

ANNUAL
REPORT

2015





M ISSION

We aim to grow our business, by producing high quality products that are safe, healthy and economical; while simultaneously being an exemplary corporate citizen, ensuring sustainable returns to our customers, shareholders and staff.

JAMAICAN TEAS LIMITED

ANNUAL REPORT

2015



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AGM

Notice of Annual General Meeting

Notice is hereby given that the 2016 Annual General Meeting of the members of the Company will be held at The Jamaica Pegasus Hotel, 81 Knutsford Boulevard, Kingston 5, on Wednesday, 16th day of March 2016 at 3:00p.m. for the purpose of transacting the following business:

1. To receive the Audited Financial Statements and the Reports of the Directors for the year ended September 30, 2015 together with the Auditors' Report thereon.
2. To declare that a dividend be not paid out of profits for the year ending September 2015.
3. a) To elect Directors:
 - i) John Mahfood retires by rotation as a Director in accordance with Article 111 of the Company's Articles of Association, being eligible, John Mahfood offers himself for re-election.
 - ii) Duncan Davidson retires by rotation as a Director in accordance with Article 111 of the Company's Articles of Association being eligible, Duncan Davidson offers himself for re-election.
- b) To consider, and if thought fit, pass the following resolutions:
 - i) "That John Mahfood, who is retiring by rotation in accordance with Article 111 of the Company's Articles of Association, be and is hereby re-elected a Director of the Company."
 - ii) "That Duncan Davidson who is retiring by rotation in accordance with Article 111 of the Company's Articles of Association, be and is hereby re-elected a Director of the Company."
4. To approve the remuneration of the Directors:
 - To consider, and if thought fit, pass the following resolution:

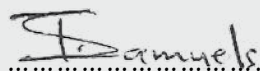
"That the amount shown in the Audited Financial Statements for the year ended September 30, 2015 as remuneration and fees to the Directors for services as Directors, be and is hereby approved."
5. As special business, to consider and if thought fit, pass the following as ordinary resolutions:

"That further to a resolution passed at the 2011 AGM approving the following - that 16 million shares be set aside as part of a stock option plan for Directors and a stock purchase plan for employees, for issuance between June 30, 2011 and June 30, 2021, in two five year tranches, with 5 million shares having been approved for allocation to the Directors in equal amounts annually, from June 2011 to 2016 in the first instance and with the first tranche to be exercised at \$7 per share and 3 million units at current market price, less 10 percent on the day the option is exercised for the staff.

Be it resolved that the remaining 8 million units not yet allocated, be set aside for allocation to the staff, as to 3 million units at current market price less 10 percent, on the day the option is exercised and 5 million units to be allocated to the Directors at an exercised price of \$9 each, with each annual allocation including that of the first tranche, being available for subscription up to 5 years from the date of allocation".
6. Pursuant to Article (64)A of the Articles of Association of the Company.

"That each of the ordinary shares in the capital of the company be subdivided into 2 shares resulting in the authorised capital being increased to 500,000,000 ordinary shares of no par value, and the issued capital into 337, 416,730 ordinary shares of no par value.
7. "That the Directors be given authority to set the terms for a Renounceable Rights Issue of Shares, not exceeding 1 to 3 of the existing share capital, to be made available firstly to shareholders and any amounts not taken up, to be disposed of as the Directors see fit."
8. To reappoint BDO Chartered Accountants, as Auditors of the Company and to authorise the Directors to fix the remuneration.

BY ORDER OF THE BOARD



Tanisha Samuels

SECRETARY

Dated this

*Please see proxy and notes thereto

CEO

John Mahfood
Chief Executive Officer



It has been a year of mixed fortune and while the overall performance of the Group is in good stead, there is much room for improvement in the local economy in which we operate.

We are very disappointed in the discontinuation of the tax incentive associated with listing on the Junior Market of the Jamaica Stock Exchange, which ends in early 2016. We believe that the decision to remove the benefit is a serious error on the part of government. There is no doubt by any objective measure, that the development of the Junior Market has had a significant and positive impact on companies such as ours, which listed during the previous five years.

Becoming a listed company gave us a major boost and has allowed us and many others, to raise financing and grow, and by extension, improve the lives of so many Jamaicans by way of employment and investment opportunities, through purchase of shares in listed companies.

We fail to see why the government would wish to end these tax incentives which have proved so beneficial to the economy, at a time when it is so vital to

“We
We remain committed to
building our brands
and growing
our business through
innovation and exports”

encourage growth and production in this country.

Exports

We are resolute to move forward with our vision to build and grow our exports. This is a tough business which involves competing with global companies and providing the right products in the precise packaging that the market requires. This means that we have to be innovative in terms of product development. It also involves

attending numerous trade shows abroad, meeting with both potential and existing customers and implementing relevant marketing strategies. Finally, it involves producing products of high quality, with timely delivery to customers, upon receipt of orders.

To meet these objectives, our task as managers is to ensure that quality operational systems are in place, along with well trained and motivated staff, supported by appropriate infrastructure and

equipment.

The significant improvement in exports have helped to cushion the impact that the fragile domestic economy has had on our domestic sales.

Supermarkets

During the Group's fiscal year, growth in the economy was weak, with official data indicating that it was less than one percent. Overall our supermarkets reflected only a marginal increase from sales and we suggest that this level

Directors' Profiles



John Jackson

is a Non Executive Director and Mentor to the board. He is a Chartered Accountant and Financial Analyst. As Mentor, he is responsible for advising on adequate procedures, systems and controls for financial reporting and corporate governance, as is required under the Junior Market Rules. He is experienced in financial services, auditing, taxation, sugar, hotels and investing. He chairs the Finance and Audit Committee.



Suzette Smellie-Tomlinson

is a Non Executive Director with nineteen years' experience in various industries, including financial (banking and insurance), retail and distribution; media; education; cold storage and shipping, among others.

She has served at senior level with several corporate entities including: Scotiabank, AIC Limited, National Commercial Bank Jamaica Limited and Supreme Ventures Limited, among others.

She heads the Compensation and Marketing Committee.

She holds an MBA (Finance, Marketing), Manchester Business School & University of Wales, and a BSc. Economics & Management, University of the West Indies Jamaica.

of weakness in the economy has negatively impacted purchasing power and our sales.

Real Estate

There is significant pent up demand for low cost real estate development in Jamaica, which could be a driver for economic growth. Unfortunately, due to numerous bureaucratic delays commencing with the building approval process and ending with the issuance of titles, projects take much

longer than is necessary. This adds considerably to the cost of interest and security. In addition, the significant taxes that are incurred on new developments, including import duty and General Consumption Tax that cannot be recovered, add significantly to the cost of the housing units. This puts the cost of real estate out of the reach of most Jamaicans. We have had challenging experiences in bringing our real estate projects to market and hope

that the local authorities will wake up to this missed opportunity that is within our grasp.

The Way Forward

We remain committed to building our brands and growing our business through innovation and exports. As shareholders, we welcome your participation, as together we strive to make Jamaican Teas Limited a market leader locally, regionally and internationally.



Marcos Dabdoub

is a Non Executive Director with over four decades of experience in sales and distribution. He is Managing Director of Amalgamated Distributors Limited, the Company's exclusive Jamaican distributor of its Tetley and Caribbean Dreams product lines. He is a member of the Compensation Committee of the board.



Duncan Davidson

is a Non Executive Director. He is a Business Consultant with years of experience in super-market operations; hardware, shipping and the port and maritime industries. He worked in Canada for a number of years. He is the holder of a Diploma in Mechanical Engineering (Ryerson University, Toronto 1971).

John Mahfood
Chief Executive Officer

Heads the Management Team and is responsible for developing and implementing guidelines, internal controls and human resource procedures. He is experienced in local and international retail and trading, as well as mergers, expansions and turnarounds, having served in those capacities in several corporate entities. He is a Certified Public Accountant and a fellow of the Institute of Chartered Accountants.



DIRECTORS' 2015

The Directors present their report on the progress and achievements during the 2015 financial year.

Our Annual General Meeting is scheduled for 16th March 2016, at 3:00 p.m at the Jamaica Pegasus Hotel and we encourage all our shareholders to attend.

We enjoyed improved results in 2015, with strong increase in exports, some growth in local sales and improved margins at the manufacturing operations. Our joint venture supermarket operation in Montego Bay however, has not registered any improvement, our supermarket in Savanna-la-mar has not delivered the results expected, while the one in Kingston has continued to generate profits. (See the Financial Statements for more details). We have both rural supermarkets under constant watch.

We had expected to book sales of close to 24 units sold at our real estate development but booked only 10 units, with the rest expected to be completed in the March quarter. Your Group increased borrowings to help fund the real estate development but some of the loan was repaid from proceeds from the sale of the units.

Achievements in 2015

In the current year, we maintained revenues in excess of \$1 billion, although there was little contri-

bution from real estate sales. Our forecast for the 2016 fiscal year is for increased revenues before real estate development sales, which are expected to be ahead of inflation. We also expect increased revenues and profit from the real estate development.

Our export targets continued to exceed local sales from the manufacturing operations, throughout the year. During the financial year, exports which amounted to 51 percent of Jamaican Teas sales in 2013, fell back to 45 percent in 2014 and are now at 50.5 percent with \$370 million and are up from \$281 million in 2014. Changes in our distributorship in North America helped in increasing export sales.

In spite of our improved results for the year, the stock has declined to its lowest level since listing recovered in the latter part of 2015.

Investments

Our portfolio of investments including equities, increased in value during the year, allowing for the realisation of profits in some. We will continue to manage this area which is an important one to generate profits.

We continue to invest in our brands as well as add new products to the line-up for future growth, part of the investments is in our marketing spend and

exposure elsewhere. We recognise that the listing of our shares is an important element of the brand building programme. This year's cost includes expenditure relating to new product launch and brand development.

The Group made a bid to acquire government's 42.9 percent interest in KIW international, the plan is to upgrade the complex into a modern warehouse complex in two or three phases, for rental purposes. Up to the time of publication, we had not yet received a response on the bid. The Group has two primary assets, property and investment in local stocks.

Outlook

We enjoyed record local and export sales in the first quarter of the new fiscal year, which is in keeping with our forecast, and which reflect stronger growth than 2015. Part of the improvement will come from the completion of sales of the real estate development. Profit

We enjoyed record local and export sales in the first quarter of the new fiscal year

REPORT

was realised in the first quarter from sale of some investments.

The board and the two sub committees met regularly during the year to review results and consider other matters. The Compensation Committee was expanded to include marketing, the latter was removed from the Finance, Audit and Marketing Committee, in order to place greater emphasis on marketing matters. The Compensation Committee continues to review the salaries and wages paid to all members of staff, while the Finance and Audit Committee meets regularly to review various aspects of the Group's finance, investments and auditing matters. In addition, the Chairman of the committee is in regular discussions with the Chief Executive Officer.

Junior Market

A democratically owned productive sector is one of the best ways to empower a society. We can think of no better way of ensuring that Jamaicans from all walks of life fully participate in

the ownership and development of the productive means of a society, than in the ownership of businesses that are professionally managed.

The Jamaica Stock Exchange plays an important role in mobilising capital and increasing and broadening the ownership of a number of companies. As one of the Junior Market listed companies which has enjoyed the benefits that flow from listing, we regret that the tax incentive for Junior Market listing will end as of March 2016 and still hope that the government will reconsider the decision to discontinue the incentive and so encourage more companies to list, thereby providing more opportunities for Jamaicans to broaden their investment options and for companies to improve their capital base.

In keeping with the Company's Articles of Association, Directors, John Mahfood and Duncan Davidson retire by rotation and being eligible, will offer themselves for

re-election.

Dividend

The board took the decision not to pay a dividend for the year, as we embark on projects that required high levels of funding. We expect to pay a dividend next year based on expectations for improved performance and cash flow.

We thank our staff and management for their continued dedication to our Group of Companies.

Stock Option

We remind shareholders of the stock option plan that was approved. The first amount approved will be fully allocated this year. A second tranche of 5 million shares is available to be allocated with the terms to be agreed by shareholders at the AGM. The Directors are recommending that the terms of this new amount be the same as for the first, except for the exercise price which is recommended at \$9 per share and for it to be made available over 5 years starting in June 2017.

EXPORTS
50.5%
2015 Financial Year



WALMART



Devon Gardener joined the Group as Chief Financial Officer. He has extensive experience in both Public Accounting and Commerce and will strengthen our management team.

Management Team

Back Row l-r

Devon Gardener, Chief Financial Officer joined the Group in July 2015 and oversees the accounting, finance and operations of Jamaican Teas Limited and its related companies. He spent 5 years as a controller with a major oil and gas company headquartered in Bermuda and 8 years at a Big 4 audit firm. He holds an MBA from the University of Manchester, UK and FCCA certification and Associates in

Insurance/Reinsurance.

