## RBTT FINANCIAL GROUP

for the quarter ending December 31, 2002

## CHAIRMAN'S REPORT

The Group recorded a profit attributable to shareholders of US\$62.7 million for the nine (9) months ended December 31, 2002, representing an increase of US\$10.4 million, or 20\% over the corresponding period last year. A strong performance in the third quarter produced net profits of US $\$ 25.4$ million compared to US $\$ 16.4$ million and US $\$ 20.6$ million in the first and second quarters respectively. These increased earnings reflect effective Treasury management, growth in Foreign Exchange transactions and operating efficiencies. Earnings per share for the nine-month period was US\$0.18 in comparison to US\$0.15 for the same period in 2001.

While total group assets showed only moderate growth, the loans and advances portfolio grew by $16 \%$ or US $\$ 241$ million over the period, as some of our overseas subsidiaries replaced low yielding investments with higher yielding advances.

The regional economies remain sluggish, and falling interest rates and lower yields have presented challenges to management. We also continue to focus on implementing our integration programme which will enable us to reduce operating costs associated with our recent group wide acquisitions. In the face of this, the Group has produced very gratifying results to date, and barring any unforeseen developments, we expect to have continued strong

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profit growth in the final quarter, and to achieve for the 16th consecutive year a new record
level of earnings.
I take this opportunity to advise our shareholders that they should not be influenced by
uninformed and speculative commentaries regarding our strategic alliance with the Guardian
Holdings Group. Your Board assures all shareholders and stakeholders that RBTT continues to
adhere strictly to best practice in Corporate Governance and the laws and regulations under
which the Group's operations must be administered.
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## US\$ CONSOLIDATED BALANCE SHEET

| UNAUDITED | UNAUDITED | AUDITED |
| :---: | :---: | :---: |
| As at | As at | As at |
| 31.12 .02 | 31.12 .01 | 31.03 .02 |
| (US\$'000) | (US\$'000) | (US\$'000) |

## ASSETS

Cash resources
615,226
566,949
793,670
$1,761,555 \quad 1,165,802 \quad 1,519,350$

1,478,619 1,578,026 1,551,827

Investments in associate companies and joint ventures

74,386
44,468
51,180

Other assets

## TOTALASSETS

L I A B I L T I ES

Due to banks and associated companies

Customers' deposits and Other
funding instruments

Other liabilities

TOTA L L I A B I L I T I E S

N E T A S S E T S

Minority interest in subsidiary companies

## Shareholders' Equity

Share capital
Statutory reserves

Other reserves

Retained earnings

## Total Shareholders' Equity

## 635,590

521,175
3,876,420
========

549,033

4,465,060
=========

| 204,567 | 108,044 | 130,827 |
| :---: | :---: | :---: |
| 3,482,195 | 3,055,661 | 3,588,176 |
| 466,819 | 362,123 | 389,900 |
| 4,153,581 | 3,525,828 | 4,108,903 |


| $\mathbf{4 1 1 , 7 9 5}$ | 350,592 <br> $=========$ | 356,157 <br> $=========$ |
| ---: | ---: | ---: |
| 5,977 | 6,441 | 6,732 |


| 130,477 | 130,218 | 130,218 |
| ---: | ---: | ---: |
| 45,058 | 37,360 | 41,239 |
| 37,970 | 29,103 | 29,101 |
| 192,313 |  | 147,470 |
| 405,818 | 344,151 | 349,425 |


| 411,795 | 350,592 | 356,157 |
| ---: | ---: | ---: | ---: |

## US\$ CONSOLIDATED PROFIT AND LOSS ACCOUNT

|  | UNAUDITED <br> 9 Months Ended 31.12 .02 (US\$'000) | UNAUDITED <br> 9 Months Ended 31.12 .01 (US\$'000) | AUDITED <br> 12 Months Ended 31.03 .02 (US\$'000) |
| :---: | :---: | :---: | :---: |
| Net interest income | 144,328 | 120,401 | 161,578 |
| Other income | 84,423 | 76,836 | 105,947 |
| Total Net Income | 228,751 | 197,237 | 267,525 |
| Non-interest expenses | 154,653 | 136,396 | 182,930 |
| Operating Profit | 74,098 | 60,841 | 84,595 |
| Share of profits of associate companies and joint ventures | 3,039 | 3,099 | 6,598 |
| Profit Before Taxation | 77,137 | 63,940 | 91,193 |
| Taxation | 13,611 | 10,930 | 12,132 |
| Profit After Taxation | 63,526 | 53,010 | 79,061 |
| Minority Interest | 856 | 716 | 1,308 |


| Profit Attributable to Shareholders | $\mathbf{6 2 , 6 7 0}$ <br> $=========$ | $\mathbf{5 2 , 2 9 4}$ <br> $========$ | $\mathbf{7 7 , 7 5 3}$ <br> $=======$ |
| :--- | :---: | :---: | :---: |
| EARNINGS PER SHARE FOR THE PERIOD |  | $\$ 0.18$ | $\$ 0.15$ |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | Share Capital (US\$'000) | Statutory <br> Reserves <br> (US\$'000) | Other Reserves (US\$'000) | Retained Earnings (US\$'000) | ```Total Shareholders' Equity (US$'000)``` |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended December 31, 2002 |  |  |  |  |  |
| Balance at beginning of year | 130,218 | 41,239 | 29,099 | 148,868 | 349,424 |
| Currency translation differences |  | (50) | $(8,767)$ | (15) | $(8,832)$ |
| Profit attributable to shareholders |  |  |  | 62,670 | 62,670 |
| Gains from changes in fair value |  |  | 20,550 |  | 20,550 |
| Gains transferred to net profit |  |  | $(3,371)$ |  | 3,371 |
| Transfer to statutory reserves |  | 3,869 |  | $(3,869)$ | - |
| Other reserve movements |  |  | 459 |  | 459 |
| Dividends |  |  |  | $(15,341)$ | $(15,341)$ |
| Issue of shares | 259 |  |  |  | 259 |
| Balance at end of period | 130,477 | 45,058 | 37,970 | 192,313 | 405,818 |

