

# **MEDIA RELEASE**

December 2, 2015

### SCOTIA INVESTMENTS REPORTS YEAR END FINANCIAL RESULTS

#### YEAR TO DATE 2015 HIGHLIGHTS

- Net income available to common shareholders of \$1.02 billion
- Earnings per share of \$2.42
- Return on Average Equity of 7.34%
- Productivity ratio of 53.04%
- Year to date dividends of \$1.80 per share

#### FOURTH QUARTER 2015 HIGHLIGHTS

- Net income available to common shareholders of \$288 million
- Earnings per share of \$0.68
- Return on Average Equity of 8.20%
- Productivity ratio of 46.94%
- Fourth quarter dividend of \$0.45 per share

Scotia Investments Jamaica Limited (SIJL) today reported net income of \$1.02 billion for the year ended October 31, 2015. This represents a decrease of \$823 million, when compared with the net income of \$1.85 billion for the period ended October 31, 2014. Net income for the quarter was \$288 million, up \$5.6 million or 2% above the \$283 million earned in the previous quarter.

The Board of Directors today, approved a third interim dividend of 45 cents per stock unit payable on January 15, 2016, to stockholders on record at December 23, 2015.

Lissant Mitchell, CEO of Scotia Investments said "As we transition further towards achieving our vision of transforming our business model to a market leading asset management and brokerage firm, our repo book was reduced by \$4.4 billion or 10%. This is fully aligned with the structural changes being pursued by the regulatory authorities aimed at strengthening the overall risk management framework of the industry. This impacted profitability during the current financial year, as we reduced our balance sheet and focused on growing our Asset Management business. Assets under management at October 31, 2015 stood at \$111 billion; an increase of 16% over last year. Our Scotia Caribbean Income Fund attained a significant milestone by surpassing US\$100 million and attaining US\$105 million, which reflected an increase in the net asset value (NAV) of 37% over last year. Our Scotia Premium Money Market Fund also recorded NAV of J\$13.0 billion, an increase of 27% over last year.

As part of our transition strategy, we are also focused on reducing structural costs in alignment with the new business model, as we seek to improve efficiencies in our support structure and distribution channels."

# 🕤 Scotia Investments

For further information contact Lissant Mitchell, Chief Executive Officer • Tel: 876.960.6699 • Fax: 876. 960.6705

#### TOTAL REVENUES

Total revenues, comprising net interest revenue and other income for the year was \$3.21 billion, a reduction of \$960 million or 23% below the previous year; and \$782 million for the quarter, up \$22 million or 3% compared to the previous quarter.

#### NET INTEREST INCOME

Net interest income after impairment losses for the year was \$1.75 billion, a reduction of \$536 million or 23% below the previous year; and \$386 million for the quarter, down \$54 million or 12% below the previous quarter.

#### **OTHER REVENUE**

Other revenue, which includes fee income, securities trading gains and net foreign exchange trading income, was \$1.46 billion for the year, \$424 million or 23% below the previous last year; and \$396 million for the quarter, up \$77 million or 24% above last quarter. Notwithstanding, fees attributable to our asset management business recorded 18% higher than the previous year influenced primarily by net positive inflows.

#### **OPERATING EXPENSES**

Total operating expenses for the year were \$1.71 billion, up \$138 million or 9% over last year, due partly to the increase in the asset tax rate from 0.14% to 0.25% for regulated financial institutions and higher salaries and staff related costs. The operating expenses of \$367 million for the quarter were flat compared to the last quarter. The Company continues to focus on Operational Efficiency, a key strategic priority to manage the increase in operating expenses, despite the increased cost of doing business in the financial services sector.

#### **FINANCIAL CONDITION**

#### ASSETS

Total assets of \$69 billion represented a reduction of \$3.5 billion year over year; is consistent with our strategic initiative to focus on the growth of our Off-Balance Sheet products (including our unit trusts and mutual fund portfolios).

#### LIABILITIES

Total customer liabilities represented by Securities Sold Under Repurchase Agreements and Capital Management Accounts and Government Securities Fund reduced by \$4.7 billion year over year.

#### **ASSETS & FUND MANAGEMENT HIGHLIGHTS**

Assets under management including the company's custody book were \$158 billion as at October 31, 2015, an increase of \$19 billion or 14% year over year and \$6 billion or 4% over last quarter.