Robert Bignall joined the Group in 2013, as an Accountant with responsibilities for general accounting, including the retail operations. He has over 5 years experience in accounting and is currently pursuing the ACCA qualification

Norman Russel, Factory Manager joined the Group in 1995, having served as a Factor Supervisor in a major battery manufacturing



operation. He is responsible for all aspects of the Company's factory and warehouse operations.

Oliver Goldsmith, Chief Accountant, joined the Group in 1998, having previously served with a major conglomerate. He has over 20 years experience in the field and has direct responsibility for Jamaican Teas Limited and H. Mahfood & Sons Limited.

Front Row l-r

Carla Francis, joined the Group in 2011, as an Accounting Clerk, with responsibilities for the Group's accounts payable management. She is currently pursuing the ACCA

qualification.

Tanisha Samuels, Administrative Manager is a Certified Professional Secretary. She joined the Group in 2001 and supports the CEO in day to day operations.

Charles Barrett, Marketing Manager is responsible for the marketing, public relations and food safety strategies of Jamaican Teas Limited. He has over six years experience in marketing, regional retail trade, new product development, exports and food safety management.

He holds a BSc in Botany and

Zoology from the University of the West Indies (UWI) and is currently pursuing a Masters in Business Administration (MBA) at the Mona School of Business and Management, UWI, Mona. He also holds certificates in Applied HAACP Principles from the Royal Society for Public Health, UK.

Patricia Newby holds a BSc in Business Administration (NCU) and an MSc in Accounting (UWI). She joined the Group in 2014 as an Assistant Accountant, in charge of the pension scheme and other accounting functions.

MANAGEMENT TEAM



(Back row l-r)

Devon Gardner, Chief Financial Officer, Robert Bignall, Accountant, Norman Russell, Factory Manager, Oliver Goldsmith, Chief Accountant.

(Front row l-r)

Carla Francis, Accounting Clerk, Tanisha Samuels, Administrative Manager, Charles Barrett, Marketing Manager, Patricia Newby, Assistant Accountant.

Management Discussion & Analysis



The Management Discussion and Analysis, (MD&A), is presented to enable shareholders and the public to evaluate the operational results of the Group for the financial year to September 2015. The MD&A also serves to clarify some of the information reported in our Financial Statements, and to share the Group's prospects and plans.

The Group

The Group includes Jamaican Teas Limited with its Tetley and Caribbean Dreams brands, H. Mahfood and Sons Limited, our

real estate development arm, which also owns other real estate in Kingston and St Thomas, JRG Shoppers Delite Enterprise Limited, which operates a supermarket in Kingston and another in Savanna-La-Mar, Westmoreland, and Bay City Foods Limited, a forty nine percent owned associated company, operators of a supermarket in Montego Bay.

Export Focus

We are pleased to report that we achieved an increase in our export sales of thirty two percent moving from \$281 million in 2014 to \$370

million in 2015. In addition, our export sales exceed our domestic manufacturing sales of \$363 million. The increase in export sales came about as a result of both increases in sales to our new distributor in the Tri State region of the US, as well as sales to our customers in the Caribbean.

We were approved for listing in over one hundred outlets each, of the Walmart, Winn Dixie

and Public Supermarkets in the US during the year. While this is impressive, the majority of our sales in the US come from small Mom and Pop stores and independents. However, it is important to be listed in large supermarket chains for the long term development of the brand, due in large part to the greater level of exposure that these chains provide.

The

significant improvement in exports helped to cushion the impact that the weak local economy had on our domestic sales. Domestic manufacturing sales increased by six percent moving from \$344 million in 2014 to \$363 million in 2015.

Profit and Expenses

The Group achieved profit after Tax of \$ 71.7 million, an increase from \$51.6 million in 2014. The results reflect:

- Our focus on improving margins on our manufacturing business, through management of input costs.
- Improvement in inventory controls at our supermarkets, which resulted in reduction in stock losses from the prior year.
- Cost control including investment in energy efficiency equipment.

Total revenues

\$1.3
billion





enhance our management team.

Junior Stock Market and Taxation

The month of June marked the fifth anniversary since we were listed on the Junior Market of the Jamaica Stock Exchange. Accordingly, we became subject to income tax at 50 percent of the regular rate commencing in the fourth quarter of the current financial year. The tax benefit associated with listing on the Junior Market ends in early 2016 and the Group will again be subject to income tax.

Chief Financial Officer

Devon Gardener, Chief Financial Officer, is the newest member of our team. He joined the Group in July 2015 and oversees the accounting, finance and operations of Jamaican Teas and its related companies. His skills and experience in Public Accounting and Commerce should serve to

Revenue

Total revenues were \$1.3 billion compared to \$1.143 billion in 2014, an increase of \$191 million. The main reasons for the increase was the increase in sales from the manufacturing division and the inclusion of sales of real estate relating to the Orchid Estate project in Yallahs, St Thomas. Our Caribbean Dreams Spring Water is gaining greater market acceptance and also contributed to the increase in sales.

New Product Development

We reported last year that we developed a number of new products. We are pleased to report that three of these, Turmeric and Ginger, Moringa, and Moringa & Mint have done very well in the Trinidad market and have helped to boost our export sales. We will shortly be adding five new products, including Whole Sorrel in a Bag,



two new dry pack soups, Chicken Noodle and Pumpkin, as well as Sea Salt and Sour Sop Tea. We are confident that these products will contribute to our growth in exports.

Real Estate Development – Orchid Estate

We completed construction of twenty nine, two bedroom units along with all infrastructure work in May 2015.

While we had sale agreements for the majority of these units, we have been delayed in completing the sales due to delays in obtaining the Splinter Titles. Accordingly, we have only been able to record sales

of ten houses. The delay means that we have considerable funds tied up in work-in-progress and receivables.

We commenced Phase Two which comprises forty two, 2 bedroom units in the fourth quarter. A model unit has been built comprising 580 square ft. and which is priced at \$7 million.

Retail Business and Associated Company

We acquired the remaining minority interest in JRG Shoppers Delite Enterprise Limited during the year. This subsidiary operates two supermarkets, one in Kingston and another in Savanna -la - Mar. Sales at these supermarkets increased by six percent from \$491 million in 2014 to \$519 million this year. The improved profits for the fully owned supermarkets arose primarily from the increase in sales and lower cost associated with inventory shrinkage and losses.

We expect to see continued improvement in operating results during 2016, as a result of actions taken in 2015.

Our associated company operates

a supermarket in Montego Bay. We were able to maintain a tight hold on expenses, but sales declined against the prior year. The results were approximately the same as 2014. We are investing in a new point of sale system and additional equipment for the supermarket in order to improve the customer experience.

Energy Conservation and Recycling

Since moving to our new factory at 2 Bell Road, we have implemented a number of initiatives in order to reduce both energy consumption and waste. These initiatives include installation of LED lighting throughout the building, energy efficient air conditioning, roof insulation and recycling of card board boxes. Our latest initiative involves, installation of a 47 KW Solar PV System. This will significantly reduce energy consumption.

Statement of Financial Position

At the end of the year, shareholders’ equity rose to \$723 million from \$635 million, from net income for the year. Borrowed funds increased to \$355 million from \$253 million. The increase



related mainly to increase in a construction loan from Bank of Nova Scotia, less repayments of loans. All loans are in Jamaican Dollars. Both construction-in-progress and accounts receivables, increased as a result of the real estate development and will be reduced during the first and second quarters of 2016.

Outlook for 2016

We expect to generate positive cash flow from proceeds of sales of Phase One of our real estate development. This will be used to repay some loans,

pay a dividend to shareholders and to finance Phase Two of the development.

We also expect to see a continuation of the growth in exports, but at a slower pace than in 2015. The supermarket business should also continue to show improved performance.



10 Year Historical Financial Data



BALANCE SHEET	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Shares Issued -'000	168,708.00	168,708.00	168,708.00	168,708.00	167,879.00	167,879.00	142,713.00	142,660.00	142,660.00	142,660.00
Shareholders' equity	723,338.00	634,823.00	586,937.00	511,403.00	471,561.00	392,146.00	267,667.00	200,037.00	172,723.00	138,482.00
Long Term Liability	292,504	200,179	11,283	35,677	25,059	8,390	14,414	2,655	-	-
Total Gearing	404,461	303,269	250,101	103,308	40,486	10,967	19,647	6,928	-	1,320
Fixed Assets	287,251	293,248	124,109	125,701	52,556	31,724	33,616	27,189	12,339	11,903
Current Assets	698,786	554,344	594,334	298,146	214,375	206,819	236,888	130,087	97,934	80,979
Current Liabilities	176,390	203,856	306,450	120,544	42,858	32,684	42,117	27,341	13,281	21,233
Inventories	389,280	288,906	176,696	131,352	95,814	84,299	58,958	46,384	35,903	27,990
Receivables	277,927	219,644	279,491	100,343	80,833	74,646	71,433	45,900	33,325	23,361
Cash & Equivalent	22,900	14,657	93,643	1,217	24,066	17,466	5,913	37,734	28,705	29,408
Investments	117,571	123,407	150,654	185,165	231,468	191,412	113,356	89,266	85,490	64,318

Profit & Loss										
Total Revenue	1,364,866	1,167,573	1,239,296	847,533	672,466	463,782	325,707	250,598	202,505	144,628
Yearly Change	14.21%	-5.79%	46.22%	26.03%	45.00%	42.39%	29.97%	23.75%	40.02%	6.28%
Gross Profit	256,409	204,146	220,849	150,014	147,067	124,538	115,417	76,771	63,152	45,269
Yearly Change	25.60%	-7.56%	47.22%	2.00%	18.09%	7.90%	50.34%	21.56%	39.50%	-5.21%
Pretax Profit	77,866	51,369	99,208	66,897	85,511	68,626	95,318	41,791	52,955	32,936
Yearly Change	51.58%	-48.22%	48.30%	-21.77%	24.60%	-28.00%	128.08%	-21.08%	60.78%	9.85%
Aftertax Profit	71,686	51,609	93,256	74,749	82,232	58,102	72,498	28,418	39,276	25,643
Yearly Change	35.92%	-43.44%	24.76%	-9.10%	41.53%	-19.86%	155.11%	-27.65%	53.16%	28.27%

Important Ratios										
Equity to Debt ratio	1.79	2.09	2.35	4.95	11.65	35.76	13.62	28.87	N/A	104.91
Current Assets ratio	3.96	2.72	1.94	2.47	5.00	6.33	5.62	4.76	7.37	3.81
Return on equity	10.56	8.45	16.98	15.21	19.04	17.61	31.00	15.25	25.24	20.53
Revenues to Inventories	3.51	4.04	7.01	6.45	7.02	5.50	5.52	5.40	5.64	5.17
Revenues to Receivables	4.91	5.32	4.43	8.45	8.32	6.21	4.56	5.46	6.08	6.19
Gross Profit Margin	19%	17%	18%	18%	22%	27%	35%	31%	31%	31%
Return on Assets	6%	5%	10%	11%	15%	13%	22%	12%	21%	16%
Price Book Ratio	0.72	0.88	1.15	1.29	1.39	1.56	0.00	0.00	0.00	0.00
Price Sales Ratio	0.39	0.48	0.54	0.78	0.97	1.32	0.00	0.00	0.00	0.00
Cash/Invest Per Share	0.83	0.82	1.45	1.10	1.52	1.24	0.84	0.89	0.80	0.66
Net Asset Per Share	4.29	3.76	3.48	3.03	2.81	2.34	1.88	1.40	1.21	0.97
Earnings Per Share	0.43	0.31	0.55	0.44	0.50	0.39	0.51	0.20	0.28	0.18
Closing Stock Price	3.10	3.30	4.00	3.90	3.90	3.65	0.00	0.00	0.00	0.00
P.E .Ratio	7.21	10.65	7.27	8.86	7.80	9.36	0.00	0.00	0.00	0.00

Note 1. Aftertax profit is net of minority interest.

Note 2. The company split the number of shares into 5 units for each one previously held in 2009, accordingly. the prior period shares and the earnings per share have been adjusted to reflect the change.

SHARES

Shareholdings of Note

as at September 30, 2015

Directors' Holdings

Direct Holdings in millions



* John Mahfood



Marcos Dabdoub



Duncan Davidson



John Jackson



Suzette Smellie- Tomlinson

Beneficial Interest



Senior Management Holdings



Oliver Goldsmith



Tanisha Samuels



Norman Russell



Charles Barrett

Top 10 Shareholders

Violet Mahfood	59,007,659
*John Mahfood	48,458,164
Nancy Milne	9,996,260
JCSD Trustee Services Ltd A/C 76579-02	4,550,076
Mayberry Managed Clients Account	2,637,543
GraceKennedy Limited Pension Scheme	2,569,672
Bamboo Group Holdings Limited	2,479,850
SJLIC For ScotiaBridge Retirement Scheme	2,103,406
RBTT Employees Pension Plan	2,000,000

Located in Yallahs, St. Thomas, with easy access to Norman Manley International Airport, Kingston Harbour and the business district of Downtown Kingston.

