

Lascelles, deMercado & Co. Limited

Notes to the Group Financial Statements

September 30, 2000

1 The company

The company is incorporated under the laws of Jamaica.

The principal activities of the company are the provision of management services to its subsidiaries (as listed in note 23) and the holding of investments.

At September 30, 2000, the company and its subsidiaries employed 2,071 (1999: 2,178) persons.

2 Significant accounting policies and basis of disclosure

(a) Statement of compliance:

The financial statements have been prepared in accordance with generally accepted accounting principles (GAAP) which are materially represented by Statements of Standard Accounting Practice issued by the Institute of Chartered Accountants of Jamaica.

These financial statements are presented in Jamaica dollars (\$), which is the functional currency of the company.

(b) Basis of preparation:

The financial statements are prepared under the historical cost convention, modified for the inclusion of certain fixed assets at valuation.

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the balance sheet date and the income and expense for the year then ended. Actual amounts could differ from these estimates.

Where necessary, prior year comparatives have been reclassified and restated to conform to 2000 presentation.

(c) Basis of consolidation:

The consolidated financial statements comprise the financial results of the company and its subsidiaries prepared to September 30, 2000. The principal operating subsidiary companies are listed in note 23, and are referred to as "subsidiaries" or "subsidiary" in the text of these financial statements. The company and its subsidiaries are collectively referred to as "the group".

Interests in associated companies (as listed in note 9) are accounted for on the equity basis, based on the results disclosed in their latest available audited financial statements adjusted for significant events, if any, occurring between the last audited balance sheet date and September 30, 2000.

All significant inter-company transactions are eliminated.

Goodwill arising on the acquisition of subsidiaries is written off to capital reserves at the time of acquisition. Preference shares held by third parties in the company's subsidiaries are included in minority interests reported in these financial statements.

(d) Cash resources:

Cash resources comprise cash and bank balances, and include short-term deposits and monetary instruments with maturities ranging between one and twelve months from balance sheet date. For the purpose of the statement of cash flows, short-term bank loans and overdrafts are presented as financing activities.

(e) Accounts receivable:

Trade and other receivables are stated at their cost less provisions for any doubtful debts.

(f) Inventories:

Rum and other liquors, estate supplies, raw and packaging materials, and motor vehicles and spare parts are valued at the lower cost, determined consistently on the same bases, and net realisable value.

Future crop expenditure represents cultivation expenses which will be written off against the proceeds of the crop to which they relate.

(g) Accounts payable:

Trade and other payables, including provisions, are stated at their cost. A provision is recognised in the balance sheet when the company and its subsidiaries have a legal or constructive obligation as a result of a past event and it is probable that an outflow of the economic benefits will be required to settle the obligation.

(h) Related parties:

Entities subject to the same ultimate control or significant influence as the company are referred to in these financial statements as 'related parties'.

(i) Investments:

Investments are carried in the balance sheet at cost less provisions for permanent diminution in net realisable value.

(j) Depreciation:

Depreciation is computed on a straight line basis at annual rates estimated to write off the fixed assets over their expected useful lives.

No depreciation is charged on freehold land or construction in progress.

The annual depreciation rate applied to freehold buildings is 2 1/2%. The rates for machinery, equipment and vehicles vary between 5% and 33 1/3%- Computers and related software are depreciated 100% in the year of acquisition.

(k) Trademarks:

Expenses relating to the acquisition of trademarks for liquor products are amortised over 10 years. Expenses relating to internally developed trademarks, including registration and subsequent renewal expenses, are charged to the statement of operations as and when these are incurred.

(l) Revenue recognition:

Revenue from the sale of goods and services is recognised in the statement of operations when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or material associated costs on the possible return of goods.

The proceeds from the sale of the sugar cane crop of the group's estates is recognised in accordance with the accounting practices of the Jamaican sugar industry. Revenue relating to the current crop of cane is estimated based on the latest available prices and any differences arising on final settlement are consistently accounted for in subsequent periods.

