## RBTT FINANCIAL GROUP <br> for the quarter ending December 31, 2003

```
Chairman's Report
In my last report to shareholders announcing our half-year results to September 30, 2003. I
indicated that the earnings momentum of the first six months was expected to continue
through the second half year. I am now very pleased to report that the Group's performance
has met this expectaion, and earnings attributable to shareholders moved up strongly from
US$28 million in Quarter 2 to US$38 million in quarter 3, bringing aggrigate earnings for
the nine month period to US$90 million. This represents an improvement of US$27 million, or
43% over the corresponding period last year.
Our subsidiaries in the Dutch Caribbean, Suriname, Jamaica and Trinidad and Tobago have
produced excellent results, and have exceeded their financial targets. Weak business
conditions in the Easter Caribbean continued to impact negatively on our subsidiaries in
the final quarter
Our prognosis is for Group earnings to continue to improve through the final three months
of the fiscal year.
```

Peter J. July
Group Chairman

## Consolidated Balance Sheet

## US Dollars

| UNAUDITED | UNAUDITED | UNAUDITED |
| ---: | ---: | ---: |
| As at | As at | As at |
| $\left(\${ }^{\prime} 000\right)$ | $(\$ ' 000)$ | $(\$ ' 000)$ |

## Assets

Cash resources
Loans and advances
Originated securities
Investment securities
Investments in associated companies
and joint ventures

Other assets
TOTAL ASSETS
LIABILITIES

Customers' deposits and other
funding instruments
Other liabilites
TOTAL LIABILITIES

NET ASSETS

| 632,531 | 615,453 | 673,573 |
| :---: | :---: | :---: |
| 2,070,852 | 1,752,207 | 1,772,502 |
| 46,835 | - | 45,488 |
| 1,521,482 | 1,479,166 | 1,522,208 |
| 91,822 | 74,413 | 84,543 |
| 626,245 | 635,825 | 624,773 |
| 4,989,907 | 4,567,064 | 4,723,087 |
| 4,121,854 | 3,688,127 | 3,872,307 |
| 411,021 | 466,990 | 431,203 |
| 4,532,675 | 4,155,117 | 4,303,510 |
| 457,032 | 411,947 | 419,577 |


| Monthly interest in subsidery companies | 7,476 | 5,979 | 6,521 |
| :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | 449,556 | 405,968 | 413,056 |
| TOTAL EQUITY | 457,032 | 411,947 | 419,577 |

## Consolidiated Profit and Loss Account

| US Dollars |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | UNAUDITED |  |  | UNAUDITED |  | UNAUDITED |
|  | 9 | Months Ended | 9 | Months Ended | 12 | Months Ended |
|  |  | 31.12 .03 |  | 31.12 .02 |  | 31.03 .03 |
|  |  | (\$'000) |  | (\$'000) |  | (\$'000) |
| Net interest income |  | 176,578 |  | 144,382 |  | 200,221 |
| Other income |  | 117,286 |  | 84,454 |  | 127,652 |
| Total Net Income |  | 293,864 |  | 228,836 |  | 327,873 |
| Non-interest expenses |  | 191,383 |  | 154,709 |  | 221,023 |
| Operating Profit |  | 102,481 |  | 74,127 |  | 106,850 |
| Share of profits od associate companies and joint ventures |  | 5,821 |  | 3,040 |  | 4,679 |
| Profit before Taxation |  | 108,302 |  | 77,157 |  | 111,529 |
| Taxation |  | 17,799 |  | 13,616 |  | 17,296 |
| Profit after Taxation |  | 90,503 |  | 63,551 |  | 94,231 |
| Minority Interest |  | 947 |  | 856 |  | 1,427 |

## Profit Attributable to Shareholders

89,556
62,695

92,804

## Consolidated Statement of Changes in Equity

| US Dollars |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share <br> Capital <br> (\$'000) | Statutory Reserves (\$'000) | Other Reserves (\$'000) | Retained Earnings (\$'000) | Total Shareholders' Equity $\left(\${ }^{\prime} 000\right)$ |
| Nine months ended September 30, 2003 |  |  |  |  |  |
| Balance at beginning of year | 130,646 | 45,998 | 15,974 | 220,437 | 413,055 |
| Currency translation differences |  | (2) | $(11,531)$ |  | $(11,533)$ |
| Profit attributable to shareholders |  |  |  | 89,556 | 89,556 |
| Gains from changes in fair value |  |  | 9,745 |  | 9,745 |
| Gains transferred to net profit |  |  | $(1,755)$ |  | $(1,755)$ |
| Amount arising on disposal of |  |  |  |  |  |
| Transfer to statuory reserves |  | 4,439 |  | $(4,439)$ |  |
| Other reserve movements |  |  | 4 | 37 | 41 |
| Dividends |  |  |  | $(44,419)$ | $(44,419)$ |
| Issue of shares | 540 |  |  |  | 540 |
| Balance at end of period | 131,185 | 50,435 | 6,544 | 261,391 | 449,556 |

