## THE GLEANER COMPANY LIMITED

## Balance Sheets <br> December 31, 2005

## Assets

Property, plant and equip
Intangible assets
Employees benefit asset
Long-term receivables
Investment in subsidiarie
Investment in associates
Investments
Deferred tax assets
Total non-current assets
Cash and cash equivalents
Trade and other receivables
Prepayments
Taxation recoverable
Inventories and goods-in-transit
Securities purchased under agreements for resale

Total current assets

## Total Assets

Stockholders' equity
Share capital
Reserves
Total equity attributable to equity holders of the parent

MINORITY INTEREST
Total equity
Long-term liabilities
Employees benefit obligation
Deferred tax liabilities
Total non-current liabilities
Bank overdraft
Trade and other payables
Taxation

| 66,766 | 67,935 |
| ---: | ---: |
| 534,377 | 535,979 |
| 18,660 | 32,417 |
| 7,348 | 10,657 |
| 238,320 | 241,219 |
| 327,228 | $\underline{348,279}$ |
| $\mathbf{1 , 1 9 2 , 6 9 9}$ | $\underline{1,236,486}$ |


| 21,605 | 13,834 |
| ---: | ---: |
| 989,598 | 862,875 |
| 18,660 | 20,487 |
| - | - |
| 45,484 | 89,610 |
| 260,428 | $\underline{268,499}$ |
| $\underline{1,335,775}$ | $\underline{1,255,305}$ |
| $\underline{\underline{\mathbf{2 , 6 1 6}}}$ |  |
|  | $\underline{\underline{\mathbf{2 , 4 9 6}}, \mathbf{4 9 7 , 5 5 7}}$ |

Current portion of long-term liabilities

Deferred income
Total current liabilities

## Total liabilities

Total equity and liabilities

| 49,169 |
| ---: |
| 50,700 |
| 254,425 |
| 354,294 |
| 10,931 |
| 557,416 |
| 61,548 |
| 23,821 |
| 11,112 |
| 664,828 |
| $\mathbf{1 , 0 1 9 , 1 2 2}$ |
| $\mathbf{3 , 0 6 2 , 2 8 6}$ |


| 116,125 | 49,169 | 63,819 |
| ---: | ---: | ---: |
| 41,300 | 50,700 | 41,300 |
| 270,724 | $\underline{248,508}$ | $\underline{248,380}$ |
| 428,149 | $\underline{348,377}$ | $\underline{353,499}$ |
| 5,815 | - | - |
| 504,782 | 286,853 | 295,515 |
| 136,875 | 5,538 | 2,201 |
| 25,595 | 23,821 | 23,566 |
| 10,166 | - | - |
| $\mathbf{6 8 3 , 2 3 3}$ | $\underline{316,212}$ | $\underline{321,282}$ |
| $\mathbf{1 , 1 1 1 , 3 8 2}$ | $\underline{\mathbf{6 6 4 , 5 8 9}}$ | $\underline{\mathbf{6 7 4 , 7 8 1}}$ |
| $\underline{\underline{\mathbf{3 , 0 9 1 , 9 1}}}$ | $\underline{\mathbf{2 , 6 1 6 , 8 9 6}}$ | $\underline{\mathbf{2 , 4 9 7 , 5 5 7}}$ |

[^0]The accompanying notes form an integral part of the financial statements.

