## CIBC West Indies Holdings Limited

For the nine months ended July 31, 2002

## Chairman's Review

For the nine months ending July 31, 2002

Consolidated net income of the Group for the nine months ending July 31 st 2002 totaled $\$ 95.6$ million, a $1 \%$ increase from, the $\$ 94.8$ million result posted over the similar period in 2001. Included in the current period's results is a $\$ 16.7$ million after-tax gain on the sale of the Bank's investment in Life of Barbados Ltd.

The Group achieved a return on equity of $18.3 \%$ versus the $21.9 \%$ result achieved over the comparable period in 2001. Earnings per share of 15.6 cents compare to 15.5 cents in the prior year.

Total revenue has declined from the prior year by $1.6 \%$, a result mainly driven by slackening loan demand and narrower interest margins.

Emphasis on maintaining credit quality and exercising prudent cost control continues with the composite year-over-year expense increase in these two areas having been limited to $2 \%$.

The Group's performance is considered satisfactory given the challenging economic conditions.

The proposed combination of Barclays and CIBC's Caribbean retail corporate and offshore banking operations, as announced on October 31, 2001 is awaiting regulatory and other required approvals. The Board of Directors continue to believe that the proposed combination will be in the best interest of customers shareholders, employees and the Caribbean region as a whole.

On Monday, August 26 th, an Offering Circular relating to the proposed. five for twelve rights issue was mailed to all sbareholders and an Extraordinary General Meeting has been scheduled for September 18th, 2002. While all resolutions and indeed the rights issue are conditional on the receipt of a number of regulatory approvals, we believe that the process is sufficiently advanced to warrant such an Extraordinary General Meeting.

Chairman

## CONSOLIDATED BALANCE SHEET BDS (\$'000)

As at July 31, 2002

## Assets

Cash resources
securities
Loans
Property and equipment
Other assets

| Unaudited | Unaudited | Audited |
| ---: | ---: | ---: |
| July 31,2002 July 31,2001 | Oct 31,2001 |  |
| $1,804,576$ | $2,288,395$ | $2,743,877$ |
| $1,368,246$ | $2,950,729$ | $2,417,865$ |
| $3,596,998$ | $3,676,672$ | $3,763,629$ |
| 124,036 | 140,695 | 138,114 |
| 138,965 | 122,787 | 125,569 |
| $7,032,821$ | $9,179,268$ | $9,189,054$ |

## Liabilities

Total deposits
Other liabilities

## Equity

Share Capital \& reserves
Retained earnings \& reserves

## Minority interest

| 316,380 | 316,380 | 316,380 |
| :--- | :--- | :--- |
| 472,069 | 296,487 | 335,896 |

788,449
612,867
652,276

| 38,257 | 222,354 | 232,282 |
| :---: | :---: | :---: |
| $7,032,821$ | $9,179,268$ | $9,189,054$ |
| $=========================================$ |  |  |

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EOUITY

Balance at October 31, 2000

- as previously reported
- Effect of adoption of IAS 19

| 611,809 | 316,380 | 230,297 | 546,677 |
| ---: | ---: | ---: | ---: |
|  |  | 3,053 | 3,053 |
|  |  |  |  |

Net income for the period
$94,752 \quad 94,752$

| $(30,590)$ | $(30,590)$ |
| ---: | ---: |
| $(1,025)$ | $(1,025)$ |

## Balance at July 31, 2001

611,809
$====================================================$

## Balance at October 31, 2001

- as previously mported
- Effect of adoption of IAS 39

| 611,809 | 316,380 | - | 335,896 | 652,276 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 99,776 | 99,776 |
| 611,809 | 316,380 | - | 435,672 | 752,052 |

Net income for the period
95,587 95,587
Dividends
(67,299) $(67,299)$
Foreign currency translation
$(1,502) \quad(1,502)$
Changes in fair value of "available for sale securities" (IAS 39)

16,062
16,062
Fair value adjustment on "available for sale"

## Balance, at July 31, 2002

$$
611,809
$$

$$
316,380
$$

$$
16,062
$$

$$
456,007
$$

$$
(788,449)
$$

Note:
The cumulative balance in the foreign currency translation account is (\$14.7million);
2001 (\$13.2 million)

| Unaudited | Unaudited | Audited |
| :---: | :---: | :---: |
| nine months nine months | Year |  |
| July 31,2002 July 31,2001 Oct 31,2001 |  |  |


| $(547,941)$ | 497,496 | $1,075,601$ |
| :---: | :---: | ---: |
| $(67,299)$ | $(30,590)$ | $(30,590)$ |
| 151,099 | $(20,908)$ | $(134,116)$ |
| $(12,284)$ | $4,223)$ | $(16,648)$ |
| $(476,427)$ | $1,849,630$ | $1,849,630$ |
| $(462,974)$ | $2,743,877$ | $2,288,395$ |