#### CAPITAL

The strength of our capital base is evident with total shareholders' equity standing at \$14.0 billion as at October 31, 2015. We continue to exceed our regulatory capital requirement and at the end of the year, our capital adequacy ratio remained solid at 47%, well above the 10% statutory requirement. Our strong capital position also enables us to take advantage of future growth opportunities.

#### **NON-FINANCIAL HIGHLIGHTS**

#### **Client Loyalty**

Scotia Investments engaged our clients in a series of educational seminars and client appreciation events over the last quarter. We executed a joint branch forum with Scotia Jamaica Life Insurance Company organized for the Old Harbour branch on October 7th where we discussed estate and retirement planning. Additionally, we continued to host a series of Mutual Funds and Unit Trust seminars, where the main objective of these seminars was to inform our clients about economic trends in the global and local markets and to highlight new investment opportunities on the horizon.

#### **Client Education**

Our new audio-visual newsletter, Scotia Investments Market Pulse expanded its circulation to over 5,000 subscribers and continued to feature current financial and economic news from across the globe with cutting edge analysis from our Treasury and Trading team as well as our Portfolio Advisory Group.

#### **Corporate Social Responsibility:**

Over 20 staff members turned out to support the 2015 staging of the Scotia Investments sponsored Trench Town Spelling Bee competition on October 31<sup>st</sup>. The competition saw 85 students from the community in friendly rivalry for the top places in four age group categories. The staff volunteered to act in various capacities which included judges, announcers and mentors throughout the Spelling competition. Parents and residents of the community attended the event and showed strong support for the competition which is in its 5<sup>th</sup> year. It continues to teach the children not just the value of academics but leadership, commitment, handling disappointment, group work and determination.

Scotia Investments wishes to thank all of our stakeholders for their continued support. To our clients, thank you for your continued loyalty and for allowing us to be your most trusted financial advisor. To our shareholders, thank you for the commitment, trust and confidence. To our employees, our continued success is as a result of great execution by you, our dedicated and skilled team. Your consistent focus on client satisfaction will ensure that we continue to deliver superior customer service.

## **Scotia Investments** Media Release

#### SCOTIA INVESTMENTS JAMAICA LTD. CONSOLIDATED STATEMENT OF REVENUE AND EXPENSES Year ended October 31, 2015

	For the three months ended			For the year ended	
			Restated		Restated
	October	July	October	October	October
\$ Thousands)	2015	2015	2014	2015	2014
GROSS OPERATING INCOME	1,193,736	1,190,936	1,537,474	4,973,394	6,397,188
nterest income	797,298	871,078	1,049,926	3,515,107	4,514,571
nterest expense	(411,212)	(431,250)	(551,766)	(1,762,057)	(2,229,602)
let Interest Income	386,086	439,828	498,160	1,753,050	2,284,969
mpairment losses on loans	49	870	410	2,875	6,969
Net interest income after impairment losses	386,135	440,698	498,570	1,755,925	2,291,938
Net fee and commission income	275,945	281,339	273,804	1,097,945	953,479
Net foreign exchange trading income	(284)	4,830	10,778	50,196	134,008
Net gains on financial assets	111,667	23,669	201,231	284,782	777,572
Other revenue	9,110	10,020	1,735	25,364	17,558
	396,438	319,858	487,548	1,458,287	1,882,617
TOTAL OPERATING INCOME	782,573	760,556	986,118	3,214,212	4,174,555
DPERATING EXPENSES					
Salaries and staff benefits	226,772	217,146	212,880	970,181	855,081
Property expenses, including depreciation	25,580	27,608	38,794	115,535	139,851
Amortisation of intangible assets	-	-	-	-	84
Asset Tax	-	-	-	147,791	85,847
Other operating expenses	115,029	121,043	79,745	472,803	487,301
	367,381	365,797	331,419	1,706,310	1,568,164
PROFIT BEFORE TAXATION	415,192	394,759	654,699	1,507,902	2,606,391
Faxation	(126,716)	(111,910)	(172,488)	(483,410)	(758,748)
PROFIT FOR THE YEAR	288,476	282,849	482,211	1,024,492	1,847,643
PROFIT AFTER TAXATION ATTRIBUTABLE TO					
STOCKHOLDERS OF THE COMPANY	288,476	282,849	482,211	1,024,492	1,847,643
Earnings per stock unit - Basic (cents)	68	67	114	242	437
Return on average equity (annualized)	8.20%	8.12%	14.12%	7.34%	437 13.94%
Productivity ratio	46.94%	48.04%	33.58%	53.04%	37.46%