(m) Foreign currencies:

Foreign currency balances at the balance sheet date are translated at the rates of exchange ruling on that date. Transactions in foreign currencies are converted at the rates of exchange ruling at the dates of those transactions. Gains and losses arising from fluctuations in exchange rates are included in the statement of operations. For the purpose of the statement of cash flows, all foreign currency gains and losses recognised in the statement of operations are treated as cash items and included in cash flows from operating or financing activities along with movements in the principal balances.

The reporting currencies of the foreign subsidiaries (see note 23) are also their functional currencies, i.e. currencies in which economic decisions are formulated. For the purpose of these financial statements, revenues, expenses, gains and losses have been translated at the average exchange rates prevailing during the year under review; assets and liabilities have been translated at exchange rates ruling at the balance sheet date and shareholders' equity has been translated at historical exchange rates.

Unrealised gains and losses arising on translation of net stockholders' equity in the foreign subsidiaries are taken to capital reserve on the group balance sheet and added or deducted to reflect the underlying group cash flows from operating activities on the group statement of cash flows.

(n) Net finance costs:

Net finance costs comprise interest payable on borrowings, interest receivable on funds invested, material bank charges and foreign exchange gains and losses recognised in the statement of operations.

(o) Underwriting results:

These are accounted for, in compliance with the recommendations and practices of the insurance industry, and comply with the provisions of the Insurance Act 1971.

(p) Pension scheme costs:

The company and its subsidiaries are participating employers in trustee pension schemes (see note 25), the assets of which are held separately from those of the group. Contributions to fund past and future benefits are expensed as and when these are incurred.

(q) Financial instruments:

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and a financial liability or equity instrument of another enterprise. For the purpose of these financial statements, financial assets have been determined to include cash resources, accounts receivable, loans and other receivables, related party receivables and investments. Similarly, financial liabilities include accounts payable, short and long term borrowings and related party payables.

3 Accounts receivable	The Company		The Group	
	2000	1999	2000	1999
	\$'000s	\$'000s	\$'000s	\$'000s
Trade accounts receivable	473	553	961,891	890,834
Investment income receivable	325,053	49,763	354,315	70,971
Prepayments	548	2,550	33,111	24,315
Other receivables and advances	206	190	167,996	201,316
	326,280	53,056	1,517,313	1,187,436
Less: Provisions for doubtful debts	(473)	(553)	(108,101)	(100,041)
	325,807	52,503	1,409,212	1,087,395

4 Inventories	The Group	
	2000	1999
	\$'000s	\$'000s
In-bond rum and other liquors	1,166,626	1,231,982
Duty-paid liquors and other finished goods held for sale	335,474	245,701
Future crop expenditure	128,809	105,314
Estate supplies	108,227	104,416
Raw and packaging materials	310,394	360,554
Motor vehicles and spare parts	284,572	223,263
	2,334,102	2,271,230

5 Bank loans and overdrafts

	The Group	
	2000	1999
	\$'000s	\$'000s
Bank loans:		
Secured	364,688	310,115
Partly secured	124,927	147,900
	489,615	458,015
Bank overdrafts:		
Secured	64,774	51,909
Unsecured	13,422	-
	78,196	51,909
	567,811	509,924

(a) The bank loans and overdrafts are part of facilities extended by banks to the company and its subsidiaries. Under the Banking Act, facilities advanced to a group of companies in excess of a limit based on a bank's capital base are now required to be secured. The company has, therefore, pledged certain of its investments as security for facilities in excess of computed limits.

(b) Bank loans and overdrafts include net foreign currency indebtedness aggregating approximately US\$6,960,000 (1999: US\$6,630,000).

6 Other unsecured loans

These include loans from related parties aggregating \$77,147,000 (1999: \$51,989,000) for the company and \$269,914,000 (1999: \$186,222,000) for the group, contracted strictly at arms length in the ordinary course of business.

