# National Commercial Bank Jamaica Limited <br> Notes to the Financial Statements <br> 30 September 2004 

1. Identification and Principal Activities

National Commercial Bank Jamaica Limited ("the Bank") is incorporated in Jamaica and licensed under the Banking Act, 1992. The Bank is a 75\% subsidiary of AIC (Barbados) Limited. The ultimate parent company is Portland Holdings Inc., incorporated in Canada. The Bank's registered office is located at 32 Trafalgar Road, Kingston 10, Jamaica.

The Bank is listed on the Jamaica Stock Exchange and the Trinidad and Tobago Stock Exchange.
The Bank's subsidiaries, which together with the Bank are referred to as "the Group", are as follows:

| Principal Activities | Percentage Ownership by Bank |
| :---: | :---: |
|  | 30 September |
|  | 2004 |
| Data Processing | 100 |
| Primary Dealer and Stock Broker | 100 |
| Insurance Brokers | 100 |
| Commercial Banking | 100 |
| Money Remittance |  |
| Money Market Trading | 100 |
| Securities' Nominee | 100 |
| Life Insurance | 100 |

Services
Money Remittance
All subsidiaries are incorporated in Jamaica with the exception of NCB (Cayman) Limited and NCB Senvia Limited, which are incorporated in the Cayman Islands and Senvia Money Services (UK) Limited, which is incorporated in the United Kingdom.

The Group's associates are as follows:
Principal Activities

## Kingston Wharves Limited

Dyoll Group Limited
Wharf Operations and
Stevedoring
Property and Casualty
Insurance

Percentage ownership by Bank
30 September
2004
43.45

Percentag
44.47

Effective 23 January 2004 and 17 February 2004, the Group acquired the above shareholdings in Dyoll Group Limited and Kingston Wharves Limited, respectively.

All amounts are stated in Jamaican dollars unless otherwise indicated.

## 2. Significant Accounting Policies

(a) Basis of preparation

These financial statements have been prepared in accordance with International Financial
Reporting Standards (IFRS), and have been prepared under the historical cost convention
as modified by the revaluation of available-for-sale investment securities, trading
securities, derivative contracts, investment property and certain property plant and
equipment.
The preparation of financial statements in conformity with IFRS requires management to
make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual
results could differ from those estimates.
(b) Consolidation

The consolidated financial statements comprise those of the Bank and its subsidiaries presented as a single economic entity. Intra-group transactions, balances and unrealised gains and losses are eliminated in preparing the consolidated financial statements.
(c) Foreign currency translation

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions. At the balance sheet date, monetary assets and liabilities denominated in foreign currencies are translated using the closing exchange rate.

Exchange differences resulting from the settlement of transactions at rates different from those at the dates of the transactions, and unrealised foreign exchange differences on unsettled foreign currency monetary assets and liabilities are recognised in the profit and loss account.

Exchange differences on non-monetary financial assets are a component of the change in their fair value. Depending on the classification of a non-monetary financial asset, exchange differences are either recognised in the profit and loss account (applicable for trading securities), or within stockholders equity if non-monetary financial assets are classified as available-for-sale.

Assets and liabilities of foreign subsidiaries are translated at exchange rates at the balance sheet date, while profit and loss account and cash flow items are translated at average rates over the year. Differences resulting from the use of these different exchange rates are reflected in fair value and other reserves within stockholders' equity.
(d) Interest and fees

Interest income and expense are recognised in the profit and loss account for all interest -bearing instruments on an accrual basis using the effective yield method based on the actual purchase price. Interest income includes coupons earned on fixed income investments and accrued discount on treasury bills and other discounted instruments.

Jamaican banking regulations stipulate that, where collection of interest income is considered doubtful or payment is outstanding for 90 days or more, interest should be taken into account on the cash basis. IFRS require that when loans become doubtful of collection, they are written down to their recoverable amounts and interest income is thereafter
recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount. The difference between the regulatory and IFRS bases of interest recognition was assessed to be immaterial.

Fee and commission income is generally recognised on an accrual basis when the service has been provided. Loan origination fees for loans which are likely to be drawn down are deferred together with related direct costs, and recognised as an adjustment to the effective yield on the loan. Fees and commissions arising from negotiating or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transaction.
(e) Investments

Investments are classified into the following categories: trading securities, originated loans, and available-for-sale securities. Management determines the appropriate classification of investments at the time of purchase.

Trading securities are those which were either acquired for generating a profit from shortterm fluctuations in price or dealer's margin, or are securities included in a portfolio in which a pattern of short-term profit-taking exists. They are initially recognised at cost, which includes transaction costs, and subsequently remeasured at fair value. All related realised and unrealised gains and losses are included in net trading income.

Originated debt securities include those where money is provided to the issuer, either directly or through an intermediary, other than those that are originated with the intent to be sold immediately or in the short-term, which are recorded as trading securities. They are initially recorded at cost, which is the cash given to originate the debt including any transaction costs, and subsequently measured at amortised cost using the effective interest rate method.

Available-for-sale securities are those intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or changes in interest rates, foreign exchange rates or market prices. They are initially recognised at cost, which includes transaction costs, and subsequently remeasured at fair value. Unrealised gains and losses arising from changes in fair value of available-for-sale securities are recognised in stockholders' equity. When the securities are disposed of or impaired, the related accumulated unrealised gains or losses included in stockholders' equity are transferred to the profit and loss account.

The fair values of quoted investments are based on current bid prices. For unquoted
investments, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis and other valuation techniques commonly used by market participants.

Financial assets are assessed at each balance sheet date for objective evidence of impairment. A financial asset is considered impaired if its carrying amount exceeds its estimated recoverable amount. The amount of the impairment loss for assets carried at amortised cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the original effective interest rate. The recoverable amount of a financial asset carried at fair value is the present value of expected future cash flows discounted at the current market interest rate for a similar financial asset.

All purchases and sales of investment securities are recognised at settlement date.
(f) Repurchase and reverse repurchase transactions

Securities sold under agreements to repurchase (repurchase agreements) and securities purchased under agreements to resell (reverse repurchase agreements) are treated as collateralised financing transactions. The difference between the sale/purchase and repurchase/resale price is treated as interest and accrued over the life of the agreements using the effective yield method.
(g) Derivatives

Derivative instruments are initially recognised in the balance sheet at cost
(including transaction costs) and subsequently are remeasured at their fair value. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

Changes in the fair value of derivatives are included in net trading income. This includes derivative transactions which, while providing effective economic hedges under the Group's risk management positions, do not qualify for hedge accounting under the specific rules in International Accounting Standard (IAS) 39.
(h) Loans and provisions for credit losses

Loans are recognised when cash is advanced to borrowers. They are initially recorded at cost, which is the cash given to originate the loan including any transaction costs, and subsequently measured at amortised cost using the effective interest rate method.

A provision for credit losses is established if there is objective evidence that a loan is impaired. A loan is considered impaired when management determines that it is probable that all amounts due according to the original contractual terms will not be collected. When a loan has been identified as impaired, the carrying amount of the loan is reduced by recording specific provisions for credit losses to its estimated recoverable amount, which is the present value of expected future cash flows including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of the loan.

The provision for credit losses also covers situations where there is objective evidence that probable losses are present in components of the loan portfolio at the balance sheet date. These have been estimated based upon historical patterns of losses in each component, the credit ratings allocated to the borrowers and the current economic climate in which the borrowers operate.

For non-performing and impaired loans the accrual of interest income based on the original terms of the loan is discontinued. Jamaican banking regulations require that interest on non-performing loans be taken into account on the cash basis. IFRS require that interest income on non-performing loans be accrued, to the extent collectible, and that the increase in the present value of impaired loans due to the passage of time be reported as interest income. The difference between the Jamaican regulatory basis and IFRS was assessed to be immaterial.

Write-offs are made when all or part of a loan is deemed uncollectible or in the case of debt forgiveness. Write-offs are charged against previously established provisions for credit losses and reduce the principal amount of a loan. Recoveries in part or in full of amounts previously written-off are credited to provision for credit losses in the profit and loss account.

Statutory and other regulatory loan loss reserve requirements that exceed these amounts are dealt with in a non-distributable loan loss reserve as an appropriation of retained earnings.
(i) Investment property

Investment property is held for long-term rental yields and is not occupied by the Group Investment property is treated as a long-term investment and is carried at fair value, representing open market value determined annually by external valuers. Changes in fair values are recorded in the profit and loss account.
(j) Investments in subsidiaries

Investments by the Bank in subsidiaries are stated at cost less accumulated impairment losses.
(k) Investments in associates

Associates are entities over which the Group has significant influence, but which it does not control, generally accompanying a shareholding of between $20 \%$ and $50 \%$ of the voting rights. Investments in associates are accounted for by the equity method of accounting Under this method, the Group's share of the post-acquisition profits or losses of associates is recognised in the consolidated profit and loss account and its share of post-acquisition movements in reserves is recognised in reserves. The Group's investment in associates includes goodwill on acquisition (net of accumulated amortisation).

In the Bank's unconsolidated balance sheet, investments in associates are shown at cost.
(1) Property, plant and equipment

Land and buildings, except for investment property, are shown at deemed cost, less subsequent depreciation for buildings. Under IFRS 1, a first-time adopter may elect to use a previous GAAP revaluation of an item of property, plant and equipment as its deemed cost. The Group elected to apply this provision. All other property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses

Land is not depreciated. Depreciation on other assets is calculated on the straight-line basis at annual rates that will write off the carrying value of each asset over the period of its expected useful life. Annual depreciation rates are as follows:

| Freehold buildings | $2-5 \%$ <br> Leasehold improvements <br> Computer equipment and software <br> Office equipment and furniture <br> Other equipment |
| :--- | ---: |
| Motor vehicles |  |
| Leased assets |  |
| $l$ |  |

Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount. The recoverable amount is the higher of the asset's
fair value less costs to sell and value in use.
Gains or losses on disposal of property plant and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the profit and loss account when the expenditure is incurred.
(m) Goodwill

Goodwill represents the difference between the cost of an acquisition and the fair value of the Group's share of the net identifiable assets of the acquiree. Goodwill on acquisition of associates is included in investments in associates. Positive goodwill is amortised on the straight line basis over its expected economic life of 5 years. Negative goodwill is amortised on the straight line basis over 23 years, being the remaining weighted average useful life of the identifiable depreciable assets of the associate.
(n) Borrowings

Borrowings including those arising under securitization arrangements are recognised initially at cost, being their issue proceeds, net of transaction costs incurred. Subsequently, borrowings are stated at amortised cost and any difference between net proceeds and the redemption value is recognised in the profit and loss account over the period of the borrowings using the effective yield method.
(o) Employee benefits
(i) Pension plans

The Bank and its subsidiaries operate a number of retirement plans, the assets of which are generally held in separate trustee-administered funds. The pension plans are funded by payments from employees and by the relevant companies, taking into account the recommendations of independent qualified actuaries. The Group has both defined contribution and defined benefit plans. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate fund. The Group has no legal or constructive obligation beyond paying these contributions. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

Contributions to defined contribution plans are charged to the profit and loss account in the period to which they relate.

The asset or liability in respect of defined benefit plans is the difference between the
present value of the defined benefit obligation at the balance sheet date and the fair value of plan assets, adjusted for unrecognised actuarial gains/losses and past service cost. Where a pension asset arises, the amount recognised is limited to the net total of any cumulative unrecognised net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reduction in future contributions to the plan. The pension costs are assessed using the projected unit credit method. Under this method, the cost of providing pensions is charged to the profit and loss account so as to spread the regular cost over the service lives of the employees in accordance with the advice of the actuaries, who carry out a full valuation of the plans every year. The pension obligation is measured at the present value of the estimated future cash outflows using discount estimated rates based on market yields on government securities which have terms to maturity approximating the terms of the related liability.

