## TRAFALGAR DEVELOPMENT BANK LIMITED 2001

During the second quarter, TDB completed restructuring of the Group with the divestment of Trafalgar Commercial Bank. ("TDB") and the acquisition of Pans Caribbean Merchant Bank ('PCMB'). The acquisition of $\operatorname{PCMB}$ was consummated via the issue of 140.6 million new TBD shares to First Life Insurance Company ('First Life'). Consequent to the issuance of new shares to First Life, TDB became a $68 \%$-owned subsidiary of First Life.

During the quarter, TDB's application to change its financial year end from September to December was approved by the relevant authorities, synchronizing its year-end with First Life.

In December 2000, TDB's venture capital status expired and an application submitted to the Minister of Finance has been declined. Going forward, TDBs income will be subject to taxation.

Second quarter 2001 revenue and expenses reflect six months of income for $T D B$ and three months for PCMB. Earnings per share and net profit show improvement over the prior year, notwithstanding the dilution. and. extraordinary re-structuringcharges. During the quarter, TDB incurred one-time costs of $\$ 27.1$ Million associated with redundancy and legal costs arising from its reorganization. Substantial cost savings will be derived realized from this rationalization.

TDB narrowed its losses during the quarter and operating profits improved as a result of improved collection efforts for nonperforming loans and corporate finance fee income generated. PCMB's profits were up 59\% over its first quarter 2000 results with improvements led by growth in securities trading activities, portfolio growth and continuing gains from operating efficiencies.

We expect the development bank and the merchant bank to enjoy greater synergies with the operational merger being completed during the third quarter, and the benefits of this synergy will shortly begin to reflect in the Group's performance. These savings along with falling interest rates and
emerging signs of economic recovery bode for the rest of the financial year,

| Richard O. Byles | Donovan H. Perkins |
| :--- | :--- |
| Chairman | Chief Executive Officer |

UNAUDITED CONSOLIDATED PROFIT
AND LOSS ACCOUNT
SM MONTHS ENDED MARCH 31, 2001

|  | Jan 01 to O <br> Mar 01 <br> 3 mths. <br> \$'000 | $\begin{aligned} & t \quad 00 \text { to } 0 \\ & \text { Mar } 01 \\ & 6 \text { mths } \\ & \$ 1000 \end{aligned}$ | $\begin{aligned} & t 99 \text { to J. } \\ & \text { Mar } 00 \\ & 6 \text { mths } \\ & \$ 1000 \end{aligned}$ | $\begin{aligned} & \text { n } 00 \text { to } \\ & \text { Mar } 00 \\ & 3 \text { mths. } \\ & \$ 1000 \end{aligned}$ | ASSETS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  | Cash resources |
| Interest | 71,643 | 158,452 | 163,217 | 77,514 | Investments |
| Other | 34,465 | 45,606 | 20,853 | 10,898 | Loans and Leases |
|  | 106,108 | 204,058 | 184,070 | 88,412 | Other Assets |
| EXPENSES |  |  |  |  |  |
| Interest | 34,054 | 87,141 | 83,433 | 41,931 | LIABILITIES |
| Other | 35,832 | 75,273 | 80,819 | 37,754 | Customer's Deposits |
|  | 69,886 | 162,414 | 164,252 | 79,685 | Long Term Loans |
| OPERATING PROFIT | 36,222 | 41,644 | 19,818 | 8,727 | Other Liabilities |
| Loss Provisions | 4,655 | $(56,353)$ | $(22,006)$ | $(10,985)$ |  |
| Restructuring |  |  |  |  | STOCKHOLDERS' EQUTY |
| Charges | $(27,135)$ | $(27,135)$ | 0 | 0 | Share Capital |
| Exchange Gains | 1,691 | 9,902 | 8,503 | 2,700 | Reserves |
| PRE-TAX INCOME | 15,433 | (31,942) | 6,315 | 442 | Retained Earnings b/f |
| Taxation | 0 | 0 | 0 | 0 | Current year results |
| PROFIT AFTER TAX | 15,433 | 31,942 | 6,315 | 442 |  |
| Minority Interest | 0 | 0 | 6,603 | 3,567 | Minority Interest |
| NET PROFIT |  |  |  |  |  |
| ATTRIBUTABLE |  |  |  |  |  |
| TO SHAREHOLDERS |  |  |  |  |  |
| OF HOLDING |  |  |  |  | STATEMENT OF CHANGES IN |
| COMPANY | 15,433 | (31,942) | 12,549 | 4,009 | SHAREHOLDERS' EQUITY |


| March | September |
| ---: | ---: |
| 2001 | 2000 |
| $\$ ' 000$ | $\$ 1000$ |
| 367,779 | 455,457 |
| 540,202 | 419,277 |
| $1,305,901$ | $1,671,335$ |
| 407,615 | 479,236 |
| $\underline{2,621,497}$ | $\underline{3,025,305}$ |
| $2,283,353$ | 460,722 |
| $1,321,388$ | $1,305,319$ |
| 355,637 | 684,807 |
| $1,905,378$ | $2,450,848$ |
| 255,661 | 115,047 |
| 116,178 | 43,282 |
| 376,222 | 391,620 |
| $\frac{(31,942)}{716,119}$ | $\frac{(15,398)}{534,551}$ |
| - | 39,906 |
| $\frac{716,119}{2,621,497}$ | $\underline{3,025,305}$ |


|  |  |  |  |  | SIX MONTHS ENDED MARCH 31,2001 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| in issue | 255,661 | 185,354 | 115,047 | 115,047 |  | $\begin{gathered} \text { March } \\ 2000 \end{gathered}$ | $\begin{gathered} \text { September } \\ 2000 \end{gathered}$ |
| Earnings per share | 0.06 | (0.17) | 0.11 | 0.03 |  | \$'000 | \$'000 |
|  |  |  |  |  | Equity at beginning of |  |  |
| UNAUDITED SUMMARY OF |  |  |  |  | the period | 534,551 | 513,618 |
| CONSOLIDATED BALANCE SHEET,SIX MONTHS ENDED MARCH 31, |  |  |  |  | Net profit (loss) for the period | $(32,126)$ | $(16,139)$ |
|  | 2001 |  |  |  | Elimination on disposal |  |  |
|  |  |  |  |  | of subsidiary | $(5,025)$ | - |
|  |  |  |  |  | Reserves on acquisition of subsidiary | 114,274 | - |
|  |  |  |  |  | Shares issued | 140,614 | - |
|  |  |  |  |  | Increase (Decrease) |  |  |
|  |  |  |  |  | in Reserves | $(36,169)$ | 37,072 |
|  |  |  |  |  | Equity at the enrd of the period | $\overline{716,119}$ | $\overline{534,551}$ |
|  |  |  |  |  |  |  |  |

