# Guardian Holdings Limited 

## YEAR-END RESULTS

To December 31, 2001

## CHAIRMAN'S STATEMENT

The directors of Guardian Holdings Limited are pleased to report our excellent results for 2001. profit available to shareholders increased by 37\% from $\$ 137.9$ million to $\$ 188.5$ million. Overall, insurance funds increased by $7 \%$ to $\$ 3.4$ billion (US\$S40 million) and total assets rose by 10 per cent to $\$ 6.3$ billion (US\$1 billion).

These results are in line with our projections and have been produced against the backdrop of a slowing domestic economy, recession in major markets and the events of September 11, 2001 and after. Notwithstanding the less propitious external environment In 2001, our insurance subsidiaries performed well and the acquisitions completed during 2001 also made important contributions to the results.

Consistent with our corporate governance principles relating to compliance, we have adopted IAS 39, although we believe that this standard is inappropriate for long term insurance business which form the core of our group. In giving effect to this new standard which has implications for the valuation of our investment portfolio, we have discontinued the investment valuation reserve and taken the opportunity to reduce Goodwill on the balance sheet by the same amount.

The effect of these changes is a smaller increase in total assets, but a balance sheet structure that is more reflective of the substantial financial strength of the group.

The current economic environment has led to generally lower Interest rates and we moved swiftly to take advantage of these to restructure short-term obligailions, rationalise the allocation of capital across the group companies and to be ready to seize feasible opportunities for expansion. Shareholders' equity increased by $\$ 371$ million or $59 \%$ to $\$ 997$ million, reflecting the successful rights issue in May 2001, as well as the new shares issued consequent on the acquisition of the outstanding shares in NEMWIL.

Based on the results for the year, Directors have decided to pay a final dividend of 30 cents per share, and have fixed 4th April 2002 as the Record Date for determination of shareholders entitled to payment of this dividend. For this purpose the register of members will be closed from 4th to 5th April, 2002, both days inclusive. Dividend cheques will be Mailed out on 10 th April, 2002. The Annual Meeting of the company will take place on April 19, 2002

## Nazir Ahamad

Chairman

## CONSOLIDATED PROFIT AND LOSS STATEMENT

|  | Audited <br> Dec. 2001 <br> T' ' \$000 | Audited <br> Dec. 2000 |
| :--- | ---: | ---: |
| TT'\$000 |  |  |


|  | Audited Dec. 2001 $\$ \mathrm{TT} \cdot 000$ | $\begin{array}{r} \text { Audited } \\ \text { Dec. } 2000 \\ \$ T T T^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: |
| Fixed Assets | 206,577 | 123,818 |
| Investment In Associated Companies | 547,015 | 555.549 |
| Investments | 3,798,610 | 3,046,751 |
| Pension Plan Assets | 94,912 | 81,490 |
| Value to Shareholders of Long-term |  |  |
| Insurance Business In force | 303,911 | 282,887 |
| Goodwill | 569,897 | 663,410 |
|  | 5,520,922 | 4,753,905 |
| Current Assets | 819,810 | 992,588 |
| Total Assets | $\underline{6,340,732}$ | 5,746,493 |
| Shareholders'Equily |  |  |
| Share Capital | 460,021 | 37,766 |
| Reserves | 28,886 | 208,373 |
| Retained Earnings | 508,900 | 379,773 |
|  | 997,807 | 625,912 |
| Minority Interests | 511,424 | 642,705 |
| Medium Term Debt | 901,776 | 310,421 |
| Deffered Tax | 13,150 | 17,625 |
| Insurance Funds | 3,407,455 | 3,179,087 |
|  | 4,322,381 | 3,507,133 |
| Current Liabilities | 509,120 | 970,743 |
| Total Liabilities | 4,831,501 | 4,477,876 |
|  | 6,340,732 | 5,746,493 |


|  | Audited <br> Dec. 2001 | Audited <br> Dec. 2000 |
| :--- | ---: | ---: |
| TT'\$000 |  |  |

## CONSOLIDATED CASH FLOW STATEMENT

|  | Audited Dec. 2001 TT\$' 000 | Audited Dec. 2000 TT\$' 000 |
| :---: | :---: | :---: |
| Prof It Before Taxation | 273,612 | 190,229 |
| Share of Profits of Associated Companies | $(164,117)$ | $(90,909)$ |
| Dividends from Associated Companies | 48,878 | 25,129 |
| Adjustments for Non-cash Items | 207,446 | 175,560 |
| Operating Cash How Betore Working |  |  |
| Capital Changes | 365,819 | 299,999 |
| NetWorking Capital Changes | $(214,001)$ | 381,110 |
| Not Taxation Refunded /(Paid) | 3,974 | $(7,406)$ |
| Cash Flow from Operating Activities | 155,792 | 673,703 |
| Investing Activities | $(840,385)$ | $(726,954)$ |
| Financing Activities | 748,752 | 182,866 |
| (Decrease)1lacrease in Short-term Funds | 64,159 | 129,615 |

## 2002 ANNUAL MEETING AND PAYING OF 2001 DIVIDEND

| Monday 11/3/02 | Directors to approve finalized audited accounts and announce final dividend. |
| :---: | :---: |
| Wednesday 27/3/02 | Shares will trade ex dividend. |
| Friday 22/3/01 | Record Date for Notices of Annual Meeting |
| Thursday 04/04/02 | Record Date for Payment of Dividend |
| Thursday 04/04/02 | Close the Register |
| Friday 05/04/02 |  |
| Tuesday 26/3/02 | Send out Annual Reports/Notice of Annual Meeting. |
| Wednesday 27/3/02 | Stock will trade ex dividend. |
| Thursday 04/04/02 | Record Date for Payment of Dividend |
| Wednesday 10/4/02 | Pay 2001 final dividend |
| Friday 19/4/02 | Annual Meeting |

