

**JAMAICAN TEAS LIMITED**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**30 SEPTEMBER 2015**

**JAMAICAN TEAS LIMITED**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**30 SEPTEMBER 2015**

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Chartered Accountants  
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Kingston 5, Jamaica

## INDEPENDENT AUDITORS' REPORT

To the Members of  
Jamaican Teas Limited

### **Report on the Consolidated and Company Stand Alone Financial Statements**

We have audited the accompanying consolidated financial statements of Jamaican Teas Limited and its subsidiaries set out on pages 3 to 53, which comprise the consolidated statement of financial position as at 30 September 2015, consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended and the accompanying financial statements of Jamaican Teas Limited standing alone which comprise the statement of financial position as at 30 September 2015 and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

#### *Management's Responsibility for the Consolidated and Company Stand Alone Financial Statements*

Management is responsible for the preparation of the consolidated and company stand alone financial statements that give a true and fair view in accordance with International Financial Reporting Standards and with the requirements of the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of consolidated and company stand alone financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated and stand alone financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated and company stand alone financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated and company stand alone financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the entity's preparation of consolidated and company stand alone financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated and company stand alone financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



**INDEPENDENT AUDITORS' REPORT (CONT'D)**

To the Members of  
Jamaican Teas Limited

*Opinion*

In our opinion, the consolidated financial statements of Jamaican Teas Limited and its subsidiaries, and the financial statements of Jamaican Teas Limited standing alone give a true and fair view of the financial position of Jamaican Teas Limited and its subsidiaries and Jamaican Teas Limited standing alone as at 30 September 2015, and of their financial performance and cash flows for the year then ended, so far as it concerns the members of Jamaican Teas Limited in accordance with International Financial Reporting Standards and the requirements of the Jamaican Companies Act.

**Report on additional requirements of the Jamaican Companies Act**

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept and the accompanying consolidated and stand alone financial statements are in agreement therewith, and give the information required by the Jamaican Companies Act, in the manner so required.

A handwritten signature in black ink, appearing to be 'BDO'.

Chartered Accountants

29 December 2015

## JAMAICAN TEAS LIMITED

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE  
INCOME

YEAR ENDED 30 SEPTEMBER 2015

|   | <u>Note</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|---|-------------|------------------------------|------------------------------|
| REVENUE   | 6           | 1,333,457                    | 1,142,904                    |
| Cost of sales   |             | (1,077,048)                  | ( 938,758)                   |
| <b>GROSS PROFIT</b>   |             | 256,409                      | 204,146                      |
| Other operating income  | 7           | <u>31,269</u>                | <u>24,669</u>                |
|   |             | <u>287,678</u>               | <u>228,815</u>               |
| <b>ADMINISTRATIVE AND OTHER EXPENSES</b>  |             |                              |                              |
| Selling and marketing   |             | ( 33,659)                    | ( 35,934)                    |
| Administrative expenses   |             | ( 125,662)                   | ( 105,135)                   |
|   |             | ( 159,321)                   | ( 141,069)                   |
| <b>OPERATING PROFIT</b>   |             | 128,357                      | 87,746                       |
| Finance costs   | 9           | ( 37,754)                    | ( 25,175)                    |
| Share of results of associated company  | 16          | ( 12,737)                    | ( 11,202)                    |
| <b>PROFIT BEFORE TAXATION</b>   |             | 77,866                       | 51,369                       |
| Taxation expense  | 11          | ( 6,180)                     | <u>240</u>                   |
| <b>NET PROFIT</b>   |             | 71,686                       | 51,609                       |
| <b>OTHER COMPREHENSIVE INCOME:</b>  |             |                              |                              |
| Items that may be reclassified to profit or loss -  |             |                              |                              |
| Unrealised gain/(loss) on available-for-sale investment                                   |             | <u>15,968</u>                | ( 4,856)                     |
| <b>TOTAL COMPREHENSIVE INCOME</b>   |             | <u>87,654</u>                | <u>46,753</u>                |
| <b>Net profit attributable to:</b>  |             |                              |                              |
| Owners of Jamaican Teas Limited   |             | 71,686                       | 52,742                       |
| Non-controlling interest  |             | <u>-</u>                     | ( 1,133)                     |
|   |             | <u>71,686</u>                | <u>51,609</u>                |
| <b>Total comprehensive income attributable to:</b>  |             |                              |                              |
| Owners of Jamaican Teas Limited   |             | 87,654                       | 47,886                       |
| Non-controlling interest  |             | <u>-</u>                     | ( 1,133)                     |
|   |             | <u>87,654</u>                | <u>46,753</u>                |
| Earnings per stock unit for profit attributable to owners of the company during the year: |             |                              |                              |
| Basic   | 12          | <u>\$ 0.42</u>               | <u>\$ 0.31</u>               |



## JAMAICAN TEAS LIMITED

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

30 SEPTEMBER 2015

|                                 | <u>Note</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|---------------------------------|-------------|------------------------------|------------------------------|
| <b>ASSETS</b>                   |             |                              |                              |
| <b>NON-CURRENT ASSETS:</b>      |             |                              |                              |
| Property, plant and equipment   | 13          | 287,251                      | 293,248                      |
| Investment properties           | 14          | 58,145                       | 55,754                       |
| Intangible assets               | 15          | 1,594                        | 1,390                        |
| Investment in associate         | 16          | 25,095                       | 24,770                       |
| Investments                     | 17          | 117,571                      | 101,523                      |
| Deferred tax assets             | 18          | 3,790                        | 7,121                        |
|                                 |             | <u>493,446</u>               | <u>483,806</u>               |
| <b>CURRENT ASSETS:</b>          |             |                              |                              |
| Inventories                     | 19          | 389,280                      | 288,906                      |
| Receivables                     | 20          | 277,927                      | 219,644                      |
| Taxation recoverable            |             | 8,679                        | 9,253                        |
| Short term investment           | 17          | -                            | 21,884                       |
| Cash and cash equivalents       | 21          | 22,900                       | 14,657                       |
|                                 |             | <u>698,786</u>               | <u>554,344</u>               |
|                                 |             | <u>1,192,232</u>             | <u>1,038,150</u>             |
| <b>EQUITY AND LIABILITIES</b>   |             |                              |                              |
| <b>STOCKHOLDERS' EQUITY:</b>    |             |                              |                              |
| Share capital                   | 22          | 141,420                      | 141,420                      |
| Capital reserves                | 23          | 7,059                        | 7,059                        |
| Fair value reserves             | 24          | 10,227                       | ( 11,913)                    |
| Retained earnings               |             | <u>564,632</u>               | <u>498,257</u>               |
|                                 |             | 723,338                      | 634,823                      |
| Non-controlling interest        |             | -                            | ( 708)                       |
|                                 |             | <u>723,338</u>               | <u>634,115</u>               |
| <b>NON-CURRENT LIABILITIES:</b> |             |                              |                              |
| Long term liabilities           | 25          | <u>292,504</u>               | <u>200,179</u>               |
| <b>CURRENT LIABILITIES:</b>     |             |                              |                              |
| Payables                        | 26          | 64,353                       | 100,766                      |
| Taxation payable                |             | 80                           | -                            |
| Short term borrowings           | 27          | 62,777                       | 53,091                       |
| Bank overdraft                  | 21          | 49,180                       | 49,999                       |
|                                 |             | <u>176,390</u>               | <u>203,856</u>               |
|                                 |             | <u>1,192,232</u>             | <u>1,038,150</u>             |

Approved for issue by the Board of Directors on 29 December 2015 and signed on its behalf by:

  
John Mahfood - Chief Executive Officer

  
John Jackson - Director

## JAMAICAN TEAS LIMITED

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

YEAR ENDED 30 SEPTEMBER 2015

|   | Attributable to owners of the company |                    |                          | Non-                    | Total        |                |
|---|---------------------------------------|--------------------|--------------------------|-------------------------|--------------|----------------|
|   | Share<br>Capital                      | Capital<br>Reserve | Fair<br>Value<br>Reserve | Controlling<br>Interest | Equity       |                |
|   | \$'000                                | \$'000             | \$'000                   | \$'000                  | \$'000       |                |
| BALANCE AT 30 SEPTEMBER 2013                        | <u>141,420</u>                        | <u>7,059</u>       | <u>(7,057)</u>           | <u>445,515</u>          | <u>425</u>   | <u>587,362</u> |
| TOTAL COMPREHENSIVE INCOME                          |                                       |                    |                          |                         |              |                |
| Net profit  | -                                     | -                  | -                        | 52,742                  | (1,133)      | 51,609         |
| Other comprehensive income                          | -                                     | -                  | (4,856)                  | -                       | -            | (4,856)        |
| BALANCE AT 30 SEPTEMBER 2014                        | <u>141,420</u>                        | <u>7,059</u>       | <u>(11,913)</u>          | <u>498,257</u>          | <u>(708)</u> | <u>634,115</u> |
| TOTAL COMPREHENSIVE INCOME                          |                                       |                    |                          |                         |              |                |
| Net profit  | -                                     | -                  | -                        | 71,686                  | -            | 71,686         |
| Other comprehensive income                          | -                                     | -                  | 15,968                   | -                       | -            | 15,968         |
| Fair value gain realized                            | -                                     | -                  | <u>6,172</u>             | -                       | -            | <u>6,172</u>   |
|   | -                                     | -                  | 22,140                   | 71,686                  | -            | 93,826         |
| TRANSACTIONS WITH OWNERS                            |                                       |                    |                          |                         |              |                |
| Acquisition of additional shares<br>in a subsidiary | -                                     | -                  | -                        | (5,311)                 | 708          | (4,603)        |
|   | -                                     | -                  | <u>22,140</u>            | <u>66,375</u>           | <u>708</u>   | <u>89,223</u>  |
| BALANCE AT 30 SEPTEMBER 2015                        | <u>141,420</u>                        | <u>7,059</u>       | <u>10,227</u>            | <u>564,632</u>          | <u>-</u>     | <u>723,338</u> |

## JAMAICAN TEAS LIMITED

## CONSOLIDATED STATEMENT OF CASH FLOWS

YEAR ENDED 30 SEPTEMBER 2015

|   | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|---|------------------------------|------------------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>              |                              |                              |
| Net profit  | 71,686                       | 51,609                       |
| Items not affecting cash resources:                       |                              |                              |
| Loss on disposal of investments                           | 2,764                        | 28                           |
| Gain on disposal of property, plant and equipment         | ( 715)                       | ( 672)                       |
| Interest income   | (10,624)                     | ( 5,523)                     |
| Exchange gain on foreign balances                         | ( 6,853)                     | ( 178)                       |
| Share of loss from associated company                     | 12,737                       | 11,202                       |
| Depreciation  | 16,441                       | 13,984                       |
| Amortisation  | 630                          | 537                          |
| Interest expense  | 35,574                       | 15,931                       |
| Taxation  | <u>6,180</u>                 | <u>( 240)</u>                |
|   | 127,820                      | 86,678                       |
| Changes in operating assets and liabilities:              |                              |                              |
| Inventories   | (100,374)                    | (112,210)                    |
| Receivables   | ( 58,283)                    | 59,847                       |
| Payables  | <u>( 36,413)</u>             | <u>33,682</u>                |
|   | ( 67,250)                    | 67,997                       |
| Tax paid  | <u>( 2,195)</u>              | <u>( 5,107)</u>              |
| Cash (used in)/provided by operating activities           | <u>( 69,445)</u>             | <u>62,890</u>                |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>              |                              |                              |
| Proceeds from disposal of property, plant and equipment   | 1,450                        | 1,100                        |
| Acquisition of investment property                        | ( 2,391)                     | ( 1,527)                     |
| Acquisition of property, plant and equipment              | ( 11,179)                    | (184,608)                    |
| Investment in subsidiaries                                | ( 4,603)                     | -                            |
| Purchase of intangible assets                             | ( 834)                       | ( 870)                       |
| Net increase in investment in associate                   | ( 13,062)                    | ( 21,272)                    |
| Net decrease in investments                               | 25,212                       | 21,051                       |
| Interest received   | <u>10,624</u>                | <u>6,892</u>                 |
| Cash provided by/(used in) investing activities           | <u>5,217</u>                 | <u>(179,234)</u>             |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>              |                              |                              |
| Loan proceeds   | 105,928                      | 193,740                      |
| Loan repayments   | ( 3,917)                     | (143,997)                    |
| Interest paid   | <u>(35,574)</u>              | <u>(15,931)</u>              |
| Cash provided by financing activities                     | <u>66,437</u>                | <u>33,812</u>                |
| <b>INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>   | 2,209                        | ( 82,532)                    |
| Cash and cash equivalents at beginning of year            | ( 35,342)                    | 47,069                       |
| Exchange gain on foreign cash balances                    | <u>6,853</u>                 | <u>121</u>                   |
| <b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 21)</b> | <u>( 26,280)</u>             | <u>( 35,342)</u>             |



