## Jamaica Broilers Group Limited

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THE DIRECTORS OF JAMAICA BROILERS GROUP LIMITED
ANNOUNCE THE FOLLOWING UNAUDITED CONSOLIDATED RESULTS
FOR THE THIRD QUARTER ENDED JANUARY 08, 2005
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Commentary on un-audited 3rd Quarter Results
The Directors of Jamaica Broilers Group Ltd are pleased to release the un-audited financial results for the quarter ended January 08, 2005. These statements have been prepared in accordance with, and comply with, International Financial Reporting Standards.

The Group's turnover for this quarter, when compared to the corresponding period last year, showed an increase of $13.5 \%$ to $\$ 2.26$ billion. However, gross profits increased by $6 \%$ in nominal terms, as the negative impact of the passage of Hurricane Ivan was still being felt, particularly in periods 7 and 8 of this quarter. Gross profits as a percentage of turnover, for the quarter, therefore declined to $23.9 \%$ compared to $25.5 \%$ for the corresponding period last year.

Loss of, or reduction in gross profit, and increases in operating costs which were a consequence of insured property damage caused by Hurricane Ivan, are covered by the company's business interruption (BI) insurance. Approximately \$32million from this source - or a total year-to-date sum of $\$ 124 \mathrm{million}$ - is included in other operating income for this quarter. Further amounts will be brought to book when negotiations are completed with our insurers.

The company's results were also impacted by inflation in the economy and this is seen in year-to- date increases in distribution and administrative expenses, when compared to the corresponding period last year. In addition, there was a significant increase in marketing spend which has served to increase our visibilty and presence in the marketplace.

Against this background, profit before tax for the quarter was the same as the corresponding period last year and profits after tax attributable to stockholders for the quarter was \$121 million compared to $\$ 125$ million. This equates to earnings per stock unit of 10.07 cents, down from 10.42 cents in 2004.

In the fourth quarter we expect to finalise negotiations and bring to book additional income with respect to the business interruption insurance claims.We also anticipate a favourable settlement in the legal case that was brought by us against the majority partner in the Co-Generating electricity plant project.

The staff, management and Board remain committed, under God's guidance, to further improving shareholder value in the remaining quarter of this financial year.

Hon. R. Danvers Williams
Robert E. Levy
Chairman
President \& Chief Executive Officer

Februry 21, 2005

## Interim Consolidated Profit and Loss account for quarter ended

## January 08,2005

|  | rter ended ry 08,2005 \$'000 | Quarter ended January 10,2004 \$'000 | Nine periods January 08,2005 \$'000 | Nine periods to January 10,2004 \$'000 |
| :---: | :---: | :---: | :---: | :---: |
| Turnover | 2,258,222 | 1,989,932 | 6,230,864 | 5,444,906 |
| Cost of Sales | $(1,719,087)$ | $(1,483,011)$ | $(4,827,411)$ | $(4,046,834)$ |
| Gross Profit | 539,135 | 506,921 | 1,403,453 | 1,398,072 |
| Other operating income | 48,913 | 10,640 | 159,061 | 24,442 |
| Distribution Costs | $(81,419)$ | $(59,413)$ | $(190,104)$ | $(160,314)$ |
| Administrative and other expenses | $(342,592)$ | $(288,304)$ | $(985,945)$ | $(838,409)$ |
| Operating Profit | 164,037 | 169,844 | 386,465 | 423,791 |
| Finance costs (net) | $(3,789)$ | $(9,578)$ | $(12,243)$ | $(48,239)$ |
| Profit on sale of investment property | - | - | 114,744 | - - |
| Profit before taxation | 160,248 | 160,266 | 488,966 | 375,552 |
| Taxation | $(39,499)$ | $(35,352)$ | $(81,309)$ | $(88,070)$ |
| Net Profit after taxation | 120,749 | 124,914 | 407,657 | 287,482 |
| Minority interest | - | - | - | - |
| Net Profit attributable to stockholde of Holding Company | 120,749 | 124,914 | 407,657 | 287,482 |
| Earnings per Stock Unit-cents | 10.07 | 10.42 | 33.99 | 23.97 |