## CONSOLIDATED STATEMENT OF INCOME (BDS\$000)

| Unaudited Unaudited | Unaudited | Unaudited | Audited |
| :---: | :---: | :---: | :---: | :---: |
| Quarter ended Quarter ended nine months | nine months | Year |  |


| 113,753 | 153,720 | 351,575 | 471,159 | 601,309 |
| :---: | :---: | :---: | :---: | :---: |
| $(47,383)$ | $(76,838)$ | $(147,576)$ | $(255,076)$ | $(316,737)$ |
|  |  |  |  |  |
| 66,370 | 76,882 | 203,999 | 216,083 | 284,572 |
| 41,019 | 27,407 | 99,190 | 92,084 | 128,378 |


| 107,390 | 104,289 | 303,189 | 308,167 | 412,950 |
| :--- | :--- | :--- | :--- | :--- |

Non-interest expense

Provision for credit losses

| 54,561 | 55,774 | 172,312 | 166,006 | 218,519 |
| ---: | ---: | ---: | ---: | ---: |
| 3,547 | 202 | 11,577 | 14,212 | 10,287 |


| 58,107 | 55,976 | 183,890 | 180,218 | 228,806 |
| :--- | :--- | :--- | :--- | :--- |

Income before taxation and minority

| interest | 49,282 | 48,313 | 119,300 | 127,949 | 184,144 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Taxation | 3,213 | 1,636 | 4,606 | 3,408 | 8,616 |
|  | 46,069 | 46,677 | 114,694 | 124,541 | 175,528 |
| Minority inierest | 5,316 | 13,264 | 19,107 | 29,789 | 39,919 |
| Net Income | 40,754 | 33,413 | 95,587 | 94,752 | 135,609 |

Note
The prior year numbers have been restated to include the effect of the adoption of IAS 19 (revised) Employee Benefits

## NOTES TO THE INTERIM STATEMENTS

## 1. Significant Accounting Policies

The accounting policies and methods used are the same as those used in the financial statements for the year ended October 31, 2001 with the exception of IAS 39 Financial Instruments - Recognition and Measurement" which the Group has adopted with effect from

November 1, 2001.
2. Segment Information

# Revenue Expenses Profit <br> Unaudited nine months to July 31, 2002 

| Bahamas | 97,450 | 44,254 | 53,196 |
| :---: | :---: | :---: | :---: |
| Cayman | 63,235 | 25,484 | 37,751 |
| Barbados | 83,937 | 60,791 | 23,156 |
| Jamaica | 50,229 | 38,922 | 11,307 |
| Eastern Caribbean | 18,842 | 13,374 | 5,468 |
|  | 313,693 | 182,825 | 130,878 |
| Eliminations | $(10,504)$ | $(10,504)$ | - |
|  | 303,189 | 172,312 | 130,877 |


| Total | Total | Operating |
| :---: | ---: | ---: |
| Revenue | Expenses | Profit |
| Unaudited nine months to July 31,2001 |  |  |


| Bahamas | 106,226 | 46,356 | 59,870 |
| :---: | :---: | :---: | :---: |
| Cayman | 76,503 | 27,180 | 49,323 |
| Barbados | 65,325 | 48,267 | 17,058 |
| Jamaica | 50,100 | 39,635 | 10,465 |
| Eastern Caribbean | 19,024 | 13,579 | 5,445 |
|  | 317,178 | 175,017 | 142,161 |
| Eliminations | $(9,011)$ | $(9,011)$ | - |
|  | 308,167 | 166,006 | 142,161 |
|  | Total | Total | Operating |
|  | Revenue | Expenses | Profit |
|  | Audited | to Octob | 31, 2001 |

Bahamas
Cayman
Barbados
Jamaica
Eastern Caribbean

Eliminations

| 141,102 | 62,246 | 79,856 |
| ---: | ---: | ---: |
| 102,620 | 36,814 | 65,806 |
| 98,620 | 74,257 | 24,363 |
| 69,231 | 52,998 | 16,233 |
| 25,581 | 16,408 | 9,173 |
| 437,154 | 242,723 | 194,431 |
| $(24,204)$ | $(24,204)$ | - |
| 412,950 | 218,519 | 194,431 |
| $======================================$ |  |  |

## 3. Business Reorganization

Effective July 1, 2002, the Group re-organised its Cayman operations transferring its business interest in the Class B shares of CIBC Bank and Trust Company (Cayman) Limited to a newly formed subsidiary company "CIBC Cayman Limited". All of these assets and liabilities associated with the retail division of CIBC Bank and Trust Company (Cayman) Limited have been transferred to the new equity. The effect of this transaction is to reduce the Group's assets and liabilities and income statement by the amounts associatod with the Wealth

Management Division of CIBC Bank and Trust Company (Cayman) Limited. This transaction has had no impact on the net assets or earnings of The Group.

## Assets disposed of:

## Assets

Cash Resources
Securities

## Loans

Fixed and other assets

## Liabilities

Deposits
Other Liabilities

## Minority Interest

## Net Assets

338,790
1,225,016

21,643
1,585,450

1,140,266
263,784
1,404,050

181,400
$\qquad$

## Results of Wealth Division included in the Consolidated Statement of Income:

Unaudited
To
July 31, 2002

| Total interest income | 17,329 |
| :--- | ---: |
| Total interest expenses | 10,152 |
| Net interest income | 27,481 |
| Non-interest income | 18,345 |
| Non-interest expense | 11,869 |
| Provision for credit losses |  |

Income before taxation and minority interest
Taxation

## Minority interest

## Net Income