## THE GLEANER COMPANY LIMITED

Group Profit and Loss Account
Year ended December 31, 2005

|  | Notes | $\underline{2005}$ | $\frac{2004^{*}}{\$ ’ 000}$ |
| :---: | :---: | :---: | :---: |
| Revenue <br> Cost of sales | 1,7 | $\begin{gathered} 3,291,238 \\ (1,800,126) \end{gathered}$ | $\begin{gathered} 2,938,637 \\ (1,611,793) \end{gathered}$ |
| Gross profit |  | 1,491,112 | 1,326,844 |
| Other operating income Employees benefit asset | 5(a) | $\begin{array}{r} 191,084 \\ 47,266 \\ \hline 1,729,462 \\ \hline \end{array}$ | $\begin{array}{r} 294,056 \\ 224,146 \\ \hline 1,845,046 \\ \hline \end{array}$ |
| Distribution costs <br> Administration expenses Other operating expenses Pension costs |  | $\begin{array}{r} \left(\begin{array}{r} 424,115) \\ ( \\ ( \\ (422,542) \\ ( \\ ( \end{array} \quad 2,442\right) \end{array}$ | $\begin{array}{r} \left(\begin{array}{r} 388,192) \\ ( \\ ( \\ (313,535) \\ ( \\ \left(\begin{array}{r} 2,313 \end{array}\right) \\ \hline \end{array}\right) \end{array}$ |
|  |  | $(\underline{1,442,713)}$ | $(1,288,445)$ |
| Profit from operations |  | 286,749 | 556,601 |
| Finance costs |  | ( 22,093) | ( 25,899) |
| Profit before taxation Taxation | 2 | $\begin{array}{r} 264,656 \\ (\quad 85,201) \\ \hline \end{array}$ | $\begin{array}{r} 530,702 \\ (164,173) \end{array}$ |
| Profit for the year |  | 179,455 | 366,529 |
| Attributable to: <br> Parent company Stockholders** Minority interest |  | $\begin{gathered} 186,631 \\ \left(\begin{array}{c} 7,176 \end{array}\right) \\ \underline{\underline{179,455}} \end{gathered}$ | $\begin{array}{r} 358,293 \\ \hline 8,236 \\ \hline \underline{366,529} \\ \hline \end{array}$ |
| **Dealt with in the financial statements of: Parent company Subsidiary companies |  | $\begin{gathered} 211,701 \\ (\quad 25,070) \\ \hline \end{gathered}$ | $\begin{array}{r} 381,066 \\ (\quad 22,773) \\ \hline \end{array}$ |
|  | 3 | $\xlongequal{186,631}$ | $\underline{\underline{358,293}}$ |
| Earnings per stock unit: <br> Based on stock units in issued After exclusion of stocks held by GCLEIT | 8 | $\begin{aligned} & 15.41 \Phi \\ & 16.42 \Phi \end{aligned}$ | $\begin{aligned} & 29.58 \Varangle \\ & 31.52 \Phi \end{aligned}$ |

[^1]The accompanying notes form an integral part of the financial statements.

## THE GLEANER COMPANY LIMITED

Group Statement of Cash Flows
Year ended December 31, 2005

|  | $\underline{2005}$ | $\underline{2004}$ |
| :---: | :---: | :---: |
|  | \$'000 | \$'000 |
| Cash flows from operating activities |  |  |
| Profit attributable to stockholders | 186,631 | 358,293 |
| Adjustments to reconcile profit to net cash provided by operating activities: |  |  |
| Depreciation and amortisation | 92,345 | 127,535 |
| Deferred taxation, net | $(3,848)$ | 59,816 |
| Employees benefit asset, net | $(47,266)$ | $(215,232)$ |
| Gain on disposal of property, plant and equipment | $(4,206)$ | $(6,867)$ |
| Net unrealised exchange gains | $(60,217)$ | $(43,563)$ |
| Gain on disposal of investments | $(35,047)$ | $(119,740)$ |
| Minority interest's share of profit | 7,176 | $(8,236)$ |
| Interest income | $(88,119)$ | $(71,670)$ |
| Interest expense | 22,093 | 25,899 |
| Taxation | 89,049 | 104,357 |
|  | 158,591 | 210,592 |
| (Increase)/decrease in current assets: |  |  |
| Tax paid | $(99,458)$ | ( 83,715) |
| Interest paid | $(15,341)$ | ( 25,535) |
| Interest received | 83,046 | 82,934 |
| Trade and other receivables | 7,410 | ( 9,546) |
| Prepayments | 13,757 | $(7,325)$ |
| Inventories and goods-in-transit | 2,899 | 713 |
| Securities purchased under agreements for resale | 21,051 | 210,824 |
| Increase/(decrease) in current liabilities: |  |  |
| Trade and other payables | 52,091 | 291,528 |
| Deferred income | 946 | 5,194 |
| Net cash provided by operating activities | 224,992 | 675,664 |
| Cash flows from investing activities |  |  |
| Exchange gain on investments, goodwill and property, plant and equipment | - | ( 958) |
| Additions to property, plant and equipment | $(105,825)$ | $(145,755)$ |
| Property, plant equipment acquired on purchase of subsidiary | - | $(16,854)$ |
| Intangible assets acquired on purchase of subsidiary | - | $(434,834)$ |
| Goodwill arising on purchase of subsidiary | - | $(18,424)$ |
| Proceeds from disposal of investments and property, plant and equipment | 41,557 | 149,705 |
| Investments | 28,123 | $(246,230)$ |
| Minority interest | ( 27,272) | 14,441 |
| Net cash used by investing activities | $(63,417)$ | $(\underline{698,909})$ |
| Cash flows from financing activities |  |  |
| Bank overdraft | 5,116 | 1,439 |
| Long-term receivable | ( 2,777) | 3,870 |
| Long-term liabilities | $(84,438)$ | 117,552 |
| Dividends paid | $(80,645)$ | $(68,368)$ |
| Net cash (used)/provided by financing activities | $(\underline{162,744)}$ | 54,493 |
| Net (decrease)/increase in cash and cash equivalents | $(1,169)$ | 31,248 |
| Cash and cash equivalents at beginning of the year | 67,935 | 36,687 |
| Cash and cash equivalents at end of the year | 66,766 | 67,935 |