A portion of actuarial gains and losses is recognised in the profit and loss account if the net cumulative unrecognised actuarial gains or losses at the end of the previous reporting period exceeded 10 percent of the greater of the present value of the gross defined benefit obligation and the fair value of plan assets at that date. Any excess actuarial gains or losses are recognised in the profit and loss account over the average remaining service lives of the participating employees.
(ii) Other post-retirement obligations

Group companies provide post-retirement health care benefits to their retirees. The entitlement for these benefits is usually based on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment, using a methodology similar to that for defined benefit pension plans. Valuations of these obligations are carried out annually by independent qualified actuaries.
(p) Leases
(i) As Lessee

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased asset or the present value of minimum lease payments. Each lease payment is allocated between the liability and interest charges so as to produce a constant rate of charge on the lease obligation. The interest element of the lease payments is charged to the profit and loss account over the lease period.

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease.
(ii) As Lessor

When assets are leased out under a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease in a manner which reflects a constant periodic rate of return on the net investment in the lease.

Assets leased out under operating leases are included in property, plant and equipment in the balance sheet. They are depreciated over their expected useful lives on a basis consistent with similar owned assets. Rental income is recognised on a straight-line basis over the lease term.
(q) Income taxes

Taxation expense in the profit and loss account comprises current and deferred tax charges.
Current tax charges are based on taxable profits for the year, which differ from the profit before tax reported because it excludes items that are taxable or deductible in other years, and items that are never taxable or deductible. The Group's liability for current tax is calculated at tax rates that have been enacted at balance sheet date.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Currently enacted tax rates are used in the determination of deferred income tax.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax is charged or credited in the profit and loss account, except where it relates to items charged or credited to equity, in which case, deferred tax is also dealt with in equity.
(r) Policyholders' liabilities

Policyholders' liabilities are determined annually by an independent actuary using the Policy Premium Method of valuation. They represent the liability for future benefits payable by the Group based on contracts for the life assurance business in force at the balance sheet date These liabilities represent the amount which, together with future premiums and investment returns, in the opinion of the actuary, will be sufficient to pay future benefits relating to contracts of insurance in force, as well as meet the expenses incurred in connection with such contracts. Allowance is made for interest, mortality and other assumptions considered to be appropriate to include in the liabilities of the Group under the terms of its policy contracts in force
(s) Provisions

Provisions are recognised when there is a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made.
(t) Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprise balances with less than 90 days maturity from the date of acquisition including cash and balances at Bank of Jamaica (excluding statutory reserves), due from other banks, investment securities and due to other banks.
(u) Acceptances, guarantees, indemnities and letters of credit

The potential liability under acceptances, guarantees, indemnities and letters of credit is reported as a liability in the balance sheet. There are equal and offsetting claims against customers in the event of a call on these commitments, which are reported as an asset.
(v) Fiduciary activities

The Group acts as trustee and in other fiduciary capacities that result in holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Group
(w) Segment reporting

Business segments provide products or services that are subject to risks and returns that are different from those of other business segments, and comprise the Group's three operating divisions.
(x) Comparative information

Where necessary, comparative figures have been reclassified to conform with changes in presentation in the current year
3. Segment Reporting

The Group is organised into three main business segments:
(a) Banking - This incorporates retail and corporate banking services.
(b) Wealth management - This incorporates stock brokerage, securities trading, investment management, pension fund management and trustee services.
(c) Insurance - This incorporates life insurance and insurance brokerage services.
ther operations of the Group include data processing, money remittance services and registrar and transfer agent services.

The Group's operations are located mainly in Jamaica. The operations of subsidiaries located overseas account for less than 10 per cent of the Group's external operating revenue, assets and capital expenditures.

| Wealth |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 September 2004 | Banking | Management | Insurance | Other | Eliminations | Consolidated |
|  | \$'000 | \$ 000 | \$'000 | \$'000 | \$ 000 | \$ 000 |
| External operating revenue | 17,215,673 | 6,588,628 | 996,082 | 11,327 | _ | 24,811,710 |
| Operating revenue from other segments | 110,480 | 1,409,847 | 391,844 | 51,390 | $(1,963,561)$ | - |
| Operating revenue | 17,326,153 | 7,998,475 | 1,387,926 | 62,717 | $(1,963,561)$ | 24,811,710 |

Segment result
Share of profit of associates
Profit before tax Taxation expense
Net profit
$1,802,419$
1,539,157
410,116
$(3,149)$
44,341
3,792,884

Associates
Unallocated assets
Total assets

Unallocated liabilities
Total liabilities
Capital expenditure
Depreciation

Depreciation
Amortisation

30 September 2003
External operating revenue

121,856,528
49, 755,191
7,664,014 221,684
$(5,032,593)$
67,230
$3,860,114$
3,860,114 $\frac{(643,376)}{3,216,738}$
$========$
174,464,824
1,163,192 $\begin{array}{r}244,001 \\ \hline 175,872,017\end{array}$ 175,872,017
$(5,076,934)$
158,222,447 $\frac{1,355,565}{159,578,012}$ ===========


Operating revenue from other segments Operating revenue
Banking

$\$ 1000$ | Wealth |
| ---: |
| Management |
| $\$ 1000$ |$\quad$| Insurance |
| ---: |
| $\$ 16,506,432$ |

Segment result
Taxation expense
Net profit
Segment assets
Associates
Unallocated assets
Total assets

Segment liabilities 105,615,281 Unallocated liabilities
Total liabilities
Capital expenditure Depreciation
Amortisation

| $1,934,850$ | 62,973 |
| ---: | ---: |
| 472,497 | 9,721 |
| 107,342 | - |
| $========================1$ |  |

$(12,363,244)$
132,341,798 $\begin{array}{r}132,341,798 \\ 672,535 \\ \hline\end{array}$ 133,014,333
===========
2,010,194 494,910 107,342
4. Net Fee and Commission Income

Fee and commission income: Retail banking fees Credit related fees Other fees

Fee and commission expenses

| The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 2003 |
| \$'000 | \$1000 | \$'000 | \$'000 |
| 631,081 | 527,866 | 656,857 | 524,430 |
| 1,249,424 | 1,005,187 | 1,249,424 | 1,005,187 |
| 310,675 | 189,232 | 66,483 | 46,262 |
| 2,191,180 | 1,722,285 | 1,972,764 | 1,575,879 |
| $(418,259)$ | $(413,924)$ | $(418,259)$ | $(381,601)$ |
| 1,772,921 | 1,308,361 | 1,554,505 | 1,194,278 |

5. Net Trading Income

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$'000 | \$'000 | \$'000 | \$1000 |
| Foreign exchange translation and trading | 871,973 | 1,971,850 | 830,349 | 1,929,809 |
| Fixed income | 449,149 | 92,991 | 269,780 | 73,238 |
| Equities | 15,751 | 843,868 | 10,735 | 773,853 |
|  | 1,336,873 | 2,908,709 | 1,110,864 | 2,776,900 |

Foreign exchange translation and trading income includes gains and losses arising from translation of assets and liabilities denominated in foreign currency as well as those arising from foreign currency trading activity.

## 6. Staff Costs

Wages and salaries
Statutory contributions
Pension costs - defined contribution plans
Pension costs - defined benefit plans
Allowances and benefits
Staff profit share
Termination benefits

The number of persons employed as at 30 September:

| The Group |  |  | The Bank |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |
|  |  |  |  |
| $3,150,448$ | $2,847,140$ | $2,741,685$ | $2,559,193$ |
| 353,710 | 278,423 | 315,138 | 262,552 |
| 113,669 | 95,025 | 106,688 | 91,166 |
| $(520)$ | 342 | - | - |
| 661,978 | 583,550 | 604,406 | 545,666 |
| 246,390 | 221,059 | 246,390 | 221,059 |
| 113,910 | 186,742 | 109,984 | 186,553 |
| $4,639,585$ | $4,212,281$ | $4,124,291$ | $3,866,189$ |
| $==============================================$ |  |  |  |

> Full-time
> Part-time

Contract

| The Group |  | The Bank |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| 2,445 | 2,386 | 2,243 | 2,196 |
| 109 | 272 | 107 | 254 |
| 137 | 39 | 122 | 21 |
| 2,691 | 2,697 | 2,472 | 2,471 |

## 7. Profit before Taxation

The following have been charged/(credited) in arriving at profit before taxation:

| The Group |  | The Bank |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |

Directors' emoluments -

Fees
Management remuneration
Auditors' remuneration
Depreciation
Gain on disposal of property, plant and equipment
Dividend income
Operating lease rentals
8. Taxation

| 2,500 | 2,141 | 1,760 | 1,236 |
| ---: | ---: | ---: | ---: |
| 59,050 | 33,665 | 59,050 | 33,665 |
| 20,518 | 17,603 | 12,460 | 11,100 |
| 965,460 | 494,410 | 928,532 | 471,742 |
|  |  |  |  |
| $(29,257)$ | $(324)$ | $(28,490)$ | $(1,242)$ |
| $(101,539)$ | $(24,776)$ | $(80,422)$ | $(14,204)$ |
| 72,782 | 73,774 | 72,782 | 73,774 |
| $============================================0$ |  |  |  |


| The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 2003 |
| \$1000 | \$1000 | \$'000 | \$1000 |
| 449,610 | 253,618 | 428,274 | 31,860 |
| 75,148 | 18,392 | - | - |
| 2,116 | 6,535 | - | - |
| - | $(2,825)$ | - | - |
| 22,835 | - | - | - |
| 93,667 | 383,139 | (319,091) | 389,259 |
| 643,376 | 658,859 | 109,183 | 421,119 |

The tax on profit differs from the theoretical amount that would arise using the basic statutory rate of 33 1/3\% as follows:

| The Group | The Bank |  |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |

$3,860,114 \quad 3,463,250 \quad 1,768,839 \quad 2,550,654$

| Tax calculated at a tax rate of $331 / 3 \%$ | 1,286,705 | 1,154,417 | 589,613 | 850,218 |
| :---: | :---: | :---: | :---: | :---: |
| Income not subject to tax or in respect of which tax has been remitted | $(638,787)$ | $(676,593)$ | (497,967) | (594,820) |
| Expenses not deductible for tax purposes | 65,624 | 212,235 | 39,414 | 165,721 |
| Effect of different tax regime applicable to life insurance subsidiary | 12,844 | $(28,375)$ | - | - |
| Prior year overprovision | $(31,860)$ | - | $(31,860)$ |  |
| Effect of tax credit on bonus issue of shares | - | $(2,825)$ | - | - |
| Other | $(51,150)$ | - | 9,983 | - |
| Taxation expense | 643,376 | 658,859 | 109,183 | 421,119 |

(a) Tax on the life insurance business is charged on investment income, less expenses allowable in earning that income, at the rate of $71 / 2 \%$ up to 31 December 2003 and $15 \%$ thereafter and on premium income less reinsurance premiums at 1 1/2\% up to 31 December 2003 and $3 \%$ thereafter.
(b) The tax credit on the issue of bonus shares was computed at the rate of $25 \%$ of the nominal value of the shares issued during the prior year. The maximum nominal value available for the credit was $50 \%$ of the after-tax profit for the year of each company.
9. Net Profit

Dealt with in the financial statements of:
The Bank
Subsidiaries
Associates

## 10. Retained Earnings

[^0]| 2004 | 2003 |
| ---: | ---: |
| $\$ 1000$ | $\$ 1000$ |


| $1,659,656$ | $2,129,535$ |
| ---: | ---: |
| $1,549,384$ | 674,856 |
| 7,698 | - |
| $3,216,738$ | $2,804,391$ |
| $=======================0$ |  |


| 2004 | 2003 |
| ---: | ---: |
| $\$ \mathbf{1} 000$ | $\$ 000$ |

100

2,567,768
1,284,670
3,852,438

## 11. Earnings Per Stock Unit

Basic earnings per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units in issue during the year

| Net profit attributable to stockholders (\$'000) | 2004 | 2003 |
| :--- | ---: | ---: |
| Weighted average number of ordinary stock units | $3,216,738$ | $2,804,391$ |
| in issue ('000) | $2,466,763$ | $2,466,763$ |
| Basic earnings per stock unit (\$) | 1.30 | 1.14 |
| $============$ |  |  |

## 12. Cash and Balances at Bank of Jamaica

Cash in hand and at bank
Balances with the Bank of Jamaica other than statutory reserves
Included in cash and cash equivalents
Statutory reserves with the Bank of Jamaica -interest-bearing
Statutory reserves with the Bank of Jamaica -non-interest-bearing

| The Group |  | The Bank |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |
| $3,590,187$ | $1,920,305$ | $2,736,749$ | $1,856,282$ |
| 723,641 | 22,792 | 721,934 | 22,792 |
| $4,313,828$ | $1,943,097$ | $3,458,683$ | $1,879,074$ |
| $5,165,356$ | $4,593,657$ | $5,165,356$ | $4,593,657$ |
| $4,507,297$ | $4,104,884$ | $4,507,298$ | $4,104,884$ |
| $13,986,481$ | $10,641,638$ | $13,131,337$ | $10,577,615$ |

Statutory reserves with the Bank of Jamaica represent the required ratio of $9 \%$ (2003 - 9\%) of prescribed liabilities. They are not available for investment, lending or other use by the Group.