#### SCOTIA INVESTMENTS JAMAICA LTD.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME Period ended October 31, 2015

	For	For the three months ended			ded
			Restated		Restated
	October	July	October	October	October
(\$ Thousands)	2015	2015	2014	2015	2014
Profit for the year	288,476	282,849	482,211	1,024,492	1,847,643
Other comprehensive income					
Items that may be subsequently reclassified to profit or loss					
Unrealised gains/(losses) on available for sale securities	57,651	343	(4,750)	78,522	87,062
Realised (gains) losses on available for sale securities	(1,580)	(3,161)	(30,716)	(17,591)	32,883
Amortisation of fair value reserve on financial instruments					
reclassified to loans and receivables	-	2,380	13,312	15,297	115,912
	56,071	(438)	(22,154)	76,228	235,857
Taxation	(664)	22,256	(19,047)	26,765	(135,547)
Other comprehensive income (loss), net of tax	55,407	21,818	(41,201)	102,993	100,310
Total comprehensive income for the year	343,883	304,667	441,010	1,127,485	1,947,953
TOTAL COMPREHENSIVE INCOME AFTER TAXATION					
ATTRIBUTABLE TO STOCKHOLDERS OF THE COMPANY	343,883	304,667	441,010	1,127,485	1,947,953

#### SCOTIA INVESTMENTS JAMAICA LTD.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION October 31, 2015

		Restated	Restate
	October 31, 2015	October 31, 2014	October 31, 201
\$ Thousands)			
ASSETS			
CASH RESOURCES	2,224,291	2,924,484	1,978,865
NVESTMENTS			
Financial assets at fair value through profit and loss	459,502	527,338	253,305
Securities available-for-sale	7,217,767	5,415,017	5,180,082
	7,677,269	5,942,355	5,433,387
PLEDGED ASSETS	53,751,562	59,419,866	62,860,190
OANS, AFTER MAKING PROVISIONS FOR LOSSES	97,818	110,226	79,997
DTHER ASSETS			
Customers' liability under guarantees	3,480,500	2,837,844	2,326,594
Taxation recoverable	1,281,029	752,557	808,992
Other assets	158,271	212,209	114,562
Property, plant and equipment at cost, less depreciation	21,765	30,464	49,480
Intangible assets	107,605	84,202	60,144
Deferred taxation	48,112	83	34,349
	5,097,282	3,917,359	3,394,121
TOTAL ASSETS	68,848,222	72,314,290	73,746,560
LIABILITIES			
CAPITAL MANAGEMENT ACCOUNTS & GOVERNMENT SECURITIES FUND	12,714,643	13,003,074	13,018,564
OTHER LIABILITIES			
Guarantees issued	3,480,500	2,837,844	2,326,594
Liabilities under repurchase agreements	37,612,663	42,022,859	44,865,128
Other liabilities	680,810	494,539	463,614
Taxation payable	184,597	64,614	477,976
Deferred taxation	24,007	106,092	719
Assets held in trust on behalf of participants		-	15,477
	41,982,577	45,525,948	48,149,508
TOCKHOLDERS' EQUITY			
Share capital	1,911,903	1,911,903	1,911,903
Cumulative remeasurement result from			
available-for-sale financial assets	41,474	(61,519)	(161,829
Capital reserve	22,075	22,075	22,075
Reserve for own shares	-	-	(20,578
Unappropriated profits	12,175,550	11,912,809	10,826,917
	14,151,002	13,785,268	12,578,488
FOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	68,848,222	72,314,290	73,746,560

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#### SCOTIA INVESTMENTS JAMAICA LTD.