The accompanying notes form an integral part of the financial statements.

## THE GLEANER COMPANY LIMITED

Group Statement of Changes in Stockholders' Equity
Year ended December 31, 2005

|  | Share capital | Capital reserves | Fair value reserves | Reserve for own shares | Retained profits | Parent company Stockholders' equity | Minority interest | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$'000 | \$’000 | \$'000 | \$'000 | \$'000 | \$’000 | \$’000 | \$'000 |
| Balances at December 31, 2003 |  |  |  |  |  |  |  |  |
| As previously reported | 605,622 | 338,560 | 46,393 | - | 665,015 | 1,655,590 | 19,015 | 1,674,605 |
| Effect of consolidation of GCLEIT | - | - | - | $(90,215)$ | $(4,307)$ | $(94,522)$ | - | ( 94,522) |
| Restated balances at December 31, 2003 | 605,622 | 338,560 | 46,393 | $(90,215)$ | 660,708 | 1,561,068 | 19,015 | 1,580,083 |
| Restated profit for the year | - | - | - | - | 358,293 | 358,293 | 8,236 | 366,529* |
| Appropriation in respect of bonus shares issued by subsidiary | - | 12,460 | - | - | $(12,460)$ | - | - | - |
| Dividends paid | - | - | - | - | $(68,368)$ | $(68,368) * *$ | - | $(68,368)$ |
| Deferred tax on property, plant, and equipment | - | ( 607) | - | - | - | ( 607) | - | ( 607) * |
| Gain on disposal of property, plant, and equipment transferred | - | 462 | - | - | ( 462) | - | - | - |
| Transfer to reserve in subsidiary | - | 244 | ( 244) | - | - | - | - | - |
| Gain on revaluation of buildings | - | 27,240 | - | - | - | 27,240 | - | 27,240* |
| Change in fair value of investments | - | - | 54,263 | - | - | 54,263 | - | 54,263* |
| Currency translation differences on foreign Subsidiaries | - | 9,119 | - | - | - | 9,119 | 6,205 | 15,324* |
| Own shares sold by Gleaner Company Limited Employee Investment Trust (GCLEIT) | - | - | - | 6,139 | - | 6,139 | - | 6,139 |
| Restated balances at December 31, 2004 | $\underline{\underline{605,622}}$ | $\underline{\underline{387,478}}$ | $\underline{\underline{100,412}}$ | ( $\overline{\text { 84,076 }}$ ) | $\underline{\underline{937,711}}$ | $\underline{\underline{1,947,147}}$ | $\underline{\underline{33,456}}$ | 1,980,603 |

* Total gains recognised for the year amounted to $\$ 188,495,000$ (2004: $\$ 462,749,000$ ) for the group and $\$ 217,247,000(2004: \$ 461,363,000)$ for the company. ** Restated
The accompanying notes form an integral part of the financial statements.

