

Open the door to your career in the  
Financial Services Industry



Jamaica Stock Exchange  
e-Campus



# CARIBBEAN SECURITIES COURSE

This course has been approved by the Financial Services Commission (FSC)  
for meeting academic qualification requirements for registration  
under the Securities Act as a dealer/investment advisor/representative.



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## COURSE RATIONALE

A Securities Market plays a significant role in our modern world. It is beneficial to both individuals and organizations in the creation of wealth and the expansion of our Caribbean economies. Making sure we are financially secure is a vital part of how our economy grows and investing in securities is often a significant component of an investor's portfolio.

This course is designed to provide participants with the necessary level of exposure to the relevant products and services that the Securities Market has to offer so as to develop the knowledge skills and competencies needed to make informed decisions and to increase their level of financial literacy.

## COURSE UNITS

- 1: The Caribbean Investment Marketplace
- 2: Basic Economic Concepts and Their Implications for Businesses
- 3: Ethics and Best Practices of The Caribbean Securities Industry
- 4: The Equities and Debt Market
- 5: Equity Valuation
- 6: Fundamentals of Portfolio Management
- 7: Working with Retail Clients

## COURSE OBJECTIVES/ LEARNING OUTCOMES:

Upon satisfactory completion of this course, participants should be able to:

- Describe and be knowledgeable of products and services in the Securities Industry
- Understand how to value and price securities
- Be proficient in providing financial service information, customer service and advice
- Be knowledgeable of rules and regulations that govern the Securities Industry
- Be aware of current trends and international standards in the Securities Industry

## WHO SHOULD ATTEND

- All individuals working in the financial sector
- All individuals who aspire to work in the financial sector
- Equity and fixed income investors
- Anyone interested in learning how to invest in the securities market

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Course Duration: 8 weeks

Tuition fee: JMD\$73,025 | USD\$525

Registration fee: JMD\$2,500 | USD\$18

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