## JAMAICAN TEAS LIMITED

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

YEAR ENDED 30 SEPTEMBER 2015

|  | <u>Note</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|--|-------------|------------------------------|------------------------------|
| REVENUE  | 6           | 732,467                      | 625,533                      |
| Cost of sales  |             | <u>(527,658)</u>             | <u>(456,974)</u>             |
| GROSS PROFIT   |             | 204,809                      | 168,559                      |
| Other operating income                                     | 7           | <u>40,453</u>                | <u>31,658</u>                |
|  |             | 245,262                      | 200,217                      |
| Administrative and other expenses                          |             | <u>(115,721)</u>             | <u>(103,837)</u>             |
| OPERATING PROFIT   |             | 129,541                      | 96,380                       |
| Finance costs  | 9           | <u>(31,786)</u>              | <u>(21,580)</u>              |
| PROFIT BEFORE TAXATION                                     |             | 97,755                       | 74,800                       |
| Taxation expense   | 11          | <u>(4,103)</u>               | <u>-</u>                     |
| NET PROFIT   |             | 93,652                       | 74,800                       |
| OTHER COMPREHENSIVE INCOME:                                |             |                              |                              |
| Items that may be reclassified to profit or loss -         |             |                              |                              |
| Unrealised gain/(loss) on available- for- sale investments |             | <u>15,968</u>                | <u>(4,856)</u>               |
| TOTAL COMPREHENSIVE INCOME                                 |             | <u>109,620</u>               | <u>69,944</u>                |

## JAMAICAN TEAS LIMITED

## STATEMENT OF FINANCIAL POSITION

30 SEPTEMBER 2015

|                                 | <u>Note</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|---------------------------------|-------------|------------------------------|------------------------------|
| <b>ASSETS</b>                   |             |                              |                              |
| <b>NON-CURRENT ASSETS:</b>      |             |                              |                              |
| Property, plant and equipment   | 13          | 200,935                      | 204,419                      |
| Investment properties           | 14          | 31,353                       | 31,000                       |
| Intangible assets               | 15          | 1,020                        | 804                          |
| Investment in subsidiaries      |             | 18,410                       | 13,806                       |
| Investment in associate         | 16          | 80,115                       | 67,054                       |
| Investments                     | 17          | 93,340                       | 77,292                       |
| Due from subsidiaries           | 28          | <u>375,583</u>               | <u>288,043</u>               |
|                                 |             | <u>800,756</u>               | <u>682,418</u>               |
| <b>CURRENT ASSETS:</b>          |             |                              |                              |
| Inventories                     | 19          | 117,768                      | 128,555                      |
| Receivables                     | 20          | 206,355                      | 198,247                      |
| Taxation recoverable            |             | 7,731                        | 8,736                        |
| Short term investment           |             | -                            | 21,884                       |
| Cash and cash equivalents       | 21          | <u>15,088</u>                | <u>10,842</u>                |
|                                 |             | <u>346,942</u>               | <u>368,264</u>               |
|                                 |             | <u>1,147,698</u>             | <u>1,050,682</u>             |
| <b>EQUITY AND LIABILITIES</b>   |             |                              |                              |
| <b>STOCKHOLDERS' EQUITY:</b>    |             |                              |                              |
| Share capital                   | 22          | 141,420                      | 141,420                      |
| Fair value reserves             | 24          | 10,227                       | ( 11,913)                    |
| Retained earnings               |             | <u>651,921</u>               | <u>558,269</u>               |
|                                 |             | <u>803,568</u>               | <u>687,776</u>               |
| <b>NON-CURRENT LIABILITIES:</b> |             |                              |                              |
| Long term liabilities           | 25          | 201,166                      | 200,179                      |
| Deferred tax liabilities        | 18          | 1,681                        | -                            |
|                                 |             | <u>202,847</u>               | <u>200,179</u>               |
| <b>CURRENT LIABILITIES:</b>     |             |                              |                              |
| Due to subsidiary               | 28          | 9,415                        | 15,678                       |
| Payables                        | 26          | 28,972                       | 59,344                       |
| Short term borrowings           | 27          | 62,676                       | 50,870                       |
| Bank overdraft                  | 21          | <u>40,220</u>                | <u>36,835</u>                |
|                                 |             | <u>141,283</u>               | <u>162,727</u>               |
|                                 |             | <u>1,147,698</u>             | <u>1,050,682</u>             |

Approved for issue by the Board of Directors on 29 December 2015 and signed on its behalf by:


  
 \_\_\_\_\_  
 John Mahfood - Chief Executive Officer


  
 \_\_\_\_\_  
 John Jackson - Director

## JAMAICAN TEAS LIMITED

## STATEMENT OF CHANGES IN EQUITY

## YEAR ENDED 30 SEPTEMBER 2015

|                              | <u>Share<br/>Capital</u><br>\$'000 | <u>Fair Value<br/>Reserve</u><br>\$'000 | <u>Retained<br/>Earnings</u><br>\$'000 | <u>Total</u><br>\$'000 |
|------------------------------|------------------------------------|---|--|------------------------|
| BALANCE AT 30 SEPTEMBER 2013 | <u>141,420</u>                     | <u>(7,057)</u>                          | <u>483,469</u>                         | <u>617,832</u>         |
| TOTAL COMPREHENSIVE INCOME   |                                    |   |  |                        |
| Net profit                   | -                                  | -                                       | 74,800                                 | 74,800                 |
| Other comprehensive loss     | <u>-</u>                           | <u>(4,856)</u>                          | <u>-</u>                               | <u>(4,856)</u>         |
|                              | <u>-</u>                           | <u>(4,856)</u>                          | <u>74,800</u>                          | <u>69,944</u>          |
| BALANCE AT 30 SEPTEMBER 2014 | <u>141,420</u>                     | <u>(11,913)</u>                         | <u>558,269</u>                         | <u>687,776</u>         |
| TOTAL COMPREHENSIVE INCOME   |                                    |   |  |                        |
| Net profit                   | -                                  | -                                       | 93,652                                 | 93,652                 |
| Other comprehensive income   | -                                  | 15,968                                  | -                                      | 15,968                 |
| Fair value gain realised     | <u>-</u>                           | <u>6,172</u>                            | <u>-</u>                               | <u>6,172</u>           |
|                              | <u>-</u>                           | <u>22,140</u>                           | <u>93,652</u>                          | <u>115,792</u>         |
| BALANCE AT 30 SEPTEMBER 2015 | <u>141,420</u>                     | <u>10,227</u>                           | <u>651,921</u>                         | <u>803,568</u>         |

## JAMAICAN TEAS LIMITED

## STATEMENT OF CASH FLOWS

YEAR ENDED 30 SEPTEMBER 2015

|   | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|---|------------------------------|------------------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>              |                              |                              |
| Net profit  | 93,652                       | 74,800                       |
| Items not affecting cash resources:                       |                              |                              |
| Loss on disposal of investments                           | 2,764                        | 28                           |
| Gain on disposal of property, plant and equipment         | ( 715)                       | ( 672)                       |
| Exchange gain on foreign balances                         | ( 6,250)                     | ( 131)                       |
| Depreciation  | 10,608                       | 8,361                        |
| Amortisation  | 244                          | 66                           |
| Interest expense  | 31,786                       | 21,580                       |
| Interest income   | ( 22,333)                    | ( 5,523)                     |
| Taxation  | 4,103                        | -                            |
|   | <u>113,859</u>               | <u>98,509</u>                |
| Changes in operating assets and liabilities:              |                              |                              |
| Inventories   | 10,787                       | ( 15,459)                    |
| Receivables   | ( 8,108)                     | ( 41,731)                    |
| Related companies   | ( 93,803)                    | ( 56,718)                    |
| Payables  | <u>( 30,372)</u>             | <u>33,293</u>                |
|   | ( 7,637)                     | 17,894                       |
| Tax paid  | <u>( 1,417)</u>              | <u>( 2,125)</u>              |
| Cash (used in)/provided by operating activities           | <u>( 9,054)</u>              | <u>15,769</u>                |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>              |                              |                              |
| Investment in associate                                   | ( 13,061)                    | ( 21,272)                    |
| Proceeds from disposal of property, plant and equipment   | 1,450                        | 1,100                        |
| Acquisition of property, plant and equipment              | ( 7,859)                     | (182,349)                    |
| Investment in subsidiary                                  | ( 4,604)                     | -                            |
| Purchase of intangible assets                             | ( 460)                       | ( 870)                       |
| Net decrease in investments                               | 25,212                       | 29,536                       |
| Interest received   | 22,333                       | 6,892                        |
| Acquisition of investment property                        | <u>( 353)</u>                | <u>-</u>                     |
| Cash provided by/(used in) investing activities           | <u>22,658</u>                | <u>(166,963)</u>             |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>              |                              |                              |
| Loan proceeds   | 14,590                       | 193,740                      |
| Loan repayment  | ( 1,797)                     | (101,181)                    |
| Interest paid   | <u>(31,786)</u>              | <u>(21,580)</u>              |
| Cash (used in)/provided by financing activities           | <u>(18,993)</u>              | <u>70,979</u>                |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>          | <b>( 5,389)</b>              | <b>( 80,215)</b>             |
| Cash and cash equivalents at beginning of year            | ( 25,993)                    | 54,148                       |
| Exchange gain on foreign cash balances                    | <u>6,250</u>                 | <u>74</u>                    |
| <b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 21)</b> | <b><u>( 25,132)</u></b>      | <b><u>( 25,993)</u></b>      |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

Jamaican Teas Limited ("the company") is a company limited by shares incorporated and domiciled in Jamaica. The registered office of the company is 2 Bell Road, Kingston 11.

The company was listed on the Junior Market of the Jamaica Stock Exchange on 3 July 2010.

The company's subsidiaries and associated company referred to as 'the Group' are as follows:

|  | <u>Principal Activities</u> | <u>Percentage Ownership<br/>by the Group</u> |             |
|--|-----------------------------|--|-------------|
|  |                             | <u>2015</u>                                  | <u>2014</u> |
| Subsidiaries:                          |                             |  |             |
| JRG Shoppers Delite Enterprise Limited | Retail Distribution         | 100  | 90          |
| H Mahfood & Sons Limited               | Real Estate                 | 100  | 100         |
| Associate:                             |                             |  |             |
| Bay City Foods Limited                 | Retail Distribution         | 50   | 50          |

The shareholding in JRG Shoppers Delite Enterprise Limited increased from 90% to 100% after the company acquired the remaining shares in November 2014.

## 2. SIGNIFICANT ACCOUNTING POLICIES:

The principal accounting policies applied in the preparation of these financial statements are set out below. The policies have been consistently applied to all the years presented. Where necessary, prior year comparatives have been restated and reclassified to conform to current year presentation.

## (a) Basis of preparation -

The consolidated financial statements are presented in Jamaican dollar which is also the company's functional currency. Amounts are rounded to the nearest thousand, unless otherwise stated. These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs), and have been prepared under the historical cost convention as modified by the revaluation of investment properties and financial assets that are measured at fair value.

