

Montego Bay Ice Company Limited

First Quarter Ended March 31,2004

BALANCE SHEET

ASSETS

CURRENT ASSETS

Inventory

Stores	1,258,636.07	
Ammonia	21,919.20	
Bond	1,156.58	
Oil	1,318.05	
Salt	54,384.00	
Tools	<u>39,118.74</u>	
		1,376,532.64

Accounts Receivables

ACCOUNTS RECEIVABLE (revised)	3,295,561.84	
Interest Receivable - MB	0.00	
Accounts Receivable (disputed)	1,134,715.06	
Accounts Receivable - CS	3,823.80	
Staff Loan	454,256.23	

Staff Loan - Deans Valley	0.00	
Payments in Advance	831,256.07	
Salary Advance	702.00	
Contra	67,884.00	
Staff Pension - employer	0.00	
Deans Valley Co. Ltd.	0.00	
Withholding Tax	627,681.40	
Bad Debts Provision	(1,134,715.06)	
Bad Debts Provision - DV	0.00	
	<u> </u>	5,281,165.34

Cash

Cash Sales Control	83,177.90	
Cash Overages/Shorts Payment	(59,157.17)	
NCB Current a/c	10,996.59	
BNS Current a/c	544,395.03	
Payroll Current a/c	9,540.91	
NCB Savings a/c	60.32	
MSB Savings a/c (original)	27,497.86	
Rights Issue Bank a/c	25,686.65	
Dividends Current a/c etal	3,254,712.26	
US\$ Savings a/c	597,597.29	
BNS US\$ a/c	2,361,194.75	
Investments (company)	11,204,698.39	
Current Investments	21,578.73	
Sterling Asset Management	24,547,759.82	
Investments (staff)	0.00	
Bond	200.00	
Petty Cash	20,000.23	
	<u> </u>	42,649,939.56

Interest in Subsidiaries

Deans Valley Co Ltd (shares)	160.00	
Montego Cold Storage (shares)	40,000.00	
Montego Cold Storage Current	(2,268,109.79)	
	<u> </u>	(2,227,949.79)
Total current assets		<u>47,079,687.75</u>

FIXED ASSETS

Freehold Land	15,440,000.00
Freehold Land - Deans Valley	1,200,000.00
Freehold Land - Negril	0.00
Buildings	10,391,073.50
Buildings - Deans Valley	6,045,950.00
Investment Properties	10,040,485.68
Plant & Machinery - Mbay	14,140,586.23
Plant & Machinery - DValley	1,477,445.54
Addl. Plant & Machinery	0.00
Motor Vehicles	1,713,607.33
Furniture & Equipment	548,230.82
Furniture & Fixtures DV	163,165.60
New Office Building	4,670,692.24
New Office FF&E	894,088.92
Ice Cans April 94	7,141,795.03
Plant & Machinery new	11,970,017.94
New Vehicles 94+-Montego Bay	3,521,344.76
UCC Code (Bar Code)	0.00
Bottling Plant	2,753,599.18
Less accumulated depreciation	<u>28,162,544.50</u>

63,949,538.27

111,029,226.02

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LIABILITIES AND SHAREHOLDERS

CURRENT LIABILITIES:

Accounts Payables & Accruals

Creditors Ledger - Montego Bay	5,022.36
Creditors Ledger - Deans Valley	0.00
Accrued Charges	896,840.74
Accrued Charges - Deans Valley	<u>(185,650.30)</u>

716,212.80

Statutory Liabilities

NCB Current a/c	0.00	
Income Tax	265,409.00	
NIS	49838.68	
NHT	74420.71	
HEART	43347.62	
Ed. Tax	70,255.99	
		503,272.00

Employee & Other Liabilities

JTA Co-op Credit Union	962.90	
Union Dues	2,812.23	
H M O	(89,230.94)	
Employee Remittances	10,784.97	
Employee Investments	0.00	
Guardian Life (Mutual Life)	139,560.47	
Cheques Written Back	40,979.18	
Payroll Clearing MB	0.00	
Dividends Payable	6,155,227.10	
Unclaimed Dividends	236,575.05	
GCT	753,075.14	
		<u>7,250,746.10</u>
Total current liabilities		8,470,230.90

TAXATION

Current Taxation	(200,726.33)	
Deferred Taxation	4,543,295.91	
Deferred Expenses	0.00	
		<u>4,342,569.58</u>

