

Lascelles, deMercado & Co. Limited

Notes to the Group Financial Statements

September 30, 2004

1. The company

The company is incorporated in Jamaica under the Companies Act and is domiciled in Jamaica. Its ordinary and preference stock units are listed on the Jamaica Stock Exchange.

The principal activities of the company are the provision of management services to its subsidiaries (as listed in note 24) and the holding of investments. The registered office of the company is situated at 23 Dominica Drive, Kingston 5, Jamaica, W.I.

At September 30, 2004, the company and its subsidiaries employed 2,029 (2003: 2,038) persons.

2. Statement of compliance, basis of preparation and significant accounting policies

(a) Statement of compliance:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations adopted by the International Accounting Standards Board (IASB), and comply with the provisions of the Companies Act.

(b) Basis of preparation:

The financial statements are presented in Jamaica dollars (\$), which is the currency in which the company conducts the majority of its operations.

The financial statements are prepared under the historical cost convention, modified for the inclusion of:

- available-for-sale investments at fair value; and
- certain classes of property, plant and equipment at deemed cost on the IFRS transition date of October 1, 2001.

Where necessary, prior year comparatives have been reclassified to conform to current year presentation.

The preparation of the financial statements to conform to IFRS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, contingent assets and contingent liabilities at the balance sheet date, and the income and expense for the year then ended. Actual amounts could differ from these estimates.

(c) Basis of consolidation:

A "subsidiary" is an enterprise controlled by the company. Control exists when the company has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. The consolidated financial statements comprise the financial results of the company and its subsidiaries prepared to September 30, 2004. The principal operating subsidiary companies are listed in note 24. The company and its subsidiaries are collectively referred to as "the group". Non-redeemable preference shares held by third parties in the company's subsidiaries are reported in the financial statements as debt.

An associated company is an enterprise in which the group has significant influence, but not control, over its financial and operating policies. Interest in an associated company is accounted for on the equity basis, based on the results disclosed in its latest available audited financial statements adjusted for significant events, if any, occurring between the last audited balance sheet date and September 30, 2004. When the group's share of losses exceeds its carrying value in respect of the associated company, the carrying amount is reduced to nil, and recognition of further losses is discontinued except to the extent that the group has incurred obligations in respect of the associated company.

Intra-group balances and transactions, and any unrealised gains arising from intra-group transactions are eliminated in preparing the consolidated financial statements but the

amount attributable to minority interests in subsidiaries is recognised.

The excess of net assets over cost of subsidiaries acquired is recognised as goodwill [see note n(i)].

(d) Cash and cash equivalents:

Cash and cash equivalents comprise cash and bank balances, and include short-term deposits and other monetary investments with maturities ranging between one and twelve months from the balance sheet date.

Bank overdrafts, repayable on demand and forming an integral part of the group's cash management activities, are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

(e) Accounts receivable:

Trade and other receivables are stated at cost less impairment losses.

(f) Inventories:

Inventories are valued at the lower of cost, determined consistently on the same bases, and net realisable value. In the case of manufactured inventories, net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. Cost includes an appropriate share of overheads based on normal operating capacity.

The bases are as follows:

| | | |
|---|---|-------------------------|
| Rum and other liquors and motor vehicle spare parts | - | First-In; First-Out |
| Raw and packaging material | - | First-In; First-Out |
| Molasses | - | Weighted average cost |
| Estate supplies | - | Weighted average cost |
| Motor vehicle units | - | Specific identification |

(g) Biological assets:

Biological assets materially comprise sugar cane cultivation expenses, which will be

written off against the crop to which they relate. The balance is stated at cost less impairment losses measured by reference to estimated crop proceeds less cultivation, reaping, harvesting and transportation expenses to the point of sale.

(h) Accounts payable:

Trade and other payables, are stated at cost.

(i) Provisions:

A provision is recognised in the balance sheet when the company and its subsidiaries have a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the obligation.

(j) Insurance funds:

Underwriting results, including gross written premiums of the general insurance subsidiaries, are accounted for in compliance with the recommendations and practices of the Jamaican insurance industry, and comply with the provisions of the Insurance Act 2001.

In determining underwriting results, claims provisions are computed by a qualified independent actuary appointed by the insurance subsidiaries' management. The appointed actuary's report outlines the scope of the valuations, the actuary's opinion, and it is utilised by the auditors in carrying out their work.

(k) Related parties:

Entities subject to the same ultimate control or significant influence as the company are referred to in the financial statements as 'related parties'.

(l) Employee benefits:

Employee benefits comprising pensions and other post-employment assets and obligations included in these financial statements have been actuarially determined by a qualified

independent actuary, appointed by management. The appointed actuary's report outlines the scope of the valuation and the actuary's opinion. The actuarial valuations were conducted in accordance with IAS 19, and the financial statements reflect the group's post-employment benefits assets and obligations as computed by the actuary. In carrying out their audit, the auditors make use of the work of the actuary and the actuary's report.

(i) Pension assets:

The company and its subsidiaries are participating employers in various trustee pension schemes, the assets of which are held separately from those of the group. The adoption of IAS 19 does not affect the pension schemes, which continue to be governed by the approved trust deeds and rules, and remain under the full control of the appointed trustees.

Obligations for contributions to defined contribution pension schemes are recognised as an expense in the income statement as incurred.

The group's net obligation in respect of defined benefit pension schemes is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that value is discounted to determine the present value, and the fair value of any scheme assets is deducted. To the extent that the obligation is less than the fair value of scheme assets, the asset recognised is restricted to the discounted value of future benefits available to the group. The discount rate applied is the yield at balance sheet date on long-term government instruments that have maturity dates approximating the terms of the group's obligation. The calculation is performed using the projected unit credit method.

(ii) Other post-retirement benefits:

The group provides post-retirement health care benefits, which are not entitlements, to certain of its retirees. These benefits are usually conditional upon the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment, using a methodology similar to that for defined benefit pension plans and the present value of future benefits at the balance sheet date is shown as an obligation on the balance sheet.

In calculating the group's constructive obligation in respect of post-retirement benefits, to the extent that any cumulative unrecognised gain or loss exceeds 10% of

the present value of the benefit obligation, that portion is recognised in the income statement over the expected average remaining working lives of the employees affected; otherwise, the actuarial gain or loss is not recognised.

(iii) Other employee benefits:

Employee entitlements to leave are recognised when they accrue to employees. A provision is made for the estimated liability for vacation leave, as a result of services rendered by employees up to the balance sheet date.

(m) Investments:

Available-for-sale investments are stated at fair value, except where fair value cannot be reliably determined, in which case they are stated at cost, with any movements in fair value included in equity revaluation reserve. Where the company and its subsidiaries acquire securities on the primary market, they are classified as originated loans and receivable, and are measured at amortised cost less impairment losses.