7 Accounts payable

	The Company		The Group	
	2000	1999	2000	1999
	\$'000s	\$'000s	\$'000s	\$'000s
Trade accounts payable	241	100	696,216	461,439
Customer deposits	-	-	43,986	31,598
Other payables and provisions	2,745	21,533	323,392	448,673
	2,986	2,633	1,063,594	941,710

8 Investments

	<u>The Company</u>		<u>The Group</u>	
	<u>2000</u>	<u>1999</u>	<u>2000</u>	<u>1999</u>
	<u>\$'000s</u>	<u>\$'000s</u>	<u>\$'000s</u>	<u>\$'000s</u>
Quoted, at cost	8,734	8,734	108,592	53,747
Unquoted, at cost less amounts provided for	3,783	7,439	191,735	79,325
Government of Jamaica securities	-	-	304,258	294,900
	12,517	16,173	604,585	427,972
===== Market value of quoted investments	28,789,220	1,587,817	3,294,453	1,711,331
=====				

9 Interests in associated companies

	<u>The Group</u>	
	<u>2000</u>	<u>1999</u>
	<u>\$'000s</u>	<u>\$'000s</u>
Shares, at cost	168	96,094
Group's share of associated companies' reserves	9,614	54,003
Loan accounts	587	1,555
	10,369	151,652

(a) At September 30, 2000, certain subsidiaries held equity capital in the following enterprises:

<u>Company</u>	<u>Holding</u>	<u>Main activity</u>	<u>Latest audited results</u>
Jamaica Joint Venture Investment Company Limited	33.3%	Investment	December 31, 1999
West Indies Glass Company Limited (see note 19)	39.7%	Manufacture of glass bottles	December 31, 1999
West Indies Metal Products Limited	33.3%	Manufacture of metal caps and seals	September 30, 1999

(b) During the year, the company disposed of its 21.2% interest in Royal and Sun Alliance Insurance (Jamaica) Limited.

10 Long term loan

This represents a loan to Long Pond Estates Limited in the principal amount of US\$2,963,000 plus unpaid interest outstanding, which was contracted strictly at arms length in the ordinary course of business. The loan is guaranteed by Agricultural Credit Bank, a Government of Jamaica entity, bears interest @ 1% per month, and is scheduled to be repaid in four equal annual installments. The first installment was due on September 30, 1999.

11 Other long term receivables

This represents deposits made with Victoria Mutual Building Society to facilitate the financing of staff mortgage loans at subsidised rates. The amounts are recoverable over periods of 7 years or as and when repayments of the mortgage loans occur.

12 Fixed assets**(a) The Company:**

	Freehold land	Freehold buildings	Machinery, equipment and vehicles	Total
	\$'000s	\$'000s	\$'000s	\$'000s
At cost or valuation:				
September 30, 1999	4,213	1,985	4,603	10,801
Disposals	-	-	(395)	(395)
September 30, 2000	4,213	1,985	4,208	10,406
Depreciation:				
September 30, 1999	-	1,378	4,603	5,981
Eliminated on disposals	-	-	(395)	(395)
Charge for the year	-	65	-	65
September 30, 2000	-	1,443	4,208	5,651
Net book values:				
September 30, 2000	4,213	542	-	4,755
September 30, 1999	4,213	607	-	4,820

Freehold buildings include buildings held at valuation with a gross book value of \$1,654,000 (1999: \$1,654,000).

(b) The Group:

	Freehold land	Freehold buildings	Machinery, equipment and vehicles	Construc- tion in progress	Total
	\$000s	\$000s	\$000s	\$000s	\$000s
At cost or valuation:					
September 30, 1999	136,119	507,127	1,489,667	27,671	2,160,584
Additions	2,639	68,824	110,182	293,506	475,151
Transfers and reclassifications	-	9,636	13,640	(23,276)	-
Disposals	(234)	(9,585)	(8,293)	(4,465)	(22,577)
September 30, 2000	138,524	576,002	1,605,196	293,436	2,613,158
At cost	106,587	459,898	1,605,196	293,436	2,465,117
At valuation	31,937	116,104	-	-	148,041
	138,524	576,002	1,605,196	293,436	2,613,158
Depreciation:					
September 30, 1999	-	82,229	556,164	-	638,393
Charge for the year	-	16,724	120,063	-	136,787
Eliminated on disposals	-	(1,066)	(5,110)	-	(6,176)
September 30, 2000	-	97,887	671,117	-	769,004
Net book values:					
September 30, 2000	138,524	478,115	934,079	293,436	1,844,154
September 30, 1999	136,119	424,898	933,503	27,671	1,522,191

(c) With the exception of certain freehold land and buildings, all assets of the company and the group are stated at cost. The last major valuation of certain freehold land and buildings, was performed in 1984. The surplus arising on revaluations is included in capital reserve.