ORCHID ESTATE

Now Selling - Phase 2

41 units – 580 square foot, 2 bedroom, 1 bathroom unit on a lot size of 4,000 square feet, allowing for adequate expansion. Starting at \$6.95 million subject to escalation

FEATURES AND AMENITIES

The house comes complete with

- UPVC French windows fitted with insect screen.
- A steel composite front and back door.
- Ceramic tiles throughout the house.
- Kitchen fitted with countertops, wooden base and wall cupboards.
- Bathroom complete with bath, toilet and vanity with mirror, fittings and fixtures.
- Water Tank and pump installed.
- Wash area with tub and provisioned for washing machine.
- Front porch.
- Closets 8ft wide by 2ft deep for each bedroom with bi-fold doors.
- Stoned Driveway.
- Recreational park with football field and playground.

Development Team

Developer: H. Mahfood and Sons Ltd.
(subsidiary of Jamaican Teas PLC)
Contractors and Project Administrators:
Subdivision and Housing Limited
Quantity Surveyors: Davidson and Hanna
Attorneys-at-Law: Hart Muirhead Fatta and Williams
McKoy and Palmer
Commissioned Land Surveyors: Lofters and Associates

Approved by: St. Thomas Parish Council, NEPA and Real Estate Board.

PROGRAMME

Human Resources

Training and Development

Creating an enabling environment for increased productivity as well as training and development remained a primary strategic objective for Human Resources in 2015. To this end, the Group carried out training for all the sales and marketing personnel during the year, including a Supervisory Management Programme for twelve members of staff who exhibit potential for leadership. We believe that investing in our workforce will not only lead to greater business efficiency

but increased productivity and harmonious relationships. This programme will continue into fiscal year 2016 and beyond.

Building Staff Morale and Camaraderie

During 2015, we also made strides in creating opportunities for team building. We held the first ever Jamaican Teas Limited intra group football tournament which saw teams from the Manufacturing and Retail Divisions engaged in friendly football rivalry. Monthly staff socials have also been

implemented and investments are being made in improving our football pitch and fitness centre.

For 2016, our inaugural Netball Tournament should see greater participation among females across the Group. We will also commence our Employee Incentive programmes, which should serve as an impetus for excellence, increased commitment and teamwork.



ES Community Outreach Programmes

Jamaican Teas Limited is committed to good Corporate Citizenship and continues to be friend and

partner in the community, impacting lives across various disciplines and sectors. In 2015, we partnered with a number of Non-Government Organisations (NGOs), community based organisations, sports clubs and faith based organisations and businesses; in projects and programmes targeting youth and

vulnerable populations, in areas of education and training, sports development, health and special needs.

Educational Radio Programme

The Group is proud to have consistently partnered with Talking History aired on Nationwide News Network. The radio programme seeks to provide the public and CXC students in particular, with accurate and current information relating to African and Caribbean history, with some focus on the CXC syllabus, Caribbean integration and inter-related matters of



nationhood and personhood.

Transforming Lives Training Centre

In 2015, the Group continued to make financial contributions to the Transforming Lives Training Centre and Outreach, located in Kingston 19. The centre provides training and educational opportunities in the areas of data operations, fashion design, computer repairs and housekeeping for unattached youth, young adults and vulnerable segments of depressed communities. To date over 100 young people have graduated from the programme and many have been placed in jobs.

Health and Family Life Education through Entertainment

We partnered with Barracks Entertainment in staging the play Force Ripe, which highlighted the growing problem of Child Abuse in Jamaica and the part each member of the family community, church and country has to play, in eradicating this social ill. The

production was mounted for two weeks and schools from around the corporate area and St. Andrew, including Oberlin High in Lawrence Tavern, attended the various stagings along with their Guidance Counsellors.

Developing Sports Talent

We believe in sports as a vehicle for youth development and unification of communities. As a friend of the Hagley Park community, we have consistently supported the Hagley Park All Stars Netball team by providing gears and tournament prizes. Our support will be expanded in 2016, as we have seen the positive impact on the lives of the youngsters in the community.

Relief Efforts in Dominica

As the largest tea company in the Caribbean, we believe that it is our duty to extend a hand to our Caribbean neighbours in times of greatest need. In 2015, the island of Dominica was hit by tropical storm, Erika causing widespread

damage to homes and critical infrastructure, leaving many families destitute. We quickly donated 250 cases of relief supplies to the people of Dominica, impacting several lives in a timely and positive manner.

Caring for Children with Special Needs

In partnership with the Kicks for Kids Foundation, the Group made donations towards the wellbeing of children with special needs at the Beattitudes Home in Golden Spring St. Andrew. Supplies were donated to some 40 children and support given to a fundraising effort which involved some 96 players engaging in sports to raise money for these special children.





**OUR
AUDITED
Financial Statements
30 SEPTEMBER 2015
ACCOUNTS**

INDEX

Financial Statements

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INDEPENDENT AUDITORS' REPORT

To the Members of
Jamaican Teas Limited

Report on the Consolidated and Company Stand Alone Financial Statements

We have audited the accompanying consolidated financial statements of Jamaican Teas Limited and its subsidiaries set out on pages 25 to 65, which comprise the consolidated statement of financial position as at 30 September 2015, consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended and the accompanying financial statements of Jamaican Teas Limited standing alone which comprise the statement of financial position as at 30 September 2015 and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated and Company Stand Alone Financial Statements

Management is responsible for the preparation of the consolidated and company stand alone financial statements that give a true and fair view in accordance with International Financial Reporting Standards and with the requirements of the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of consolidated and company stand alone financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated and stand alone financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated and company stand alone financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated and company stand alone financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the entity's preparation of consolidated and company stand alone financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated and company stand alone financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of
Jamaican Teas Limited

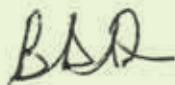
Opinion

In our opinion, the consolidated financial statements of Jamaican Teas Limited and its subsidiaries, and the financial statements of Jamaican Teas Limited standing alone give a true and fair view of the financial position of Jamaican Teas Limited and its subsidiaries and Jamaican Teas Limited standing alone as at 30 September 2015, and of their financial performance and cash flows for the year then ended, so far as it concerns the members of Jamaican Teas Limited in accordance with International Financial Reporting Standards and the requirements of the Jamaican Companies Act.

Report on additional requirements of the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept and the accompanying consolidated and stand alone financial statements are in agreement therewith, and give the information required by the Jamaican Companies Act, in the manner so required.

A handwritten signature in black ink, appearing to read 'BDO', is written over a light green diagonal background.

Chartered Accountants

29 December 2015

Consolidated Statement of Profit or Loss and other Comprehensive Income

Year Ended 30 September 2015

2015

	<u>Note</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
REVENUE	6	1,333,457	1,142,904
Cost of sales		(1,077,048)	(938,758)
GROSS PROFIT		256,409	204,146
Other operating income	7	<u>31,269</u>	<u>24,669</u>
		<u>287,678</u>	<u>228,815</u>
ADMINISTRATIVE AND OTHER EXPENSES			
Selling and marketing		(33,659)	(35,934)
Administrative expenses		(125,662)	(105,135)
		(159,321)	(141,069)
OPERATING PROFIT		128,357	87,746
Finance costs	9	(37,754)	(25,175)
Share of results of associated company	16	(12,737)	(11,202)
PROFIT BEFORE TAXATION		77,866	51,369
Taxation expense	11	(6,180)	<u>240</u>
NET PROFIT		71,686	51,609
OTHER COMPREHENSIVE INCOME:			
Items that may be reclassified to profit or loss -			
Unrealised gain/(loss) on available-for-sale investment		<u>15,968</u>	(4,856)
TOTAL COMPREHENSIVE INCOME		<u>87,654</u>	<u>46,753</u>
Net profit attributable to:			
Owners of Jamaican Teas Limited		71,686	52,742
Non-controlling interest		<u>-</u>	(1,133)
		<u>71,686</u>	<u>51,609</u>
Total comprehensive income attributable to:			
Owners of Jamaican Teas Limited		87,654	47,886
Non-controlling interest		<u>-</u>	(1,133)
		<u>87,654</u>	<u>46,753</u>
Earnings per stock unit for profit attributable to owners of the company during the year:			
Basic	12	<u>\$ 0.42</u>	<u>\$ 0.31</u>

Consolidated Statement of FINANCIAL POSITION

30 September 2015

2015

	<u>Note</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
ASSETS			
NON-CURRENT ASSETS:			
Property, plant and equipment	13	287,251	293,248
Investment properties	14	58,145	55,754
Intangible assets	15	1,594	1,390
Investment in associate	16	25,095	24,770
Investments	17	117,571	101,523
Deferred tax assets	18	3,790	7,121
		<u>493,446</u>	<u>483,806</u>
CURRENT ASSETS:			
Inventories	19	389,280	288,906
Receivables	20	277,927	219,644
Taxation recoverable		8,679	9,253
Short term investment	17	-	21,884
Cash and cash equivalents	21	22,900	14,657
		<u>698,786</u>	<u>554,344</u>
		<u>1,192,232</u>	<u>1,038,150</u>
EQUITY AND LIABILITIES			
STOCKHOLDERS' EQUITY:			
Share capital	22	141,420	141,420
Capital reserves	23	7,059	7,059
Fair value reserves	24	10,227	(11,913)
Retained earnings		<u>564,632</u>	<u>498,257</u>
		723,338	634,823
Non-controlling interest		-	(708)
		<u>723,338</u>	<u>634,115</u>
NON-CURRENT LIABILITIES:			
Long term liabilities	25	<u>292,504</u>	<u>200,179</u>
CURRENT LIABILITIES:			
Payables	26	64,353	100,766
Taxation payable		80	-
Short term borrowings	27	62,777	53,091
Bank overdraft	21	49,180	49,999
		<u>176,390</u>	<u>203,856</u>
		<u>1,192,232</u>	<u>1,038,150</u>

Approved for issue by the Board of Directors on 29 December 2015 and signed on its behalf by:


John Mahfood Chief Executive Officer


John Jackson Director

Consolidated Statement of CHANGES IN EQUITY

Year Ended 30 September 2015

2015

	Attributable to owners of the company			Non-Controlling Interest	Total Equity
	Share Capital \$'000	Capital Reserve \$'000	Fair Value Reserve \$'000	Retained Earnings \$'000	\$'000
BALANCE AT 30 SEPTEMBER 2013	<u>141,420</u>	<u>7,059</u>	<u>(7,057)</u>	<u>445,515</u>	<u>425</u> <u>587,362</u>
TOTAL COMPREHENSIVE INCOME					
Net profit	-	-	-	52,742	(1,133) 51,609
Other comprehensive income	-	-	(4,856)	-	- (4,856)
BALANCE AT 30 SEPTEMBER 2014	<u>141,420</u>	<u>7,059</u>	<u>(11,913)</u>	<u>498,257</u>	<u>(708)</u> <u>634,115</u>
TOTAL COMPREHENSIVE INCOME					
Net profit	-	-	-	71,686	- 71,686
Other comprehensive income	-	-	15,968	-	- 15,968
Fair value gain realized	-	-	6,172	-	- 6,172
	-	-	22,140	71,686	- 93,826
TRANSACTIONS WITH OWNERS					
Acquisition of additional shares in a subsidiary	-	-	-	(5,311)	708 (4,603)
	-	-	22,140	66,375	708 89,223
BALANCE AT 30 SEPTEMBER 2015	<u>141,420</u>	<u>7,059</u>	<u>10,227</u>	<u>564,632</u>	<u>-</u> <u>723,338</u>