The fair value of available-for-sale investments is based on their quoted market bid price at the balance sheet date. Where a quoted market price is not available, fair value is estimated using discounted cash flow techniques.

Available-for-sale investments are recognised or derecognised by the company and its subsidiaries on the date they commit to purchase or sell the investments.

Held-to-maturity investments are stated at amortised cost. Other investments are recognised or derecognised on the day they are transferred to/by the company and its subsidiaries.

(n) Intangible assets:

(i) Goodwill:

Goodwill arising on an acquisition represents the excess of the cost of the acquisition over the fair value of the net identifiable tangible assets acquired. Goodwill is stated at cost less accumulated amortisation and impairment losses. Goodwill initially recognised is subject to adjustment within one year after the date of acquisition, as estimated fair value booked at that date, may materially vary from realisation experience.

(ii) Trademarks:

Trademarks represent expenditure incurred for the acquisition of trademarks, primarily for liquor products, and are stated at cost less accumulated amortisation and impairment losses. Expenses relating to internally developed trademarks, including registration and subsequent renewal expenses, are charged to the income statement as and when these are incurred.

(iii) Amortisation:

Amortisation is charged to the income statement on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives for goodwill and trademarks are 20 years and 10 years, respectively.

(o) Taxation:

Taxation on the profit or loss for the year comprises current and deferred tax. Taxation is recognised in the income statement, except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the income for the year, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is computed using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the balance sheet date.

A deferred tax liability is recognised for all taxable temporary differences associated with investments in subsidiaries, branches and associates and interests in joint ventures, except to the extent that the company and its subsidiaries are able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(p) Property, plant & equipment:

(i) Owned assets:

Items of property, plant & equipment are stated at cost or deemed cost [see notes 2(b)], less accumulated depreciation and impairment losses. The cost of self-constructed assets includes the cost of materials, direct labour and related costs to put the asset into service.

(ii) Leased assets:

Lease arrangements through which the company and its subsidiaries assume substantially all the risks and rewards of ownership are classified as finance leases. Plant and equipment acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impairment losses.

(iii) Depreciation:

Depreciation is computed on the straight-line basis at annual rates estimated to write off the property, plant & equipment over their expected useful lives.

No depreciation is charged on freehold land or construction in progress.

Depreciation rates are as follows:

| | | |
|-----------------------------------|---|--|
| Freehold buildings | - | 2.50% |
| Machinery, equipment and vehicles | - | 5-33 1/3% |
| Computers and related software | - | 100% except for major computerisation projects depreciated at 33 1/3%. |

Depreciation rates applied to leased assets are consistent with similar owned assets, except where there is no reasonable certainty that the lessee will obtain ownership by the end of the lease term; in which case the asset is depreciated at the shorter of the lease term or its useful life.

(q) Share capital:

Preference share capital is classified as equity in accordance with the Companies Act. The relevant stock units are non-redeemable and have preferential voting rights.

Dividends are recognised in the period in which they are declared.

(r) Long-term liabilities:

(i) Interest-bearing borrowings:

Interest-bearing borrowings are recognised initially at cost. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost, with any difference between cost and redemption value being recognised in the income statement over the period of the borrowing on an effective interest basis.

(ii) Finance leases:

Arrangements by which all the risks and rewards incident to ownership have been transferred to the subsidiaries are treated as finance leases. The fair value of the asset is capitalised at the inception of the lease and the corresponding obligation is recorded. The interest portion of lease instalments is charged against income as and when the instalments fall due for payment.

(s) Foreign currencies:

(i) Foreign currency transactions:

Transactions in foreign currencies are converted at the rates of exchange ruling at the dates of those transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to Jamaica dollars at the rates of exchange ruling on that date. Gains and losses arising from fluctuations in exchange rates are recognised in the income statement. Non-monetary assets and liabilities denominated in foreign currencies are stated at fair value and are translated to Jamaica dollars at foreign exchange rates ruling at the dates the values were determined.

For the purpose of the statement of cash flows, all foreign currency gains and losses recognised in the income statement are treated as cash items and included in cash flows from operating or financing activities along with movements in the principal balances.

(ii) Financial statements of foreign subsidiaries:

The reporting currencies of the foreign subsidiaries (see note 24) are also the currencies in which their economic decisions are formulated, For the purpose of the financial statements, revenues, expenses, gains and losses have been translated at the average exchange rates prevailing during the year under review; assets and liabilities have been translated at exchange rates ruling at the balance sheet date and net stockholders' equity has been translated at historical exchange rates.

Unrealised gains and losses arising on translation of net stockholders' equity in foreign subsidiaries are recognised directly to equity on the group balance sheet and added or deducted to reflect the underlying group cash flows from operating activities in the group statement of cash flows.

(t) Revenue recognition:

Revenue from the sale of goods is recognised in the income statement when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or material associated costs on the possible return of goods.

The proceeds from the sale of the sugarcane crop of the group's estates are recognised in accordance with the accounting practices of the Jamaican sugar industry. Revenue relating to the current crop of cane is estimated based on the latest available prices and any differences arising on final settlement are consistently accounted for in subsequent periods.

Underwriting results including gross written premiums of the general insurance subsidiaries are accounted for in compliance with the recommendations and practices of the Jamaican insurance industry and the provisions of the Insurance Act.

Interest and other investment income are recognized by the "General Insurance" segment on the accrual basis, except when collectibility is considered doubtful.

Dividend income is recognized in the income statement on the date of declaration.

(u) Expenses:

(i) Net finance costs:

Net finance costs comprise interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested, material bank charges and foreign exchange gains and losses recognised in the income statement.

Interest income is recognised in the income statement as it accrues, taking into account the effective yield on the asset.

The interest expense component of finance lease payments is recognised in the income statement using the effective interest rate method.

(ii) Operating lease payments:

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease.

(v) Impairment:

- (i) The carrying amounts of the company's and its subsidiaries' assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated at each balance sheet date. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement.

The recoverable amount of the company's and its subsidiaries' receivables is calculated as the present value of expected future cash flows, discounted at the original effective interest rate inherent in the asset. Receivables with a short duration are not discounted.

The recoverable amount of other assets is the greater of their net selling price and value in use. In assessing value in use, the estimated future, cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

(ii) Reversals of impairment:

An impairment loss in respect of receivables is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised. An impairment loss in respect of goodwill is not reversed unless the loss was caused by a specific external event of an exceptional nature that is not expected to recur, and the increase in recoverable amount relates clearly to the reversal of the effect of that specific event. For all other assets, an impairment loss is reversed if there has been a change in the estimate used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(w) Determination of profit and loss:

Profit is determined as the difference between the revenues from the goods and services rendered and the costs and other charges incurred during the year. Profits on transactions are taken in the year in which they are realised. A transaction is realised at the moment of delivery. Losses are taken in the year in which they are realised or determinable.

