# SEPROD LIMITED AND ITS SUBSIDIARIES <br> UNAUDITED GROUP PROFIT AND LOSS ACCOUNT <br> FOR NINE MONTHS ENDING SEPTEMBER 30, 2004 

## PROFIT AND LOSS ACCOUNT

Turnover
Cost of Sales
Gross Profit
Other Operating Income
Distribution Costs
Administrative Expenses
Trading Profit
Share of Results of
Associated Companies (Note 1)

| Three Months Ending Sept. 30th |  | Nine Months Ending Sept. 30th |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 2003 |
| \$'000 | \$'000 | \$'000 | \$'000 |
| 864,066 | 730,872 | 2,520,152 | 2,059,155 |
| $(695,046)$ | $(597,834)$ | $(2,002,653)$ | $(1,672,454)$ |
| 169,020 | 133,038 | 517,499 | 386,701 |
| 5,504 | 2,727 | 18,433 | 11,310 |
| $(33,790)$ | $(32,652)$ | $(89,772)$ | $(109,194)$ |
| $(78,015)$ | $(60,836)$ | $(238,901)$ | $(206,106)$ |
| 62,719 | 42,277 | 207,259 | 82,711 |
| 73,000 | 22,815 | 153,000 | 68,447 |


| Operating Profit <br> Finance Income | $\begin{array}{r} 135,719 \\ 36,115 \\ \hline \end{array}$ | $\begin{array}{r} 65,092 \\ 25,825 \\ \hline \end{array}$ | $\begin{aligned} & 360,259 \\ & 104,675 \\ & \hline \end{aligned}$ | $\begin{aligned} & 151,158 \\ & 108,685 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Group Profit before Taxation Taxation | $\begin{aligned} & 171,834 \\ & (38,839) \\ & \hline \end{aligned}$ | $\begin{gathered} 90,917 \\ (24,509) \\ \hline \end{gathered}$ | $\begin{gathered} 464,934 \\ (116,517) \\ \hline \end{gathered}$ | $\begin{aligned} & 259,843 \\ & (73,527) \end{aligned}$ |
| Group Profit after Taxation | 132,995 | 66,408 | 348,417 | 186,316 |
| Number of Shares in Issue ('000) | 516,398 | 516,398 | 516,398 | 516,398 |
| Earnings per share | 0.26 | 0.13 | 0.67 | 0.36 |

Note (1) The results for 2003 have apportioned based on actual results for the full year.

## BAIANCE SHEET

| UNAUDITED | AUDITED |
| ---: | ---: |
| $30 / 09 / 04$ | $31 / 12 / 03$ |
| $\$ ' 000$ | $\$ ' 000$ |
|  |  |
| 646,841 | 618,061 |
| $2,131,890$ | $1,551,401$ |
| 155,300 | 155,300 |
| 49,064 | 57,284 |
| 904,873 | $1,118,196$ |
| $\frac{(177,981)}{726,892}$ | $\frac{(129,071)}{989,125}$ |
| $3,709,987$ | $3,371,171$ |


| FINANCED BY:- |  |  |
| :---: | :---: | :---: |
| Share capital | 516,398 | 516,398 |
| Share premium | 44,889 | 44,889 |
| Capital reserves | 823,185 | 798,481 |
| Accurnlated surplus | 1,919,171 | 1,674,034 |
|  | 3,303,643 | 3,033,802 |
| Long term debt | 40,470 | 20,000 |
| Loans from associated companies | 143,497 | 103,512 |
| Deferred tax | 191,177 | 182,657 |
| Retirement benefit obligations | 31,200 | 31,200 |
|  | 3,709,987 | 3,371,171 |

Approved on behalf of the Board:
A.D. Blades (Director) Dr. R.A. Jones (Director) B.E. Thompson (Director)

## Statement of Cash Flows

## CASH RESOURCES WERE PROVIDED BY/(USED IN) :

## Operating Activities

Net Profit
Items not affecting cash resources:
tems not a
Depreciation
Share of results of associated companies
Taxation

