 1, 2005, of \$2.61.

#### Libel Cases

The Company's lawyers advised that they are of the opinion that the provision made in the Company's accounts is a reasonable provision for the purpose of covering all reasonable and probable judgements and costs for existing libel actions against the Company.

On behalf of the Board

Hon. O. F. Clarke, O.J.

De Beach

**Chairman and Managing Director** 

C. R. Bourne Company Secretary