(x) Segment reporting:

A segment is a distinguishable component of the group that is engaged either in providing products (business segment), or in providing products within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

Segment information is presented in respect of the group's business and geographical segments. The primary format, business segments, is based on the group's management and internal reporting structure.

Inter-segment pricing is determined on an arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one period.

The activities of the group are organised into the following primary segments:

- (i) Liquor, rums, wines and sugar: This includes cane cultivation, sugar manufacturing, distillation, blending, bottling, distribution and export of alcohol, rums, wines and other liquor based products.
- (ii) General merchandise: This includes the manufacture, the wholesale and retail merchandising of provisions, household goods and electronic telephone cards, and the manufacture and distribution of pharmaceutical preparations and plastic consumables.
- (iii) General insurance: This comprises the underwriting of property, casualty and other general insurance risks and the holding of investments.
- (iv) Investments: This primarily comprises the holding of investments.
- (v) Transportation and other: This includes aircraft handling, distribution of motor vehicles and spares, servicing and repair of motor vehicles.

The business segments are managed on a worldwide basis, and are classified geographically as Jamaica and "Overseas".

(y) Financial instruments:

A financial instrument is any contract that gives rise to a financial asset of one enterprise and a financial liability or equity instrument of another enterprise. For the purpose of these financial statements, financial assets have been determined to include cash and cash equivalents, accounts receivable, loans and other receivables, related party receivables and investments. Similarly, financial liabilities include accounts payable, short and long-term borrowings excluding obligations under finance leases, and related party payables.

(z) Determination of fair value:

Fair value amounts represent estimates of the arm's length consideration that would be currently agreed between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market price, if one exists. Some financial instruments lack an available trading market. These instruments have been valued using present value or other valuation techniques and the fair value shown may not necessarily be indicative of the amounts realisable in an immediate settlement of the instruments.

3. Cash and cash equivalents

These include bank deposits of the group in the amount of \$Nil (2003: US\$10,000,000 and J\$98,943,000) held to secure certain group indebtedness as described in notes 7 and 16.

4. Accounts receivable

| | The Company | | The Group | |
|-------------------------------------|-----------------|-----------------|------------------|------------------|
| | 2004 \$'000s | 2003 \$'000s | 2004 \$'000s | 2003 \$'000s |
| Trade accounts receivable | 473 | 473 | 2,138,520 | 1,733,480 |
| Investment income receivable | - | 74,263 | 92,346 | 172,874 |
| Prepayments | - | 158 | 87,218 | 62,727 |
| Other receivables and advances | 109 | 152 | 218,313 | 347,925 |
| | <u>582</u> | <u>75,046</u> | <u>2,536,397</u> | <u>2,317,006</u> |
| Less: Allowances for doubtful debts | (473) | (473) | (99,475) | (54,100) |
| | <u>109</u> | <u>74,573</u> | <u>2,436,922</u> | <u>2,262,906</u> |
| | ===== | ===== | ===== | ===== |

5. Inventories

| | The Group | |
|--|------------------|------------------|
| | 2004 \$'000s | 2003 \$'000s |
| In-bond rum and other liquors | 2,245,078 | 1,693,927 |
| Duty-paid liquors and other finished goods held for sale | 662,512 | 714,821 |
| Raw and packaging materials | 514,573 | 507,779 |
| Molasses | 119,843 | 83,526 |
| Estate supplies | 137,190 | 89,775 |
| Motor vehicle units and spare parts | 344,777 | 334,535 |
| | <u>4,023,973</u> | <u>3,424,363</u> |
| | ===== | ===== |

6. Biological assets

| | The Group | |
|------------------------------------|----------------|----------------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| Immature sugarcane, at cost | 195,080 | 171,941 |
| Less: Impairment losses recognised | (47,590) | (18,232) |
| | <u>147,490</u> | <u>153,709</u> |
| | ===== | ===== |

7. Bank loans and overdrafts

| | The Group | |
|---------------------------------|----------------|----------------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| Bank loans: | | |
| Fully secured | 98,751 | 561,155 |
| Partly secured | <u>150,000</u> | <u>150,000</u> |
| | 248,751 | 711,155 |
| Bank overdraft - partly secured | <u>121,357</u> | <u>341,316</u> |
| | 370,108 | 1,052,471 |
| | ===== | ===== |

Security, for specified short-term bank indebtedness of the group, has been furnished in the form of negative pledges given by the company, and bank deposits aggregating \$Nil (2003: US\$ 10,000,000 and J\$98,943,000) and investments with fair value of \$Nil (2003: \$109,902,000) [see also notes 3 and 12].

Bank loans and overdrafts include net foreign currency indebtedness aggregating approximately US\$566,500 (2003: US\$1,940,000).

8. Other unsecured loans

These include loans from related parties aggregating \$126,499,000 (2003: \$123,717,355) for the group, contracted strictly at arm's length in the ordinary course of business.

9. Accounts payable and provisions

| | The Company | | The Group | |
|-------------------------------|-------------|-------------|------------------|------------------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000s | \$'000s | \$'000s | \$'000s |
| Trade accounts payable | 149 | 151 | 1,341,287 | 1,435,000 |
| Customer deposits | - | - | 23,542 | 32,618 |
| Other payables and provisions | 826 | 3,944 | 650,915 | 408,111 |
| | <u>975</u> | <u>4095</u> | <u>2,015,744</u> | <u>1,875,729</u> |
| | ===== | ===== | ===== | ===== |

10. Insurance funds

| | The Group | |
|------------------------------------|----------------|----------------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| (a) Reinsurance recoverable: | | |
| Claims recoverable from reinsurers | 249,968 | 285,439 |
| Unearned reinsurance premiums (ii) | <u>512,651</u> | <u>217,422</u> |
| | <u>762,619</u> | <u>502,861</u> |
| | ===== | ===== |

| | The Group | |
|----------------------------|------------------|------------------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| (b) Insurance liabilities: | | |
| Outstanding claims (i) | 1,462,007 | 592,422 |
| Unearned premiums (ii) | <u>709,319</u> | <u>857,718</u> |
| | <u>2,171,326</u> | <u>1,450,140</u> |
| | ===== | ===== |

(i) Outstanding claims relate to incidents occurring prior to the balance sheet date but not settled at that date.

(ii) These are accounted for in periods for which risks have been underwritten.