Consolidated Statement of CASH FLOWS

Year Ended 30 September 2015

2015

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net profit	71,686	51,609
Items not affecting cash resources:		
Loss on disposal of investments	2,764	28
Gain on disposal of property, plant and equipment	(715)	(672)
Interest income	(10,624)	(5,523)
Exchange gain on foreign balances	(6,853)	(178)
Share of loss from associated company	12,737	11,202
Depreciation	16,441	13,984
Amortisation	630	537
Interest expense	35,574	15,931
Taxation	<u>6,180</u>	<u>(240)</u>
	127,820	86,678
Changes in operating assets and liabilities:		
Inventories	(100,374)	(112,210)
Receivables	(58,283)	59,847
Payables	<u>(36,413)</u>	<u>33,682</u>
	(67,250)	67,997
Tax paid	<u>(2,195)</u>	<u>(5,107)</u>
Cash (used in)/provided by operating activities	<u>(69,445)</u>	<u>62,890</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from disposal of property, plant and equipment	1,450	1,100
Acquisition of investment property	(2,391)	(1,527)
Acquisition of property, plant and equipment	(11,179)	(184,608)
Investment in subsidiaries	(4,603)	-
Purchase of intangible assets	(834)	(870)
Net increase in investment in associate	(13,062)	(21,272)
Net decrease in investments	25,212	21,051
Interest received	<u>10,624</u>	<u>6,892</u>
Cash provided by/(used in) investing activities	<u>5,217</u>	<u>(179,234)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Loan proceeds	105,928	193,740
Loan repayments	(3,917)	(143,997)
Interest paid	<u>(35,574)</u>	<u>(15,931)</u>
Cash provided by financing activities	<u>66,437</u>	<u>33,812</u>
INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	2,209	(82,532)
Cash and cash equivalents at beginning of year	(35,342)	47,069
Exchange gain on foreign cash balances	<u>6,853</u>	<u>121</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 21)	<u>(26,280)</u>	<u>(35,342)</u>

Statement of Profit or Loss and OTHER COMPREHENSIVE INCOME

Year Ended 30 September 2015

2015

	<u>Note</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
REVENUE	6	732,467	625,533
Cost of sales		(527,658)	(456,974)
GROSS PROFIT		204,809	168,559
Other operating income	7	<u>40,453</u>	<u>31,658</u>
		245,262	200,217
Administrative and other expenses		(115,721)	(103,837)
OPERATING PROFIT		129,541	96,380
Finance costs	9	(31,786)	(21,580)
PROFIT BEFORE TAXATION		97,755	74,800
Taxation expense	11	<u>(4,103)</u>	<u>-</u>
NET PROFIT		93,652	74,800
OTHER COMPREHENSIVE INCOME:			
Items that may be reclassified to profit or loss -			
Unrealised gain/(loss) on available- for- sale investments		<u>15,968</u>	<u>(4,856)</u>
TOTAL COMPREHENSIVE INCOME		<u>109,620</u>	<u>69,944</u>

Statement of FINANCIAL POSITION

30 September 2015

2015

	<u>Note</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
ASSETS			
NON-CURRENT ASSETS:			
Property, plant and equipment	13	200,935	204,419
Investment properties	14	31,353	31,000
Intangible assets	15	1,020	804
Investment in subsidiaries		18,410	13,806
Investment in associate	16	80,115	67,054
Investments	17	93,340	77,292
Due from subsidiaries	28	<u>375,583</u>	<u>288,043</u>
		<u>800,756</u>	<u>682,418</u>
CURRENT ASSETS:			
Inventories	19	117,768	128,555
Receivables	20	206,355	198,247
Taxation recoverable		7,731	8,736
Short term investment		-	21,884
Cash and cash equivalents	21	<u>15,088</u>	<u>10,842</u>
		<u>346,942</u>	<u>368,264</u>
		<u>1,147,698</u>	<u>1,050,682</u>
EQUITY AND LIABILITIES			
STOCKHOLDERS' EQUITY:			
Share capital	22	141,420	141,420
Fair value reserves	24	10,227	(11,913)
Retained earnings		<u>651,921</u>	<u>558,269</u>
		<u>803,568</u>	<u>687,776</u>
NON-CURRENT LIABILITIES:			
Long term liabilities	25	201,166	200,179
Deferred tax liabilities	18	<u>1,681</u>	<u>-</u>
		<u>202,847</u>	<u>200,179</u>
CURRENT LIABILITIES:			
Due to subsidiary	28	9,415	15,678
Payables	26	28,972	59,344
Short term borrowings	27	62,676	50,870
Bank overdraft	21	<u>40,220</u>	<u>36,835</u>
		<u>141,283</u>	<u>162,727</u>
		<u>1,147,698</u>	<u>1,050,682</u>

Approved for issue by the Board of Directors on 29 December 2015 and signed on its behalf by:


John Mahfood - Chief Executive Officer


John Jackson - Director

Statement of CHANGES IN EQUITY

Year Ended 30 September 2015

2015

	<u>Share Capital</u> \$'000	<u>Fair Value Reserve</u> \$'000	<u>Retained Earnings</u> \$'000	<u>Total</u> \$'000
BALANCE AT 30 SEPTEMBER 2013	<u>141,420</u>	<u>(7,057)</u>	<u>483,469</u>	<u>617,832</u>
TOTAL COMPREHENSIVE INCOME				
Net profit	-	-	74,800	74,800
Other comprehensive loss	<u>-</u>	<u>(4,856)</u>	<u>-</u>	<u>(4,856)</u>
	<u>-</u>	<u>(4,856)</u>	<u>74,800</u>	<u>69,944</u>
BALANCE AT 30 SEPTEMBER 2014	<u>141,420</u>	<u>(11,913)</u>	<u>558,269</u>	<u>687,776</u>
TOTAL COMPREHENSIVE INCOME				
Net profit	-	-	93,652	93,652
Other comprehensive income	-	15,968	-	15,968
Fair value gain realised	<u>-</u>	<u>6,172</u>	<u>-</u>	<u>6,172</u>
	<u>-</u>	<u>22,140</u>	<u>93,652</u>	<u>115,792</u>
BALANCE AT 30 SEPTEMBER 2015	<u>141,420</u>	<u>10,227</u>	<u>651,921</u>	<u>803,568</u>

Statement of CASH FLOWS

Year Ended 30 September 2015

2015

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net profit	93,652	74,800
Items not affecting cash resources:		
Loss on disposal of investments	2,764	28
Gain on disposal of property, plant and equipment	(715)	(672)
Exchange gain on foreign balances	(6,250)	(131)
Depreciation	10,608	8,361
Amortisation	244	66
Interest expense	31,786	21,580
Interest income	(22,333)	(5,523)
Taxation	<u>4,103</u>	<u>-</u>
	113,859	98,509
Changes in operating assets and liabilities:		
Inventories	10,787	(15,459)
Receivables	(8,108)	(41,731)
Related companies	(93,803)	(56,718)
Payables	<u>(30,372)</u>	<u>33,293</u>
	(7,637)	17,894
Tax paid	<u>(1,417)</u>	<u>(2,125)</u>
Cash (used in)/provided by operating activities	<u>(9,054)</u>	<u>15,769</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Investment in associate	(13,061)	(21,272)
Proceeds from disposal of property, plant and equipment	1,450	1,100
Acquisition of property, plant and equipment	(7,859)	(182,349)
Investment in subsidiary	(4,604)	-
Purchase of intangible assets	(460)	(870)
Net decrease in investments	25,212	29,536
Interest received	22,333	6,892
Acquisition of investment property	<u>(353)</u>	<u>-</u>
Cash provided by/(used in) investing activities	<u>22,658</u>	<u>(166,963)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Loan proceeds	14,590	193,740
Loan repayment	(1,797)	(101,181)
Interest paid	<u>(31,786)</u>	<u>(21,580)</u>
Cash (used in)/provided by financing activities	<u>(18,993)</u>	<u>70,979</u>
NET DECREASE IN CASH AND CASH EQUIVALENTS	(5,389)	(80,215)
Cash and cash equivalents at beginning of year	(25,993)	54,148
Exchange gain on foreign cash balances	<u>6,250</u>	<u>74</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 21)	<u>(25,132)</u>	<u>(25,993)</u>

Notes to the Financial Statements

30 September 2015

2015

1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

Jamaican Teas Limited (“the company”) is a company limited by shares incorporated and domiciled in Jamaica. The registered office of the company is 2 Bell Road, Kingston 11.

The company was listed on the Junior Market of the Jamaica Stock Exchange on 3 July 2010.

The company’s subsidiaries and associated company referred to as ‘the Group’ are as follows:

	<u>Principal Activities</u>	<u>Percentage Ownership by the Group</u>	
		<u>2015</u>	<u>2014</u>
Subsidiaries:			
JRG Shoppers Delite Enterprise Limited	Retail Distribution	100	90
H Mahfood & Sons Limited	Real Estate	100	100
Associate:			
Bay City Foods Limited	Retail Distribution	50	50

The shareholding in JRG Shoppers Delite Enterprise Limited increased from 90% to 100% after the company acquired the remaining shares in November 2014.

2. SIGNIFICANT ACCOUNTING POLICIES:

The principal accounting policies applied in the preparation of these financial statements are set out below. The policies have been consistently applied to all the years presented. Where necessary, prior year comparatives have been restated and reclassified to conform to current year presentation.

(a) Basis of preparation -

The consolidated financial statements are presented in Jamaican dollar which is also the company’s functional currency. Amounts are rounded to the nearest thousand, unless otherwise stated. These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs), and have been prepared under the historical cost convention as modified by the revaluation of investment properties and financial assets that are measured at fair value.

The preparation of financial statements in conformity with IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies. Although these estimates are based on management’s best knowledge of current events and action, actual results could differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

Amendments to published standards effective in the current year that are relevant to the Group’s operations

IAS 32 (Amendments), ‘Financial Instruments: Presentation’ (effective for annual periods beginning on or after 1 January 2014) clarifies that an entity currently has a legally enforceable right to offset if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all the counterparts. In addition, it clarifies that gross settlement is equivalent to net settlement if, and only if, the gross settlement mechanism has features that eliminate or result in insignificant credit and liquidity risk and process receivables and payables in a single settlement process or cycle.

Notes to the Financial Statements

30 September 2015

2015

2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(a) Basis of preparation (cont'd) -

Amendments to published standards effective in the current year that are relevant to the Group's operations (cont'd)

IAS 36 (Amendments), 'Impairment of Assets', (effective for annual periods beginning on or after 1 January 2014) was amended by the issue of Recoverable Amount Disclosures for Non-financial Assets, which is effective for accounting periods beginning on or after 1 January 2014. The amendments align the disclosures required for the recoverable amount of an asset or Cash Generating Unit (CGU) when this has been determined on the basis of fair value less costs of disposal with those required where the recoverable amount has been determined on the basis of value in use. Certain disclosures are now only required when an impairment loss has been recorded or reversed in respect of an asset or CGU. Other disclosure requirements have been clarified and expanded, for assets or CGUs where the recoverable amount has been determined on the basis of fair value less costs of disposal.

Amendments to IFRS 10, IFRS 12 AND IAS 27 - 'Investment entities', (effective for annual periods beginning 1 January 2014). These amendments introduced a definition of an investment entity as an entity that (i) obtains funds from investors for the purpose of providing them with investment management services, (ii) commits to its investors that its business purpose is to invest funds solely for capital appreciation or investment income and (iii) measures and evaluates its investments on a fair value basis. An investment entity is required to account for its subsidiaries at fair value through profit or loss, and to consolidate only those subsidiaries that provide services that are related to the entity's investment activities. IFRS 12 was amended to introduce new disclosures, including any significant judgements made in determining whether an entity is an investment entity and information about financial or other support to an unconsolidated subsidiary, whether intended or already provided to the subsidiary. There was no impact from adoption of these amendments during the year.

IFRIC 21 'Levies', (effective for annual periods beginning on or after 1 January 2014). IFRIC 21 addresses the accounting for a liability to pay a levy recognised in accordance with IAS 37, 'Provisions', and the liability to pay a levy whose timing and amount is certain. It excludes income taxes within the scope of IAS 12, 'Income Taxes'. IFRIC 21 indicates that the obligating event that gives rise to a liability to pay a levy is the event identified by the legislation that triggers the obligation to pay the levy. It concludes that the fact that an entity is economically compelled to continue operating in a future period, or prepares its financial statements under the going concern principle, does not create an obligation to pay a levy that will arise from operating in the future. Accordingly, a liability to pay a levy is recognised when the obligating event occurs. This might arise at a point in time or progressively over time. The interpretation also requires that an obligation to pay a levy triggered by a minimum threshold is recognised when the threshold is reached. The Group adopted this interpretation effective 1 October 2014. The Group had previously recognised liabilities for asset-based taxes progressively during the year. Following adoptions, the Group recognises these liabilities in full at the trigger dates under the Assets Tax (Specified Bodies) Act in Jamaica.

Standards and amendments to published standards that are not yet effective and have not been early adopted by the Group

Amendment to IAS 1, 'Presentation of Financial Statements', (effective for annual periods beginning on or after 1 January 2016). This amendment forms part of the IASB's Disclosure Initiative, which explores how financial statement disclosures can be improved. It clarifies guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The amendment also clarifies that the share of the other comprehensive income (OCI) of associates and joint ventures accounted using the equity method must be presented in aggregate as a single line item, classified between those items that will or will not be subsequently reclassified to profit or loss. The Group is currently assessing the impact of future adoption of the amendments on its financial statements.