Since 15 January 2003, the Bank has been required by the Bank of Jamaica under section 28A of the Bank of Jamaica Act, to maintain a special deposit wholly in the form of cash, representing 5 \% of prescribed liabilities. This special deposit earns interest at $6 \%$ per annum.

## 13. Due from Other Banks

Items in course of collection from other banks Placements with other banks
Included in cash and cash equivalents

## 14. Trading Securities

Government of Jamaica debt securities Quoted equity securities

| The Group |  | The Bank |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ ' 000$ | $\$ 1000$ | $\$ ' 000$ |
|  |  |  |  |
| $1,080,605$ | $1,615,564$ | $1,080,605$ | $1,615,564$ |
| $12,579,030$ | $7,501,684$ | $12,896,353$ | $7,826,142$ |
| $13,659,635$ | $9,117,248$ | $13,976,958$ | $9,441,706$ |

## 15. Reverse Repurchase Agreements

The Group and the Bank enter into collateralised reverse repurchase agreements which may result in credit exposure in the event that the counterparty to the transaction is unable to fulfill its contractual obligations.

At 30 September 2004, the Group and the Bank held $\$ 21,562,000,000(2003-\$ 7,441,192,000$ ) and $\$ 278,010,000(2003-\$ 570,538,000)$, respectively of securities, mainly representing Government of Jamaica debt securities, as collateral for reverse repurchase agreements.

## 16. Loans and Advances

| The Group | The Bank |  |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |
|  |  |  |  |
| $36,189,151$ | $28,563,664$ | $35,962,839$ | $28,426,623$ |
| $(2,164,523)$ | $(2,163,517)$ | $(2,161,259)$ | $(2,151,883)$ |
| $34,024,628$ | $26,400,147$ | $33,801,580$ | $26,274,740$ |
| $=======================================================$ |  |  |  |

The movement in the provision for credit losses determined under the requirements of IFRS is as follows

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$ 000 | \$ 000 | \$'000 | \$ 1000 |
| Balance at beginning of year | 2,163,517 | 1,972,328 | 2,151,883 | 1,963,506 |
| Provided during the year | 853,400 | 1,906,596 | 853,270 | 1,903,784 |
| Recoveries | $(431,059)$ | $(1,700,035)$ | $(431,059)$ | $(1,700,035)$ |
| Net charge to profit | 422,341 | 206,561 | 422,211 | 203,749 |
| Write-offs | $(421,335)$ | $(15,372)$ | $(412,835)$ | $(15,372)$ |
| Balance at end of year | 2,164,523 | 2,163,517 | 2,161,259 | 2,151,883 |

The aggregate amount of non-performing loans on which interest was not being accrued amounted to $\$ 1,475,419,000$ as at 30 September 2004 (2003 - $\$ 1,503,254,000$ ).

The provision for credit losses determined under Bank of Jamaica regulatory requirements is as follows:

Specific provision
General provision

Excess of regulatory provision over IFRS provision reflected in non-distributable loan loss reserve (Note 32)

| The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 2003 |
| \$'000 | \$ 000 | \$'000 | \$ 000 |
| 1,932,230 | 1,994,136 | 1,928,966 | 1,982,502 |
| 343,943 | 242,272 | 343,943 | 242,272 |
| 2,276,173 | 2,236,408 | 2,272,909 | 2,224,774 |
| 111,650 | 72,891 | 111,650 | 72,891 |

## 17. Investment Securities

The Group
200420032004 2003

| 2004 | 2004 | 2003 |
| ---: | ---: | ---: |

The Bank

| 47,661,489 | 58,344,867 | 35,796,728 | 49,670,679 |
| :---: | :---: | :---: | :---: |
| - | 20,000 | - | - |
| 621,819 | 725,827 | 563,353 | 726,915 |
| 48,283,308 | 59,090,694 | 36,360,081 | 50,397,594 |


| 27,197,789 | 18,924,976 | 10,419,354 | 7,474,127 |
| :---: | :---: | :---: | :---: |
| 171,199 | 175,556 | 171,199 | 175,556 |
| 8,170 | 14,370 | 8,170 | 14,370 |
| - | 13,164 | - | - |
| 1,800,503 | 319,700 | 1,762,462 | 305,318 |
| 33,256 | - | 33,255 | - |
| 29,210,917 | 19,447,766 | 12,394,440 | 7,969,371 |
| 77,494,225 | 78,538,460 | 48,754,521 | 58,366,965 |

The Bank of Jamaica holds as security, Government of Jamaica Local Registered Stocks with a face value of $\$ 1,400,000,000(2003-\$ 2,017,151,000)$ for the Group and $\$ 1,300,000,000$
(2003-\$1,977,151,000) for the Bank against possible shortfalls in the operating account.
The Financial Services Commission holds as security, Government of Jamaica Local Registered Stocks valued at $\$ 90,000,000(2003-\$ 90,000,000)$ for the life insurance subsidiary, in accordance with Section 8(1)(B) of the Insurance Regulations 2001.

Included in investment securities are the following amounts which are regarded as cash equivalents for purposes of the statement of cash flows:

The Group

| 2004 | 2003 | 2004 | 2003 |
| ---: | ---: | ---: | ---: |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ ' 000$ |

Debt securities with an original maturity of
less than 90 days
18. Investments in Associates

Acquisitions during the year
Share of results before tax
Share of tax (Note 8)
Dividends received
Amortisation of positive goodwill Amortisation of negative goodwill Other equity movements
At end of year
Comprising:
Share of net assets
Unamortised positive goodwill
Unamortised negative goodwill
At end of year
3, 713, 992 1, 275, 556 3, 421, 199 1, 275, 556
$=============================================$

| The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 2003 |
| \$1000 | \$1000 | \$'000 | \$1000 |
| 1,148,446 | - | 1,148,446 | - |
| 67,230 | - | - | - |
| $(22,835)$ | - | - | - |
| $(21,345)$ | - | - | - |
| $(36,363)$ | - | - | - |
| 21,011 | - | - | - |
| 7,048 | - | - | - |
| 1,163,192 | - | 1,148,446 |  |
| 1,679,040 | - | - | - |
| 236,359 | - | - | - |
| $(752,207)$ | - | - | - |
| 1,163,192 | - | - | - |

## 19. Investment Properties

Balance at beginning of year
Additions

|  | The Group |
| ---: | ---: |
| 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ |
| 28,200 | 17,442 |
| - | 8,445 |
| $(8,000)$ | - |
| 1,100 | 2,313 |
| 21,300 | 28,200 |
| $==========================$ |  |

market value by an independent professionally qualified valuer.

## 20. Property, Plant and Equipment

The Group

| Freehold | Assets <br> Capitalised |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | Leasehold | Furniture, Equipment | Under | Work-in- | Total |
| Land and |  |  | Finance |  |  |
| Buildings | Improvements | \& Software | Leases | Progress |  |
| \$ 000 | \$'000 | \$1000 | \$'000 | \$ 000 | \$'000 |
| 1,355,503 | 249,075 | 1,127,922 | 883,558 | 707,854 | 4,323,912 |
| 96,790 | 19,084 | 822,378 | 6,784 | 1,065,158 | 2,010,194 |
| - | $(2,514)$ | $(9,897)$ | $(18,063)$ | (1, ${ }^{-}$ | $(30,474)$ |
| 27,227 | 75,040 | 1,036,885 | 15,341 | $(1,154,493)$ | - |
| - | - | - | - | $(63,574)$ | $(63,574)$ |
| 1,479,520 | 340,685 | 2,977,288 | 887,620 | 554,945 | 6,240,058 |
| 114,670 | 33,110 | 874,231 | 87,401 | 456,147 | 1,565,559 |
| $(10,525)$ | - | $(33,145)$ | $(50,393)$ | 45,254 | $(139,317)$ |
| 267,382 | 33,459 | 252,082 | 13,491 | $(566,414)$ |  |
| - | - | - | - | 4,967 | 4,967 |
| 1,851,047 | 407,254 | 4,070,456 | 938,119 | 404,391 | 7,671,267 |

At 1 October 2002
Additions
Disposals
Transfers
Reclassifications and
adjustments
At 30 September 2003
Additions
Disposals
Transfers
adjustments
At 30 September 2004
Accumulated
Depreciation -
At 1 October 2002
Charge for the year
Disposals
At 30 September 2003
Charge for the year Disposals
Reclassifications and adjustments

| 204,378 | 201,216 | 730,239 | 722,040 | - | $1,857,873$ |
| ---: | ---: | :---: | :---: | ---: | ---: |
| 25,414 | 27,836 | 353,500 | 88,160 | - | 494,910 |
| - | $(1,996)$ | $(8,157)$ | $(14,388)$ | - | $(24,541)$ |
| 229,792 | 227,056 | $1,075,582$ | 795,812 | - | $2,328,242$ |
| 27,012 | 64,991 | 788,410 | 85,047 | - | 965,460 |
| $(1,921)$ | - | $(18,649)$ | $(44,724)$ | - | $(65,294)$ |
| $(47,429)$ | $(17,846)$ | 96,092 | $(20,247)$ | - | 10,570 |

At 30 September 200
Net Book Value -
30 September 2004
30 September 2003

Cost -
At 1 October 2002
Additions
Disposals
Transfers
Reclassifications and adjustments
At 30 September 2003
Additions
Disposals
Transfers
Reclassifications and
adjustments
At 30 September 2004
Accumulated
Depreciation -
At 1 October 2002
Charge for the year

| 1,643,593 | 133,053 | 2,129,021 | 122,231 | 404,391 | 4,432,289 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,249,728 | 113,629 | 1,901,706 | 91,808 | 554,945 | 3,911,816 |

207,454
274,201
$1,941,435$
815,888
3,238,978

| The Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets |  |  |  |  |
|  |  |  |  |  |  |
| Freehold |  | Furniture, | Under |  |  |
| Land and | Leasehold | Equipment | Finance | Work-in- |  |
| Buildings | Improvements | \& Software | Leases | Progress | Total |
| \$ 000 | \$ 000 | \$'000 | \$ 000 | \$ 000 | \$ 000 |
| 1,329,620 | 243,151 | 1,045,211 | 885,693 | 694,102 | 4,197,777 |
| 96,790 | - | 788,215 | 6,784 | 1,035,125 | 1,926,914 |
| - | - | - | $(18,063)$ | - | $(18,063)$ |
| 27,227 | 75,040 | 1,011,990 | 15,341 | $(1,129,598)$ |  |


| - | - | - | - | $(63,574)$ | $(63,574)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $1,453,637$ | 318,191 | $2,845,416$ | 889,755 | 536,055 | $6,043,054$ |
| 114,670 | 18,067 | 836,732 | 87,400 | 426,597 | $1,483,466$ |
| $(10,525)$ | - | $(14,430)$ | $(50,393)$ | - | $(75,348)$ |
| 293,265 | 33,459 | 252,082 | 13,491 | $(592,297)$ | - |
|  | - | - |  |  | 4,967 |
| $1,851,047$ | 369,717 | $3,919,800$ | 940,253 | 375,322 | $7,456,139$ |


| 204,379 | 196,412 | 668,961 | 722,040 | $-1,791,792$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 25,414 | 25,416 | 332,752 | 88,160 | - | 471,742 |

Disposals
At 30 September 2003
Charge for the year
Disposals
Reclassifications and adjustments
At 30 September 2004

| - | - | - | $(14,388)$ | - | $(14,388)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 229,793 | 221,828 | $1,001,713$ | 795,812 | - | $2,249,146$ |
| 27,011 | 58,569 | 757,906 | 85,047 | - | 928,533 |
| $(1,921)$ | - | $(5,385)$ | $(44,724)$ | - | $(52,030)$ |
|  |  |  |  | - | 10,570 |
| $(47,429)$ | $(17,846)$ | 96,092 | $(20,247)$ | $-3,136,219$ |  |
| 207,454 | 262,551 | $1,850,326$ | 815,888 | - |  |

Net Book Value -
30 September 2004
30 September 2003

| 1,643,593 | 107,166 | 2,069,474 | 124,365 | 375,322 | 4,319,920 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,223,844 | 96,363 | 1,843,703 | 93,943 | 536,055 | 3,793,908 |

Included in the table above are amounts totaling $\$ 164,000,000(2003-\$ 164,000,000)$ for the Group and the Bank representing the previous Jamaican GAAP revalued amount of land and buildings which has been used as the deemed cost of these assets under the provision of IFRS 1 (Note 2(1))

Assets capitalised under finance leases comprise motor vehicles and computer equipment.

