

# **Unaudited Financial Results**

For the Second Quarter Ended 30 June, 2005

## CHAIRMAN'S STATEMENT

On behalf of our Board of Directors, I am pleased to present to our shareholders this report for the three month period ended 30 June 2005 - our second quarterly report as a publicly held company.

During the quarter, we continued to make adjustments to the structure of our business in order to strengthen our corporate governance and to improve the transparency of our decision-making.

We appointed Mr. Gary Peart as our Chief Executive Officer (CEO) with responsibility for growing our revenues and for increasing our profits. Mr. Peart brings fifteen years of experience in the financial services industry to our business, including several years in leadership positions at major financial organizations. The appointment of a CEO has separated my role as Chairman from that of CEO, which was previously combined.

Our Audit Committee has selected KPMG as our Internal Auditors and our Board of Directors has approved this selection. KPMG's involvement will provide professional, independent oversight for the monitoring and evaluation of our business risks and control environment.

Our Board of Directors has appointed BDO Jamaica as our new external auditors.

#### **Stock Market Performance**

This quarter, the share prices of most companies on the stock market declined. This is consistent with past trends for this time of the year, when investors typically adjust their portfolios. It is important for investors to select companies that will demonstrate growth over time.

#### **Performance Highlights**

Net interest income and other operating revenue generated for this quarter was \$193.3 million compared to \$131.9 million for the similar period in 2004. Our profit before tax for the quarter stood at \$81.1 million compared to \$54 million in 2004. We consider this to be a good second quarter performance in light of prevailing market conditions. Our year to date earnings per share was \$0.20 compared to \$0.15 for 2004.

#### Assets

There has been a 17.7% increase in our asset base since 31 December 2004 and a 10.3% increase since the first quarter ended 31 March 2005. This has resulted from a 28% increase in our investment portfolio from J\$4.6 billion at 31 December 2004 to J\$5.9 billion at 30 June 2005. The increase is a result of net appreciation in our investment asset values and the increase in capital raised from our recent Private Placement and Initial Public Offer. There has been a 42% increase in our loans and other receivables.

### Liabilities

There was an increase in our Repo liabilities of approximately J\$766 million during this quarter. Our loan balance increased by approximately \$142 million or 7% over the balance at 31 December 2004. Our funds under management inclusive of our managed equity portfolio stood at \$14 billion compared to \$13.7 billion at June 2004 and \$12.2 billion at December 2004

#### Equity

Our equity base has grown significantly over the year ended 31 December 2004 from \$962 million to \$2.8 billion. This marks a growth in equity of \$1.84 billion, we consider this to be a solid capital base to launch the expansion of our business and our revenues.

Our capital to weighted assets ratio stood at 58% whilst the FSC benchmark is 10%. Our capital to total assets ratio stood at 14% whilst the FSC benchmark is 6%.

#### Revenues

Year to date net interest income and other operating revenues stood at \$413 million compared to \$301 million for 2004; this is an increase of \$112 million. Increases in our fee income of \$32 million, dividend income of \$7 million and gain on investment revaluation of \$114 million, respectively, contributed to our growth in revenues.

#### Expenses

Our administrative expenses at 30 June 2005 stood at \$185 million compared to \$78 million for the similar period in 2004. This was due to an increase in our staff complement (2005 -122 employees: 2004 – 61 employees).

Our overall results include a \$20 million write off of Dyoll shares as a result of that company's insolvency.

#### Profits

Our net profit for the period ended 30 June 2005 stood at \$236 million compared to \$184 million for the same period in 2004.

I take this opportunity to thank our management and staff for their continued dedication and hard work over this period, which has been vital to Mayberry's success.