## Nine months ended September 30, 2002

| Balance at beginning of year | 130,256 | 41,254 | 29,110 | 148,923 | 349,553 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Currency translation differences |  | (50) | $(8,770)$ | (16) | $(8,836)$ |
| Profit attributable to shareholders |  |  |  | 62,695 | 62,695 |
| Gains from changes in fair value |  |  | 20,557 |  | 20,557 |
| Gains transferred to net profit |  |  | $(3,373)$ |  | $(3,373)$ |
| Transfer to statuory reserves |  | 3,870 |  | $(3,870)$ |  |
| Other reserve movements |  |  | 459 |  | 459 |
| Dividends |  |  |  | $(15,346)$ | $(15,346)$ |
| Issue of shares | 259 |  |  |  | 259 |
| Balance at end of period | 130,525 | 45,074 | 37,983 | 192,386 | 405,958 |
| Twelve months ended March 31, 2003 |  |  |  |  |  |
| Balance at beginning of year | 130,266 | 41,254 | 29,110 | 148,923 | 349,553 |
| Effect of change in tax ratio |  |  | 1,252 |  | 1,252 |
| Currency translation differences |  | (46) | $(18,207)$ | (501) | $(18,754)$ |
| Profit attributable to shareholders |  |  |  | 92,804 | 92,804 |
| Gain from changes in fair value |  |  | 11,925 |  | 11,925 |
| Gain transferred to net profit |  |  | $(9,177)$ |  | $(9,177)$ |
| Surplus arising on revaluation of property |  |  | 104 |  | 104 |


| Transfer to statutory reserves | 4,790 |  | $(4,790)$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Transfer to general banking risk reserve |  |  | 150 | (150) |  |
| Other reserve movements |  |  | 817 | (502) | 315 |
| Dividends |  |  |  | $(15,346)$ | $(15,346)$ |
| Issue of shares |  | 380 |  |  | 380 |
| Balance at end of year | 130,646 | 45,998 | 15,974 | 220,438 | 413,056 |

## Cosolidated Statement of Changes in Cash Resources

```
US Dollars
```



Investing Activities

| Investme in subsidiary, associated companies and joint ventures | $(35,346)$ | $(19,358)$ |
| :---: | :---: | :---: |
| Dividends received from associated companies and joint ventures | 1,496 | - |
| Net (increase)/decrease in investments | $(16,864)$ | 99,712 |
| Additions to premises and equipment | $(21,487)$ | $(19,494)$ |
| Proceeds from sale of premises \& equipment | 826 | 158 |
| Cash (Used In)/Provided By Investing Activities | $(71,375)$ | 61,018 |
| Financing Activities |  |  |
| Dividends paid | $(44,419)$ | $(19,176)$ |
| Issue of shares | 540 | 259 |
| Other borrowed funds | 18,908 | $(39,803)$ |
| Cash Used in Financing Activities | $(24,971)$ | $(58,720)$ |
| Net Decrease in Cash Resources | $(40,941)$ | $(178,510)$ |

## Notes

## 1. ACCOUNTING POLICIES

The accounting policies used in the preparation of these interim financial statements are consistent with those used in the annual financial statements for the year ended March 312003.

## 2. SHARE CAPITAL

The share capital increased by USD $\$ 539,635$ as a result of the issue of 255,501 shares under the Group's Share Option Plan. Consequently the total number os shares issued and outstanding increased to $340,678,669$ as at 31 December, 2003.

## 3. ACQUISITIONS

On October 26, 2003 the Group upstreamed its twenty percent (20\%) investment in two major subsidiaries of Guardian Holdins Limited (GHL) Group, Guardian General Limited and Guardian Insurance Limited, to the level of the Group holding company, GHL. The consideration for the upstream transaction was the issue of new shares by GHL to RBTT representing a shareholding interest of $15.73 \%$ in GHL.
Subsequently, on November 11, 2003 the Group purchased an additional 4.27\% od outstanding shares of Guardian Holdings Limited (GHL) Group for TTD $\$ 184.5$ million (USD $\$ 29.7$ million) thus increasing its shareholdings interest in Guardian Holdings Limited (GHL) Group to 20\%

## 4. SEGMENT INFORMATION

| For the nine months ended | Total Revenue |  | Operating profit |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.12 .03 | 31.12 .02 | 31.12 .03 | 31.12 .02 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Trinidad and Tobago | 220,197 | 172,417 | 58,511 | 53,564 |
| Other Caribbean Territories | 195,507 | 183,623 | 43,970 | 20,563 |
|  | 415,704 | 356,040 | 102,481 | 74,127 |

The foregoing Consolidated Financial Highlights present and anbridged version of the Group's results expressed in US dollars to provide readers with a quick and convient view of the Group's Financial performance referenced against a major international currency.
The Group's reporting currency is Trinidad and Tobago dollars.

