# FirstCaribbean International Bank Limited 

For the period ending October 31,2002

## Chairman's Review

On October 11, 2002 the combination of Barclays and CIBC's Caribbean retail, corporate and offshore banking operations was completed and FirstCaribbean International Bank Limited began operation. Ex-CIBC WIHL shareholders received a dividend of 23.2 cents per share on November 4th. This dividend has two components: (1) 5.2 cents final dividend and (2) a special dividend of 18.0 cents per share arising from successful completion of the combination transaction. The final dividend for 2002 of 5.2 cents together with the interim dividend of 5.0 cents resulted in a fiscal 2002 dividend of 10.2 cents per share.

Bank as of the balance sheet date, at the initial stage of the combination the value of Barclays' interest was larger than CIBC's. As a result, under International Accounting Standards the accounting treatment for the combination was determined to be that of a reverse acquisition with Barclays identified as the deemed acquirer. As a consequence, the published income statement represents ten months results for Barclays' Caribbean operations and approximately three weeks of CIBC WIHL's results (Barclay's results from January 1,2002 as they previously had a December fiscal year-end and CIBC WIHL's results from October 11,2002 - the date of the combination).

This accounting convention applies to all of the financial statements although the balance sheet is more straightforward, showing combined balances at a point in time October 31,2002. The goodwill figure of $\$ 635$ million on the balance sheet represents the excess of the fair value of CIBC WIHL's business over the fair value of the identified assets and liabilities of CIBC WIHL as of October 31,2002. All prior year comparatives reflect the fiscal 2001 results of Barclays' Caribbean operations.

As a result of the combination, total assets stand at $\$ 17.7$ billion with a loan portfolio of $\$ 7.5$ billion and capital ratios well in excess of regulatory requirements. The large increase in all balance sheet categories is due to the fact
that the 2001 comparatives only include Barclays' Caribbean operations, whereas 2002 balances are those for the combined operations.

A restructuring charge of $\$ 52$ million has been expensed this year to accommodate the funding of certain future costs related to the combination. Excluding these exceptional charges and a further $\$ 28$ million in non-recurring charges related to the combination, the net income before tax and goodwill amortisation is $\$ 93$ million. Of this figure, $\$ 6$ million relates to three weeks of ex-CIBC operations and $\$ 87$ million to ten months of Barclays' operations. This latter figure translates to an annualized figure of $\$ 104$ million versus the prior year ex-Barclay's result of $\$ 166$ million. Over $\$ 60$ million of this change is due to declining net interest income, particularly on the large ex-Barclays' US\$ deposit base which has been significantly impacted by US interest rates being at historically low levels.

To promote a better understanding of the underlying profit trend of the business we provide the following income statement which shows pro-forma combined results for Barclays (actual ten months with estimated two months) and CIBC for the twelve months ending October 31, 2002 with 2001 comparatives. The statements do not include any amounts for restructuring. On this basis, net profit is shown to fall from $\$ 280.8$
million to $\$ 223.2$ million with most of the decline due to lower interest margins, principally brought about by the impact of lower US interest rates on our US\$ portfolio. It is emphasized that because of the application of reverse acquisition accounting treatment and the incurring of restructuring charges the reported net profit of $\$ 10.7$ million does not accurately reflect the ongoing operating performance of the combined entity. We believe these pro-forma combined results are a better indicator of the operating performance of the combined entity.

## Proforma Income Statements (BDS \$'000)

Net interest income
Non-interest income

## otal income

Non-interest expenses
Loan loss provision

Income before tax and minority interest
Taxes

Minority interest

| 2002 | 2001 |
| :---: | :---: |
| 536,594 | 604,671 |
| 219,298 | 210,804 |
| 755,892 | 815,475 |
| 459,952 | 456,097 |
| 45,479 | 40,993 |
| 505,431 | 497,090 |
| 250,461 | 318,385 |
| 19,154 | 28,978 |
| 231,307 | 289,407 |
| 8,122 | 8,618 |

## Net income

223,185
280,789

Average number of common shares outstanding (000's)
1,497,734
1,497,734

Net income per common share in cents
\$
0.15
\$
0.19

Return on equity
$16.8 \%$
26.1\%

Note:

The proforma results for 2001 represent actual 12 months results of CIBC West Indies Group (excluding the Cayman Wealth Division) to October 31, 2001 and actual 12 months results for Barclays Caribbean Operations to December 31, 2001.

The proforma results for 2002 represent 12 months results of CIBC West Indies Group (excluding the Cayman Wealth Division) to October 31, 2002 and annualised 10 months results for Barclays to October 31, 2002.

Efforts are now well underway to integrate the two operations with the Board remaining
confident that the combination will provide enduring benefits to its shareholders, customers and staff.

We are quite pleased with the results of the recently closed rights offering. Of a maximum offering of $58,674,509$ shares, over $43,000,000$ shares or $73 \%$ of the total offering has been taken up. This result was achieved without the participation of the largest single minority shareholder who was entitled to $62.6 \%$ of the total offering. In effect, excluding the aforementioned shareholder's entitlement, the rights offering was oversubscribed by over $95 \%$.