RESERVES

CAPITAL RESERVES	0.00	
CAPITAL RESERVES	44,140,600.10	

RETAINED EARNINGS	29,095,103.36	
CURRENT EARNINGS	0.00	
Loan a/c - BNS E.C. Fund	4,098,290.00	
Profit (loss) for period		<u>410,307.08</u>
TOTAL SHAREHOLDERS' EQUITY		<u>77,744,300.54</u>
		<u>111,029,226.02</u>
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Statement of Earnings

Consolidated Departments

	<u>Current Month</u>	<u>Last Year Curr Month</u>	<u>Current Yr To Date</u>	<u>Last Year Yr to Date</u>
Revenue:				
Ice Cash Sales - MB	1,327,725.25	1,790,973.26	3,663,400.02	4,607,307.59
Ice Charge Sales	1,716,646.21	2,158,126.09	5,187,951.93	5,284,653.94
Cold Storage - Cash Sales	73,057.40	46,391.00	242,060.89	186,457.40
Interest on Savings	5,346.76	968.31	58,279.03	2,768.03
Investment Income - MB	271,765.54	265,749.46	668,679.56	792,782.12
Other Income - MB	56,517.39	99,701.32	182,421.73	305,155.23
Transportation Income MB	128,487.25	106,935.00	356,219.97	279,845.00
Spring Water Sales	113,304.35	78,051.30	190,612.17	225,692.30
Foreign Exchange Gains MB	0.00	0.00	0.00	0.00
Cracker Rental MB	0.00	0.00	0.00	0.00
	<u>3,692,850.15</u>	<u>4,546,895.74</u>	<u>10,549,625.30</u>	<u>11,684,660.71</u>

Cost of sales:				
Factory Wages	797,661.72	439,057.11	1,825,844.84	1,506,616.88
Uniforms/Protective Gear	28,818.15	23,813.50	82,475.70	76,319.85
Factory Supplies	26,919.83	24,088.91	50,278.87	63,580.93
Transportation	0.00	0.00	0.00	0.00
Repairs & Maintenance	120,246.98	2,868.20	237,444.42	192,876.06
Plant Maintenance	0.00	0.00	0.00	0.00
Electricity	0.00	664,410.03	1,190,170.76	1,707,939.08
Water - Montego Bay Plant	0.00	350.37	14,206.01	(229,416.25)
Spring Water Purchases	0.00	2,100.00	0.00	98,537.29
Ice Purchases - MB Plant	0.00	0.00	0.00	0.00
	<u>973,646.68</u>	<u>1,156,688.12</u>	<u>3,400,420.60</u>	<u>3,416,453.84</u>
Gross profit	2,719,203.47	3,390,207.62	7,149,204.70	8,268,206.87

Costs and expenses:				
Salaries & Wages - MB Plant	655,388.75	522,512.42	1,715,273.34	1,651,540.79
Pension Contributions	61,155.90	52,599.20	170,193.82	166,390.42
Health Insurance/Group Insure	21,846.00	16,258.00	46,622.00	48,824.90
NIS	24,919.34	10,228.56	65,564.53	33,648.90
NHT	41,772.02	26,001.35	104,039.62	85,644.79
Education Tax	39,273.20	24,193.43	97,183.96	79,874.29
HEART	40,467.09	25,702.13	102,839.50	85,309.86
Staff Welfare	74,653.17	53,073.64	178,233.70	160,640.91
Staff Training	0.00	0.00	3,906.07	0.00
Directors Fees	20,000.00	9,100.00	60,000.00	27,300.00
Laundry \$ Uniforms	5,600.00	4,600.00	19,200.00	13,800.00
Postage & Telegrams	560.00	3,374.71	10,700.50	5,001.85
Travelling	29,405.00	18,820.00	96,510.17	88,024.40
Entertainment	22,100.00	15,682.75	57,100.00	42,682.75
Motor Vehicle Expenses (cars)	49,901.46	38,719.49	60,899.34	134,022.19
Motor Vehicle Expenses (trucks)	321,220.62	294,341.76	689,342.21	777,506.09
Advertising & Promotions	22,085.00	7,600.00	57,655.00	33,360.00
Subscriptions & Donations	7,833.33	9,680.00	9,499.99	17,080.00
Insurance	79,710.57	100,147.96	239,131.71	300,443.88
Property Rental (staff)	0.00	25,000.00	0.00	75,000.00
Printing & Stationery	1,267.00	0.00	9,808.00	94,474.76
Safety & Protection	6,396.86	74,556.83	144,977.04	162,009.11
Pest Control	0.00	0.00	0.00	0.00