Yours sincerely

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Konrad Berry Vice Chairman

## STATEMENT OF REVENUES AND EXPENSES

	UNAUDITED Quarter Ended 30 June 2005	<u>UNAUDITED</u> Year to Date 30 June 2005	UNAUDITED Quarter Ended 30 June 2004	<u>UNAUDITED</u> Year to Date 30 June 2004	AUDITED Year Ended 31 December 2004	
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	
Interest income	463,996	857,747	573,738	1,263,331	2,339,564	
Interest expense	(421,283)	(736,894)	(478,736)	(1,123,107)	(1,946,650)	
Net interest income	42,713	120,853	95,002	140,224	392,914	
Fees	40,907	65,834	23,456	33,996	66,584	
Dividend income	10,124	11,850	413	4,896	10,005	
Gain on sale of investments	65,211	129,270	75,503	151,727	117,536	
Gain/(Loss) on investment revaluation	33,984	77,077	(63,773)	(37,462)	166,180	
Other income	364	8,007	1,379	7,847	20,546	
Net interest income and other operating revenue	193,303	412,891	131,980	301,228	773,765	
Write off of Dyoll shares	-	(20,238)	-	-	-	
Administrative expenses	(112,190)	(184,927)	(77,970)	(124,033)	(376,501)	
Profit before taxation	81,113	207,726	54,010	177,195	397,264	
Taxation (charge)/credit (Note 1)	(2,738)	27,925	42,782	6,537	(18,880)	
Net Profit	78,375	235,651	96,792	183,732	378,384	
Weighted Average Number of Shares in Issue	1,095,294,583	1,095,294,583	856,250,000	856,250,000	856,250,000	
Earnings Per Share	\$0.07	\$0.22	\$0.11	\$0.21	\$0.44	
Diluted Earnings Per Share	\$0.065	\$0.20	\$0.08	\$0.15	\$0.31	



# MAYBERRY INVESTMENTS LIMITED

## **Unaudited Financial Results**

For the Second Quarter Ended 30 June, 2005 (Cont'd)

AS AT 30 JUNE 2005							
ASSETS							
Cash resources	152,041	41,444	37,230				
Loans and other receivables	627,685	68,004	441,727				
Interest receivable	365,118	569,764	604,376				
Capital management funds	2,240,429	1,696,254	1,992,743				
Investments	5,910,861	4,365,383	4,595,533				
Promissory notes	111,676	102,151	111,848				
Securities purchased under agreements to resell	9,740,161	12,020,872	8,539,198				
Taxation recoverable	-	9,792	-				
Property, plant and equipment	135,522	109,558	113,549				
TOTAL ASSETS	19,283,494	18,983,222	16,436,204				
LIABILITIES AND EQUITY							
LIABILITIES							
Bank overdraft	1,050	-	22,145				
Interest payable	282,254	318,794	338,640				
Loans	2,868,344	4,101,322	2,725,829				
Accounts payable	66,071	55,316	146,661				
Securities sold under agreements to repurchase	10,942,952	12,020,872	10,177,552				
Capital management fund obligation	2,240,429	1,696,254	1,992,743				
Deferred taxation (Note 2)	95,499	38,006	70,566				
	16,496,600	18,230,564	15,474,136				
EQUITY							
Share capital	120,115	85,625	85,625				
Share premium	1,455,490	-	-				
Available-for-sale investments reserve	120,418	-	14,286				
Retained earnings	1,090,871	667,033	862,157				
	2,786,894	752,658	962,068				
TOTAL LIABILITIES AND EQUITIES	19,283,494	18,983,222	16,436,204				

Approve for issue by the Board of Directors on 8 August 2005 and signed on its behalf by 5/ Em At Konrad Berry Erwin Angus

## Directo STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 30 JUNE 2005 Available for Retained Share Share Capital Premium Sale Profits Total Reserve \$'000 \$'000 \$'000 \$'000 \$'000 Balance at 1 January 2004 85.625 483,773 569,398 Net Profit 378,384 378,384 Fair value gain on available for sale investments 21,429 21,429 ..... Deferred tax charge on unrealised gain (7,143) (7,143) Balance at 31 December 2004 85,625 14.286 862.157 962,068 Balance at 1 January 2005 85.625 14.286 862,157 962,068 Share premium 1,448,763 1,448,763 Bonus issue of shares 210 \_ (6,937) 6,727 Issued share capital 34,280 34,280 Fair value gain on available for sale investments 158,990 158,990 Deferred tax charge on unrealised gain (52,858) (52.858) Net profit 235,651 235,651 120,115 1,455,490 120,418 2,786,894 1,090,871