The preparation of financial statements in conformity with IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Although these estimates are based on management's best knowledge of current events and action, actual results could differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(a) Basis of preparation (cont'd) -

Amendments to published standards effective in the current year that are relevant to the Group's operations

IAS 32 (Amendments), 'Financial Instruments: Presentation' (effective for annual periods beginning on or after 1 January 2014) clarifies that an entity currently has a legally enforceable right to offset if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all the counterparts. In addition, it clarifies that gross settlement is equivalent to net settlement if, and only if, the gross settlement mechanism has features that eliminate or result in insignificant credit and liquidity risk and process receivables and payables in a single settlement process or cycle.

IAS 36 (Amendments), 'Impairment of Assets', (effective for annual periods beginning on or after 1 January 2014) was amended by the issue of Recoverable Amount Disclosures for Non-financial Assets, which is effective for accounting periods beginning on or after 1 January 2014. The amendments align the disclosures required for the recoverable amount of an asset or Cash Generating Unit (CGU) when this has been determined on the basis of fair value less costs of disposal with those required where the recoverable amount has been determined on the basis of value in use. Certain disclosures are now only required when an impairment loss has been recorded or reversed in respect of an asset or CGU. Other disclosure requirements have been clarified and expanded, for assets or CGUs where the recoverable amount has been determined on the basis of fair value less costs of disposal.

Amendments to IFRS 10, IFRS 12 AND IAS 27 - 'Investment entities', (effective for annual periods beginning 1 January 2014). These amendments introduced a definition of an investment entity as an entity that (i) obtains funds from investors for the purpose of providing them with investment management services, (ii) commits to its investors that its business purpose is to invest funds solely for capital appreciation or investment income and (iii) measures and evaluates its investments on a fair value basis. An investment entity is required to account for its subsidiaries at fair value through profit or loss, and to consolidate only those subsidiaries that provide services that are related to the entity's investment activities. IFRS 12 was amended to introduce new disclosures, including any significant judgements made in determining whether an entity is an investment entity and information about financial or other support to an unconsolidated subsidiary, whether intended or already provided to the subsidiary. There was no impact from adoption of these amendments during the year.

**JAMAICAN TEAS LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**30 SEPTEMBER 2015**

2. **SIGNIFICANT ACCOUNTING POLICIES (CONT'D):**

(a) **Basis of preparation (cont'd) -**

**Amendments to published standards effective in the current year that are relevant to the Group's operations (cont'd)**

IFRIC 21 'Levies', (effective for annual periods beginning on or after 1 January 2014). IFRIC 21 addresses the accounting for a liability to pay a levy recognised in accordance with IAS 37, 'Provisions', and the liability to pay a levy whose timing and amount is certain. It excludes income taxes within the scope of IAS 12, 'Income Taxes'. IFRIC 21 indicates that the obligating event that gives rise to a liability to pay a levy is the event identified by the legislation that triggers the obligation to pay the levy. It concludes that the fact that an entity is economically compelled to continue operating in a future period, or prepares its financial statements under the going concern principle, does not create an obligation to pay a levy that will arise from operating in the future. Accordingly, a liability to pay a levy is recognised when the obligating event occurs. This might arise at a point in time or progressively over time. The interpretation also requires that an obligation to pay a levy triggered by a minimum threshold is recognised when the threshold is reached. The Group adopted this interpretation effective 1 October 2014. The Group had previously recognised liabilities for asset-based taxes progressively during the year. Following adoptions, the Group recognises these liabilities in full at the trigger dates under the Assets Tax (Specified Bodies) Act in Jamaica.

**Standards and amendments to published standards that are not yet effective and have not been early adopted by the Group**

**Amendment to IAS 1, 'Presentation of Financial Statements', (effective for annual periods beginning on or after 1 January 2016).** This amendment forms part of the IASB's Disclosure Initiative, which explores how financial statement disclosures can be improved. It clarifies guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The amendment also clarifies that the share of the other comprehensive income (OCI) of associates and joint ventures accounted using the equity method must be presented in aggregate as a single line item, classified between those items that will or will not be subsequently reclassified to profit or loss. The Group is currently assessing the impact of future adoption of the amendments on its financial statements.

**IAS 16, 'Property, Plant and Equipment' (effective for annual periods beginning on or after 1 January 2016).** The amendment explicitly states that revenue-based methods of depreciation cannot be used for property, plant and equipment. This is because such methods reflect factors other than the consumption of economic benefits embodied in the asset.



JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(a) Basis of preparation (cont'd) -

Standards and amendments to published standards that are not yet effective and have not been early adopted by the Group (cont'd)

Amendment to IAS 27, 'Associates', (effective for annual periods beginning 1 January 2016), The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The Group is currently assessing whether to use the equity method in the separate financial statements of the company.

IFRS 9, Financial Instruments, (effective for annual periods beginning on or after 1 January 2018), replaces the existing guidance in IAS 39, Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial assets and liabilities, including a new expected credit loss model for calculating impairment of financial assets and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. Although the permissible measurement bases for financial assets - amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL) - are similar to IAS 39, the criteria for classification into the appropriate measurement category are significantly different. IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' model, which means that a loss event will no longer need to occur before an impairment allowance is recognized.

IFRS 15, 'Revenue from Contracts with Customers', (effective for annual periods beginning on or after 1 January 2017). It replaces IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue - Barter Transactions involving Advertising Services. The new standard applies to contracts with customers. However, it does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other IFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another IFRS, then the guidance on separation and measurement contained in the other IFRS takes precedence.

The directors anticipate that the adoption of the standards, amendments and interpretations, which are relevant in future periods, is unlikely to have any material impact on the financial statements.

JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(b) Basis of consolidation -

The consolidated financial statements comprise a consolidation of the accounts of the Group and its subsidiaries. The results of the Group's subsidiaries have been prepared to align with the Group's reporting date.

Subsidiaries which are consolidated are those entities in which the Group has an interest of more than one half of the voting rights or otherwise has the power to govern the financial and operating policies in order to obtain benefits from its activities. Subsidiaries are consolidated from the date on which the Group effectively takes control until the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated on consolidation. Unrealised losses are also eliminated.

The subsidiaries consolidated are as follows:-

|  |              |
|--|--------------|
| H Mahfood & Sons Limited               | - 100% owned |
| JRG Shoppers Delite Enterprise Limited | - 100% owned |

(c) Associate -

Where the Group has the power to participate in (but not control) the financial and operating policy decisions of another entity, it is classified as an associate. The associate is initially recognised in the consolidated statement of financial position at cost. Subsequently associates are accounted for using the equity method where the Group's share of post-acquisition profits and losses is recognised in the consolidated statement of income and other comprehensive income, (except that losses in excess of the Group's investment in the associate are not recognised unless there is an obligation to make good those losses).

Profits and losses arising on transactions between the Group and its associate are recognised only to the extent of unrelated investors' interest in the associate. The investor's share in the associate's profits and losses resulting from these transactions is eliminated against the carrying value of the associate.

Any premium paid for an associate above the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities acquired is capitalised and included in the carrying amount of the associate. Where there is objective evidence that the investment in an associate has been impaired the carrying amount of the investment is tested for impairment in the same way as other non-financial assets.

The Group's associate company, incorporated in Jamaica is Bay City Foods Limited. The Group has a 50% interest in the company.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

## (d) Foreign currency translation -

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated to Jamaican dollars using the closing rate as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated using the exchange rate as at the date of initial recognition; non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Exchange differences arising from the settlement of transactions at rates different from those at the dates of the transactions and unrealized foreign exchange differences on unsettled foreign currency monetary assets and liabilities are recognized in profit or loss. Translation differences on non-monetary financial instruments, such as equities classified as available-for-sale financial assets, are included in equity.

## (e) Property, plant and equipment -

Items of property, plant and equipment are recorded at historical cost, less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on the straight line basis at such rates as will write off the carrying value of the assets over the period of their expected useful lives. Land is not depreciated. The expected useful lives of the other property, plant and equipment are as follows:

|  |     |
|--|-----|
| Plant and equipment  | 10% |
| Furniture and fixtures                                     | 10% |
| Motor vehicles   | 20% |
| Computer   | 20% |
| Building   | 2½% |
| Leasehold improvements - shorter of lease and useful lives |     |

## (f) Intangible assets -

Intangible asset which represents computer software is deemed to have a finite useful life of five years and is measured at cost, less accumulated amortisation and accumulated impairment losses, if any.

JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(g) Investment property -

Investment property is initially recognised at cost and subsequently carried at fair value with changes in the carrying value recognised in the statement of comprehensive income.

Fair value is determined every three years by an independent registered valuer, and in each of the two intervening years by the directors. Fair value is based on current prices in an active market for similar properties in the same location and condition.

Rent receivable is spread on a straight-line basis over the period of the lease.

(h) Impairment of non-current assets -

Non-current assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying amount of the assets exceeds its recoverable amount, which is the greater of an asset's net selling price and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identified cash flows. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

(i) Financial instruments -

A financial instrument is any contract that gives rise to both a financial asset in one entity and a financial liability or equity in another entity.

**Financial assets**

(i) **Classification**

The Group classifies its financial assets in the following categories: loans and receivables and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date.

**Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the reporting date. These are classified as non-current assets. The Group's loans and receivables comprise trade receivables and cash and cash equivalents.

JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(i) Financial instruments (cont'd) -

Financial assets (cont'd)

(i) Classification (cont'd)

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the financial asset within 12 months of the reporting date. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale.

(ii) Recognition and Measurement

Regular purchases and sales of financial assets are recognized on the trade-date - the date on which the Group commits to purchase or sell the asset. Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets are subsequently carried at fair value, with fair value gains or losses being recorded in other comprehensive income. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Translation differences and changes in the fair value of non-monetary securities classified as available for sale are recognized in other comprehensive income.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments previously recognized as other comprehensive income are recycled to profit or loss.

Dividend on available-for-sale equity instruments are recognized in profit or loss as part of other operating income when the Group's right to receive payments is established.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

## (i) Financial instruments (cont'd) -

## Financial assets (cont'd)

## (ii) Recognition and Measurement (cont'd)

The Group assesses at each reporting date whether there is objective evidence that a financial asset or a Group of financial assets is impaired. In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss - is removed from other comprehensive income and recognized in profit or loss. Impairment losses recognized in profit or loss on equity instruments are not reversed through profit or loss. Impairment testing of trade receivables is described in note 2(k).

## Financial liabilities

The Group's financial liabilities are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost using the effective interest method. At the reporting date, the following items were classified as financial liabilities: long term liabilities, short term liabilities, bank overdraft and trade payables.

## (j) Inventories -

Inventories are stated at the lower of cost and net realisable value. Cost is determined as follows:

|                               |   |
|-------------------------------|---|
| Raw materials                 | - Purchase cost on a first-in, first-out basis. |
| Finished goods (manufactured) | - Cost of direct raw materials and labour.      |
| Finished goods (purchased)    | - Valued at landed costs.                       |

Housing units completed and development costs are stated at the lower of cost and net realisable value.

Fair value less costs to sell is the estimated selling price in the ordinary course of business, less selling expenses and the costs of completion.

Weighted average cost is used to determine the cost of ordinarily interchangeable items.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

## (k) Trade receivables -

Trade receivables are carried at original invoice amounts less provision made for impairment losses. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the expected cash flows discounted at the market rate of interest for similar borrowings. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognized in profit or loss. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited to profit or loss.

## (l) Cash and cash equivalents -

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash at bank and in hand and short term deposits with original maturity of 90 days or less.

## (m) Borrowings -

Borrowings are recognized initially at the proceeds received, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost using the effective yield method. Any difference between proceeds, net of transaction costs, and the redemption value is recognized in profit or loss over the period of the borrowings.

## (n) Current and deferred income taxes -

Current tax charges are based on taxable profits for the year, which differ from the profit before tax reported because taxable profits exclude items that are taxable or deductible in other years, and items that are never taxable or deductible. The Group's liability for current tax is calculated at tax rates that have been enacted at the reporting date.

Deferred tax is the tax that is expected to be paid or recovered on differences between the carrying amounts of assets and liabilities and the corresponding tax bases. Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.



JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(n) Current and deferred income taxes (cont'd) -

Deferred tax is charged or credited to profit or loss, except where it relates to items charged or credited to other comprehensive income or equity, in which case deferred tax is also dealt with in other comprehensive income or equity.