348,417 186,316
200
\$'000

51,938 52,024
$\begin{array}{cc}(153,000) & (68,447)\end{array}$
96,030 64,779

Changes in operating assets and liabilities: Inventories
Accounts receivable
Accounts payables
Taxation paid
Cash provided by operating activities

## Investing Activities

Purchase of fixed assets
Proceeds on disposal of fixed assets
Investments in securities, net
Short term investment
Cash (used in)/ provided by investing activities

## Financing Activities

Short term loan
Long term loan received
Long term loan repaid
Dividends paid
Cash used in financing activities
Increase/ (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year CASH AND CASH EQUIVALENT AT END OF PERIOD

| 343,385 | 234,672 |
| :---: | :---: |
| 9,083 | 111,159 |
| $(51,313)$ | 10,425 |
| 36,006 | $\frac{(29,648)}{326,608}$ |
| $\left.\frac{337,161}{} 18,960\right)$ | $\frac{(40,978)}{2818,201}$ |


| $(80,899)$ | $(42,158)$ |
| ---: | ---: |
| 180 | - |
| $(151,796)$ | $(119,275)$ |
| $\frac{(104,794)}{(337,309)}$ | $\frac{-}{(161,433)}$ |


| - | $(57,813)$ |
| ---: | ---: |
| 76,386 | 55,000 |
| $(11,154)$ | $(8,077)$ |
| $\frac{(103,280)}{(38,048)}$ | $\frac{(103,280)}{(114,170)}$ |
| $\frac{140,156)}{10,234}$ | $\frac{74,716}{83,078}$ |

Number Share Share Capital Accumulated of Shares Chare Dremium Reserve Premium Reserve
Balance as at 1 January 2003 , as
restated

## INFORMATION ABOUT BUSINESS SEGMENTS

| Manufacturing | Distribution | Eliminations | Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $30 / 9 / 2004$ | $30 / 9 / 2003$ | $30 / 9 / 2004$ | $30 / 9 / 2003$ | $30 / 9 / 2004$ | $30 / 9 / 2003$ |

## REVENuE

External sales
Inter-segment sales
Total revenue

## RESULTS

Segment result
Unallocated corporate expenses
Operating profi
Finance income, net
Share of net profits of associates
Income taxes
Net Profit

## OTHER INFORMATION

Segment assets
Investment in equity method associate
Unallocated corporate assets
Consolidated total assets
Segment liabilities
Unallocated corporate liabilities
Consolidated total liabilities
Capital expenditure Total capital expenditure

| 1,862,475 | 1,427,776 | 657,677 | 631,379 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 471,131 | 209,003 | 325,254 | 297,809 | $(796,385)$ | $(506,812)$ |  |  |
| 2,333,606 | 1,636,779 | 982,931 | 929,188 | $(796,385)$ | $(506,812)$ | 2,520,152 | 2,059,155 |
| 292,381 | 201,935 | 34,129 | $(4,570)$ |  |  | 326,510 | 197,365 |
|  |  |  |  |  |  | $(119,251)$ | $(114,654)$ |
|  |  |  |  |  |  | 207,259 | 82,711 |
|  |  |  |  |  |  | 104,675 | 108,685 |
|  |  |  |  |  |  | 153,000 | 68,447 |
|  |  |  |  |  |  | $(116,517)$ | $(73,527)$ |
|  |  |  |  |  |  | 348,417 | 186,316 |


| 895,830 | $910,929 \quad 257,444$ | 301,833 | $(18,947)$ | $(35,039)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

1,134,327 1,177,723 1,758,239 1,030,809 $\frac{1,758,239}{3,887,968} \frac{1,030,868}{3,078,900}$ 3,887,968 3,078,900
$(155,613)(65,292)$

| $\frac{(22,368)}{(177,981)}$ |  | $(29,430)$ |
| ---: | ---: | ---: |
| $========$ | $=======$ |  |
| 75,158 | 42,013 |  |
| 5,561 | 145 |  |
| 80,719 | 42,158 |  |