THE GLEANER COMPANY LIMITED

| Group Statement of Changes in Stockholders' Equity Year ended December 31, 2005 (Cont'd) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital $\$ ’ 000$ | Capital reserves \$’000 | Fair value reserves \$’000 | Reserve for own shares \$’000 | Retained profits $\$ ’ 000$ | Parent company stockholders' equity \$'000 | Minority interest $\$ ’ 000$ | Total equity $\$ ’ 000$ |
| Restated balances at December 31, 2004 | 605,622 | 387,478 | 100,412 | $(84,076)$ | 937,711 | 1,947,147 | 33,456 | 1,980,603 |
| Profit for the year | - | - | - | - | 186,631 | 186,631 | $(7,176)$ | 179,455* |
| Dividends paid (gross) | - | - | - | - | $(80,645)$ | $(80,645)$ | - | $(80,645)$ |
| Deferred tax on property, plant, and equipment | - | $(7,163)$ | - | - | - | $(7,163)$ | - | $(7,163) *$ |
| Gain on disposal of property, plant, and equipment transferred | - | 504 | - | - | ( 504) | - | - | - |
| Gain on revaluation of buildings | - | 21,490 | - | - | - | 21,490 | - | 21,490* |
| Change in fair value of investments | - | - | $(10,443)$ | - | - | $(10,443)$ | - | $(10,443) *$ |
| Currency translation differences on foreign Subsidiaries | - | 25,252 | - | - | - | 25,252 | $(20,096)$ | 5,156* |
| Own shares acquired by Gleaner Company Limited Employee Investment Trust (GCLEIT) | - | - | - | $(58,613)$ | - | $(58,613)$ | - | ( 58,613) |
| Own shares sold by Gleaner Company Limited Employee Investment Trust (GCLEIT) | - | - - | - - | 13,324 | - - | 13,324 | - | 13,324 |
| Balances at December 31, 2005 | 605,622 | 427,561 | 89,969 | $(129,365)$ | $\underline{1,043,193}$ | $\underline{2,036,980}$ | 6,184 | $\underline{\underline{2,043,164}}$ |
| Retained in the financial statements of: <br> The Company <br> Subsidiary companies | 605,622 | $\begin{array}{r} 255,919 \\ 171,642 \\ \hline \end{array}$ | $\begin{array}{r} 87,708 \\ 2,261 \\ \hline \end{array}$ | $(129,365)$ | $\begin{array}{r} 1,003,058 \\ 40,135 \\ \hline \end{array}$ | $\begin{array}{r} 1,952,307 \\ 84,673 \\ \hline \end{array}$ |  |  |
| Balances at December 31, 2005 | 605,622 | 427,561 | 89,969 | $(\underline{129,365})$ | $\underline{\underline{1,043,193}}$ | $\underline{\underline{2,036,980}}$ |  |  |
| The Company Subsidiary companies | 605,622 | $\begin{aligned} & 241,592 \\ & 145,886 \\ & \hline \end{aligned}$ | $\begin{array}{r} 99,419 \\ 993 \\ \hline \end{array}$ | $(84,076)$ | $\begin{array}{r} 876,143 \\ 61,568 \\ \hline \end{array}$ | $\begin{array}{r} 1,822,776 \\ 124,371 \\ \hline \end{array}$ |  |  |
| Restated Balances at December 31, 2004 | 605,622 | 387,478 | $\underline{\underline{100,412}}$ | ( 84,076) | 937,711 | $\underline{\text { 1,947,147 }}$ |  |  |

* Total gains recognised for the year amounted to $\$ 188,495,000$ (2004: $\$ 462,749,000$ ) for the group and $\$ 217,247,000(2004: \$ 461,363,000)$ for the company. The accompanying notes form an integral part of the financial statements.


## Notes to the Financial Report

We hereby present the Report of the Group for the year ended December 31, 2005.

1. Segment Reporting

Segment information is presented in respect of the Group's business segments. The primary format for business segments is based on the Group's management and internal reporting structure.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly income-earning assets and revenue.