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY October 31, 2015

(\$ Thousands)	Share Capital	Cumulative Re- measurement Result from Available-for-sale Financial Assets	Capital Reserve	Reserve for own shares	Unappropriated Profits	Total
Balance as at 31 October 2013	1,911,903	(161,829)	22,075	(20,578)	10,740,318	12,491,889
Effect of IFRIC 21					86,599	86,599
Balance as at 31 October 2013 (restated)	1,911,903	(161,829)	22,075	(20,578)	10,826,917	12,578,488
Net profit	-	-	-	-	1,847,643	1,847,643
Other comprehensive income:						
Unrealised gains on available-for-sale securities, net of taxes	-	64,945	-	-	-	64,945
Realised losses on available-for-sale securities	-	5,117	-	-	-	5,117
Amortisation of fair value reserve on financial instruments						
reclassified to loans and receivables	-	30,248	-	-	-	30,248
Total comprehensive income for the year		100,310			1,847,643	1,947,953
Other equity transactions:						
Divdends paid	-	-	-	-	(761,751)	(761,751)
Movement in ESOP reserve		-	-	20,578	-	20,578
Balance as at 31 October 2014 (restated)	1,911,903	(61,519)	22,075	-	11,912,809	13,785,268
Balance as at 31 October 2014	1,911,903	(61,519)	22,075	-	11,768,233	13,640,692
Effect of IFRIC 21					144,576	144,576
Balance as at 31 October 2014 (restated)	1,911,903	(61,519)	22,075	-	11,912,809	13,785,268
Net Profit	-	-	-	-	1,024,492	1,024,492
Other comprehensive income:						
Unrealised gains on available-for-sale securities, net of taxes	-	104,522	-	-	-	104,522
Realised (gains) on available-for-sale securities	-	(11,727)	-	-	-	(11,727)
Amortisation of fair value reserve on financial instruments						
reclassified to loans and receivables	-	10,198	-	-	-	10,198
Total comprehensive income for the year	-	102,993	-	-	1,024,492	1,127,485
Other equity transactions:						
Divdends paid	-	-	-	-	(761,751)	(761,751)
Balance as at 31 October 2015	1,911,903	41,474	22,075	-	12,175,550	14,151,002

#### SCOTIA INVESTMENTS JAMAICA LTD. CONDENSED STATEMENT OF CONSOLIDATED CASH FLOWS Year ended October 31, 2015

<i>u</i> =		Restated
(\$ Thousands)	2015	2014
Cash flows used in operating activities		
Profit for the year	1,024,492	1,847,643
Adjustments to net income:		
Depreciation	10,445	16,575
Amortisation of intangible assets	-	84
Impairment losses on loans	(2,875)	(6,969)
Other, net	(1,269,640)	(1,522,093)
	(237,578)	335,240
Changes in operating assets and liabilities		
Pledged assets	4,649,702	1,747,475
Securities sold under repurchase agreements	(4,291,953)	(2,937,178)
Financial assets at fair value through profit and loss	64,804	(271,082)
Other, net	548,494	674,407
	733,469	(451,138)
Cash flows provided by/(used in) investing activities		
Investment securities	(1,773,144)	37,238
Movement in ESOP	-	20,578
Property, plant and equipment, Intangibles, net	(25,149)	(25,829)
	(1,798,293)	31,987
Cash flows used in financing activities		
Dividends paid	(761,751)	(761,751)
	(761,751)	(761,751)
Effect of exchange rate on cash and cash equivalents	283,495	519,734
Net change in cash and cash equivalents	(1,543,080)	(661,168)
Cash and cash equivalents at beginning of year	8,884,274	9,545,442
Cash and cash equivalents at end of year	7,341,194	8,884,274
Represented by:		
Cash resources	2,224,291	2,924,484
Less: accrued interest on cash resources	(813)	(793)
Reverse repurchase agreements and other investments less than ninety days	5,117,716	5,960,583
	7,341,194	8,884,274

#### 1. Identification

Scotia Investments Jamaica Limited is a 77.01% subsidiary of Scotia Group Jamaica Limited, which is incorporated and domiciled in Jamaica. The Bank of Nova Scotia, which is incorporated and domiciled in Canada, is the ultimate parent.

Effective June 30, 2015, Interlink Investments Limited (non-trading) wholly owned subsidiary was wound up. (See note 11).

#### 2. Basis of preparation

The interim condensed consolidated financial statements have been prepared in accordance with IAS 34, 'Interim financial reporting'. The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended October 31, 2014, which was prepared in accordance with International Financial Reporting Standards, except for the adoption of relevant new standards and interpretations effective as of January 1, 2014. These financial statements are presented in Jamaican dollars, which is the Group's functional currency.

