## BANK OF NOVA SCOTIA JA. LTD 1996.

## Notes to Financial Statements

31 October 1996

## 1. Identification

The Bank of Nova Scotia Jamaica Limited (`the Bank') is incorporated under the laws of Jamaica. It is a $70 \%$ subsidiary of The Bank of Nova Scotia, which is incorporated in Canada.

The Bank is licensed and these financial statements have been prepared in accordance with the provisions of the Banking Act, 1992.

The Bank's subsidiaries, which together with the Bank are referred to as 'the Group', and its associated company are as follows:

| Holding | Financial |
| :--- | :--- |
|  | Year End |

## Subsidiaries

| Scotiabank Jamaica Trust and Merchant <br> Bank Limited | $100 \%$ | 31 October |
| :--- | :--- | :--- |
| The West India Company of Merchant |  |  |
| Bankers Limited | $100 \%$ | 31 October |
|  | $100 \%$ | 31 October |
| The Scotia Jamaica Building Society | 31 October * |  |
| Scotia Jamaica Life Insurance Company Limited <br> Brighton Holdings Limited | $100 \%$ | $100 \%$ |

## Associated Company

Industrial Finance Holdings Limited

* This subsidiary was incorporated during the year and has not yet received permission from the Superintendent of Insurance to commence Life Insurance activities.

The principal activities of the Group are banking and other financial services.

These financial statements are presented in Jamaican dollars.
2. Significant Accounting Policies
(a) Accounting convention

The financial statements are prepared under the historical cost convention, modified for the inclusion of certain fixed assets and investments at valuation.
(b) Basis of consolidation

The consolidated financial statements combine the financial position and results of operations of the Bank and its subsidiaries, after eliminating inter-group balances and, on the basis set out below, include the Bank's interest in its associated company.
(c) Associated company

The Bank accounts for its interest in its associated company by the equity method. An associated company is a company, other than a subsidiary, over which the group exercises a significant measure of influence, including representation on the board of directors, and in which it owns $20 \%$ or more of the issued capital.

As indicated in note 1, the financial year end of an associated company, Industrial Finance Holdings Limited (IFH), is not coterminous with the rest of the Group. The Group's share of IFH's profits for the year is based on four months' apportionment of profits as
reflected in IFH's audited financial statements for the year ended 31 December 1995, and the unaudited results for the eight months ended 31 August 1996.
(d) Interest

Interest income and expense are recorded on the accrual basis except that, where collection of interest income is considered doubtful or payment is outstanding for more than 180 days, interest is taken into account on the cash basis.
(e) Foreign currency translation

Assets and liabilities denominated in foreign currencies are translated into Jamaican dollars at the exchange rates prevailing at the balance sheet date. This is, in the case of each currency, the mid point between the Bank's buying and selling rates at that date.

Transactions in foreign currencies are translated at the rates of exchange ruling at the dates of those transactions.

Gains and losses arising from fluctuations in exchange rates are included in the revenue and expense statement.
(f) Investments
(i) Investments in Government of Jamaica securities are stated at cost plus, in the case of Treasury Bills and Local Registered Stock, accrued interest.
(ii) Quoted securities are stated at the lower of cost and market value.
(iii) Unquoted securities are stated at cost.
(g) Provision for loan losses

The Bank maintains an allowance for credit losses which consists of specific provisions and general provisions for doubtful credits.

Specific provisions are established as a result of reviews of individual loans and is based on an assessment which takes into consider-
ation all factors, including collateral held and business and economic conditions.

General provisions are allocated against sectors rather than specifically against individual loans. These provisions are established in respect of particular industries, or other groupings of credits where a prudent assessment by the Bank of adverse economic trends suggests that losses may occur in the sector but where such losses cannot yet be identified on an item-by-item basis.