Segment capital expenditure is the total cost incurred during the year to acquire segment assets that are expected to be used for more than one period.
(a) Business segments

The main business segments of the Group comprise:

|  | Media Service $\$ \mathbf{0 0 0}$ | Books and Stationery \$’000 | $\frac{\text { Other }}{\$ ’ 000}$ | $\begin{aligned} & \text { Total } \\ & \$ ’ 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Turnover | 2,632,644 | 612,540 | 46,054 | 3,291,238 |
| Cost of sales | $(1,343,175)$ | $(436,490)$ | $(20,461)$ | $(1,800,126)$ |
| Gross profit | 1,289,469 | 176,050 | 25,593 | 1,491,112 |
| Other operating income | 170,932 | 13,809 | 6,343 | 191,084 |
|  | 1,460,401 | 189,859 | 31,936 | 1,682,196 |
| Employees benefit asset | 46,100 | 1,166 | - | 47,266 |
|  | 1,506,501 | 191,025 | 31,936 | 1,729,462 |
| Expenses |  |  |  |  |
| Distribution costs | ( 339,056) | $(85,059)$ | - | ( 424,115) |
| Administration expenses | ( 500,491) | $(54,761)$ | $(17,290)$ | ( 572,542) |
| Other operating expenses | ( 412,958) | $(29,997)$ | ( 659) | ( 443,614) |
|  | 253,996 | 21,208 | 13,987 | 289,191 |
| Pension costs | ( 1,224) | $(1,218)$ | - | $(\quad 2,442)$ |
| Profit from operations | 252,772 | 19,990 | 13,987 | 286,749 |
| Finance costs | ( 18,945) | $(3,113)$ | ( 35) | ( 22,093) |
| Profit before taxation | 233,827 | 16,877 | 13,952 | 264,656 |
| Taxation | $(\quad 73,188)$ | $(8,339)$ | $(3,674)$ | $(85,201)$ |
| Segment results | 160,639 | 8,538 | 10,278 | 179,455 |
| Minority interest |  |  |  | 7,176 |
| Net profit attributable to stockholders of the parent company |  |  |  | 186,631 |
| Segment assets | $\underline{\underline{2}, 634,482}$ | 345,359 | 82,445 | $\underline{\underline{3}, 062,286}$ |
| Segment liabilities | 921,192 | 78,088 | $\underline{\underline{19,842}}$ | 1,019,122 |
| Capital expenditure | 89,296 | 2,974 | $\underline{\underline{13,555}}$ | 105,825 |
| Depreciation and amortisation | 80,904 | 7,986 | 3,455 | 92,345 |
| Other non-cash items | ( 127,627) | $(5,705)$ | $(2,634)$ | ( 135,966) |

## Notes to the Financial Report (Cont'd)

## (b) Business segments:

2004

|  | Media <br> Service | Books and <br> Stationery | $\underline{\text { Other }}$ | $\underline{\text { Total }}$ |
| :--- | :---: | :---: | :---: | :---: |
|  | \$'000 |  |  |  |

2. The Group Financial Accounts for the year ended December 31, 2005; show, before taxation, a profit of approximately \$265M (2004: \$531M); a decline of approximately $50 \%$ below the previous year.
3. The Group Profit, after taxation and minority interest, for the twelve months of 2005 was approximately $\$ 187 \mathrm{M}$ compared with a profit of approximately $\$ 358 \mathrm{M}$ for the same period of 2004.

The passage of two hurricanes, Dennis and Emily, in July of 2005 has significantly affected the Company's operations and profits. These events not only resulted in loss of revenue but also drove up the Company's costs.

Increases in fuel prices, electricity rates and overall inflation in the country have also negatively affected your Company's performance during the third quarter.