#### New and revised standards that became effective during the financial year:

**IFRIC 21, Levies,** effective for accounting periods beginning on or after January 1, 2014 provides guidance on accounting for levies in accordance with the requirements of IAS 37, Provisions, Contingent Liabilities and Contingent Assets. The interpretation defines a levy as an outflow from an entity imposed by a government in accordance with legislation. It requires an entity to recognize a liability for a levy when and only when the triggering event specified in the legislation occurs. This standard impacted the Group's financial results and was also applied retrospectively in accordance with the transition provisions of the standard, refer to note 10.

#### **Basis of consolidation**

The consolidated financial statements include the assets, liabilities, and results of operations of the Company and its subsidiaries presented as a single economic entity. Intra-group transactions, balances, and unrealized gains and losses are eliminated in preparing the consolidated financial statements.

#### 3. Financial assets

The Group classifies its financial assets in the following categories: financial assets at fair value through profit and loss; loans and receivables; available-for-sale and held-to-maturity. Management determines the classification of its investments at initial recognition.

#### Financial Assets at Fair Value through Profit and Loss

This category includes financial assets acquired principally for the purpose of selling in the short term or if so designated by management.

#### Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money or services directly to a debtor with no intention of trading the receivable.

#### Held-to-Maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity.

#### 3. Financial assets (Cont'd)

#### Available-for-Sale

Available for sale investments are those intended to be held for an indefinite period of time, and may be sold in response to needs for liquidity or changes in interest rates or equity prices.

Financial instruments are measured initially at cost, including transaction costs. Subsequent to initial recognition, all available-for-sale instruments and financial assets at fair value through profit and loss are measured at fair value, except that any available-for-sale instrument that does not have a quoted market price in an active market and whose fair value cannot be reliably measured, is stated at cost, including transactions costs, less impairment losses. Gains and losses arising from changes in the fair value of available-for-sale instruments are recognized directly in statement of comprehensive income, while gains and losses arising from changes in the fair value of trading securities are included in the statement of income in the period in which they arise. Interest calculated using the effective interest method is recognized in the statement of income.

#### 4. Pledged assets

Assets pledged as collateral under repurchase agreements with clients and other financial institutions are government securities.

- i. All repurchase agreements mature within twelve (12) months and are conducted under terms that are usual and customary to standard securities borrowing and repurchase agreements.
- ii. The capital management fund and the government securities fund are managed on a non-recourse basis, on behalf of investors.

	<u>2015</u>	<u>2014</u>
	\$' 000	\$' 000
Securities Sold Under Repurchase Agreements:		
Clients	27,514,739	28,567,997
Other Financial Institutions	10,097,924	13,454,862
Capital Management Fund and Government Securities Fund	12,714,643	13,003,074
	50,327,306	55,025,933

#### 5. Loan loss provision

IFRS loan loss provision is established on the difference between the carrying amount and the recoverable amount of loans. The recoverable amount being the present value of expected future cash flow, discounted based on the interest rate at inception or the last re-price date of the loan. Regulatory loan loss provisioning requirements that exceed these amounts are maintained within a loan loss reserve in the equity component of the statement of financial position.

#### 6. Deferred taxation

Deferred income tax is provided in full, using the liability method, on temporary differences rising between the tax bases of assets and liabilities and their carrying amounts.

#### 7. Property, plant and equipment

Property, plant and equipment are stated at cost, less accumulated depreciation.

#### 8. Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents include notes and coins on hand, unrestricted balances held with Bank of Jamaica, amounts due from other banks, and highly liquid financial assets with original maturities of less than three months, which are readily convertible to known amounts of cash, and are subject to insignificant risk of changes in their fair value.

#### 9. Managed funds

The Group provides custody, trustee, corporate administration, investment management and advisory services to third parties. This involves the group making allocation and purchase and sale decisions in relation to a wide range of financial instruments. Those assets that are held in a fiduciary capacity are not included in these financial statements.

The subsidiary, Scotia Asset Management (Jamaica) Limited also manages funds on a non-recourse basis, on behalf of investors. The Group has no legal or equitable right or interest in these funds and accordingly, they have been excluded from the financial statements.

The Group had financial assets under administration of \$157,568,534,000 (2014: \$138,167,368,000).