Repairs & Maintenance (general)	217,401.23	18,890.14	625,164.51	(1,711.81)
Office Expenses	21,500.26	4,500.31	35,926.36	19,984.76
Property Taxes	25,238.00	33,135.42	75,714.00	99,406.26
Electricity (office)	0.00	73,823.34	24,289.20	96,740.77
Telephone	28,503.57	23,823.50	86,899.82	68,243.44
Water (office)	0.00	111.05	289.92	185.55
Bank Charges	2,800.77	6,168.72	13,926.78	10,874.29
GCT	0.00	135,326.08	0.00	236,049.99
Secretarial Fees	7,650.00	6,120.00	19,380.00	16,830.00
Overdraft Interest	1,742.04	634.84	4,028.88	3,220.18
Sundries - Montego Bay	318,771.42	0.00	358,771.42	1,352.00
	<u>2,149,162.60</u>	<u>1,634,725.63</u>	<u>5,183,066.39</u>	<u>4,633,755.32</u>
Earning (loss) from operations	570,040.87	1,755,481.99	1,966,138.31	3,634,451.55
Other income and expenses:				
Loan Interest	(29,070.36)	(40,652.52)	(94,567.67)	(134,196.67)
interest on Preference Shares	0.00	0.00	0.00	0.00
Stock Exchange & Share expenses	(7,455.67)	(2,916.67)	(13,289.01)	(8,750.01)
Salt Trips & Ice Cracking	0.00	(3,200.00)	0.00	(3,200.00)
Credit card Expenses	(1,552.18)	(1,560.00)	(4,656.54)	(4,682.50)
Customs Duty	0.00	0.00	(75,607.71)	0.00
Accounting Charges	(4,400.00)	(4,000.00)	(13,200.00)	(12,800.00)
Audit Fees	(80,000.00)	(80,000.00)	(240,000.00)	(240,000.00)
Legal & Professional Fees	(140,000.00)	0.00	(250,000.00)	(19,800.00)
Registration Fees	0.00	(5,000.00)	(3,000.00)	(7,000.00)
Bad Debts	0.00	0.00	0.00	0.00
Depreciation - Montego Bay	(287,170.10)	(328,864.35)	(861,510.30)	(986,593.05)
Disposal of Fixed Assets	0.00	0.00	0.00	0.00
Loss Claims	0.00	0.00	0.00	0.00
	<u>(549,648.31)</u>	<u>(466,193.54)</u>	<u>(1,555,831.23)</u>	<u>(1,417,022.23)</u>
Earnings (loss) before income taxes	20,392.56	1,289,288.45	410,307.08	2,217,429.32
Provision for income taxes:				
Provision for Corporation Tax	0.00	0.00	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	<u>20,392.56</u>	<u>1,289,288.45</u>	<u>410,307.08</u>	<u>2,217,429.32</u>
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Montego Bay Plant

	Current Month	Last Year Curr Month	Current Yr To Date	Last Year Yr to Date
Revenue:				
Ice Cash Sales - MB	1,327,725.25	1,790,973.26	3,663,400.02	4,607,307.59
Ice Charge Sales	1,716,646.21	2,138,126.09	5,187,951.93	5,284,653.04
Interest on Savings	5,346.76	968.31	58,279.03	2,768.03
Investment Income - MB	271,765.54	265,749.46	668,679.56	792,782.12
Other Income - MB	56,517.39	99,701.32	182,421.73	305,155.23
Transportation Income MB	128,487.25	106,935.00	356,219.97	279,845.00
Spring Water Sales	113,304.35	78,051.30	190,612.17	225,692.30
Foreign Exchange Gains MB	0.00	0.00	0.00	0.00
Cracker Rental MB	0.00	0.00	0.00	0.00
	3,619,792.75	4,500,504.74	10,307,564.41	11,498,203.31
Cost of sales:				
Factory Wages	797,661.72	439,057.11	1,825,844.84	15,066,161.88
Uniforms/Protective Gear	28,818.15	23,813.50	82,475.70	76,319.85
Factory Supplies	25,911.38	23,588.61	46,581.22	62,080.03
Transportation	0.00	0.00	0.00	0.00
Repairs & Maintenance	120,246.98	2,868.20	237,444.42	192,876.06
Plant Maintenance	0.00	0.00	0.00	0.00
Electricity	0.00	649,645.37	1,068,724.76	1,546,040.64
Water - Montego Bay Plant	0.00	(204.90)	12,756.42	(230,344.03)
Spring Water Purchases	0.00	2,100.00	0.00	98,537.29
Ice Purchases - MB Plant	0.00	0.00	0.00	0.00
	972,638.23	1,140,867.89	3,273,827.36	3,252,126.72
Gross profit	2,647,154.52	3,359,636.88	7,033,737.05	8,246,076.59
Costs and expenses:				