Notes to the Financial Statements

30 September 2015

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2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(a) Basis of preparation (cont'd) -

Standards and amendments to published standards that are not yet effective and have not been early adopted by the Group (cont'd)

IAS 16, 'Property, Plant and Equipment' (effective for annual periods beginning on or after 1 January 2016). The amendment explicitly states that revenue-based methods of depreciation cannot be used for property, plant and equipment. This is because such methods reflect factors other than the consumption of economic benefits embodied in the asset.

Amendment to IAS 27, 'Associates', (effective for annual periods beginning 1 January 2016), The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The Group is currently assessing whether to use the equity method in the separate financial statements of the company.

IFRS 9, Financial Instruments, (effective for annual periods beginning on or after 1 January 2018), replaces the existing guidance in IAS 39, Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial assets and liabilities, including a new expected credit loss model for calculating impairment of financial assets and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. Although the permissible measurement bases for financial assets - amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL) - are similar to IAS 39, the criteria for classification into the appropriate measurement category are significantly different. IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' model, which means that a loss event will no longer need to occur before an impairment allowance is recognized.

IFRS 15, 'Revenue from Contracts with Customers', (effective for annual periods beginning on or after 1 January 2017). It replaces IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue - Barter Transactions involving Advertising Services. The new standard applies to contracts with customers. However, it does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other IFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another IFRS, then the guidance on separation and measurement contained in the other IFRS takes precedence.

The directors anticipate that the adoption of the standards, amendments and interpretations, which are relevant in future periods, is unlikely to have any material impact on the financial statements.

Notes to the Financial Statements

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2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(b) Basis of consolidation -

The consolidated financial statements comprise a consolidation of the accounts of the Group and its subsidiaries. The results of the Group's subsidiaries have been prepared to align with the Group's reporting date.

Subsidiaries which are consolidated are those entities in which the Group has an interest of more than one half of the voting rights or otherwise has the power to govern the financial and operating policies in order to obtain benefits from its activities. Subsidiaries are consolidated from the date on which the Group effectively takes control until the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated on consolidation. Unrealised losses are also eliminated.

The subsidiaries consolidated are as follows:-

H Mahfood & Sons Limited	- 100% owned
JRG Shoppers Delite Enterprise Limited	- 100% owned

(c) Associate -

Where the Group has the power to participate in (but not control) the financial and operating policy decisions of another entity, it is classified as an associate. The associate is initially recognised in the consolidated statement of financial position at cost. Subsequently associates are accounted for using the equity method where the Group's share of post-acquisition profits and losses is recognised in the consolidated statement of income and other comprehensive income, (except that losses in excess of the Group's investment in the associate are not recognised unless there is an obligation to make good those losses).

Profits and losses arising on transactions between the Group and its associate are recognised only to the extent of unrelated investors' interest in the associate. The investor's share in the associate's profits and losses resulting from these transactions is eliminated against the carrying value of the associate.

Any premium paid for an associate above the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities acquired is capitalised and included in the carrying amount of the associate. Where there is objective evidence that the investment in an associate has been impaired the carrying amount of the investment is tested for impairment in the same way as other non-financial assets.

The Group's associate company, incorporated in Jamaica is Bay City Foods Limited. The Group has a 50% interest in the company.

Notes to the Financial Statements

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2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(d) Foreign currency translation -

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated to Jamaican dollars using the closing rate as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated using the exchange rate as at the date of initial recognition; non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Exchange differences arising from the settlement of transactions at rates different from those at the dates of the transactions and unrealized foreign exchange differences on unsettled foreign currency monetary assets and liabilities are recognized in profit or loss. Translation differences on non-monetary financial instruments, such as equities classified as available-for-sale financial assets, are included in equity.

(e) Property, plant and equipment -

Items of property, plant and equipment are recorded at historical cost, less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on the straight line basis at such rates as will write off the carrying value of the assets over the period of their expected useful lives. Land is not depreciated. The expected useful lives of the other property, plant and equipment are as follows:

Plant and equipment	10%
Furniture and fixtures	10%
Motor vehicles	20%
Computer	20%
Building	2½%
Leasehold improvements - shorter of lease and useful lives	

(f) Intangible assets -

Intangible asset which represents computer software is deemed to have a finite useful life of five years and is measured at cost, less accumulated amortisation and accumulated impairment losses, if any.

(g) Investment property -

Investment property is initially recognised at cost and subsequently carried at fair value with changes in the carrying value recognised in the statement of comprehensive income.

Fair value is determined every three years by an independent registered valuer, and in each of the two intervening years by the directors. Fair value is based on current prices in an active market for similar properties in the same location and condition.

Rent receivable is spread on a straight-line basis over the period of the lease.

Notes to the Financial Statements

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2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(h) Impairment of non-current assets -

Non-current assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying amount of the assets exceeds its recoverable amount, which is the greater of an asset's net selling price and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identified cash flows. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

(i) Financial instruments -

A financial instrument is any contract that gives rise to both a financial asset in one entity and a financial liability or equity in another entity.

Financial assets

(i) Classification

The Group classifies its financial assets in the following categories: loans and receivables and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the reporting date. These are classified as non-current assets. The Group's loans and receivables comprise trade receivables and cash and cash equivalents.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the financial asset within 12 months of the reporting date. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale.

(ii) Recognition and Measurement

Regular purchases and sales of financial assets are recognized on the trade-date - the date on which the Group commits to purchase or sell the asset. Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets are subsequently carried at fair value, with fair value gains or losses being recorded in other comprehensive income. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Notes to the Financial Statements

30 September 2015

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2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(i) Financial instruments (cont'd) -

Financial assets (cont'd)

(ii) Recognition and Measurement (cont'd)

Translation differences and changes in the fair value of non-monetary securities classified as available for sale are recognized in other comprehensive income.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments previously recognized as other comprehensive income are recycled to profit or loss.

Dividend on available-for-sale equity instruments are recognized in profit or loss as part of other operating income when the Group's right to receive payments is established.

The Group assesses at each reporting date whether there is objective evidence that a financial asset or a Group of financial assets is impaired. In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss - is removed from other comprehensive income and recognized in profit or loss. Impairment losses recognized in profit or loss on equity instruments are not reversed through profit or loss. Impairment testing of trade receivables is described in note 2(k).

Financial liabilities

The Group's financial liabilities are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost using the effective interest method. At the reporting date, the following items were classified as financial liabilities: long term liabilities, short term liabilities, bank overdraft and trade payables.

(j) Inventories -

Inventories are stated at the lower of cost and net realisable value. Cost is determined as follows:

Raw materials	- Purchase cost on a first-in, first-out basis.
Finished goods (manufactured)	- Cost of direct raw materials and labour.
Finished goods (purchased)	- Valued at landed costs.

Housing units completed and development costs are stated at the lower of cost and net realisable value.

Fair value less costs to sell is the estimated selling price in the ordinary course of business, less selling expenses and the costs of completion.

Weighted average cost is used to determine the cost of ordinarily interchangeable items.

Notes to the Financial Statements

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2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(k) Trade receivables -

Trade receivables are carried at original invoice amounts less provision made for impairment losses. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the expected cash flows discounted at the market rate of interest for similar borrowings. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognized in profit or loss. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited to profit or loss.

(l) Cash and cash equivalents -

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash at bank and in hand and short term deposits with original maturity of 90 days or less.

(m) Borrowings -

Borrowings are recognized initially at the proceeds received, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost using the effective yield method. Any difference between proceeds, net of transaction costs, and the redemption value is recognized in profit or loss over the period of the borrowings.

(n) Current and deferred income taxes -

Current tax charges are based on taxable profits for the year, which differ from the profit before tax reported because taxable profits exclude items that are taxable or deductible in other years, and items that are never taxable or deductible. The Group's liability for current tax is calculated at tax rates that have been enacted at the reporting date.

Deferred tax is the tax that is expected to be paid or recovered on differences between the carrying amounts of assets and liabilities and the corresponding tax bases. Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred tax is charged or credited to profit or loss, except where it relates to items charged or credited to other comprehensive income or equity, in which case deferred tax is also dealt with in other comprehensive income or equity.

Deferred income tax liabilities are not recognized for the withholding tax and other taxes that would be payable on the unremitted earnings of subsidiaries as such amounts are permanently reinvested and are not subject to tax.

Notes to the Financial Statements

30 September 2015

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2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(o) Employee benefits -

The Group participates in a defined contribution plan whereby it pays contributions to a privately administered fund, the contributions are charged to the statement of comprehensive income in the year to which they relate and are included in staff costs.

(p) Share Capital -

Financial instruments issued by the Group are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset.

The Groups' ordinary shares are classified as equity instruments.

(q) Leases -

Leases of property where the Group has substantially all the risks and rewards of ownership are classified as finance leases. All other leases are classified as operating leases.

As Lessor -

Rental income under operating leases is recognised in income on the straight line basis over the term of the relevant lease.

As Lessee -

Payments under operating leases are charged as an expense in the statement of income on the straight-line basis over the period of the lease.

(r) Revenue recognition -

Revenue is recognized in the statement of comprehensive income when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs can be estimated reliably and there is no continuing management involvement with the goods. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances and discounts.

Interest income is recognised in the income statement for all interest-bearing instruments on an accrual basis unless collectability is doubtful.

Dividend income is recognised when the right to receive payment is established.

(s) Segment reporting -

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. Operating segments are reported in a manner consistent with internal reporting to the Group's chief operating decision maker.

(t) Dividend distribution -

Dividend distribution to the Group's shareholders is recognized as a liability in the Group's financial statements in the period in which the dividends are approved by the Group's shareholders and is recorded as a deduction from equity.

Notes to the Financial Statements

30 September 2015

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3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY:

Judgements and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(a) Critical judgements in applying the Group's accounting policies -

In the process of applying the Group's accounting policies, management has not made any judgements that it believes would cause a significant impact on the amounts recognized in the financial statements.

(b) Key sources of estimation uncertainty -

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

(i) Depreciable assets

Estimates of the useful life and the residual value of property, plant and equipment are required in order to apply an adequate rate of transferring the economic benefits embodied in these assets in the relevant periods. The Group applies a variety of methods in an effort to arrive at these estimates from which actual results may vary. Actual variations in estimated useful lives and residual values are reflected in profit or loss through impairment or adjusted depreciation provisions.

(ii) Fair value measurement

A number of assets and liabilities included in the Group's financial statements require measurement at, and/or disclosure of fair value.

The fair value measurement of the Group's financial and non-financial assets and liabilities utilizes market observable inputs and data as far as possible. Inputs used in determining fair value measurements are categorized into different levels based on how observable the inputs used in the valuation technique utilized are (the 'fair value hierarchy'):

Level 1	Quoted prices in active markets for identical assets or liabilities (unadjusted).
Level 2	Observable direct or indirect inputs other than level 1 inputs.
Level 3	Unobservable inputs (i.e. not derived from market data).

The classification of an item into the above level is based on the lowest level of the inputs used that has a significant effect on the fair value measurement of the item.

Transfer of items between levels are recognised in the period they occur.

The Group measures a number of items at fair value:

- Investment properties
- Financial instruments

For more detailed information in relation to the fair value measurement of the items above, please refer to applicable notes.

Notes to the Financial Statements

30 September 2015

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4. FINANCIAL RISK MANAGEMENT:

The Group is exposed through its operations to the following financial risks:

- Credit risk
- Fair value or cash flow interest rate risk
- Foreign exchange risk
- Other market price, and
- Liquidity risk

In common with all other businesses, the Group's activities expose it to a variety of risks that arise from its use of financial instruments. This note describes the Group's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

There have been no substantive changes in the Group's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

(i) Principal financial instruments

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows:

- Trade receivables
- Cash and cash equivalents
- Investments in quoted and unquoted equity securities
- Trade payables
- Bank overdrafts
- Government of Jamaica bonds
- Loans and borrowings

(ii) Financial instruments by category

The Group

Financial assets

	<u>Loans and Receivables</u>		<u>Available-for-sale</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Cash and cash equivalents	22,900	14,657	-	-
Trade receivables	233,729	147,880	-	-
Government of Jamaica bonds	-	-	-	21,884
Equities	-	-	<u>117,571</u>	<u>101,523</u>
Total financial assets	<u>256,629</u>	<u>162,537</u>	<u>117,571</u>	<u>123,407</u>

Notes to the Financial Statements

30 September 2015

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4. FINANCIAL RISK MANAGEMENT (CONT'D):

(ii) Financial instruments by category (cont'd)

The Group (cont'd)

Financial liabilities at amortised cost -

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Bank overdraft	49,180	49,999
Trade payables	45,404	84,651
Loans and borrowings	<u>355,281</u>	<u>253,270</u>
Total financial liabilities	<u>449,865</u>	<u>387,920</u>

The Company

Financial assets -

	<u>Loans and</u> <u>Receivables</u>		<u>Available-for-sale</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Cash and cash equivalents	15,088	10,842	-	-
Trade receivables	172,008	145,819	-	-
Government of Jamaica bonds	-	-	-	21,884
Equities	<u>-</u>	<u>-</u>	<u>93,340</u>	<u>77,292</u>
Total financial assets	<u>187,096</u>	<u>156,661</u>	<u>93,340</u>	<u>99,176</u>

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Bank overdraft	40,220	36,835
Trade payables	13,898	48,613
Loans and borrowings	<u>263,842</u>	<u>251,049</u>
Total financial liabilities	<u>317,960</u>	<u>336,497</u>

(iii) Financial instruments not measured at fair value

Financial instruments not measured at fair value includes cash and bank balances, trade receivables, trade payables, bank overdraft and loans and borrowings.