#### 10. Restatement of Comparative Financial Information

#### Adoption of IFRIC 21, Levies:-

Scotia Investments Jamaica Limited adopted IFRIC 21, Levies, which is effective for annual periods beginning on or after January 1, 2014. IFRIC 21 clarifies that the obligating event that gives rise to a liability to pay a levy is the event identified by the legislation that triggers the obligation to pay the levy. The Institute of Chartered Accountants of Jamaica has issued an advisory to clarify the accounting treatment of Asset Tax under IFRIC 21, which indicates that the obligating event for Asset Tax under the Taxation Act is the entity being in existence for any part of the Year of Assessment. Therefore the liability for Asset Tax is triggered on the first day of an entity's financial year which forms the basis period for the Year of Assessment. Consequently, the full liability relating to the Asset Tax for the Group has been accounted for on November 1, 2014, the first day of the 2015 financial year, and the prior periods' financial statements were restated to show the effect of these changes on the statement of revenue and expenses and statement of financial position as outlined below.

	For the Twelve Months Ended			For the Th	ree Months Ended	
	As previously			As previously		
\$Millions	reported	Effect of IFRIC 21	Restated	reported	Effect of IFRIC 21	Restated
	October 31, 2014		October 31, 2014	October 31, 2014		October 31, 2014
Statement of Revenues and Expenses						
<b>T</b> , 10, 11, 1				000		005
Total Operating Income	4,174	-	4,174	986	-	986
Operating expenses	(1,626)	58	(1,568)	(364)	32	(332)
Profit before taxation	2,548	58	2,606	622	32	654
Taxation	(758)	-	(758)	(172)	-	(172)
Profit for the period	1,790	58	1,848	450	32	482
Statement of Financial Position						
Total Assets	72,314	-	72,314	72,314	-	72,314
Total liabilities	58,673	(144)	58,529	58,673	(144)	58,529
Stockholders' equity	13,641	144	13,785	13,641	144	13,785
	72,314	-	72,314	72,314	-	72,314

#### 10. Restatement of Comparative Financial Information (Cont'd)

#### Adoption of IFRIC 21, Levies: (Cont'd)

	For the Twelve Months Ended			
	Includes IFRIC 21 Incremental		Excludes IFRIC 21	
	Restated	Effect of IFRIC 21	As previously reported	
	October 31, 2014		October 31, 2014	
Net Income \$' Millions	1,848	(58)	1,790	
Earnings per share	\$4.37	(\$0.14)	\$4.23	
Return on average equity (annualized)	13.94%	-0.35%	13.59%	
Return on assets (annualized)	2.56%	-0.09%	2.47%	
Productivity ratio	37.46%	1.39%	38.85%	

#### 11. Winding up of Subsidiary

Effective June 30, 2015 Interlink Investments Limited, a 100% subsidiary of Scotia Investments Jamaica Limited, was wound up. The details of the assets and liabilities, cash flows, and gain/ (loss) on winding up are as follows:

 Analysis of assets and liabilities on winding up <u>Interlink Investments Limited</u>

Cash and cash equivalents Other assets/(liabilities)	2015 \$' 000 2,316 
Net assets on winding up	2,316
Net cash inflow on winding up subsidiary <u>The Group</u>	
	<u>2015</u> \$' 000
Proceeds from winding up	2,316
Less: cash and cash equivalents	(2,316)
Net cash inflow/(outflow)	
Gain/(loss) on winding up of subsidiary: <u>The Group</u>	
	<u>2015</u>
	\$' 000
Consideration received	2,316
Net assets on winding up	(2,316)
Gain /(loss) on winding up	
	Cash and cash equivalents Other assets/(liabilities) Net assets on winding up Net cash inflow on winding up subsidiary <u>The Group</u> Proceeds from winding up Less: cash and cash equivalents Net cash inflow/(outflow) Gain/(loss) on winding up of subsidiary: <u>The Group</u> Consideration received Net assets on winding up

#### SCOTIA INVESTMENTS JAMAICA LIMITED TOP TEN (10) LARGEST SHAREHOLDERS AS AT 31 OCTOBER 2015

SHAREHOLDER	NO. OF UNITS	PERCENTAGE
SCOTIA GROUP JAMAICA LIMITED	325,891,065	77.01
SAGICOR POOLED EQUITY FUND	14,441,768	3.41
MAYBERRY WEST INDIES BANK LIMITED	8,171,416	1.93
TRADING A/C - NATIONAL INSURANCE FUND	7,021,597	1.66
JCSD TRUSTEE SERVICES LTD - SIGMA OPTIMA	3,263,448	0.77
JCSD TRUSTEE SERVICES LTD. A/C #76579-02	2,237,886	0.53
GRACE KENNEDY LIMITED PENSION SCHEME	1,984,000	0.47
P.A.M. Ltd - POOLED PENSION EQUITY FUND	1,848,251	0.44
PETER WING CHUAN AYUEN	1,701,000	0.40
GUARDIAN LIFE LIMITED	1,682,166	0.40
TOTAL	368,242,597	87.01

