

CIBC WEST INDIES HOLDINGS LIMITED. 2000

Chairman's Review

FOR THE THREE MONTHS ENDED JANUARY 31, 2000

Consolidated net income of the Group for the quarter ended January 31, 2000 totalled \$27.4 million. This represents an increase of 52% on the prior year's net income of \$18.1 million for the first quarter. Cayman operations which were acquired last February generated \$7.9 million of the first quarter profit, Excluding Cayman, net income for the first quarter, was \$19.5 million, an increase of 8.1%

The Group earned a return on equity of 21.6% compared to 17.6% in the prior year. Earnings per share totalled 4.5 cents for the quarter compared to 4.1 cents in 1999.

Revenue growth versus the prior year (excluding Cayman) was attributable to asset growth of 16% and the emerging growth of E-commerce revenues.

Expense growth versus the prior year (excluding Cayman) was driven by increased depreciation on technology and systems assets as well as the impact of new branches in The Bahamas at Freeport and in Turks and Caicos.

This year will be a challenging one on many fronts. However, our investments in technology and our recent organisational restructuring well positions the bank to deal with these challenges. Fiscal 2000 should see continued attractive returns with necessary actions being taken which will benefit the Bank greatly going into the future.

Director

CONSOLIDATED INCOME STATEMENT (HIGHLIGHTS)

(Bds \$'000)

	Unaudited 3 months to Jan 31, 2000	Unaudited 3 months to Jan 31, 1999	Audited 12 months to Oct 31, 1999
Income before exceptional items, taxation and minority interest	37,462	22,132	130,760
Exceptional Item - restructuring provision	-	-	2,171
Taxation	(2,821)	(2,322)	(4,028)
Income before extraordinary items and minority interest	<u>34,641</u>	<u>19,810</u>	<u>124,561</u>
Minority Interest	7,250	(1,752)	(29,536)
Net Income	<u>27,391</u>	<u>18,058</u>	<u>95,025</u>
Earnings per share	\$0.045	\$0.041	\$0.167
Return on assets	1.51	2.00%	1.84%
Return on equity	<u>21.6%</u>	<u>17.6%</u>	20.6%
Dividend - cents			8.0
Dividend payout ratio			44.3%

CONSOLIDATED BALANCE SHEET
(HIGHLIGHTS)
(Bds \$'000)

	Unaudited 3 months to Jan 31, 2000	Unaudited 3 months to Jan 31, 1999	Audited 12 months to Oct 31, 1999
Total assets	7,332,716	3,987,001	6,956,906
Total liabilities	6,840,685	3,530,500	6,297,654
Shareholders' equity	514,606	415,279	488,954
Minority interest	<u>177,425</u>	<u>41,222</u>	<u>170,298</u>