Due to their short-term nature, the carrying value of cash and bank balances, trade receivables, bank overdraft and trade payables approximates their fair value.

The carrying values of loans and borrowings approximate their fair values, as they are carried at amortised cost reflecting their contractual obligations and the interest rates are reflective of current market rates for similar transactions.

The fair value of unquoted equity instruments could not be determined and there is no active market for them.

Notes to the Financial Statements

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4. FINANCIAL RISK MANAGEMENT (CONT'D):

(iv) Financial instruments measured at fair value

The fair value hierarchy of financial instruments measured at fair value is provided below:

	2015		
	<u>Level 1</u>	<u>Level 2</u>	<u>Total</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Available-for-sale:			
Quoted equities	<u>92,341</u>	<u>-</u>	<u>92,341</u>
	2014		
	<u>Level 1</u>	<u>Level 2</u>	<u>Total</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Available-for-sale:			
Quoted equities	<u>76,293</u>	<u>-</u>	<u>76,293</u>
Government of Jamaica bonds	<u>-</u>	<u>21,884</u>	<u>21,884</u>
	<u>76,293</u>	<u>21,884</u>	<u>98,177</u>

There were no transfers between levels during the year.

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represents actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets is the current bid price. These instruments are grouped in Level 1.

The fair value of financial instruments not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Specific valuation techniques used to value financial instruments include quoted market prices or dealer quotes for similar instruments.

(v) Financial risk factors

The Board of Directors has overall responsibility for the determination of the Group's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the Chief Executive function. The Board receives monthly reports from the Chief Executive Officer through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets. The Audit Committee also reviews the risk management policies and processes.

Notes to the Financial Statements

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4. FINANCIAL RISK MANAGEMENT (CONT'D):

(v) Financial risk factors (cont'd)

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility. Further details regarding these policies are set out below:

(i) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or a counterparty to a financial instrument fails to meet its contractual obligations. The Group is mainly exposed to credit risk from customers and investment activities. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or Group's of related counterparties.

Cash and bank balances

Cash transactions are limited to high credit quality financial institutions. The Group has policies that limit the amount of credit exposure to any one financial institution.

Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The credit policy states that each customer must be analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes bank references.

The Board of Directors determines concentrations of credit risk by quarterly monitoring the creditworthiness of existing customers and through a monthly review of the trade receivables' ageing analysis.

Credit limits for all customers are reviewed at least annually, against the customers' payment history, assessment of customers' credit risk and sales department information.

The maximum exposure to credit risk is as follows:

The Group

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Financial assets -		
Cash and cash equivalents	22,900	14,657
Trade receivables	233,729	147,880
Investments	<u>117,571</u>	<u>123,407</u>
Total financial assets	<u>374,200</u>	<u>285,944</u>

Notes to the Financial Statements

30 September 2015

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4. FINANCIAL RISK MANAGEMENT (CONT'D):

(v) Financial risk factors (cont'd)

(i) Credit risk (cont'd)

The Company

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Financial assets -		
Cash and cash equivalents	15,088	10,842
Trade receivables	172,008	145,819
Investments	<u>93,340</u>	<u>99,176</u>
Total financial assets	<u>280,436</u>	<u>255,837</u>

Trade receivables that are past due but not impaired

As at 30 September 2015, trade receivables of \$18,496 (2014 - \$22,041) were past due but not impaired. These relate to independent customers for whom there is no recent history of default.

(ii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Group's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the United States dollar, Canadian dollar and Pound Sterling. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities.

The Group manages its foreign exchange risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions. The Group further manages this risk by maximising foreign currency earnings and holding foreign currency balances.

Notes to the Financial Statements

30 September 2015

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4. FINANCIAL RISK MANAGEMENT (CONT'D):

(v) Financial risk factors (cont'd)

(ii) Market risk (cont'd)

Concentration of currency risk

The table below summaries the Group and Company exposure to foreign exchange rate risk as at 30 September 2015.

	2015			2014		
	<u>US</u> <u>J\$'000</u>	<u>GBP</u> <u>J\$'000</u>	<u>CAN</u> <u>J\$'000</u>	<u>USD</u> <u>J\$'000</u>	<u>GBP</u> <u>J\$'000</u>	<u>CAN</u> <u>J\$'000</u>
Financial assets:						
Cash and cash equivalents	11,302	2,797	240	6,922	291	2,201
Investment securities	-	-	-	279	-	-
Trade receivables	<u>99,821</u>	<u>489</u>	<u>1,578</u>	<u>87,685</u>	<u>458</u>	<u>1,958</u>
Total financial assets	<u>111,123</u>	<u>3,286</u>	<u>1,818</u>	<u>94,886</u>	<u>749</u>	<u>4,159</u>
Financial liabilities:						
Trade payables	<u>1,626</u>	<u>-</u>	<u>1,577</u>	<u>23,291</u>	<u>10,023</u>	<u>2,178</u>
Net financial assets/ (liabilities)	<u>109,497</u>	<u>3,286</u>	<u>241</u>	<u>71,595</u>	<u>(9,274)</u>	<u>1,981</u>

Foreign currency sensitivity

The following table indicate the currencies to which the Group had significant exposure on its monetary assets and liabilities and its forecast cash flows. The sensitivity analysis represents outstanding foreign currency denominated monetary items and adjusts their translation at the year-end for a 8% increase (2014 - 10%) and 1% (2014 - 1%) appreciation of the Jamaican dollar against the various currencies. The changes below would have no impact on other components of equity.

Currency:	% Change in Currency Rate	Effect on	% Change in Currency Rate	Effect on
		Profit Before Taxation <u>2015</u> <u>\$'000</u>		Profit Before Taxation <u>2014</u> <u>\$'000</u>
US\$	+1	(1,095)	+1	(716)
GPB	+1	(33)	+1	93
CAN\$	+1	(2)	+1	(20)
US\$	-8	8,760	-10	7,159
GBP	-8	263	-10	(927)
CAN\$	<u>-8</u>	<u>19</u>	<u>-10</u>	<u>198</u>

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4. FINANCIAL RISK MANAGEMENT (CONT'D):

(v) Financial risk factors (cont'd)

(ii) Market risk (cont'd)

Interest rate risk

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Group to cash flow interest risk, whereas fixed interest rate instruments expose the Group to fair value interest risk.

The Group's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of investments. The Group also analyses its interest exposure arising from borrowings on an ongoing basis taking into consideration the options of refinancing, renewal of existing positions and alternative financing. The policy also requires it to manage the maturities of interest bearing financial assets and interest bearing financial bearing liabilities.

The Group's interest rate risk arises from deposits, Government of Jamaica bonds, bank overdraft and loans and borrowings.

Interest rate sensitivity

There is no significant exposure to interest rate risk on short term deposits as these deposits have a short term to maturity and are constantly reinvested at current market rates. Investments are at fixed rates.

There is no significant exposure to interest rate risk on borrowings as these are at fixed rates and are carried at amortised cost.

Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market. The Group is exposed to equity price risk because of equity investments held and classified on the statement of financial position as available-for-sale. The Group manages its price risk by trading these instruments when appropriate to reduce the impact of any adverse price fluctuations.

The impact of a 10% change in the quoted prices for these equities would be an increase or decrease in the carrying value of \$9,234,000 (2014 - \$7,629,000) in other comprehensive income.

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4. FINANCIAL RISK MANAGEMENT (CONT'D):

(v) Financial risk factors (cont'd)

(iii) Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet its payment obligations associated with its financial liabilities when they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

Liquidity risk management process

The Group's liquidity management process, as carried out within the company and monitored by the Finance Department, includes:

- (i) Monitoring future cash flows and liquidity on a bi-weekly basis.
- (ii) Maintaining a portfolio of short term deposit balances that can easily be liquidated as protection against any unforeseen interruption to cash flow.
- (iii) Maintaining committed lines of credit.
- (iv) Optimising cash returns on investments.

Cash flows of financial liabilities

The maturity profile of the company's financial liabilities, based on contractual undiscounted payments, is as follows:

The Group

	Within 1 Year <u>\$'000</u>	1 to 2 Years <u>\$'000</u>	2 to 5 Years <u>\$'000</u>	Total <u>\$'000</u>
At 30 September 2015:				
Trade payables	45,404	-	-	45,404
Bank overdraft	49,180	-	-	49,180
Loans and borrowings	<u>50,970</u>	<u>104,159</u>	<u>200,152</u>	<u>355,281</u>
Total	<u>145,554</u>	<u>104,159</u>	<u>200,152</u>	<u>449,865</u>

	Within 1 Year <u>\$'000</u>	1 to 2 Years <u>\$'000</u>	2 to 5 Years <u>\$'000</u>	Total <u>\$'000</u>
At 30 September 2014:				
Trade payables	84,651	-	-	84,651
Bank overdraft	49,999	-	-	49,999
Loans and borrowings	<u>53,091</u>	<u>11,999</u>	<u>188,180</u>	<u>253,270</u>
Total	<u>187,741</u>	<u>11,999</u>	<u>188,180</u>	<u>387,920</u>

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4. FINANCIAL RISK MANAGEMENT (CONT'D):

(v) Financial risk factors (cont'd)

(iii) Liquidity risk (cont'd)

The Company

	Within 1 Year \$'000	1 to 2 Years \$'000	2 to 5 Years \$'000	Total \$'000
At 30 September 2015				
Trade payables	13,898	-	-	13,898
Bank overdraft	40,220	-	-	40,220
Loans and borrowings	<u>75,316</u>	<u>12,821</u>	<u>175,705</u>	<u>263,842</u>
Total	<u>129,434</u>	<u>12,821</u>	<u>175,705</u>	<u>317,960</u>

	Within 1 Year \$'000	1 to 2 Years \$'000	2 to 5 Years \$'000	Total \$'000
At 30 September 2014				
Trade payables	48,613	-	-	48,613
Bank overdraft	36,835	-	-	36,835
Loans and borrowings	<u>50,870</u>	<u>11,999</u>	<u>188,180</u>	<u>251,049</u>
Total	<u>136,318</u>	<u>11,999</u>	<u>188,180</u>	<u>336,497</u>

(vi) Capital Management

The Group objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for stockholders and benefits for other stakeholders and to maintain optimal capital structure to reduce the cost of capital. The Board of Directors monitors the return on capital, which the Group defines as net operating income, excluding non-recurring items, divided by total stockholders' equity. The Board of Directors also monitors the level of dividends paid to stockholders.

The Group monitors capital on the basis of the debt to equity ratio. This ratio is calculated as debt divided by owner's equity. Debt is calculated as total borrowings as shown in the consolidated statement of financial position. Owners' equity is calculated as capital and reserves attributable to the Group's owners as shown in the consolidated statement of financial position.

The debt to equity ratio at 30 September based on these calculations were as follows:

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Total borrowings	404,461	303,269
Owners' equity	<u>723,338</u>	<u>634,823</u>
Debt to equity ratio	<u>55.9%</u>	<u>47.8%</u>

There were no changes to the Group's approach to capital management during the year.

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5. BUSINESS SEGMENTS:

The Group is managed in three main business segments based on business activities. The segments are as follows:

- Manufacturing - this incorporates the packaging and the distribution of teas and other consumable items and accounts for the largest proportion of the Group's business generating 55% of its external revenue.
- Retailing - this segment is involved in the operation of supermarkets and contributed 39% of the Group's external revenue.
- Rental and development - this segment rents and develops properties for resale and contributed 6% of the Group's external revenue.

The share of results of associated company is not included in the measure of segments results and is not reviewed as part of the results of reportable segments. The results of the associated company are reviewed by the Board of Directors on a monthly basis.

Deferred tax assets are not included in the measure of segment assets and are not reviewed as part of the result of the reportable segments. Deferred tax assets are however reviewed by the Chief Executive Officer.