13 Share capital

	The Company	
	2000	1999
	\$000s	\$000s
Authorised in shares, issued and fully paid in stock units:		
96,000,000 Ordinary units of 20c each	19,200	19,200
10,000 6% Cumulative preference units of \$20 each	200	200
50,000 15% Cumulative preference units of \$20 each	1,000	1,000
	20,400	20,400

Stockholders are entitled to one vote for every 1,600 ordinary units, and one vote for each preference unit. The ordinary and preference units are listed on the Jamaica Stock Exchange.

14 Insurance funds

	The Group	
	2000	1999
	\$000s	\$000s
Outstanding claims	129,594	142,976
Unearned premiums	60,277	55,056
Technical reserves	69,886	57,794
	259,757	255,826

(a) Outstanding claims relate to incidents occurring prior to the balance sheet date but not settled at that date.

(b) Unearned premiums are accounted for in periods for which risks have been underwritten.

(c) Technical reserves represent unexpired risks and claims equalisation provisions.

15 Long term liabilities

	The Group	
	2000	1999
	\$000s	\$000s
(a) Bank loans - 1999/2005	114,870	56,114
(b) Foreign currency denominated loans [US\$1.5 million (1999: US\$11.7 million)]	68,031	468,158
(c) Government of Jamaica loans 1998/2002	76,213	92,560
(d) Loan from a related party	66,655	84,000
(e) Mortgage loan	23,444	31,713
(f) Other	205,000	205,000
	554,213	937,545
Less: Current maturities	(364,525)	(358,705)
	189,688	578,840

The long term liabilities are unsecured and repayable in Jamaica dollars unless otherwise disclosed. They bore interest at rates which, during the year, ranged from 3-18% (1999: 3-18%). The liabilities are subject to the following repayment terms:

- (a) The bank loans are repayable in monthly, quarterly or semi-annual instalments. Bank loans in the amount of \$39,870,000 (1999: \$55,114,000) form part of facilities offered by banks to subsidiaries (see note 5). Bank loans in the amount of \$75,000,000 (1999: \$Nil) are fully secured on the assets financed.
- (b) The foreign currency denominated loans are materially repayable by 2001 and include US\$500,000 (1999: US\$500,000), which is part of facilities offered by banks to subsidiaries (note 5).
- (c) The Government of Jamaica loans are part of a programme of support for the sugar industry. These are repayable over three crop years, after a moratorium of one crop year, out of future sugar cane sales by the group's estates.
- (d) These loans are materially repayable by October 20, 2000.
- (e) This represents a seller's mortgage, advanced by Factories Corporation of Jamaica Limited, and is repayable in sixteen quarterly payments which commenced on June 30, 1999. The mortgage is secured by the property purchased.
- (f) These loans are repayable in full on or before November 1, 2000.

16 Operating revenue

This represents the price of goods and services sold to external customers, after deducting returns and discounts, and includes consumption taxes aggregating \$1,056,984,000 (1999: \$1,070,779,000).

17 Disclosure of (income)/expenses

Profit before taxation and extraordinary items is stated after charging/(crediting):

	The Group	
	2000	1999
	\$000s	\$000s
Depreciation	136,787	132,841
Directors' emoluments:		
Fees	1	1
Management remuneration:	10,342	8,978
Auditors' remuneration		
Holding company and Jamaican subsidiaries	16,545	16,101
Foreign subsidiaries	3,824	2,241
Interest expense:		
Long term liabilities	65,527	94,800
Other related parties	43,866	49,942

Other	157,720	179,979
Interest income:		
Bank deposits	(50,145)	(43,602)
Associated company	(470)	-
Other related parties	(21,374)	(17,583)
Other	(16,679)	(155,076)
Loss on exchange, net	89,785	57,555
Other investment income	275,198	160,889
Pension costs	27,994	29,075
Redundancy payments	38,822	64,528
Other staff costs	1,300,428	1,180,648
Purchases from associated companies	164,126	172,520