Deferred income tax liabilities are not recognized for the withholding tax and other taxes that would be payable on the unremitted earnings of subsidiaries as such amounts are permanently reinvested and are not subject to tax.

(o) Employee benefits -

The Group participates in a defined contribution plan whereby it pays contributions to a privately administered fund, the contributions are charged to the statement of comprehensive income in the year to which they relate and are included in staff costs.

(p) Share Capital -

Financial instruments issued by the Group are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset.

The Groups' ordinary shares are classified as equity instruments.

(q) Leases -

Leases of property where the Group has substantially all the risks and rewards of ownership are classified as finance leases. All other leases are classified as operating leases.

As Lessor -

Rental income under operating leases is recognised in income on the straight line basis over the term of the relevant lease.

As Lessee -

Payments under operating leases are charged as an expense in the statement of income on the straight-line basis over the period of the lease.

JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(r) Revenue recognition -

Revenue is recognized in the statement of comprehensive income when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs can be estimated reliably and there is no continuing management involvement with the goods. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances and discounts.

Interest income is recognised in the income statement for all interest-bearing instruments on an accrual basis unless collectability is doubtful.

Dividend income is recognised when the right to receive payment is established.

(s) Segment reporting -

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. Operating segments are reported in a manner consistent with internal reporting to the Group's chief operating decision maker.

(t) Dividend distribution -

Dividend distribution to the Group's shareholders is recognized as a liability in the Group's financial statements in the period in which the dividends are approved by the Group's shareholders and is recorded as a deduction from equity.

3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY:

Judgements and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(a) Critical judgements in applying the Group's accounting policies -

In the process of applying the Group's accounting policies, management has not made any judgements that it believes would cause a significant impact on the amounts recognized in the financial statements.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONT'D):

## (a) Key sources of estimation uncertainty -

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

## (i) Depreciable assets

Estimates of the useful life and the residual value of property, plant and equipment are required in order to apply an adequate rate of transferring the economic benefits embodied in these assets in the relevant periods. The Group applies a variety of methods in an effort to arrive at these estimates from which actual results may vary. Actual variations in estimated useful lives and residual values are reflected in profit or loss through impairment or adjusted depreciation provisions.

## (ii) Fair value measurement

A number of assets and liabilities included in the Group's financial statements require measurement at, and/or disclosure of fair value.

The fair value measurement of the Group's financial and non-financial assets and liabilities utilizes market observable inputs and data as far as possible. Inputs used in determining fair value measurements are categorized into different levels based on how observable the inputs used in the valuation technique utilized are (the 'fair value hierarchy'):

|         |   |
|---------|---|
| Level 1 | Quoted prices in active markets for identical assets or liabilities (unadjusted). |
| Level 2 | Observable direct or indirect inputs other than level 1 inputs.                   |
| Level 3 | Unobservable inputs (i.e. not derived from market data).                          |

JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONT'D):

(b) Key sources of estimation uncertainty (cont'd) -

(ii) Fair value measurement (cont'd)

The classification of an item into the above level is based on the lowest level of the inputs used that has a significant effect on the fair value measurement of the item.

Transfer of items between levels are recognised in the period they occur.

The Group measures a number of items at fair value:

- Investment properties
- Financial instruments

For more detailed information in relation to the fair value measurement of the items above, please refer to applicable notes.

4. FINANCIAL RISK MANAGEMENT:

The Group is exposed through its operations to the following financial risks:

- Credit risk
- Fair value or cash flow interest rate risk
- Foreign exchange risk
- Other market price, and
- Liquidity risk

In common with all other businesses, the Group's activities expose it to a variety of risks that arise from its use of financial instruments. This note describes the Group's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

There have been no substantive changes in the Group's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (i) Principal financial instruments

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows:

- Trade receivables
- Cash and cash equivalents
- Investments in quoted and unquoted equity securities
- Trade payables
- Bank overdrafts
- Government of Jamaica bonds
- Loans and borrowings

## (ii) Financial instruments by category

The Group

Financial assets

|                               | <u>Loans and<br/>Receivables</u> |                       | <u>Available-for-sale</u> |                       |
|-------------------------------|----------------------------------|-----------------------|---------------------------|-----------------------|
|                               | <u>2015</u><br>\$'000            | <u>2014</u><br>\$'000 | <u>2015</u><br>\$'000     | <u>2014</u><br>\$'000 |
| Cash and cash equivalents     | 22,900                           | 14,657                | -                         | -                     |
| Trade receivables             | 233,729                          | 147,880               | -                         | -                     |
| Government of Jamaica bonds   | -                                | -                     | -                         | 21,884                |
| Equities                      | -                                | -                     | <u>117,571</u>            | <u>101,523</u>        |
| <b>Total financial assets</b> | <u>256,629</u>                   | <u>162,537</u>        | <u>117,571</u>            | <u>123,407</u>        |

Financial liabilities at amortised cost -

|                                    | <u>2015</u><br>\$'000 | <u>2014</u><br>\$'000 |
|------------------------------------|-----------------------|-----------------------|
| Bank overdraft                     | 49,180                | 49,999                |
| Trade payables                     | 45,404                | 84,651                |
| Loans and borrowings               | <u>355,281</u>        | <u>253,270</u>        |
| <b>Total financial liabilities</b> | <u>449,865</u>        | <u>387,920</u>        |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (ii) Financial instruments by category (cont'd)

The Company

Financial assets -

|                               | <u>Loans and<br/>Receivables</u> |                              | <u>Available-for-sale</u>    |                              |
|-------------------------------|----------------------------------|------------------------------|------------------------------|------------------------------|
|                               | <u>2015</u><br><u>\$'000</u>     | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Cash and cash equivalents     | 15,088                           | 10,842                       | -                            | -                            |
| Trade receivables             | 172,008                          | 145,819                      | -                            | -                            |
| Government of Jamaica bonds   | -                                | -                            | -                            | 21,884                       |
| Equities                      | -                                | -                            | 93,340                       | 77,292                       |
| <b>Total financial assets</b> | <b><u>187,096</u></b>            | <b><u>156,661</u></b>        | <b><u>93,340</u></b>         | <b><u>99,176</u></b>         |

Financial liabilities at amortised cost -

|                                    | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|------------------------------------|------------------------------|------------------------------|
| Bank overdraft                     | 40,220                       | 36,835                       |
| Trade payables                     | 13,898                       | 48,613                       |
| Loans and borrowings               | 263,842                      | 251,049                      |
| <b>Total financial liabilities</b> | <b><u>317,960</u></b>        | <b><u>336,497</u></b>        |

## (iii) Financial instruments not measured at fair value

Financial instruments not measured at fair value includes cash and bank balances, trade receivables, trade payables, bank overdraft and loans and borrowings.

Due to their short-term nature, the carrying value of cash and bank balances, trade receivables, bank overdraft and trade payables approximates their fair value.

The carrying values of loans and borrowings approximate their fair values, as they are carried at amortised cost reflecting their contractual obligations and the interest rates are reflective of current market rates for similar transactions.

The fair value of unquoted equity instruments could not be determined and there is no active market for them.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (iv) Financial instruments measured at fair value

The fair value hierarchy of financial instruments measured at fair value is provided below:

|                             | 2015           |                |               |
|-----------------------------|----------------|----------------|---------------|
|                             | <u>Level 1</u> | <u>Level 2</u> | <u>Total</u>  |
|                             | <u>\$'000</u>  | <u>\$'000</u>  | <u>\$'000</u> |
| Available-for-sale:         |                |                |               |
| Quoted equities             | <u>92,341</u>  | <u>-</u>       | <u>92,341</u> |
|                             |                |                |               |
|                             | 2014           |                |               |
|                             | <u>Level 1</u> | <u>Level 2</u> | <u>Total</u>  |
|                             | <u>\$'000</u>  | <u>\$'000</u>  | <u>\$'000</u> |
| Available-for-sale:         |                |                |               |
| Quoted equities             | 76,293         | -              | 76,293        |
| Government of Jamaica bonds | <u>-</u>       | <u>21,884</u>  | <u>21,884</u> |
|                             | <u>76,293</u>  | <u>21,884</u>  | <u>98,177</u> |

There were no transfers between levels during the year.

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represents actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets is the current bid price. These instruments are grouped in Level 1.

The fair value of financial instruments not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Specific valuation techniques used to value financial instruments include quoted market prices or dealer quotes for similar instruments.



JAMAICAN TEAS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

4. FINANCIAL RISK MANAGEMENT (CONT'D):

(v) Financial risk factors

The Board of Directors has overall responsibility for the determination of the Group's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the Chief Executive function. The Board receives monthly reports from the Chief Executive Officer through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets. The Audit Committee also reviews the risk management policies and processes.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility. Further details regarding these policies are set out below:

(i) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or a counterparty to a financial instrument fails to meet its contractual obligations. The Group is mainly exposed to credit risk from customers and investment activities. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or Group's of related counterparties.

**Cash and bank balances**

Cash transactions are limited to high credit quality financial institutions. The Group has policies that limit the amount of credit exposure to any one financial institution.

**Trade and other receivables**

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The credit policy states that each customer must be analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes bank references.

The Board of Directors determines concentrations of credit risk by quarterly monitoring the creditworthiness of existing customers and through a monthly review of the trade receivables' ageing analysis.

Credit limits for all customers are reviewed at least annually, against the customers' payment history, assessment of customers' credit risk and sales department information.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (v) Financial risk factors (cont'd)

## (i) Credit risk (cont'd)

The maximum exposure to credit risk is as follows:

## The Group

|                               | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|-------------------------------|------------------------------|------------------------------|
| Financial assets -            |                              |                              |
| Cash and cash equivalents     | 22,900                       | 14,657                       |
| Trade receivables             | 233,729                      | 147,880                      |
| Investments                   | <u>117,571</u>               | <u>123,407</u>               |
| <b>Total financial assets</b> | <u><b>374,200</b></u>        | <u><b>285,944</b></u>        |

## The Company

|                               | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|-------------------------------|------------------------------|------------------------------|
| Financial assets -            |                              |                              |
| Cash and cash equivalents     | 15,088                       | 10,842                       |
| Trade receivables             | 172,008                      | 145,819                      |
| Investments                   | <u>93,340</u>                | <u>99,176</u>                |
| <b>Total financial assets</b> | <u><b>280,436</b></u>        | <u><b>255,837</b></u>        |

## Trade receivables that are past due but not impaired

As at 30 September 2015, trade receivables of \$18,496 (2014 - \$22,041) were past due but not impaired. These relate to independent customers for whom there is no recent history of default.

## (ii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Group's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (v) Financial risk factors (cont'd)

## (ii) Market risk (cont'd)

## Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the United States dollar, Canadian dollar and Pound Sterling. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities.

The Group manages its foreign exchange risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions. The Group further manages this risk by maximising foreign currency earnings and holding foreign currency balances.