11. Employee benefits

(a) Pension assets:

| | The Company | | The Group | |
|---------------------------------------|-------------|-------------|-------------|-------------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000s | \$'000s | \$'000s | \$'000s |
| Present value of funded obligations | (1,773,000) | (1,307,900) | (1,934,800) | (1,441,500) |
| Fair value of plan assets | 4,977,900 | 3,414,000 | 5,295,900 | 3,628,200 |
| Unrecognised actuarial gains | (1,623,800) | (186,900) | (1,684,900) | (184,000) |
| Unrecognised amount due to limitation | (423,500) | (1,166,800) | (445,000) | (1,206,000) |
| Unrecognised past service costs | 4,700 | 5,000 | 4,700 | 5,000 |
| Recognised asset | 1,162,300 | 757,400 | 1,235,900 | 801,700 |
| | ===== | ===== | ===== | ===== |

(i) Plan assets include ordinary shares issued by the company with a fair value of \$355,044,000 (2003: \$132,855,000). Plan assets also include investments in assets leased under operating lease arrangements with a fair value of \$245,377,000 (2003: operating and finance lease arrangements with fair value of \$261,706,000) and term loans advanced to the group in the aggregate amount of \$39,803,000 (2003: \$52,396,000).

(ii) Movements in the net asset recognised in the balance sheet:

| | The Company | | The Group | |
|---|-------------|---------|-----------|---------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000s | \$'000s | \$'000s | \$'000s |
| Balance at beginning of year | 757,400 | 711,700 | 801,700 | 744,600 |
| Contributions paid | 42,300 | 36,600 | 50,000 | 45,900 |
| Credit recognised in the income statement | 362,600 | 9,100 | 384,200 | 11,200 |
| Balance at end of year | 1,162,300 | 757,400 | 1,235,900 | 801,700 |
| | ===== | ===== | ===== | ===== |

(iii) Credit recognised in the income statement:

| | The Company | | The Group | |
|--|-------------|-----------|-----------|-----------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000s | \$'000s | \$'000s | \$'000s |
| Current service costs | 32,500 | 33,800 | 34,600 | 34,700 |
| Interest on obligations | 177,300 | 145,700 | 195,100 | 158,200 |
| Actuarial gains recognised | (24,500) | (395,300) | 24,300 | (361,200) |
| Expected return on plan assets | (376,900) | (245,200) | 400,500 | (264,600) |
| Change in disallowed assets | (171,800) | 413,300 | 189,900 | 383,100 |
| Post service costs - non-vested benefits | 800 | 800 | 800 | 800 |
| Post service costs - vested benefits | - | 37,800 | - | 37,800 |
| | (362,600) | (9,100) | (384,200) | (11,200) |
| ===== | | | | |
| Actual return on plan assets | 1,539,000 | 675,900 | 1,643,000 | 678,400 |
| ===== | | | | |

(iv) Principal actuarial assumptions at the balance sheet date (expressed as weighted averages):

| | 2004 | 2003 |
|--------------------------------|-------|-------|
| Discount rate | 12.5% | 15.0% |
| Expected return on plan assets | 10.0% | 11.0% |
| Future salary increases | 8.0% | 9.5% |
| Future pension increases | 0-6% | 0-6% |
| ===== | | |

(b) Other post-retirement benefits:

| | The Group | |
|------------------------------|-----------|---------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| Present value of obligations | 204,200 | 170,700 |
| Unrecognised actuarial gains | 34,200 | 54,100 |
| Recognised liability | 238,400 | 224,800 |
| ===== | | |

(i) Movements in the net liability recognised in the balance sheet:

The Group

| | 2004 | 2003 |
|--|---------|---------|
| | \$'000s | \$'000s |
| Balance at beginning of year | 224,800 | 190,100 |
| Expense recognised in the income statement | 13,600 | 34,700 |
| Balance at end of year | 238,400 | 224,800 |
| | ===== | ===== |

(ii) Expense recognised in the income statement:

| | The Group | |
|-------------------------|-----------|---------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| Current service costs | 7,600 | 11,000 |
| Interest on obligations | 6,000 | 23,700 |
| | 13,600 | 34,700 |
| | ===== | ===== |

(iii) Principal actuarial assumptions at the balance sheet date (expressed as weighted averages):

| | 2004 | 2003 |
|-----------------------|-------|-------|
| Discount rate | 12.5% | 15.0% |
| Medical claims growth | 11.0% | 11.0% |

12. Investments

| | The Compan | | The Group | |
|--|------------|-----------|-----------|-----------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000s | \$'000s | \$'000s | \$'000s |
| Available-for-sale: | | | | |
| Quoted | 2,456,005 | 2,265,796 | 3,246,489 | 2,710,773 |
| Unquoted at cost, less impairment losses | 114 | 115 | 338,453 | 379,768 |
| Investment in associated companies | - | - | 10,110 | 8,431 |
| Loans and deposits: | | | | |
| Urban renewal programme | - | - | 2,000 | - |

| | | | | |
|----------------------------------|------------------|------------------|------------------|------------------|
| Building society deposits | - | - | 20,100 | 19,473 |
| Originated securities: | | | | |
| Government of Jamaica securities | - | - | 1,006,879 | 447,550 |
| | <u>2,456,119</u> | <u>2,265,911</u> | <u>4,624,031</u> | <u>3,565,995</u> |
| | ===== | ===== | ===== | ===== |

These include investments of the group in the amount of \$Nil (2003: \$109,902,000 for the company and the group), held to secure group indebtedness as described in note 7.

At September 30, 2004 and 2003, certain subsidiaries held equity capital in the following companies, incorporated in Jamaica:

| Company | Holding | Main activity | Latest audited results |
|--|---------|---------------|------------------------|
| Jamaica Joint Venture Investment Company Limited | 33.3% | Investment | December 31, 2003 |
| West Indies Glass Company Limited | 39.7% | Dormant | December 31, 2003 |

13. Intangible assets

This represents goodwill computed as the excess of cost over the fair value of net identifiable tangible assets on acquisition of 100% of the ordinary shares of Globe Insurance Company of Jamaica Limited (formerly The Jamaica General Insurance Co. Ltd.) and trademarks as follows:

| | Goodwill \$'000s | Trademarks \$'000s | Total \$'000s |
|---|---------------------|-----------------------|------------------|
| At cost: | | | |
| Balances at September 30, 2003 and 2004 | <u>156,273</u> | <u>14,110</u> | <u>170,383</u> |
| Amortisation: | | | |
| Balances at September 30, 2003 | 2,510 | 4,737 | 7,247 |
| Amortisation for the year | <u>7,530</u> | <u>1,411</u> | <u>8,941</u> |
| Balances at September 30, 2004 | <u>10,040</u> | <u>6,148</u> | <u>16,188</u> |
| Adjustment to goodwill | <u>47,804</u> | - | <u>47,804</u> |

Carrying amounts:

| | | | |
|--------------------|---------|-------|---------|
| September 30, 2004 | 98,429 | 7,962 | 106,391 |
| | ===== | ===== | ===== |
| September 30, 2003 | 153,763 | 9,373 | 163,136 |
| | ===== | ===== | ===== |