#### SCOTIA INVESTMENTS JAMAICA LIMITED SHAREHOLDINGS OF DIRECTORS AND CONNECTED PARTIES QUARTERLY REPORT AS AT 31 OCTOBER 2015

DIRECTORS	HOLDINGS AS AT 31 OCTOBER 2015
ALEXANDER, BARBARA OLIVE LOUISE	0
BEFORE ANN AFTER LIMITED	0
FORRESTER, TERRANCE	0
GOFFE,GAVIN	0
GOLDSON,PETER	0
KELMAN, CHRISTOPHER	623
LEVY, BRUCE	0
MINOTT, NORMAN	0
MINOTT- PHILLIPS, SANDRA	0
PHILLIPS-BLACK. GINA	0
REID, HILARY	0
SCARLETT- LOZER, ANDREA	0
WONG, MALIACA	0
BOWEN, BRUCE	7,590
BOWEN, KATHRYN	0
BOWEN, MACKENZIE	0
BOWEN-FERNANDO, SUZANNE	0
CHANG, ANTHONY	0
CHANG, ERIN ELIZABETH	0
CHANG, MATTHEW ANTHONY	0
FOWLER, ANGELA	0
FOWLER, ROBERT HENRY	0
HALL, JEFFREY	0
CHUA, DR SWEE	0
HALL, JEI HAN CHUA HALL, LI AN	0
JAMAICA PRODUCERS GROUP LTD.	O O
LAW, ANNA	1,000
JONES, JOSHUA	0
JONES,VICTORIA	0
SMITH, EVEROL	0
MPOHELL LOCANT	
MITCHELL, LISSANT	0
MITCHELL, LISSANT/MITCHELL, MATTHEW CRAIG	2,000
GROVE INVESTMENT MANAGEMENT LIMITED	0
SHARP, JACQUELINE	0
SHARP, ALEXANDER	0
SHARP, JACQUELINE/SHARP, JASON	0
SHARP, LAUREN	0
WELLING, CATHY	0
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#### SCOTIA INVESTMENT JAMAICA LIMITED SHAREHOLDINGS OF OFFICERS AND CONNECTED PARTIES QUARTERLY REPORT AS AT 31 OCTOBER 2015

SENIOR MANAGERS	HOLDINGS AS AT 31 OCTOBER 2015
FRAZER, BRIAN	0
FRAZER, BRIAN/CAMIELLE FRAZER	838
FRAZER, CAIRO	0
FRAZER, KENYA	0
PENSION FUND ASSOCIATION OF JAMAICA	0
COKE, DYLAN	0
MCKENZIE, KARL	0
McKENZIE, BARBARA COLLEEN	0
McKENZIE, CHRISTOPHER KARL	0
McKENZIE, JUDITH ARCHER	0
McKENZIE, KARL/ McKENZIE, BARBARA	3,000
McKENZIE, MICHAEL ANTHONY	0
McKENZIE, ROBERT PAUL	0
MILLER, HUGH	10,000
LEVY, SERITA-GAYE	0
MILLER, SHELIA OPHELIA	0
MILLER, HODEEM GARETH	0
MILLER, SHADAE GRACE-ANN	0
MITCHELL, LISSANT	0
MITCHELL, LISSANT/MITCHELL, MATTHEW CRAIG	2,000
GROVE INVESTMENT MANAGEMENT LIMITED	0
MORRIS, JASON	0
BROWN, AL O'BRIEN	0
MORRIS, OMAR AREXTA	0
PANDOHIE, YVONNE	0
SYLVESTER, COURTNEY	0
SYLVESTER, BENJAMIN I.	0
SYLVESTER, CORAH ANN ROBERTSON	0
SYLVESTER, EMMANUEL C.	0
SYLVESTER, JESSICA Z.	0
FINKER, ANDREA	216,050
ACAL COMPANY LIMITED	0
CAD CUSTOMS BROKERS LIMITED	0
ST ANDREW PARISH FOUNDATION	0