## Concentration of currency risk

The table below summaries the Group and Company exposure to foreign exchange rate risk as at 30 September 2015.

|  | 2015           |                |                | 2014           |                |                |
|--|----------------|----------------|----------------|----------------|----------------|----------------|
|  | <u>US</u>      | <u>GBP</u>     | <u>CAN</u>     | <u>USD</u>     | <u>GBP</u>     | <u>CAN</u>     |
|  | <u>J\$'000</u> | <u>J\$'000</u> | <u>J\$'000</u> | <u>J\$'000</u> | <u>J\$'000</u> | <u>J\$'000</u> |
| <b>Financial assets:</b>               |                |                |                |                |                |                |
| Cash and cash equivalents              | 11,302         | 2,797          | 240            | 6,922          | 291            | 2,201          |
| Investment securities                  | -              | -              | -              | 279            | -              | -              |
| Trade receivables                      | <u>99,821</u>  | <u>489</u>     | <u>1,578</u>   | <u>87,685</u>  | <u>458</u>     | <u>1,958</u>   |
| Total financial assets                 | <u>111,123</u> | <u>3,286</u>   | <u>1,818</u>   | <u>94,886</u>  | <u>749</u>     | <u>4,159</u>   |
| <b>Financial liabilities:</b>          |                |                |                |                |                |                |
| Trade payables                         | <u>1,626</u>   | <u>-</u>       | <u>1,577</u>   | <u>23,291</u>  | <u>10,023</u>  | <u>2,178</u>   |
| Net financial assets/<br>(liabilities) | <u>109,497</u> | <u>3,286</u>   | <u>241</u>     | <u>71,595</u>  | <u>(9,274)</u> | <u>1,981</u>   |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (v) Financial risk factors (cont'd)

## (ii) Market risk (cont'd)

## Foreign currency sensitivity

The following table indicate the currencies to which the Group had significant exposure on its monetary assets and liabilities and its forecast cash flows. The sensitivity analysis represents outstanding foreign currency denominated monetary items and adjusts their translation at the year-end for a 8% increase (2014 - 10%) and 1% (2014 - 1%) appreciation of the Jamaican dollar against the various currencies. The changes below would have no impact on other components of equity.

|           | % Change<br>in Currency<br>Rate | Effect on<br>Profit<br>Before<br>Taxation<br><u>2015</u><br>\$'000 | % Change<br>in Currency<br>Rate | Effect on<br>Profit<br>Before<br>Taxation<br><u>2014</u><br>\$'000 |
|-----------|---------------------------------|--|---------------------------------|--|
| Currency: |                                 |  |                                 |  |
| US\$      | +1                              | (1,095)  | +1                              | ( 716)   |
| GBP       | +1                              | ( 33)  | +1                              | 93   |
| CAN\$     | +1                              | ( 2)   | +1                              | ( 20)  |
| US\$      | -8                              | 8,760  | -10                             | 7,159  |
| GBP       | -8                              | 263  | -10                             | ( 927)   |
| CAN\$     | <u>-8</u>                       | <u>19</u>  | <u>-10</u>                      | <u>198</u>   |

## Interest rate risk

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Group to cash flow interest risk, whereas fixed interest rate instruments expose the Group to fair value interest risk.

The Group's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of investments. The Group also analyses its interest exposure arising from borrowings on an ongoing basis taking into consideration the options of refinancing, renewal of existing positions and alternative financing. The policy also requires it to manage the maturities of interest bearing financial assets and interest bearing financial bearing liabilities.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (v) Financial risk factors (cont'd)

## (ii) Market risk (cont'd)

## Interest rate risk (cont'd)

The Group's interest rate risk arises from deposits, Government of Jamaica bonds, bank overdraft and loans and borrowings.

## Interest rate sensitivity

There is no significant exposure to interest rate risk on short term deposits as these deposits have a short term to maturity and are constantly reinvested at current market rates. Investments are at fixed rates.

There is no significant exposure to interest rate risk on borrowings as these are at fixed rates and are carried at amortised cost.

## Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market. The Group is exposed to equity price risk because of equity investments held and classified on the statement of financial position as available-for-sale. The Group manages its price risk by trading these instruments when appropriate to reduce the impact of any adverse price fluctuations.

The impact of a 10% change in the quoted prices for these equities would be an increase or decrease in the carrying value of \$9,234,000 (2014 - \$7,629,000) in other comprehensive income.

## (iii) Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet its payment obligations associated with its financial liabilities when they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (v) Financial risk factors (cont'd)

## (iii) Liquidity risk (cont'd)

## Liquidity risk management process

The Group's liquidity management process, as carried out within the company and monitored by the Finance Department, includes:

- (i) Monitoring future cash flows and liquidity on a bi-weekly basis.
- (ii) Maintaining a portfolio of short term deposit balances that can easily be liquidated as protection against any unforeseen interruption to cash flow.
- (iii) Maintaining committed lines of credit.
- (iv) Optimising cash returns on investments.

## Cash flows of financial liabilities

The maturity profile of the company's financial liabilities, based on contractual undiscounted payments, is as follows:

## The Group

|                              | Within 1<br>Year<br><u>\$'000</u> | 1 to 2<br>Years<br><u>\$'000</u> | 2 to 5<br>Years<br><u>\$'000</u> | Total<br><u>\$'000</u> |
|------------------------------|-----------------------------------|----------------------------------|----------------------------------|------------------------|
| <b>At 30 September 2015:</b> |                                   |                                  |                                  |                        |
| Trade payables               | 45,404                            | -                                | -                                | 45,404                 |
| Bank overdraft               | 49,180                            | -                                | -                                | 49,180                 |
| Loans and borrowings         | <u>50,970</u>                     | <u>104,159</u>                   | <u>200,152</u>                   | <u>355,281</u>         |
| <b>Total</b>                 | <u>145,554</u>                    | <u>104,159</u>                   | <u>200,152</u>                   | <u>449,865</u>         |
| <br>                         |                                   |                                  |                                  |                        |
|                              | Within 1<br>Year<br><u>\$'000</u> | 1 to 2<br>Years<br><u>\$'000</u> | 2 to 5<br>Years<br><u>\$'000</u> | Total<br><u>\$'000</u> |
| <b>At 30 September 2014:</b> |                                   |                                  |                                  |                        |
| Trade payables               | 84,651                            | -                                | -                                | 84,651                 |
| Bank overdraft               | 49,999                            | -                                | -                                | 49,999                 |
| Loans and borrowings         | <u>53,091</u>                     | <u>11,999</u>                    | <u>188,180</u>                   | <u>253,270</u>         |
| <b>Total</b>                 | <u>187,741</u>                    | <u>11,999</u>                    | <u>188,180</u>                   | <u>387,920</u>         |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 4. FINANCIAL RISK MANAGEMENT (CONT'D):

## (v) Financial risk factors (cont'd)

## (iii) Liquidity risk (cont'd)

## The Company

|                             | Within 1<br>Year<br>\$'000 | 1 to 2<br>Years<br>\$'000 | 2 to 5<br>Years<br>\$'000 | Total<br>\$'000 |
|-----------------------------|----------------------------|---------------------------|---------------------------|-----------------|
| <b>At 30 September 2015</b> |                            |                           |                           |                 |
| Trade payables              | 13,898                     | -                         | -                         | 13,898          |
| Bank overdraft              | 40,220                     | -                         | -                         | 40,220          |
| Loans and borrowings        | <u>75,316</u>              | <u>12,821</u>             | <u>175,705</u>            | <u>263,842</u>  |
| <b>Total</b>                | <u>129,434</u>             | <u>12,821</u>             | <u>175,705</u>            | <u>317,960</u>  |
| <b>At 30 September 2014</b> |                            |                           |                           |                 |
| Trade payables              | 48,613                     | -                         | -                         | 48,613          |
| Bank overdraft              | 36,835                     | -                         | -                         | 36,835          |
| Loans and borrowings        | <u>50,870</u>              | <u>11,999</u>             | <u>188,180</u>            | <u>251,049</u>  |
| <b>Total</b>                | <u>136,318</u>             | <u>11,999</u>             | <u>188,180</u>            | <u>336,497</u>  |

## (vi) Capital Management

The Group objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for stockholders and benefits for other stakeholders and to maintain optimal capital structure to reduce the cost of capital. The Board of Directors monitors the return on capital, which the Group defines as net operating income, excluding non-recurring items, divided by total stockholders' equity. The Board of Directors also monitors the level of dividends paid to stockholders.

The Group monitors capital on the basis of the debt to equity ratio. This ratio is calculated as debt divided by owner's equity. Debt is calculated as total borrowings as shown in the consolidated statement of financial position. Owners' equity is calculated as capital and reserves attributable to the Group's owners as shown in the consolidated statement of financial position.



**JAMAICAN TEAS LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**30 SEPTEMBER 2015**

4. **FINANCIAL RISK MANAGEMENT (CONT'D):**

(vi) **Capital Management (cont'd)**

The debt to equity ratio at 30 September based on these calculations were as follows:

|                      | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|----------------------|------------------------------|------------------------------|
| Total borrowings     | 404,461                      | 303,269                      |
| Owners' equity       | 723,338                      | 634,823                      |
| Debt to equity ratio | <u>55.9%</u>                 | <u>47.8%</u>                 |

There were no changes to the Group's approach to capital management during the year.

5. **BUSINESS SEGMENTS:**

The Group is managed in three main business segments based on business activities. The segments are as follows:

- Manufacturing - this incorporates the packaging and the distribution of teas and other consumable items and accounts for the largest proportion of the Group's business generating 55% of its external revenue.
- Retailing - this segment is involved in the operation of supermarkets and contributed 39% of the Group's external revenue.
- Rental and development - this segment rents and develops properties for resale and contributed 6% of the Group's external revenue.

The share of results of associated company is not included in the measure of segments results and is not reviewed as part of the results of reportable segments. The results of the associated company are reviewed by the Board of Directors on a monthly basis.

Deferred tax assets are not included in the measure of segment assets and are not reviewed as part of the result of the reportable segments. Deferred tax assets are however reviewed by the Chief Executive Officer.

**JAMAICAN TEAS LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**30 SEPTEMBER 2015**

## 5. BUSINESS SEGMENTS (CONT'D):

|   | 2015                    |                     |                                   | Total<br>\$'000  |
|---|-------------------------|---------------------|-----------------------------------|------------------|
|   | Manufacturing<br>\$'000 | Retailing<br>\$'000 | Rental &<br>Development<br>\$'000 |                  |
| Revenue   |                         |                     |                                   |                  |
| Total revenue from external customers             | <u>732,315</u>          | <u>519,175</u>      | <u>81,967</u>                     | <u>1,333,457</u> |
| Amortisation                                      | <u>244</u>              | <u>386</u>          | <u>-</u>                          | <u>630</u>       |
| Depreciation                                      | <u>10,608</u>           | <u>3,648</u>        | <u>2,185</u>                      | <u>16,441</u>    |
| Segment profit/(loss)                             | <u>97,755</u>           | <u>1,358</u>        | <u>(8,510)</u>                    | 90,603           |
| Share of results of associated company            |                         |                     |                                   | <u>(12,737)</u>  |
| Group profit before tax                           |                         |                     |                                   | <u>77,866</u>    |
| (Reductions)/additions (in)/to non-current assets | <u>118,338</u>          | <u>(264)</u>        | <u>(4,254)</u>                    | <u>113,820</u>   |
| Reportable segments assets                        | <u>673,590</u>          | <u>62,262</u>       | <u>427,495</u>                    | 1,163,347        |
| Investments in associate                          |                         |                     |                                   | 25,095           |
| Deferred tax assets                               |                         |                     |                                   | <u>3,790</u>     |
| Total Group assets                                |                         |                     |                                   | <u>1,192,232</u> |
| Reportable segment liabilities                    | <u>333,032</u>          | <u>31,276</u>       | <u>104,586</u>                    | <u>468,894</u>   |

**JAMAICAN TEAS LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**30 SEPTEMBER 2015**

## 5. BUSINESS SEGMENTS (CONT'D):

|   | 2014                    |                     |                                   | Total<br>\$'000  |
|---|-------------------------|---------------------|-----------------------------------|------------------|
|   | Manufacturing<br>\$'000 | Retailing<br>\$'000 | Rental &<br>Development<br>\$'000 |                  |
| Revenue   |                         |                     |                                   |                  |
| Total revenue from external customers             | <u>625,533</u>          | <u>491,321</u>      | <u>26,050</u>                     | <u>1,142,904</u> |
| Depreciation                                      | <u>8,361</u>            | <u>3,438</u>        | <u>2,185</u>                      | <u>13,984</u>    |
| Amortisation                                      | <u>66</u>               | <u>471</u>          | <u>-</u>                          | <u>537</u>       |
| Segment profit/(loss)                             | <u>74,800</u>           | <u>(13,916)</u>     | <u>1,687</u>                      | 62,571           |
| Share of results of associated company            |                         |                     |                                   | ( 11,202)        |
| Group profit before tax                           |                         |                     |                                   | <u>51,369</u>    |
| (Reductions)/additions (in)/to non-current assets | <u>140,274</u>          | <u>( 1,651)</u>     | <u>( 658)</u>                     | <u>137,965</u>   |
| Reportable segments assets                        | <u>681,782</u>          | <u>68,316</u>       | <u>256,161</u>                    | 1,006,259        |
| Investments in associate                          |                         |                     |                                   | 24,770           |
| Deferred tax assets                               |                         |                     |                                   | <u>7,121</u>     |
| Total Group assets                                |                         |                     |                                   | <u>1,038,150</u> |
| Reportable segment liabilities                    | <u>347,226</u>          | <u>45,303</u>       | <u>11,506</u>                     | <u>404,035</u>   |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 6. REVENUE:

## The Group

|                                      | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|--------------------------------------|------------------------------|------------------------------|
| Revenue arises from -                |                              |                              |
| Export sales - manufacturing group   | 369,850                      | 281,172                      |
| Domestic sales - manufacturing group | 362,465                      | 344,361                      |
| Retail sales                         | 519,175                      | 491,321                      |
| Sale of residential properties       | 79,252                       | 21,750                       |
| Rental                               | <u>2,715</u>                 | <u>4,300</u>                 |
|                                      | <u>1,333,457</u>             | <u>1,142,904</u>             |

## The Company

|                       | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|-----------------------|------------------------------|------------------------------|
| Revenue arises from - |                              |                              |
| Export sales          | 369,850                      | 281,172                      |
| Domestic sales        | <u>362,617</u>               | <u>344,361</u>               |
|                       | <u>732,467</u>               | <u>625,533</u>               |

## 7. OTHER OPERATING INCOME:

|  | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|--|------------------------------|------------------------------|------------------------------|------------------------------|
|  | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Interest income                                  | 10,624                       | 5,523                        | 22,333                       | 5,523                        |
| Rental income                                    | 3,613                        | 4,247                        | 3,024                        | 2,887                        |
| Dividend income                                  | 4,829                        | 4,072                        | 4,829                        | 4,072                        |
| Gain on sale of property, plant<br>and equipment | 715                          | 672                          | 715                          | 672                          |
| Loss on sale of investments                      | ( 2,764)                     | ( 28)                        | ( 2,764)                     | ( 28)                        |
| Net foreign exchange gain                        | 6,865                        | 8,266                        | 6,251                        | 8,219                        |
| Miscellaneous income                             | <u>7,387</u>                 | <u>1,917</u>                 | <u>6,065</u>                 | <u>10,313</u>                |
|  | <u>31,269</u>                | <u>24,669</u>                | <u>40,453</u>                | <u>31,658</u>                |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 8. EXPENSES BY NATURE:

Total cost of sales, selling, administration and other operating expenses:

|   | <u>The Group</u> |                  | <u>The Company</u> |                |
|---|------------------|------------------|--------------------|----------------|
|   | <u>2015</u>      | <u>2014</u>      | <u>2015</u>        | <u>2014</u>    |
|   | <u>\$'000</u>    | <u>\$'000</u>    | <u>\$'000</u>      | <u>\$'000</u>  |
| Advertising and promotion                       | 33,659           | 35,934           | 30,361             | 33,391         |
| Auditors' remuneration                          | 3,279            | 2,500            | 2,040              | 1,400          |
| Directors' emoluments:                          |                  |                  |                    |                |
| Remuneration                                    | 7,488            | 8,120            | 7,488              | 8,120          |
| Fees  | 1,630            | 1,930            | 1,630              | 1,930          |
| Cost of inventories recognised<br>as an expense | 974,115          | 843,548          | 466,307            | 396,138        |
| Amortisation                                    | 630              | 537              | 244                | 66             |
| Depreciation                                    | 16,440           | 13,984           | 10,608             | 8,361          |
| Insurance                                       | 9,213            | 7,132            | 5,501              | 5,179          |
| Repairs and maintenance                         | 21,407           | 17,986           | 15,814             | 12,907         |
| Staff costs (note 10)                           | 93,136           | 79,465           | 59,251             | 48,532         |
| Utilities                                       | 20,643           | 24,703           | 7,178              | 7,429          |
| Rental and security                             | 12,860           | 10,930           | 4,844              | 2,711          |
| Other expenses                                  | <u>41,869</u>    | <u>33,058</u>    | <u>32,113</u>      | <u>34,647</u>  |
|   | <u>1,236,369</u> | <u>1,079,827</u> | <u>643,379</u>     | <u>560,811</u> |

## 9. FINANCE COSTS:

|                                     | <u>The Group</u> |               | <u>The Company</u> |               |
|-------------------------------------|------------------|---------------|--------------------|---------------|
|                                     | <u>2015</u>      | <u>2014</u>   | <u>2015</u>        | <u>2014</u>   |
|                                     | <u>\$'000</u>    | <u>\$'000</u> | <u>\$'000</u>      | <u>\$'000</u> |
| Loan interest                       | 28,988           | 15,932        | 25,201             | 14,698        |
| Bank charges and overdraft interest | <u>8,766</u>     | <u>9,243</u>  | <u>6,585</u>       | <u>6,882</u>  |
|                                     | <u>37,754</u>    | <u>25,175</u> | <u>31,786</u>      | <u>21,580</u> |

## 10. STAFF COSTS:

|                           | <u>The Group</u> |               | <u>The Company</u> |               |
|---------------------------|------------------|---------------|--------------------|---------------|
|                           | <u>2015</u>      | <u>2014</u>   | <u>2015</u>        | <u>2014</u>   |
|                           | <u>\$'000</u>    | <u>\$'000</u> | <u>\$'000</u>      | <u>\$'000</u> |
| Wages and salaries        | 72,461           | 68,198        | 44,746             | 38,706        |
| Pension                   | 955              | 897           | 955                | 897           |
| Other employment benefits | <u>19,720</u>    | <u>10,370</u> | <u>13,550</u>      | <u>8,929</u>  |
|                           | <u>93,136</u>    | <u>79,465</u> | <u>59,251</u>      | <u>48,532</u> |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 11. TAXATION EXPENSE:

Taxation is computed on the profit for the year, adjusted for taxation purposes and comprises income tax at 25%.

|                                    | <u>The Group</u> |               | <u>The Company</u> |               |
|------------------------------------|------------------|---------------|--------------------|---------------|
|                                    | <u>2015</u>      | <u>2014</u>   | <u>2015</u>        | <u>2014</u>   |
|                                    | <u>\$'000</u>    | <u>\$'000</u> | <u>\$'000</u>      | <u>\$'000</u> |
| Current taxation @ 25%             | 2,789            | 570           | 2,422              | -             |
| Transfer tax                       | -                | 1,633         | -                  | -             |
| Deferred income tax (note 18)      | 3,331            | (2,443)       | 1,681              | -             |
| Minimum business tax irrecoverable | <u>60</u>        | <u>-</u>      | <u>-</u>           | <u>-</u>      |
|                                    | <u>6,180</u>     | <u>( 240)</u> | <u>4,103</u>       | <u>-</u>      |

The company was listed on the Junior Market of the Jamaica Stock Exchange in July 2010 and under the Income Tax Act (Jamaica Stock Exchange Junior Market) (Remission) Notice, 2010 100% of income taxes will be remitted by the Minister of Finance during the first five years of listing on Junior Market (Phase one) of the Jamaica Stock Exchange and 50% of income taxes will be remitted by the Minister of Finance during the second five years of listing on the Junior Market (Phase two) of the Jamaica Stock Exchange. Also the company is in its sixth year since being listed on the Jamaican Stock Exchange Junior Market and is now subject to 50% tax remission as of 4 July 2015.

The tax on the profit before taxation differs from the theoretical tax charge that would arise using the applicable tax rate of 25% for the companies within the Group and 12.5% (2014 - 33 1/3%) for the company.

|   | <u>The Group</u> |                 | <u>The Company</u> |                 |
|---|------------------|-----------------|--------------------|-----------------|
|   | <u>2015</u>      | <u>2014</u>     | <u>2015</u>        | <u>2014</u>     |
|   | <u>\$'000</u>    | <u>\$'000</u>   | <u>\$'000</u>      | <u>\$'000</u>   |
| Profit before taxation                      | <u>77,866</u>    | <u>51,369</u>   | <u>97,755</u>      | <u>74,800</u>   |
| Tax calculated at applicable rate           | 19,467           | 12,842          | 12,219             | 24,933          |
| Adjusted for the effects of:                |                  |                 |                    |                 |
| Expenses not deducted for tax purposes      | 5,597            | 4,440           | 3,070              | 3,821           |
| Net effects of other charges and allowances | <u>( 2,900)</u>  | <u>3,128</u>    | <u>4,798</u>       | <u>( 8,104)</u> |
|   | 22,164           | 20,410          | 20,087             | 20,650          |
| Adjusted for the effects of tax remission:  |                  |                 |                    |                 |
| Current tax                                 | <u>(15,984)</u>  | <u>(20,650)</u> | <u>(15,984)</u>    | <u>(20,650)</u> |
| Taxation charge in income statement         | <u>6,180</u>     | <u>( 240)</u>   | <u>4,103</u>       | <u>-</u>        |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 12. EARNINGS PER STOCK UNIT ATTRIBUTABLE TO STOCKHOLDERS OF THE GROUP:

Earning per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units in issue.

|  | <u>2015</u> | <u>2014</u> |
|--|-------------|-------------|
| Net profit attributable to stockholders (\$'000)       | 71,686      | 51,609      |
| Weighted average number of ordinary stock units ('000) | 168,708     | 168,708     |
| Basic earnings per stock unit (\$)                     | <u>0.42</u> | <u>0.31</u> |

The company has no dilutive potential ordinary shares.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 13. PROPERTY, PLANT AND EQUIPMENT:

## The Group

|                        | <u>Land &amp;<br/>Building<br/>\$'000</u> | <u>Plant,<br/>Equipment<br/>Furniture,<br/>&amp; Fixtures<br/>\$'000</u> | <u>Motor<br/>Vehicles<br/>\$'000</u> | <u>Leasehold<br/>Improvements<br/>\$'000</u> | <u>Total<br/>\$'000</u> |
|------------------------|---|--|--------------------------------------|--|-------------------------|
| At cost:               |   |  |                                      |  |                         |
| 1 October 2013         | 76,791                                    | 71,979   | 12,935                               | 9,105  | 170,810                 |
| Additions              | 171,876                                   | 12,224   | -                                    | 508  | 184,608                 |
| Disposal               | -   | ( 1,272)   | ( 587)                               | -  | ( 1,859)                |
| Transfer               | -   | ( 2,356)   | -                                    | -  | ( 2,356)                |
| At 30 September 2014   | 248,667                                   | 80,575   | 12,348                               | 9,613  | 351,203                 |
| Additions              | 2,003                                     | 8,391  | -                                    | 785  | 11,179                  |
| Disposal               | -   | ( 205)   | ( 1,575)                             | -  | ( 1,780)                |
| Transfer               | -   | ( 130)   | -                                    | -  | ( 130)                  |
| At 30 September 2015   | <u>250,670</u>                            | <u>88,631</u>  | <u>10,773</u>                        | <u>10,398</u>                                | <u>360,472</u>          |
| Depreciation:          |   |  |                                      |  |                         |
| 1 October 2013         | 2,243                                     | 32,901   | 4,677                                | 6,880  | 46,701                  |
| Charge for the year    | 2,806                                     | 6,945  | 2,188                                | 1,353  | 13,292                  |
| Eliminated on disposal | -   | ( 844)   | ( 587)                               | -  | ( 1,431)                |
| Adjustments            | -   | ( 38)  | 730                                  | -  | 692                     |
| Transfers              | -   | ( 1,299)   | -                                    | -  | ( 1,299)                |
| At 30 September 2014   | 5,049                                     | 37,665   | 7,008                                | 8,233  | 57,955                  |
| Charge for the year    | 5,484                                     | 7,740  | 1,934                                | 1,283  | 16,441                  |
| Eliminated on disposal | -   | ( 205)   | ( 840)                               | -  | ( 1,045)                |
| Transfers              | -   | ( 130)   | -                                    | -  | ( 130)                  |
| At 30 September 2015   | <u>10,533</u>                             | <u>45,070</u>  | <u>8,102</u>                         | <u>9,516</u>                                 | <u>73,221</u>           |
| Net Book Value:        |   |  |                                      |  |                         |
| 30 September 2015      | <u>240,137</u>                            | <u>43,561</u>  | <u>2,671</u>                         | <u>882</u>                                   | <u>287,251</u>          |
| 30 September 2014      | <u>243,618</u>                            | <u>42,910</u>  | <u>5,340</u>                         | <u>1,380</u>                                 | <u>293,248</u>          |