	2015			Total \$'000
	Manufacturing \$'000	Retailing \$'000	Rental & Development \$'000	
Revenue				
Total revenue from external customers	<u>732,315</u>	<u>519,175</u>	<u>81,967</u>	<u>1,333,457</u>
Amortisation	<u>244</u>	<u>386</u>	<u>-</u>	<u>630</u>
Depreciation	<u>10,608</u>	<u>3,648</u>	<u>2,185</u>	<u>16,441</u>
Segment profit/(loss)	<u>97,755</u>	<u>1,358</u>	<u>(8,510)</u>	90,603
Share of results of associated company				(<u>12,737</u>)
Group profit before tax				<u>77,866</u>
(Reductions)/additions (in)/to non-current assets	<u>118,338</u>	(<u>264</u>)	(<u>4,254</u>)	<u>113,820</u>
Reportable segments assets	<u>673,590</u>	<u>62,262</u>	<u>427,495</u>	1,163,347
Investments in associate				25,095
Deferred tax assets				<u>3,790</u>
Total Group assets				<u>1,192,232</u>
Reportable segment liabilities	<u>333,032</u>	<u>31,276</u>	<u>104,586</u>	<u>468,894</u>

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5. BUSINESS SEGMENTS (CONT'D):

	2014			
	Manufacturing \$'000	Retailing \$'000	Rental & Development \$'000	Total \$'000
Revenue				
Total revenue from external customers	<u>625,533</u>	<u>491,321</u>	<u>26,050</u>	<u>1,142,904</u>
Depreciation	<u>8,361</u>	<u>3,438</u>	<u>2,185</u>	<u>13,984</u>
Amortisation	<u>66</u>	<u>471</u>	<u>-</u>	<u>537</u>
Segment profit/(loss)	<u>74,800</u>	<u>(13,916)</u>	<u>1,687</u>	62,571
Share of results of associated company				(11,202)
Group profit before tax				<u>51,369</u>
(Reductions)/additions (in)/to non-current assets	<u>140,274</u>	<u>(1,651)</u>	<u>(658)</u>	<u>137,965</u>
Reportable segments assets	<u>681,782</u>	<u>68,316</u>	<u>256,161</u>	1,006,259
Investments in associate				24,770
Deferred tax assets				<u>7,121</u>
Total Group assets				<u>1,038,150</u>
Reportable segment liabilities	<u>347,226</u>	<u>45,303</u>	<u>11,506</u>	<u>404,035</u>

6. REVENUE:

The Group

	2015 \$'000	2014 \$'000
Revenue arises from -		
Export sales - manufacturing group	369,850	281,172
Domestic sales - manufacturing group	362,465	344,361
Retail sales	519,175	491,321
Sale of residential properties	79,252	21,750
Rental	<u>2,715</u>	<u>4,300</u>
	<u>1,333,457</u>	<u>1,142,904</u>

The Company

	2015 \$'000	2014 \$'000
Revenue arises from -		
Export sales	369,850	281,172
Domestic sales	<u>362,617</u>	<u>344,361</u>
	<u>732,467</u>	<u>625,533</u>

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7. OTHER OPERATING INCOME:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Interest income	10,624	5,523	22,333	5,523
Rental income	3,613	4,247	3,024	2,887
Dividend income	4,829	4,072	4,829	4,072
Gain on sale of property, plant and equipment	715	672	715	672
Loss on sale of investments	(2,764)	(28)	(2,764)	(28)
Net foreign exchange gain	6,865	8,266	6,251	8,219
Miscellaneous income	<u>7,387</u>	<u>1,917</u>	<u>6,065</u>	<u>10,313</u>
	<u>31,269</u>	<u>24,669</u>	<u>40,453</u>	<u>31,658</u>

8. EXPENSES BY NATURE:

Total cost of sales, selling, administration and other operating expenses:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Advertising and promotion	33,659	35,934	30,361	33,391
Auditors' remuneration	3,279	2,500	2,040	1,400
Directors' emoluments:				
Remuneration	7,488	8,120	7,488	8,120
Fees	1,630	1,930	1,630	1,930
Cost of inventories recognised as an expense	974,115	843,548	466,307	396,138
Amortisation	630	537	244	66
Depreciation	16,440	13,984	10,608	8,361
Insurance	9,213	7,132	5,501	5,179
Repairs and maintenance	21,407	17,986	15,814	12,907
Staff costs (note 10)	93,136	79,465	59,251	48,532
Utilities	20,643	24,703	7,178	7,429
Rental and security	12,860	10,930	4,844	2,711
Other expenses	<u>41,869</u>	<u>33,058</u>	<u>32,113</u>	<u>34,647</u>
	<u>1,236,369</u>	<u>1,079,827</u>	<u>643,379</u>	<u>560,811</u>

9. FINANCE COSTS:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Loan interest	28,988	15,932	25,201	14,698
Bank charges and overdraft interest	<u>8,766</u>	<u>9,243</u>	<u>6,585</u>	<u>6,882</u>
	<u>37,754</u>	<u>25,175</u>	<u>31,786</u>	<u>21,580</u>

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10. STAFF COSTS:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Wages and salaries	72,461	68,198	44,746	38,706
Pension	955	897	955	897
Other employment benefits	19,720	10,370	13,550	8,929
	<u>93,136</u>	<u>79,465</u>	<u>59,251</u>	<u>48,532</u>

11. TAXATION EXPENSE:

Taxation is computed on the profit for the year, adjusted for taxation purposes and comprises income tax at 25%.

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Current taxation @ 25%	2,789	570	2,422	-
Transfer tax	-	1,633	-	-
Deferred income tax (note 18)	3,331	(2,443)	1,681	-
Minimum business tax irrecoverable	<u>60</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>6,180</u>	<u>(240)</u>	<u>4,103</u>	<u>-</u>

The company was listed on the Junior Market of the Jamaica Stock Exchange in July 2010 and under the Income Tax Act (Jamaica Stock Exchange Junior Market) (Remission) Notice, 2010 100% of income taxes will be remitted by the Minister of Finance during the first five years of listing on Junior Market (Phase one) of the Jamaica Stock Exchange and 50% of income taxes will be remitted by the Minister of Finance during the second five years of listing on the Junior Market (Phase two) of the Jamaica Stock Exchange. Also the company is in its sixth year since being listed on the Jamaican Stock Exchange Junior Market and is now subject to 50% tax remission as of 4 July 2015.

The tax on the profit before taxation differs from the theoretical tax charge that would arise using the applicable tax rate of 25% for the companies within the Group and 12.5% (2014 - 33 1/3%) for the company.

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Profit before taxation	<u>77,866</u>	<u>51,369</u>	<u>97,755</u>	<u>74,800</u>
Tax calculated at applicable rate	19,467	12,842	12,219	24,933
Adjusted for the effects of:				
Expenses not deducted for tax purposes	5,597	4,440	3,070	3,821
Net effects of other charges and allowances	<u>(2,900)</u>	<u>3,128</u>	<u>4,798</u>	<u>(8,104)</u>
	22,164	20,410	20,087	20,650
Adjusted for the effects of tax remission:				
Current tax	<u>(15,984)</u>	<u>(20,650)</u>	<u>(15,984)</u>	<u>(20,650)</u>
Taxation charge in income statement	<u>6,180</u>	<u>(240)</u>	<u>4,103</u>	<u>-</u>

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12. EARNINGS PER STOCK UNIT ATTRIBUTABLE TO STOCKHOLDERS OF THE GROUP:

Earning per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units in issue.

	<u>2015</u>	<u>2014</u>
Net profit attributable to stockholders (\$'000)	71,686	51,609
Weighted average number of ordinary stock units ('000)	168,708	168,708
Basic earnings per stock unit (\$)	<u>0.42</u>	<u>0.31</u>

The company has no dilutive potential ordinary shares.

13. PROPERTY, PLANT AND EQUIPMENT:

The Group

	<u>Land & Building \$'000</u>	<u>Plant, Equipment & Fixtures \$'000</u>	<u>Motor Vehicles \$'000</u>	<u>Leasehold Improvements \$'000</u>	<u>Total \$'000</u>
At cost:					
1 October 2013	76,791	71,979	12,935	9,105	170,810
Additions	171,876	12,224	-	508	184,608
Disposal	-	(1,272)	(587)	-	(1,859)
Transfer	-	(2,356)	-	-	(2,356)
At 30 September 2014	248,667	80,575	12,348	9,613	351,203
Additions	2,003	8,391	-	785	11,179
Disposal	-	(205)	(1,575)	-	(1,780)
Transfer	-	(130)	-	-	(130)
At 30 September 2015	<u>250,670</u>	<u>88,631</u>	<u>10,773</u>	<u>10,398</u>	<u>360,472</u>
Depreciation:					
1 October 2013	2,243	32,901	4,677	6,880	46,701
Charge for the year	2,806	6,945	2,188	1,353	13,292
Eliminated on disposal	-	(844)	(587)	-	(1,431)
Adjustments	-	(38)	730	-	692
Transfers	-	(1,299)	-	-	(1,299)
At 30 September 2014	5,049	37,665	7,008	8,233	57,955
Charge for the year	5,484	7,740	1,934	1,283	16,441
Eliminated on disposal	-	(205)	(840)	-	(1,045)
Transfers	-	(130)	-	-	(130)
At 30 September 2015	<u>10,533</u>	<u>45,070</u>	<u>8,102</u>	<u>9,516</u>	<u>73,221</u>
Net Book Value:					
30 September 2015	<u>240,137</u>	<u>43,561</u>	<u>2,671</u>	<u>882</u>	<u>287,251</u>
30 September 2014	<u>243,618</u>	<u>42,910</u>	<u>5,340</u>	<u>1,380</u>	<u>293,248</u>

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13. PROPERTY, PLANT AND EQUIPMENT (CONT'D):

The Company

	<u>Land & Building \$'000</u>	<u>Plant, Equipment Furniture, & Fixtures \$'000</u>	<u>Motor Vehicles \$'000</u>	<u>Leasehold Improvements \$'000</u>	<u>Total \$'000</u>
At Cost:					
1 October 2013	-	49,408	12,935	2,064	64,407
Additions	171,876	10,473	-	-	182,349
Disposals	-	(1,272)	(587)	-	(1,859)
30 September 2014	171,876	58,609	12,348	2,064	244,897
Additions	2,003	5,856	-	-	7,859
Disposals	-	-	(1,575)	-	(1,575)
30 September 2015	<u>173,879</u>	<u>64,465</u>	<u>10,773</u>	<u>2,064</u>	<u>251,181</u>
Depreciation:					
1 October 2013	-	26,874	4,677	1,997	33,548
Charge for the year	887	4,527	2,188	67	7,669
Disposal	-	(844)	(587)	-	(1,431)
Adjustments	-	(38)	730	-	692
30 September 2014	887	30,519	7,008	2,064	40,478
Charge for the year	3,565	5,109	1,934	-	10,608
Disposal	-	-	(840)	-	(840)
30 September 2015	<u>4,452</u>	<u>35,628</u>	<u>8,102</u>	<u>2,064</u>	<u>50,246</u>
Net Book Value:					
30 September 2015	<u>169,427</u>	<u>28,837</u>	<u>2,671</u>	<u>-</u>	<u>200,935</u>
30 September 2014	<u>170,989</u>	<u>28,090</u>	<u>5,340</u>	<u>-</u>	<u>204,419</u>

14. INVESTMENT PROPERTIES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015 \$'000</u>	<u>2014 \$'000</u>	<u>2015 \$'000</u>	<u>2014 \$'000</u>
At beginning of year	55,754	54,227	31,000	31,000
Acquisition	<u>2,391</u>	<u>1,527</u>	<u>353</u>	<u>-</u>
At 30 September	<u>58,145</u>	<u>55,754</u>	<u>31,353</u>	<u>31,000</u>

The investment property as at September 2014 was valued at current market value by K.B. Real Estate Agents, Appraisers, Auctioneers and Consultants. In reviewing the value of the property, management believes that the value has not changed significantly.

During the year \$2,715,000 (2014 - \$4,247,000) was recognized in the consolidated statement of comprehensive income in relation to rental of investment properties. Direct operating expenses including repairs and maintenance amounted to \$842,387 (2014 - \$1,135,082).