## (h) Fixed assets

Land and buildings are stated at an independent valuation obtained in 1994, with subsequent additions at cost. Other fixed assets are shown at cost. Depreciation and amortization are calculated by the straight line method at rates estimated to write off the assets over their expected useful lives as follows:

| Buildings | 40 years |
| :--- | ---: |
| Furniture, fixtures and equipment | 10 years |
| Computer equipment | 7 years |
| Motor vehicles | 5 years |
| Leasehold improvements | Period of lease |

(i) Deferred taxation

Taxation payable due to timing differences between charges allowed for taxation purposes and those shown in these financial statements is provided for only to the extent that there is a reasonable probability that the liabilities will arise in the foreseeable future.
(j) Pension plan costs

Ordinary contributions by the Group to fund benefits under the pension plan operated by trustees for employees of the Group are charged as an expense in the year in which they are due. Special con-
tributions are charged as an expense when paid.
(k) Finance lease

The gross investment in finance leases net of unearned income is recorded as a receivable balance.

## 3. Profit before Taxation

In arriving at the profit before taxation, the following have been charged:

| The Group | The Bank |  |  |
| :---: | :---: | :---: | ---: |
| 1996 | 1995 | 1996 | 1995 |
| $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ |
|  |  |  |  |
| 1,025 | 1,470 | 633 | 1,008 |

Other (salaries of full-time officers who are directors) 14,372 11,712 14,372 11,712

Auditors' remuneration -
Current year
4,917
4, 125
3,150
2,958
Prior year
123
$90,857 \quad 76,790$
87,350
70,939
4. Taxation

Income tax is computed at $331 / 3 \%$ of the profit for the year as adjusted for tax purposes. The charge for taxation comprises:

| The | Group |  | The Bank |  |
| ---: | ---: | ---: | ---: | :---: |
| 1996 | 1995 | 1996 | 1995 |  |
| $\$ 1000$ | $\$ 1000$ | $\$ ' 000$ | $\$ 1000$ |  |

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Current income tax -
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Charge for the current year $716,561 \quad 641,564$
Adjustment for under/ (over)
provision of prior year's charge

|  | 15,962 | 1,698 | 16,667 | 1,698 |
| :--- | :---: | :---: | :---: | :---: |
| Deferred income tax | 26,377 | 17,458 | 20,363 | 6,809 |
|  | 758,900 | 660,720 | 724,772 | 642,821 |
|  |  |  |  |  |
| Share of associated company's <br> charge | 54,987 | 42,946 | - | - |

## 5. Extraordinary Item

| The Group |  | The Bank |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 1996 | 1995 | 1996 | 1995 |
|  | $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ |
| Levy on profits |  |  |  |  |
|  | - | 154,314 | - | 151,193 |

The Provisional Collection of Tax (Specified Financial Institutions) (Levy on Profits) Order 1994 introduced a levy on specified financial institutions. The Order required that payments at the rate of $23 \%$ be made in equal instalments on 15 December 1994 and 15 March 1995 based on four times the average monthly pre-tax profits of relevant institutions, as reported to the Bank of Jamaica, for the period 1 January 1994 to 30 June 1994.

The Order was confirmed, with modifications, on 30 May 1995 by the House of Representatives. The Modified Order required that the levy be payable on the average monthly audited pre-tax profits of the specified financial
institution for the period from 1 December 1994 to 31 March 1995.
The amounts of $\$ 154,314,000$ for the Group and $\$ 151,193,000$ for the Bank reflected in these financial statements as levy on profits were calculated in accordance with the Modified Order, with the exception that it was based on four times the average monthly pre-tax profits for the twelve months ended 31 October 1995.
6. Dividends

## 1996 <br> \$'000 <br> 1995 <br> \$'000

Dividends comprise:
Interim dividends paid, \$0.45 (1995-\$0.45) per stock unit


329,314
Interim dividend payable
\$0.45 (1995-\$0.30)
per stock unit
329,314
219,542

Tax of $\$ 69,988,681(1995: \$ 70,193,164)$ has been withheld from the interim dividends paid and the dividend payable is subject to the deduction of withholding tax.
7. Earnings Per Stock Unit

The earnings per stock unit calculations are based on the net profit before and after extraordinary item (note 5) and 731,808,000 ordinary stock units in issue at the end of both years.
8. Statutory Reserves and Deposits

Cash includes $\$ 6,700,280,754$ (1995:\$5,974,762,000) for the Group and $\$ 6,480,298,431(1995: \$ 5,905,725,000)$ for the Bank. This amount is held,
under section 14 (i) of the Banking Act, 1992, substantially on a non-interest-bearing basis at Bank of Jamaica as a cash reserve; accordingly, it is not available for investment or other use by the Bank.