**JAMAICAN TEAS LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**30 SEPTEMBER 2015**

## 13. PROPERTY, PLANT AND EQUIPMENT (CONT'D):

## The Company

|                     | <u>Land &amp;<br/>Building<br/>\$'000</u> | <u>Plant,<br/>Equipment<br/>Furniture,<br/>&amp; Fixtures<br/>\$'000</u> | <u>Motor<br/>Vehicles<br/>\$'000</u> | <u>Leasehold<br/>Improvements<br/>\$'000</u> | <u>Total<br/>\$'000</u> |
|---------------------|---|--|--------------------------------------|--|-------------------------|
| At Cost:            |   |  |                                      |  |                         |
| 1 October 2013      | -   | 49,408   | 12,935                               | 2,064  | 64,407                  |
| Additions           | 171,876                                   | 10,473   | -                                    | -  | 182,349                 |
| Disposals           | <u>-</u>                                  | <u>(1,272)</u>   | <u>(587)</u>                         | <u>-</u>                                     | <u>(1,859)</u>          |
| 30 September 2014   | 171,876                                   | 58,609   | 12,348                               | 2,064  | 244,897                 |
| Additions           | 2,003                                     | 5,856  | -                                    | -  | 7,859                   |
| Disposals           | <u>-</u>                                  | <u>-</u>   | <u>(1,575)</u>                       | <u>-</u>                                     | <u>(1,575)</u>          |
| 30 September 2015   | <u>173,879</u>                            | <u>64,465</u>  | <u>10,773</u>                        | <u>2,064</u>                                 | <u>251,181</u>          |
| Depreciation:       |   |  |                                      |  |                         |
| 1 October 2013      | -   | 26,874   | 4,677                                | 1,997  | 33,548                  |
| Charge for the year | 887                                       | 4,527  | 2,188                                | 67   | 7,669                   |
| Disposal            | -   | <u>(844)</u>   | <u>(587)</u>                         | -  | <u>(1,431)</u>          |
| Adjustments         | <u>-</u>                                  | <u>(38)</u>  | <u>730</u>                           | <u>-</u>                                     | <u>692</u>              |
| 30 September 2014   | 887                                       | 30,519   | 7,008                                | 2,064  | 40,478                  |
| Charge for the year | 3,565                                     | 5,109  | 1,934                                | -  | 10,608                  |
| Disposal            | <u>-</u>                                  | <u>-</u>   | <u>(840)</u>                         | <u>-</u>                                     | <u>(840)</u>            |
| 30 September 2015   | <u>4,452</u>                              | <u>35,628</u>  | <u>8,102</u>                         | <u>2,064</u>                                 | <u>50,246</u>           |
| Net Book Value:     |   |  |                                      |  |                         |
| 30 September 2015   | <u>169,427</u>                            | <u>28,837</u>  | <u>2,671</u>                         | <u>-</u>                                     | <u>200,935</u>          |
| 30 September 2014   | <u>170,989</u>                            | <u>28,090</u>  | <u>5,340</u>                         | <u>-</u>                                     | <u>204,419</u>          |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 14. INVESTMENT PROPERTIES:

|                      | <u>The Group</u> |               | <u>The Company</u> |               |
|----------------------|------------------|---------------|--------------------|---------------|
|                      | <u>2015</u>      | <u>2014</u>   | <u>2015</u>        | <u>2014</u>   |
|                      | <u>\$'000</u>    | <u>\$'000</u> | <u>\$'000</u>      | <u>\$'000</u> |
| At beginning of year | 55,754           | 54,227        | 31,000             | 31,000        |
| Acquisition          | <u>2,391</u>     | <u>1,527</u>  | <u>353</u>         | <u>-</u>      |
| At 30 September      | <u>58,145</u>    | <u>55,754</u> | <u>31,353</u>      | <u>31,000</u> |

The investment property as at September 2014 was valued at current market value by K.B. Real Estate Agents, Appraisers, Auctioneers and Consultants. In reviewing the value of the property, management believes that the value has not changed significantly.

During the year \$2,715,000 (2014 - \$4,247,000) was recognized in the consolidated statement of comprehensive income in relation to rental of investment properties. Direct operating expenses including repairs and maintenance amounted to \$842,387 (2014 - \$1,135,082).

## 15. INTANGIBLE ASSETS:

|                           | <u>The Group</u> | <u>The Company</u> |
|---------------------------|------------------|--------------------|
|                           | <u>2015</u>      | <u>2015</u>        |
|                           | <u>\$'000</u>    | <u>\$'000</u>      |
| Cost:                     |                  |                    |
| At 1 October 2014         | 3,227            | 870                |
| Additions                 | 834              | 460                |
| Transfer                  | <u>130</u>       | <u>-</u>           |
| At 30 September 2015      | <u>4,191</u>     | <u>1,330</u>       |
| Amortisation:             |                  |                    |
| At 1 October 2014         | 1,837            | 66                 |
| Amortisation for the year | 630              | 244                |
| Transfer                  | <u>130</u>       | <u>-</u>           |
| At 30 September 2015      | <u>2,597</u>     | <u>310</u>         |
| Carrying amounts:         |                  |                    |
| 30 September 2015         | <u>1,594</u>     | <u>1,020</u>       |
| 30 September 2014         | <u>1,390</u>     | <u>804</u>         |

**JAMAICAN TEAS LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**30 SEPTEMBER 2015**

## 16. INVESTMENT IN ASSOCIATE:

|                                 | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|---------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                                 | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Investment at beginning of year | 24,770                       | 14,700                       | 67,054                       | 45,782                       |
| Share of results after tax      | (12,737)                     | (11,202)                     | -                            | -                            |
| Additions                       | <u>13,062</u>                | <u>21,272</u>                | <u>13,061</u>                | <u>21,272</u>                |
| At end of year                  | <u>25,095</u>                | <u>24,770</u>                | <u>80,115</u>                | <u>67,054</u>                |

The assets, liabilities, revenue and net loss of the associate are as follows:

|                        | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|------------------------|------------------------------|------------------------------|
| Assets                 | 98,514                       | 105,243                      |
| Liabilities            | (209,824)                    | (191,079)                    |
| Revenue                | 354,643                      | 387,044                      |
| Net loss               | ( 25,473)                    | ( 22,404)                    |
| Net loss - Group share | <u>(12,737)</u>              | <u>( 11,202)</u>             |

## 17. INVESTMENTS:

|                                      | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|--------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                                      | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Available-for-sale at market value - |                              |                              |                              |                              |
| Government of Jamaica bonds          | -                            | 21,884                       | -                            | 21,884                       |
| Quoted equities                      | 92,341                       | 76,293                       | 92,341                       | 76,293                       |
| Unquoted equities at cost            | 25,230                       | 25,230                       | 999                          | 999                          |
| Short term investment                | <u>-</u>                     | <u>( 21,884)</u>             | <u>-</u>                     | <u>(21,884)</u>              |
|                                      | <u>117,571</u>               | <u>101,523</u>               | <u>93,340</u>                | <u>77,292</u>                |

Short term investment represents Government of Jamaica bonds due in 2019 which were sold during the year.

The weighted average effective interest rate at the year end was 12.75%.

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 18. DEFERRED INCOME TAXES:

Deferred income taxes are calculated in full on temporary differences under the liability method using a principal tax rate of 25%.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities. The amounts determined after appropriate offsetting are as follows:

|                     | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|---------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                     | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Deferred tax assets | <u>3,790</u>                 | <u>7,121</u>                 | <u>(1,681)</u>               | <u>-</u>                     |

The movement in deferred taxation is as follows:

|   | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|---|------------------------------|------------------------------|------------------------------|------------------------------|
|   | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Balance at start of year                  | 7,121                        | 4,678                        | -                            | -                            |
| (Charge)/credit for the year<br>(note 11) | <u>(3,331)</u>               | <u>2,443</u>                 | <u>(1,681)</u>               | <u>-</u>                     |
| Balance at end of year                    | <u>3,790</u>                 | <u>7,121</u>                 | <u>(1,681)</u>               | <u>-</u>                     |

Deferred taxation is due to the following temporary differences:

|                                | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|--------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                                | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Tax losses                     | 4,070                        | 3,016                        | -                            | -                            |
| Decelerated capital allowances | <u>( 280)</u>                | <u>4,105</u>                 | <u>(1,681)</u>               | <u>-</u>                     |
|                                | <u>3,790</u>                 | <u>7,121</u>                 | <u>(1,681)</u>               | <u>-</u>                     |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

30 SEPTEMBER 2015

## 18. DEFERRED INCOME TAXES (CONT'D):

Deferred taxation charged to profit or loss comprises the following temporary differences:

|                                | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|--------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                                | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Tax losses                     | 1,053                        | 3,016                        | -                            | -                            |
| Accelerated capital allowances | (4,384)                      | ( 573)                       | (1,681)                      | -                            |
|                                | <u>(3,331)</u>               | <u>2,443</u>                 | <u>(1,681)</u>               | <u>-</u>                     |

Deferred income tax assets are recognised for tax losses carried forward to the extent that realisation of the related tax benefit through the future taxable periods is probable. Subject to agreement with the Tax Administration Jamaica, losses of approximately \$16,278,758 (2014 - \$12,062,948) for the company is available for set-off against future profits and may be carried forward indefinitely.

## 19. INVENTORIES:

|                            | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                            | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Manufacturing:             |                              |                              |                              |                              |
| Machine spares             | 5,867                        | 7,175                        | 5,867                        | 7,175                        |
| Finished goods             | 49,363                       | 48,363                       | 49,363                       | 48,363                       |
| Raw materials              | <u>62,538</u>                | <u>73,017</u>                | <u>62,538</u>                | <u>73,017</u>                |
|                            | 117,768                      | 128,555                      | 117,768                      | 128,555                      |
| Retail                     | 37,050                       | 39,064                       | -                            | -                            |
| Development:               |                              |                              |                              |                              |
| Housing under construction | 2,552                        | 121,287                      | -                            | -                            |
| Housing units completed    | <u>231,910</u>               | <u>-</u>                     | <u>-</u>                     | <u>-</u>                     |
|                            | <u>389,280</u>               | <u>288,906</u>               | <u>117,768</u>               | <u>128,555</u>               |

**JAMAICAN TEAS LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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## 20. RECEIVABLES:

|                            | <u>The Group</u> |                | <u>The Company</u> |                |
|----------------------------|------------------|----------------|--------------------|----------------|
|                            | <u>2015</u>      | <u>2014</u>    | <u>2015</u>        | <u>2014</u>    |
|                            | <u>\$'000</u>    | <u>\$'000</u>  | <u>\$'000</u>      | <u>\$'000</u>  |
| Trade receivables          | 233,729          | 147,880        | 172,008            | 145,819        |
| Deposit                    | 2,303            | 12,014         | 1,153              | 3,222          |
| Receivable - director      | -                | 1,984          | -                  | 1,691          |
| Prepaid expenses           | 17,024           | 31,988         | 15,525             | 31,419         |
| Short term loan receivable | 16,009           | 14,345         | 15,278             | 13,709         |
| Other receivables          | <u>8,862</u>     | <u>11,433</u>  | <u>2,391</u>       | <u>2,387</u>   |
|                            | <u>277,927</u>   | <u>219,644</u> | <u>206,355</u>     | <u>198,247</u> |

