# FirstCaribbean International Bank Limited <br> Financial Results For the 6 months ended April 30,2005 

## Chairman's Review

For the period ended April 30, 2005
(All figures in \$US)
The news from the Bank for this period is again positive, with the accent now on the Bank's strong financial performance. This follows on my previous Chairman's Review in which I reported on several positive events, including the $\$ 117$ million gain on the sale of the Bank's Republic Bank shareholding, as well as our entry into the vibrant Trinidad market via the acquisition of the former Mercantile Bank

Net income for the half-year was $\$ 187.7$ million as compared to $\$ 40.0$ million in the prior year. Excluding the gain on the Republic shares, the year-over-year increase remains significant, with net income of $\$ 70.2$ million being $\$ 30.2$ million or $75 \%$ higher ( $\$ 15.2$ million or $28 \%$ higher on a cash basis which excludes 2004 integration costs and goodwill amortization.

Excluding the Republic gain, revenues have risen over the prior year by $\$ 32.4$ million or 17\%, with the key drivers being higher US interest rates and a loan book that has grown by $\$ 408$ million or $11 \%$ versus the prior year

The Bank's focus on credit remains undiminished, as evidenced by loans loss provisions of $\$ 3.8$ million versus a prior year of $\$ 6.9$ million when the loan book was $11 \%$ lower.

Total operating expenses of $\$ 133.6$ million are $\$ 10.1$ million or $8 \%$ higher than the prior
year.
The prior year financial comparables included $\$ 7.9$ million in goodwill amortization which was subsequently reversed in Q3 2004 with the application of a newly required IAS standard that mandates an annual impairment test of goodwill on the balance sheet. The test indicated no impairment.

Return on tangible equity for the half-year (excluding the gain on sale) was $16.4 \%$ versus the 2004 comparative of 12.9 。

The Board of Directors has recommended an interim dividend of US 2.00 cents per share, payable on July 1, 2005 to shareholders on record as at June 20, 2005. This represents an increase of $60 \%$ over the dividend of US 1.25 cents paid in the prior year.

With a successful merger integration behind us we are now well positioned to make major inroads in the marketplace, and we believe this is evidenced by the Bank's strong financial performance.

Michael K. Mansoor
Chairman

## CONSOLIDATED BALANCE SHEET USD'000

## Assets

Cash, balances with Central Banks and other banks Trading securities
Loans and advances
Investment securities
Property and equipment
Other assets
Goodwill

## Liabilities

lotal deposits
Other liabilities
Debt securities in issue

Mnority interest

## Equity

Share capital \& reserves
Retained earnings

| Unaudited Quarter ended | Unaudited Quarter ended | Audited |
| :---: | :---: | :---: |
| April 30, 2005 | April 30, 2004 | October 31, 2004 |
| 3,159,937 | 3,494,761 | 2,995,513 |
| 455,525 | 392,911 | 273,295 |
| 4,121,789 | 3,713,634 | 3,933,886 |
| 704,280 | 1,138,705 | 818,396 |
| 149,646 | 137,719 | 153,441 |
| 132,457 | 342,901 | 172,914 |
| 305,535 | 293,346 | 301,275 |
| 9,029,169 | 9,513,977 | 8,648,720 |
| 7,678,650 | 7,658,499 | 7,337,636 |
| 60,637 | 685,258 | 85,548 |
| 198,822 | - | - |
| 7,938,109 | 8,343,757 | 7,423,184 |
| 19,929 | 17,702 | 18,433 |


| 724,746 | 969,157 | 1,011,724 |
| :---: | :---: | :---: |
| 346,385 | 183,361 | 195,379 |
| 1,071,131 | 11,521 | 1,207,103 |
| 9,029,169 | 9,513,977 | 8,648,720 |