14. Property, plant & equipment

(a) The Company:

| | Freehold land \$'000s | Freehold buildings \$'000s | Machinery, equipment and vehicles \$'000s | Total \$'000s |
|-----------------------------|-----------------------------|----------------------------------|--|------------------|
| At cost or deemed cost: | | | | |
| September 30, 2003 and 2004 | 4,213 | 1,985 | 3,638 | 9,836 |
| Depreciation: | | | | |
| September 30, 2003 | - | 1,569 | 3,638 | 5,207 |
| Charge for the year | - | 42 | - | 42 |
| September 30, 2004 | - | 1,611 | 3,638 | 5,249 |
| Net book values: | | | | |
| September 30, 2004 | 4,213 | 374 | - | 4,587 |
| | ===== | ===== | ===== | ===== |
| September 30, 2003 | 4,213 | 416 | - | 4,629 |
| | ===== | ===== | ===== | ===== |

(b) The Group:

| | Freehold land \$'000s | Freehold buildings \$'000s | Machinery, equipment and motor vehicles \$'000s | Construc- tion in progress \$'000s | Total \$'000s |
|------------------------------------|-----------------------------|----------------------------------|---|---|------------------|
| At cost or deemed cost: | | | | | |
| September 30, 2003 | 105,600 | 889,560 | 3,660,015 | 222,231 | 4,877,406 |
| Additions | - | 23,035 | 280,280 | 257,846 | 561,161 |
| Transfers and reclassifications | - | 30,341 | 166,770 | (197,111) | - |

| | | | | | |
|-------------------------|----------------|----------------|------------------|----------------|------------------|
| Disposals | - | - | (309,773) | (18,821) | (328,594) |
| September 30, 2004 | <u>105,600</u> | <u>942,936</u> | <u>3,797,292</u> | <u>264,145</u> | <u>5,109,973</u> |
| Depreciation: | | | | | |
| September 30, 2003 | - | 158,895 | 1,383,227 | - | 1,542,122 |
| Charge for the year | - | 22,420 | 405,857 | | 428,277 |
| Eliminated on disposals | - | | (193,032) | | (193,032) |
| September 30, 2004 | <u>-</u> | <u>181,315</u> | <u>1,596,052</u> | <u>-</u> | <u>1,777,367</u> |
| Net book values: | | | | | |
| September 30, 2004 | 105,600 | 761,621 | 2,201,240 | 264,145 | 3,332,606 |
| September 30, 2003 | 105,600 | 730,665 | 2,276,788 | 222,231 | 3,335,284 |

(c) Machinery, equipment and motor vehicles for the group include leased assets at a net book value of \$Nil (2003: \$166,341,000) [see note 16(f)].

(d) Certain items of freehold land and buildings that had been revalued to fair value on or prior to October 1, 2001, the date of transition to IFRS, are accounted for on the deemed cost basis less appropriate depreciation. At September 30, 2004, net deemed cost included in the financial statements aggregated \$1,571,000 (2003: \$1,613,000) for the company and \$130,588,000 (2003: \$141,489,000) for the group.

15. Deferred tax

(a) Deferred tax assets:

Deferred tax assets are attributable mainly to the tax value of losses carried forward by certain subsidiaries and are expected to be realised in the foreseeable future. All movements in temporary differences are recognised in the income statement.

Deferred tax assets aggregating \$206 million (2003: \$581 million) have not been recognised in respect of tax losses of certain subsidiaries.

(b) Deferred tax liabilities:

Deferred tax liabilities are attributable to the following:

(i) The Company

| | 2004 | 2003 |
|-----------------------------------|----------------|----------------|
| | \$'000s | \$'000s |
| Property, plant & equipment | 64 | 73 |
| Tax value of losses carry-forward | 94 | - |
| Employee benefits | 387,433 | 252,467 |
| | <u>387,591</u> | <u>252,540</u> |
| | ===== | ===== |

All movements in temporary differences are recognised in the income statement.

(ii) The Group

| | Balance at October 1 | Recognised in income | Recognised in equity | Balance at September 30 |
|-----------------------------------|-------------------------|-------------------------|-------------------------|----------------------------|
| | \$'000s | \$'000s | \$'000s | \$'000s |
| Property, plant & equipment | 455,673 | (24,505) | 506 | 431,674 |
| Accounts receivable | 49,112 | (22,796) | - | 26,316 |
| Accounts payable and provisions | (16,134) | 10,040 | - | (6,094) |
| Biological assets | - | (15,863) | - | (15,863) |
| Tax value of loss carried forward | (3,563) | (15,789) | - | (19,352) |
| Finance leases | (42,591) | 42,591 | - | - |
| Employee benefits | 191,287 | 153,683 | - | 344,970 |
| Other | (38) | (481) | - | (519) |
| | <u>633,746</u> | <u>126,880</u> | <u>506</u> | <u>761,132</u> |
| | ===== | ===== | ===== | ===== |

At September 30, 2004, a deferred tax liability of approximately \$1,767 million (2003: \$1,606 million) relating to investment in certain subsidiaries and associated companies has not been recognised, as the company controls, or significantly controls, whether any liability will be incurred and management is satisfied that it will not be incurred in the foreseeable future.

16. Long-term liabilities

| | The Group | |
|--|-----------|---------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| (a) Bank loans - 2005-2008 (2003: 2004-2006) | 320,906 | 356,308 |

| | | |
|---|------------------|------------------|
| (b) Foreign currency denominated loans [US\$0.063 million (2003: US\$0.3 million)] | 3,896 | 16,638 |
| (c) Government of Jamaica loans 2005-2006 (2003: 2004-2006) | 4,667 | 15,453 |
| (d) Loan from related party | 39,803 | 52,396 |
| (e) Other | - | 811 |
| (f) Obligations under finance leases | - | 193,866 |
| | <u>369,272</u> | <u>635,472</u> |
| Less: Current maturities | <u>(106,613)</u> | <u>(192,475)</u> |
| | <u>262,659</u> | <u>442,997</u> |
| | ===== | ===== |

The long-term liabilities are unsecured and repayable in Jamaica dollars unless otherwise disclosed. They bear interest at market-determined rates which, during the year, ranged from 8.5-18% (2003: 8.5-18%). The liabilities are subject to the following repayment terms:

- (a) The bank loans are repayable in monthly, quarterly or semi-annual instalments. Bank loans in the amount of \$185,390,000 (2003: \$274,984,000) form part of subsidiaries' bank borrowings covered by the arrangements described in note 7. Bank loans in the amount of \$135,516,000 (2003: \$81,324,000) are fully secured on the assets financed.
- (b) The foreign currency denominated loans are materially repayable by January 2007 and include US\$63,000 (2003: US\$99,000) which is part of the bank borrowing arrangements described in note 7.
- (c) The Government of Jamaica loans are part of a programme of support for the sugar industry. These are repayable over three crop years, after a moratorium of one crop year, out of future sugar cane sales by the group's estates. These loans are guaranteed by the parent company.
- (d) These loans are repayable on demand. The lender has undertaken not to make any calls within twelve months of the balance sheet date.
- (e) These loans were fully repaid during the year.
- (f) During the year, the group settled all its finance lease obligations, recognised a gain of \$22,480,000, and replaced these with operating lease arrangements [see notes 14(c) and 26(b)].