18 Taxation

(a) Taxation, which is materially for the company and its Jamaican subsidiaries, is based on the profit for the year adjusted for tax purposes and is computed as follows:

	The Group	
	2000	1999
	\$000s	\$000s
Income tax @ 33 1/3%	106,619	94,701
Tax credits in respect of bonus shares issued by subsidiaries	(8,500)	(10,500)
Share of associated companies' tax expense	4,813	5,705
	<u>102,932</u>	<u>89,906</u>

(b) At September 30, 2000, taxation losses of subsidiaries, subject to agreement by the Commissioner of Taxpayer Audit and Assessment, available for offset against future profits amounted to approximately \$835 million (1999: \$828 million). Of this amount, \$312 million (1999: \$193 million) of farm losses and investment allowances can only be utilised in respect of future profits arising from farming and sugar manufacturing activities. If unutilised, these losses can be carried forward indefinitely.

19 Extraordinary items

	<u>The Group</u>	
	<u>2000</u>	<u>1999</u>
	<u>\$000s</u>	<u>\$000s</u>
Special capital distribution received	206,080	-
Provision in respect of investment in and advances to West Indies Glass Company Limited (a)	(89,906)	-
Provision for amounts receivable from The Sugar Company of Jamaica Limited (b)	(16,694)	-
Provision against an unsecured convertible loan made to Long Pond Estates Limited	-	(86,352)
	<u>99,480</u>	<u>(86,352)</u>

(a) The group's interests in West Indies Glass Company Limited [see note 9(a)], including trade advances, were fully provided for consequent on that company indicating an intention to significantly curtail its operations and, ultimately, seeking to fully realise its assets and settle its liabilities.

(b) In 1998, the group booked a loss on disposal of its 17% interest in The Sugar Company of Jamaica Limited. Since then, further disagreements in trading balances recoverable have arisen. The directors have determined that it is prudent to provide for disagreed amounts whilst pursuing a settlement in respect of amounts recoverable from that company.

20 Unappropriated profits

(a) At September 30, 2000, this is included in the financial statements of:

	<u>The Group</u>	
	<u>2000</u>	<u>1999</u>
	<u>\$000s</u>	<u>\$000s</u>
The Company	420,520	247,268
Subsidiaries	2,508,556	2,182,623
Associated companies	7,764	10,232
	<u>2,936,840</u>	<u>2,440,123</u>

(b) Unappropriated profits of the group include profits from subsidiary companies' approved farming operations available for distribution free of tax to Jamaican stockholders, aggregating approximately \$87,851,000 (1999: \$87,851,000).

21 Dividends and distributions

(a) Dividends and distributions paid, gross, are as follows:

	<u>The Company</u>	
	<u>2000</u>	<u>1999</u>
	<u>\$000s</u>	<u>\$000s</u>
Ordinary stock units @ 2c per stock unit	1,920	1,920
6% cumulative preference stock units	12	12
15% cumulative preference stock units	150	150
	<u>2,082</u>	<u>2,082</u>

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(b) The distribution to ordinary stockholders was declared payable out of accumulated franked income and therefore, relieved of taxation to stockholders. In 1999, it was declared partly out of agricultural profits available for distribution and partly by way of capital distribution.

(c) The preference dividends are treated as a charge before taxation in accordance with the Income Tax Act.

22 Earnings per ordinary stock unit

The calculation of earnings per ordinary stock unit is based on the net profit attributable to members, less fixed preference dividends, and the 96,000,000 fully paid ordinary stock units of 20c each in issue.

23 Subsidiaries

(a) The principal operating subsidiaries, in which the company holds equity capital, are:

<u>Company</u>	<u>Holding</u>	<u>Main activities</u>
Lascelles Merchandise Limited	100%	Distribution of food, liquor and other consumer supplies.
Ajas Limited	100%	Handling of passenger and cargo operations for international airlines.
Transportation Agencies Limited	100%	General sales agents of international airlines.
C. P. Stephenson Limited	100%	Holding of investments.
Tradewell Limited	100%	Holding of investments.
John Crook Limited, and its wholly-owned subsidiaries:	100%	Distribution of motor vehicles and spares;

