### <u>DIRECTORS REPORT</u> FOR THE QUARTER ENDING 31st MAY 2015

The Board of Directors of Knutsford Express Services Limited is pleased to present the company's unaudited financial statements for the fourth quarter ending May 2015.

Revenues increased by 23% over the comparative period last year to \$118.2 million from \$96.0 million. This was due to growth in both passenger travel and the courier business. Total assets have also grown over the similar period last year by 28.6% from \$215.3 million to \$276.9 million.

Our net profit for the 4<sup>th</sup> quarter increased by 5.6% to \$23.8 million against the comparative quarter. Net income for the year rose to \$72.4 million, or 43.9% over the previous year as earnings per Share increased from \$0.50 to \$0.72.

In this quarter, we have focused extensively on quality customer service and safety training with all members of our staff in recognition of the importance that these two critical guiding values hold towards our continued success. In addition, we have started our service to/from Port Antonio, an investment that we expect to be pivotal in our strategic objective of satisfying the transportation needs of diverse customer market segments.

Our community outreach was extended to the community of Flankers in St. James with the awarding of two scholarships for the top male & female GSAT students form the Flankers Primary School. The scholarship valued at \$50,000 each will cover their respective High School Tuition Fees, Uniforms and books.

Oliver Townsend Director Anthony Copeland

Director

#### KNUTSFORD EXPRESS SERVICES LIMITED STATEMENT OF FINANCIAL POSITION **AS AT MAY 31, 2015**

	(Unau <u>May 31</u> <u>J</u>	, 2015 May 31, 2014
ASSETS		
Non-Current Assets		
Intangible Assets	4,500	
Property, Plant and Equipment	171,902	2,123 126,048,522
	176,402	
Current Assets	32.42	12.002.507
Inventories	15,75	300 H 1 H 1 H 1 H 1 H 1 H 1 H 1 H 1 H 1 H
Accounts & Other Receivables	20,76	
Lease Deposit		5,000 4,875,000
Term Deposit-Restricted		9,183 2,363,464
Cash & Bank Balances	45,25	
Short Term Investment	11,43	
	100,53	4,055 84,755,198
TOTAL ASSETS	\$ 276,93	
Equity	54.00	F 007 F1 00F 007
Share Capital		5,097 51,805,097
Accumulated Surplus	180,66	
	222.47	
	232,47	
Non-Current Liabilities		
Notes Payable	2,06	6,093 17,897,379
Shareholders' Loan	45	2,840 452,840
Deferred Tax Liability	6,73	3,316 6,733,316
	9,25	2,249 25,083,535
	******	
Current Liabilities		
Accounts Payable and Accrued Charges	18,87	1,410 9,700,712
Current Portion of Notes Payable	16,48	8,680 16,488,680
Taxation payable	( 1	50,000) 3,917,645
	35,21	.0,090 30,107,037
TOTAL EQUITY & LIABILITIES	\$ 276,93	
	1 ====	

Oliver Townsend Director

Anthony Copeland /

## KNUTSFORD EXPRESS SERVICES LIMITED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) TWELVE (12) MONTHS ENDING MAY 31, 2015

	MAY 31, 2015 3 Mths ENDED J\$	MAY 31, 2014 3 Mths ended J\$	MAY 31, 2015 12 Mths Ended J\$	AUDITED MAY 31, 2014 12 Mths YTD J\$
REVENUE	118,159,078	96,047,105	451,615,458	323,155,481
Less:				
Administrative and General Expenses	93,641,880	71,987,134	373,337,852	263,541,340
	24,517,198	24,059,971	78,277,606	59,614,141
Other Income	944,597	2	944,597	4,700,000
Operating Profit	25,461,795	24,059,971	79,222,203	64,314,141
Finance Income	72,827	1,341,881	1,156,065	1,895,601
Finance Cost	( 1,701,768)	( 2,832,947)	( 8,017,577)	10,319,719)
		***********		
Profit before Taxation	23,832,854	22,568,905	72,360,691	55,890,023
Taxation	-		-	5,597,310
Net Profit being Total Comprehensive Income for the period	\$ 23,832,854	\$22,568,905	72,360,691 ======	50,292,713 ======
Earnings per share (Note 5)	\$ 0.24	\$ 0.23	\$ 0.72 =======	\$ 0.50

# KNUTSFORD EXPRESS SERVICES LIMITED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) TWELVE (12) MONTHS TO MAY 31, 2015

	SHARE CAPITAL J\$	ACCUMULATED SURPLUS J\$	TOTAL J\$
Year ended May 31, 2015			
Balance at 31 <sup>st</sup> May 2014	51,805,097	108,308,051	160,113,148
Net Profit, being total comprehensive Income for the period	-	72,360,691	72,360,691
Balance at 31 <sup>st</sup> May 2015	\$ 51,805,097 ======	\$ 180,668,742 =======	\$ 232,473,839
Year Ended May 31, 2014			
Balance at 31 <sup>st</sup> May 2013	1,000	84,015,338	84,016,338
Issue of Bonus shares	26,000,000	( 26,000,000)	A
Issue of additional shares	25,804,097	851	25,804,097
Net Profit being total comprehensive Income for the period	*	50,292,713	50,292,713
Balance at 31 <sup>st</sup> May 2014	51,805,097 ======	108,308,051	160,113,148