Balance at 30 June 2005

#### STATEMENT OF CASH FLOWS FOR THE SECOND QUARTER ENDED 30 JUNE 2005

FOR THE SECOND QUARTER ENDED SU JONE 2005							
	Unaudited Quarter Ended 30 June 2005 \$'000	<u>Unaudited</u> Year to Date 30 June 2005 <u>\$'000</u>	Audited Year Ended 31 December 2004 <u>\$'000</u>				
Profit for the period Adjustment to reconcile profit for the period	81,113	207,726	397,264				
to net cash used in operating activities	(125,738)	(33,565)	(125,241)				
Cash provided by/(used in) operating activities	217,214	(1,493,807)	(527,486)				
Net cash provided by/(used in) operating activities	172,589	(1,319,646)	(255,463)				
Net cash used in investing activities	(18,185)	(27,491)	(24,999)				
Net cash provided by financing activities	99,255	1,483,043					
Increase/(decrease) in cash and cash equivalents	253,659	135,906	(280,462)				
Effects of change in exchange rate on cash and cash equivalents	-	-	(88)				
Cash and cash equivalents at beginning of period	(102,668)	15,085	295,635				
Cash and cash equivalents at end of period	150,991	150,991	15,085				

## SIGNIFICANT ACCOUNTING POLICIES

QUARTER ENDED 30 JUNE 2005

#### (a) Basis of Preparation

The financial statements have been prepared in accordance with and comply with International Financial Reporting Standards (IFRS) and have been prepared under the historical cost convention as modified by the revaluation of available-for-sale securities and trading securities.

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### (b) Revenue Recognition

Interest income is recognized in the statement of revenues and expenses for all interest bearing instruments on the accrual basis using the effective yield method based on the actual purchase price. Interest income includes coupons earned on fixed investments and discount or premium on financial instruments.

### (c) Taxation

Taxation on the profit or loss for the period comprises current and deferred tax. Current and deferred taxes are recognized as income tax expense or benefit in the income statement, except where they relate to items recorded in shareholders' equity, they are also charged or credited to shareholders' equity.

#### **Current Taxation** (i)

Current tax is the expected taxation payable on the taxable income for the period, using tax rates enacted at the balance sheet date, and any adjustment to tax payable and tax losses in respect of previous periods.

#### Deferred Income Taxes (ii)

Deferred tax liabilities are recognized for temporary differences between the carrying amounts of assets and liabilities in the financial statements and their amounts as measured for tax purposes, which result in taxable amounts in future periods. Deferred tax is provided on temporary differences, except where the timing of reversal of the temporary difference can be controlled and it is probable that the difference will not reverse in the foreseeable future. Deferred tax assets are recognized for temporary differences which will result in deductible amounts in future periods, but only to the extent where it is probable that sufficient taxable profits will be available against which these differences can be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the asset will be realized or the liability will be settled based on enacted rates.

Current and deferred tax assets and liabilities are offset when they arise from the same taxable entity and relate to the same Tax Authority and when the legal right of offset exists.

Deferred tax is charged or credited in the statement of revenues and expenses except where it relates to items charged or credited to equity, in which case deferred tax is also accounted for in equity.

## (d) Earnings per Stock Unit

Earnings per stock unit is based on the net profit for the period divided by the weighted average number of stock units in issue during the period.

## (e) Investments

The Company classifies its investment securities as trading and available-for-sale securities. Management determines the appropriate classification of investments at the time of purchase.

Trading securities are those which were either acquired for generating a profit from short-term fluctuations in price or dealer's margin, or are securities included in a portfolio in which a pattern of short-term profit taking exists. They are initially recognized at cost, which includes transaction costs, and subsequently remeasured at fair value. All related realized and unrealized gains and losses are included in net trading income.

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# MAYBERRY INVESTMENTS LIMITED

ember 2004

<u>\$'000</u>

2004

<u>\$'000</u>

348

4,038

2004

\$'000

7,143

2004

\$'000

7,143

## **Unaudited Financial Results**

For the Second Quarter Ended 30 June, 2005 (Cont'd)