## 21. Deferred Income Taxes

Deferred income taxes are calculated on all temporary differences under the liability method using a tax rate of $7.5 \%$ for the insurance subsidiary and $331 / 3 \%$ for the Bank and all other subsidiaries. Assets and liabilities recognised on the balance sheet are as follows:

| The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 2003 |
| \$ 000 | \$'000 | \$'000 | \$ 000 |
| - | $(120,426)$ | - | - |
| 852,926 | 437,966 | 308,243 | 422,349 |
| 852,926 | 317,540 | 308,243 | 422,349 |

The movement in the net deferred income tax balance is as follows:

|  |  | roup | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$1000 | \$1000 | \$'000 | \$'000 |
| Net liability at beginning of year | 317,540 | 218,141 | 422,349 | 163,491 |
| Deferred tax (income)/expense (Note 8) | 93,667 | 383,139 | (319,091) | 389,259 |
| Deferred tax charged/(credited) to stockholders' equity on available-for-sale investment securities | 441,719 | $(283,740)$ | 204,985 | $(130,401)$ |
| Net liability at end of year | 852,926 | 317,540 | 308,243 | 422,349 |

Deferred income tax assets and liabilities are due to the following items:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$1000 | \$ 000 | \$ 000 | \$1000 |
| Deferred income tax assets: |  |  |  |  |
| Property, plant and equipment | 133 | 50 | - | - |
| Investment securities - available-for-sale | 2,530 | 295,389 | - | 160,815 |
| Loan loss provisions | 77,431 | 56,460 | 77,431 | 56,460 |
| Pensions and other post-retirement benefits | 70,893 | 59,419 | 69,960 | 59,419 |
| Interest payable | 300,115 | 425,646 | - | - |
| Interest rate swap | 14,994 | 42,970 | 14,994 | 42,970 |
| Tax loss carry forwards | - | 5,919 | - | - |
| Accrual for staff profit share | - | 73,686 |  | 73,686 |
| Other temporary differences | 38,453 | 38,027 | 32,111 | 34,617 |
|  | 504,549 | 997,566 | 194,496 | 427,967 |
| Deferred income tax liabilities: |  |  |  |  |
| Property, plant and equipment | 103,256 | 159,731 | 100,440 | 157,629 |
| Investment securities - available-for-sale | 157,085 | 8,226 | 44,169 | - |
| Investment securities - trading | 25,237 | - | - | - |
| Obligations under securitization arrangements | 21,265 | 47,092 | 21,265 | 47,092 |
| Interest receivable | 705,866 | 446,774 | - | - |

Unrealised foreign exchange gains Other temporary differences

| 341,124 | 651,358 | 336,865 | 645,595 |
| ---: | ---: | ---: | ---: |
| 3,642 | 1,925 | - | - |
| $1,357,475$ | $1,315,106$ | 502,739 | 850,316 |
| $=======================================$ |  |  |  |

Deferred income taxes are recognised for tax losses carry forwards only to the extent that realisation of the related tax benefit is probable. At 30 September 2003, a subsidiary had tax losses, subject to agreement with the Commissioner of Taxpayer Audit and Assessment, aggregating $\$ 17,757,000$ available for indefinite offset against future taxable income in respect of which a deferred tax asset had been recognised.

Deferred income tax liabilities have not been provided for on the withholding and other taxes that would be payable on the undistributed earnings of certain subsidiaries to the extent that such earnings are permanently reinvested. Such undistributed earnings totalled $\$ 2,834,054,000$ at 30 September 2004 (2003-\$1,284,670,000)

## 22. Retirement Benefits

(Assets)/liabilities recognised on the balance sheet are as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$ 000 | \$ 1000 | \$'000 | \$ 000 |
| Pension schemes | $(7,602)$ | $(6,009)$ | - | - |
| Other post retirement benefits | 209,879 | 178,257 | 209,879 | 178,257 |

## Pension schemes

The Bank and its subsidiaries have established a number of pension schemes covering all permanent employees. The assets of funded plans are held independently of the Group's assets in separate trustee administered funds. Defined benefit plans are valued by independent actuaries annually using the projected unit credit method. The latest actuarial valuations were carried out as at 30 June 2004.

The amounts recognised in the balance sheet are determined as follows:

| The Group | The Bank |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | 2004 | 2003 | 2004 |

Pension plan assets include:

- Ordinary stock units of the Bank with a fair value of $\$ 1,622,032,000(2003-\$ 664,913,000)$.
- Repurchase obligations, promissory notes and lease obligations of the Group aggregating $\$ 620,277,000$ (2003 - \$1,052,071,000).
- Properties occupied by the Group with a fair value of $\$ 238,050,000(2003-\$ 212,400,000)$.

The amounts recognised in the profit and loss account are as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$'000 | \$ 000 | \$1000 | \$'000 |
| Current service cost | (390) | 420 | - | - |
| Interest cost | 387,572 | 418,666 | 386,200 | 417,586 |
| Expected return on plan assets | (541, 050) | (551,829) | (539,548) | (550,664) |
| Net actuarial gains recognised | - | 7 | - |  |
| Change in limitation on asset | 153,348 | 133,078 | 153,348 | 133,078 |
| Total, included in staff costs (Note 6) | (520) | 342 | - | - |

The actual return on plan assets was $\$ 2,545,018,000(2003-934,182,000)$ and $\$ 2,543,189,000(2003$
$\$ 932,436,000)$ for the Group and the Bank, respectively.
Movements in the amounts recognised in the balance sheet:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$'000 | \$'000 | \$'000 | \$1000 |
| Asset at beginning of year | $(6,009)$ | $(5,284)$ | - | - |
| Total (income)/expense, as above | (520) | 342 | - | - |
| Contributions paid | $(1,073)$ | $(1,067)$ | - | - |
| Asset at end of year | $(7,602)$ | (6,009) | - | - |

The principal actuarial assumptions used were as follows:

|  | 2004 | 2003 | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: |
| Discount rate | 12.5\% | 15.0\% | 12.5\% | 15.0\% |
| Expected return of plan assets | 10.0\% | 10.5\% | 10.0\% | 10.5\% |
| Future salary increases | 9.5\% | 10.0\% | 9.5\% | 10.0\% |
| Future pension increases | 0-3.5\% | 0-6.5\% | 3.5\% | 6.5\% |

## Other post-retirement benefits

In addition to pension benefits, the Bank and its subsidiaries offer retiree medical and life insurance benefits that contribute to the health care and life insurance coverage of employees and beneficiaries after retirement. The method of accounting and frequency of valuations are similar to those used for defined benefit pension schemes.

In addition to the assumptions used for pension schemes, the main actuarial assumption is a long-term increase in health costs of $15 \%$ per year (2003-13\%).

The amounts recognised in the balance sheet are determined as follows:

The Group and The Bank

Present value of unfunded obligations Unrecognised actuarial gains
Liability in the balance sheet

| 2004 | 2003 |
| ---: | ---: |
| $\$ 1000$ | $\$ 1000$ |
| 173,259 | 177,028 |
| 36,620 | 1,229 |
| 209,879 | 178,257 |
| $========================$ |  |

The amounts recognised in the profit and loss account are as follows:
The Group and The Bank

| 2004 | 2003 |
| ---: | ---: |
| $\$ 1000$ | $\$ 1000$ |
| 12,383 | 8,419 |
| 27,772 | 21,410 |
| 40,155 | 29,829 |
| $======================0$ |  |

Movements in the amounts recognised in the balance sheet:
The Group and The Bank
Liability at beginning of year
Total expense, as above
Contributions paid
Liability at end of year

| 2004 | 2003 |
| ---: | ---: |
| $\$ 1000$ | $\$ 1000$ |
| 178,257 | 154,557 |
| 40,155 | 29,829 |
| $(8,533)$ | $(6,129)$ |
| 209,879 | 178,257 |
| $========================$ |  |

23. Other Assets

| The Group |  |
| ---: | ---: |
| 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ |


| The Bank |  |
| ---: | ---: |
| 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ |

Interest receivable Withholding tax recoverable
24. Due to Other Banks

| $4,071,907$ | $4,987,290$ | $1,896,175$ | $3,608,276$ |
| ---: | ---: | ---: | ---: |
| $1,265,312$ | 350,137 | 747,244 | 470,170 |
| $6,081,825$ | $6,368,703$ | $3,103,298$ | $4,505,131$ |
| $============================================$ |  |  |  |

The Group
The Bank

| 2004 | 2003 | 2004 | 2003 |
| :---: | :---: | :---: | :---: |
| \$'000 | \$'000 | \$'000 | \$1000 |
| 1,310,633 | 1,150,994 | 1,310,633 | 1,150,994 |
| 5,484,157 | 5,106,214 | 5,484,875 | 5,106,214 |
| 6,794,790 | 6,257,208 | 6,795,508 | 6,257,208 |

## 25. Obligations Under Credit Card and Cash Advance Securitization Arrangements

The Group and The Bank

| 2004 | 2003 |
| ---: | ---: |

Principal outstanding - US\$154.3 million (2003 - US\$79.2 million) 9,532,453 4,718,256
Unamortised transaction fees
Net liability

| $9,532,453$ | $4,718,256$ |
| ---: | ---: |
| $(104,717)$ | $(141,277)$ |
| $9,427,736$ | $4,576,979$ |

$============-=======$

In 2001, the Bank entered into an arrangement for the sale of Future Accounts Receivable amounting to US\$125,000,000 in respect of credit card and cash advance transactions in Jamaica between Visa International Service Association and Master Card International Incorporated and cardholders holding cards issued by banks outside of Jamaica (primarily in the U.S.A.). This took the form of variable funding certificates issued by Citibank N.A. through Citicorp administered commercial paper conduits. Payments under the arrangement were due quarterly commencing in October 2001 and ending October 2006. In September 2004, the arrangement was amended to extend the scheduled final payment date from October 2006 to October 2009 and to increase the facility limit to US $\$ 200,000,000$. An additional drawdown of US $\$ 100,000,000$ was made in September 2004.

Interest is calculated daily based on the weighted average rate applicable to commercial paper transactions administered by the respective conduits. The rate approximates one month US dollar LIBOR plus 200 basis points.

Related to this arrangement, the Bank also entered into two interest rate swap agreements effective October 2001 with Citibank N.A. as follows:

Swap 1 - The Bank pays $4.33 \%$ per annum fixed and receives three month US dollar LIBOR on a notional amount of US\$45,000,000 every quarter commencing January 2002 and ending July 2006.

