

## **CIBC WEST INDIES HOLDINGS GROUP**

### **CHAIRMAN'S REVIEW FOR THE NINE MONTHS ENDED JULY 31, 1997**

The unaudited consolidated net income of the CIBC West Indies Holdings Group for the nine months ended July 31, 1997 totalled \$45.0 million compared to net income for 1996 of \$42.9 million, after the results for the comparative period are restated to include nine months results for the Bahamas.

While further improvement in results had been expected, modest loan demand, a slowing down of some economies in the region and increased costs associated with the implementation of a computerized integrated banking system, which will deliver substantial benefits in the future, has had an impact.

From a regional perspective, the Group has enjoyed solid growth in net profits from its Barbados and Eastern Caribbean operations. In addition, while profits from the Bahamas operations have remained at approximately the same level as enjoyed in the previous year, the returns from this market continue to be excellent. In Jamaica, profits for the nine months ended July 31, 1997 were above those of the corresponding period in the previous year due primarily to the appreciation in the average value of the Jamaica dollar over the corresponding period in the previous year.

It is expected that our end of year results will reflect a satisfactory improvement over the previous year.

-----  
CHAIRMAN

## CONSOLIDATED INCOME STATEMENT (HIGHLIGHTS)

(BDS \$'000)

	Unaudited 9 months to July 31, 1997	Unaudited 9 months to July 31, 1996	Audited 12 months to Oct. 31, 1996
Income before taxation and minority interest	60,709	51,770	64,416
Taxation	12,473	12,244	12,475
Minority Interest	3,253	3,127	2,906
Net Income	44,983	36,399	49,035
Earnings per share	0.102	0.083	0.124
Return on assets	1.77%	-	1.82%
Return on equity	17.42%	15.05%	16.63%

## CONSOLIDATED BALANCE SHEET (HIGHLIGHTS)

(Bds \$'000)

	Unaudited July 31, 1997	Unaudited July 31, 1996	Audited Oct. 31, 1996
Total assets	3,566,546	3,465,667	3,378,138
Total liabilities	3,190,176	3,122,746	3,036,545
Shareholders' equity	354,466	322,958	322,830
Minority interest	21,904	19,963	18,763