The aging of trade receivables is as follows:

|              | <u>The Group</u> |                | <u>The Company</u> |                |
|--------------|------------------|----------------|--------------------|----------------|
|              | <u>2015</u>      | <u>2014</u>    | <u>2015</u>        | <u>2014</u>    |
|              | <u>\$'000</u>    | <u>\$'000</u>  | <u>\$'000</u>      | <u>\$'000</u>  |
| 0-30 days    | 120,397          | 104,115        | 120,282            | 103,889        |
| 31-60 days   | 17,874           | 9,678          | 17,874             | 9,676          |
| 61-90 days   | 15,443           | 10,389         | 15,356             | 10,213         |
| Over 90 days | <u>80,015</u>    | <u>23,698</u>  | <u>18,496</u>      | <u>22,041</u>  |
|              | <u>233,729</u>   | <u>147,880</u> | <u>172,008</u>     | <u>145,819</u> |

## 21. CASH AND CASH EQUIVALENTS:

|                 | <u>The Group</u> |                 | <u>The Company</u> |                 |
|-----------------|------------------|-----------------|--------------------|-----------------|
|                 | <u>2015</u>      | <u>2014</u>     | <u>2015</u>        | <u>2014</u>     |
|                 | <u>\$'000</u>    | <u>\$'000</u>   | <u>\$'000</u>      | <u>\$'000</u>   |
| Cash in hand    | 4,588            | 2,940           | 590                | 1,167           |
| Cash at bank    | <u>18,312</u>    | <u>11,717</u>   | <u>14,498</u>      | <u>9,675</u>    |
|                 | 22,900           | 14,657          | 15,088             | 10,842          |
| Bank overdrafts | <u>(49,180)</u>  | <u>(49,999)</u> | <u>(40,220)</u>    | <u>(36,835)</u> |
|                 | <u>(26,280)</u>  | <u>(35,342)</u> | <u>(25,132)</u>    | <u>(25,993)</u> |

## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

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## 21. CASH AND CASH EQUIVALENTS (CONT'D):

Interest rate exposure -

The weighted average effective interest rate at the year end was as follows:

|                     | <u>2015</u> | <u>2014</u> |
|---------------------|-------------|-------------|
| Cash at bank - US\$ | 0.20%       | 0.20%       |
| - CAD\$             | 0.15%       | 0.20%       |
| - Sterling £        | 0.15%       | 0.25%       |

The Group has bank overdraft facilities with The Bank of Nova Scotia Jamaica Limited and National Commercial Bank Jamaica Limited. They are secured by unlimited guarantee by a director of the companies.

## 22. SHARE CAPITAL:

|   | <u>2015</u>    | <u>2014</u>    |
|---|----------------|----------------|
|   | <u>\$'000</u>  | <u>\$'000</u>  |
| Authorised -  |                |                |
| 250,000,000 ordinary shares of no par value           |                |                |
| Stated capital -                                      |                |                |
| Issued and fully paid ordinary shares of no par value |                |                |
| 168,708,365   | <u>141,420</u> | <u>141,420</u> |

At the Annual General Meeting held on 2 March 2011, the stockholders passed a resolution for 16,000,000 of the authorised but unissued shares to be set aside as part of a stock option plan for directors and a stock purchase plan for employees in two tranches of 8 million shares between 30 June 2011, and 30 June 2021 subject to certain conditions. The directors' options are exercisable in amounts of 200,000 shares per annum in whole or in part within five years of June 2011 in whole or in part. During the financial year ended 2012, the company issued 880,000 shares to its directors and employees. The price to be paid for the first tranche when exercised is \$7 per share payable in full at the time the option is exercised. The first tranche option expires June 2016.

The second tranche will come into effect immediately after the first option period ends. The pricing for the second tranche will be determined at the annual general meeting preceding the start date. Staff members will be allowed to purchase shares set aside for them at a 10 percent discount to the last stock market selling price and the date the offer is taken up. They will be given a specific time in each year in which to take up the offer, and interest free loans for a three year term to acquire the shares.

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## 23. CAPITAL RESERVES:

|   | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|---|------------------------------|------------------------------|
| This represents realized surplus arising on - |                              |                              |
| Disposal of property, plant and equipment     | 6,759                        | 6,759                        |
| Waiver of directors' loans                    | 229                          | 229                          |
| Disposal of investments                       | <u>71</u>                    | <u>71</u>                    |
|   | <u>7,059</u>                 | <u>7,059</u>                 |

## 24. FAIR VALUE RESERVES:

This represents unrealised surplus/(deficit) on revaluation of investments.

## 25. LONG TERM LIABILITIES:

|  | <u>The Group</u>             |                              | <u>The Company</u>           |                              |
|--|------------------------------|------------------------------|------------------------------|------------------------------|
|  | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| The Bank of Nova Scotia Jamaica Limited: |                              |                              |                              |                              |
| Mortgage                                 | 97,000                       | 109,000                      | 97,000                       | 109,000                      |
| Orchid Estate loan                       | 91,338                       | -                            | -                            | -                            |
| Solar loan                               | 13,809                       | -                            | 13,809                       | -                            |
| Bond payable                             | <u>103,178</u>               | <u>103,178</u>               | <u>103,178</u>               | <u>103,178</u>               |
|  | 305,325                      | 212,178                      | 213,987                      | 212,178                      |
| Less current portion                     | <u>(12,821)</u>              | <u>(11,999)</u>              | <u>(12,821)</u>              | <u>(11,999)</u>              |
|  | <u>292,504</u>               | <u>200,179</u>               | <u>201,166</u>               | <u>200,179</u>               |

The Bank of Nova Scotia mortgage is repayable over five years on the amortised basis ending October 2018 at an interest rate of 8.95%. It is secured by 1<sup>st</sup> legal mortgage over property located at 2 Bell Road, Kingston; along with unlimited guarantee provided by related companies and directors.

The Bank of Nova Scotia Jamaica Limited Orchid Estate loan shall not exceed eighteen (18) months at a fixed interest rate of 9.75% per annum. The loan principal is to be repaid from sales proceeds of the housing units being constructed. The loan is secured by the following:

- (i) First Legal Mortgage to be stamped \$109,483,000 over Certificates of Title covering development property located at Poor Man's Corner, Yallahs, St. Thomas, registered at Volume 1092 Folio 615. The mortgage may be held pari passu with any charge registered in favour of the Real Estate Board.



## JAMAICAN TEAS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

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## 25. LONG TERM LIABILITIES (CONT'D):

- (ii) Assignment of Contractor/Builder's Risk and Public Liability insurance with minimum sum insured of not less than the replacement value of the units being build.
- (iii) The unlimited personal guarantee of John Mahfood.
- (iv) General assignment of all agreements for sale of units to end purchases.
- (v) Subordination of intercompany loans from Jamaican Teas Limited or related/affiliated companies with no repayment of principal or interest until the bank loan is repaid in full.

The Bank of Nova Scotia Solar loan is repayable over five years on the amortised basis ending sixty months after initial disbursement at an interest rate of 9.95%. It is secured by the legal mortgage over the Bell Road property and also the property owned by H Mahfood & Sons Limited, located at 9 Chancery Street, Kingston 19. The loan is also secured by unlimited guarantee provided by related companies and directors.

The corporate bond is a fixed and floating rate note issued in November 2014 and is repayable on 6 November 2017; Jamaican Teas Limited has the right of early redemption after the expiration of two years. It attracts a fixed interest rate of 8.50% per annum for the first two years and thereafter 2.50% per annum above the weighted average yield rate per annum on 90 days Government of Jamaica Treasury Bills. The bond is secured by a debenture creating a first fixed and floating charge over the assets of Jamaican Teas Limited. The company believes that they are compliant with the covenants.

## 26. PAYABLES:

|                | <u>The Group</u> |                | <u>The Company</u> |               |
|----------------|------------------|----------------|--------------------|---------------|
|                | <u>2015</u>      | <u>2014</u>    | <u>2015</u>        | <u>2014</u>   |
|                | <u>\$'000</u>    | <u>\$'000</u>  | <u>\$'000</u>      | <u>\$'000</u> |
| Trade payables | 45,404           | 84,651         | 13,898             | 48,613        |
| Other payables | <u>18,949</u>    | <u>16,115</u>  | <u>15,074</u>      | <u>10,731</u> |
|                | <u>64,353</u>    | <u>100,766</u> | <u>28,972</u>      | <u>59,344</u> |

## 27. SHORT TERM BORROWINGS:

|  | <u>The Group</u> |               | <u>The Company</u> |               |
|--|------------------|---------------|--------------------|---------------|
|  | <u>2015</u>      | <u>2014</u>   | <u>2015</u>        | <u>2014</u>   |
|  | <u>\$'000</u>    | <u>\$'000</u> | <u>\$'000</u>      | <u>\$'000</u> |
| (i) Mayberry Investments Limited             | 47,131           | 31,458        | 47,131             | 31,458        |
| (ii) Other loans                             | 2,825            | 9,634         | 2,724              | 7,413         |
| Current portion of long term loans (note 25) | <u>12,821</u>    | <u>11,999</u> | <u>12,821</u>      | <u>11,999</u> |
|  | <u>62,777</u>    | <u>53,091</u> | <u>62,676</u>      | <u>50,870</u> |

## JAMAICAN TEAS LIMITED

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## 27. SHORT TERM BORROWINGS (CONT'D):

- (i) The Mayberry Investments Limited loan is at an interest rate of 15%. This loan is secured by quoted equities held by the institution with a market value of \$90.6 million.
- (ii) Other loans are unsecured and have no fixed repayment terms. Interest is charged at the rates of 10% and 39.75%.

## 28. RELATED PARTY TRANSACTIONS AND BALANCES:

The following transactions were carried out with related parties.

## (a) Key management compensation -

|  | <u>The Group</u> |               | <u>The Company</u> |               |
|--|------------------|---------------|--------------------|---------------|
|  | <u>2015</u>      | <u>2014</u>   | <u>2015</u>        | <u>2014</u>   |
|  | <u>\$'000</u>    | <u>\$'000</u> | <u>\$'000</u>      | <u>\$'000</u> |
| Salaries and other short-term employees benefits | <u>21,618</u>    | <u>24,292</u> | <u>21,289</u>      | <u>20,503</u> |

## (b) Year-end balances with related parties -

|  | <u>The Company</u> |                |
|--|--------------------|----------------|
|  | <u>2015</u>        | <u>2014</u>    |
|  | <u>\$'000</u>      | <u>\$'000</u>  |
| Due from subsidiaries -                |                    |                |
| H Mahfood & Sons Limited               | 341,391            | 250,375        |
| JRG Shoppers Delite Enterprise Limited | <u>34,192</u>      | <u>37,668</u>  |
|  | <u>375,583</u>     | <u>288,043</u> |
| Due to subsidiary -                    |                    |                |
| JRG Shoppers Delite Enterprise Limited | <u>9,415</u>       | <u>15,678</u>  |

## (c) Year-end balances with directors -

|                       | <u>2015</u>   | <u>2014</u>   |
|-----------------------|---------------|---------------|
|                       | <u>\$'000</u> | <u>\$'000</u> |
| Amounts included in - |               |               |
| Receivables (note 20) | -             | 1,984         |
| Other loans (note 27) | <u>1,519</u>  | <u>881</u>    |

**JAMAICAN TEAS LIMITED**  
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28. **RELATED PARTY TRANSACTIONS AND BALANCES (CONT'D):**

(d) **Transactions and balances with companies controlled by directors -**

| Transactions -                            | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
|---|------------------------------|------------------------------|
| Sale of goods                             | 357,445                      | 283,484                      |
| Services rendered                         | <u>6,000</u>                 | <u>10,352</u>                |
| <br>                                      |                              |                              |
| Balances -                                | <u>2015</u><br><u>\$'000</u> | <u>2014</u><br><u>\$'000</u> |
| Amounts included in receivables (note 20) | 13,792                       | 12,577                       |
| Amounts included in payables (note 26)    | <u>(167)</u>                 | <u>(1,286)</u>               |

(e) **Transactions between the company and its related parties -**

During the year, the company earned management fees of \$6,000,000 from JRG Shoppers Delite Enterprise Limited and interest of \$11,709,265 from H Mahfood & Sons Limited.

29. **COMMITMENTS:**

The total future value of minimum lease payments due is \$3,276,774 (2014 - \$1,323,828).

For the residential property development at Orchid Estate in Yallahs, St. Thomas, the estimated additional costs to complete the next batch of residential units to which the Group is contractually committed is \$42 million (2014 - \$67 million).