Swap 2 - The Bank pays 3.78\% per annum fixed and receives three month US dollar LIBOR on a notional amount of US\$45,000,000 every quarter commencing January 2002 and ending July 2006

The combined fair value of these interest rate swaps at 30 September 2004 is negative US\$728,000 (2003 - Negative US\$2,166,000)

## 26. Other Borrowed Funds

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$ 000 | \$ 000 | \$1000 | \$ 000 |
| Development Bank of Jamaica | 865,166 | 949,431 | 865,166 | 949,431 |
| Student loan funds | 93,090 | 114,074 | 93,090 | 114,074 |
| Finance lease obligations | 111,062 | 65,744 | 123,888 | 101,887 |
|  | 1,069,318 | ,129,249 | 1,082,144 | 165,392 |

(a) The loans from Development Bank of Jamaica are granted in both Jamaican dollar and US dollar currencies and are utilised by the Bank to finance customers with viable projects in agricultural agro-industrial, manufacturing, mining and tourism sectors of the economy. The loans to customers are for terms up to 12 years and at rates of 10 - 13\%.
(b) Student loan funds represent funds provided by the Government of Jamaica and various funding agencies to the Bank for the purpose of making loans to students of tertiary educational institutions. These are repayable over $7-10$ years and attract interest at a rate of $16-18 \%$
(c) The finance lease obligations are as follows:

Minimum lease payments under finance leases:
Not later than 1 year
Later than 1 year and not later than 5 years

| The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 2003 |
| \$1000 | \$1000 | \$ 000 | \$ 000 |
| 59,291 | 52,662 | 72,574 | 80,948 |
| 91,386 | 25,860 | 91,729 | 39,612 |
| 150,677 | 78,522 | 164,303 | 120,560 |
| $(39,615)$ | $(12,778)$ | $(40,415)$ | $(18,673)$ |
| 111,062 | 65,744 | 123,888 | 101,887 |

The present value of finance lease obligations are as follows:

| The Group |  | The Bank |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |
| 37,998 | 43,214 | 50,481 | 66,270 |
| 73,064 | 22,530 | 73,407 | 35,617 |
| 111,062 | 65,744 | 123,888 | 101,887 |
| $==========================================$ |  |  |  |

## 27. Policyholders' Liabilities

The Board of Directors of the Group's life insurance subsidiary appoints the Actuary pursuant to the Insurance Act. His responsibility is to carry out an annual valuation of the company's policyholders' liabilities in accordance with accepted actuarial practice and regulatory requirements and report thereon to the policyholders and shareholders. In performing the valuation, the Actuary makes assumptions as to the future rates of interest, asset defaults, mortality, morbidity, claims experience, policy termination, inflation, reinsurance recoveries, expenses and other contingencies, taking into consideration the circumstances of the company and the insurance policies in force.
(a) Composition of policyholders' liabilities:

Life assurance fund

| $7,105,114$ | $4,232,286$ |
| :---: | ---: |
| $(192,504)$ | 55,372 |
| $6,912,610$ | $4,287,658$ |
| $====================$ |  |

(b) Change in policyholders' liabilities:

Life assurance fund:
At the beginning of the year
Gross premiums
Cost of insurance transferred to profit and loss a/c
Fees transferred to profit and loss account
Claims and benefits
Interest credited
At the end of the year
Insurance risk reserve
At the beginning of the year
(Decrease)/increase in reserve
At the end of the year

| $4,232,286$ | $3,188,347$ |
| ---: | ---: |
| $2,764,700$ | $1,070,137$ |
| $(24,595)$ | $(24,222)$ |
| $(93,579)$ | $(70,992)$ |
| $(666,961)$ | $(430,983)$ |
| 893,263 | 499,999 |
| $7,105,114$ | $4,232,286$ |
| $======================$ |  |
|  |  |
| 55,372 | 29,174 |
| $(247,876)$ | 26,198 |
| 192,504 | 55,372 |
| $==============$ |  |

## 28. Provisions

At beginning of year Provided during the year Utilised during the year At end of year

| The Group | The Bank |  |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |
| 140,000 | 61,060 | 140,000 | 61,060 |
| - | 90,000 | - | 90,000 |
| $(23,000)$ | $(11,060)$ | $(23,000)$ | $(11,060)$ |
| 117,000 | 140,000 | 117,000 | 140,000 |
| $===============================================0$ |  |  |  |

Comprising:
Provision for litigation
117,000
140,000
117,000
140,000
29. Other Liabilities

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$ 000 | \$'000 | \$ 000 | \$ 000 |
| Interest payable | 1,803,507 | 2,032,588 | 1,089,008 | 1,583,414 |
| Accrued liabilities | 1,722,330 | 1,250,906 | 935,445 | 647,771 |
|  | 3,525,837 | 3,283,494 | 2,024,453 | 2,231,185 |



## 31. Fair Value and Other Reserves

Fair value reserve - available-for-sale investments Translation reserve
capital reserve

| The Group |  |  | The Bank |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |
|  |  |  |  |
| 837,549 | $(677,313)$ | 604,925 | $(306,864)$ |
| 121,047 | 98,422 | - | - |
| 308,118 | 308,118 | 348,468 | 348,468 |
| $1,266,714$ | $(270,773)$ | 953,393 | 41,604 |
| $================================================$ |  |  |  |
| - | - | 300,564 | 300,564 |
| 92,991 | 92,991 | - | - |
| 98,167 | 98,167 | - | - |

Unrealised:
Surplus on revaluation of property, plant and equipment

| 116,960 | 116,960 | 47,904 | 47,904 |
| ---: | ---: | ---: | ---: |
| 308,118 | 308,118 | 348,468 | 348,468 |
| $==================================================$ |  |  |  |

## 32. Loan Loss Reserve

This is a non-distributable reserve representing the excess of the provision for credit losses determined using the Bank of Jamaica's regulatory requirements over the amount determined under IFRS (Note 16).

## 33. Banking Reserve Fund

This fund is maintained in accordance with the Banking Act 1992 which requires that a minimum of $15 \%$ of the net profits, as defined by the Act, of the Bank be transferred to the reserve fund until the amount of the fund is equal to $50 \%$ of the paid-up capital of the Bank and thereafter $10 \%$ of the net profits until the amount of the fund is equal to the paid-up capital of the Bank

## 34. Retained Earnings Reserve

Section 2 of the Banking Act 1992 permits the transfer of any portion of the Bank's net profit to a retained earnings reserve. This reserve constitutes a part of the capital base for the purpose of determining the maximum level of deposit liabilities and lending to customers.

The deposit liabilities of the Bank and other indebtedness for borrowed money together with all interest accrued should not exceed twenty-five times its capital base.

## 35. Cash Flows from Operating Activities

Net profit
Adjustments to reconcile net profit to cash flow provided by/(used in) operating activities:

Depreciation of property, plant and equipment Share of after tax profits of associates Provision for credit losses
Interest income

| The Group |  | The Bank |  |
| ---: | ---: | ---: | ---: |
| 2004 | 2003 | 2004 | 2003 |
| $\$ ' 000$ | $\$ 1000$ | $\$ ' 000$ | $\$ 1000$ |
| $3,216,738$ | $2,804,391$ | $1,659,656$ | $2,129,535$ |
|  |  |  |  |
| 965,460 | 494,910 | 939,105 | 471,742 |
| $(44,395)$ | - | - |  |
| 422,341 | 206,561 | 422,211 | 203,749 |
| $(21,513,976)$ | $(17,470,803)$ | $(14,441,397)$ | $(12,480,376)$ |

Interest expense
Income tax expense
Unrealised exchange loss on credit card and
cash advance securitization arrangements
Amortisation of upfront fees on credit card and
cash advance securitization arrangements
Change in retirement benefit asset/obligation
Unrealised exchange gain on foreign currency
denominated investments
Deferred tax expense/(credit)
Gain on sale of property, plant and equipment
Fair value (gains)/losses on investment
properties
Fair value (gains)/losses on interest rate swap
Changes in operating assets and liabilities: Statutory reserves at Bank of Jamaica
Reverse repurchase agreements
Loans and advances
Customer deposits
Repurchase agreements
promissory notes and certificates of
participation
Policyholders' liabilities
Other
Interest received
interest paid
income tax paid
Net cash provided by/(used in) operating activities

11,809,339
526,874
130,909
81,384
30,029
$(1,037,974)$
93,667
$(29,763)$
$(1,100)$
$(83,926)$
10,712,921
275,720
6,843,225
428,274
130,909
81,384
31, 622
$(1,010,595)$ (319,091) $(28,491)$ 389,259 (1,242)
$(83,926)$
$(10,321)$

| $(974,113)$ | $3,080,443$ | $(974,113)$ | $(3,080,443)$ |
| ---: | :---: | ---: | ---: |
| $(15,539,579)$ | $4,572,944$ | 292,528 | $1,958,054$ |
| $(8,046,822)$ | $(11,323,987)$ | $(7,949,051)$ | $(11,390,860)$ |
| $10,173,312$ | $6,323,789$ | $8,721,651$ | $7,277,393$ |
| $7,871,512$ | $17,727,301$ | $(10,277,939)$ | $13,482,230$ |
|  |  | - | - |
| $(351,421)$ | $(969,588)$ | - | - |
| $2,624,952$ | $1,070,137$ | $(45,594)$ | 255,405 |
| $(171,777)$ | $3,366,723$ | $(15,579,632)$ | $4,166,416$ |
| $(9,848,329)$ | $13,029,387$ | $16,153,498$ | $10,764,198$ |
| $22,429,359$ | $12,332,120$ | 160 |  |
| $(12,038,420)$ | $(10,163,584)$ | $(7,337,631)$ | $(6,360,671)$ |
| $(512,085)$ | $(277,991)$ | $(37,579)$ | $(259,308)$ |
| 30,525 | $14,919,932$ | $(6,801,344)$ | $8,310,635$ |

## 36. Related Party Transactions and Balances

Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party in making financial or operational decisions.

The following transactions were carried out with related parties:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$ 000 | \$'000 | \$ 000 | \$1000 |
| Interest income from loans: |  |  |  |  |
| Directors | 930 | 533 | 930 | 534 |
| Relatives of directors | 1,911 | 13 | 1,911 | 13 |
| Companies controlled by directors and related by virtue of common directorships | 275,085 | 154,088 | 275,085 | 154,088 |
|  | 277,926 | 154,634 | 277,926 | 154,635 |
| Interest income from securities: |  |  |  |  |
| Fellow subsidiaries | 9,325 | - | - | - |
| Subsidiaries | - | - | 17,671 | 99,841 |
| Fees and commissions earned: |  |  |  |  |
| Companies controlled by directors and related |  |  |  |  |
| Subsidiaries | - | - | 79,760 | 815 |
|  | 6,272 | - | 86,032 | 815 |
| Other operating income: |  |  |  |  |
| Subsidiaries | - | - | 16,286 | 1,277 |
| Interest expense: |  |  |  |  |
| Directors | 1,764 | 1,204 | 1,764 | 1,204 |
| Companies controlled by directors and related by virtue of common directorships | 28,245 | 9,765 | 28,245 | 9,765 |
| Relatives of directors | 1,241 | - | - | - |
| Subsidiaries | - | - | 1,504,544 | 1,609,888 |
|  | 31,250 | 10,969 | 1,534,553 | 1,620,857 |
| Other operating expenses: |  |  |  |  |
| Fellow subsidiaries | 7,061 | 6,070 | 7,061 | 6,070 |
| Parent company | 205,592 | 164,331 | 205,592 | 164,331 |
| Subsidiaries | - | - | 23,825 | 21,490 |
|  | 212,653 | 170,401 | 236,478 | 191,891 |

$=============================================1$

Year-end balances with related parties are as follows:

Loans and advances:
Directors
Relatives of directors
Companies controlled by directors and related
by virtue of common directorships

| The | Group |  | The Bank |  |
| ---: | ---: | ---: | ---: | :---: |
| 2004 | 2003 | 2004 | 2003 |  |
| $\$ 1000$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |  |
|  |  |  |  |  |
| 4,458 | 3,261 | 4,458 | 3,261 |  |
| 1,663 | - | 1,663 | - |  |
|  |  |  |  |  |
| 078,830 | $2,053,957$ | $1,078,830$ | $2,053,957$ |  |
| 084,951 | $2,057,218$ | $1,084,951$ | $2,057,218$ |  |

Reverse repurchase agreements:
Companies controlled by directors and related
by virtue of common directorships
Subsidiaries
Due from other banks
Subsidiaries
Other assets:
Companies controlled by directors and related by virtue of common directorships
Subsidiaries