17. Share capital

| | | |
|--|------|------|
| | 2004 | 2003 |
|--|------|------|

| | \$'000s | \$'000s |
|--|---------------|---------------|
| Authorised in shares, issued and fully paid in stock units: | | |
| 96,000,000 Ordinary units of 20c each | 19,200 | 19,200 |
| 10,000 6% Non-redeemable cumulative preference units of \$20 each | 200 | 200 |
| 50,000 15% Non-redeemable cumulative preference units of \$20 each | 1,000 | 1,000 |
| | <u>20,400</u> | <u>20,400</u> |
| | ===== | ===== |

Stockholders are entitled to one vote for every 1,600 ordinary units, and one vote for each preference unit. The holders of ordinary units are entitled to receive dividends as declared from time to time and holders of cumulative preference units receive a cumulative dividend on the par value of their stockholdings.

18. Reserves

| | The Company | | The Group | |
|--------------------------------|------------------|------------------|------------------|------------------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000s | \$'000s | \$'000s | \$'000s |
| Capital reserve | 844,756 | 569,761 | 2,236,435 | 1,887,709 |
| Unrealised translation reserve | - | - | 1,173,204 | 980,520 |
| Equity revaluation reserve | 2,453,104 | 2,262,896 | 3,098,562 | 2,623,413 |
| | <u>3,297,860</u> | <u>2,832,657</u> | <u>6,508,201</u> | <u>5,491,642</u> |
| | ===== | ===== | ===== | ===== |

19. Operating revenue

| | The Group | |
|---|-------------------|-------------------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| This comprises primary income arising from: | | |
| Insurance premium underwriting | 1,118,582 | 953,755 |
| Sale of goods and related services | 16,856,257 | 12,669,886 |
| Investments | 517,807 | 376,630 |
| | <u>18,492,646</u> | <u>14,000,271</u> |
| Less: Consumption taxes | (2,483,338) | (1,616,679) |
| | <u>16,009,308</u> | <u>12,383,592</u> |
| | ===== | ===== |

20. Disclosure of (income)/expenses

(a) Net finance costs:

| | The Group | |
|--|---------------|----------------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| Interest expense: | | |
| Long term liabilities | 12,051 | 60,251 |
| Bank loans and overdrafts | 55,278 | 58,382 |
| Finance leases | 11,536 | 33,081 |
| Other related parties | 410 | 27,541 |
| Other third parties | 169,847 | 202,583 |
| Interest income: | | |
| Bank deposits | (13,185) | (4,850) |
| Other related parties | - | (6,850) |
| Bank charges | 24,103 | 19,478 |
| (Gain)/loss on exchange, net | (26,265) | 133,254 |
| Other investment income (including third-party interest) | (174,703) | (224,063) |
| | <u>59,072</u> | <u>298,807</u> |
| | ===== | ===== |

(b) Profit before taxation is stated after charging:

| | The Group | |
|--|-----------|-----------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| Depreciation | 428,277 | 404,558 |
| Amortisation and other impairment losses | 8,941 | 9,539 |
| Directors' emoluments: | | |
| Fees | 1 | 1 |
| Management remuneration | 15,365 | 14,569 |
| Audit fees | | |
| Company and its Jamaican subsidiaries | 22,225 | 19,703 |
| Overseas subsidiaries | 9,168 | 6,581 |
| Staff costs | 1,898,806 | 1,659,083 |
| | ===== | ===== |

21. Taxation

| | 2004 | 2003 |
|--|------|------|
|--|------|------|

| | \$'000s | \$'000s |
|--|-----------------|----------------|
| Current tax expense: | | |
| Income tax | 194,067 | 76,787 |
| Prior year's (over)/under provision | <u>(17,537)</u> | <u>10</u> |
| | 176,530 | 76,797 |
| Deferred taxation: | | |
| Origination and reversal of temporary differences, net | <u>120,571</u> | <u>97,728</u> |
| | <u>297,101</u> | <u>174,525</u> |
| | ===== | ===== |

(a) Reconciliation of effective tax rate:

| | 2004 \$'000s | 2003 \$'000s |
|---|-----------------|-----------------|
| Profit before taxation | 1,806,827 | 1,117,049 |
| | ===== | ===== |
| Computed "expected" tax expense @ 33 1/3% | 602,276 | 372,350 |
| Difference between profit for financial statements and tax reporting purposes on: | | |
| Tax losses brought forward utilised | (127,413) | (13,822) |
| Losses in subsidiaries with no tax charge | 8,497 | 9,863 |
| Net profits in overseas subsidiaries with lower tax rate | (83,494) | (49,213) |
| Tax-free dividend income | (168,087) | (99,863) |
| Tax-free capital gain | (26,022) | - |
| Tax-free interest income | (15,178) | (34,887) |
| Finance leases | 41,601 | (57,937) |
| Exchange losses disallowed | 25,457 | 34,852 |
| Prior year's (over)/under provision | (17,537) | 10 |
| Disallowed expenses and other capital adjustments | <u>57,001</u> | <u>13,172</u> |
| | ===== | ===== |
| Actual tax expense | 297,101 | 174,525 |
| | ===== | ===== |

- (b) At September 30, 2004, taxation losses of subsidiaries, subject to agreement by the Commissioner, Taxpayer Audit and Assessment Department, available for offset against future profits of those subsidiaries, amounted to approximately \$745 million (2003: \$967 million). Of this amount, \$171 million (2003: \$249 million) of farm losses

and investment allowances can only be utilised in respect of future profits arising from farming and sugar manufacturing activities. All taxation losses can be carried forward indefinitely.

- (c) Unappropriated profits of the group include profits from subsidiary companies' approved farming operations available for distribution free of tax to Jamaican stockholders, aggregating approximately \$87,851,000 (2003: \$87,851,000).

22. Earnings per ordinary stock unit

The calculation of earnings per ordinary stock unit (EPS) is based on the net profit attributable to members, less fixed preference dividends, and the 96,000,000 fully paid ordinary stock units of 20c each in issue.

23. Dividends and distributions

Dividends and distributions paid, gross, are as follows:

| | The Company | |
|--|---------------|--------------|
| | 2004 | 2003 |
| | \$'000s | \$'000s |
| Ordinary stock units @ 2c per stock unit | 1,920 | 1,920 |
| Ordinary stock units @ \$1.00 per stock unit | 96,000 | - |
| 6% cumulative preference stock units | 12 | 12 |
| 15% cumulative preference stock units | 150 | 150 |
| | <u>98,082</u> | <u>2,082</u> |
| | ===== | ===== |

The distribution for 2004 to ordinary stockholders was declared payable out of accumulated franked income and is therefore, relieved of taxation to stockholders.