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15. INTANGIBLE ASSETS:

	<u>The Group</u> <u>2015</u> <u>\$'000</u>	<u>The Company</u> <u>2015</u> <u>\$'000</u>
Cost:		
At 1 October 2014	3,227	870
Additions	834	460
Transfer	<u>130</u>	<u>-</u>
At 30 September 2015	<u>4,191</u>	<u>1,330</u>
Amortisation:		
At 1 October 2014	1,837	66
Amortisation for the year	630	244
Transfer	<u>130</u>	<u>-</u>
At 30 September 2015	<u>2,597</u>	<u>310</u>
Carrying amounts:		
30 September 2015	<u>1,594</u>	<u>1,020</u>
30 September 2014	<u>1,390</u>	<u>804</u>

16. INVESTMENT IN ASSOCIATE:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Investment at beginning of year	24,770	14,700	67,054	45,782
Share of results after tax	(12,737)	(11,202)	-	-
Additions	<u>13,062</u>	<u>21,272</u>	<u>13,061</u>	<u>21,272</u>
At end of year	<u>25,095</u>	<u>24,770</u>	<u>80,115</u>	<u>67,054</u>

The assets, liabilities, revenue and net loss of the associate are as follows:

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Assets	98,514	105,243
Liabilities	(209,824)	(191,079)
Revenue	354,643	387,044
Net loss	(25,473)	(22,404)
Net loss - Group share	<u>(12,737)</u>	<u>(11,202)</u>

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17. INVESTMENTS:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Available-for-sale at market value -				
Government of Jamaica bonds	-	21,884	-	21,884
Quoted equities	92,341	76,293	92,341	76,293
Unquoted equities at cost	25,230	25,230	999	999
Short term investment	-	(21,884)	-	(21,884)
	<u>117,571</u>	<u>101,523</u>	<u>93,340</u>	<u>77,292</u>

Short term investment represents Government of Jamaica bonds due in 2019 which were sold during the year.

The weighted average effective interest rate at the year end was 12.75%.

18. DEFERRED INCOME TAXES:

Deferred income taxes are calculated in full on temporary differences under the liability method using a principal tax rate of 25%.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities. The amounts determined after appropriate offsetting are as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Deferred tax assets	<u>3,790</u>	<u>7,121</u>	<u>(1,681)</u>	<u>-</u>

The movement in deferred taxation is as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Balance at start of year	7,121	4,678	-	-
(Charge)/credit for the year (note 11)	<u>(3,331)</u>	<u>2,443</u>	<u>(1,681)</u>	<u>-</u>
Balance at end of year	<u>3,790</u>	<u>7,121</u>	<u>(1,681)</u>	<u>-</u>

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18. DEFERRED INCOME TAXES (CONT'D):

Deferred taxation is due to the following temporary differences:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Tax losses	4,070	3,016	-	-
Decelerated capital allowances	(280)	4,105	(1,681)	-
	<u>3,790</u>	<u>7,121</u>	<u>(1,681)</u>	<u>-</u>

Deferred taxation charged to profit or loss comprises the following temporary differences:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Tax losses	1,053	3,016	-	-
Accelerated capital allowances	(4,384)	(573)	(1,681)	-
	<u>(3,331)</u>	<u>2,443</u>	<u>(1,681)</u>	<u>-</u>

Deferred income tax assets are recognised for tax losses carried forward to the extent that realisation of the related tax benefit through the future taxable periods is probable. Subject to agreement with the Tax Administration Jamaica, losses of approximately \$16,278,758 (2014 - \$12,062,948) for the company is available for set-off against future profits and may be carried forward indefinitely.

19. INVENTORIES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Manufacturing:				
Machine spares	5,867	7,175	5,867	7,175
Finished goods	49,363	48,363	49,363	48,363
Raw materials	<u>62,538</u>	<u>73,017</u>	<u>62,538</u>	<u>73,017</u>
Retail	117,768	128,555	117,768	128,555
	37,050	39,064	-	-
Development:				
Housing under construction	2,552	121,287	-	-
Housing units completed	<u>231,910</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>389,280</u>	<u>288,906</u>	<u>117,768</u>	<u>128,555</u>

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20. RECEIVABLES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Trade receivables	233,729	147,880	172,008	145,819
Deposit	2,303	12,014	1,153	3,222
Receivable - director	-	1,984	-	1,691
Prepaid expenses	17,024	31,988	15,525	31,419
Short term loan receivable	16,009	14,345	15,278	13,709
Other receivables	<u>8,862</u>	<u>11,433</u>	<u>2,391</u>	<u>2,387</u>
	<u>277,927</u>	<u>219,644</u>	<u>206,355</u>	<u>198,247</u>

The aging of trade receivables is as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
0-30 days	120,397	104,115	120,282	103,889
31-60 days	17,874	9,678	17,874	9,676
61-90 days	15,443	10,389	15,356	10,213
Over 90 days	<u>80,015</u>	<u>23,698</u>	<u>18,496</u>	<u>22,041</u>
	<u>233,729</u>	<u>147,880</u>	<u>172,008</u>	<u>145,819</u>

21. CASH AND CASH EQUIVALENTS:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Cash in hand	4,588	2,940	590	1,167
Cash at bank	<u>18,312</u>	<u>11,717</u>	<u>14,498</u>	<u>9,675</u>
Bank overdrafts	22,900 <u>(49,180)</u>	14,657 <u>(49,999)</u>	15,088 <u>(40,220)</u>	10,842 <u>(36,835)</u>
	<u>(26,280)</u>	<u>(35,342)</u>	<u>(25,132)</u>	<u>(25,993)</u>

Interest rate exposure -

The weighted average effective interest rate at the year end was as follows:

	<u>2015</u>	<u>2014</u>
Cash at bank - US\$	0.20%	0.20%
- CAD\$	0.15%	0.20%
- Sterling £	0.15%	0.25%

The Group has bank overdraft facilities with The Bank of Nova Scotia Jamaica Limited and National Commercial Bank Jamaica Limited. They are secured by unlimited guarantee by a director of the companies.

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22. SHARE CAPITAL:

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Authorised - 250,000,000 ordinary shares of no par value		
Stated capital - Issued and fully paid ordinary shares of no par value 168,708,365	<u>141,420</u>	<u>141,420</u>

At the Annual General Meeting held on 2 March 2011, the stockholders passed a resolution for 16,000,000 of the authorised but unissued shares to be set aside as part of a stock option plan for directors and a stock purchase plan for employees in two tranches of 8 million shares between 30 June 2011, and 30 June 2021 subject to certain conditions. The directors' options are exercisable in amounts of 200,000 shares per annum in whole or in part within five years of June 2011 in whole or in part. During the financial year ended 2012, the company issued 880,000 shares to its directors and employees. The price to be paid for the first tranche when exercised is \$7 per share payable in full at the time the option is exercised. The first tranche option expires June 2016.

The second tranche will come into effect immediately after the first option period ends. The pricing for the second tranche will be determined at the annual general meeting preceding the start date. Staff members will be allowed to purchase shares set aside for them at a 10 percent discount to the last stock market selling price and the date the offer is taken up. They will be given a specific time in each year in which to take up the offer, and interest free loans for a three year term to acquire the shares.

23. CAPITAL RESERVES:

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
This represents realized surplus arising on -		
Disposal of property, plant and equipment	6,759	6,759
Waiver of directors' loans	229	229
Disposal of investments	<u>71</u>	<u>71</u>
	<u>7,059</u>	<u>7,059</u>

24. FAIR VALUE RESERVES:

This represents unrealised surplus/(deficit) on revaluation of investments.

25. LONG TERM LIABILITIES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
The Bank of Nova Scotia Jamaica Limited:				
Mortgage	97,000	109,000	97,000	109,000
Orchid Estate loan	91,338	-	-	-
Solar loan	13,809	-	13,809	-
Bond payable	<u>103,178</u>	<u>103,178</u>	<u>103,178</u>	<u>103,178</u>
	305,325	212,178	213,987	212,178
Less current portion	<u>(12,821)</u>	<u>(11,999)</u>	<u>(12,821)</u>	<u>(11,999)</u>
	<u>292,504</u>	<u>200,179</u>	<u>201,166</u>	<u>200,179</u>

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25. LONG TERM LIABILITIES (CONT'D):

The Bank of Nova Scotia mortgage is repayable over five years on the amortised basis ending October 2018 at an interest rate of 8.95%. It is secured by 1st legal mortgage over property located at 2 Bell Road, Kingston; along with unlimited guarantee provided by related companies and directors.

The Bank of Nova Scotia Jamaica Limited Orchid Estate loan shall not exceed eighteen (18) months at a fixed interest rate of 9.75% per annum. The loan principal is to be repaid from sales proceeds of the housing units being constructed. The loan is secured by the following:

- (i) First Legal Mortgage to be stamped \$109,483,000 over Certificates of Title covering development property located at Poor Man's Corner, Yallahs, St. Thomas, registered at Volume 1092 Folio 615. The mortgage may be held pari passu with any charge registered in favour of the Real Estate Board.
- (ii) Assignment of Contractor/Builder's Risk and Public Liability insurance with minimum sum insured of not less than the replacement value of the units being build.
- (iii) The unlimited personal guarantee of John Mahfood.
- (iv) General assignment of all agreements for sale of units to end purchases.
- (v) Subordination of intercompany loans from Jamaican Teas Limited or related/affiliated companies with no repayment of principal or interest until the bank loan is repaid in full.

The Bank of Nova Scotia Solar loan is repayable over five years on the amortised basis ending sixty months after initial disbursement at an interest rate of 9.95%. It is secured by the legal mortgage over the Bell Road property and also the property owned by H Mahfood & Sons Limited, located at 9 Chancery Street, Kingston 19. The loan is also secured by unlimited guarantee provided by related companies and directors.

The corporate bond is a fixed and floating rate note issued in November 2014 and is repayable on 6 November 2017; Jamaican Teas Limited has the right of early redemption after the expiration of two years. It attracts a fixed interest rate of 8.50% per annum for the first two years and thereafter 2.50% per annum above the weighted average yield rate per annum on 90 days Government of Jamaica Treasury Bills. The bond is secured by a debenture creating a first fixed and floating charge over the assets of Jamaican Teas Limited. The company believes that they are compliant with the covenants.

26. PAYABLES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Trade payables	45,404	84,651	13,898	48,613
Other payables	18,949	16,115	15,074	10,731
	<u>64,353</u>	<u>100,766</u>	<u>28,972</u>	<u>59,344</u>

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27. SHORT TERM BORROWINGS:

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
(i) Mayberry Investments Limited	47,131	31,458	47,131	31,458
(ii) Other loans	2,825	9,634	2,724	7,413
Current portion of long term loans (note 25)	<u>12,821</u>	<u>11,999</u>	<u>12,821</u>	<u>11,999</u>
	<u>62,777</u>	<u>53,091</u>	<u>62,676</u>	<u>50,870</u>

- (i) The Mayberry Investments Limited loan is at an interest rate of 15%. This loan is secured by quoted equities held by the institution with a market value of \$90.6 million.
- (ii) Other loans are unsecured and have no fixed repayment terms. Interest is charged at the rates of 10% and 39.75%.

28. RELATED PARTY TRANSACTIONS AND BALANCES:

The following transactions were carried out with related parties.

(a) Key management compensation -

	<u>The Group</u>		<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Salaries and other short-term employees benefits	<u>21,618</u>	<u>24,292</u>	<u>21,289</u>	<u>20,503</u>

(b) Year-end balances with related parties -

	<u>The Company</u>	
	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Due from subsidiaries -		
H Mahfood & Sons Limited	341,391	250,375
JRG Shoppers Delite Enterprise Limited	<u>34,192</u>	<u>37,668</u>
	<u>375,583</u>	<u>288,043</u>
Due to subsidiary -		
JRG Shoppers Delite Enterprise Limited	<u>9,415</u>	<u>15,678</u>

(c) Year-end balances with directors -

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Amounts included in -		
Receivables (note 20)	-	1,984
Other loans (note 27)	<u>1,519</u>	<u>881</u>

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28. RELATED PARTY TRANSACTIONS AND BALANCES (CONT'D):

(d) Transactions and balances with companies controlled by directors -

Transactions -

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Sale of goods	357,445	283,484
Services rendered	<u>6,000</u>	<u>10,352</u>

Balances -

	<u>2015</u> <u>\$'000</u>	<u>2014</u> <u>\$'000</u>
Amounts included in receivables (note 20)	13,792	12,577
Amounts included in payables (note 26)	<u>(167)</u>	<u>(1,286)</u>

(e) Transactions between the company and its related parties -

During the year, the company earned management fees of \$6,000,000 from JRG Shoppers Delite Enterprise Limited and interest of \$11,709,265 from H Mahfood & Sons Limited.

29. COMMITMENTS:

The total future value of minimum lease payments due is \$3,276,774 (2014 - \$1,323,828).

For the residential property development at Orchid Estate in Yallahs, St. Thomas, the estimated additional costs to complete the next batch of residential units to which the Group is contractually committed is \$42 million (2014 - \$67 million).

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ISION

To become a leading producer of consumer goods within the Latin America and Caribbean region, through innovation, growth in exports and people centred values.

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