## Consolidated Balance Sheet (condensed) as at January 08, 2005

| January 08 | May 01 | January 10 |
| ---: | ---: | ---: |
| $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 4}$ |
|  |  |  |
| $1,801,217$ | $1,725,011$ | $1,693,375$ |
| - | - | 10,283 |
| - | - | 16,493 |
| 2,471 | 46,087 | 44,230 |
| 415,418 | 572,309 | 577,988 |
| 112,148 | 107,502 | - |
| 25,799 | 25,799 | 4,456 |
| 153,260 | 153,300 | 148,400 |
| $2,649,454$ | $2,396,961$ | $2,322,707$ |
| $(1,421,368)$ | $(1,811,051)$ | $(1,426,051)$ |
| $3,738,399$ | $3,215,918$ | $3,391,881$ |
| $=======================================$ |  |  |
| 599,638 | 599,638 | 599,639 |
| 844,557 | 858,631 | 858,161 |
| $1,592,056$ | $1,189,932$ | $1,110,485$ |
| $3,036,251$ | $2,648,201$ | $2,568,285$ |
| 5,145 | 5,145 | 5,145 |
| 354,025 | 212,834 | 499,159 |
| 336,178 | 342,938 | 312,592 |
| 6,800 | 6,800 | 6,700 |
| $3,738,399$ | $3,215,918$ | $3,391,881$ |
| $=========================================$ |  |  |

## Consolidated Statement of Changes In Shareholders' Equity

|  | $\begin{array}{r} \text { Number } \\ \text { of } \begin{array}{r} \text { Shares } \\ 000 ' s \end{array} \end{array}$ | Share Capital \$'000 | Capital <br> Reserves* <br> \$'000 | Retained Earnings \$'000 | Total <br> \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at May 03,2003-as previously reported | 1,027,952 | 513,976 | 961,574 | 952,426 | 2,427,976 |
| Effect of adopting IFRS |  |  |  |  |  |
| IAS 12-Income Taxes |  |  | $(125,469)$ | $(158,620)$ | $(284,089)$ |
| IAS 19-Employee Benefits |  |  |  |  |  |
| Pension fund surplus |  |  |  | 148,400 | 148,400 |
| Post retirement benefits |  |  |  | $(6,700)$ | $(6,700)$ |
| Vacation leave payable |  |  |  | $(13,682)$ | $(13,682)$ |
| IAS 39 Financial instruments |  |  | 3,810 | $(13,158)$ | $(9,348)$ |
| Balance at May 03,2003 as restated | 1,027,952 | 513,976 | 839,915 | 908,666 | 2,262,557 |
| Bonus issue of shares | 171,326 | 85,663 |  | $(85,663)$ | - |
| Translation Gain |  |  | 17,657 |  | 17,657 |
| Reserve on revaluation of available for sale inve | stments |  | 589 |  | 589 |
| Net profit for period |  |  |  | 287,482 | 287,482 |
| Balance at January 10,2004 | 1,199,278 | 599,639 | 858,161 | 1,110,485 | 2,568,285 |
| Balance at May 01,2004 | 1,199,278 | 599,638 | 858,631 | 1,189,932 | 2,648,201 |
| Translation adjustment |  |  | $(19,607)$ |  | $(19,607)$ |
| Transfers |  |  | 5,533 | $(5,533)$ | - |
| Net profit for period |  |  |  | 407,657 | 407,657 |

## Consolidated Statement of Cash Flows (Condensed)

| January 08 | January 10 |
| ---: | ---: |
| 2005 | 2004 |
| $\$ ' 000$ | $\$ ' 000$ |

## CASH RESOURCES WERE PROVIDED BY/(USED IN):

| Operating Activities |  |  |
| :---: | :---: | :---: |
| Net Profit | 407,657 | 287,482 |
| Items not affecting cash resources | $(9,820)$ | 137,880 |
|  | 397,837 | 425,362 |
| Changes in non-cash working capital components | $(440,290)$ | 314,909 |
| Cash provided by/(used in) operations | $(42,453)$ | 740,271 |
| Cash provided by/(used in) financing activities | (249,480) | 36,150 |
| Cash (used in) provided by investing activities | 93,630 | $(631,520)$ |
| Increase /(decrease) in net cash and cash equivalents | $(198,303)$ | 72,601 |
| Net cash and cash equivalents at beginning of year | 170,159 | $(40,912)$ |
| NET CASH AND CASH EQUIVALENTS AT END OF PERIOD | $(28,144)$ | 31,689 |