24. Subsidiaries

- (a) The principal operating subsidiaries, in which the company holds equity capital, are:

| Company | Holding | Main activities |
|---|---------|---|
| Ajas Limited | 100% | Handling of passenger and cargo operations for international airlines. |
| C. P. Stephenson Limited | 100% | Holding of investments. |
| Globe Insurance Company of the West Indies Limited, and its wholly-owned subsidiary, GWI Limited | 100% | General insurance underwriters; holding of investments. |
| Globe Holdings Limited and its wholly-owned subsidiaries, Globe Insurance Company of Jamaica Limited and Twickenham Insurance Company | 100% | General insurance underwriters; holding of investments. |
| John Crook Limited and its wholly-owned subsidiaries, John Crook (Montego Bay) Limited and Suntours Car Hire Limited | 100% | Holding of investments; distribution of motor vehicles and spares; servicing and repair of motor vehicles. |
| Lascelles Merchandise Limited and its subsidiaries Lascelles Laboratories Limited and West Indies Metal Products Limited | 100% | Distribution of food, liquor and other consumer supplies; manufacture and distribution of pharmaceutical preparations, other personal care products, and agricultural chemicals and holding of investments, respectively. |
| Tradewell Limited | 100% | Holding of investments. |
| Transportation Agencies Limited | 100% | General sales agents of international airlines. |
| Turks Islands Importers Limited | 100% | Wholesale and retail |

and its wholly-owned subsidiary,
Timco Limited

merchandising of
provisions and household
goods; holding of investments.

Wray & Nephew Group Limited
and its wholly-owned subsidiaries

100%

See note (b).

- (b) The main activities of the Wray & Nephew Group of companies are the cultivation of sugar cane; manufacture of sugar; distillation, blending, bottling, distribution and export of alcohol, rum, wines and other liquor based products; tours in the hospitality industry; distribution of motor vehicles and spares; servicing and repair of motor vehicles; and the manufacture of plastic consumables.

The principal operating subsidiaries of Wray & Nephew Group Limited, all of which are wholly-owned, are:

Company

J. Wray & Nephew Limited
New Yarmouth Limited
Newton Cane Farms Limited
Henriques Brothers Limited
Sterling Motors Limited
Cars & Commercials Limited
Kingston Industrial Garage Limited
The Rum Company (Jamaica) Limited
Estate Industries Limited
Plastic Containers Limited
Daniel Finzi & Co (Suc) Limited

Company

Edwin Charley (Jamaica) Limited
CICO Limited
J. Wray & Nephew (International)
Limited
The Rum Company (International)
Limited
Wray & Nephew (Canada) Limited
J. Wray & Nephew (U.K.) Limited
Rum Company (New Zealand)
Limited
J. Wray y Sobrino de Costa Rica, S. A.

- (c) Except as noted, all subsidiaries are wholly-owned and are incorporated and resident in Jamaica. The subsidiaries incorporated and resident outside Jamaica are:

Company

CICO Limited
Globe Holdings Limited
J. Wray & Nephew (International) Limited

Territory of incorporation

The Bahamas
St. Lucia
Cayman Islands

J. Wray & Nephew (U.K.) Limited
 J. Wray y Sobrino de Costa Rica, S. A.
 Rum Company (New Zealand) Limited
 The Rum Company (International) Limited
 Timco Limited
 Turks Islands Importers Limited
 Twickenham Insurance Company
 Wray & Nephew (Canada) Limited

England
 Costa Rica
 New Zealand
 Cayman Islands
 Turks and Caicos Islands
 Turks and Caicos Islands
 Cayman Islands
 Canada

(d) There were no material changes in the group during the year, except as described below:

(i) On September 19, 2003, the shareholders of Federated Pharmaceutical Company Limited approved the sale of its business, including its assets and liabilities, to Lascelles Merchandise Limited, effective October 1, 2003, and commenced voluntary winding up proceedings. Formal liquidation proceedings were substantially completed during the year.

(ii) On August 13, 2004, Globe Holdings Limited acquired all of the issued capital of Twickenham Insurance Company, a company incorporated in the Cayman Islands.

25. Segment results

(i) Business segments:

| | 2004 | | | | | | |
|-----------------|--------------------------------|------------------------|----------------------|------------|---------------------------|-------------|------------|
| | Liquor, rums, wines & sugar | General merchandise | General insurance | Investment | Transportation & other | Elimination | Total |
| | \$'000s | \$'000s | \$'000s | \$'000s | \$'000s | \$'000s | \$'000s |
| Revenue: | | | | | | | |
| External | 9,130,121 | 3,670,374 | 1,118,582 | 517,807 | 1,572,424 | | |
| Internal | - | 28,550 | 349,647 | - | 29,051 | | |
| Total revenue | 9,130,121 | 3,698,924 | 1,468,229 | 517,807 | 1,601,475 | (407,248) | 16,009,308 |
| | ===== | | | | | | ===== |
| Segment results | 905,531 | (19,070) | 48,377 | 931,693 | (632) | | 1,865,899 |
| | ===== | | | | | | ===== |

| | | | | | | |
|---|-----------|-----------|-----------|-----------|---------|----------------|
| Segment assets | 9,815,204 | 1,419,900 | 4,206,730 | 3,801,408 | 604,177 | 19,847,419 |
| | ===== | | | | | |
| Unallocated assets | | | | | | <u>238,261</u> |
| | | | | | | 20,085,680 |
| | ===== | | | | | |
| Segment liabilities | 2,422,030 | 695,765 | 2,374,925 | 5,474 | 303,273 | 5,801,467 |
| | ===== | | | | | |
| Unallocated liabilities | | | | | | <u>847,581</u> |
| | | | | | | 6,649,048 |
| | ===== | | | | | |
| Other segment items: | | | | | | |
| Additions to property, plant and equipment | 289,816 | 152,727 | 69,020 | - | 49,598 | 561,161 |
| | ===== | | | | | ===== |
| Depreciation, amortisation and impairment | 316,670 | 58,935 | 34,447 | 112 | 27,054 | 437,218 |
| | ===== | | | | | ===== |
| Other non-cash items | 92,994 | 43,478 | 41,469 | (336,668) | (1,506) | (160,233) |
| | ===== | | | | | ===== |

The results of the investments segment in 2004 include a credit to employee benefits assets of \$404,900,000.