Government securities of the Group and the Bank include $\$ 572,727,253$, held indefinitely by Bank of Jamaica as a Special Deposit under section 28A of the Bank of Jamaica Act. These securities may not be dealt with by the Bank and, on maturity, must be replaced by similar securities or cash.

## 9. Provision for Loan Losses

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| At beginning of year | 355,060 | 361,069 | 354,894 | 360,984 |
| Charged against revenue during the year | 50,000 | 81 | 50,000 | - |
| Bad debts written off | ( 32,930) | ( 7,346) | $(32,930)$ | $(7,346)$ |
| Recoveries of bad debts | 4,784 | 1,256 | 4,784 | 1,256 |
| At end of year | 376,914 | 355,060 | 376,748 | 354,894 |
| This is represented by: |  |  |  |  |
| Specific provisions | 57,352 | 27,619 | 57,186 | 27,453 |
| General provisions | 319,562 | 327,441 | 319,562 | 327,441 |
|  | 376,914 | 355,060 | 376,748 | 354,894 |

10. Leased Assets

|  | 1996 | 1995 |
| :--- | ---: | ---: |
| Gross investment in finance leases | $\${ }^{\prime} 000$ | $\$ ' 000$ |
| Unearned income | 304,197 | 228,555 |
| Net investment in finance leases | $(133,845)$ | $(99,788)$ |
|  | 170,352 | $\mathbf{1 2 8 , 7 6 7}$ |

11. Fixed Assets

| Fixed Assets | The Group |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Freehold <br> Land and <br> Buildings <br> \$'000 | Leasehold Improvements \$'000 | Furniture, Fixtures and Equipment \$'000 | Capital <br> Work-In <br> Progress <br> \$'000 | $\begin{aligned} & \text { Total } \\ & \$ 1000 \end{aligned}$ |
| At Cost or Valuation - |  |  |  |  |  |
| 1 November 1995 | 894,961 | 11,141 | 473,229 | 74,123 | 1,453,454 |
| Additions | - | 19,594 | 116,456 | 95,003 | 231,053 |
| Disposals | - | ( 51) | $(5,363)$ | - | ( 5,414) |
| Revaluation |  |  |  |  |  |
| Transfers | 109,935 | - | - | ( 109,935) | - |
| 31 October 1996 | 1,000,664 | 30,684 | 584,322 | 59,191 | 1,674,861 |
| Depreciation - |  |  |  |  |  |
| 1 November 1995 | 29,774 | 8,507 | 177,339 | - | 215,620 |
| Charge for the year | 19,627 | 2,090 | 69,140 | - | 90,857 |
| On disposals | - 1 | 51) | ( 4,658) | - | ( 4,709) |
| 31 October 1996 | 49,401 | 10,546 | 241,821 | - | 301,768 |

Net Book Value -

| 31 October 1996 | 951,263 | 20,138 | 342,501 | 59,191 | $1,373,093$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 31 October 1995 | 865,187 | 2,634 | 295,890 | 74,123 | $1,237,834$ |

At Cost of Valuation -


Depreciation -


Land and buildings were professionally valued as at 31 March 1994 by Property Consultants Limited, Real Estate Brokers and Appraisers, of Kingston, Jamaica - land at fair market value and buildings at

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depreciated replacement cost (note 15).
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12. Capital

|  | 1996 | 1995 |
| :--- | ---: | ---: |
|  | $\$ ' 000$ | $\$ ' 000$ |
| Authorised: |  |  |
| Ordinary shares of $\$ 1$ each <br> Issued and fully paid: <br> Ordinary stock units of $\$ 1$ each | 750,000 | 750,000 |