Customer deposits:
Directors
Relatives of directors
Companies controlled by directors and related by virtue of common directorships
Associates
Subsidiaries

| 469,025 | - - |  | $470,538$ |
| :---: | :---: | :---: | :---: |
|  | - | - |  |
| - | - | 440,630 | 424,676 |
| 236,935 | 9,158 | 236,935 | 9,158 |
| 6,131 | - | 102,682 | 47,899 |
| 243,066 | 9,158 | 339,617 | 57,057 |
| 90,495 | 48,190 | 90,495 | 48,190 |
| 5,968 | 2,629 | 5,968 | 2,629 |
| 1,028,831 | 471,484 | 1,028,831 | 471,484 |
| 25,034 | - | 25,034 | - |
| - | - | 2,408,992 | 2,195,601 |
| 1,150,328 | 522,303 | 3,559,320 | 2,717,904 |

## Repurchase agreements:

Companies controlled by directors and related
by virtue of common directorships

Relatives of directors Subsidiaries

| 8,423 | - | - |  |
| :---: | :---: | :---: | :---: |
| - |  | 2,395,900 | 9,637,317 |
| 8,423 | - | 2,395,900 | 9,662,883 |

Obligations under finance leases: Subsidiaries
ther liabilities:
Companies controlled by directors and related by virtue of common directorships

| 248,353 | - | 248,353 | - |
| :---: | :---: | :---: | :---: |
| 85 | - | - | - |
| 23,737 | - | 23,737 | - |
| - | - | 245,707 | 643,432 |
| 272,175 | - | 517,796 | 643,432 |

## 37. Financial Risk Management

By its nature, the Group's activities are principally related to the use of financial instruments. The Group accepts deposits from customers at both fixed and floating rates and for various periods and seeks to earn above average interest margins by investing these funds in high quality assets. The Group seeks to increase these margins by consolidating short-term funds and lending for longer periods at higher rates while maintaining sufficient liquidity to meet all claims that might fall due.

The Group also seeks to raise its interest margins by obtaining above average margins, net of provisions, through lending to commercial and retail borrowers with a range of credit standing. Such exposures involve not just loans and advances but also guarantees and other commitments such as letters of credit.

The Group also trades in financial instruments where it takes positions to take advantage of short-term market movements in equity and bond prices and in foreign exchange and interest rates. The Board places trading limits on the level of exposure that can be taken.
(a) Liquidity risk

The Group is exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits and repurchase agreements, loan draw downs, and guarantees. The Group does not maintain cash resources to meet all of these needs as experience shows that
a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. The Group's Treasury Division seeks to have available a minimum proportion of maturing funds to meet such calls. The Group's policy is to hold a high proportion of liquid assets to cover withdrawals at unexpected levels of demand.

The following tables analyse assets and liabilities of the Group and the Bank into relevant maturity groupings based on the remaining period, at balance sheet date, to the contractual maturity date.

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Group. It is unusual for financial institutions ever to be completely matched since business transacted is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of loss.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost interest-bearing liabilities as they mature, are important factors in assessing the
liquidity of the Group and its exposure to changes in interest rates and exchange rates.

As at 30 September 2004:

## Assets

Cash and balances at Bank of Jamaica
Due from other banks
Trading Securities
Reverse repurchase agreements
Loans and advances net of provision for credit losses
Investment securities
Investment in subsidiaries
Other
Total assets

The Group

| Within 1 | 1 to 3 | 3 to 12 | 1 to 5 | Over 5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | Months | Months | Years | Years | Total |
| \$ 000 | \$'000 | \$ 000 | \$'000 | \$1000 | \$'000 |
| 13,986,481 | - | - | - | - | 13,986,481 |
| 9,968,925 | 1,444,728 | 2,245,982 | - | - | 13,659,635 |
| - | - - | - | - | 293,885 | 293,885 |
| 4,315,176 | 3,822,282 | 13,206,148 | 28,930 | - | 21,372,536 |
| 9,531,865 | 2,823,943 | 3,081,770 | 10,417,690 | 8,169,360 | 34,024,628 |
| 4,062,786 | 2,696,558 | 7,466,537 | 27,598,574 | 35,669,770 | 77,494,225 |
| - | - | - - | - | 1,163,192 | 1,163,192 |
| 590,543 | 786,404 | 2,343,000 | 634,263 | 9,523,225 | 13,877,435 |
| 42,455,776 | 11,573,915 | 28,343,437 | 38,679,457 | 54,819,432 | 175,872,017 |

## Liabilities

Due to other banks

| 3,490,185 | 1,103,185 | 2,201,420 | - | - | 6,794,790 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 66,292,082 | 1,296,436 | 10,286,769 | 1,986,993 | - | 79,862,280 |
| - | - | 6,748 | 35,986 | 2,249 | 44,983 |
| 5,778,786 | 2,420,186 | 1,529,395 | 39,761 | - | 9,768,128 |
| 16,292,250 | 10,090,265 | 11,028,090 | 54,123 | 31,525 | 37,496,253 |
|  |  |  |  | - |  |
| - | - | 1,362,595 | 7,562,694 | 502,447 | 9,427,736 |
| - | - | - | 1,155,322 | - | 1,155,322 |
| 7,486,741 | 240,061 | 998,359 | 424,554 | 5,878,805 | 15,028,520 |
| 99,340,044 | 15,150,133 | 27,413,376 | 11,259,433 | 6,415,026 | 159,578,012 |
| (56,884,268) | 3,576,218 | 930,061 | 27,420,024 | 48,404,406 | 16,294,005 |
| (56,884,268) | $(60,460,486)$ | (59,530,425) | $(32,110,401)$ | 16,294,005 |  |

## Total assets <br> Total liabilities <br> Net Liquidity Gap <br> Cumulative Liquidity Gap

| 26,307,995 | 13,548,629 | 21,210,394 | 37,566,723 | 47,252,424 | 145,886,165 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 88,725,853 | 13,214,478 | 20,524,249 | 8,933,357 | 1,616,396 | 133,014,333 |
| (62,417,858) | 334,151 | 686,145 | 28,633,366 | 45,636,028 | 12,871,832 |
| (62,417,858) | $(62,083,707)$ | (61,397,562) | $(32,764,196)$ | 12,871,832 |  |

As at 30 September 2004:

Assets
Cash and balances at Bank of Jamaica
Due from other banks
Reverse repurchase agreements
Loans and advances net of provision for credit losses
Investment securities
Investment in subsidiaries

| Within 1 | 1 to 3 | 3 to 12 | 1 to 5 | Over 5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | Months | Months | Years | Years | Total |
| \$'000 | \$'000 | \$'000 | \$'000 | \$ 000 | \$'000 |
| 13,131,337 | - | - | - | - | 13,131,337 |
| 12,307,772 | 15,580 | 1,653,606 |  | - | 13,976,958 |
| 278,010 | - | - | - | - | 278,010 |
| 9,539,652 | 2,823,629 | 3,057,843 | 10,250,502 | 8,129,954 | 33,801,580 |
| 3,689,632 | 1,447,468 | 3,543,193 | 11,045,229 | 29,028,999 | 48,754,521 |
| - | - | - | - | 1,456,970 | 1,456,970 |

Investments in associates
Other

## Liabilities

Due to other banks
Customer deposits
Derivative financial instruments
Repurchase agreements
obligations under credit card and cash advance securitization arrangements
Other borrowed funds
Other
Total liabilities
Net Liquidity Gap
Cumulative Liquidity Gap
As at 30 September 2003 :
Total assets
Total liabilities
Net Liquidity Gap
Cumulative Liquidity Gap

| - | - | - | - | $1,148,446$ | $1,148,446$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 155,007 | 94,942 | 299,230 | 295,227 | $9,669,230$ | $10,513,636$ |
| $39,101,410$ | $4,381,619$ | $8,553,872$ | $21,590,958$ | $49,433,599$ | $123,061,458$ |


| 3,491,102 | 1,103,185 | 2,201,221 | - | - | 6,795,508 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 68,022,380 | 279,621 | 9,209,626 | 1,881,967 | - | 79,393,594 |
| - | - | 6,748 | 35,986 | 2,249 | 44,983 |
| 4,491,384 | 1,471,137 | 1,617,641 | - | - | 7,580,162 |
| - | - | 1,257,878 | 7,667,411 | 502,447 | 9,427,736 |
| - | - | - | 1,168,148 | - | 1,168,148 |
| 61,870 | 123,739 | 852,952 | 61,944 | 4,866,674 | 5,967,179 |
| 76,066,736 | 2,977,682 | 15,146,066 | 10,815,456 | 5,371,370 | 110,377,310 |
| $(36,965,326)$ | 1,403,937 | $(6,592,194)$ | 10,775,502 | 44,062,229 | 12,684,148 |
| $(36,965,326)$ | $(35,561,389)$ | $(42,153,583)$ | $(31,378,081)$ | 12,684,148 |  |
| 23,755,086 | 11,251,758 | 14,245,614 | 28,531,462 | 40,217,944 | 118,001,864 |
| 65,792,726 | 16,611,418 | 13,605,105 | 9,014,758 | 1,533,102 | 106,557,109 |
| (42,037,640) | $(5,359,660)$ | 640,509 | 19,516,704 | 38,684,842 | 11,444,755 |
| (42,037,640) | $(47,397,300)$ | $(46,756,791)$ | (27,240,087) | 11,444,755 |  |

(b) Interest rate risk

The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may decrease or create losses in the event that unexpected movements arise. The Asset and Liability Committee sets limits on the level of mismatch of interest rate repricing that may be undertaken.,

The Group is exposed to various risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. The
following tables summarise the Group's and the Bank's exposure to interest rate risk. Included in the tables are the Group's and the Bank's assets and liabilities at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

The Group

## Assets

Cash and balances at Bank of Jamaica
Due from other banks
Trading securities
Reverse repurchase agreements
Loans and advances net of provision for credit losses
Investment securities
Investment is associates
Other
Total assets

## Liabilities

Due to other banks
Customer deposits
Derivative financial instruments
Promissory notes and certificates of participation
Repurchase agreements
Obligations under credit card and cash advance securitization arrangements
Other borrowed funds
Other
Total liabilities
On balance sheet interest sensitivity gap
Cumulative interest sensitivity gap
As at 30 September 2003
Total assets
Total liabilities
On balance sheet interest sensitivity

| Within 1 | 1 to 3 | 3 to 12 | 1 to 5 | Over 5 | Non-interest |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | Months | Months | Years | Years | Bearing | Total |
| \$'000 | \$'000 | \$ 000 | \$'000 | \$'000 | \$'000 | \$'000 |
| 3,359,198 | - | - | - | - | 10,627,283 | 13,986,481 |
| 3,827,120 | 1,444,728 | 2,245,982 | - | - | 6,141,805 | 13,659,635 |
| - | 7,689 | - | - | - | 286,196 | 293,885 |
| 3,925,265 | 4,211,775 | 13,235,496 | - | - | - | 21,372,536 |
| 27,947,119 | 791,440 | 977,909 | 4,268,754 | 39,406 | - | 34,024,628 |
| 8,749,825 | 37,968,546 | 12,888,794 | 11,518,886 | 6,368,174 | - | 77,494,225 |
| - | - | - | - | - | 1,163,192 | 1,163,192 |
| - | - | - | - | - | 13,877,435 | 13,877,435 |
| 47,808,527 | 44,424,178 | 29,348,181 | 15,787,640 | 6,407,580 | 32,095,911 | 175,872,017 |
| 3,490,384 | 1,103,185 | 2,201,221 | - | - | 6,794,790 |  |
| 19,199,458 | 11,202,771 | 30,099,440 | 1,986,993 | - | 17,373,618 | 79,862,280 |
| - | - | 6,748 | 35,986 | 2,249 | - | 44,983 |
| 5,778,786 | 2,420,186 | 1,529,395 | 39,761 | - | - | 9,768,128 |
| 16,292,250 | 10,090,265 | 11,028,090 | 54,123 | 31,525 | - | 37,496,253 |
| - | - | 1,362,595 | 7,562,694 |  | 02,447 | - 9,427,736 |
| - | - | - | 1,155,322 |  | - | 1,155,322 |
| - | - | - | - | 1,490 | 15,027,030 | 15,028,520 |
| 44,760,878 | 24,816,407 | 46,227,489 | 10,834,879 | 537,711 | 32,400,648 | 159,578,012 |
| 3,047,649 | 19,607,771 | $(16,879,308)$ | 4,952,761 | 5,869,869 | $(304,737)$ | 16,294,005 |
| 3,047,649 | 22,655,420 | 5,776,112 | 10,728,873 | 16,598,742 | 16,294,005 |  |
| 35,630,724 | 39,168,313 | 16,570,507 | 21,931,456 | 6,743,625 | 25,841,540 | 145,886,165 |
| 71,996,991 | 12,661,759 | 18,478,572 | 7,962,277 | 231,770 | 21,682,964 | 133,014,333 |

gap
Cumulative interest sensitivity gap

As at 30 September 2004 :

