# TRINIDAD CEMENT LIMITED

Consolidated Interim Financial Report

For The Nine Months Ended September 30, 2002

### Consolidated Statement of Earnings

|                                     | UNAUDITED         | UNAUDITED   | AUDITED           |
|-------------------------------------|-------------------|-------------|-------------------|
|                                     | NINE MONTHS       | NINE MONTHS | YEAR              |
| TT \$000                            | ENDED             | ENDED       | ENDED             |
|                                     | 30.9.2002         | 30.9.2001   | 31.12.2001        |
| REVENUE                             | 850,621           | 810,728     | 1,053,953         |
|                                     | ========          | =======     | ========          |
| EBITDA                              | 232,877           | 226,598     | 287 <b>,</b> 090  |
|                                     | =======           | =======     | ========          |
| OPERATING PROFIT                    | 190,962           | 180,790     | 228,291           |
| Finance costs - net                 | (67 <b>,</b> 090) | (64,064)    | (88 <b>,</b> 522) |
| Profit before taxation              | 123,872           | 116,726     | 139,769           |
| Provision for Taxation              | (5 <b>,</b> 662)  | (22,029)    | (32,353)          |
| Profit after taxation               | 118,210           | 94,697      | 107,416           |
| Extraordinary Item                  | (9 <b>,</b> 780)  | _           | _                 |
| Attributable to Minority Interest   | (11 <b>,</b> 999) | (11,331)    | (14,395)          |
| Profit attributable to shareholders | 96,431            | 83,366      | 93,021            |
|                                     |                   |             |                   |

| EBITDA margin %                          | 27 | 28 | 27 |
|--|----|----|----|
| Earnings per Share -basic and diluted    |    |    |    |
| before Extraordinary Item                | 44 | 33 | 37 |
| Earnings per Share -basic and diluted    |    |    |    |
| after Extraordinary Item                 | 40 | 33 | 37 |
| Dividends per Ordinary stock unit, cents | 8  | 7  | 14 |
|  |    |    |    |

#### CHAIRMAN'S STATEMENT

### PERFORMANCE

Group Net Profit increased by \$13.0m to \$96.4 million for the nine months ended September 2002, compared with the corresponding period in 2001. This represents an Earnings Per Share (EPS) of 40 cents compared with 33 cents for the prior year period, an increase of 21%. The EPS for the nine months to September 30, 2002 exceeds the 37 cents for the entire prior year of 2001. The Group's financial position continued its trend of improvement over the nine months to September 2002 with our debt to equity ratio falling below 100% and our current ratio standing at 139% both better than our targets for these measurements. In addition, the Group generated \$134.4 million in net cash from operations compared with \$99.8 million in the prior year period.

Group Revenue increased by 5% or \$39.9 million due mainly to higher revenue from Caribbean Cement Company (CCC). notwithstanding the challenges from dumped cement in the Jamaican market and the weakened demand for cement and concrete in Trinidad and Tobago, which has negatively impacted our results.

Operating Profit increased by \$10.2 million compared with the prior year period. There were continued operational improvements particularly at Arawak Cement Company and Caribbean Cement Company although setbacks from unplanned plant stoppages and currency depreciation were recorded in the third quarter.

Finance cost increased by \$3.0 million as a result of foreign currency exchange losses incurred by CCC.

The Group's effective tax charge is substantially lower than that for the comparative prior year period. Consequent upon the reduction of the corporation tax rate from 35% to 30% in Trinidad and Tobago, a one time adjustment was required to the deferred tax liability balances that were carried by some of our companies. This adjustment resulted in a deferred tax credit of \$24.3 million in the Group's statement of earnings.

The Extraordinary Item of \$9.8 million represents the legal and financial advisory costs incurred in meeting our statutory and regulatory obligations arising from the Cemex takeover bid.

### OUTLOOK

The Trinidad and Tobago market is poised for sustained buoyancy and demand conditions for our products in Jamaica, Barbados and the rest of Caricom remain healthy. The Group continues to focus on improvement in operational efficiency, cost reduction and the protection of our markets from unfair trading practices. Your Board remains optimistic about the outlook for the remainder of 2002 and next year.