13. Reserve Fund

| The Group |  | The Bank |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 1996 | 1995 | 1996 | 1995 |
|  | $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ |
| At beginning of year | 531,030 | 406,230 | 507,000 | 387,000 |
| Transfer for year | 205,710 | 124,800 | 150,000 | 120,000 |
| At end of year | 736,740 | 531,030 | 657,000 | 507,000 |

As required by the Banking Act, the Group makes transfers of a minimum of
$15 \%$ or $10 \%$ of net profits, depending on the circumstances, to
the reserve fund.
14. Retained Earnings Reserve

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| At beginning of year | 941,192 | 445,192 | 887,192 | 407,192 |
| Transfer for year | 533,000 | 496,000 | 480,000 | 480,000 |

## $1,474,192 \quad 941,192 \quad 1,367,192 \quad 887,192$

Transfers to the retained earnings reserve are made at the discretion of the Board, such transfers must be notified to the Bank of Jamaica.

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
| At beginning of year: | \$'000 | \$'000 | \$'000 | \$'000 |
| Realised gain transferred from profit and loss account of associated company | 11,801 | 9,023 | - | - |
| Unrealised surplus on revaluation of fixed assets - |  |  |  |  |
| Associated company | 5,495 | 5,495 | - | - |
| Bank | 500,885 | 500,885 | 476,245 | 476,245 |
| Goodwill arising on consolidation | $606)($ | 606 ) | - | - |
| Unrealised gain on revaluation of quoted investments of associated company | 29,389 | 19,321 | - | - |
| Reserves of subsidiary and associated company capitalised through bonus issues | 30,441 | 9,000 | - | - |

Unrealised gain on
revaluation of
investments

| 135 | 135 |
| ---: | ---: |
| $\mathbf{5 7 7 , 5 4 0}$ | 543,253 |

Movements during the year:
Realised gain transferred
from profit and loss account
of associated company _ 778

Bonus issue by associated company from revenue
reserves 22,301 21,44

22,301 24,219
Unrealised gain on
revaluation of
investments of
associated company

At end of year

577,540

| The | Group |  | The Bank |
| :---: | :---: | ---: | ---: |
| 1996 | 1995 | 1996 | 1995 |
| $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ |

These comprise:

Realised gain transferred from
profit and loss account of
associated company

11,801 11,801

Unrealised surplus on revaluation
of fixed assets-

Associated company
Bank and subsidiaries
Goodwill arising on consolidation (

Unrealised gain on revaluation of quoted investments of associated company

Reserves of subsidiary and associated company capitalised through bonus share issues

Unrealised gain on revaluation of investments

| 5,495 | 5,495 | - | - |
| :---: | :---: | :---: | :---: |
| 500,885 | 500,885 | 476,245 | 476,245 |
| 606) | ( 606) | - | - |
| 64,915 | 29,389 | - | - |
| 52,742 | 30,441 | - | - |
| 135 | 135 | - | - |
| 635,367 | 577,540 | 476,245 | 476,245 |

## 16. Pension plan

A contributory pension plan is administered by Trustees for employees of the Group. Benefits to members are based on the highest 60 consecutive months' salary, subject to a maximum salary of $\$ 1,250,000$ per annum for service before 1 November 1987, and unrestricted thereafter.

An actuarial valuation of the fund as of 31 October 1994, as amended by adoption of improved benefits during 1996, disclosed a deficiency in respect of past services of $\$ 91,800,000$. This is being funded by special employers' contributions of $\$ 11,800,000$ per annum for ten years commencing 31 October 1996.

The directors have accepted the actuaries' recommendation for the employers to contribute at $111 / 4 \%$ of salary effective 1 November 1995.

The employers' contributions for the year were as follows:

|  | The | Group | The Bank |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1996 | 1995 | 1996 | 1995 |
|  | $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ |

17. Capital Commitments

| The | Group | The | Bank |
| :---: | :---: | :---: | ---: |
| 1996 | 1995 | 1996 | 1995 |
| $\$ \mathbf{\$ 0 0 0}$ | $\$ 1000$ | $\$ 1000$ | $\$ 1000$ |

Capital expenditure:
Authorised and contracted for
52,547
456,110 52,547
456,110
18. Subsequent Events