Assets
Cash and balances at Bank of Jamaica
Due from other banks
Reverse repurchase agreements
Loans and advances net of provision for credit losses
nvestment securities
Investment in subsidiaries
Investment in associates
Other
Total assets

## Liabilities

Due to other banks
Customer deposits
Derivative financial instruments Repurchase agreements
Obligations under credit card and cash advance securitization
arrangements
Other borrowed funds
Other
Total liabilities
On balance sheet interest sensitivity gap
Cumulative interest sensitivity gap

| $(36,366,267)$ | $26,506,554$ | $(1,908,065)$ | $13,969,179$ | $6,511,855$ | $4,158,576$ | $12,871,832$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(36,366,267)$ | $(9,859,713)$ | $(11,767,778)$ | $2,201,401$ | $8,713,256$ | $12,871,832$ |  |


| Within 1 Month \$'000 | The Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 to 3 | 3 to 12 | 1 to 5 | Over 5 | Non-interest |  |
|  | Months | Months | Years | Years | Bearing | Total |
|  | \$'000 | \$ 000 | \$'000 | \$'000 | \$'000 | \$ 000 |
| 2,504,054 | - | - | - | - | 10,627,283 | 131,131,337 |
| 3,310,112 | 15,580 | 1,653,606 | - | - | 8,997,660 | 13,976,958 |
| 278,010 | - | - | - | - | - | 278,010 |
| 27,946,781 | 791,126 | 953,982 | 4,109,691 | - | - | 33,801,580 |
| 4,045,592 | 23,797,584 | 4,556,386 | 8,896,987 | 5,662,225 | 1,795,717 | 48,754,521 |
| - | - | - | - | - | 1,456,970 | 1,456,970 |
| - | - | - | - | - | 1,148,446 | 1,148,446 |
| - | - | - | - | - | 10,513,636 | 10,513,636 |
| 38,084,549 | 24,604,290 | 7,163,974 | 13,006,678 | 5,662,255 | 34,539,712 | 123,061,458 |
| 3,491,102 | 1,103,185 | 2,201,221 | - | - | - | - |
| 20,929,756 | 10,185,956 | 29,022,297 | 1,881,967 | - | 17,373,618 | - |
| - | - | 6,748 | 35,986 | 2,249 | - | 44,983 |
| 4,491,384 | 1,471,137 | 1,617,641 | - | - | - | 7,580,162 |
| - | - | 1,362,595 | 7,562,694 | 502,447 | - | 502,447 |
| - | - | - | 1,168,148 | - | - | 1,168,148 |
| - | - | - | - | - | 5,967,179 | 5,967,179 |
| 28,912,242 | 12,760,278 | 34,210,502 | 10,648,795 | 504,696 | 23,340,797 | 110,377,310 |
| 9,172,307 | 11,844,012 | $(27,046,528)$ | 2,357,883 | 5,157,559 | 11,198,915 | 12,684,148 |
| 9,172,307 | 21,016,319 | $(6,030,209)$ | $(3,672,326)$ | 1,485,233 | 12,684,148 |  |

As at 30 September 2003:
Total assets
Total liabilities
On balance sheet interest sensitivity
gap
Cumulative interest sensitivity gap

\section*{34,595,115 34,018,915 13,514,822 14,417,512 2,510,650 18,944,850 118,001,864} | $51,072,730$ | $16,113,463$ | $14,349,861$ | $8,749,231$ | $1,062,078$ | $15,209,746$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $106,557,109$ |  |  |  |  |  |


| $(16,477,615)$ | $17,905,452$ | $(835,039)$ | $5,668,281$ | $1,448,572$ | $3,735,104$ | $11,444,755$ |
| ---: | ---: | :---: | ---: | ---: | ---: | ---: |
| $(16,477,615)$ | $1,427,837$ | 592,798 | $6,261,079$ | $7,709,651$ | $11,444,755$ |  |

The table below summarises the effective interest rate by major currencies for financial instruments of the Group and the Bank

|  | J\$ | US\$ | CAN\$ | GBP | J\$ | US\$ | CAN\$ | GBP |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | \% | \% | \% | \% | \% | \% | \% | \% |
| Cash and balances at Bank of Jamaica | 6.0 | 0.9 | 2.1 | 4.0 | 6.0 | 0.9 | 2.1 | 4.0 |
| Due from other banks | - | 2.8 | - | 4.2 | - | 2.8 | - | 4.2 |
| Trading securities - debt securities | - | 8.7 | - | - | - | - | - | - |
| Reverse repurchase agreements | 17.5 | 6.6 | 4.0 | - | - | 6.2 | - | - |
| Loans and advances | 25.3 | 8.0 | - | - | 25.3 | 8.0 | - | - |
| Investment securities - debt securities | 16.5 | 10.5 | 2.1 | 5.3 | 14.9 | 10.5 | 2.1 | 5.3 |
| Liabilities |  |  |  |  |  |  |  |  |
| Due to other banks | - | 3.5 | - | - | - | 3.5 | - | - |
| Customer deposits | 6.7 | 3.2 | 1.4 | 1.4 | 6.7 | 3.2 | 1.4 | 1.4 |
| Repurchase agreements | 14.7 | 6.4 | 3.0 | 3.0 | 12.3 | 5.2 | - | - |
| Obligations under credit card and cash advance securitization arrangements |  | 3.3 | - | - | - | 3.3 | - | - |
| Other borrowed funds | 13.6 | 4.0 | - | - | 7.3 | 4.0 | - | - |

(c) Currency risk

The Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Credit and Risk Management Committee sets
limits on the level of exposure by currency and in total for both overnight and intra-day positions.
The following tables summarise the exposure of the Group and the Bank to foreign currency exchange
rate risk. Included in the tables are the Group's and the Bank's assets and liabilities at carrying amounts categorised by currency.

As at 30 September 2004:
The Group

## Assets

Cash and balances at Bank of Jamaica
Due from other banks
Trading securities
Reverse repurchase agreements
Loans and advances net of provision for credit losses
Investment securities
Investment in associates
other
Total assets

## Liabilities

Due to other banks
Customer deposits
Derivative financial instruments

| Jamaican \$ | US\$ | GBP | CAN\$ | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| J\$'000 | J\$'000 | J\$'000 | J\$'000 | J\$'000 |  |
| 10,102,468 | 3,284,621 | 523,244 | 63,275 | 12,873 | 13,986,481 |
| 236,929 | 8,255,910 | 4,811,026 | 54,581 | 301,189 | 13,659,635 |
| 287,089 | 6,796 | - | - | - | 293,885 |
| 18,712,814 | 2,659,722 | - | 21,372,536 | - |  |
| 15,023,329 | 19,001,299 | - | - | - | 34,024,628 |
| 51,552,716 | 25,681,628 | 8,171 | 171,092 | 80,618 | 77,494,225 |
| 1,163,192 | - | - | - | - | 1,163,192 |
| 11,324,904 | 2,304,417 | 164,333 | 22,415 | 61,366 | 13,877,435 |
| 108,403,441 | 61,194,393 | 5,506,774 | 311,363 | 456,046 | 175,872,017 |

Promissory notes and certificates of participation Repurchase agreements
Obligations under credit card and cash advance
securitization arrangements
Other borrowed funds
Retirement benefit obligations
Other
Total liabilities
Net position

| $1,793,379$ | $4,923,273$ | 55,665 | 15,159 | 7,314 | $6,794,790$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $50,457,039$ | $24,535,712$ | $4,308,946$ | 375,738 | 184,845 | $79,862,280$ |
| - | 44,983 | - | - | - | 44,983 |
| $9,768,128$ | - | - | - | - | $9,768,128$ |
| $21,387,741$ | $16,081,262$ | 24,899 | 2,351 |  | $37,496,253$ |
|  |  | - | - | - | $9,427,736$ |
| $1,155,322$ | $9,427,736$ | - | - | - | - |
| 209,879 | - | - | - | - | $1,155,322$ |
| $11,558,132$ | $2,918,976$ | 294,357 | 11,005 | 36,171 | $14,818,649$ |
| $96,329,620$ | $57,931,942$ | $4,683,867$ | 404,253 | 228,330 | $159,578,012$ |
| $12,073,821$ | $3,262,451$ | 822,907 | $(92,890)$ | 227,716 | $16,294,005$ |
| $========================================================================$ |  |  |  |  |  |
|  |  |  |  |  |  |
| $90,201,164$ | $51,691,808$ | $3,186,631$ | 332,056 | 474,506 | $145,886,165$ |
| $85,215,541$ | $43,788,954$ | $3,703,262$ | 229,592 | 76,984 | $133,014,333$ |

Assets
Cash and balances at Bank of Jamaica
Due from other banks
Reverse repurchase agreements
Loans and advances net of provision for credit losses
nvestment securities
Investment in subsidiaries
Investment in associated companies
Property, plant and equipment
Other
Total assets
Liabilities
Due to other banks
Customer deposits
Derivative financial instruments
Repurchase agreements
Obligations under credit card and cash advance securitization arrangements
ther borrowed funds
Deferred tax
Retirement benefit obligations
Other
Total liabilities
Net position
As at 30 September 2003:

| Jamaican \$ | US\$ | GBP | CAN\$ | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| J\$'000 | J\$'000 | J\$'000 | J\$ 1000 | J\$'000 | J\$ 000 |
| 9,948,507 | 2,630,416 | 482,169 | 57,372 | 12,873 | 13,131,337 |
| 224,581 | 8,585,581 | 4,811,027 | 54,580 | 301,189 | 13,976,958 |
| - | 278,010 | - | - | - | 278,010 |
| 15,023,330 | 18,778,247 | 3 | - | - | 33,801,580 |
| 35,440,613 | 13,054,027 | 8,171 | 171,092 | 80,618 | 48,754,521 |
| 1,325,063 | 131,565 | 342 | - | - | 1,456,970 |
| 1,148,446 | - | - | - | - | 1,148,446 |
| 4,319,920 | - | - | - | - | 4,319,920 |
| 4,024,529 | 1,926,296 | 159,110 | 22,415 | 61,366 | 6,193,716 |
| 71,454,989 | 45,384,142 | 5,460,822 | 305,459 | 456,046 | 123,061,458 |


| $1,793,180$ | $4,924,190$ | 55,665 | 15,159 | 7,314 | $6,795,508$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $50,457,039$ | $24,067,026$ | $4,308,946$ | 375,738 | 184,845 | $79,393,594$ |
| - | 44,983 | - | - | - | 44,983 |
| $5,593,765$ | $1,986,397$ | - | - | $7,580,162$ |  |
|  | - | $9,427,736$ | - | - | - |
| $9,427,736$ |  |  |  |  |  |
| $1,168,148$ | - | - | - | - | $1,168,148$ |
| 308,243 | - | - | - | 308,243 |  |
| 209,879 | - | - | - | - | 209,879 |
| $2,555,203$ | $2,638,543$ | 208,135 | 11,005 | 36,171 | $5,449,057$ |
| $62,085,457$ | $43,088,875$ | $4,572,746$ | 401,902 | 228,330 | $110,377,310$ |
| $9,369,532$ | $2,295,267$ | 888,076 | $(96,443)$ | 227,716 | $12,684,148$ |

Total assets
Total liabilities
Net position

| $71,196,935$ | $42,826,785$ | $3,174,019$ | 329,619 | 474,506 | $118,001,864$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $69,614,513$ | $32,977,504$ | $3,661,052$ | 227,056 | 76,984 | $106,557,109$ |
| $1,582,422$ | $9,849,281$ | $(487,033)$ | 102,563 | 397,522 | $11,444,755$ |
| $=============================================================$ |  |  |  |  |  |

Government of Jamaica US\$ indexed bonds are included in the US\$ category for currency risk disclosure.
(d) Market risk

The Group takes on exposure to market risks. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The Group estimates the market risk of positions held and the maximum losses expected based on a number of assumptions for various changes in ma carries out extensive research and monitors the price movement of financial assets on the local and international markets.
(e) Credit risk

The Group takes on exposure to credit risk which is the risk that a counterparty will be unable to pay amounts in full when due. Credit risk is inherent in traditional banking products - loans, commitments to lend, and contracts to support counterparties' obligations to third parties such as letters of credit. Positions in tradeable assets such as bonds and equities also carry credit risk.

