

## **Pan-Jamaican Investment Trust Limited**

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The Directors of Pan-Jamaican are pleased to report Improved profitability for the nine months ended September 30, 2000. Profits attributable to stockholders increased 90% to \$169.9 million (1999: \$89.5 million). Revenues for the period were \$2,613.6 million, an Improvement of 31% (1999- \$1,997.9 million).

This much improved performance is the result of profits In all the active subsidiaries of Pan-Jamaican Including Insurance, property, banking and trading.

In the First Life Group the recent acquisition of the insurance portfolios from FINSAC and Knutsford Capital Merchant Bank which was merged with Pan Caribbean Merchant Bank, have powered substantial profit Improvements In these companies. Jamaica Property Company Ltd., operating In a market not conducive to commercial real estate, continues to hold its own producing Improved revenues over 1999 a 95% occupancy rate and a solid contribution to profits. Revenues of \$1,581.4 million In the First Life Group Is up 41% (1999: \$1.124.3 million) and net profits of \$212.8 million (1999: \$149.8 million) have Increased by 42%. Pan-Jamaican owns 73% of the First Life Group.

In our trading company, Hardware & Lumber Ltd. the recent acquisition of the Facey Hardware business has allowed our wholesale operations to show good growth for this year. The retail business led by H&L True Value performed creditably given the clear contraction In consumer demand detected early this year. H&L Group revenues of \$988.7 million (1999: \$879.0 million) is 12% above last year. Profits of \$31.2 million (1999: \$18.2 million) Is an Increase of 71%.

Pan-Jamaican owns 86% of the H&L Group. The Preference Share rights Issue of \$150.0 million which was successfully concluded in September, has supplemented Pan-Jamaican's cash position and provided, the basis for further sustained improvement in our profitability in 2001.

**Unaudited Financial Results**  
**Nine Months Ended September 30, 2000**

	<b>Sept 2000 \$'000</b>	<b>Sept 1999 \$'000</b>
Gross Operating Revenue	<u>2,613,648</u>	<u>1,997,940</u>
Group Profit before Taxation	280,633	167,162
Taxation	<u>(49,176)</u>	<u>(31,712)</u>
Group Profit after taxation	231,457	135,450
Minority Interest	<u>(61,599)</u>	<u>(45,977)</u>
Profit Attributable to Stockholders	<u>169,858</u>	<u>89,473</u>
	<b>000's</b>	<b>000's</b>
Average Issued Capital number of 10c stock units outstanding	160,814	158,039
Earnings per Stock Unit average number of stock units outstanding	\$1.06	\$0.57

**Unaudited Consolidated Balance Sheet  
As at September 30, 2000**

	<b>September 2000</b>	<b>September 1999</b>
<b>NET ASSETS EMPLOYED</b>		
Fixed Assets	182,186	188,309
Investment Properties	1,510,213	1,495,617
Investments	1,998,845	1,640,411
Other insurance and Banking Assets	818,576	933,698
Deferred Expenses	29,564	27,636
Goodwill	70,920	67,088
Current Assets	945,092	672,488
Current Liabilities	<u>(491,338)</u>	<u>(485,499)</u>
	<u>5,064,058</u>	<u>4,539,758</u>
<b>FINANCED BY:</b>		
Shareholders' Fund	1,493,333	1,313,228
Minority Interest	535,321	504,891
Policyholders' Fund	2,309,150	1,968,162
Other Insurance and Banking Liabilities	568,513	659,950
Long Term Liabilities	<u>157,741</u>	<u>93,517</u>
	<u>5,064,058</u>	<u>4,539,748</u>
<b>Statement of changes in Shareholders, Fund</b>		
Equity at beginning of period	1,313,228	1,287,664
Net profit for the period	169,858	128,569
Shares Issued	27	250
Goodwill	9,812	-
Changes in the value of investments	23,058	(68,312)
Transfer from investment Reserves	(16,217)	(30,202)
Capital distribution	<u>( 6,433)</u>	<u>(4,741)</u>
Equity at the end of period	<u>1,493,333</u>	<u>1,313,228</u>