## Segment Reporting Information Consolidated

Nine Months ended January 08,2005

|  |  | Poultry Operations \$'000 | Feed \& Farm Supplies \$'000 | $\begin{array}{r} \text { Fish } \\ \text { Operations } \\ \$ ' 000 \end{array}$ | Other <br> \$'000 | Eliminations \$'000 | Group Total \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |  |  |  |
| External Sales |  | 3,626,538 | 1,800,577 | 193,053 | 3 610,696 |  | 6,230,864 |
| Inter-Segment Sales |  | 16,915 | 188,757 | - | - 552,348 | $(758,020)$ | - |
| Total revenue |  | 3,643,453 | 1,989,334 | 193,053 | $31,163,044$ | $(758,020)$ | 6,230,864 |
| RESULTS |  |  |  |  |  |  |  |
| Segment Result |  | 371,078 | 185,634 | $(23,413)$ | 3) 96,623 | 0 | 629,922 |
| Unallocated corporate expenses |  |  |  |  |  |  | $(367,561)$ |
| Finance costs |  |  |  |  |  |  | $(12,243)$ |
| Profit on sale of Investment property |  |  |  |  |  |  | 114,744 |
| Business interruption insurance income |  |  |  |  |  |  | 124,104 |
| Profit Before Taxation |  |  |  |  |  |  | 488,966 |
| Taxation |  |  |  |  |  |  | $(81,309)$ |
| Profit from ordinary activities After Taxation |  |  |  |  |  |  | 407,657 |
| Balance sheet | Poultry | Feed \& FarmSupplies | FishOperations | Other U | Unallocated | Eliminations | Group Total |
|  | Operations |  |  |  |  |  |  |
| Segment assets | 1,754,700 | 811,254 | 370,313 | 1,539,335 3, | 3,152,103 | $(2,493,736)$ | 5,133,968 |
| Segment Liabilities | 339,609 | 331,540 | 390,439 | 543,119 2 | 2,924,932 | $(2,914,302)$ | 1,615,338 |

## Segment Reporting Information Consolidated

Nine Months ended January 10,2004


|  | Poultry <br> Operations | Feed \& Farm <br> Supplies | Fish <br> Operations | Other Unallocated Eliminations |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Balance sheet |  |  |  |  |  |  |
| Segment assets | $1,792,358$ | 773,672 | 306,518 | $1,196,675$ | $3,631,125$ | $(2,898,948)$ |
| Segment Liabilities | 179,005 | 359,926 | 207,918 | 331,230 | $3,173,048$ | $(2,407,228)$ |

## Notes to the Interim Consolidated Financial Statements

## Accounting Periods

The company's financial year consists of 13 four-week periods. The quarterly Profit \& Loss account for each of the first three quarters consists of 3 four week periods, with the fourth quarter being 4 four week periods. The accounting year ends on the Saturday closest to April 30.

## Basis of presentation

These consolidated financial statements have been prepared in accordance with and comply with International Financial Reporting Standards (IFRS) and have been prepared under the historical cost convention as modified by the revaluation of certain available-for-sale investments.

## Segment reporting

The group is organised into three main business segments

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Poultry Operations - Rearing of poultry for fertile egg production, broiler grow-out; broiler
    processing and sales
Feed and Farm Supplies- Manufacturing and sale of feeds and sale of farm supplies
Fish Operations - Grow out, processing and sale of fish
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## Agriculture

Current assets include biological assets with a carrying value of $\$ 401.56$ million at January 08 , 2005 (\$ 414.9 million at May 01,2004).
Biological assets include poultry breeder flocks, hatching eggs,baby chicks, chicken being grown out, grain fed cattle,fish and started pullets(layers).
These assets are carried at cost as no reliable measure for determining fair value has been identified.