The risk is managed primarily by review of the financial status of each counterparty. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review. The exposure to any one borrower including banks and brokers is restricted by limits covering on and off-balance sheet exposures. Actual exposures against limits are monitored daily. Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed in part by obtaining collateral and corporate and personal guarantees.

The following tables summarise the credit exposure of the Group and the Bank to businesses and government by sector:

> The Group

The Bank
Guarantees

|  | Guarantees |  |  | ntees |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and advances | nd letters of credit | $\begin{array}{r} \text { Total } \\ 2004 \end{array}$ | $\begin{array}{r} \text { Total } \\ 2003 \end{array}$ | Loans and advances | and letters of credit | $\begin{array}{r} \text { Total } \\ 2004 \end{array}$ | $\begin{array}{r} \text { Total } \\ 2003 \end{array}$ |
|  | \$ 000 | \$1000 | \$ 000 | \$ 000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Agriculture, fishing and mining | 261,981 | 2,575 | 264,556 | 223,684 | 261,981 | 2,575 | 264,556 | 223,684 |
| Construction and real estate | 1,166,840 | 1,119,231 | 2,286,071 | 1,817,035 | 1,063,235 | 1,119,231 | 2,182,466 | 1,786,016 |
| Distribution | 2,230,544 | 135,892 | 2,366,436 | 2,350,860 | 2,230,544 | 135,892 | 2,366,436 | 2,350,860 |
| Financial institutions | 261,018 | 11,643 | 272,661 | 369,012 | 261,018 | 11,643 | 272,661 | 369,012 |
| Government and public entities | 9,135,568 | 555 | 9,136,123 | 5,731,728 | 9,135,568 | 555 | 9,136,123 | 5,731,728 |
| Manufacturing | 712,656 | 694,330 | 1,406,986 | 1,310,934 | 708,835 | 694,330 | 1,403,165 | 1,310,934 |
| Personal | 9,818,029 | 64,317 | 9,882,346 | 6,858,495 | 9,700,577 | 64,317 | 9,764,894 | 6,752,473 |
| Professional and other services | 995,548 | 661,942 | 1,657,490 | 1,282,750 | 995,548 | 661,942 | 1,657,490 | 1,282,750 |
| Tourism and entertainment | 4,368,341 | 58,601 | 4,426,942 | 4,132,559 | 4,366,908 | 58,601 | 4,425,509 | 4,132,559 |
| Transportation, storage and communication | 7,062,211 | 140,868 | 7,203,079 | 6,782,284 | 7,062,211 | 140,868 | 7,203,079 | 6,782,284 |
| Other | 176,415 | 200,464 | 376,879 | 631,109 | 176,415 | 200,464 | 376,879 | 631,109 |
| Total | 36,189,151 | 3,090,418 | 39,279,569 | 31,490,450 | 35,962,839 | 3,090,418 | 39,053,259 | 31,353,409 |
| Total provision | $(2,164,523)$ | - - | $(2,164,523)$ | $(2,163,517)$ | $(2,161,259)$ | - - | $(2,161,259)$ | $(2,151,883)$ |
| Net | 34,024,628 | 3,090,418 | 37,115,046 | 29,326,933 | 33,801,580 | 3,090,418 | 36,891,998 | 29,201,526 |

## 38. Fair Values of Financial Instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Market price is used to determine fair value where an active market (such as a recognised stock exchange) exists as it is the best evidence of the fair value of a financial instrument. However, market prices are not available
for a significant number of the financial assets and liabilities held and issued by the Group. Therefore, for financial instruments where no market price is available, the fair values presented have been estimated using present value or other estimation and valuation techniques based on market conditions existing at balance sheet dates.

The values derived from applying these techniques are significantly affected by the underlying assumptions used concerning both the amounts and timing of future cash flows and the discount rates. The following methods and assumptions have been used:
(a) Trading securities, derivatives and other transactions undertaken for trading purposes are measured at fair value by reference to quoted market prices when available. If quoted market prices are not available, then fair values are estimated on the basis of pricing models, or discounted cash flows. Fair value is equal to the carrying amount for these items
(b) Investment securities classified as available-for-sale are measured at fair value by reference to quoted market prices when available. If quoted market prices are not available, then fair values are estimated on the basis of pricing models or other recognised valuation techniques;
(c) The fair value of liquid assets and other assets maturing within one year is assumed to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities;
(d) The fair value of demand deposits and savings accounts with no specific maturity is assumed to be the amount payable on demand at the balance sheet date;
(e) The fair value of variable rate financial instruments is assumed to approximate their carrying amounts; and
(f) The fair value of fixed rate loans is estimated by comparing market interest rates when the loans were granted with current market rates offered on similar loans. For match-funded loans the fair value is assumed to be equal to their carrying value, as gains and losses offset each other. Changes in the credit quality of loans within the portfolio are not taken into account in determining gross fair values as the impact of credit risk is recognised separately by deducting the amount of the provisions for credit losses from both book and fair values.

The following tables present the fair value of financial instruments based on the following
valuation methods and assumptions for those financial assets and financial liabilities that are not carried at fair value

The Group


## 39. Banking Act

At 30 September 2004 and 30 September 2003:
The Bank was in breach of Section $13(1)(d)$ of the Banking Act. This section deals with unsecured lending to connected persons. These lendings represent approximately 0.1\% (2003 - 0.5\%) of the Bank's loans and advances.

## 40. Commitments

(a) Capital:

Capital expenditure contracted for at the balance sheet date but not recognised in the
financial statements is as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$'000 | \$'000 | \$'000 | \$1000 |
| Authorised and contracted | 231,530 | 301,557 | 231,530 | 301,557 |
| Authorised but not yet contracted | 821,910 | 123,053 | 821,910 | 123,053 |
|  | 1,053,440 | 424,610 | 1,053,440 | 424,610 |

(b) Operating lease:

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
|  | \$'000 | \$'000 | \$1000 | \$ 000 |
| Not later than 1 year | 49,538 | 13,291 | 49,302 | 13,291 |
| Later than 1 year and not later than 5 years | 27,522 | 46,011 | 27,522 | 46,011 |
| Later than 5 years | 2,210 | 66 | 2,210 | 66 |
|  | 79,270 | 59,368 | 79,034 | 59,368 |

41. Pledged Assets

| The Group | The Bank |  |  |
| ---: | ---: | ---: | ---: |
| Asset | Related | Related |  |
| $\${ }^{\prime} 000$ | Liability | Asset | Liability |
|  | $\$ '^{\prime} 000$ | $\${ }^{\prime} 000$ | $\${ }^{\prime} 000$ |

Balances at Bank of Jamaica
Securities
Property, plant and equipment
Other

| $9,672,654$ | - | $9,672,654$ | - |
| ---: | ---: | ---: | ---: |
| $53,072,929$ | $47,798,461$ | $12,375,055$ | $7,580,162$ |
| 123,256 | 111,062 | 123,256 | 123,888 |
| 966,850 | 814,260 | 966,850 | 814,260 |

Assets are pledged as collateral under repurchase agreements, loans from other institutions, and security deposits relating to stock exchange membership. Statutory reserves are also held with the Bank of Jamaica. These deposits are not available to finance the Group's day-to-day operations.

## 42. Fiduciary Activities

The Group provides custody, trustee, corporate administration, investment management and advisory services to third parties which involve the Group making allocation and purchase and sale decisions in relation to a wide range of financial instruments. Those assets that are held in a fiduciary capacity are not included in these financial statements. At 30 September 2004, the Group had financial assets under administration of approximately $\$ 30.9$ billion (2003 - $\$ 22.6$ billion)

## 43. Litigation and Contingent Liabilities

The Bank and its subsidiaries are subject to various claims, disputes and legal proceedings, as part of the normal course of business. Provision is made for such matters when, in the opinion of management and its professional advisors, it is probable that a payment will be made by the Group, and the amount can be reasonably estimated.

In respect of claims asserted against the Group which, according to the principles outlined above, have not been provided for, management is of the opinion that such claims are either without merit, can be successfully defended or will result in exposure to the Group which is immaterial to both financial position and results of operations.

Significant matters are as follows:
(a) Suit has been filed by a customer of the Bank against the Attorney General of Jamaica, the Bank and Mr. Dunbar McFarlane. The customer is claiming damages arising out of an alleged breach of a contract between the customer and the National Insurance Fund of which Mr. Dunbar McFarlane, a former director of the Bank, was Chairman, for the
sale of certain premises which were mortgaged to the Bank. The customer also claims special damages amounting to approximately $\$ 110$ million. No provision has been in the financial statements as the Bank's attorneys are of the opinion that the plaintiff's claims against Mr. McFarlane and the Bank are unlikely to succeed.
(b) Suit has been filed by the Bank's Staff Association against the Bank and Trustees of the N.C.B. Pension Scheme for breach of trust in respect of matters concerning the amendment and merger of the former pension funds, as well as the management and investment of the funds of the pension scheme. No provision has been made in the financial statements as the Bank's attorneys are of the opinion that the suit against the Bank is unlikely to succeed.
(c) Suit has been filed against the Bank by a customer for breach of contract and/or negligence for debiting the plaintiff's account. The claim is for $\$ 33.35$ million with interest on the said sum at commercial bank rates from 16 May 1997 to date of payment. No provision has been made in these financial statements for this claim as the Bank's attorneys are of the view that the Bank will not be found liable.
(d) Suit has been filed by a customer against the Bank for breach of contract, breach of trust and negligence. The claim for damages includes a sum equivalent to the profit of the business foregone as a result of an inability to access a loan approved by the Bank and the cost of interim financing. Based on the advice of the Bank's attorneys, a provision of $\$ 170$ million has been made in the financial statements in respect of this suit.
(e) Suit has been filed by a customer against the Bank for damages suffered as a result of the Bank's negligence in the sale of property for an undervalued amount. The claim is for $\$ 31$ million plus interest. Based on the advice of the Bank's attorneys, a provision has been made in the financial statements in respect of this claim.
(f) Suit has been filed by a customer against the Bank for unlawful, wrongful and/or improper use of parks in the appointment of a Receiver and Manager of the customer's business property and assets, The claim is for specific sums totaling $\$ 59$ million. The Bank's attorneys are unable to determine the outcome of the suit and no provision has been made in the financial statements.
(g) A number of other suits claiming damages in excess of $\$ 5$ million each have been filed by customers of the Bank. The sums totalled approximately $\$ 116$ million. In some
instances counter claims have been filed by the Bank. Provision has been made in the financial statements for certain of these claims. No provision has been made where the Bank's attorneys are of the view that the Bank has a good defence.

## 44. Dividends

Final dividends are not accounted for until they have been ratified at the Annual General Meeting. At the Board of Directors meeting on 9 December 2004, a final interim dividend in respect of 2004 of $\$ 0.21$ per ordinary stock unit was declared. The financial statements for the year ended 30 September 2004 do not reflect this resolution, which will be accounted for in shareholders equity as an appropriation of retained profits in the year ending 30 September 2005.


[^0]:    Reflected in the financial statements of: The Bank
    Subsidiaries
    Associates

    706,613
    $2,834,054$
    7,698
    7,698