#### NOTES TO THE FINANCIAL STATEMENTS SIGNIFICANT ACCOUNTING POLICIES (Cont'd) QUARTER ENDED 30 JUNE 2005 FOR THE PERIOD ENDED 30 JUNE 2005 (e) Investments (Cont'd) Taxation Charge/(Credit) UNAUDITED AUDITED UNAUDITED Available-for-sale securities are those intended to be held for an Quarter Ended June 2005 Quarter Ended June 2004 indefinite period of time and which may be sold in response to needs for <u>\$'000</u> liquidity or changes in interest rates, foreign exchange rates or market <u>\$'000</u> prices. They are initially recognized at cost, which include transaction Company profit tax @ 33 1/3% Deferred tax charge/(credit) 2.738 (42.782)18.880 costs, and subsequently remeasured at fair value based on quoted bid 2,738 (42,782) 18,880 prices or amounts derived from cash flow models. Unrealized gain and losses arising from changes in fair value of available-for-sale securities Reconciliation of applicable tax charge/(credit) to the effective tax charge/(credit) for the period are recognized in shareholders' equity. When the securities are disposed of or impaired, the related accumulated unrealized gains or losses UNAUDITED UNAUDITED AUDITED Quarter Ended Quarter Ended December included in shareholders' equity are transferred to the statement of June 2005 June 2004 revenues and expenses. <u>\$'000</u> \$'000 All purchases and sales of investment securities are recognized at 397,264 Profit before taxation 81.113 54.010 settlement date. 27,035 18,002 Tax calculated at 33 1/3% 132,420 Where investments are unquoted, the Company determines the fair Expenses not deductible for tax purposes 450 348 valuation by using pricing models or discounted cash flow analysis. (25,506) (61,687) (117,926) Income not subject to taxation Where discounted cash flow techniques are used, estimated future cash Net effect of other allowances and charges 759 555 flows are based on management's best estimate, discounted using Taxation charge/(credit) 2,738 (42,782) 18,880 recent arm's length transactions or the market rates at balance sheet 2 Deferred Taxation date for an instrument with similar terms and conditions. Where pricing Deferred taxes are calculated on all temporary differences under the liability method using effective tax models are used, inputs are based on market related measures at rate of 33 1/3% balance sheet date. The movement in the net deferred tax liability is as follows: UNAUDITED UNAUDITED AUDITED Quarter Ended Quarter Ended (f) **Re-purchase and Reverse Repurchase Transactions** December June 2005 June 2004 Transactions involving purchase of securities under agreements to resell \$'000 \$'000 (reverse repurchase agreements ["reverse repos"]) or sale of securities Balance at beginning of period 65.054 80,788 44,543 under the agreements to repurchase (repurchase agreements ["repos"]) Deferred tax charge/(credit) 2.738 (42,782) 18.880 Deferred tax charged on available-for-sale investment reserves are accounted for as short-term collaterised financing. The difference 27,707 At end of period between the sale/purchase and repurchase/resale price is treated as 95,499 38,006 70,566 interest and accrued over the life of the agreement using the effective Net deferred tax liability comprise the following items: yield method. It is the policy of the Company to obtain possession of UNAUDITED UNAUDITED AUDITED collateral with a market value equal to or in excess of the principal Decembe June 2005 June 2004 amount loaned under resale agreements. \$'000 \$'000 (g) Discretionary Investment Funds Under Management Deferred income tax assets: Tax losses carried forward 25.442 40 819 93.808 The Company accepts funds from individuals to manage with complete Deferred tax charge on unrealised loss on investment revaluation 12,487 discretion and without reference to the account holders, in accordance 94.085 112.879 Interest pavable 106.265 with the relevant guidelines issued by the Financial Services Commission, 119,527 159,571 206,687 Deferred income tax liabilities: taking into account the investment objective and risk profile of the 7,621 7.656 13.265 Property, plant and equipment account holder. These assets and income arising thereon are excluded Interest receivable 121,706 189,921 201,453 from the financials statements, as they are not assets of the Company. Deferred tax charged on available-for-sale investment reserves 60,001 Deferred tax charged on unrealised gain on investment revaluation 25,698 55,392 (h) Comparative Figures 197,577 215,026 277,253 Where necessary, comparative figures have been adjusted to conform 95.499 38.006 70.566 Net deferred tax liability with changes in presentation in the current period. 11/2 Oxford Road, Kingston 5 - Tel: (876) 929 1908/9 - Fax: (876) 929 1501 - Website: www.mayberryinv.com - Email: researchmpi@mayberryinv.com