Note: Results have been converted to US\$ at an exchange rate of US\$1=BBD\$2

RICHARD VENN
DIRECTOR

DAVID ROBERTS
DIRECTOR

## CONSOLIDATED STATEMENT OF INCOME USD'000

|  | Unaudited Quarter ended April 30,2005 | Unaudited Quarter ended April 30,2004 | Unaudited Period ended April 30,2005 | Unaudited <br> Period ended April 30,2004 | Audited <br> October 31,2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest income | 119,133 | 95,100 | 232,827 | 189,849 | 400,167 |
| Total interest expenses | (40,065) | $(30,196)$ | $(76,083)$ | $(61,307)$ | $(126,816)$ |
| Net interest income | 79,068 | 64,904 | 156,744 | 128,542 | 273,351 |
| Non-interest income | 31,000 | 29,612 | 180,061 | 58,436 | 112,039 |
|  | 110,068 | 94,516 | 336,805 | 186,978 | 385,390 |
| Non-interest expenses | 63,903 | 58,521 | 133,644 | 116,489 | 247,723 |
| Integration/restructuring costs | s | 3,545 | - | 6,975 | 13,983 |
| Provision for credit losses | 695 | 1,995 | 3,756 | 6,929 | 14,889 |
|  | 64,598 | 64,061 | 137,400 | 130,393 | 276,595 |
| Operating profit | 45,470 | 30,455 | 199,405 | 56,585 | 108,795 |
| Goodwill amortisation | - | 3,965 | - | 7,928 | - |
| Taxation | 5,709 | 4,797 | 9,212 | 7,046 | 16,926 |
|  | 39,761 | 21,693 | 190,193 | 41,611 | 91,869 |
| Minority interest | 1,367 | 706 | 2,535 | 1,587 | 3,327 |
| Net Income | 38,394 | 20,987 | 187,658 | 40,024 | 88,542 |


| Average number of common shares outstanding (000's) | 1,525,131 | 1,525,131 | 1,525,131 | 1,533,360 | 1,527,189 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net income per common share in cents |  |  |  |  |  |
| - basic | 2.5 | 1.4 | 12.3 | 2.6 | 5.8 |
| - diluted | 2.5 | 1.2 | 12.3 | 2.3 | 5.2 |
| - cash earnings* | 2.5 | 1.9 | 12.3 | 3.6 | 6.7 |

*Cash earnings represent earnings before goodwill amortisation and integration charges
Note: Results have been converted to US\$ at an exchange rate of US\$1=BBD\$2

RICHARD VENN
DIRECTOR

DAVID ROBERTS
DIRECTOR

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY USD'000

|  | Share Capital | Reserves | Retained Earnings | $\begin{aligned} & \text { Total } \\ & \text { Equity } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Balance at October 31, 2003 | 1,323,269 | $(374,229)$ | 162,418 | 1,111,458 |
| Net income for the period | - | - | 40,024 | 40,024 |
| Dividends | - | - | $(19,081)$ | $(19,081)$ |
| Re-purchase of non-voting ordinary shares | $(25,920)$ | - | - | $(25,920)$ |
| Foreign currency translation | - | (186) | - | (186) |
| Available-for-sale investments securities <br> - net fair value gains, net of tax | - | 46,223 | - | 46,223 |
| Balance at April 30, 2004 | 1,297,349 | 328,192 | 183,361 | 1,152,518 |
| Balance at October 31, 2004 | 1,297,349 | $(285,625)$ | 195,379 | 1,207,103 |
| Net income for the period | - | - | 197,658 | 187,658 |
| Dividends | - | - | $(22,560)$ | $(22,560)$ |
| Redemption of preference shares | $(180,000)$ | - | - | $(180,000)$ |
| Transfer to reserves | - | 14,092 | (14,092) | - |
| Foreign currency translation | - | (197) |  | (197) |
| Available-for-sale investments securities - net fair value gains, net of tax | - | $(120,873)$ | - | $(120,873)$ |
| Balance at April 30, 2005 | 1,117,349 | 392,603 | 346,385 | 1,071,131 |

Note: Results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2
RICHARD VENN
DAVID ROBERTS
DIRECTOR DIRECTOR

## CONSOLIDATED STATEMENT OF CASH FLOWS USD'000

|  | Unaudited Quarter ended April 30, 2005 | Unaudited Quarter ended April 30,2004 | Audited <br> October 31,2004 |
| :---: | :---: | :---: | :---: |
| Net cash frorn/(used in) operating activities | 476,391 | 623,918 | $(304,458)$ |
| Net cash used in financing activities | $(4,778)$ | $(45,001)$ | $(69,037)$ |
| Net cash (used in)/from investing activities | $(11,066)$ | $(587,740)$ | 1,558 |
| Net Increase/(decrease) In cash and cash equivalents for the year | 460,547 | $(8,823)$ | $(371,937)$ |
| Effects of exchange rate changes on cash and cash equivalents | (197) | (374) | (974) |
| Cash and cash equivalents, beginning of year | 1,540,694 | 1,913,605 | 1,913,605 |
| Cash and cash equivalents, end of year | 2,001,044 | 1,904,408 | 1,540,694 |

Note: Results have been converted to US\$ at an exchange rate ofUS\$1=BBD\$2
RICHARD VENN
DAVID ROBERTS
DIRECTOR
DIRECTOR