On behalf of tbe Board, I would like to thank our customers, management and staff for their support during a challenging yet very rewarding year. We now look forward to creating a bright future for your bank.

|  | Share/Assigned <br> Capital | Reserves | Due to Head Office | Retained <br> Earnings | Total <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2000 | 17,034 | 17,342 | 132,630 | 42,064 | 209,070 |
|  | - | - | - | - | - |
| Net income for the period | - | - | 120,826 | 24,354 | 145,180 |
| Dividends | - | - | - | $(5,378)$ | 5,378 |
| Dividends waived | - | - | - | 14,852 | 14,852 |
| Transfer to reserve fund | - | 3,352 | 3,352 | - | - |
| Remittance to head office | - | - | $(122,956)$ | - | $(122,956)$ |
| Balance at December 31, 2001 | 17,034 | 20,694 | 127,148 | 75,892 | 240,768 |
| Balance at December 31, 2001 | 17,034 | 20,694 | 127,148 | 75,892 | 240,768 |

Shares of CIBC issued and outstanding at the

| beginning of period | 316,380 | - | - | - | 316,380 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Issue of common shares | 1,803,603 | - | - |  | 1,808,603 |
| Issue of non-voting class A shares | 51,839 | - | - | - | 51,839 |
| Issue of preference shares | 360,000 | - | - | - | 360,000 |
| Remittance to head office | - | - | $(5,554)$ | - | $(5,554)$ |
| Transfers (to)/from head office | - | - | 22,233 | $(5,954)$ | 16,279 |
| Cancellation of opening share/assigned capital | (17,034) | - | 11,186 | - | $(5,848)$ |
| Transfers to retained earnings | - | - | $(155,013)$ | 155,013 | - |
| General banking reserve from entities acquired | - | 40,846 | - | - | 40,846 |
| Statutory reserve from entities acquired | - | 53,547 | - | - | 53,547 |
| Reverse acquisition reserve | - | (927,255) | - | - | (927, 255) |
| Net income for the period | - | - | - | 10,662 | 10,662 |
| Available-for-sale investments securities - |  |  |  |  |  |
| net fair value gains, net of tax | - | 28,459 | - | - | 28,459 |
| Share gift to employees | 12,702 | - | - | $(12,702)$ | - |
| Transfer to reserves | - | 1,611 | - | $(1,611)$ | - |

Note: The above has been extracted from the Group's audited financial statements for the period
to October 31,2002

## 10 months to Year ended

31-Oct-02 31-Dec-01

| Total interest income | 394,779 | 668,236 |
| :---: | :---: | :---: |
| Total interest expenses | $(150,785)$ | (329,364) |
| Net interest income | 243,994 | 338,872 |
| Non-interest income | 104,973 | 113,794 |
|  | 348,967 | 452,666 |
| Non-interest expenses | 249,696 | 256,418 |
| Restructuring charges | 51,739 | - |
| Provision for credit losses | 33,841 | 30,706 |


|  | 335,276 | 287,124 |
| :---: | :---: | :---: |
| Operating profit | 13,691 | 165,542 |
| Goodwill amortisation | 1,982 | - |
| Taxation. | 507 | 20,362 |
|  | 11,202 | 145,180 |
| Minority interest | 540 | - |
| Net Income | 10,662 | 145,180 |

Average number of common shares outstanding (000's) 744,065

Net income per common share in cents
-basic
1.43
-diluted
1.16
8.70

* Cash earnings represent earnings before goodwill amortisation and restructuring charges

Note : The above has been extracted from the Group's audited financial statements for the period to October 31, 2002

## CONSOLIDATED STATEMENT OF CASH FLOWS (BDS'000)



Cash and cash equivalents, beginning of year

Cash and cash equivalents, end of period

4,079,835 5,155,872

4,669,697 4,079,835

Note: The above has been extracted from the Group's audited financial statements for the

## CONSOLIDATED BALANCE SHEET (BDS'000)

## As at October 31, 2002

| Assets | 31-Oct-02 | 31-Dec-01 |
| :---: | :---: | :---: |
| Cash resources | 5,007,767 | 4,232,607 |
| Due from other banks | 1,737,973 | 1,607,959 |
| Trading securities | 432,081 |  |
| Loans and advances | 7,453,146 | 3,939,256 |
| Investment securities | 1,882,171 | 407,682 |
| Property and equipment | 239,848 | 103,064 |
| Other assets | 270,885 | 189,558 |
| Goodwill | 635,001 |  |
|  | 17,658,872 | 10,480,126 |

## Liabilities

Total deposits
Other liabilities
Minority interest

## Equity

Share Capital \& reserves
Retained earnings \& Head office account

$$
\begin{array}{rr}
1,767,426 & 37,728 \\
221,300 & 203,040 \\
1,988,726 & \\
\hline & \\
17,658,872 & 10,480,126 \\
========== & ==========
\end{array}
$$

the period to October 31, 2002