## Nine months ended December 31, 2001

Balance at beginning of year
-As previously stated
-Effect of adopting IAS 39
-As restated

Currency translation differences
Profit attributable to shareholders
Gains from changes in fair value
Transfer to statutory reserves
Issue of shares
Other reserve movements
Dividends
Balance at end of period

| 130,185 | 35,962 | $\begin{aligned} & 11,101 \\ & 18,442 \end{aligned}$ | 110,548 | $\begin{array}{r} 287,796 \\ 18,442 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 130,185 | 35,962 | 29,543 | 110,548 | 306,238 |
|  |  | 364 |  | 364 |
|  |  | 870 |  | 52,294 870 |
|  | 1,398 |  | $(1,398)$ | - |
| 33 |  | $(1,674)$ | (282) | $\begin{gathered} 33 \\ (1,956) \end{gathered}$ |
|  |  |  | $(13,692)$ | $(13,692)$ |
| 130,218 | 37,360 | 29,103 | 147,470 | 344,151 |

## Twelve months ended March 31,2002

Balance at beginning of year
-As previously stated
-Effect of adopting IAS 39
-As restated
Currency translation differences
Profit attributable to shareholders
Gains from changes in fair value
Gains transferred to net profit
Transfer to statutory reserves
Transfer to general banking risks reserve Issue of shares

| 130,185 | 35,962 | $\begin{aligned} & 11,101 \\ & 18,473 \end{aligned}$ | 110,548 | $\begin{array}{r} 287,796 \\ 18,473 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 130,185 | 35,962 | 29,574 | 110,548 | 306,269 |
|  | 29 | $(4,070)$ | (67) | $(4,108)$ |
|  |  |  | 77,753 | 77,753 |
|  |  | 11,143 |  | 11,143 |
|  |  | $(9,688)$ |  | $(9,688)$ |
|  | 5,248 |  | $(5,248)$ | - |
|  |  | 1,853 | $(1,203)$ | 650 |
| 33 |  |  |  | 33 |
|  |  | 289 | (55) | 234 |
|  |  |  | $(32,861)$ | $(32,861)$ |

## Operating Activities

Profit before taxation
Adjustments for non cash items

Operating Profit Before Changes In Operating Assets and Liabilities

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Increase in operating assets
Increase in operating liabilities
Corporation taxes paid
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## Cash (Used In)/ Provided By Operating Activities

## Investing Activities

Investment in subsidiary, associated companies and joint ventures

| 31.12 .02 <br> (US\$'000) | 31.12 .01 <br> (US\$'000) |
| :---: | :---: |
| 77,137 | 63,940 |
| 12,327 | 17,705 |
| 89,464 | 81,645 |
| $(265,141)$ | $(45,390)$ |
| 5,180 | 72,853 |
| $(10,245)$ | $(6,671)$ |
| (180,742) | $(102,437)$ |
| $(19,351)$ | $(65,380)$ |


| Net decrease in investments | 99,676 | 124,222 |
| :---: | :---: | :---: |
| Additions to premises and equipment | $(19,487)$ | $(9,503)$ |
| Proceeds from sale of premises | 158 | 565 |
| Cash Provided By Investing Activities | 60,996 | 49,904 |
| Financing Activities |  |  |
| Issue of shares | 259 | - |
| Repayment of borrowed funds | $(39,788)$ | - |
| Dividends paid | $(19,169)$ | $(29,573)$ |
| Cash Used In Financing Activities | 58,698 | 29,573 |
| Net (Decrease)/Increase In Cash Resources | (178,444) | 122,768 |
| Cash Resources At Beginning Of Year | 793,670 | 444,181 |
| Cash Resources At End of Period | 615,226 | 566,949 |

## NOTES TO THE FINANCIAL STATEMENTS

## ACCOUNTING POLICIES

The accounting policies used in the preparation of the interim financial statements are consistent with those used in the annual financial statements for the year ended March 31, 2002.
2. SHARE CAPITAL

The share capital increased by US\$ 259,246 as a result of the issue of shares under the Group's Share Option Plan.
3. SEGMENT INFORMATION

|  | Total Revenue |  | Operatin | Profit |
| :---: | :---: | :---: | :---: | :---: |
| For the 9 months ended | 31.12 .02 <br> (US\$'000) | 31.12 .01 <br> (US\$'000) | 31.12 .02 <br> (US\$'000) | 31.12 .01 <br> (US\$'000) |
| Trinidad and Tobago | 172,353 | 195,797 | 54,305 | 36,386 |
| Other Caribbean Territories | 183,555 | 169,297 | 19,793 | 24,455 |
|  | 355,908 | 365,094 | 74,098 | 60,841 |

The reduction in consolidated total revenue and increase in consolidated operating profit reflect contracting interest rates and redeployment of Group assets in accordance with the Group's expansion strategy.