John Crook (Montego Bay) Limited		servicing, repair and
Sun Tours Car Hire Limited		rental of motor vehicles;
		holding of investments
		and rental of real estate
Globe Insurance Company of	100%	General insurance
the West Indies Limited, and		underwriters; operation
its wholly-owned subsidiary,		of an insurance agency;
GWI Insurance Services Limited		holding of investments.
Turks Islands Importers Limited	100%	Wholesale and retail
and its wholly-owned subsidiary,		merchandising of
Timco Limited		provisions and
		household goods;
		holding of investments.
Federated Pharmaceutical Company	84.3%	Manufacture and
Limited, and its wholly-owned		distribution of pharma-
subsidiary, Lascelles Laboratories		ceutical preparations and
Limited		other personal care
		products, and agri-
		cultural chemicals.
Wray & Nephew Group Limited	100%	See note 23 (b)
and its wholly-owned subsidiaries		

(b) The main activities of the Wray & Nephew Group of companies are the cultivation of sugar cane; manufacture of sugar; distillation, blending, bottling, distribution and export of alcohol, rum, wines and other liquor based products; tours in the hospitality industry; distribution of motor vehicles and spares; servicing and repair of motor vehicles; and the manufacture of plastic consumables.

The principal operating subsidiaries of Wray & Nephew Group Limited, all of whom are wholly-owned are:

<u>Company</u>	<u>Company</u>
J. Wray & Nephew Limited	Estate Industries Limited
Daniel Finzi & Co. (Suc) Limited	Plastic Containers Limited
New Yarmouth Limited	CICO Limited
Newton Cane Farms Limited	J. Wray & Nephew (International) Limited
Henriques Brothers Limited	The Rum Company (International) Limited
John Crook Automobiles Limited	Wray & Nephew (Canada) Limited
Kingston Industrial Garage Limited	J. Wray & Nephew (U.K.) Limited
Cars & Commercials Limited	Rum Company (New Zealand) Limited
Edwin Charley (Jamaica) Limited	J. Wray y Sobrino de Costa Rica, S. A.
The Rum Company (Jamaica) Limited	

(c) Except as noted, all subsidiaries are wholly-owned and are incorporated and resident in Jamaica. The subsidiaries incorporated and resident outside Jamaica are:

<u>Company</u>	<u>Territory of incorporation</u>
Turks Islands Importers Limited	Turks and Caicos Islands
Timco Limited	Turks and Caicos Islands
CICO Limited	The Bahamas
J. Wray & Nephew (U.K.) Limited	England
Rum Company (New Zealand) Limited	New Zealand
J. Wray & Nephew (International) Limited	Cayman Islands
The Rum Company (International) Limited	Cayman Islands
Wray & Nephew (Canada) Limited	Canada
J. Wray y Sobrino de Costa Rica, S.A.	Costa Rica

24 Commitments and contingencies

(a) Lease commitments:

At September 30, 2000, material unexpired lease commitments by the group comprised those in respect of:

(i) Motor vehicles and agricultural equipment, under operating leases, terminating between 1999 and 2002 with amounts payable totalling \$162,167,000 (1999: \$187,406,000) of which \$82,857,000 (1999: \$84,473,000) is payable within one year. Of these lease commitments, amounts aggregating \$134,367,000 (1999: \$115,363,000) are in respect of leases extended by a related party.

(ii) Office buildings, over fifteen-year periods terminating in 2000 and 2012, at an aggregate annual sum of \$12,378,000 (1999: \$14,780,000) payable to a related party.

(iii) A tourist attraction complex, over a fifteen year period, terminating in 2003, at an annual sum of \$1,037,000 (1999: \$1,037,000) payable to a related party.

(b) Capital commitments:

At September 30, 2000, contractual commitments by the group for capital expenditure, for which no provision has been made in these financial statements, were as follows:

	2000	1999
	\$'000s	\$'000s
Authorised and contracted	726,000	262,705
Authorised but not contracted	77,898	99,000
	803,899	361,705

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(c) Contingent liabilities:

The company guarantees the bank loans, overdrafts and long term liabilities of all its subsidiaries. At September 30, 2000, the indebtedness covered by these guarantees aggregated approximately \$325,546,000 (1999: \$325,546,000).