## Notes to the Financial Report (Cont'd)

4. Reconciliation of net profit: -
Net profit for year as previously reported ( $4^{\text {th }}$ quarter results) ..... 227
Consolidation of The Gleaner Company Limited Employees Investment Trust as a special purpose entry ..... ( 15)
Changes in tax provision and miscellaneous adjustments ..... ( 4 )2004 amortisation of GV Media Group intangibles adjustedin current year's profit(21)
5. In comparing the financial statements for the year ended December 31, 2005, with those of previous year, the following should be noted: -
a. Employee benefits asset of $\$ 47 \mathrm{M}$ (2004: $\$ 224 \mathrm{M}$ ) represents a portion of the surplus in the pension scheme which, in accordance with IAS 19, has been credited to the profit and loss account. The surplus is, however, not available to the Group as it represents future economic benefits to be derived from the reduction in the company's contribution to the pension scheme.
b. In May 2004, a wholly owned subsidiary, GV Media Group Limited (formerly The Gleaner Company UK Limited), purchased full ownership of the Voice Group of Companies which publish Britain's best known and largest ethnic newspapers.

The results of the Voice Group are included in this twelve month accounts and have materially affected the Group's Revenue and Administrative Expenses.

There were no other significant changes to the Group's operations for the year under review.
6. The Group Financial Statements for the twelve months ended December 31, 2005, include the Company’s twelve (2004: twelve) subsidiaries - Associated Enterprise Limited, Popular Printers Limited, Sangster’s Book Stores Limited, The Book Shop Limited, The Gleaner Online Limited, Selectco Publications Limited, Independent Radio Company Limited, Creek Investment Limited (formerly Beckford's Auto Supplies Limited) and overseas subsidiaries, The Gleaner Company U.S.A. Limited, The Gleaner Company (Canada) Incorporated, GV Media Group Limited (formerly The Gleaner Company UK Limited), and The Voice Group and the consolidation of The Gleaner Company Limited Employees Investment Trust as a special purpose entity.
7. The revenue represents sales by the Group before commission payable but excluding returns.
8. The calculations of earnings (EPS) for 2005 and 2004 (after taxation) per stock unit are arrived at by dividing profit after taxation by $1,211,243,827$ stock units which is the number of stock units in issue at December 31, each year. Stock units in issue include shares totalling $74,671,814(2004: 71,114,366)$ held by the Gleaner Company Limited Employees Investment Trust and the EPS is also shown after the deduction of these units.
9. The financial statements comply with International Financial Reporting Standards.
10. On February 28, 2005, the Archives of the Gleaner, dating back to 1834, were made available on the Internet.

The Gleaner has joined top newspapers such as the Toronto Star in Canada, The London Times in the United Kingdom, The Washington Post and the New York Times in the United States having Archives on the Internet.

Readers may access the Archive, www.Gleaner.NewspaperArchive.com, by paying the requisite subscription fee.

## Notes to the Financial Report (Cont'd)

11. The installation of a new Editorial System (SCOOP) has helped to improve the management, production and storage of pages.

An additional press unit was added in July 2005, and which will increase the press' capacity to print colour and reduce the number of press runs that would otherwise be required to meet the demand for additional colour.
12. In April 2005, The Gleaner concluded an agreement with Radio Jamaica Limited for the sale of $20 \%$ of the ordinary shares of GV Media Group Limited at a price of $£ 226,000$, plus a participation on a pro rata basis, in loans to the Company for the purchase and refinancing of the Voice Group.
13. The Group in April 2005 acquired an additional 1.8M shares in Independent Radio Company Limited. This increased the Group's shareholding in the Company from $56 \%$ to approximately $65 \%$.

## Dividends and Stock Prices

An Interim Ordinary Dividend of 3.5 cents per stock unit was paid on March 11, 2005 to stockholders on record at February 28, 2005.

A 2nd Interim Ordinary Dividend of 3.5 cents per stock unit was paid on September 28, 2005 to stockholders on record at September 14, 2005.

The closing bid price of the Company's stock on the Jamaica Stock Exchange at December 31, 2005, was $\$ 2.62$ compared to the opening bid price at January 1, 2005, of $\$ 2.61$.

## Libel Cases

The Company's lawyers advised that they are of the opinion that the provision made in the Company's accounts is a reasonable provision for the purpose of covering all reasonable and probable judgements and costs for existing libel actions against the Company.

On behalf of the Board


Hon. O. F. Clarke, O.J.
Chairman and Managing Director

C. R. Bourne

Company Secretary


[^0]:    *Restated to conform with 2005 presentation

[^1]:    * Restated to conform with 2005 presentation
    **Restated