## KNUTSFORD EXPRESS SERVICES LIMITED STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE YEAR ENDED MAY 31, 2015

	Unaudited  12 Months ended  MAY 31, 2015  J\$	Audited 12 Months ended MAY 31, 2014 J\$
CASH FLOWS FROM OPERATING ACTIVITIES  Net Profit for the period	72,360,691	50,292,713
Items not affecting Cash Resources: Depreciation and Amortisation Taxation Expenses	24,926,471 -  97,287,162	19,037,813 5,597,310  74,927,836
(Increase)/Decrease in Operating Assets Accounts and Other Receivables Term Deposit-Restricted Inventories Increase/(Decrease) in operating Liabilities: Accounts Payable and Accrued charges	(19,896,141) ( 75,719) ( 1,871,557) 9,170,696 84,614,441	24,836,452 ( 42,925) ( 4,219,045) 6,127,474 
Income Tax paid	( 4,067,645)	11,019,885
Net Cash provided by operating activities	80,546,796	90,609,907
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of Property, Plant and Equipment Short Term Investment	(70,780,071) ( 199,692)	(67,124,989) (11,239,869)
Net Cash Used in Investing Activities	(70,979,763)	(78,364,858)
CASH FLOW FORM FINANCING ACTIVITIES Increase in share capital Proceeds from notes payable Repayment of notes payable	( 15,831,286)	25,804,097 41,700,000 (36,561,004)
Net Cash (Used in)/Provided by Financing Activities	( 15,831,286)	30,943,093
NET (DECREASE)/INCREASE IN CASH AND BANK BALANCES	( 6,264,253)	43,188,142
OPENING CASH AND BANK BALANCES	51,522,654	8,334,512
CLOSING CASH AND BANK BALANCES	\$ 45,258,401 ======	51,522,654 ======

## KNUTSFORD EXPRESS SERVICES LIMITED NOTES TO THE UNAUDITED FINANCIAL STATEMENTS MAY 31, 2015

#### 1. IDENTIFICATION

Knutsford Express Services Limited ("the company") is incorporated in Jamaica under the Jamaican Companies Act. The company is domiciled in Jamaica with its registered office located at 10 Harbour Circle, Montego Bay, St. James, and was listed on the Jamaica Junior Stock Exchange in January 2014.

The company's main activities are the provision of transportation and courier services.

#### 2. BASIS OF PREPARATION

The financial statements have been prepared in accordance and comply with International Financial Reporting Standards (IFRS) and comply with the relevant requirements of the Jamaican Companies Act.

The accounting policies are consistent with those applied to the audited financial statements for the year ended 31 May 2014.

The financial statements have been prepared under the historical cost basis and are expressed in Jamaican Dollars.

#### 3. SEGMENT REPORTING

An operating segment is a component of the company that engages in business activities from which it may earn revenues and incur expenses. An operating segment's operating results are received regularly by the Board of Directors to make decisions about resources to be allocated to the segment and assess its performances.

Based on the nature of the company's business activities, management has determined that disclosure of segment information is not applicable as the company is operating in one segment.

#### 4. TAXATION

The company's shares were listed on the Junior Market of the Jamaica Stock Exchange on 14<sup>th</sup> January 2014. Consequently the company is entitled to a remission of the taxes for 5 years. Taxation has been calculated at 25% of taxable profit for the period June – December 2013 as the remission of taxes does not apply to that period.

#### 5. EARNINGS PER SHARE

Earnings per share is calculated by dividing the profit for the period by the weighted average number of ordinary shares in issue for the period. The weighted number of shares for the period was calculated as follows:

	4 <sup>TH</sup> Quarter 31.05.2015	4 <sup>™</sup> Quarter 31.04.2014	Twelve months Ended 31.05.2015	<u>31.05.2014</u>
Weighted Average number of Ordinary shares held during the period	100,000,003	100,000,003	100,000,003	100,000,003

### **Knutsford Express Services Limited**

### LIST OF TOP TEN (10) LARGEST SHAREHOLDERS AS AT MAY 31, 2015

Shareholder	e:	Units
Oliver Townsend		33,526,664
2. Anthony Copeland		23,926,664
Proven Investment Limited		20,000,002
4. Gordon Townsend		17,526,664
5. Donald Chin/Sonia Chin/Robert Chin/Bruce Chin	200	979,480
6. Lannaman & Morris (Shipping) Limited		974,899
7. Tricia-Ann Bicarie/Garcia Bicarie		381,652
8. Barbara M. Levy/Andre Levy		381,541
Melissa Cammock		300,000
10. David Chin/Joyce Chin		190,792
10. Paula Townsend		190,792
	n.	190,792
10. Courtney Watson		

### SHAREHOLDINGS OF DIRECTORS AND CONNECTED PARTIES AS AT MAY 31, 2015

Director	Shareholdings	Connected Parties	Shareholdings
Oliver Townsend	33,526,664		
Anthony Copeland	23,926,664	-112	
Johann Heaven	20,000,002	Proven Investment Limited	
Gordon Townsend	17,526,664		
Wayne Wray	100,000	Christine Randle	•
Peter Pearson	35,000	Yvonne Pearson	×