25 Pension schemes

The group operates trustee contributory pension schemes; benefit-based for salaried supervisory and clerical employees and cost-based for non-clerical employees. The schemes are open to employees who have satisfied certain minimum service requirements. In addition to normal retirement benefits, the schemes provide for disability and death benefits. The most recent actuarial valuation of the main benefit-based scheme, performed at September 30, 1998, indicates that the scheme is adequately funded.

Certain subsidiaries also operate contributory cost-based pension schemes for various categories of employees not covered by group schemes. These schemes are, in the main, administered by trust organisations.

26 Financial instruments

(a) Financial instrument risk:

Exposure to credit, interest rate and currency risks arises in the ordinary course of the group's business. Derivative financial instruments are not presently used to reduce exposure to fluctuations in interest and foreign exchange rates.

(i) Credit risk:

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The group generally does not require collateral in respect of financial assets, materially trade receivables. Management has a credit policy in place to minimise exposure to credit risk. Credit evaluations are performed on all customers requiring credit.

At the balance sheet date, there were no significant concentrations of credit risk and the maximum exposure to credit risk is represented by the carrying amount of each financial asset.

(ii) Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

The group materially contracts fixed long term liabilities at interest rates for the duration of the loans. Bank overdrafts, short term loans and other fixed term loans are also subject to interest rates which are fixed in advance and which may be varied by appropriate notice by the lender.

At September 30, 2000, financial liabilities subject to interest aggregated approximately \$1,762 million (1999: \$1,926 million).

Interest bearing financial assets mainly comprise a long term loan, monetary instruments, bank deposits and other short term investments, which have been contracted at fixed interest rates for the duration of its term. At September 30, 2000, financial assets subject to interest aggregated \$1,196 million (1999: \$1,132 million).

(iii) Foreign currency risk:

The group incurs foreign currency risk primarily on purchases and borrowings that are denominated in a currency other than the Jamaica dollar. Such exposures comprise the monetary assets and liabilities of the group that are not denominated in that currency. The principal foreign currency risks of the group are denominated in United States dollars (US\$).

At September 30, 2000, net foreign currency assets aggregated approximately US\$14,678,000 (1999: US\$3,883,000).

Exchange rates for the US dollar, in terms of Jamaica dollars, were as follows:

At September 30, 2000: \$44.83
At December 19, 2000: \$45.46

In accordance with accounting policies applied consistently, exchange gains and losses are recognised in the statement of operations when incurred [see note 2(m)].

(b) Fair value disclosures:

(i) Fair value amounts represent estimates of the consideration that would be currently agreed between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market price, if one exists. Some financial instruments lack an available trading market. Therefore, these instruments have been valued using present value or other valuation techniques and the fair value shown may not necessarily be indicative of the amounts realisable in an immediate settlement of the instruments.

(ii) The fair value and cost of financial instruments are as follows:

	2000			
	The Company		The Group	
	Cost	Fair value	Cost	Fair value
	\$'000s	\$'000s	\$'000s	\$'000s
Assets				
Cash resources	13,395	13,395	1,249,103	1,249,103
Accounts receivable	325,807	325,807	1,409,212	1,409,212
Due from subsidiary companies	366,263	366,263	-	-
Investments	12,517	2,883,003	604,585	3,790,446
Interests in associated companies	-	-	10,369	10,369
Long term loan	-	-	188,682	188,682
Other long term receivables	-	-	15,361	15,361
Liabilities				
Bank loans and overdrafts	-	-	567,811	567,811
Other unsecured loans	103,969	103,969	595,479	595,479
Accounts payable	2,986	2,986	1,063,594	1,063,594
Due to subsidiary companies	16,000	16,000	-	-
Due to associated companies	-	-	5,545	5,545
Long term liabilities	-	-	554,213	554,213

(iii) The fair values of amounts disclosed as cash resources, accounts and loans receivable, short-term borrowings, accounts payable and balances due to/from related parties are assumed to approximate to their carrying value, due to their short-term nature. Long term assets and liabilities are carried at their contracted settlement value. Amounts due to/from subsidiaries are considered to approximate their carrying value as they represent an ability to effect set-offs in future in the amounts disclosed.