Salaries & Wages - MB Plant	632,538.25	507,856.42	1,664,314.84	1,604,158.79
Pension Contributions	61,155.90	52,599.20	170,193.82	166,390.42
Health Insurance/Group Insure	21,846.00	16,258.00	46,622.00	48,824.90
NIS	24,919.34	10,228.56	65,564.53	33,648.90
NHT	41,772.02	26,001.35	104,039.62	85,644.79
Education Tax	39,273.20	24,193.43	97,183.96	79,874.29
HEART	40,467.09	25,702.13	102,839.50	85,309.86
Staff Welfare	74,653.17	53,073.64	178,233.70	160,640.91
Staff Training	0.00	0.00	3,901.07	0.00
Directors Fees	20,000.00	9,100.00	60,000.00	27,300.00
Laundry \$ Uniforms	5,000.00	4,000.00	17,400.00	12,000.00
Postage & Telegrams	560.00	3,374.71	10,700.50	5,001.85
Travelling	29,405.00	18,820.00	96,510.17	88,024.40
Entertainment	22,100.00	15,682.75	57,100.00	42,682.75
Bank Charges	2,800.77	6,168.72	13,926.78	10,874.29
GCT	0.00	134,921.08	0.00	235,644.99
Secretarial Fees	7,650.00	6,120.00	19,380.00	16,830.00
Overdraft Interest	1,742.04	634.84	4,028.88	3,220.18
Sundries - Montego Bay	318,771.42	0.00	358,771.42	1,352.00
	<u>2,120,227.10</u>	<u>1,611,479.21</u>	<u>5,106,568.84</u>	<u>4,550,178.60</u>
Earning (loss) from operations	526,927.42	1,748,157.64	1,927,168.21	3,695,897.99

Other income and expenses:

Loan Interest	(29,070.36)	(40,652.52)	(94,567.67)	(134,196.67)
Interest on Preference Shares	0.00	0.00	0.00	0.00
Stock Exchange & Share expenses	(7,455.67)	(2,916.67)	(13,289.01)	(8,750.01)
Salt Trips & Ice Cracking	0.00	(3,200.00)	0.00	(3,200.00)
Credit card Expenses	(1,552.18)	(1,560.00)	(4,656.54)	(4,682.50)
Customs Duty	0.00	0.00	(75,607.71)	0.00
Accounting Charges	(4,400.00)	(4,000.00)	(13,200.00)	(12,800.00)
Audit Fees	(80,000.00)	(80,000.00)	(240,000.00)	(240,000.00)
Legal & Professional Fees	(140,000.00)	0.00	(250,000.00)	(19,800.00)
Registration Fees	0.00	(5,000.00)	(3,000.00)	(7,000.00)
Bad Debts	0.00	0.00	0.00	0.00
Depreciation - Montego Bay	(264,023.53)	(304,584.14)	(792,070.59)	(913,752.42)
Disposal of Fixed Assets	0.00	0.00	0.00	0.00
Loss Claims	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>

Earnings (loss) before income taxes	<u>(526,501.74)</u> 425.68	<u>(441,913.33)</u> 1,306,244.31	<u>(1,486,391.52)</u> 440,776.69	<u>(1,344,181.60)</u> 2,351,716.39
Provision for income taxes:				
Provision for Corporation Tax	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net earnings (loss) for period	<u>425.68</u>	<u>1,306,244.31</u>	<u>440,776.69</u>	<u>2,351,716.39</u>
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Deans Valley

	<u>Current Month</u>	<u>Last Year Curr Month</u>	<u>Current Yr To Date</u>	<u>Last Year Yr to Date</u>
Revenue:				
Cash Sales Deans Valley	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	0.00	0.00	0.00	0.00
Cost of sales:				
Repairs & Maintenance Dvalley	0.00	0.00	0.00	0.00
Electricity - Deans Valley	0.00	0.00	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	0.00	0.00	0.00	0.00
Gross Profit	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Costs and expenses:				
Travelling - Deans Valley	0.00	0.00	0.00	0.00
Safety & Protection DV	0.00	0.00	0.00	0.00
Property Taxes - Deans Valley	4,885.00	4,885.42	14,655.00	14,656.26
GCT - Deans Valley	0.00	0.00	0.00	0.00
Sundries - Deans Valley	0.00	0.00	0.00	0.00
	<u>4,885.00</u>	<u>4,885.42</u>	<u>14,655.00</u>	<u>14,656.26</u>
Earnings (loss) from operations	<u>(4,885.00)</u>	<u>(4,885.42)</u>	<u>(14,655.00)</u>	<u>(14,656.26)</u>