(i)

2003

| | Liquor, rums, wines & sugar \$'000s | General merchandise \$'000s | General insurance \$'000s | Investment \$'000s | Transportation & other \$'000s | Elimination \$'000s | Total \$'000s |
|-----------------|---|-----------------------------------|---------------------------------|-----------------------|--------------------------------------|------------------------|------------------|
| Revenue: | | | | | | | |
| External | 7,624,662 | 1,967,416 | 953,755 | 376,630 | 1,461,129 | | |
| Internal | - | 26,417 | 252,378 | - | 104,378 | | |
| Total revenue | <u>7,624,662</u> | <u>1,993,833</u> | <u>1,206,133</u> | <u>376,630</u> | <u>1,565,507</u> | (383,173) | 12,383,592 |
| | ===== | | | | | | ===== |
| Segment results | <u>735,460</u> | <u>57,659</u> | <u>300,346</u> | <u>320,085</u> | <u>2,306</u> | | <u>1,415,856</u> |
| | ===== | | | | | | ===== |

| | | | | | | |
|---|-----------|-----------|-----------|-----------|---------|----------------|
| Segment assets | 9,064,281 | 1,029,318 | 3,269,906 | 3,623,225 | 754,442 | 17,741,172 |
| Unallocated assets | | | | | | <u>175,544</u> |
| | | | | | | 17,916,716 |
| | | | | | | ===== |
| Segment liabilities | 3,112,236 | 433,615 | 1,753,785 | 230,223 | 362,559 | 5,892,418 |
| | | | | | | ===== |
| Unallocated liabilities | | | | | | <u>667,649</u> |
| | | | | | | 6,560,067 |
| | | | | | | ===== |
| Other segment items: | | | | | | |
| Additions to property, plant and equipment | 650,764 | 144,054 | 67,804 | - | 80,121 | 942,743 |
| | | | | | | ===== |
| Depreciation, amortisation and impairment | 315,660 | 41,430 | 23,525 | - | 33,482 | 414,097 |
| | | | | | | ===== |
| Other non-cash items | 770,606 | 80,692 | 19,454 | (170,478) | 3,088 | 703,362 |
| | | | | | | ===== |

(ii) Geographical segments:

| | Jamaica | | Overseas | | Total | |
|---|------------|------------|-----------|-----------|------------|------------|
| | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 |
| | \$'000s | \$'000s | \$'000s | \$'000s | \$'000s | \$'000s |
| Revenue from external customers | 12,509,624 | 9,451,910 | 3,499,684 | 2,931,682 | 16,009,308 | 12,383,592 |
| Segment assets | 17,520,798 | 15,474,095 | 2,326,621 | 2,267,077 | 19,847,419 | 17,741,172 |
| Additions to property, plant, and equipment | 553,204 | 906,492 | 7,957 | 36,244 | 561,161 | 942,743 |
| | | | | | | ===== |

26. Commitments and contingencies

(a) Capital commitments:

At September 30, 2004, approximately \$465 million (2003: \$303 million) had been authorised for capital expenditure by various subsidiaries, of which \$195 million (2003: \$258 million)

had been committed, for which no provision has been made in these financial statements.

(b) Lease commitments:

At September 30, 2004, there was a non-cancellable operating lease commitment to a related party in respect of an office building for a fifteen-year period terminating in 2012 at an aggregate annual sum of \$11,347,000. In addition, there were operating leases for a twelve-month period which commenced on October 1, 2003, primarily for motor vehicles, with a related party at an estimated rental of \$74,368,000. Expected future payments for the year ending September 30, 2005 aggregated approximately \$87,496,000.

(c) Contingent liabilities:

The company guarantees the bank loans, overdrafts and long-term liabilities of all its subsidiaries. At September 30, 2004, the indebtedness covered by these guarantees aggregated approximately \$271,425,000 (2003: \$344,629,000).

27. Financial instruments

(a) Financial instrument risk:

Exposure to various types of financial instrument risks arises in the ordinary course of the group's business. Derivative financial instruments are not materially used to reduce exposure to fluctuations in interest and foreign exchange rates.

(i) Credit risk:

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The group generally does not require collateral in respect of non-cash financial assets. The group has credit policies and processes in place to minimise exposure to credit risk including the performance of credit evaluations on all customers requiring credit. Cash and cash equivalents are placed with substantial counter-parties who are believed to have minimal risk of default.

At September 30, 2004, there was no significant concentration of credit risk.

(ii) Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

The group seeks to contract long-term liabilities at fixed interest rates for the duration of the loans. Bank overdrafts, short-term loans and other fixed term loans are also subject to interest rates which are fixed in advance but which may be varied by appropriate notice by the tender.

At September 30, 2004, financial liabilities subject to interest aggregated approximately \$1,376 million (2003: \$2,147 million).

Interest-bearing financial assets mainly comprise certain receivables, monetary instruments, bank deposits and other short-term investments, which have been contracted at fixed interest rates for the duration of their terms. At September 30, 2004, financial assets subject to interest aggregated \$3,667 million (2003: \$3,523 million).

(iii) Foreign currency risk:

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The group incurs foreign currency risk primarily on purchases and borrowings that are denominated in a currency other than the Jamaica dollar. Such exposures comprise the monetary assets and liabilities of the group that are not denominated in that currency. The main foreign currency risks of the group are denominated in United States dollars (US\$), which is the principal intervening currency for the company and its Jamaican subsidiaries.

The company and its subsidiaries jointly manage foreign exchange exposure by maintaining adequate liquid resources in appropriate currencies and by managing the timing of payments on foreign currency liabilities.

At September 30, 2004, net foreign currency assets aggregated approximately US\$46,853,000 (2001 US\$33,366,000).

Exchange rates for the US dollar, in terms of Jamaica dollars, were as follows:

At September 30, 2003: \$59.71

At September 30, 2004: \$61.89

At December 28, 2004:

(iv) Market risk:

Market risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security or its issuer or factors affecting all securities traded in the market. The group's significant exposure to market risk relates to the holding of quoted investments which are reflected in the financial statements at fair value. Unrealised changes in market value of these investments are recognised in equity revaluation reserve. These investments are monitored as part of the group's short and long term investment portfolio and risks are managed through geographic and industry diversification.

(v) Liquidity risk:

Liquidity risk, also referred to as funding risk, is the risk that the group will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and the availability of funding through an adequate amount of committed credit facilities. The group manages liquidity risk by maintaining adequate amounts of liquid financial assets of appropriate terms and currencies, and by maintaining committed financing to meet all contractual obligations and other recurring payments.

(vi) Cash flow risk:

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in amount. The group manages this risk through budgetary measures, ensuring, as far as possible, that fluctuations in cash flows relating to monetary financial assets and liabilities are matched, to mitigate

any significant adverse cash flows.

(b) Fair value disclosures:

The fair values of amounts disclosed as cash and cash equivalents, accounts receivable, short term borrowings, accounts payable and balances due to/from related parties are assumed to approximate to their carrying value, due to their short-term nature. Long-term liabilities are carried at their contracted settlement value. Material investments are stated at fair value. Amounts due to/from subsidiaries are considered to approximate their carrying value as they represent an ability to effect set-offs in future in the amounts disclosed.