Andy J Bkajan Chairman November 1, 2002

### Consolidated Balance Sheet

| <del></del>             |             |             |             |
|-------------------------|-------------|-------------|-------------|
| TT\$ '000               | UNAUDITED   | UNAUDITED   | AUDITED     |
|                         | 30.9.2002   | 30.9.2001   | 31.12.2001  |
| Non-Current Assets      | 1,877,413   | 1,934,556   | 1,941,532   |
| Current Assets          | 425,830     | 415,945     | 414,492     |
| Current Liabilities     | (307,458)   | (325,951)   | (346,950)   |
| Non-Current Liabilities | (1,027,438) | (1,056,403) | (1,095,553) |
| Total Net Assets        | 968,347     | 968,147     | 913,521     |

|                      | ========= | ========        | ========         |
|----------------------|-----------|-----------------|------------------|
| Share Capital        | 466,206   | 466,206         | 466,206          |
| Reserves             | 299,442   | 283,698         | 232,816          |
| Shareholders' Equity | 765,648   | 749,904         | 699,022          |
| Minority Interest    | 103,377   | 97 <b>,</b> 794 | 98 <b>,</b> 910  |
| Deferred income      | 99,322    | 120,449         | 115 <b>,</b> 589 |
| Group Equity         | 968,347   | 968,147         | 913,521          |
|                      | ========  | ========        | ========         |
|                      |           |                 |                  |

# Consolidated Statement of Changes In Equity

| TT\$ '000                           | UNAUDITED NINE MONTHS ENDED | UNAUDITED NINE MONTHS ENDED | AUDITED<br>YEAR<br>ENDED |
|-------------------------------------|-----------------------------|-----------------------------|--------------------------|
|                                     | 30.9.2002                   | 30.9.2001                   | 31.12.2001               |
| Balance at beginning of period      | 699,022                     | 722 <b>,</b> 714            | 722,714                  |
| Prior period adjustments            | _                           | (5 <b>,</b> 725)            | (7 <b>,</b> 576)         |
| Balance restated                    | 699,022                     | 716,989                     | 715,138                  |
| Currency translation difference     | (12,321)                    | (12 <b>,</b> 686)           | (10,322)                 |
| Settlement of options agreement     | _                           | (17 <b>,</b> 784)           | (17,738)                 |
| Unallocated ESOP shares             | _                           | _                           | (43,612)                 |
| Profit attributable to shareholders | 96,431                      | 83 <b>,</b> 366             | 93,021                   |
| Dividends                           | (17,484)                    | (19 <b>,</b> 981)           | (37,465)                 |
| Balance at end of period            | 765,648                     | 749,904                     | 699,022                  |
|                                     | =======                     | =======                     | =======                  |

## Consolidated Cash Flow Statement

|   | UNAUDITED         | UNAUDITED   | AUDITED    |
|---|-------------------|-------------|------------|
| TT\$ '000   | NINE MONTHS       | NINE MONTHS | YEAR       |
|   | ENDED             | ENDED       | ENDED      |
|   | 30.9.2002         | 30.9.2001   | 31.12.2001 |
| Profit before taxation and extraordinary item               | 123,872           | 116,726     | 139,769    |
| Adjustment for non-cash items                               | 114,140           | 137,735     | 172,102    |
|   | 238,012           | 254,461     | 311,871    |
| Changes in working capital                                  | (37 <b>,</b> 952) | (43,972)    | (31,458)   |
| Net interest and taxation paid                              | (65,697)          | (110,673)   | (132,052)  |
| Net cash generated by operating activities                  | 134,363           | 99,816      | 148,361    |
| Cash used in extraordinary activity                         | (9 <b>,</b> 780)  | _           | _          |
| Net cash used in investing activities                       | (42,048)          | (64,860)    | (115,624)  |
| Net cash used in financing activities                       | (46,685)          | (71,579)    | (60,370)   |
| <pre>Increase/(Decrease) in cash and short term funds</pre> | 35 <b>,</b> 850   | (36,623)    | (27,633)   |
| Cash and short term funds -beginning of period              | (52 <b>,</b> 053) | (24,847)    | (24,847)   |
| Currency adjustment - opening balance                       | (664)             | (547)       | 427        |
| Cash and short term funds -end of period                    | (16,867)          | (62,017)    | (52,053)   |
|   | =======           | =======     | =======    |

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#### Notes:

### 1 Accounting Policies

The accounting policies used in the preparation of these interim financial statements are consistent with those used in the audited financial statements for the year ended December 31, 2001.

#### 2 Earnings Per Share

Basic Earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares outstanding during the period. The weighted average number of ordinary share in issue during the nine months ended September 30, 2002 has been determined, in accordance with best international accounting practice, by deducting from the total number of issued shares 249.765m, the 6.38m, shares that are held as unallocated shares by our ESOP.