Other income and expenses:				
Depreciation - Deans Valley	(16,821.00)	(17,737.08)	(50,463.00)	(53,211.24)
Less Claims - Deans Valley	0.00	0.00	0.00	0.00
	<u>(16,821.00)</u>	<u>(17,737.08)</u>	<u>(50,463.00)</u>	<u>(53,211.24)</u>
Earnings (loss) before income taxes	(21,706.00)	(22,622.50)	(65,118.00)	(67,867.50)
Provision for income taxes:				
	0.00	0.00	0.00	0.00
Net earnings (loss) for period	<u>(21,706.00)</u>	<u>(22,622.50)</u>	<u>(65,118.00)</u>	<u>(67,867.50)</u>

Cold Storage

	<u>Current Month</u>	<u>Last Year Curr Month</u>	<u>Current Yr To Date</u>	<u>Last Year Yr to Date</u>
Revenue				
Cold Storage - Cash Sales	<u>73,057.40</u>	<u>46,391.00</u>	<u>242,060.89</u>	<u>186,457.00</u>
	73,057.40	46,391.00	242,060.89	186,457.00
Cost of Sales:				
Uniforms/Protective Gear	0.00	0.00	0.00	0.00
Factory Supplies	1,008.45	500.30	3,697.65	1,500.00
Repairs & Maintenance	0.00	0.00	0.00	0.00
Electricity	0.00	14,764.66	121,446.00	161,898.00
Water	0.00	555.37	2,449.59	923.00
	<u>1,008.45</u>	<u>15,820.23</u>	<u>126,593.24</u>	<u>164,327.00</u>
Gross profit	72,048.95	30,570.77	115,467.65	22.00
Costs and expenses:				
Salaries & wages	22,850.50	14,656.00	50,958.50	47,382.00
NIS	0.00	0.00	0.00	0.00
NHT	0.00	0.00	0.00	0.00
Staff Welfare	0.00	0.00	0.00	0.00

Laundry & Uniforms	600.00	600.00	1,800.00	1,800.00
Printing & Stationery	0.00	0.00	0.00	2,500.00
Pest Control	0.00	0.00	0.00	0.00
Repairs & Maintenance	600.00	2,700.00	9,084.05	16,833.00
Bank Charges	0.00	0.00	0.00	0.00
GCT	0.00	405.00	0.00	405.00
Sundries	0.00	0.00	0.00	0.00
	<u>24,050.50</u>	<u>18,561.00</u>	<u>61,842.55</u>	<u>68,920.00</u>
Earnings (loss) from operations	47,998.45	12,209.77	53,625.10	146,790.00
Other income and expenses:				
Depreciation	0.00	0.00	0.00	0.00
Less Claims	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	0.00	0.00	0.00	0.00
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Papayas

	<u>Current</u> <u>Month</u>	<u>Last Year</u> <u>Curr Month</u>	<u>Current</u> <u>Yr To Date</u>	<u>Last Year</u> <u>Yr to Date</u>
Revenue				
Ice Cash Sales	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	0.00	0.00	0.00	0.00
Cost of sales:				
Production Wages	0.00	0.00	0.00	0.00
Factory Supplies	0.00	0.00	0.00	0.00
Transportation	0.00	0.00	0.00	0.00
Repairs & Maintenance	0.00	0.00	0.00	0.00
Papaya Purchases	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	0.00	0.00	0.00	0.00
Gross profit	0.00	0.00	0.00	0.00
Costs and expenses:				

Travelling	0.00	0.00	0.00	0.00
GCT	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Earnings (loss) from operations	0.00	0.00	0.00	0.00
Other income and expenses:				
Depreciation	<u>(6,325.57)</u>	<u>(6,543.13)</u>	<u>(18,976.71)</u>	<u>(19,629.00)</u>
Earnings(loss) before income taxes	<u>(6,325.57)</u>	<u>(6,543.13)</u>	<u>(18,976.71)</u>	<u>(19,629.00)</u>
Provision for income taxes:				
Net earnings (loss) for period	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	<u>(6,325.57)</u>	<u>(6,543.13)</u>	<u>(18,976.71)</u>	<u>(19,629.00)</u>
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